

Dr. KISNADUTH KESORE

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Curriculum Vitae

Objective

Seeking a challenging position in Marketing & Sales, Research & Development or related field that offers the opportunity to explore new avenues in the corporate world by utilizing my experience, knowledge and network in the Chemical Industry and Associations.



Kisnaduth Kesore

MSc, PhD (Technical Chemistry), Executive MBA (Strategic Marketing)

Born on 13 February 1963 in Port-Louis, Mauritius

German citizen. Married, two children

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Profile

- Experienced (13+ years in industry, 4 years in academia), goal-driven global catalyst & adsorbent specialist.
- Analytical, with strong scientific background and innovative mindset with proven market capabilities.
- Outstanding success in capturing market opportunities and promoting value selling.
- Very strong in multi-cultural leadership, communication and customer relationship.
- Fluency in five business-related languages and skilled negotiator.
- Demonstrated skills in profitable product development: from idea to prototype, piloting to up-scaling.

A | Professional Experience

2010 - Present	Global Marketing Manager Süd-Chemie AG, Munich, Germany Business Unit Catalytic Technologies. Turnover approx. 500 Mio. Euros (Olefin Polymerization, Specialties, Chemicals, Petrochemicals and Refinery)
2008 - 2009	Global Marketing Manager Süd-Chemie AG, Munich, Germany Industry Group Chemicals & Specialties. Turnover approx. 200 Mio. Euros
2006 - 2007	New Products & New Business Development Manager Functionalised Minerals (Catalysts & Adsorbers) and Specialties (Water & Paper) S&B Industrial Minerals GmbH, Marl, Germany
2003 - 2005	Head of R&D and New Products Industrial Minerals S&B Industrial Minerals GmbH, Marl, Germany R&D, Piloting and Upscaling. New Products Development Industrial Minerals
2001 - 2002	Head of Analytical Department and Services (R&D, QC and Customer Project) S&B Industrial Minerals GmbH, Marl, Germany Bentonite Division
1998- 2000	Applied Research Specialist Clays and Zeolites IKO- Erbsloeh, Marl, Germany Research & Development Functional, Porous and Ion Exchanging Minerals
Sept. 1998 – Oct. 1998	Habilitation Process as Senior Scientist Martin-Luther University Halle-Wittenberg, Halle/S, Germany Institute of Material Science
1997 - 1998	Research Scientist for Interface Phenomena (Clays & Zeolites) University of Leipzig, Germany Faculty of Physics and Geo-Sciences
1996 - 1997	Research Scientist for Industrial Applications of Zeolites & Clays Martin-Luther Universität Halle-Wittenberg, Halle/S, Germany Institute of Technical Chemistry
March- August 1995	Postdoc Fellow, Feasibility Studies on Denitrification Processes Suez-Lyonnaise des Eaux (now SUEZ), Paris & Guingamp, France International Centre for Water Research
Sept. 1989 – Nov. 1989	Industrial Internship, Ion Exchange Membrane Selectivity Enhancing State University of Voronezh, Russia Research Centre for Industrial Applications/ Membrane Technology

B | Education

1991 - 1995	PhD Researcher, Dr. rer. nat. (cum laude) Thesis: Electrodialysis of Nitrate-Containing Waters <i>Continuation of the PhD Research at</i> Martin-Luther University Halle-Wittenberg, Halle/S., Germany Institute of Technical Chemistry
March 1992 – March 1994	National German Language Proficiency Test (PNDS) <i>Part-time course in German Language</i> Martin-Luther University Halle-Wittenberg, Halle/S., Germany
1990 - 1991	PhD Researcher in field of Electromembrane Process State University of Voronezh, Russia Faculty of Chemistry, Institute of Industrial Research
1985 - 1990	Master Course, MSc in Chemistry (With Honors, Medalist) Thesis: Limiting Electromembrane & Ion Exchange Processes State University of Voronezh, Russia Faculty of Chemistry
1984 - 1985	Intensive Russian Language Course, University Entry Exams State University of Voronezh, Russia Faculty of Languages
1981 - 1984	Higher School, A-Level (First Division Success) from the Univ. of Cambridge Sir R. Neerunjun State Secondary School, Rose-Hill, Mauritius

C | Further Qualification

May 2005 – August 2006	Executive Master of Business Administration (EMBA) in Strategic Marketing. Job-accompanying program Westphalia Wilhelms University of Muenster, Germany <ul style="list-style-type: none"> ▪ Capstone: <i>The specifics and importance of marketing during innovative product-placement in OEMs supplier chains for the car industry</i> ▪ Included an International Marketing Module in Shanghai, China <i>Analysis of Volkswagen's activities and positioning strategy in the new market/economy</i>
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D | Languages

Mother Tongues	French, Hindi, and Creole
Fluent	English, German and Russian. Urdu (spoken only)

E | Memberships

Professional Bodies	American Chemical Society
	German Society of Chemical Apparatus Construction, Chemical Technique and Biotechnology DECHEMA, Sections Catalysis and Zeolites
	German National Catalyst & Chemical Engineering Network ProcessNet; European Federation of Chemical Engineering
	German Chemist Society GDCh and Specialized Group Water Chemistry
	German Clay and Clay-Minerals Group Association (DTTG)
	AlumniUM.net, Muenster's Network of Excellence

F | Volunteering Activities and Interests

Co-founder of the Non-Profit Organization **Mauritius-Germany Friendship Association e.V.** (MDF e.V). in 2001. First official association for Mauritians and friends of Mauritius in German speaking countries

Volunteered as **Vice-President** of the Mauritius-Germany Friendship Association e.V in 2001-2005 & as **President** in 2005-2007. Since 2007 serving as **International Officer** (International Relationship) of MDF e.V

Volunteering since 1995 as **initiator and supporter** of scientific cooperation between the University of Halle-Wittenberg and research institutions in Mauritius (University of Mauritius, Ministry of Agriculture, Water Authority)

Volunteering as industrial **advisor** for scientific career for A-level students in schools, Germany

Interested in history of modern languages, yoga, exploring new places and photography

G | Patents and Publications

8 patents, 12 catalysts market review articles, 19 scientific articles, 1 technical invention