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# CLEMENTE CILLO

<b>Personal details</b>	Marital Status: married Nationality: Italian Date of birth: 10 <sup>th</sup> October 1958 Place of birth: Mugnano di Napoli (NA) Italy Home address: road Alessandro Manzoni, 54 81020 San Nicola la Strada (CE) Italia
<b>Education</b>	<b>1978 – 1984 Naples University “ Federico 2<sup>nd</sup> ” ITALY</b> <b>Degree in Electrical Engineering</b> Final mark: <b>110/110 with distinction</b>  <b>1984 Naples University</b> Professional qualifications and memberships of Italian Society of Professional Engineers. Number 1949 in Caserta professional register.
<b>Job experiences</b>	<b>December 2008 – Today: Operations Manager</b> Operations Manager in <b>Jabil</b> Marcianise Plant (CE) Italy, Electronics Manufacturing Services Multinational Company <b>Operations Employees: blue collar = 530, white collar = 280</b> <i>Task:</i> responsibility of operational and financial performance forecasted <i>Products:</i> Telecommunication: fixed and mobile network, boards and complete products ready to install. Industrial: Inverters products, railway signal boards High Mix Low Volume production. Data driven and result oriented Manager focused on Continuous Improvement pursued through the application of “Lean Manufacturing” principles and “Six Sigma” techniques. Configure To Order and Build To Order management.  <b>November 2007 – December 2008: Operations manager</b> Operations Manager in <b>Jabil</b> San Marco Evangelista Plant (CE) Italy, Electronics Manufacturing Services Multinational company <b>Operations Employees: blue collar = 310, white collar = 180</b> <i>Task:</i> responsibility of operational and financial performance forecasted <i>Products:</i> Telecommunication: fixed boards and sub assembly High Mix Low Volume production. Data driven and result oriented Manager focused on Continuous Improvement pursued through the application of “Lean Manufacturing” principles and “Six Sigma” techniques. Build To Order management.  <b>2006-2007 Engineering System Manager</b> Manufacturing Engineering, Industrial Engineering, Test Engineering, Quality and Facility in <b>Jabil</b> San Marco Evangelista (CE) Plant. <b>Engineering Employees: blue collar = 22, white collar = 56</b>  <b>2002 – 2006 Operations Manager</b> Operations manager in IXFIN plant of Marcianise (CE). Manufacturing activities have focus on electronic board production in the Electronic Manufacturing Services. <i>Tasks:</i> Co-Engineering, Planning, Purchasing Materials and Manufacturing. Responsibility of the operations is to manage business in terms of Cost, Quality and Customer Service. <i>Products:</i> Automotive, Telecommunications, Industrial, White goods. <b>Operations Employees : blue collar = 627, white collar = 105</b>

	<p>During 2002 – 2004 under my responsibility, there were other 2 plants of the Company in Italy, the first located in Avezzano and the second in Chieti with <b>300 blue collar and 150 white collar employees</b>.</p> <p><b>1999 – 2001 Production Engineering Manager</b></p> <p>Production Engineering Manager in IXTANT, multinational in Electronic Manufacturing Services with plants in Italy and Europe. Plant located in Marcianise (CE).</p> <p><b>Production Engineering Employees: blue collar = 8, white collar = 26</b></p> <p><i>Tasks:</i> to study development of technologic know-how, to decide manufacturing equipment, to optimize manufacturing process, to implement new job organization, to develop test equipment and to study new technology about manufacturing equipment, components and manufacturing process. In addition Production Engineering had to support other plants of the company.</p> <p><i>Products:</i> Telecommunications, Industrial, White goods.</p> <p><i>Production Engineering Offices:</i> Industrial Engineering (work methods, measurement and standards), Production Process, Product Engineering, Test Development.</p> <p><b>1997 – 1999 Business Unit Manager</b></p> <p>Business Unit Manager, in Marcianise (CE) plant, of the “High Volume Unit” in the company Modinform (<b>Olivetti group</b>).</p> <p><b>Business Unit Employees : blue collar = 170 white collar = 25</b></p> <p><i>Tasks:</i> co-engineering, planning, purchasing material, and manufacturing. Responsibility of the operations is to manage business in terms of Cost, Quality and Customer Service.</p> <p><i>Products:</i> TV decoder and CD reader/writer</p> <p><i>Business Unit Offices:</i> Manufacturing, Maintenance, Industrial Engineering (work methods, measurement and standards), Production Process, Product Engineering, Test Development.</p> <p><b>1988 – 1996 Process Engineering Manager</b></p> <p>Process Engineering Manager in Marcianise (CE) plant, in the company Modinform (<b>Olivetti group</b>).</p> <p><b>Process Engineering Employees: blue collar = 22, white collar = 30</b></p> <p><i>Tasks:</i> to manage new product introduction, to study production process to identify delays, transports distances, processes and processing time requirements to simplify the entire operation.</p> <p><i>Products:</i> cash register, fax, printer, electronic boards</p> <p><i>Process Engineering Offices:</i> Process Development, Maintenance, Industrial Engineering (work methods, measurement and standards), Product Engineering, Test Development, Information Technology.</p> <p>In 1988, I introduced new technology to assembly electronic boards: SMT (Surface Mounting Technology).</p> <p>During 1990 until 1994, I managed the move of manufacturing activities from other plants of the company (located in Ivrea (TO) and next to Milano) to Marcianise plant.</p> <p><b>1985 – 1987 Industrial Engineering Technician</b></p> <p><i>Tasks:</i> to develop job structures (methods, measurements, standards, and equipment) that meets the requirements of the organization and its technology.</p> <p><i>Products:</i> cash register, fax, printer, and electronic boards in Pozzuoli (NA) <b>Olivetti Company</b> plant.</p>
<b>Relevant skill and competences</b>	<p>Wide knowledge of:</p> <ul style="list-style-type: none"> <li>- <b>Lean Thinking</b> methodology: value stream map, kanban, 5S, SMED</li> <li>- <b>Statistical Process Control</b> (with control chart for variable and attribute)</li> <li>- <b>Process Organization</b></li> <li>- <b>Process FMEA technique</b></li> </ul>

	<p>Management of organization with ISO certification since 1990: <b>ISO9002</b> 1990-1999, <b>AVSQ '94</b>, 1999-2003, <b>Vision 2000 and ISOTS16949</b> 2003-2006</p> <p>Computer software packages utilization: Microsoft Office <b>Excel, Word, Project and Power Point</b>.</p> <p>1) Last Training done:</p> <ul style="list-style-type: none"> <li>- LEADING THE LEAN LIFESTYLE – Consultant Company SAPARTNER</li> <li>- LEADERSHIP DEVELOPMENT (Myers Briggs Method)</li> <li>- LEADING CHANGE</li> </ul> <p>2) <b>Experience of Industrial relationship with Unions, agreement about CIGO/CIGS to manage low work-load in the plant. Agreement with Union about new job organization.</b></p> <p>I am available to move near to work place, if required.</p>
<b>Last Grade</b>	Dirigente: Goods and Services Companies Producer National Contract
<b>Languages</b>	English: Intermediate level

**I authorize to manage personal information according to Italian law 196/03**

Regards