# **Walmart Business Problems**

#### 1. Analyze Payment Methods and Sales

- Question: What are the different payment methods, and how many transactions and items were sold with each method?
- Purpose: This helps understand customer preferences for payment methods, aiding in payment optimization strategies.

### 2. Identify the Highest-Rated Category in Each Branch

- Question: Which category received the highest average rating in each branch?
- Purpose: This allows Walmart to recognize and promote popular categories in specific branches, enhancing customer satisfaction and branch-specific marketing.

### 3. Determine the Busiest Day for Each Branch

- Question: What is the busiest day of the week for each branch based on transaction volume?
- Purpose: This insight helps in optimizing staffing and inventory management to accommodate peak days.

#### 4. Calculate Total Quantity Sold by Payment Method

- Question: How many items were sold through each payment method?
- Purpose: This helps Walmart track sales volume by payment type, providing insights into customer purchasing habits.

### 5. Analyze Category Ratings by City

- Question: What are the average, minimum, and maximum ratings for each category in each city?
- Purpose: This data can guide city-level promotions, allowing Walmart to address regional preferences and improve customer experiences.

#### 6. Calculate Total Profit by Category

- Question: What is the total profit for each category, ranked from highest to lowest?
- **Purpose:** Identifying high-profit categories helps focus efforts on expanding these products or managing pricing strategies effectively.

## 7. Determine the Most Common Payment Method per Branch

- Question: What is the most frequently used payment method in each branch?
- Purpose: This information aids in understanding branch-specific payment preferences,
  potentially allowing branches to streamline their payment processing systems.