# Globox A/B Testing

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## Purpose of The Test

- Reduce Risks
- Optimize user experience
- Enhance business metrics

#### Test Design

Data Cleaning and extraction with SQL Query

Data Analysis with Spreadsheet

Data Visualization with Tableau and documentation

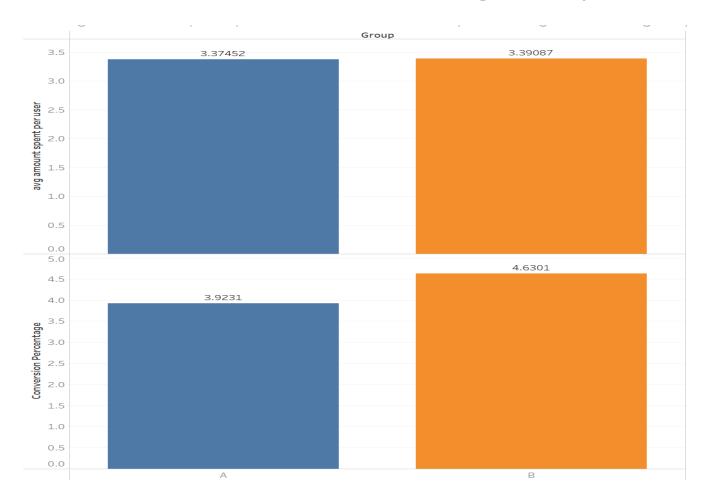
#### Hypothesis Testing

Null Hypothesis

Alternative Hypothesis

• User metrics: Average amount spent(\$) and conversion rate

### The average amount spent per user in \$ and conversion rate vs group



#### Recommendation

Reiterate the experiment

• The conversion rate difference was statistically significant, but the average amount spent variation between groups was not.