

Ahmed Jadwat

Business Development Manager



I am a performance driven individual, with solid experience in the business development arena, engaging with local and international entities, spanning multiple continents. During the last 10 years I have been based in the Middle East and have an affinity to local business culture, style and customer expectations within the O&G and Petrochemical sectors.

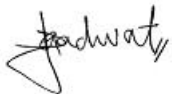
My personality traits include:

- Self-driven, customer-centered, results-oriented with a positive outlook, and a clear focus on high quality and business profit.
- A natural forward planner who critically assesses own performance.
- Mature, credible, and comfortable in dealing with senior executives.
- Reliable, tolerant, and determined.
- Empathic communicator, able to see things from the other person's point of view.
- Well presented and businesslike.
- Willing to learn and keen to grow experience, responsibility and accountability.
- Strong interpersonal skills and a team-player.

Being articulate and possessing an astute financial acumen, coupled with extensive knowledge of products, technologies, applications, sound business development principles and market intelligence, has resulted in a proven track record of accomplishing targets and objectives, hence I am confident that I will be able to deliver on the portfolio of responsibilities required by your esteemed organisation.

Please do not hesitate to contact me, should you require any additional information.
I look forward to your favorable response.

Thank You.



Ahmed Jadwat
+971 509078454

Curriculum Vitae

Ahmed Jadwat Business Development Manager

Education

1987-1989	Clairwood Secondary, Durban (South Africa) Senior Certificate with Matriculation Exemption
1990-1993	Durban University of Technology (South Africa) Electrical Engineering (L/C) Industrial Automation And Control
1994	Damelin Management School Diploma in Project Management
PC Literacy	<ul style="list-style-type: none">• MSOffice (Word, Excel, Powerpoint, Access, Outlook)• Maximiser (Contact Management Software)• MSProject• Mindmanager• Other Application Specific Programs• TAS and ESP's• SIEBEL and SalesLogix (CRM packages)• ORACLE

Training & Professional Certifications

Siemens	<ul style="list-style-type: none">• S5 TO S7 Bridging• S7 – 10• S7 – 15• S7 – 20• WinCC• Variable Speed Drives – Micromaster and Masterdrives• Intelligent Motor Protection Devices – Simocode• The Complete Sales Action Programme – presented by Knowledge Brokers International (Canada)
Protomation	<ul style="list-style-type: none">• Process Studio (Operator Training Simulation)
Fujitsu-Siemens	<ul style="list-style-type: none">• Enterprise Computing (Primerge Sales and Hi-End Sales)
GE – Industrial Systems	<ul style="list-style-type: none">• Power Monitoring Control Systems (PMCS)
ISA	<ul style="list-style-type: none">• Member of Instrument Society of America
MESA	<ul style="list-style-type: none">• Member of Manufacturing Enterprise Systems Association
Honeywell (Oct 2006)	<ul style="list-style-type: none">• Contracts Management
Honeywell (April 2007)	<ul style="list-style-type: none">• TAS & Value Driven Selling
Honeywell (June 2007)	<ul style="list-style-type: none">• Six Sigma – Green Belt Certified.
Honeywell (Sep 2007)	<ul style="list-style-type: none">• Experion Overview
Honeywell (Sep 2007)	<ul style="list-style-type: none">• Advanced Solutions (MES, APC & OTS)

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Honeywell (Mar 2008)	• Finance for Non Finance
Honeywell (April 2008)	• Essentials for Supervision
CCC (Nov 2008)	• CCC Technology and Algorithms
AMCHAM	• Member of American Business Group of Abu Dhabi

Current Employment

<p>January 2011 to Present Honeywell Process Solutions Abu Dhabi, UAE www.honeywell.com/ps</p> <p>Position: Business Development Manager</p>	<ul style="list-style-type: none"> • Responsible for pursuit and development of greenfield projects and EPC's/FEED consultants engaged on mega projects(> USD 5BN budget projects). This includes the formulation of account and pursuit strategy to ensure market expansion and capture resulting in revenue and profit growth. Grow and exceed pipeline to 3 x current/previous year AOP. • Snapshot clients/accounts include ADNOC group, Mubadala O&G, TAQA Energy, IPIC, Chemaweyaat (Taacamol), Masdar, ADBIC, and ADMA OPCO (mega FFD offshore projects), Shell, ExxonMobil, WorleyParsons, Shaw Group, Mott Mcdermott, Punj Llyod. NPCC, Petrofac(for Iraq and Turkmenistan destined projects) and key Korean based EPC's (eg, HHI, Samsung, etc) • Current major pursuit is the ADMA OPCO FFD pursuit which is in excess of \$200M.Scope includes core ICSS and Security with large 3rd party BO. Strategized and lead the team on both technical and commercial MIB. Articulated value to executive management to position favorably for MAC Pre-Selection, and optimise execution delivery by means of Program Management for 3 Full Field Development Projects. • Business Relationships: Develop customer relationships engaging customers with little or no installed base. Calling at all levels, including senior levels, of target customer organizations; engaging early in the customer buying process to discover customer needs that Honeywell can fulfill. • Sales Process: Continuously identifies new sales opportunities and focuses on providing consultative support by building value propositions for solutions into the account. Manage and build customer contacts, serving as the Honeywell's ambassador in the market place. Focal point for relationship strategies, account and sales plans, proposal strategies, and contract negotiations, for pursuits in play. • Customers: industrial customers in the process industries including, technical buyers, economic buyers, and relationship buyers. Customers at all levels in any organization including executive level decision makers. Manages 6-8 large opportunities or accounts with large growth potential including vulnerable competitively held accounts. • People Management: Leverages and marshals cross functional company resources to address customers drivers and initiatives in a consultative manner. Guides and leverages management and executive sponsor interactions with new customers. Responsible for motivating others; provide strategic vision for growth in new accounts, new markets, and new geographies while driving self and others for positive
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business results.

Previous Employment

October 2008 to Present
Compressor Controls Corporation

Abu Dhabi, UAE

www.cccglobal.com

Position: Regional
Manager

- Responsible for overall business growth in the assigned territory (viz UAE, Kuwait, Oman, Libya, Tunisia and Iraq) by means of expanding our market share within the domain of Turbomachinery Control System Solutions. Product and Solution portfolio include Anti-Surge, Loadsharing, Performance Control and Emulation for simple and complex applications within Upstream, Midstream and Downstream sectors.
- Snapshot enduser clients included ADNOC group of companies, KOC, KNPC, PDO, BG, Shell, SOC, Ministry of Oil & Gas (Iraq).
- Snapshot intermediate clients included major Engineering Consultants, EPC's and OEM's based locally and abroad. (eg, Technip, WP, Mott McDonald, Petrofac, Samsung, HHI, Daelim, SAIPEM, Bechtel, Fluor, FW, GE-NP, Thermodyn, Cryostar, Dresser-Rand, Ebara, KHI, etc)

Sales / Market Share

- **2009 – Achieved 110 % of AOP (USD 12MN)**
- **2010 - Achieved the set sales revenue budget for ME region. (approx USD 22 MN with average 70% margin, for both projects and services).**
- Develop & implement strategies ensuring growth in both sales and profit by geography, customer and product.
- Deliver new revenue streams in core and non – core markets.
- Develop case studies, business presentations and methodologies to enhance business development growth & opportunities in core and non-core market segments activities.
- Ensure objectives, strategies and related information is effectively communicated with all relevant stakeholders throughout the business.
- Identify non performing accounts and implement timely corrective action each quarter.
- Develop and execute a customer retention strategy for each individual account.
- Drive and lead all major pursuits spanning multiple locations for end-users destined within the covered territory (Usage of SalesLogix CRM and TAS templates for competitor analysis and customer political structures.)
- Develop and manages a representative network. Trains representatives around methodology of diagnostic selling with end-users, engineering contractors and OEM's. Manage rep agreements by means of measurable actions for retention/termination.

Customer Relationship Management

- Develop & implement strategies ensuring the establishment of privileged customer relationships by geography, customer and product.
- Identify and collate details of key contacts and organisational structure for key accounts in core and non-core markets and maintain this information within SLX CRM.
- Establish and implement call plans ensuring each customer is contacted

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upon every 6 weeks as a minimum; however "Blue Chip" customers must be visited on a more frequent basis.

- Ensure the establishment, maintenance and integrity of customer information in the SalesLogix CRM.
- Ensure the timely and effective resolution of customer complaints and disputes.
- Participation in turbomachinery and trade shows to increase visibility of CCC products and technology, and to position CCC as a market leader in Total Train Control. This includes presentation of CCC technology at Seminars/Conferences and end-user sites.
- Convey all internal communication of customer requirements & expectations to stakeholders as soon as the customer communication occurs.
- Ensure all internal communication of customer activity is sent to appropriate stakeholders within 24 hours of learning of it.

Key Account Management

- High usage of Enterprise Sales Plans for 3 year visibility and specific Target Account Sales Plans for major pursuits.
- Negotiate annual and project based pricing ensuring achievement of commercially favourable terms and conditions.
- Renegotiate Service Contract pricing annually, ensuring achievement of commercially favourable terms and conditions.
- Achieve all revenues & projects associated with assigned geography, customer and product.
- Ensure implementation of major project strategic review & negotiation plan.
- Analyse, review, manage & recommend pricing structures for key accounts.
- Collate & review market intelligence. Analyse business trends & project the market requirements, competitor activities / threats and business development opportunities that will increase revenue base.
- Ensure relevant market and customer information is shared throughout the CCC sales team so as to benefit CCC and our customers.
- Reviews blueprints, plans and other customer documents to develop, prepare and present control enhancement strategies and ROI estimates
- Demonstration of CCC controls and technology in an application specific manner using dedicated simulation tools.

Previous Employment

September 2006 to
September 2008
**Honeywell Middle East
– Process Solutions
Sultanate of Oman**
[www.honeywell.com/
ps](http://www.honeywell.com/ps)

- Provide technical sales and applications support to promote and develop the Process Solutions systems and products business to achieve sales growth of Honeywell measurement and control systems within Oman for both Systems and Advanced Solutions. Special initiatives included Onewireless and Industrial Security.
- Responsible for entire Advanced Solutions Portfolio in Oman.
 - Recent Successes in this arena included Dynamic Simulation Studies, OTS, APC Framework Agreement with a major refinery,

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Position: Sales Account Manager

Alarm Management solutions and specific point solutions within MES.

- Particular emphasis towards meeting the Sales targets and improving market share within the business sector.
- Arrange and plan regular meetings and appointments with customers as well as weekly tours on my own. The main responsibility consists in developing the existing customers as well as acquiring new customers mainly within Oil & Gas/Petrochem (Hunter profile trait). Relationship management with Key EPC's operating within the assigned territory.
- Initiate and organize generation of proposals, system descriptions, presentations and necessary technical documentation to meet customer and internal needs. Review sales and financing and commercial and contractual arrangements, transport, insurance and all aspects leading up to the sales order.
- Develop relationship with customers through regular communication and meetings, on a professional as well as private level, from the first contact, to presentation of the economic study /proposal and all steps following that lead to the close of business. Generally this requires the account manager to work one's way to all management levels up to the highest decision maker.
- Negotiate with customers and close the sales, ensuring you involve senior management in this process.
- Develop product applications and market knowledge and provide detailed technical, application and performance information.
- Clearly define system sales to the projects/installation and manufacturing teams as soon as possible after the order placement.
- Assist in defining marketing requirements, promotional activities and positioning strategies as requested.
- Work according to the Honeywell internal policies in terms reporting and ensuring the Global approval processes and ISO2000 9000 and TAS requirements are met.
- Provide regular monthly reports including a summary of key activities/projects, work schedules, proposal logs, sales forecasts and competitive feedback etc.
- Develop the After Market service business potential within same accounts base by supporting the Service Sales Leader.
- Deliver the business order plan.
- Create significant value for our customers business above and beyond that created solely by use of Honeywell solutions.
- Through partnerships with worldwide Honeywell affiliates and joint ventures, ensure that strategic global projects are identified and successfully pursued.
- Enhance customer intimacy by ensuring operational excellence of the business's products and services.
- Develop an overall local strategy, which supports the business objectives, is complementary with the other businesses, and which maximizes the profit potential of the organization.

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	<ul style="list-style-type: none"> • Create market demand for the businesses products, services and systems. Drive excitement of total business portfolio to the customer. • Implement value based pricing to enhance margin rates.
<p>September 2001 to September 2006</p> <p>Naizak Global Engineering Systems</p> <p>Saudi Arabia</p> <p>www.naizak.com</p> <p>www.akte.com.sa</p> <p>Position: Business Engagement Manager Automation & Systems Integration</p>	<ul style="list-style-type: none"> • P&L responsibility for a \$13M BU. Marketing and Sales of all Automation Solutions. • Overall Business Development strategy. • Formulating of marketing and sales strategy for key accounts (Continuous – Process & Batch) within the key industrial sectors, viz Oil & Gas, Petrochemical, Power, Metals and Mining & Cement. Within GCC using “Key Account Management” (KAM) principles. • Relationship Management with major vendors and international partners. • Relationship Management with key EPC contractors, viz <ul style="list-style-type: none"> ○ Italian Based – Snamprogetti, Technimont, Technip, Foster Wheeler ○ UK Based – Bechtel, Foster Wheeler ○ Spanish based – Technicas Reunidas ○ Argentinian based – Techint ○ Japanese based – JGC, Toyo, Sumitomo ○ Indian based – Foster Wheeler, Technimont. • Relationship management with strategic clients.(Refer to snapshot clients listed below) • Managing and allocation of resources. • Formulation of techno-commercial proposals, incl. architecting system solutions. • Offer detailed technology orientated presentations and demonstrations to customers. • Regular visits to Technology and Trade Fairs & Conferences throughout the region and world to keep abreast with latest trends, technologies and customer domain strategies. • Preparation of Business Plan Presentation to Senior Management, including <ul style="list-style-type: none"> - Budgets/Targets to be achieved - Key Performance Areas (KPA's) - ABC analysis of customers to formulate strategies. - Customer Relationship Analysis - SWOT Analysis - Route to market - Resources Required to achieve Targets • Core offerings included PLC, DCS, SCADA, RTU, APC, DSS,MES, complete with Pre-Sales, Design, Engineering, Implementation, Commissioning, Training and Post Project Support. • After-Sales Service and Support included, Adhoc, structured(SLA's), Standardization programs, Migration of Legacy Systems Consulting and Spare Parts Management Programs with blanket agreements. • Formulation and Marketing of Service Level Agreements(SLA's). Complete deployment of a 24/7 HELPDESK, with the associated technology to support professional call logging, resource assignment, progress reports with the required escalation paths. This also facilitated performance monitoring in terms of resource utilization, resource effectiveness and customer perception and feedback. • Typical products used in control solutions included, Siemens, Modicon, Allen Bradley, GE Fanuc, ABB, PCS 7, WinCC, Wonderware, Fujitsu Siemens, • For Advanced Process Control(APC) – Loop Tuning, Loop Performance

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	<ul style="list-style-type: none"> Monitoring and Multi-Variable Controllers – IPCOS, PAS For Data Validation and Reconciliation for Process Control (DVRC) – Vali – Belsim, for Refining and Power Sectors. For Operator Training Simulators (OTS) – Process Studio – Protomation Decision Support Systems and I-Field Initiatives – BabelFish, ISS Group Simulation for Water Transmission and Distribution Networks – AQUIS, LIQUIS – 7 Technologies MES offerings included SIMATIC-IT, ArchestrA Framework. Snapshot clients include Saudi Aramco, SABIC, SEC, Hadeed, ALBA, DUBAL, ADCO, ADMA, QASCO, QP, BAPCO, BOROUGE. Other – Bid management for strategic customers encompassing non-core offerings. These include Enterprise Infrastructure, SAP implementation/training, WAN acceleration appliances, etc.
<p>June 1999 – August 2001</p> <p>Siemens – Automation & Drives Pinetown, South Africa Position: Sales Consultant – Automation</p>	<ul style="list-style-type: none"> Marketing and Sales of all Siemens Automation Products, viz: <ul style="list-style-type: none"> S5 and S7 Range of PLC's including Redundant options and C7 range (Integrated PLC and OP) Industrial Software – Runtime and Development, viz, STEP 5 and STEP 7, GRAPH 5 and GRAPH 7, PLCSIM (Simulator), DOCPRO, WinAC (Soft PLC), WinCC (SCADA). Networking – Industrial Ethernet (100MB Switching) OLM's (Optical Link Modules for Optic Fibre) OSM's (Optical Switching Modules for copper), Profibus-DP, Profibus-PA, ASI (Actuator Sensor Interface), MPI (Multi-point Interface), PPI (Point-to-Point Interface) Industrial PC's HMI – Touch Panels, Operator Panels, ProTool Pro (Configuring Software) Intelligent Motor Protection Devices, viz SimoCode Instrumentation, viz Transmitters (HART and DP) for Level, Pressure, Flow and Temp. Positioners, Encoders, etc VSD's – Micromaster and Masterdrives including SIMOVIS (config software). Integration of Automation Level into MIS Systems, viz SAP/R3, etc PCS 7 – Hybrid DCS Systems Project Sales – Value Added Services (including 3rd Party products, viz, ABB, Schneider, Allen-Bradley, GE Fanuc) Area coverage includes whole of KZN and Swaziland. Customers comprised of the following market sectors: <ul style="list-style-type: none"> Pulp and Paper – Sappi, Mondi, PG Bison, Tafibra, etc Petrochemical – Dow, Chrome, NCP. Textile – Gelvenor, Coastal, etc Metals – Hillside, Bayside, Iscor, Hulletts Aluminium Materials Handling – Richards Bay Coal Terminal, Portnet, LOG-X Food And Beverage – ABI Government and Utilities – Eskom, Water Boards and Authorities Other – Consultants, Project Houses Site visits to evaluate scope of project and planning and submission of complete proposals/tenders. Various projects of differing configurations included stand-alone systems and networked systems. Some of these projects included integration of different products from different suppliers, eg Conversion of ModBus + to Profibus. Familiarity with Telemetry based applications and linking to Office Networks. Offer detailed technology orientated presentations and demonstrations to

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	<p>customers.</p> <ul style="list-style-type: none"> • Evaluation of System Integrators to increase sales, help technically and oversee projects undertaken. • Liason with product promoters and Principals to strategise for market penetration. • Preparation of Business Plan Presentation to Senior Management, including • Budgets/Targets to be achieved <ul style="list-style-type: none"> ○ Key Performance Areas (KPA's) ○ ABC analysis of customers to formulate strategies. ○ Customer Relationship Analysis ○ SWOT Analysis ○ Route to market ○ Resources Required to achieve Targets
<p>February 1998 – May 1999</p> <p>Yelland Control, Durban, South Africa</p> <p>Position: Applications Sales Engineer – Automation</p>	<ul style="list-style-type: none"> • Marketing and Sales of all OMRON Automation related products, viz Programmable Logic Controllers, Variable Speed Drives (Yasgawa) • Area coverage includes, the whole of KZN and East London. • Site visits to evaluate scope of project and planning and submission of complete proposals/tenders. • Contracts that were awarded on a project basis included the sales and advice on other peripheral equipment, viz, proximities, photo-electric switches, level and temperature controllers, rotary encoders, etc. • Offer both on-site and telephonic technical support to customers and OEM's. (For both automation and Control Components, viz, solutions to sensing problems, etc). • Software development for programming of PLC's, MMI's and Programmable Terminals (both standalone and networked systems, viz, CompoBus/D, CompoBus/S, Ethernet, Modem Link, etc). • Involved in product launches and promotions at various exhibitions. • Presentation of PLC Training Courses (Basic, Intermediate and Advanced Levels) • Evaluation of System Integrators to increase sales, help technically and oversee projects undertaken. • Software engineering on Wonderware Factory Suite, incl InTouch, InBatch. •
<p>February 1997 – February 1998</p> <p>Acted As A Freelance Rep Under The Banner Of "Gas Alarm Systems"</p> <p>Benoni, Gauteng And Durban, KZN.</p> <p>South Africa</p> <p>Position: Sales Engineer</p>	<ul style="list-style-type: none"> • Marketing and Sales : <ul style="list-style-type: none"> - Gas Monitoring Equipment (Both portable and fixed) - Dust Monitoring , Enviromental Air and Water Quality monitoring - Main brands include NEOTRONICS, SIEGER, ANATEL, MDA SCIENTIFIC, THORNTON. - Part of the Zellweger Group of Companies (UK and Switzerland). • Consulting to clients in correct implementation of Safety programmes in compliance with the Occupational Health and Safety Act. • Target markets include companies belonging to the following sectors: (within S.A and outside its borders) <ul style="list-style-type: none"> - Petrochemical (eg. Sasol, AECL, Sapref, etc.) - Metals industry (eg. Iscor, Alusaf, Samancor, etc.) - Mining (Gold, Platinum, Coal, etc.) - Pulp and Paper (eg. Sappi, Mondi, etc.) - Government (Dept of Water Affairs, Government Mining Engineers, etc.) - Pharmaceutical (eg. Glaxo Wellcome, Johnson and Johnson, etc) - Food and Beverage (eg. Nestle, SAB, ABI, etc.) - Textiles and Processing.

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	<ul style="list-style-type: none"> • Site visits to evaluate scope of project and planning and submissions of complete proposals/tenders. • Involved in product launches and promotions at various exhibitions. • Evaluation and acquiring of new products and principal suppliers.
<p>February 1996 – February 1997</p> <p>Gas Detection Systems, Boksburg, Gauteng, South Africa</p> <p>Position: Sales Engineer</p>	<ul style="list-style-type: none"> • Marketing and Sales : <ul style="list-style-type: none"> - Gas Monitoring Equipment (Both portable and fixed) - Dust Monitoring , Enviromental Air monitoring, Gas Analysers(both industrial and automotive) - Main brands include CROWCON, CIP-10, SIGNAL, TELEGAN - Part of the HALMA GROUP – UK • Consulting to clients in correct implementation of Safety programmes in compliance with the Occupational Health and Safety Act. • Target markets include companies belonging to the following sectors: (within S.A and outside its borders) <ul style="list-style-type: none"> - Petrochemical (eg. Sasol, AECL, Sapref, etc.) - Metals industry (eg. Iscor, Alusaf, Samancor, etc.) - Mining (Gold, Platinum, Coal, etc.) - Pulp and Paper (eg. Sappi, Mondi, etc.) - Government (Dept of Water Affairs, Pharmaceutical (eg. Glaxo Wellcome, etc) - Food and Beverage (eg. Nestle, SAB, ABI, etc.) - Textiles and Processing • Site visits to evaluate scope of project and planning and submissions of complete proposals/tenders. • Involved in product launches and promotions at various exhibitions.
<p>September 1993 – February 1996</p> <p>Alpine Instruments, Kew, Gauteng, South Africa</p> <p>Position: Sales Engineer</p>	<ul style="list-style-type: none"> • Marketing of : <ul style="list-style-type: none"> - Gas Monitoring Equipment (Both portable and fixed) - Dust Monitoring , Enviromental Air and Water Quality monitoring. - Process control equipment (i.e. valves, manifolds, gauges, sensors, calibration equipment, transmitters etc.) - Main brands include NEOTRONICS(UK), SOLOMAT(UK), BEAMEX(FINLAND) • Consulting to clients in correct implementation of Safety programmes in compliance with the Occupational Health and Safety Act. • Target markets include companies belonging to the following sectors: (within S.A and outside its borders) <ul style="list-style-type: none"> - Petrochemical (eg. Sasol, AECL, Sapref, etc.) - Metals industry (eg. Iscor, Alusaf, Samancor, etc.) - Mining (Gold, Platinum, Coal, etc.) - Pulp and Paper (eg. Sappi, Mondi, etc.) - Government (Dept of Water Affairs, Government Mining Engineers, etc.) - Pharmaceutical (eg. Glaxo Wellcome, Johnson and Johnson, etc) - Food and Beverage (eg. Nestle, SAB, ABI, etc.) - Textiles and Processing. • Site visits to evaluate scope of project and planning and submissions of complete proposals/tenders. • Involved in product launches and promotions at various exhibitions. • Evaluation and acquiring of new products and principal suppliers.

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<p>15 September 1992 – August 1993</p> <p>International Resource Technology, Sandton, Gauteng, South Africa</p> <p>Position: Electronic Technician</p>	<ul style="list-style-type: none"> • Component level repair to microprocessor based equipment (both in the workshop and in the field). • Downloading of software (via PC onto smartcards and memory modules). • Doing Prototype Installations for Procedures and Standards to be written up for site. • Upgrading systems to meet Customer Requirements. • Technical Support and feedback to Development and Site Technicians. • Supervision of Site Personnel and Co-Ordinating Projects on-site.
<p>January 1991 – 15 September 1992</p> <p>African Explosives And Chemical Industries (Aeci), Modderfontein, Gauteng, South Africa</p> <p>Position: Instrument Design Technician</p>	<ul style="list-style-type: none"> • Discussions with Project and Plant Personnel to determine scope of project. • Liaison with Planning Department to determine when ascertaining Construction Schedule. • Secondment to site to familiarise with Critical Control Loops, Use of Drawing and schedules, Installation methods, Safety Procedures and Trouble-Shooting Techniques. • Instrument Cable Reserves and Cable Tray Layout. Control Room Layout and Panel Design. • Preparing Wiring Diagrams, Control Loop, PID'S and Logic Diagrams to Drawing Office Standard. • Drawing Registration/Retrieval Systems and Project Estimates. • PLC Addressing and Hook-Ups. <p>Maintenance and calibration of different instruments, related to Flow, Pressure Level, Temperature, A/d and D/A Converters,etc.</p>

Personal Details

<p>Date of Birth</p> <p>Passport No.</p> <p>Nationality</p> <p>Gender</p> <p>Marital Status</p> <p>Dependants</p> <p>Current Residency</p>	<ul style="list-style-type: none"> • 28th December 1971 • 467948051 • South African • Male • Married • 3 (wife and 2 children, aged 14 and 12 respectively) • Abu Dhabi, UAE.
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