# Kiss Bow Or Shake Hands The Bestselling Guide To Doing Business In More Than 60 Countries Terri Morrison

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#### **Kiss Bow Or Shake Hands**

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For 12 years, Kiss, Bow, or Shake Hands has been providing culture-specific etiquette and protocol for international businesspeople. This completely revised, greatly expanded 592-page guide updates that resource for the new millennium.

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DO I KISS, BOW, OR SHAKE HANDS? SHAKE HANDS OR PERFORM A NAMASTE. Many Indian businessmen who are familiar with international customs will shake hands. However, the handshake is not an indigenous tradition. The most common greeting among Indians is the namaste. To perform the namaste, put the palms of your hands together in front of your chest ...

## DO I KISS, BOW, OR SHAKE HANDS? - Kiss, Bow, or Shake ...

Find out more about Kiss, Bow, Or Shake Hands by Terri Morrison, Wayne A. Conaway at Simon & Schuster. Read book reviews & excerpts, watch author videos & more.

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How I wish I'd had the book Kiss, Bow, or Shake Hands during my trip to India and Asia. Lord knows how many gaffes it would have averted when my husband and I were traveling around the world. There's no way anyone can keep track of local customs and etiquette, in addition to the best ways

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Kiss, Bow or Shake Hands provides a comprehensive resource for global business etiquette but does not attempt to provide full language training. The phrases provided can be used with confidence for greetings and basic interactions. It does not replace proper language study.

## Frequently Asked Questions - Kiss, Bow or Shake Hands

Terri Morrison is president of Getting Through Customs, the developers of the McGraw-Hill Kiss, Bow, or Shake Hands digital product. She and Wayne A. Conaway are coauthors of nine books, including "Library Journal"'s Best Business Books winner "Kiss, Bow, or Shake Hands" and "Dun & Bradstreet's Guide to Doing Business Around the World.

## Kiss, Bow, Or Shake Hands: How to Do Business in Sixty ...

Kiss, Bow, or Shake Hands: Sales and Marketing is an informative, entertaining guide that shows you what to do—and what to avoid—in any given sales or marketing situation, from Argentina to South Africa. It provides the expert knowledge you need to gather data in diverse cultures, properly present your products, and close deals around the ...

#### Kiss, Bow, or Shake Hands, Sales and Marketing: The ...

In 2015, the ABA will publish Kiss, Bow or Shake Hands®: Courtrooms and Corporate Counsels. The original Kiss, Bow or Shake Hands® is a Library Journal "Best Business Books" winner, with over 300,000 copies sold.

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## Kiss, bow, or shake hands : the bestselling guide to doing ...

Terri Morrison is president of Getting Through Customs, the developers of the McGraw-Hill Kiss, Bow, or Shake Hands digital product. She and Wayne A. Conaway are coauthors of nine books, including Library Journal's Best Business Books winner Kiss, Bow, or Shake Hands and Dun & Bradstreet's Guide to Doing Business Around the World.

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Kiss, Bow, Or Shake Hands. A single-page introduction, four more pages providing a brief cultural orientation, and off you go. What fol-lows are chapters on each of 60 countries around the world. From Argentina to Venezuela, from Bela-rus to Ukraine, from Belgium to Turkey, and from China to Thailand, many places are cov-ered, and there's a

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