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Foreword xxix Introduction xxxi PART I A MARKETER'S VIEW OF TESTING: THE POWER OF OPTIMIZATION 1 Chapter 1 Always Be Testing? 2 A System for Closing 2 Scientific Advertising 6 The Court of Only Resort 11 Developing an Always Be Testing Culture 13 Why We Endorse (and Use) Website Optimizer 17 What Makes This Book the "Complete" Guide? 18 Chapter ...

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# Always Be Testing: The Complete Guide to Google Website ...

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Today was one of those days where a new fun title crossed my desk and I felt compelled to blog about it. The book I'm referring to is a new one from Sybex called Always Be Testing: The Complete Guide to Google Website Optimizer, by Bryan Eisenberg, John Quarto-vonTivadar and Lisa T. Davis. Btw, if Bryan Eisenberg's name rings a bell it's probably because he co-authored a couple of earlier ...

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