

LinkedIn Marketing Solutions Case Studies

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VistaVu Solutions finds its audience with LinkedIn Display Ads and Sponsored InMails. "We knew we needed to reach the niche audience that supports the oilfield services industry. LinkedIn's ability to hyper-target this specific segment and find key people in the industry was a huge draw for us."

VistaVu Case Study | LinkedIn Marketing Solutions

Market and advertise on LinkedIn. Target and reach over 610M professionals around the world. Grow your business with lead generation, content marketing and brand awareness campaigns.

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Solution . In support of its ABM strategy, ServiceNow utilized LinkedIn's robust targeting capabilities to deliver content to niche decision makers within select accounts. "We haven't seen any other solution that is able to give us that level of targeting," says Warrior.

ServiceNow Case Study | LinkedIn Marketing Solutions

Solution . To address these challenges, BusinessOnline integrated with LinkedIn's Marketing Analytics APIs and started to leverage LinkedIn ad campaign reporting data through their Dataweld platform in just a few weeks. The API integration provided three key solutions for their business.

BusinessOnline Case Study | LinkedIn Marketing Solutions

In marketing its OpenTok live video platform, TokBox targets a very specific set of personas, ranging from developers to business decision makers. With a strong focus on lead generation, the company needed a way to refine its campaign scope and reach the right professionals with precision.

TokBox Case Study | LinkedIn Marketing Solutions

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