

Curriculum Vitae



Faustino Deresse Vieira

Chemical Engineer – Technical Services

Nationality: Angolan | DOB: 06/12/1987

Address: UAE, Dubai, Skycourts Tower, Dubailand Residence Complex

Contacts: +971 526294203 / +971 529107635

Email: faustinoderesse@gmail.com

LinkedIn: www.linkedin.com/in/faustino-deresse-vieira-53b66a75

Competent and qualified Chemical Engineer Professional with around 8 years of experience in Oil and Gas Industry, having developed skills in the areas of Technical Sales in Upstream Chemicals, Production and Processing of Crude Oil, Produced water and gas Chemical Treatment.

Professional Experience

- **Technical Services Manager** _____ 2023 - Current
Nouryon Middle East FZE Dubai, UAE
 - Responsible for developing Nouryon Technical Sales for Africa, supporting on drive the sales and business grow in the region.
 - Technical and Services support, collaborating closely with Customers and internal R&D on developing and recommending products/solutions for performance improvement driving innovative solutions based on Customers and business needs.
 - Working closely with Sales and BD Teams, supporting customers engagement and provide technical expertise during pre-sales period.
 - Develop Technical services strategies to ensure Customers satisfaction and retention foreseeing Company goals to grow in the region.
 - Provide production chemicals recommendations and advise Customers on how implementing them cost effectively.
 - Conduct regular field visits to support Customers on new opportunities or improvements on the current ones.
 - Technical Collaboration with Europe and ME Team.
 - Integral part of Nouryon Oilfield Capabilities set up in MEA Area.

- **Sales Specialist – Oilfield Chemicals** _____ 2022-2023
Baker Hughes, Upstream Chemicals Luanda, Angola
 - Managing Sales and operations for Azure Energy Angola.
 - Prepare and present sales and operational reports both internally and to the Customer.
 - Collaborating with Angolan and Region Sales Team on Customer Products and Services delivery Management.
 - Collaborating with Technical Team on supporting to realize sales.
 - Contributing on pricing conditions, tenders and negotiations based on Customer and Contract specifications.
 - Ensure products and services deliverables as per the Contract agreements.
 - Sourcing for new solutions and improvements based on the Customer and Contract needs.
 - Ensure business continuity as per the Company Standards and Customer satisfaction.

- **Account Manager – Field Specialist Oilfield Chemicals** _____ 2018-2022.
Baker Hughes Upstream Chemicals / ChampionX Chemicals Angola Cabinda, Angola
 - Managing CABGOC/Chevron Operations in Block 0 Cabinda.
 - Ensure all HSE, process and procedures and control measurements are implemented.
 - Lead the on/offshore field application Team and ensure all the services and products are delivered in time and with required companies and customer standards.
 - Provide technical assistance to the field application team on performing the regular crude oil and produced water quality tests.
 - Perform chemical application system troubleshoot.
 - Managing the Project KPIs and reporting on a daily, weekly, and monthly basis as required.
 - Support the Technical team on new product recommendation and process application improvements.
 - Responsible to ensure product field application and sales orders for new and existing products.
 - Monitor and report internal projects and deliverables.

- **Contract Coordinator** _____ 2017-2018.
Baker Hughes, Upstream Chemicals Luanda, Angola
 - Responsible for planning, management and control of all chemicals purchasing processes for the Kaombo Norte and Sul project startup for Block 17 operated by SAIPEM E&P in Angola.
 - Product management and registration, control the purchase of materials and equipment's, according to the company's policies and contract requirements, Manage and control possible contract amendments. Provide technical information about the products and participate in their quality tests and present the data to the customer.

- **Production Engineer** _____ 2015-2017
Schlumberger E&P Kome, Chad
 - Part of the Integrated Project Management Team for Completions and Well Intervention.
 - Elaborating well completions and workover programs as well as startups and intervention.
 - Monitor production wells performance and support on the optimization program.

Education

- **Masters of Eng. in Chemical Technology – Fuel Technology** _____ 2013-2015
Akademia Gorniczo - Hutniczej Krakow, Poland

- **Bachelors of Eng. in Chemical Technology** _____ 2006-2013
Politechnica Krakowska Krakow, Poland

- **High School Diploma in Oilwells Drilling and Production** _____ 2002-2006.
Colegio Da Cruz Linda Luanda, Angola

Specialties

- Oilfield Production Chemicals
 - Technical Sales.
 - Customer intimacy
 - Treatment design product performance, recommendation, and application.

- Production optimization:
 - Crude oil Emulsion and produced water treatment.
 - Demulsifier/ Water Clarifiers bottle test product recommendation, application, and monitoring.
- Asset Integrity
 - Corrosion Inhibitor recommendation, application, and monitoring.
 - Biocide application and bacteria treatment monitoring
- Flow Assurance
 - Scale Inhibitor selection, application, and monitoring.
 - Paraffin – Inhibitors, Solvents, Depressants selection application and monitoring.
 - Asphaltenes – Inhibitors application and monitoring.
- Laboratory:
 - Corrosion coupons evaluation (Weight loss)
 - LPR for Corrosion Inhibitor performance testing under CO₂ and H₂S environments.
 - Scale Inhibitor evaluation (Tube blocking test)
 - Crude oil quality check: BS&W, salt in crude, water content by distillation, viscosity, and density.
 - Asphaltenes dispersions test.
 - Pour point and Cold finger test for crude oil rheology check.
 - Bacteria monitoring by ATP and Serial dilution.
- Additional
 - Knowledge on Drilling, Completion and Stimulation fluids additives such as:
 - Rheology modifiers
 - Cleaning
- Oilfield production
 - Wells design
 - Understanding of the production system design through PFD and PI&D
 - Oil and gas processes and refining, methods for obtaining various types of crude oil derivatives.

Courses and Certifications

- NULAB – Laboratory Training Course
- Baker Hughes – Chemical Field Services
- Baker Hughes – Flow Assurance
- Baker Hughes – Emulsion and Water Clarification
- Baker Hughes – Asset Integrity
- Baker Hughes – Corrosion Control
- Baker Hughes – Bacteria Control
- GET Training – Basics of Project Management
- GET Training – Basics of HSE
- Schlumberger - Stuck Pipe Prevention
- Schlumberger - Drilling Essentials School
- Schlumberger - Integrated Project Management School
- Schlumberger - Basics of Slickline
- Schlumberger - Training Development Program
- Schlumberger - OFS 1 – Oil Field Services School
- Helicopter Underwater Escape Training - HUET

Additional Aptitudes

- Personal:
 - Easy adaptability to a multicultural environment and challenges
 - Leadership and Teamwork skills
 - Flexibility

- Determination and Self confidence
- Innovative
- Persuasion

- Idioms:
 - Portuguese: Mother Language
 - English: Fluent
 - Polish: Fluent
 - Spanish: Fluent
 -

- Computing Skills:
 - MS Office package (Word, Excel E PowerPoint, Open Office Office)
 - PI – Production Process Monitoring
 - Power BI -Basic
 - SAP - Basic

- Personal:
 - Good oral communication skills and aptitude to manage corporate and technical communication.
 - High sense of responsibility and commitment.
 - Good interpersonal skills and great motivation to work, always meeting assigned tasks deadlines.

Publications

- “Exploring a Diversity of Inhibitor Chemistries to Address Oilfield Corrosion Challenges” – SPE NAICE (2024)
- “New Environmentally Improved Demulsifiers for Nigerian Oilfields” – SPE NAICE (2024)
- “Checklists for Well Field Operations” (2015).
- “Comparative Test Method of Density of Liquid Fuels” (2015).
- “Calculation of Emissions from Fuel Storage Tanks at the Luanda Refinery” 2013

Hobbies

- I Spent most of my free time with family.
- Entrepreneurship
- Reading
- Football