

***How I Raised Myself From Failure To Success In Selling Frank  
Bettger***

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Frank Bettger has experienced his fair share of failures and he writes about how he overcame them in his book How I Raised Myself from Failure to Success in Selling. After being fired from his current salesman job for being too lazy, Bettger gave up the salesman job because he thought he was a failure at it.

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17 quotes from Frank Bettger: 'Henry Ford said: "Anyone who stops learning is old—whether at twenty or eighty. Anyone who keeps learning stays young. The greatest thing in life is to keep your mind young.', 'Selling is the easiest job in the world if you work it hard—but the hardest job in the world if you try to work it easy.', and 'Failures mean nothing at all if success comes eventually.

### **Frank Bettger Quotes (Author of How I Raised Myself From ...**

Writer and lecturer. Carnegie encouraged Bettger to write his first best-selling books: How I Raised Myself from Failure to Success in Selling and How I Multiplied My Income and Happiness in Selling. How I Raised Myself... was translated into over a dozen languages, including British English, Danish, Dutch, Finnish, French, German Hungarian, Italian,...

### **Frank Bettger - Wikipedia**

A book that was originally published in 1947 surely has no relevance or place on today's reading list, even one that has been praised by the legend Dale Carnegie, describing it as "the most helpful and inspiring book on salesmanship that I have ever read" Well, I believe that it does still have a place ... Continue reading "Book Review - How I raised myself from Failure to Success in ...

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