

***How We Know What Isnt So The Fallibility Of Human Reason In  
Everyday Life Thomas Gilovich***

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### **How We Know What Isn't So - R-5**

How We Know What Isn't So is a primer on faulty reasoning and its underlying cognitive correlates. It may just be that what we know as truth could be misinterpreted or perhaps even misperceived. Gilovich takes our hand and leads us back on a path towards rationality.

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Thomas Gilovich is a professor of psychology at Cornell University and author of The Wisest One in the Room (with Lee Ross), How We Know What Isn't So, Why Smart People Make Big Money Mistakes, and Social Psychology. He lives in Ithaca, New York.

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How We Know What Isn't So Quotes Showing 1-30 of 65 "When examining evidence relevant to a given belief, people are inclined to see what they expect to see, and conclude what they expect to conclude.

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How We Know What Isn't So. Recently, cognitive scientists from various disciplines have taken an increased interest in this gap. Studies such as Deanna Kuhn's THE SKILLS OF ARGUMENT, published

by Cambridge University Press in 1991, explore the processes by which people construct arguments and form judgments outside the boundaries of the classroom.

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How we know what isn't so, by Thomas Gilovich Posted in Behaviour at 07:27 by graham By Thomas Gilovich , social psychologist and CSI Fellow , this well written book explains some of the reasoning and deduction errors we make when trying to understand the world, and ways to avoid making those errors.

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