# Sergey I. Mitrichev

Russia, Moscow, 123480, Geroev-Panfilovtsev St., 37-3-183 Mob. +7 915 4783519, E-mail: <a href="mailto:sergey@mitrichev.ru">sergey@mitrichev.ru</a>



# WORK EXPERIENCE

May 2008 - present TNK-BP. Technical Disciplines Group Lead.

Lead role in development of 12 technical disciplines in the company, covering 10000+ specialists Responsibilities include management of technical disciplines group (3 ppl), development of educational programs in technical areas and training methodology, leading program development projects, facilitating competency assessment projects, contracting providers and maintaining internal technical training portfolio. Initiated and developed an e-learning system in the company, preparing for Knowledge Management implementation.

Jul 2006 - April 2008 AspenTech Russia / Hyperion Systems Engineering (Rus).
Team Leader, Process Engineering

Responsibilities include managing a team of engineers, execute and manage projects, consult and execute sales for engineering software and services. Managed several process modeling projects in Russia and abroad (Australia, Kuwait).

Jul 2003 - Jun 2006 AspenTech Russia / Hyperion Systems Engineering (Rus).
Business Consultant / Sales Account Manager

Responsibilities include business consulting, pre-sales consulting, sales engagements and account management. Concluded several corporate deals with Russia's major oil&gas companies, provided several consulting projects, worked for marketing and business development.

Dec 2000 - Jun 2003 Hyprotech Europe S.L. (Moscow office) / ZAO Techneftechim. Modeling and support engineer.

Responsibilities include customer support and consulting, localization of engineering software, custom programming. Took part as technical expert in several implementations of software in Russian refining and E&C sector.

Jan 1999 - Oct 2000 Center for Logistics and Applied Economics of Moscow University of Chemical Technology of Russia. Researcher.

Academic involvement. Responsibilities include design of the university course on Process modeling and Applied Economics (see ref.), other teaching materials, developing distant education Internet site.

## **EDUCATION**

Sep 1996 - Feb 2002 Mendeleev University of Chemical Technology of Russia (Mendeleev University)

Faculty: International College of Information Computer Systems. Graduated in 2002 with honors. Completed post-graduate PhD course. Master thesis – "Development of information system for optimal scheduling in batch production of lubricants". Coursework includes Chemistry, Physics, Chemical Technology, Process Modeling, Algorithmic and Programming Languages, Database Programming, Expert Systems, Logistics. Graduated with honors ("red diploma").

Nov 1999 - Feb 2001 UPC - Polytechnics University of Catalunya (Barcelona, Spain)

As recipient of EC grant attended short-term courses (trans-european project TEMPUS-TACIS T-JEP №10301-97). Courses included Computer-Aided Process Integration and Applied Economics. Recommendation letter from project leader available on request.

# PROFESSIONAL SKILLS

#### **Process engineering:**

- Participated in several project for oil&gas upstream model building and refinery modeling
- · Process modeling, techniques and methods knowledge, engineering skills
- MSc/postgraduate in Chemical Engineering

#### Sales skills:

• 5-year sales experience. Received "Customer-Centric Selling" training course (Nov 2005, Amsterdam), certificate available on request.

## Information technology:

- Experienced user of Hyprotech, AspenTech, HTFS software. Qualification certificates.
- Experienced developer & programmer: PHP, Delphi. Programmer: C++, HTML, JavaScript, SQL. Development of web-sites, databases.
- Experienced user of MS Office, Adobe Suite, Corel Draw, MathCad, FrontPage, Macromedia Flash, Dreamweaver, internet software.
- Web-server admin for Apache, MS Windows Server, MySQL.
- LAN administrator with knowledge of MS Exchange, Active Directory, network configurations, wireless networking. PC repairs, maintenance, tuning and support.

## Languages:

- Russian native
- Fluent conversational (business & technical) English.
- Technical translation from/to English (specialized in oil&gas, IT).

# Professional interests, hobbies

### **Professional interests**

 IT, chemical technology, programming, industrial automation and process simulation.

#### **Hobbies**

Literature, cross-country tourism, mountain bike, jazz and lounge music.

# Personal information

#### Date and place of birth

May 10<sup>th</sup>, 1979, Moscow.

#### **Martial status**

Married, have baby daughter.