



Candidate **Raymond Johnson**

PERSONAL DETAILS

Location: North West

QUALIFICATIONS

Bachelor's Degree in Mechanical Engineering – Cape Peninsula University of Technology 2013-14
National Diploma in Mechanical Engineering - Cape Peninsula University of Technology 2009-12
SAP ERP Foundation Certificate: Logistics, Finance, Report 2017
Site Management Safety Training Scheme, CITB 2009

Professional
Member of the Engineering Council of South Africa

CAREER SUMMARY

2019 – Present Nederman UK & Ireland

Delivers turnkey solutions to the LEV engineering industry and also supplies solutions to efficiently manage dust and waste in production plants.

Position: Mechanical Project Engineer

- Deliver turnkey projects on time, on budget and to client satisfaction.
- Procurement of suppliers, products and materials.
- Design complete dust and fume extraction systems using AutoCad drawing software.
- Responsible for the design of individual components using AutoCad drawing software.
- Produce project quotations.
- Manage project costs together with pre- and post-project calculations.
- Responsible for overall project management.
- Manage health and safety requirements and documentation required internally and on client site.
- Experienced in commissioning completed projects.
- Ensure that quality standards are adhered to for all manufactured components and project installations according to KPIs.

2013 – 2019 HPT Africa Ltd, Cape Town South Africa

Position: Mechanical Project Engineer

- Designed components and systems utilising CAD software programs and design calculations.
- Experiences using 2D and 3D CAD packages.

Johnston Vere Associates Limited

20 Derby Street, Ormskirk, Lancs, L39 2BY

www.johnston-vere.co.uk

Established 1987

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f +44 (0) 1695 574 263

Registered in England,
Company registration 09071421

- Skilled as a LEV Engineer designing solutions for the removal of hazardous gases and dust in the welding, metal fabrication, automotive and pharmaceutical industries.
- Strong background designing waste extraction systems for paper and pulp, corrugator board, metal and wood production plants.
- Use specifications, technical drawings, bill of quantities to prepare technical documents.
- Ensure that quality standards are adheres to for all manufactures components and project installations.
- Managed and collaborated with cross-functional teams from clients, suppliers and subcontractors to achieve common goals.
- Responsible for total project management, drafting action plans, leading meetings and keeping the relevant parties up to date with project statuses.
- Firm understanding of the building codes, site restrictions and QHSE.
- Implement SLAs and perform preventative and corrective maintenance.
- Participate in supplier training to gain product knowledge, design requirements and build relationships.
- Attend international exhibitions to gain competitor knowledge, generate leads and sales for local markets.
- Manage existing client base and new clients through marketing campaigns, cold calling, site visits, arranges new meetings, product demonstrations and presentations.
- Acquire new products and negotiate terms to fill gaps in the current product offerings to existing and new clients.
- Improve and grow reseller channels by providing technical and sales support.
- Produce project quotations and attend to RFQs and tenders.
- Prepare contract documents, contract negotiations, payment claims, invoicing, cost variations etc.
- Determine budgets together with pre- and post-project calculations.

2012 – 2013 Clean Air Group SA, Cape Town

Position: Assistant Engineer

- Assisted the Senior Engineer by collaborating on design drawings, calculations, material specifications, site inspection, quality control measures, project installations and commissioning of systems.
- Gained theoretical and extensive hands-on knowledge in the design and manufacturing of sheet metal, ducting and steel manufacturing.
- Provided technical support to manufacturers, installation teams and sales staff.
- Perform project end to end management and update relevant parties about the project status.
- Organized, filed and maintained up to date document records for all designs and projects.
- Ensure client satisfaction during and post projects through regular client liaison management.
- Work together with the Senior Engineer to solve complex design and project related issues.

COMMENT

Dedicated and experienced Project Engineer with extensive knowledge and experience of engineering principles, engineering design, project management, specifications, knowledge of HSE, technical sales and account management. Dynamic leader who will bring over 8 years of industry experience to the table. In addition to his hands-on engineering experience, strong work ethic and eye for detail, he has a

proven track record of completing multiple projects ahead of schedule whilst meeting client satisfaction. Responsible for the project engineering, project management and commercialisation of industrial ventilation, extraction and filtration systems in production and manufacturing plants relating to the following industries: paper, cardboard, wood, metal fabrication, welding, automotive, mining, minerals, food and pharmaceutical.

Skills:

Excellent verbal and written communication, strong interpersonal aptitude, people management, account management, self-motivated, team player, tactful, customer satisfaction driven, reliable, dynamic, agile work mentality, project management, computer sided design, strategic thinker, technical sales focus, quality driven, proactive.

SAP ERP, AutoCAD, Solidworks, NcCAD 32, Microsoft Project
Microsoft Office: Word, Excel, PowerPoint, Access, Outlook and Explorer
English & Afrikaans – fluent in both speaking and writing.
Dutch – receptive bilingualism.

For further information please contact Julie Smith on 01695 570 696 or email Julie.smith@johnston-vere.co.uk

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