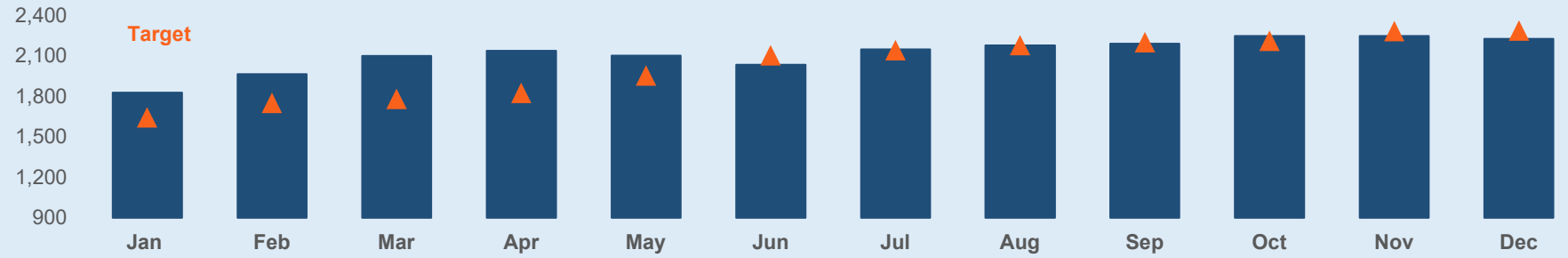
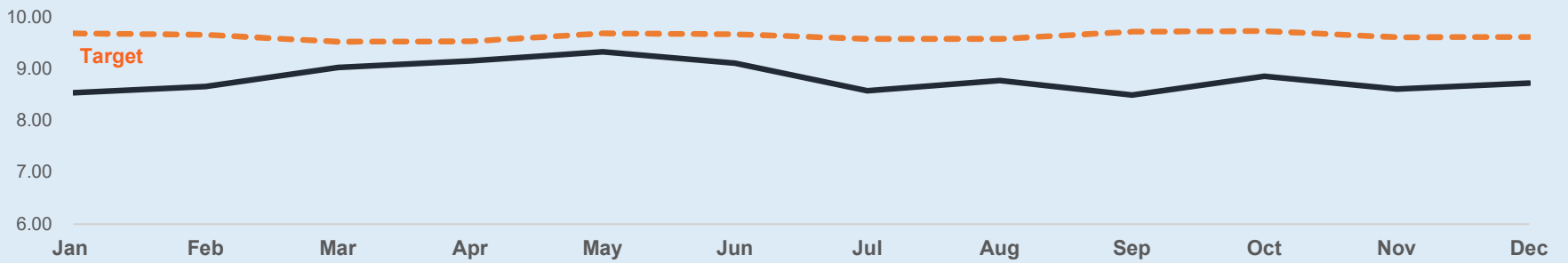


Rental Revenue Trend

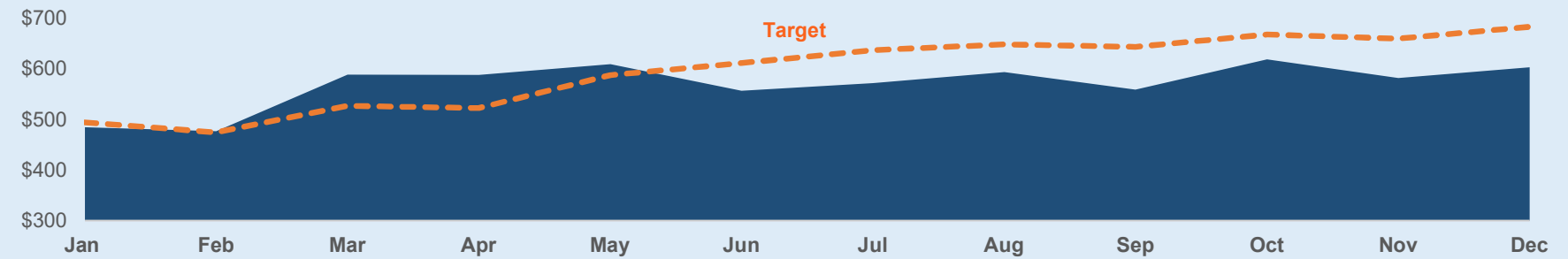
Ave Unit on Hire



Ave Day Rate

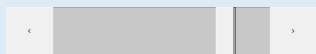


Revenue (USD '000)



Rental Revenue

Month

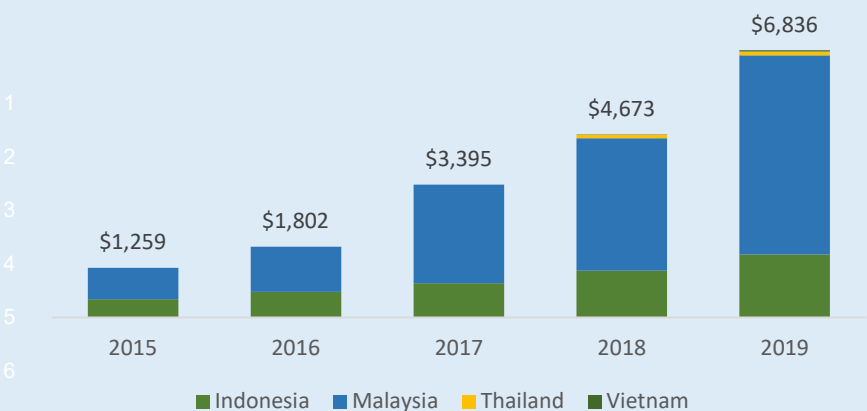


Oct-19

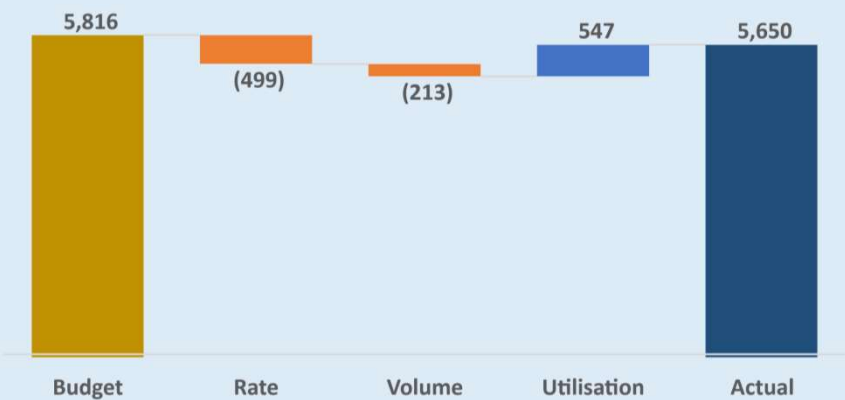
Country

☐ Indonesia ☐ Malaysia ☐ Thailand ☐ Vietnam ☒ All

Revenue by Country (Full Year)



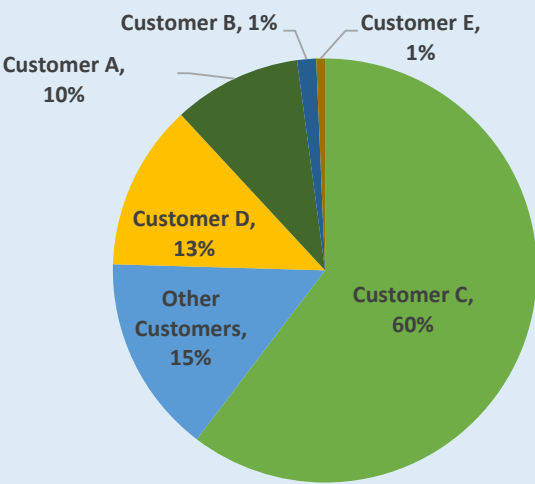
Total YTD Revenue Variance Analysis (USD'000)



YTD Revenue by Strategic Customer (USD'000)

	Actual	Budget	Variance	Var %
1 Customer C	3,409	3,537	(127) ▼	(3.6%)
2 Other Customers	855	689	165 ▲	24.0%
3 Customer D	714	905	(191) ▼	(21.1%)
4 Customer A	552	526	26 ▲	5.0%
5 Customer B	82	131	(49) ▼	(37.7%)
6 Customer E	38	27	11 ▲	41.6%
Total YTD	5,650	5,816	(165) ▼	(2.8%)

Actual YTD Revenue



Rental Revenue by Product

Date

2019

2019

JAN

FEB

MAR

APR

MAY

JUN

JUL

AUG

SEP

OCT

NOV

DEC

MONTHS

Indonesia

Malaysia

Thailand

Vietnam

Strategic Customer Classification		
Customer A	Customer B	Customer C
Customer D	Customer E	Other Customers

