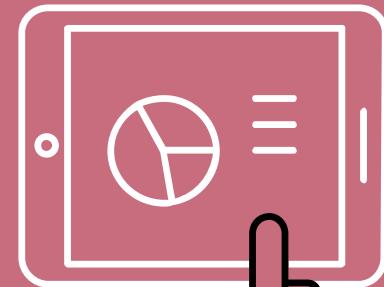
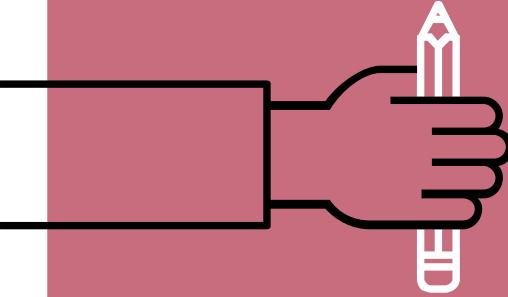
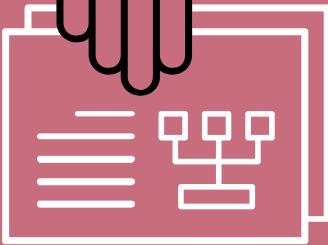


# HYREUS





# OUR TEAM



**MANNY LEON**  
Business Economics:  
Concentration in Value Investing  
(Fourth), Entrepreneurship  
minor



**JANE ZOU**  
Data Theory (First)



**BETTY CHIU**  
Bioengineering (Third)



**JASON NG**  
Cognitive Science (Fourth)



**LUCIAN LI**  
Computer Science (Second)



**KIA YALZADEH**  
Economics (Third)



**ANDY JOHNSON**  
Director at Sony Pictures  
Entertainment



4

## PROBLEM STATEMENT + EXISTING SOLUTIONS

7

## COMPETITIVE ANALYSIS

- Key Competitors | Feature Comparison |  
Porter's Five Forces

9

## HYREUS DEMONSTRATION

11

## VALUE PROPOSITIONS

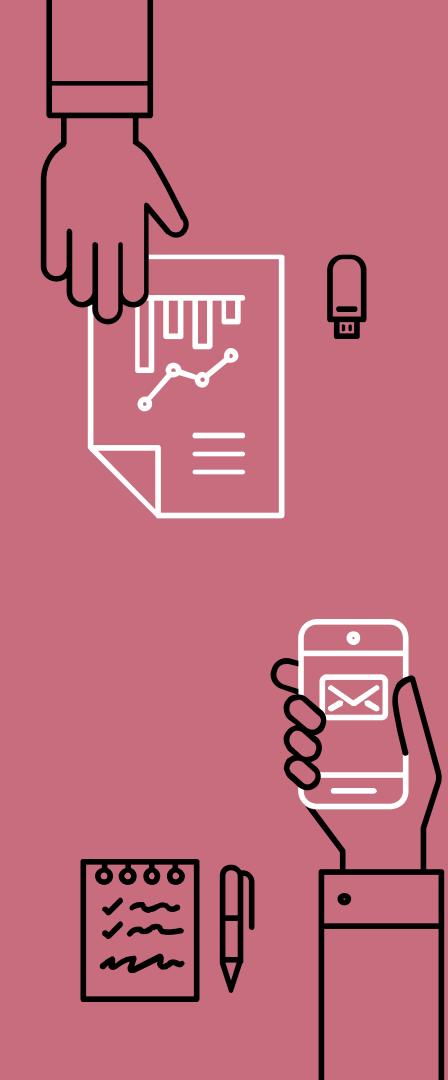
13

## BUSINESS MODEL

- Financial Projections | Product Roadmap |  
Go-to-market Plan | Pre-seed funding ask

21

## APPENDIX





"IT'S HARDER TO FIND  
A JOB THIS YEAR  
THAN IT WAS LAST  
YEAR." (JOBVITE 2019)

"I PREFER TO USE  
AN ONLINE JOB  
PLATFORM TO FIND  
MY NEXT JOB."  
(GLASSDOOR 2018)

"I DON'T USE LINKEDIN  
IN MY JOB SEARCH,  
**BUT RECRUITERS DO.**"  
(ZETY 2022)

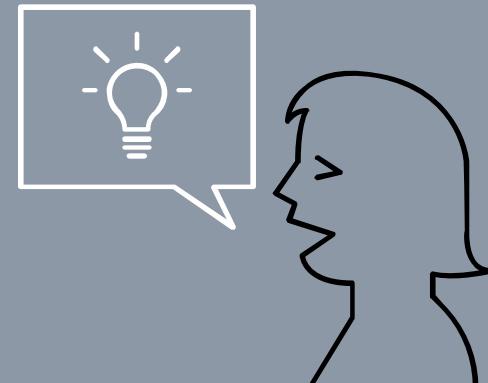


# HOW CAN **JOB SEEKERS** OBTAIN THE **CAREER SUPPORT** NECESSARY TO SUCCEED IN THE **RECRUITING PROCESS** AND EFFECTIVELY **SHOWCASE** THEIR **TECHNICAL AND SOFT SKILLS?**

"THESE CANDIDATES  
SHOULD HAVE AN **ONLINE  
PRESENCE OR PERSONAL  
BRAND.**" (CAREERBUILDER 2019)

"I NEED TO REACH OUT  
TO MY **SOCIAL  
NETWORK, BUT HOW?"  
(ZETY 2022)**

"I NEED A CANDIDATE FOR  
THIS **ENTRY LEVEL** POSITION.  
WHICH ONE HAS THE RIGHT  
**INTERPERSONAL SKILLS?"  
(THE MANPOWER GROUP 2018)**





# EXISTING SOLUTIONS

## FISHBOWL



Anonymous  
mentorship  
program

## INDEED



Job board,  
resume  
search

## LINKEDIN



Recruitment  
project  
challenges

## UPWORK



Company  
and job  
seeker  
spaces



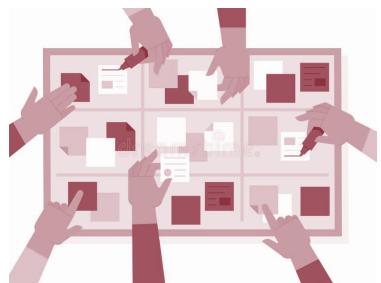
# MEET HYREUS



Personal Projects



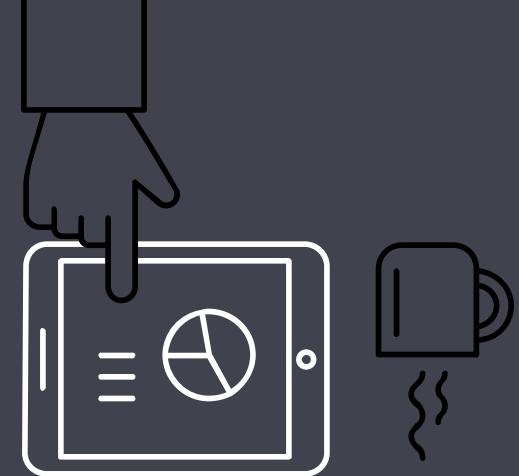
Recruiter Project Challenges



Communities and Spaces



Forum Engagement



6





<b>Personal Project Showcase</b>	✓	—			✓
<b>Recruitment Project Challenges</b>	✓	—			
<b>Interactive Job Listings</b>	✓			✓	✓
<b>Forum Posting</b>	✓	✓		✓	✓
<b>Organized Mentorships</b>	✓				✓
<b>Communities/Profile Spaces</b>	✓	✓		✓	✓



# PORTER'S FIVE FORCES

## BUYERS

- **High** bargaining power
- Job board applications

## SUPPLIERS

- **Low** bargaining power
- Online presence

## SUBSTITUTES

- **High** threat
- Online marketing

## NEW ENTRANTS

- **Medium** threat
- No regulations impacting entry

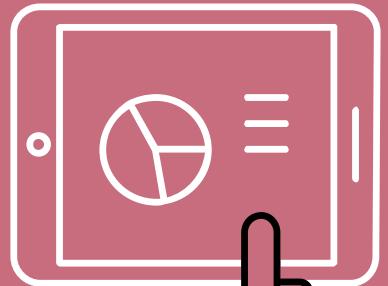
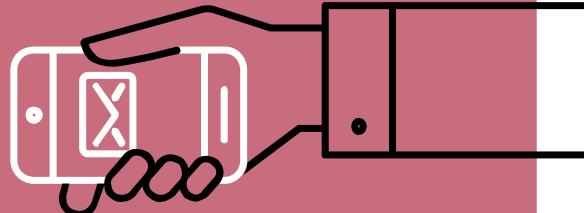
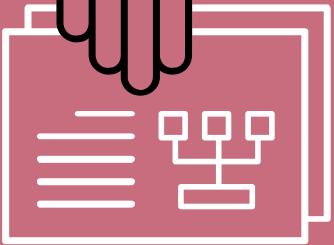
## EXISTING RIVALS

- **High** threat
- Brand awareness and marketing
- Subscriptions



# HYREUS

## PRODUCT DEMO





**JOB SEEKERS** FIND THE  
**PROFESSIONAL HELP**  
NEEDED BY JOINING  
**INCLUSIVE COMMUNITIES**  
WHILE ALSO GETTING THE  
OPPORTUNITY TO  
**SHOWCASE** YOUR EXISTING  
TANGIBLE SKILLS AND  
UNIQUE EXPERIENCES.

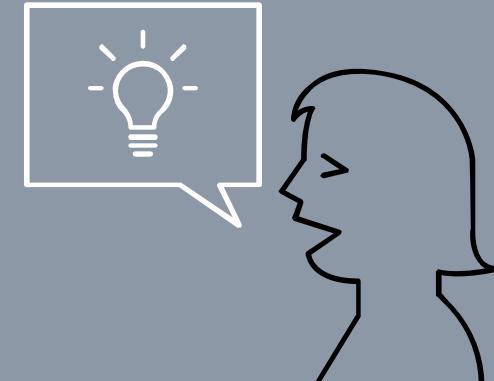


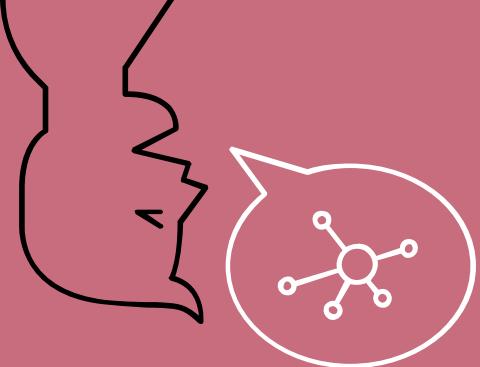
Negin's Perspective

- **Advocating** for students by **setting expectations** for skills and requirements
- Understanding what **possibilities** are out there
- Someone to practice with on a **case-by-case** basis



**INDUSTRY PROFESSIONALS**  
ACQUIRE **NEW**  
**PERSPECTIVES**, INSIGHTS,  
AND SOLUTIONS BY  
**EXPANDING** YOUR EXISTING  
**PROFESSIONAL NETWORK**  
WITH PROMISING YOUNG  
TALENT AND DISCOVERING  
BUDDING TECHNOLOGIES.



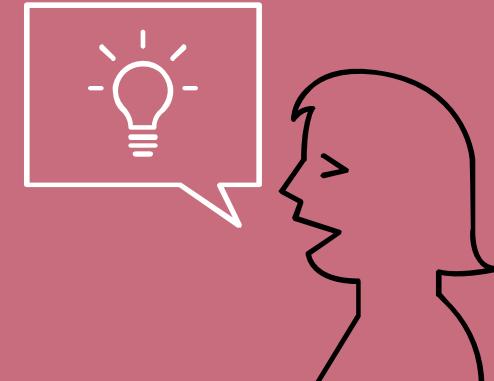


## Amy and Damon's Perspectives

- **Free, ease** and **speed** of use
- **Daily use** of platform for entry level jobs
- Seeing candidates **skills** in action
- Finding **qualified** candidates with no existing online presence



**RECRUITERS** IDENTIFY THE  
**BEST CANDIDATES** BY  
DIRECTLY INTERACTING  
WITH YOUNG JOB SEEKERS  
AND **GAINING INSIGHT** INTO  
THEIR EXPERIENCES AND  
TANGIBLE  
ACCOMPLISHMENTS  
**BEYOND THE RESUME.**

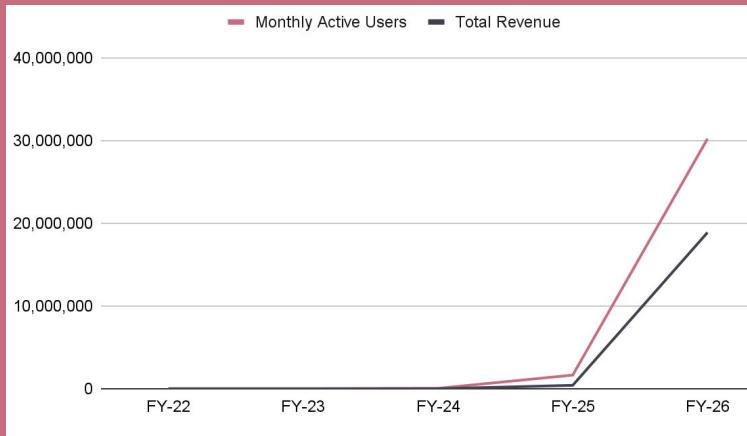




# FINANCIAL PROJECTIONS

	Dec-22	Dec-23	Dec-24	Dec-25	Dec-26
<b>Revenue</b>	-	-	-	\$ 412,509	\$ 18,879,415
<b>COGS</b>	\$9,282	\$10,000	\$ 21,563	\$329,484	\$ 11,302,949
<b>OPEX</b>	\$ 1,600	\$ 849,688	\$ 1,485,625	\$2,868,994	\$ 8,445,591
<b>Operating Profit</b>	(\$10,882)	(\$859,688)	(\$ 1,507,188)	(\$ 2,785,970)	(\$ 869,125)

# USER AND REVENUE GROWTH





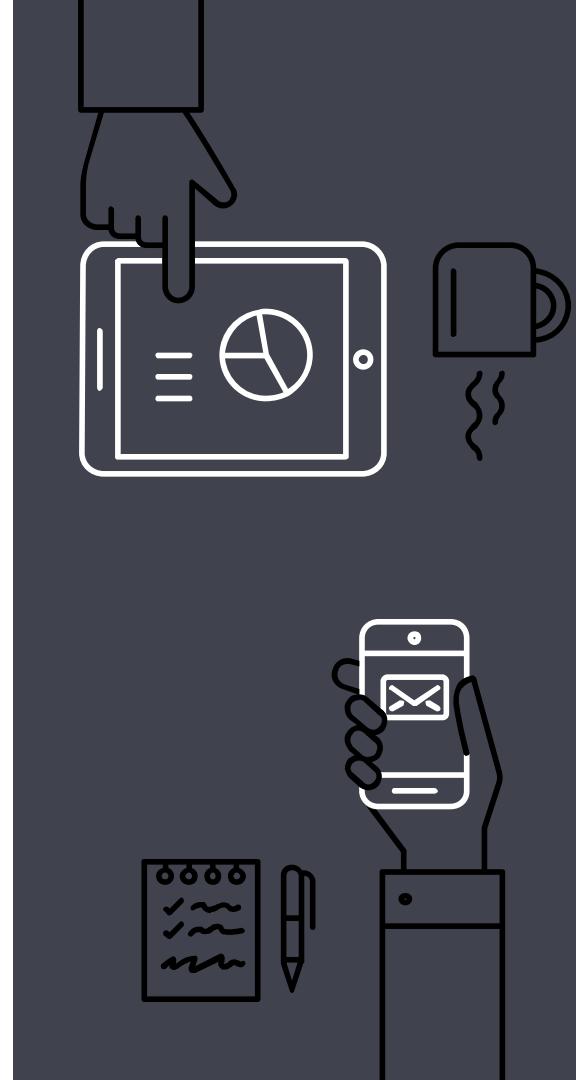
# PRODUCT ROADMAP

## GR + 3 MONTHS

- Industry professional **mentorship** appointments with job seekers
  - Requesting mentorship appointments one-on-one on **projects**

## GR + 6 MONTHS

- Job seeker community suggestion **algorithm**
- **Event** registration and hosting by **industry professionals** for all users to attend
- **Mentorship program** for topic of choice guided by **industry professionals**



# GO-TO MARKET PLAN

**Sales Strategy:** Self-service model

**Demand Generation:** Inbound

- **HyreUs Website**
- **Content Marketing Efforts**
  - Landing Page
  - Blogs
- **Social Media Campaigns**
  - "Beyond a Resume"
  - #Hyre\_

"Beyond a Resume"

#Hyre\_



Introduction

Education

Experience/Skills

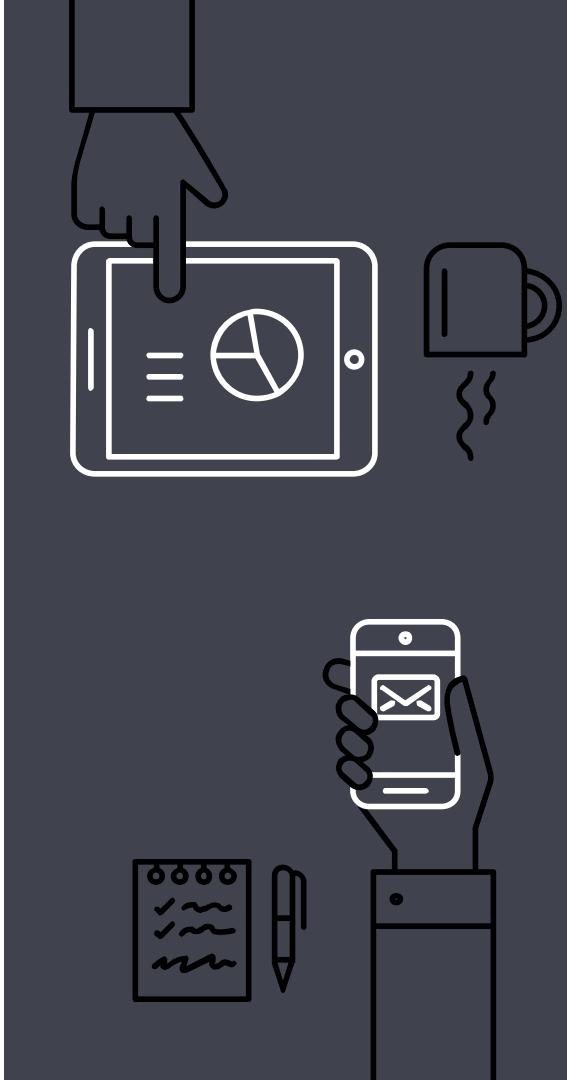
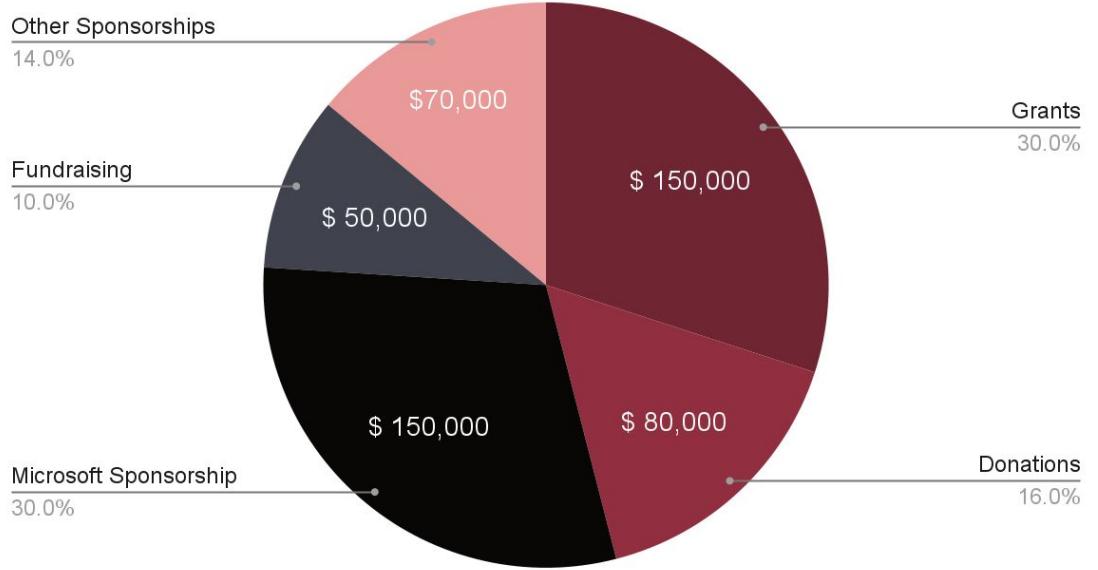




# STARTUP FUNDING

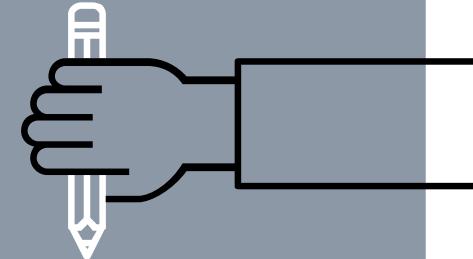
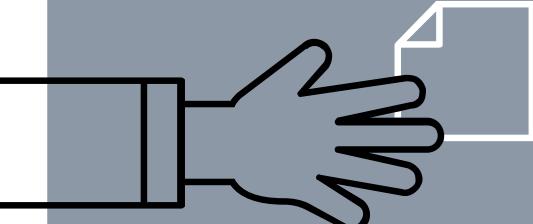
## \$500,000

Funding Sources





EMPOWER **YOURSELF**  
WITH **PROFESSIONAL**  
**RESOURCES** AND  
OPPORTUNITIES. BE A PART  
OF **COMMUNITIES** THAT  
REDEFINE **GENUINE**  
**RELATIONSHIPS** WITH  
INDUSTRY PROFESSIONALS  
AND RECRUITERS.





# SPECIAL THANKS

## DAMON NICHOLLS

Sr. Director, Business  
Development at  
truData Solutions



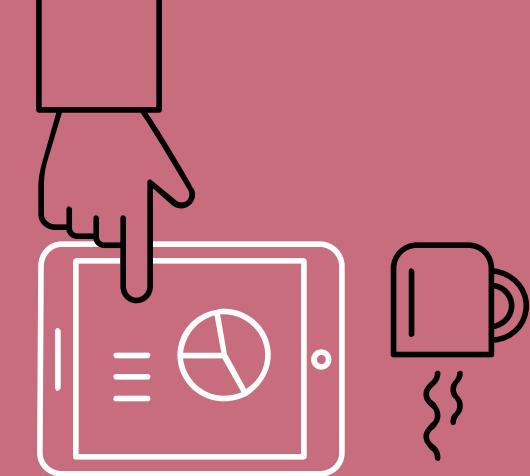
## AMY HYATT

Oracle Sr. Principal  
Talent Advisor



## NEGIN MOHTASHEMIAN

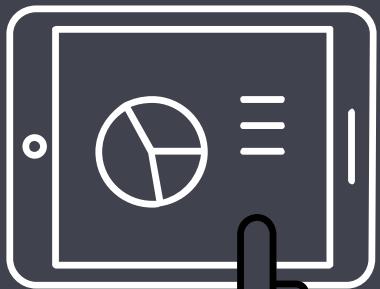
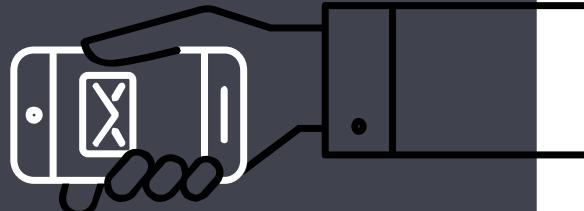
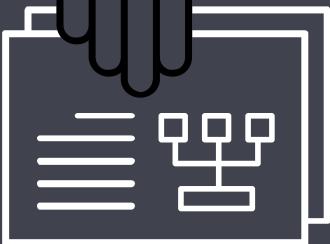
ER Technician and  
Medical School Student





# HYREUS

## Q&A





# APPENDIX

## Problem Statement

The Strength of the Job Market is One-Sided

Solving the Talent Shortage

Glassdoor Study Reveals What Job Seekers Are Looking For

2022 HR Statistics: Job Search, Hiring, Recruiting & Interviews.

Tips for making your resume stand out | CareerBuilder

## Porter's Five Forces

2019-Recruiting-Benchmark-Report.pdf

Job Posting Cost: What It Costs to Post Jobs | Glassdoor for Employers

Barriers to entry: Factors preventing startups from entering a market

How Much Does It Cost To Start A Job Board?

Understanding the online subscription model

## Financials

YTP Model

Microsoft for Startups Sponsorship

Current Workforce Development Grants

Go to Market Strategy

## Feature Comparison

Linkedin's "project sharing" feature

A screenshot of a LinkedIn feed showing a 'Featured' post. The post is titled 'Feature Proposal Del Clubhouse' and is from 'Clubhouse'. It includes a profile picture of Jason Ng and Serena Valor. The post content discusses a presentation including competitive analyses, user research, and a feature proposal. There are options to add a post, article, link, media, or comment.

Linkedin's "skill assessment" feature

A screenshot of LinkedIn's skill assessments section. It shows a list of skills with their respective topics and the number of people who have taken the assessment. The skills listed are Microsoft Word, Microsoft PowerPoint, Microsoft Excel, Python (Programming Language), and Adobe Lightroom.

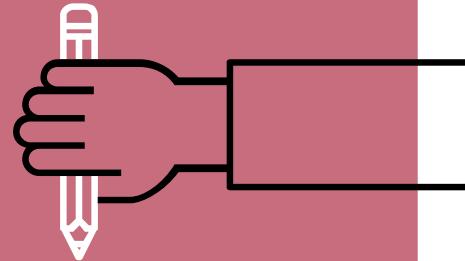
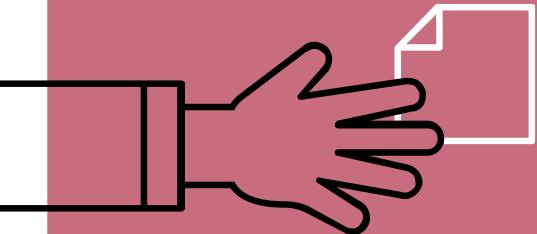
Skill	Topics	People Took
Microsoft Word	Topics: Content Formatting; Productivity and Automation; Revising and Collaborating; Setting Up, Saving, and Exporting	7.6M
Adobe Lightroom	Topics: Catalog System; Image Adjustments; Lightroom Ecosystem; Organization; Output	3.6K
Microsoft PowerPoint	Topics: Animations, Transitions, and Links; Creating and Editing Slides; Images and Media; Managing Presentations,...	7.4M
Microsoft Excel	Topics: Analysis, Data Manipulation, Formulas, Setup	2.1M
Python (Programming Language)	Topics: Algorithms, Data Science, Data Structures, Fundamentals, Object-Oriented Programming	3.1M
HTML	Topics: Beyond HTML; HTML Fundamentals; Images, Sound, and Video; Tables and Mathematics; Web for All	2.7M



# HYREUS

## STATIC DEMO:

### Job-Seeker





# Welcome to HYREUS

Register today as a:

Job Seeker



Industry Professional



Recruiter





## Create Your Account

Name

Email

Password

Repeat Password

Select an Industry

Financial Services & Accounting

— Or register with —



I have read and accept the  
Terms of Service & Privacy Policy \*

REGISTER

## Suggested Communities

Here are some suggested communities picked based on your selected industry.  
You can join communities at any time.

Finance Career Advice

+ Join

Financial Analyst Internship

+ Join

Consulting Recruitment

+ Join

Company Insider

+ Join





## Create Your Account

Name

Email

Password

Select an Industry

Financial Services & Accounting

Or re



I have read and accept the  
Terms of Service & Privacy Policy \*

REGISTER



### We value your privacy!

Our platform needs to collect your user data in order to personalize content and analyze traffic. To agree, click "Accept".

Read more about our [Privacy Policy](#) to see what data we collect.

Don't Accept

Accept

### Suggested Communities

Here are some suggested communities picked based on your selected industry.  
You can join communities at any time.

Finance Career Advice

+ Join

Analyst Internship

+ Join

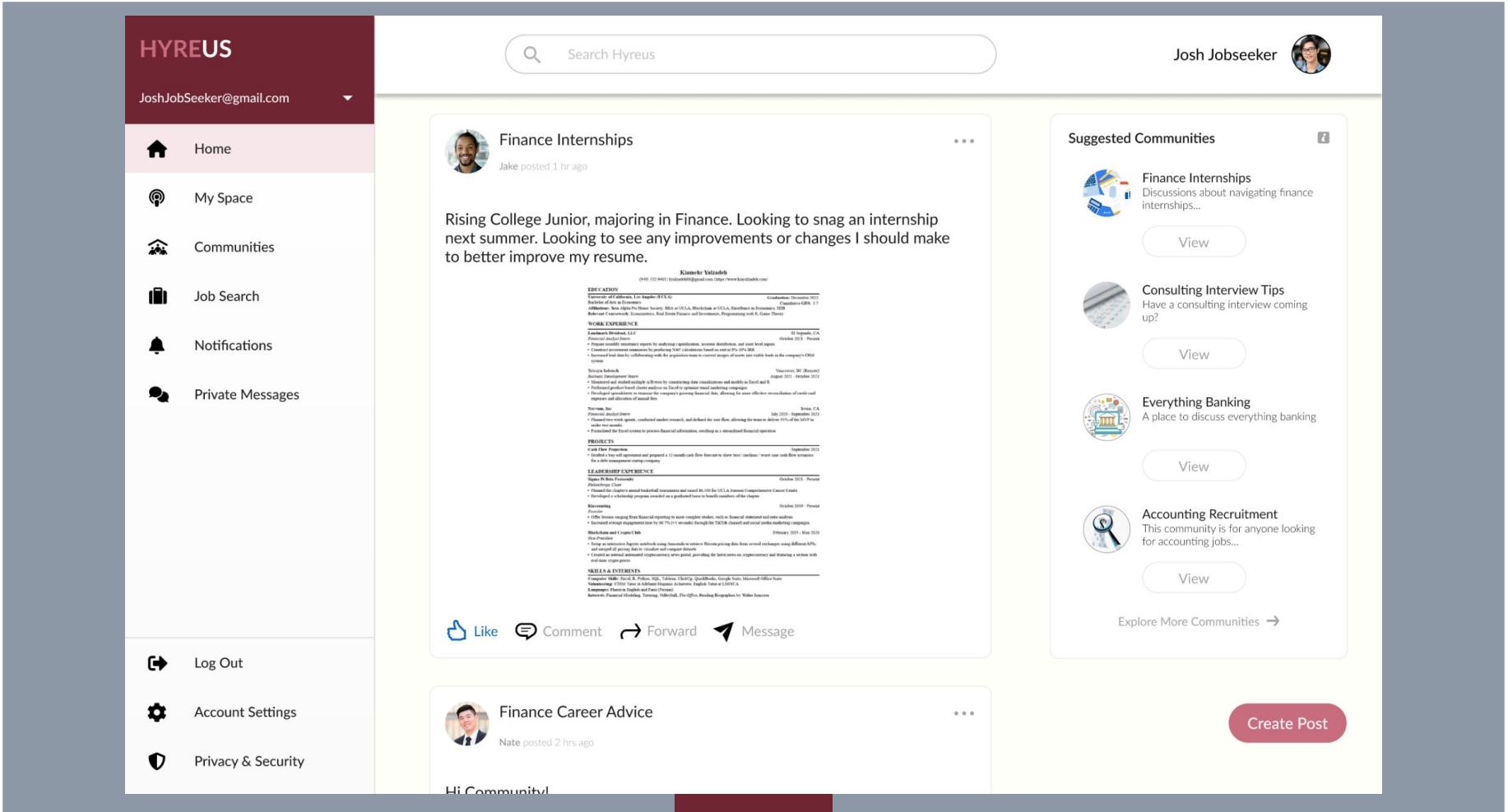
Recruitment

+ Join

Leader

+ Join





JoshJobSeeker@gmail.com



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Search

Josh Jobseeker



Finance Internships

Jake posted 1 hr ago

...

## Create a Post



Share your thoughts with the community



Select a Community

Browse communities



Financial Internships

Everything Banking

## Suggested Communities



Finance Internships

Discussions about navigating finance internships...

View



Consulting Interview Tips

Have a consulting interview coming up?

View



Everything Banking

A place to discuss everything banking

View



Accounting Recruitment

This community is for anyone looking for accounting jobs...

View

Explore More Communities →

Create Post



Finance Career Advice

Nate posted 2 hrs ago

...



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## My Space

[Create Community +](#)

0	1	0	1	0
1	0	1	0	1
0	1	0	1	0
1	0	1	0	1
0	1	0	1	0
1	0	1	0	1

**Josh's Space**

100 Finance

[Profile](#) [Activity](#) [Communities](#) [Saved](#)

Having internships in several fields can also bring value in the sense that you're a credible

[5 May](#) [Comment](#)

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HYREUS

RenaiRecruiter@gmail.com

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- [Communities](#)
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 ←





**Josh**

UCLA Alum

Los Angeles, United states 120 Followers · Contact Info

[More ▾](#)

**About Me**

**Experience +** 

 Think different	Financial Analyst Intern Apple Full-Time May 2020 – Present Los Angeles, USA
	Accounting Intern IBM Full-Time

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## Communities



Search Communities

All

#Finance

#Consulting

#Banking

#FinancialAnalysis

#Interviews

#Internships

#

## Your Communities



## Finance Internships

#Finance

162

Joined

Discussions about navigating finance internships. Everything about the process and experience from the application to the full time offer.



## Consulting Interview Tips and Advice

#ConsultingInterviews

96

Joined

Have a consulting interview coming up? Not sure how to prepare? Join this community to discuss interview strategies, ask questions, learn tips.



## Suggested Communities



## Everything Banking

#Banking

190

Join

A place to discuss everything and anything about banking.



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JoshJobSeeker@gmail.com



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## Finance Internships

162

Joined

New

Trending

Top

Jacob Smith

redditeresume@gmail.com • (123)-456-7890 • Reddit, FL

### EDUCATION

University of Reddit

B.S. Finance

Expected May 2024

Reddit, FL

### WORK EXPERIENCE

Reddit Supermarkets

Jan. 2021 – Nov. 2021

Reddit Supermarkets is an employee-owned, privately held grocery store chain centered around premium

- Assisted in picking up customer orders and processed payments
- Resolved customer complaints and provided product information
- Trained new employees on ordering procedures

Rising College Junior, majoring in Finance. Looking to snag an internship next summer. Looking to see any improvements or changes I should make to better improve my resume.

7 hours ago by Nick

6 10

Interested in fintech, should I go for a finance internship or more traditional analytics role?

7 hours ago by Kate

6 12

Is it possible to work in finance with a humanities undergrad and no finance classes, or do u need additional certification to do so? how do people with humanities undergrad majors get jobs in finance?

7 hours ago by Josh

6 8

BARCLAYS

UBS

BLACKROCK

citigroup

CREDIT SUISSE

D

TD Securities

LAZARD

Which finance firms (investment banks, VC firms, hedge funds, etc.) hire college freshmen for internships? (summer after freshman year) - does not have to be paid

7 hours ago by Josh

6 13

+ Create Post

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## Interested in fintech, should I go for a finance internship or more traditional analytics role?

So as noted in the title, I have the opportunity to do either a pretty traditional finance role this summer in investment finance, with a two week bootcamp on the basics of the field, or I have the chance to do a more traditional analytics internship. My background is I am a current postgraduate student in a DS adjacent discipline.

I already have two years experience working as a paid data science intern for my current company, so I'm not worried about having a lack of experience per se in a DS context, but I was talking to some friends of mine who work in finance and they were i. surprised I landed the role at all and ii. mentioned that it probably makes my resume look a bit confused.

7 hours ago by Kate



### Comment

Share your thoughts



6 comments

▼ Filter by

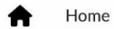
I'd say go for what's more interesting to you, and don't listen to "friends" too much. For all you know they could be jealous.

Nate 9 hours ago

Having internships in several fields can also bring value in the sense that you're a credible applicant to twice the amount of roles.

Josh 5 hours ago

It's also easily explainable at interviews (I tried X then Y that made me realize I like X the most)



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Job Search



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Private Messages

## Job Search



Search for jobs

Challenges

## Skills/Qualifications

Filter by:

Company ▾

Location ▾

Job Type ▾

Work Style ▾



## Financial Analyst Challenge

May 7, 2022



Venturity Financial Partners - San Francisco, CA (On-site) - Full Time

Prototype a mobile app on Figma, Wix or Weebly that gives collectors the ability to buy, sell, and search for items buyers are ready to buy and at what price.



## Portfolio Management Intern Challenge

May 5, 2022



Los Angeles Capital Management - Los Angeles, CA (Hybrid) - Internship

Devise a short term strategy for acquiring and disposing of the holdings in the following portfolio...



## Financial Analyst Challenge

May 4, 2022



Wells Fargo - San Francisco, CA (On-site) - Full Time

Given the following scenario, create an estimation of the valuation of business A, and compare it to its industry peers...



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Job Search



Notifications



Private Messages

## Job Search



Search for jobs

Challenges

Skills/Qualifications

Filter by:

Company ▾

Location ▾

Job Type ▾

Work Style ▾



## Financial Analyst

May 8, 2022

Oracle - San Francisco, CA (On-site) - Full Time

As a member of Oracle's finance organization, you will be responsible for providing all aspects of financial support for planning and control...



## Banking Analyst Intern

May 7, 2022

Wells Fargo -Santa Monica, CA (Hybrid) - Internship

Wells Fargo's Regulatory and Basel Reporting team (RBR) is responsible for filing regulatory reports with numerous regulatory agencies...



## Public Finance Analyst

May 3, 2022

Citi - Los Angeles, CA (On-site) - Full Time

This role is responsible for all aspects of valuation control, including calculation of price verification results, determination of valuation adjustments...





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Notifications



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## Job Search

Challenges

Skills/Qualifications

Filter by:

Company ▾

Location ▾

Job Type ▾

Work Style ▾

## Venturity Financial Partners

Financial Analyst Challenge

San Francisco, CA (On-site)

**Instructions:** Prototype a mobile app on Figma, Wix or Weebly that gives collectors the ability to buy, sell, and search for items buyers are ready to buy and at what price. This will allow buyers and sellers to connect by launching software that expands our business and capacity.

**Tools Needed:** Figma, Wix or Weebly

Posted May 7, 2022

Frequently Asked Questions

Accept Challenge

Back



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## Financial Analyst Challenge

Wells Fargo - San Francisco, CA (On-site) - Full Time

May 4, 2022

Given the following scenario, create an estimation of the valuation of business A, and compare it to its industry peers...



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## Project Challenge Dropbox

Select one or more of the following submission methods:



Document



Images

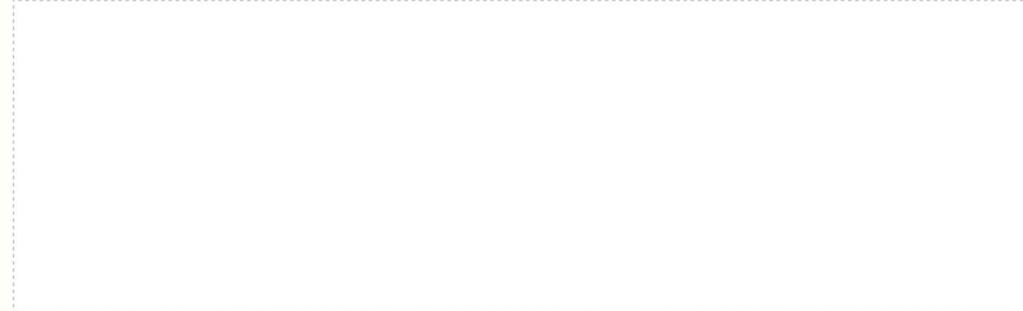


Video



Other

Project Preview:

**Submit Project**



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## ← Project Challenge Dropbox

Select one or more of the following submission methods:



Document



...

### Select Documents to Upload



Document:

Browse...

Name:

Upload

Upload Another

**Submit Project**



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## Private Messages



Search messages

**Nate**

Thank you, I greatly appreciate it!

Today at 1:04 PM

**Ryan**

Hi Ryan! Happy to connect. I'd...

Today at 3:36 PM

**Venessa**

Hey, I heard that you're in the field...

Today at 5:27 PM



# HYREUS

JoshJobSeeker@gmail.com



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Nate



10:16 AM

Hi Nate, My name is Josh! I'm a member of your community and really enjoy the content. I came across the Samsung job that you shared and was wondering if you'd be open to take a look at a project I've done that aligns with the qualifications!

11:04 AM

Hi Josh! Thanks for reaching out. What skill(s) are you trying to demonstrate through this project?

10:45 AM

Thanks for getting back to me Nate! I did a Excel-based project (budgeting) to showcase my excel and finance skills

12:37 PM

Sounds good! I can take a look and make suggestions. Go ahead and upload it here and I'll get back to you within a week

1:04 PM

Thank you, I greatly appreciate it!



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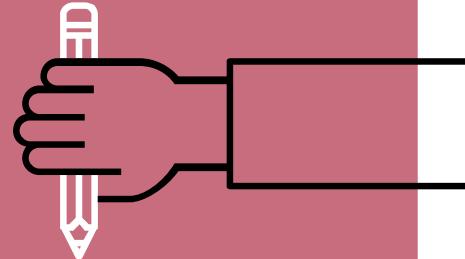
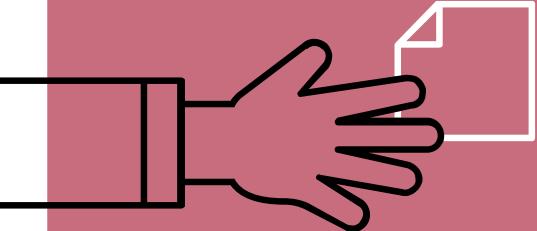
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# HYREUS

## STATIC DEMO:

### Industry Professional





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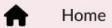
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Recruiter



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Nate Industry Professional



## Finance Internships

Jake posted 1 hr ago

Rising College Junior, majoring in Finance. Looking to snag an internship next summer. Looking to see any improvements or changes I should make to better improve my resume.

Kianoush Yazdani  
(404) 332-8641 | kyzdani86@gmail.com | http://www.kyzdani.comEDUCATION  
University of California Los Angeles (UCLA)  
Bachelor of Science in Finance  
MBA at UCLA Anderson School of Management  
GPA: 3.3  
Relevant Courses: Economics, Real Estate Finance and Investments, Programming with R, Custer TheoryWORK EXPERIENCE  
Leverage Solutions LLC  
Financial Analyst Intern

- Developed financial reports for audit committee, investor distribution, and senior level input.
- Created a revenue estimator to predict NAV calculations based on cost of P+P+P% IRR
- Learned how to restructure and reformat the system to convert ranges of assets into market loads in the company's CRM system.

Internship Internship  
Berkshire Hathaway Inc.

- Identified and understood multiple A/B tests by monitoring data visualizations and mobile A/B testing.
- Developed quadratics to measure the company's growing financial data allowing for more efficient reconciliation of credit card usage and elimination of fees.

Software Dev Intern  
Intuit Inc.

- Planned new work queue, conducted market research, and defined the user flow allowing the team to deliver 10% of the UI/UX in time.
- Developed the Excel system to process financial information, resulting in a streamlined financial operation.

PROJECTS  
Cook For Projects

- Collected and prepared 100+ meals for the local food bank.
- In a 6 week management training program.

LEADERSHIP EXPERIENCE  
Beta Theta Pi Fraternity  
Publicity Chair

- Organized and managed biannual bidnight recruitment and raised \$10,000 for UCLA Jonsson Comprehensive Cancer Center.
- Developed a scholarship program available to all members of the chapter.

Research  
Researcher

- Offered research insights from financial modeling to more complex studies, such as financial statement analysis and capital structure analysis.
- Offered strategic implementation tips to 90% of 250+ analysts through the TIAdb internal tool and various research campaigns.

Blockchain and Cryptocurrency Club  
Blockchain and Cryptocurrency Club

- Helped to create a blockchain ledger using Ethereum to store price data from several exchanges using different APIs.
- Helped to create a decentralized prediction market pool, providing the latest news on entrepreneurship and blockchain technology.
- Created an internal automated transparency news portal, providing the latest news on entrepreneurship and blockchain technology.

SKILLS & INTERESTS  
Competencies: Excel & Power BI, Tableau, Microsoft Word, Google Sheets, Microsoft Office Suite

Languages: English (Native), Spanish (Fluent), French (Intermediate), Italian (Basic)

Interests: Finance, Sports, Travel, Music, Art, Coffee, Reading, Photography, Water Sports



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## Finance Career Advice

Katlyn posted 2 hrs ago

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## Suggested Communities



## Finance Internships

Discussions about navigating finance internships...

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## Consulting Interview Tips

Have a consulting interview coming up?

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## Everything Banking

A place to discuss everything banking

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## Accounting Recruitment

This community is for anyone looking for accounting jobs...

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## Finance Internships

Jake posted 1 hr ago

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Financial Career Advice

Everything Banking

## Suggested Communities



## Finance Internships

Discussions about navigating finance internships...

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## Consulting Interview Tips

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## Finance Career Advice

Nate posted 2 hrs ago

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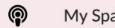
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Your resume is a powerful marketing tool to land an interview.

© San Francisco 22 Feb Junior Part-time



What does technical interview for a consultant interview ...

© San Francisco 22 Feb Junior Part-time



Nate, I saw on your space that you are the senior product ...

© San Francisco 22 Feb Junior Part-time



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Hi Community,

Your resume is a powerful marketing tool to land an interview. Here are some tips on crafting a resume when applying for finance related roles! I've attached a resume sample as well!

6 hours ago by **Nate**

Kianoush Valandeh  
(949) 332-8401 | kvalandeh1@gmail.com | <http://www.kianoushvalandeh.com/>

**EDUCATION**  
University of California, Los Angeles (UCLA)  
Bachelor of Arts in Economics  
Minor in Finance and the Price Society, HBA at UCLA, Bachelor of UX/IA, Faculties in Economics, 3.7 Cumulative GPA 3.7  
Relevant Courses: Econometrics, Data Science for Economics, Programming with R, Financial & Managerial Accounting

**WORK EXPERIENCE**  
Techward Financial, LLC | Financial Analyst | October 2021 - Present  
• Performed monthly reports by reviewing financial statements, current distributions, and future level inputs  
• Developed monthly summaries by producing 200+ calculations based on net art P&Ls (P&Ls)  
• Increased lead data by collaborating with the acquisition team to convert targets of assets into viable leads in the company's CRM system

Techward Financial, LLC | Business Development Intern | August 2021 - October 2021  
• Monitored and analyzed data in Excel by creating data visualizations and models in Excel and R  
• Developed market-based analysis on Excel to optimize lead ranking companies  
• Developed operations to ensure the company's growing financial data, allowing for more efficient reorganization of credit and investment operations of asset firms

Nevers, Inc. | Project Analyst Intern | July 2020 - September 2021  
• Tracked and updated market research, conducted market research, and defined the user flow, allowing the team to derive 30% of the MTO to within two weeks  
• Utilized the Excel system to pursue financial information, resulting in a streamlined financial operation

**PROJECT**  
Cash Flow Forecasts | September 2021  
• Drafted a buy-sell agreement and prepared a 15-month cash flow forecast to show best / medium / worst case cash flow scenarios for a debt management strategy company

**LEADERSHIP EXPERIENCE**



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Thanks for sharing Nate! Would you recommend listing your soft skills on resume as well?



Great question! Recruiters like to see soft skills on your resume. However, they need to be demonstrated through examples rather than just saying that you're a good communicator.



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**Nate**

Senior Product Manager @ Samsung

Los Angeles, United states 120 Followers · Contact Info

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### About Me

### Experience

 Senior Product Manager  
Full-Time  
May 2020 – Present  
Los Angeles, USA

 UI / UX Designer  
IBM Full-time  
Feb 2019 – May 2020

+

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Experience



Senior Product Manager  
Full-Time  
May 2020 – Present  
Los Angeles, USA



UI / UX Designer  
IBM Full-time



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Job Title\*



Company\*

Employment Type\*

Current Position

Start Date

Month

Year

End Date

Month

Year

Location

Save

Los Angeles, USA

UI / UX Designer  
IRM Full-time



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## Finance Career Advice

#Finance #CareerAdvice

162

The goal of this community is to share knowledge and foster learning for job seekers interested in the Finance sector.



## Accounting Recruitment Community

#Accounting #Recruitment

100

This community is for anyone looking for a job in accounting. Fresh graduates and experienced professionals are all welcomed.



## Banking Exam and Recruitment

#Banking #Recruitment

92

This community has been created to help job seekers get ready for competitive exams like SSC.



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## Finance Career Advice

162

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Trending

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- Conduct investment summaries by producing NAV calculations based on rate at 8% IRR.
- Increased lead time by collaborating with the acquisition team to convert usage of assets into viable leads as the company's CRM system.

**Tevison Indefatigable**  
Business Development Intern  
August 2021 - October 2021

- Managed multiple projects simultaneously by maintaining data consolidation and analysis in Excel and R.
- Prepared product-based client analyses on Excel to optimize brand marketing campaigns.

• Developed spreadsheets to monitor the company's growing financial data, allowing for more effective reconciliation of vendor card expenses and tracking of financial performance.

**Neverson, Inc.**  
Financial Analyst Intern  
July 2020 - September 2021

- Planned market research, conducted market research, and defined the user flow, allowing the team to achieve 97% of the KPI's set under two months.
- Created an Excel system to process financial information, resulting in a streamlined financial operation.

**PROJECTS**  
Cash Flow Projections  
• Created a buy-side acquisition and prepared a 12-month cash flow forecast to show best / median / worst case cash flow scenarios for the proposed company.

**LEADERSHIP EXPERIENCE**  
Sigma Pi Beta Fraternity  
Philanthropy Chair  
• Raised over \$10,000 for chapter's annual leadership summit and raised \$6,500 for UCLA Johnson Comprehensive Cancer Center.

Hi Community,

Your resume is a powerful marketing tool to land an interview. Here are some tips on crafting a resume when applying for finance related roles! I've attached a resume sample as well!

7 hours ago by [Nate](#)

6 10

What does technical interview for a consultant interview consist of? for example Bain or McKinsey

4 hours ago by [Josh](#)

2 11

Nate, I saw on your space that you are the senior product manager at Samsung. What are your main responsibilities?

4 hours ago by [Josh](#)

2 13

# ORACLE

Oracle just posted a job offering for a Financial Analyst at the San Francisco office. Send your projects and showcase your skills!

6 hours ago by [Nate](#)

1 10

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Hi Community,

Your resume is a powerful marketing tool to land an interview. Here are some tips on crafting a resume when applying for finance related roles! I've attached a resume sample as well!

7 hours ago by **Nate**
 Kishmehr Yazdani  
 (949) 332-9401 | kyzdani81@gmail.com | http://www.kyzdani81.com/

**EDUCATION**  
 University of California, Los Angeles (UCLA)  
 Bachelor's Degree in Economics, Minor in Psychology  
 Affiliations: Beta Alpha Psi Honor Society, RGA at UCLA, Blockchain at UCLA, Freshwater Economics, 37th Annual Graduate GPA X/T  
 Relevant Courses: Econometrics, Data Science for Economics, Programming with R, Financial & Managerial Accounting

**WORK EXPERIENCE**  
 Tavaria Infotech - Financial Analyst Intern  
 • Properly analyzed inputs by applying optimization, scenario distribution, and most likely inputs  
 • Generated financial statements by producing NAV calculations based on P/E ratios (IRR)  
 • Increased lead data by collaborating with the acquisition team to convert samples of assets into valuable leads in the company's CRM system

 Tavaria Infotech - Business Development Intern  
 • Managed over 100 clients in 3-12 weeks by communicating firm requirements and needs in Excel and R  
 • Performed product based cluster analysis on Excel to optimize sales marketing campaigns  
 • Developed spreadsheets to measure the company's growing financial data, allowing for easier effective reconciliation of credit card payments and tracking of asset flow

 Novitas, Inc - Project Manager Intern  
 • Planned two weekly sprint, conducted market research, and defined the user flow, allowing the team to deliver 75% of the MVP in under two months  
 • Implemented a new system to process financial information, resulting in a streamlined financial operation

**PROJECTS**  
 Cash Flow Projection  
 • Drafted a five year projection and prepared a 12 month cash flow forecast to show best / median / worst case cash flow scenarios for a pharmaceutical startup company
**LEADERSHIP EXPERIENCE****Comment**

Share your thoughts

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Thanks for sharing Nate! Would you recommend listing your soft skills on resume as well?



Great question! Recruiters like to see soft skills on your resume. However, they need to be demonstrated through examples rather than just saying that you're a good communicator.



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Josh

Thank you, I greatly appreciate it!

Today at 1:04 PM



Kathy

Hi Nate, My name is Kathy! I'm a member of your community...

Yesterday at 3:05 PM



James

Hi Nate, I have a couple more questions regarding your role...

Yesterday at 5:20 PM



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Josh



10:16 AM

Hi Nate, My name is Josh! I'm a member of your community and really enjoy the content. I came across the Samsung job that you shared and was wondering if you'd be open to take a look at a project I've done that aligns with the qualifications!

10:45 AM

Hi Josh! Thanks for reaching out. What skill(s) are you trying to demonstrate through this project?

11:04 AM

Thanks for getting back to me Nate! I did a Excel-based project (budgeting) to showcase my excel and finance skills

12:37 PM

Sounds good! I can take a look and make suggestions. Go ahead and upload it here and I'll get back to you within a week

1:04 PM

Thank you, I greatly appreciate it!



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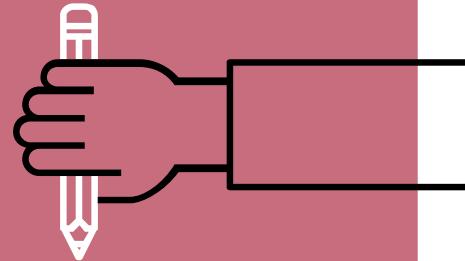
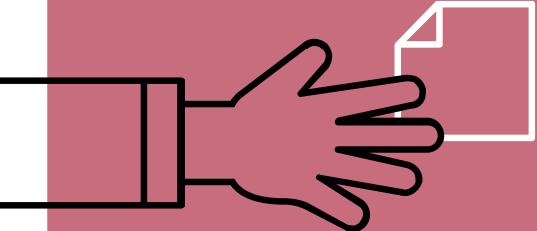
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### Recruiter





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Renai Recruiter



## Finance Internships

Jake posted 1 hr ago

Rising College Junior, majoring in Finance. Looking to snag an internship next summer. Looking to see any improvements or changes I should make to better improve my resume.

Résumé Details	
Last updated:	July 20, 2018, 11:17 A.M.
Created:	July 20, 2018, 11:17 A.M.
Category:	Finance Internships
Keywords:	Finance Internships
Tags:	Finance Internships
Comments:	0
Views:	0
Downloads:	0
File Type:	PDF
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## Finance Career Advice

Kathryn posted 1 hr ago

[Hi Community!](#)



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## “ Why Join the Venturity Team? ”

Venturity is a place where you can find a vast amount of collaboration within teams and across the organization. Also, playing the Great Game of Business allows us to stay on track with our goals in a fun and proactive way.

I really enjoy the culture here and its emphasis on having a healthy work-life balance.

Abraham Aviles  
Staff Accountant

Curious if Venturity is the right fit for you? There's no better way to learn than to hear straight from our team members.

Venturity Financial Partners



What better way to kick off the week than with donuts \*and\* breakfast tacos?

 Venturity Financial Partners  
3 days ago

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RenaRecruiter@gmail.com

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Curious if Ventury is the right fit for you?  
There's no better way to learn than to  
hear straight from our team members.

  
What better way to kick off the week  
than with donuts "and" breakfast tacos?

 Ventury Financial Partners

**ventury**

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RenaiRecruiter@gmail.com



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Curious if Venturity is the right fit for you? There's no better way to learn than to hear straight from our team members.

6 hours ago by Renai

## “ Why Join the Venturity Team?

Venturity is a place where you can find a vast amount of collaboration within teams and across the organization. Also, playing the Great Game of Business allows us to stay on track with our goals in a fun and proactive way.

I really enjoy the culture here and its emphasis on having a healthy work-life balance.



Abraham Aviles  
Staff Accountant



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Thanks for sharing Nate! Would you recommend listing your soft skills on resume as well?



Great question! Recruiters like to see soft skills on your resume. However, they need to be demonstrated through examples rather than just saying that you're a good communicator.





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[\*\*Applications\*\*](#)**Financial Analyst**

Ventury Financial Partners. San Francisco, CA (On-site)

55 Applicants



...

Posted May 7, 2022

**Controller**

Ventury Financial Partners. San Francisco, CA (Remote)

46 Applicants



...

Posted May 2, 2022

**Accounting Intern**

Ventury Financial Partners. Los Angeles, CA (Remote)

100 Applicants



...

Posted May 2, 2022



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## Financial Analyst

Ventury Financial Partners, San Francisco, CA (On-site)

Top Applicant

Josh Jobseeker

Cashflow Projections Budgeting

Excel +

May 17, 2022



Top Applicant

Katlyn Tanna

Sales Forecasting SQL

Excel +

May 15, 2022



Top Applicant

Nick Stanton

Financial Analysis R

Python +

May 15, 2022



Top Applicant

Steven

Sales Forecasting Web +

May 17, 2022



Top Applicant

Tina

Data Analytics SQL

JIRA +

May 15, 2022



Top Applicant

Patricia

Sales Forecasting Web +

May 17, 2022



Top Applicant

Kathy Candidate

Cashflow Projections SQL +

May 15, 2022



Top Applicant

Camela

Cashflow Projections SQL

+

May 15, 2022



Top Applicant

Jake

Cashflow Projections SQL

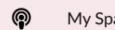
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May 15, 2022



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12-month Cashflow Forecast

Excel File



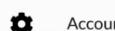
Mock Departmental Budget

Excel File



Buy-Sell Agreement

PDF File

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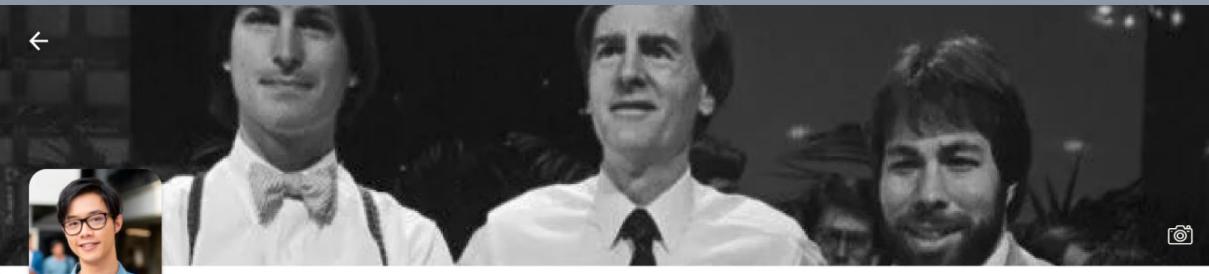
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Josh

UCLA Alum

Los Angeles, United states 120 Followers · Contact Info

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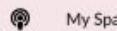


Financial Analyst Intern  
Apple Full-Time  
May 2020 – Present  
Los Angeles, USA

Accounting Intern  
IBM Full-Time



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### Financial Analyst

Venturity Financial Partners, San Francisco, CA (On-site)

Top Applicant

Josh Jobseeker

Cashflow Projections Budgeting

Excel +

May 17, 2022



Top Applicant

Steven

Sales Forecasting Web +



Top Applicant

Patricia

Sales Forecasting Web +



May 17, 2022

Top Applicant

Katlyn Tanna

Sales Forecasting SQL

Excel +

May 15, 2022



Top Applicant

Tina

Data Analytics SQL

JIRA +

May 15, 2022



Top Applicant

Katlyn Candidate

Cashflow Projections SQL +



May 15, 2022

Top Applicant

Nick Stanton

Financial Analysis R

Python +

May 15, 2022



Top Applicant

Camelia

Cashflow Projections SQL +



May 15, 2022

Top Applicant

Jake

Cashflow Projections SQL +



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## Financial Analyst

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Sales Forecasting SQL

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Top Applicant

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Sales Forecasting Web +

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Staff Accountant

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Venturity Financial Partners



What better way to kick off the week than with donuts \*and\* breakfast tacos?

 Venturity Financial Partners  
3 days ago

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[\*\*Post a Job\*\*](#)**Do you want to post a job using:****Project Challenge**Customize the scope and  
expectations of the project**Skills/Qualifications**Describe the skills and qualifications  
required for the role**OR**

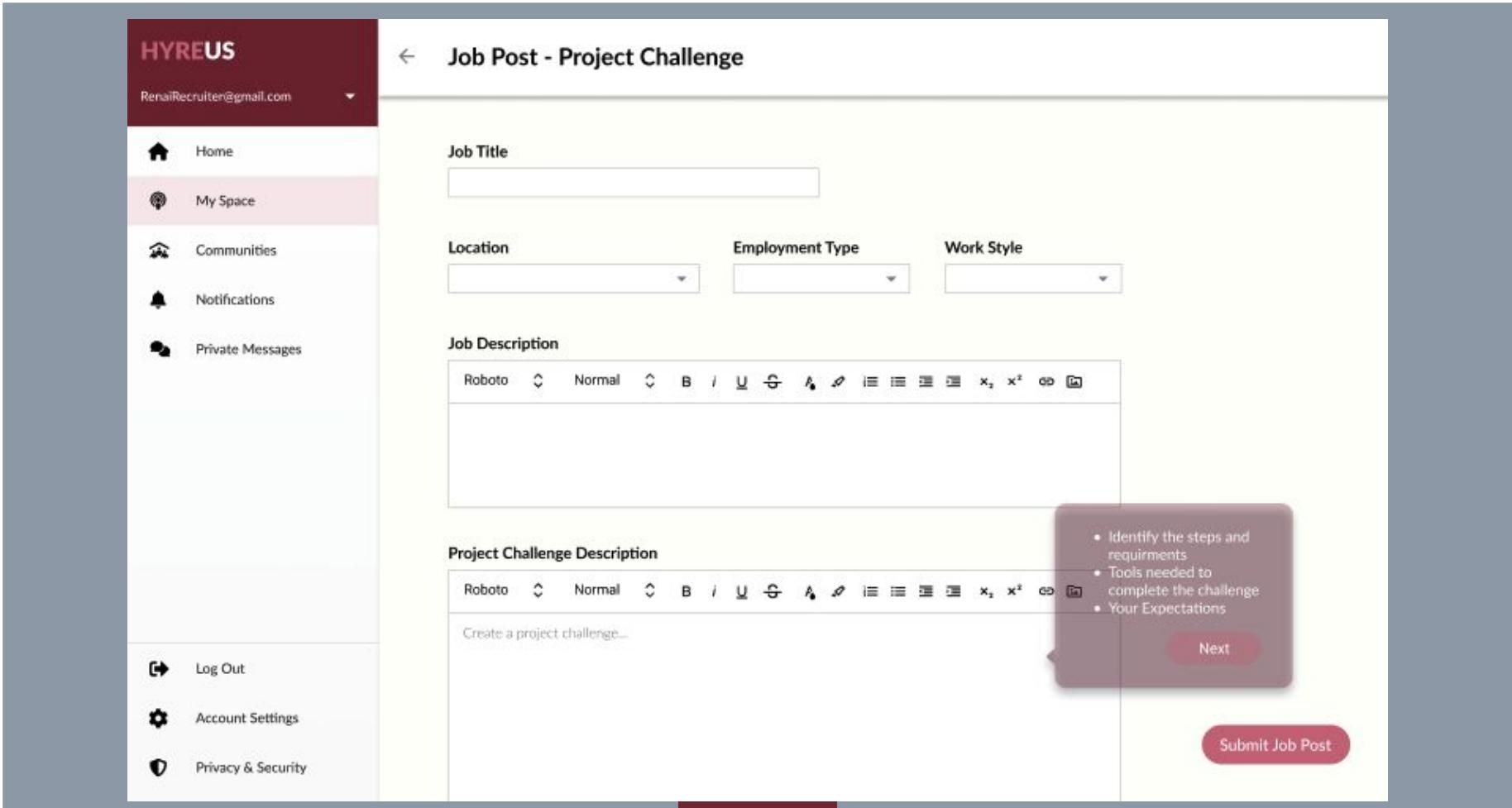
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 [Post a Job](#)

Do you want to post a job using:

**Project Challenge**

Customize the scope and  
expectations of the project

**Skills/Qualifications**

Describe the skills and qualifications  
required for the role

OR



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