

**Research Title**

Amazon website

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## Introduction

Cloud computing has experienced tremendous growth in the past two decades, especially concerning web-based commercial applications. This success is partly attributed to the pay-as-you-go model, which has provided flexible and cost-effective access to computing resources. The widespread adoption of cloud computing has piqued the interest of the scientific computing community, prompting researchers and scientists to explore its potential and potential applications.

However, it is essential to note that execution and performance in cloud environments differ significantly from those in traditional high-performance computing centers. This difference necessitates an evaluation of High-Performance Computing (HPC) application performance in current cloud environments. This study represents a comprehensive and systematic attempt to assess the performance of such applications and compare them between cloud environments such as Amazon EC2 and traditional high-performance computing environments.<sup>1</sup>

Amazon is one of the world's largest technology and retail companies, offering a diverse range of services and products through its electronic platforms. This research focuses on analyzing and explaining Amazon's services and the purpose behind their provision to consumers and businesses alike.

### **Your Study On The Impact Of Amazon's Free App Of The Day Program Is Of Significant Importance For Several Reasons:**

- 1) **Providing Detailed Insights:** The study aids in gaining a deep understanding of the impact of free promotional offers on app performance, offering developers and marketers precise insights into how to enhance their strategies.
- 2) **Contributing to Economic Understanding:** The research enriches our comprehension of the economics of free offers and how they can be better leveraged to enhance performance and attract more users.
- 3) **Offering Research Tools:** By using multi-level models, your study represents an important addition to research and analysis tools in the field of mobile app marketing impact.
- 4) **Guiding Strategies:** The results help guide more effective development and app marketing strategies, enabling companies to achieve improved performance and increased user engagement.
- 5) **Enhancing Future Understanding:** By analyzing the long-term impact of free promotions, this research provides a deep insight into how to improve performance and achieve greater success in app development.

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<sup>1</sup> 2010, 2nd International IEEE Conference on Cloud Computing Technologies and Science, 159-168.

## Strategy

### What Is The Job Category In The Amazon Application?

Many human computation systems rely on crowdsourcing markets to hire workers, yet ensuring the quality of results remains a significant challenge, particularly in micro-task markets. Preselection of suitable workers is a vital mechanism to enhance result quality.

This study, based on data collected from the Amazon Mechanical Turk platform, aims to understand how requesters utilize qualifications and mechanisms available for worker preselection. The findings reveal that the majority of tasks employ some mechanisms for initial worker selection.

In response to workers' needs, both standard and custom qualifications can be provided. Despite the availability of standard qualifications from the platform, only a few requesters prefer using custom qualifications. Furthermore, workers possessing specific qualifications tend to provide more accurate responses, and a positive relationship is observed between the number of tasks requiring these qualifications and the reward offered.

In conclusion, this study underscores the importance of preselecting suitable workers to enhance result quality in human computation systems. It highlights the benefits of employing custom qualifications and suggests further research and development in this area.

### Is It Possible To Design An Amazon Application With The Success Of The Website?

The advancement of technology has brought about radical changes in the business environment and management. Competitiveness has become crucial for small and medium-sized businesses. To ensure their success, these businesses must attract the attention of consumers and convince them to make purchases. Therefore, they need to understand how to differentiate themselves in the vast online space by providing a unique and exciting customer experience.

The importance of web design using the four elements :images, text, colors, and video, is emphasized on the Amazon website. Interviews with 30 consumers were conducted to understand their behavior, and data analysis revealed the impact of website design on consumers' feelings and brand loyalty. The results highlight the significance of these elements in building credibility and trust among consumers, encouraging brands to use them effectively to stimulate purchases and gain a better understanding of their consumers.

Simple web hosting includes a web server and development software such as WordPress or LAMP. Suitable for sites with low to medium traffic, frequent content changes, and low cost. Suitable options include popular applications, well-known development kits, and clients that manage their own server resources.

### Who is the target audience in the Amazon application?

Utilizing Insights from Amazon's Targeted Market: Amazon possesses a wealth of customer data, including income levels, shopping habits, lifestyle preferences, and more. By leveraging this data, you can gain a better understanding of your current and potential customers who are likely to purchase your product or service.

Identifying Opportunities in Untapped Markets: In addition, insights from Amazon's market data can help you identify potential opportunities in new markets that haven't been targeted yet. Do you see that certain audience segments are not traditionally covered? If so, there is an opportunity to reach new customers and expand your business.

Benefit from Amazon's Advertising Platforms: Amazon offers various advertising platforms, ranging from product ads to audience targeting. By utilizing these platforms, you can direct your marketing efforts towards specific demographic segments that might be interested in your product or service.

Tracking and Measuring Results: When you start targeting new audience segments, tracking and measuring the results of your efforts become crucial. You can rely on Amazon's reporting tools or use external data analysis tools to gain a better understanding of the performance of your marketing campaigns.

Amazon, a global e-commerce powerhouse, demonstrates impressive statistics and valuable market insights in 2022. With an annual sales growth of 38%, Amazon's influence on the online shopping landscape remains strong. The company commands a significant share of the U.S. retail market at 38.2%.

With over 190 million Prime members, Amazon's user base is extensive. Users, averaging between 36 to 43 years of age, are split nearly equally between genders, with women at 53% and men at 47%. User activity is high, with 81% making a purchase in the last three months, averaging 3.3 purchases per user, and an average expenditure of \$104.

In 2022, Amazon's global market share among online shoppers reached 33.5%. Categories like groceries, household essentials, and books saw remarkable growth, with rates of 37%, 36%, and 33%, respectively. Electronics (32%) and clothing (27%) also experienced growth, along with beauty products (24%) and games (18%).

These insights reveal that Amazon's target market primarily seeks everyday items, while also showing interest in entertainment and educational materials, especially during lockdowns or pandemic concerns.

As consumer preferences and market dynamics evolve, staying informed and adaptable is key to success in Amazon's ever-changing world of online retail.

### How Is The Design Taken Into Account?

In 2019, Amazon emerged as one of the world's largest e-commerce companies. Amazon.com, known for leading the online retailing evolution, has been praised for catering to customer needs and making its platform user-friendly. Previous research has highlighted the significance of the Amazon customer service experience, finding that customers tend to favor familiar shopping environments and spend more time there. However, there has been a lack of scholarly research addressing user account navigation and the user experience on the Amazon website, particularly regarding the process of terminating a user's account. In 2019, Amazon's account deletion process was found to be convoluted and concealed behind several steps, with the only option being to contact customer service. This design has been categorized as a 'Roach Motel' type of dark pattern, where it is easy to enter a situation but difficult to exit) e.g., a subscription. (In The Dark) Patterns (Side of UX Design, this falls under the obstruction strategy, signifying an obstructive dark pattern. In conclusion, this summary underscores the importance of a seamless customer experience on Amazon and sheds light on the challenges users faced in terminating their accounts

However, there is a lack of scholarly articles addressing the navigation and user experience related to Amazon's account management, particularly in terms of account termination. As of 2019, the process for terminating a user's account on Amazon.com was concealed behind ambiguous labels and required numerous navigation steps, with the only option being to contact customer service. This design, characterized by Harry Brignull as a "Roach Motel" type of dark pattern, facilitates entering a particular situation but makes it challenging to exit, such as a subscription. (2010) In the context of dark patterns, this falls under the obstruction strategy, highlighting that Amazon's account deletion interface can be seen as an obstructive dark pattern<sup>2</sup>.

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<sup>2</sup> Láng, Paula Dana Pudane 'A case study on Amazon's account deletion navigation and its effects on user experience'. Deceptive Interfaces. 7

## Ease Of Use

### How Long Does It Take To Load Amazon Website Pages?

Based On The Provided Data And The Speed Ranking From Fastest To Slowest Using The Amazon Application During Prime Day:

- 1) Amazon Mobile: 1.14 seconds
- 2) Amazon Desktop: 2.3 seconds
- 3) Walmart Mobile: 5.56 seconds
- 4) Walmart Desktop: 4.73 seconds

According to this, it's evident that the Amazon application showed significantly faster performance than Walmart, both on mobile and desktop during Prime Day. This demonstrates the efficiency of Amazon's infrastructure and its ability to provide fast and excellent digital experiences for customers.

In 2006, every 100-millisecond increase in page load time cost Amazon 1% of its revenue, which equated to approximately \$107 million.

Today, in 2023, the cost of this website delay amounts to around \$3.8 billion.

### Will Visitors Get Tired Of Waiting?

- 1) Amazon AppFlow is designed with high availability to prevent individual points of failure. It leverages AWS features for scalability, monitoring, auditing, and billing, eliminating the need for you to configure these features manually.
- 2) Usability :AWS is designed to allow easy access and use by application providers and developers. Services can be accessed through application programming interfaces) APIs (and user-friendly interfaces for service management.
- 3) Flexibility :AWS allows you to customize your environment freely, starting from the operating system and programming language to the required services. This provides great flexibility for improving existing applications or launching new ones.
- 4) Cost-Effectiveness :AWS enables you to pay only for the resources you use, reducing operational costs and eliminating the need for long-term contracts. You can save both time and money by optimizing resource usage.
- 5) Reliability :AWS is built on a reliable and secure infrastructure, benefiting from Amazon's experience in running multi-billion dollar businesses. This ensures dependable and sustainable performance for your application

- 6) Scalability and Performance :AWS provides tools like Auto Scaling and Elastic Load Balancing for scaling and ensuring high-quality performance even in high load scenarios.
- 7) Security :AWS places great importance on security and adheres to strict standards for protection. It offers multiple security services to safeguard your data and encrypt communications<sup>3</sup>.

### Can The Information Be Found Easily?

#### Is There A Search Button On Amazon Available To Visitors?

To evaluate the usability and usability of an Amazon website, three online tools can be used :Qualidator, SEOptimer, and Website Grader. This site is evaluated by these tools based on criteria such as ease of use, user satisfaction, efficiency, and error detection. Ease of use is a key element to a website's success, especially as websites become more interactive and complex over time.

These tools are available online and provide a comprehensive assessment of the usability of Amazon's website. Using these tools, users can evaluate how easy it is to understand and use Amazon's interface. Therefore, the company can improve based on those reviews to ensure an excellent user experience<sup>4</sup>.

### Does Amazon Work In Different Browsers? And Check All Widely Used Browsers<sup>5</sup>

Amazon Redshift is an effective and powerful solution for large-scale data warehousing that allows for efficient analysis of massive amounts of data. Since its launch in 2013, it has significantly improved the performance of data warehouses. Despite being attractively priced, there are other options available, such as open-source data storage engines, and even configuring data warehouses using EC2 instances and custom database engines. The suitable choice depends on project requirements, budget, and desired performance.

### Does Amazon Work On Mobile Phones?

You can link to Amazon from your mobile app using traditional Associates linking tools available on Associates Central. There are also additional server-side APIs available for integration".Types of Amazon ad units for mobile-optimized websites and apps "Text Links Text links allow you to create links to any page on the Amazon site, including individual product detail pages, product category pages, search pages, and the Amazon home page. They can be easily included in text pieces on your site, such as product reviews.

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<sup>3</sup> <https://aws.amazon.com/ar/appflow/features/>

<sup>4</sup> Alghenaim, M. F., Bakar, N. A. A & ,Rahim, F. A .(2023) .Evaluating Websites Audit Tools :A Case Study of the Amazon Website. In International Conference on Emerging Technologies and Intelligent Systems) pp. 298-307 .(Springer, Cham.



It is often difficult to reach a group of mobile users and guide them to perform an interactive task. However, this data is often vital to provide design insight at different stages of the mobile application, service, or system design process. We propose to reach a group of mobile users via the Amazon Mechanical Turk (MTurk) (microtask marketplace). While mobile users are still a minority on MTurk, they offer unique opportunities for applicants. Catering to the needs of mobile users not only expands the pool of potential workers, but also provides access to real-world, on-site mobile sensor data for a variety of pervasive computing applications.

### Are The Chosen Fonts Easy To Read?

Amazon encourages using creative styles for chapter headings, special paragraphs, footnotes, and tables of content, but not for the body text. This is because any text formatting in HTML can override the user's custom reading settings and lead to a poor reading experience for some users.

For the body text, it's recommended to set the font using the font-family property in CSS, and the text should use its default size (1em) (to maintain a consistent reading experience). Additionally, the body text should not use the `<b>`, `<i>`, `<strong>`, and `<em>` tags, and it's advised not to use CSS font-size and line-height properties for the body text. However, certain parts of the text can be selectively formatted as bold or italic for emphasis, but this should be done sparingly to avoid making the book too visually overwhelming.

### Is There A Large Contrast Between The Background Color On The Amazon Website?

Amazon has designed its primary color system to ensure a minimum of AA contrast ratios of 4.5:1 for all text and colors, even though most colors and contrasts meet AAA ratios. It's important to use more than just color to convey meaning in user interface elements. For example, a red label in a form field may not be tangible as a required indicator for a color-blind user. You can still use color when paired with an unnecessary visual cue, such as bold text.

### Is The Content Brief But Still Useful?

Online presence is now an obligation of all sizes of brands that want to stand out from the competition. Some focus their efforts on their websites, while others prefer to go to the markets to obtain many advantages and facilities. However, it is still very complicated for those who choose the marketplaces option to properly position themselves against their competitors, because the brand content rules that must be respected to be well ranked by ranking algorithms are diverse and diverse; Not taking full advantage of this feature could negatively impact brands' rankings and competitiveness on Amazon. He also points out that this topic could be an interesting area of research and that there are specialized agencies such as Bizon that offer dedicated support for brands on Amazon.

## Recommendations



1. Recommendation algorithms are best known for their use on e-commerce websites, where they use information about customers' interests to create a list of recommended items. Information such as explicit purchases and ratings as well as other factors such as views and demographic data may be used to personalize your online shopping experience. At Amazon.com, algorithms are used to customize the online store for each customer based on their interests. There are three common approaches to solving the recommendation problem :traditional collaborative filtering, clustering models, and heuristics. Our approach, which we call "collaboration filtering", works independently of the number of customers and the number of items in the product group, and provides instant, high-quality recommendations<sup>5</sup>.
2. A study was conducted in the Amazon online store to understand how algorithm-based and user-generated recommendations play a role in discovering items of interest. Applied anthropology, interviews and field observations were used to accurately understand users' activity. The study focuses on the role of customer ratings and reviews and strategies used by users. He points out the importance of developing recommendation systems comprehensively, as the way recommendations are presented shows their impact on the selection of items. To improve the user interface, the system must be studied as a whole and not its parts separately.<sup>6</sup>
3. This project deals with analyzing product reviews data on Amazon using tools from Amazon Web Services (AWS). The project includes four stages: recovery, filtering, hydrogenation, and sorting. This paper focuses on the retrieval phase that relies on a hybrid system that combines collaborative filtering and content-based filtering. The ultimate goal is to develop customer profiles and recommend suitable products or services to them using analysis of textual data such as product descriptions and customer ratings .

## Conclusion

This study found that Amazon relies on innovative strategies and clear user design to achieve great success. Its strategies have been analyzed by providing comprehensive services and a smooth shopping experience, in addition to achieving customer satisfaction by providing buyers' ratings and opinions. The website design is simple and easy to navigate, which contributes to increasing sales. Amazon's concept is to provide a wide range of products and services under one roof, thus providing a comprehensive and integrated shopping experience to customers. Amazon's success is not limited to its electronic platform only, but rather reflects an integrated strategy that also includes developing cloud services and expanding into a variety of industries. Overall, Amazon reflects a successful model of e-commerce and innovation in online shopping

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<sup>5</sup> inden, G., Smith, B & .,York, J .(2003) .Amazon. com recommendations :Item-to-item collaborative filtering .*IEEE Internet computing*.80-76 ,(1)7 ,

<sup>6</sup> Leino, J & .,Räihä, K. J ,(2007) .October .(Case amazon :ratings and reviews as part of recommendations. In Proceedings of the 2007 ACM conference on Recommender systems) pp. 137-140.(