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17 quotes from Frank Bettger: 'Henry Ford said: "Anyone who stops learning is old—whether at twenty or eighty. Anyone who keeps learning stays young. The greatest thing in life is to keep your mind young.', 'Selling is the easiest job in the world if you work it hard—but the hardest job in the world if you try to work it easy.', and 'Failures mean nothing at all if success comes eventually.

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### **Frank Bettger - Wikipedia**

By Frank Bettger "One of The Greatest Success Stories Ever Told" Success Motivation Institute, Inc SMI-1329/2

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Book Review: How I Raised Myself From Failure To Success In Selling Frank Bettger was an ex-Major League Baseball player turned insurance salesman. Born in 1888 and living to a respectable 91 years of age, Better credited much of his success to his learnings from the great writer and self-improvement lecturer Dale Carnegie.

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