

CHRONOLOGICAL LIFE EVENTS LIST

MARIO FELICETTI

Born: January 18 1968; Italian nationality; Married with one child

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Education

- Dec 2008: **Master in Business Administration**
Rotterdam School of Management. Erasmus University, Rotterdam (NL)
- May 1998: **Master Chemical Engineering degree**
University of Rome "La Sapienza" (IT)
- July 1987: **High school "diploma"**
Scientific Lyceum "G. Castelnuovo", Rome (IT)

Professional experience

- Feb. '09-Now: **Regional Business manager FCC additives and Catalyst VGO Segment**
ALBEMARLE catalysts
Responsible for the region EMEA (including FSU)
- Jan. '07-Jan. '09: **Account manager**
ALBEMARLE catalysts
Responsible for global (TOTAL) and European accounts (Petroplus)
- Jan. '05-Dec. '06: **HPC Senior Technical Sales Representative**
ALBEMARLE catalysts (ex AKZO NOBEL catalysts)
Responsible for TOTAL, Petroplus, Conoco-Phillips.
- Jan. '03-Dec. '04: **HPC Technical Service Representative**
AKZO NOBEL catalysts
Responsible for Scandinavia & Germany.
- Jan. '01-Dec. '02: **Senior process Engineer**
TOTAL Antwerp refinery
In charge for "Production Center 3" (VDU, PSA1, ULSD HDS) and responsible for the Kero & Diesel Hydrotreating units of the all refinery.
- Jun. '98-Dec '00: **Process Engineer**
TOTAL Rome refinery
- May '97-May '98: **Working stage for the "api S.p.A." oil company.**
One year working program as part of the chemical eng. degree final project.
- Nov. '96-Apr '97: **Employed in "Paris S.r.l flowers wholesale".**
(during university period) Responsible of the Rome city center selling point
- Sept. '87-Dec. '95: **Commercial Agent at "RIFE S.a.s. food wholesale"**
(during university period)

Professional Training

- October 2009: *“Extraordinary Leadership”* - Albemarle Leadership Academy
- April 2008: *“Finance for non financial Managers”* – IAG- School of Management
- October 2007: *“Negotiation Coaching”* – Jim Camp Method
- May 2006: *“Effective Negotiation”* – Karras Worldwide
- April 2004: *“Supply Chain Management”* – Impruvium
- March 2004: *“Sales Cycle Management”* - meaVota
- April 2003: *“Project Management”* – P⁽²⁾ managers
- May 2002: *“Hydroprocessing Catalyst seminar”* – Chevron/Grace Davidson
- March 2002: *“Refining Economics”* - ENSPM
- November 2001: *“Hydroprocessing”* - Akzo Nobel
- October 2001: *“Revamps & Troubleshooting”* - N. Liebermann
- September 2001: *“Burners design and combustion optimization”* - John Zink
- October 2000: *“Control de Procedes”* - ENSPM
- October 2000: *“ISRS loss control system”* - Det Norske Veritas
- September 2000: *“PRO II process simulator”* - SIMSCI
- June 2000: *“Fired Heater Design”* - UOP
- March 2000: *“Thermal cracking process”* - Shell Global Solutions
- June 1999: *“DMCplus, Multivariable Control Software”* - AspenTech
- July 1998: *“EBRS/I, Batch Record management”* - Andersen Consulting
- September 1997: *“RPMS LP modelling system”* - Bonner & Moore

Honours & Awards

- 1996: **Erasmus Scholarship** - Newcastle University (UK)
- 1995: **Environmental Technology Scholarship** - KTH, Stockholm (Sweden)
- 1989: **Silver Medal Ski** (specialty Giant slalom) - National University Competition
- 1988: **Winner Kick Boxing competition** - Regional Competition
- 1987: **Winner Italian championship Karate** - National Competition

Extra Curricular Activities

- **Member BEST group (Board European Student of Technology) at Rome University.**
 - 1997: Responsible of the fund rising and the stage program.
 - 1995: Summer course responsible
 - 1994: Responsible of the relationship within the association and the university
- **Cooperation with the educational department of ENEL.**
 - 2001: Coordinator of the group leaders in the USA
 - 2000: Chef group leaders in the American institute of arts, NY - USA
 - 1996: Group leader in the Brookes university, Oxford - UK