

Case Study 4 - Group 4

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2 Model

2.1 Model estimation

2.1.1 and 2.1.2

(See page 2 for model comparison and regression output.)

The R^2 value of model 1 and 2 is **0.348** and **0.828** respectively.

The estimates and standard errors for the non-brand explanatory variables of model 1 and 2 are identical.

The estimates for **rq**, **vo**, **wa**, **ju**/intercept, **education**, **income**, **age** and **price** are significant at the 5%-level.

2.2

Model 1: the estimate for **kr** is **-0.287950**, which means that on average the rating is changing by **-0.2887950** c.p. In other words, we shift the regression line down by 0.2887950.

Model 2: the estimate for **kr** is **20.560087**, this is the intercept for **kr**. On average, if the brand **kr** and all other variables were 0, the rating would be **20.560087** c.p.

2.3

We can calculate the regression parameter associated with **kr** in Model 1 by subtracting the value of **ju** in Model 2 from the value of **kr** in Model 2.

This is because **ju** was our reference group, so the intercept of Model 1 is equivalent to the intercept of **ju**, which is also shown in Model 2. Model 1 shows us the difference between choosing “kr” or any other group and Model 2 shows us each groups intercept.

Table 1: Model comparison

	<i>Dependent variable:</i>	
	rating	
	(1)	(2)
rq	3.884*** (0.312)	24.732*** (0.478)
vo	3.557*** (0.312)	24.405*** (0.478)
wa	0.596* (0.312)	21.444*** (0.478)
kr	-0.288 (0.312)	20.560*** (0.478)
ju		20.848*** (0.478)
education	-0.257 (0.218)	-0.257 (0.218)
gender	-0.107 (0.200)	-0.107 (0.200)
income	-0.641*** (0.205)	-0.641*** (0.205)
age	0.012** (0.006)	0.012** (0.006)
price	-0.303*** (0.008)	-0.303*** (0.008)
Constant	20.848*** (0.478)	
Observations	3,195	3,195
R ²	0.348	0.828
Adjusted R ²	0.346	0.828
Residual Std. Error (df = 3185)	5.584	5.584
F Statistic	188.881*** (df = 9; 3185)	1,537.900*** (df = 10; 3185)
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01

2.4

H0: $\beta_{wa} = 0$

H1: $\beta_{wa} \neq 0$

In model 1, the p-value for β_{wa} is **0.05641**. Therefore, at the $\alpha = 0.05$, we can not reject the null hypothesis. We conclude, that there is no difference in the average rating between the brands **ju** and **wa** c.p.

Bonus question:

```
## Linear hypothesis test
##
## Hypothesis:
## wa - ju = 0
##
## Model 1: restricted model
## Model 2: rating ~ 0 + rq + vo + wa + kr + ju + education + gender + income +
##   age + price
##
##   Res.Df  RSS Df Sum of Sq    F Pr(>F)
## 1    3186 99433
## 2    3185 99320   1    113.58 3.6425 0.05641 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

The linear hypothesis shows that the p-value again is **0.05641**, which is exactly the p-value we expected, as it was the one we could see in the results of **wa** in Model 1.

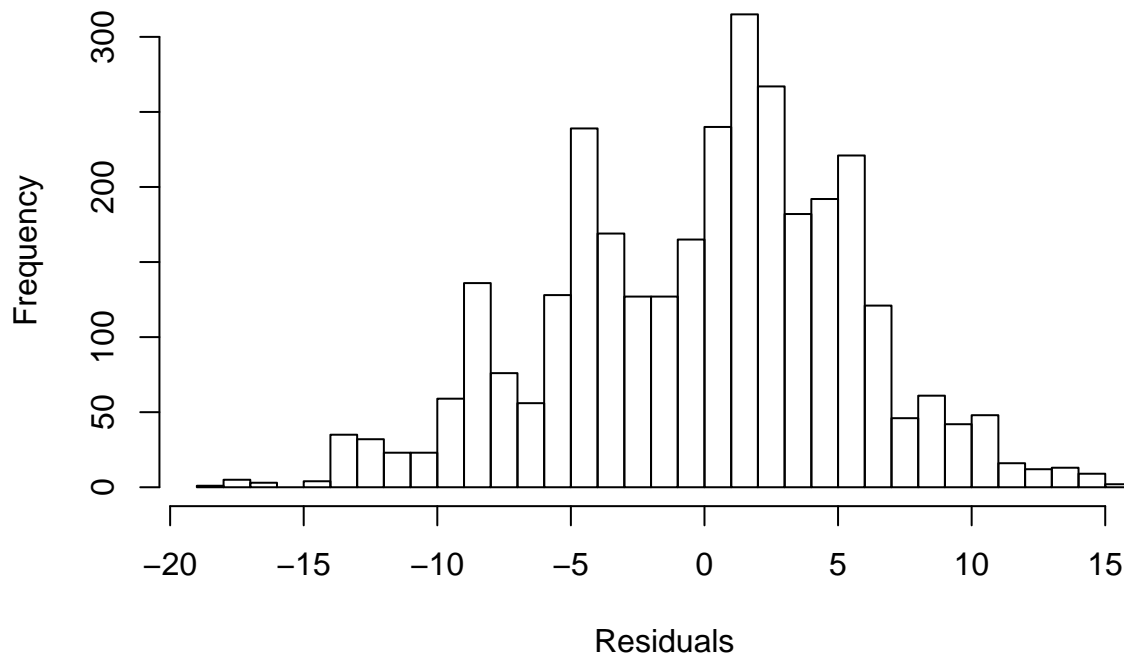
2.5

2.5.1

2.5.2

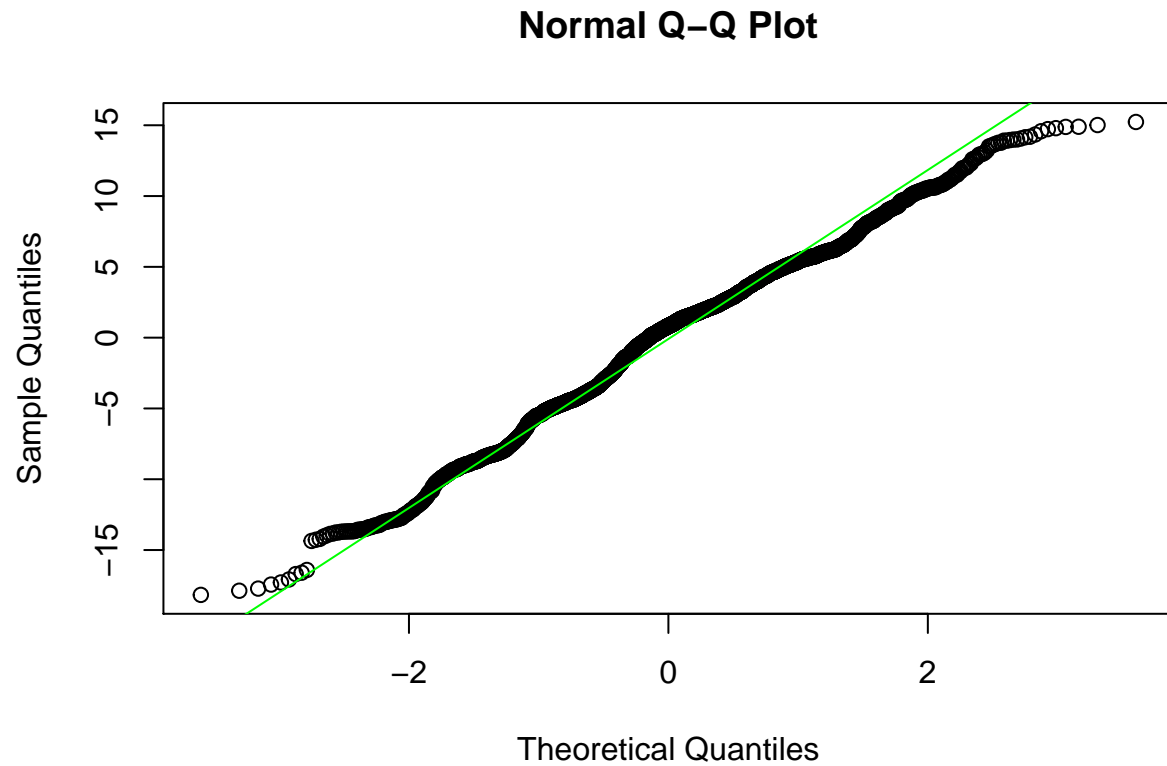
2.6

```
## [1] "Numeric: lengths (3195, 31950) differ"
```



```
##
## Call:
## lm(formula = rating ~ rq + vo + wa + kr + education + gender +
##     income + age + price, data = marketing)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -18.167  -4.118   0.827   3.931  15.232
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  20.848037   0.477726  43.640 < 2e-16 ***
## rq           3.884194   0.312412  12.433 < 2e-16 ***
## vo           3.557121   0.312412  11.386 < 2e-16 ***
## wa           0.596244   0.312412   1.909 0.05641 .
## kr          -0.287950   0.312412  -0.922 0.35675
## education   -0.256875   0.218121  -1.178 0.23902
## gender      -0.106798   0.199892  -0.534 0.59319
## income      -0.641044   0.204691  -3.132 0.00175 **
## age          0.012078   0.006017   2.007 0.04483 *
## price       -0.302541   0.008232 -36.750 < 2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 5.584 on 3185 degrees of freedom
## Multiple R-squared:  0.348, Adjusted R-squared:  0.3462
```

```
## F-statistic: 188.9 on 9 and 3185 DF,  p-value: < 2.2e-16
```



```
##  
##  Jarque Bera Test  
##  
## data:  resids  
## X-squared = 36.524, df = 2, p-value = 1.172e-08
```

Histogramm: Looking at the Histogramm, it seems that the residuals are not normally distributet, as they are located around