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Jeffrey Gitomer is the world's leading expert on selling. He is author of the 300,000+ copy best-seller Little Red Book of Selling, as well as The Sales Bible, and Customer Satisfaction is Worthless, Customer Loyalty is Priceless. Gitomer gives over 100 presentations a year, ranging from annual sales meetings to customized seminars.

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Jeffrey Gitomer's Little Red Book of Selling by Jeffrey ...

Jeffrey's weekly e-zine, Sales Caffeine, is a sales wake-up call delivered every Tuesday morning to more than 300,000 subscribers worldwide, free of charge. Sales Caffeine allows Jeffrey to communicate valuable sales information, strategies, and answers to sales professionals on a timely basis. ... — Jeffrey Gitomer, The Little Red Book of ...

Jeffrey Gitomer Quotes (Author of Little Red Book of Selling)

AUTHOR. Jeffrey Gitomer is the author of The New York Times best sellers The Sales Bible, The Little Red Book of Selling, The Little Black Book of Connections, and The Little Gold Book of YES!

Jeffrey Gitomer (Author of Little Red Book of Selling)

Jeffrey Gitomer (born February 11, 1946 in West Palm Beach, Florida) is an American author, professional speaker, and business trainer, who writes and lectures internationally on sales, customer loyalty, and personal development. He lives with his family in Charlotte, North Carolina.

Jeffrey Gitomer - Wikipedia

The king of sales "Jeffrey Gitomer" has been helping people succeed since 1988! His sales training programs are top-notch! Providing sales consulting, sales training, sales coaching, and more! One of the top sales training programs available!

Sales Training Programs - Sales Consulting - Jeffrey Gitomer

I absolutely love Jeffrey Gitomer's Little Red Book of Selling. It has become my bible and he covers some of these topics and much more in his book. I would advise strongly that if you are interested in becoming a very successful sales person or even if you are veteran, then buy this book.

Jeffrey Gitomer's 10 Sales Tips - John McGlinchey

Jeffrey Gitomer wrote The Sales Bible and The Little Red Book of Selling. He makes more than 100 presentations every year to major corporate clients. He writes Sales Moves, a syndicated column, and publishes an e-zine called Sales Caffeine that has more than 100,000 subscribers.

Jeffrey Gitomer's Little Red Book of Sales Answers Free ...

Jeffrey Gitomer I recently spoke with Jeffrey Gitomer, who is the world's top sales trainer and a bestselling author. His books, which include the classics The Little Red Book of Selling and The ...

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Wall Street Journal Business Best-Seller, Jeffrey Gitomer's Little Red Book of Selling is now available! It includes Jeffrey's 12.5 Principles of Sales Greatness and strategies and answers from a lifetime of selling that will teach you how to make sales forever.

Jeffrey Gitomer's Little Red Book of Selling: 12.5 ...

Jeffrey Gitomer knows how to write about selling . . . I've read and enjoyed two of his other books--THE LITTLE RED BOOK OF SELLING and THE SALES BIBLE . . . in each instance, I found myself taking copious notes . . . that's always a good sign; i.e., it shows there is something that I wish to retain and/or share with others.

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