



**Jampp <> ECI**

**The challenges of  
working in AdTech**

# About Jampp

Today we lean on mobile to play, shop, work, learn, monitor our health, and escape.

**Jampp's mission is to play a leading role enabling this mobile app economy to grow.**

We build technology that supports the most ambitious companies - from gaming to commerce - to propel the reach of their apps and accelerate their mobile businesses. It's what the pros use to market at scale, without the hassle of building and managing in-house programmatic infrastructure.



# About us



Macarena Villamea  
Data Scientist

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/mvillamea



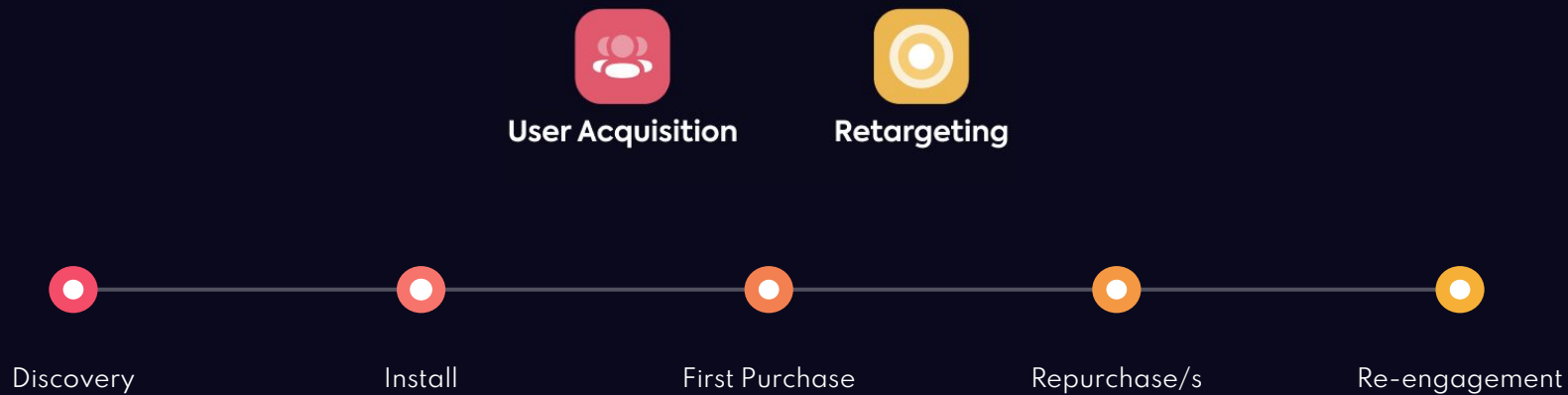
Federico Palladoro  
Head of Infrastructure

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/fedepalladoro

# Our Solution



# Main customers



GRUBHUB



# The big picture

**Advertisers**



**Jampp**



**Ad Exchanges**

Ad exchange  
(SSP)

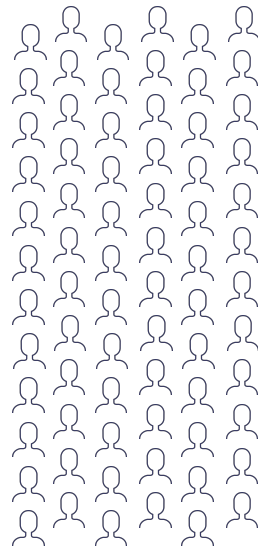
Ad exchange  
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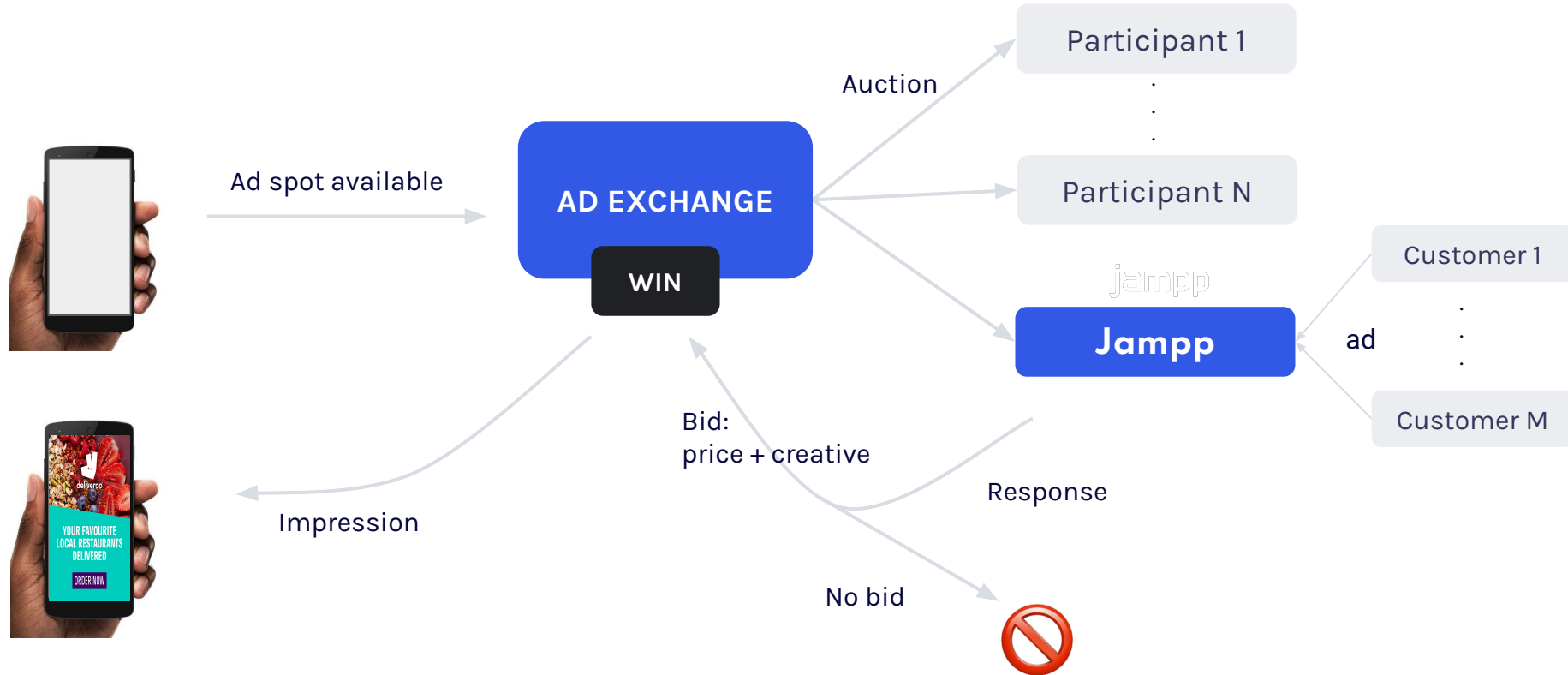
**Publishers**



**Audiences**



# Introduction to Real-Time Bidding (RTB)



# Challenges of RTB





# Engineering

## Performance

- We are **processing 1.7 millions auctions per second** from devices around the world.
- In **less than 100 ms** we need to decide when a user is relevant (or not) for our clients and choose the best ad to show.
- Because of the low net revenue that we earn for each impression, **each part of the system is extremely optimized at macro and micro level.**

## Availability / Scalability

- We are making around 500 millions predictions by day.
- Tailored estimators: We are constantly moving from a global rate model to rate models by client and facing their evaluation, training architecture, visualization and monitoring.
- Exploration/exploitation: overfitting risk and being careful to avoid under/overestimating unexplored data.

## Platform

- We build a platform to **setup and operate campaigns in multiple countries.**
- We need to **provide an easy way to navigate huge amounts of data** and metrics to oversee and operate the campaigns.
- We **provide APIs** so our clients can use third party apps to make use of our data.

# Data Science

## Infrastructure

- We build data pipelines that handle **+1.7 billion events per day!**
- We process **150TB of data per day on our ETLs**, in charge of sanitize and enrich our different message streams.
- We operate the big data infrastructure that **provides access to over 600TB of queryable data** for exploration and model training.

## Prediction

- We are making around **500 millions predictions by day**.
- **Tailored estimators**: We are constantly moving from a global rate model to rate models by client and facing their evaluation, training architecture, visualization and monitoring.
- **Exploration/exploitation**: overfitting risk and being careful to avoid under/overestimating unexplored data.

## Optimization

- We are using a **“live” Gradient Descent**, with the risks that can bring . We are constantly making changes and tracking it in order to avoid losing A LOT OF money.
- **Taking decisions with missing data**: The effective rate is known 7 (or more) days later.

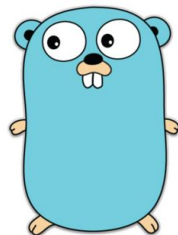
# Current projects

- Factorization machines-based customer-specific models
- Device-level feature enrichment
- Quasi-newton gradient descent
- Redesign of reporting aggregation pipeline with Apache Druid
- Real time auction filter to maximize unique devices

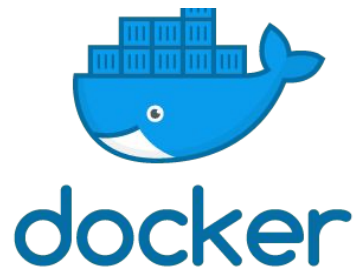
# Technologies we use



trino



Go

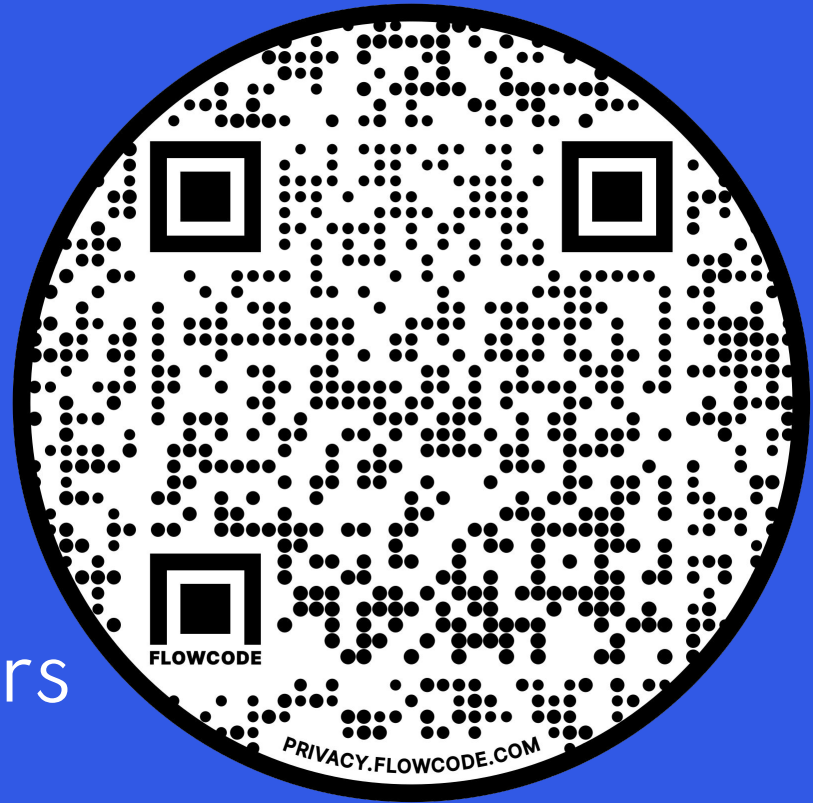


# We are hiring!

[www.jampp.com/jobs](http://www.jampp.com/jobs)



Data Analysts  
ML Engineers  
Performance  
Engineers  
Data Engineers  
Cloud Engineers  
Full Stack Engineers  
....& more!



# Our agenda for the week

|       | Monday   | Tuesday  | Wednesday  | Thursday   | Friday  |
|-------|--|--|--|--|---|
| 12 hs | <p>Jampp presentation 🙌<br/>Macarena Villamea<br/>&amp; Federico Palladoro<br/>(You are here!)</p> | <p>“Docker para Big Data” 💬<br/>Dante Pawlow</p>   | <p>“Inferencia causal” 💬<br/>Jorge Brea</p>  | <p>“Optimización mediante Algoritmos genéticos” 💬<br/>Kevin Speyer</p>                                     | <p>“Cython” 💬<br/>Valentin Paz<br/>Marcolla</p> |
| 17 hs | <p>Challenges presentation 🧩</p>   | <p>Interview with Jamppers (Get to know us!) 🙌<br/>Federico Palladoro<br/>Olivia Fernandez<br/>Nicolas Monner<br/>José Navas</p> | <p>Interview with Jamppers (Get to know us!) 🙌<br/>Dardo Marasca<br/>Lautaro Quiroga<br/>Mauricio Guignard</p> | <p>17: 15 Jampp official presentation (ECI channel)<br/>Macarena Villamea &amp;<br/>Federico Palladoro</p> | <p>Challenge winners announcement 🎉</p>         |
| 19 hs |  |  |  |  | <p>After party 🍻</p>                            |

Questions?  
See you at our channel!  
**#jampp**





**Thank you!**