**Curriculum Vitae Rodney P. Ph. Poldner (page 1 of 2)**

Name: Rodney Paul Philippe Poldner

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E-mail: rodney.poldner@hotmail.com

Place of birth, date: Rotterdam, June 18, 1969

Nationality: Dutch

Driving license: B (cars) / C (trucks)

**Education**

Started Sept 2009: **Higher Business Administration (pre-MBA),** *ISBW,* Rotterdam.

1990-1993 **Bsc. / HTS Chemical Technology,** *Avans Hogeschool,* Breda.

1987-1989 **MTS Process Technology (VAPRO B + C),** *Shell Nederland BV,* Rotterdam.

**Courses:** Several Sales Trainings Communication Training

BA & BE CRM / Lotus Notes VCA EHBO + Reanimation Elementary Firefighting Professional Diver, HSE part I

**Skills**

**Key words:**  Commercial Go-getter Result driven Leader Analytical Problem solver Solution provider Out of the Box Thinker Motivator/Driver

**Languages:** Dutch, mother tongue German, conversation + reading

English, fluently French, med. Basic conversation.

Spanish, conversation + med. Reading Arabic, low basic conversation.

**Computer Skills:** MS Office XP Lotus Notes / CRM

Oracle DBMS

**Interests:** Reading, Golf, Wines and Cooking *Mensa International Ltd.*

**Working experience**

June 2010-currently **Sales Manager Oil & Gas**

*Tyco Flow Control,* The Netherlands.

Strategic Leader and P&L Responsible, Oil & Gas market;

Valves & Controls, Engineered Products and Providing Solutions.

- Strategic & Operational Management, all players Up-, Mid- and Downstream.

*- Total, Shell, BP, NAM, Petro-Canada, TAQA, CB&I, Fluor, Technip,etc.*

- Key Account Management for major players in E & P, End Users and EPC.

- *Total E&P, GDF-Suez, Wintershall, Chevron, Saudi Aramco, PDVSA.*

*- SBM Offshore / Gusto, IV-Oil &Gas, Heerema.*

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2008 - 2010 (**Key) Account Manager Oil & Gas Industries**

*Tyco Flow Control,* The Netherlands.

Responsible for sales of products and services, for Up Stream market;

- Clients are all major players on E & P.

- Foreign Projects which are engineered / or build in the Netherlands.

*Total E&P, Wintershall, GDF-Suez, NAM, TAQA etc. //*

*Gusto-Schiedam, SBM Offshore Monaco, IV-Oil&Gas, Heerema, etc.*

2007 - 2008 **Project Engineer Oil & Gas**

*Tyco Flow Control,* The Netherlands.

Engineering for all major players in the Up-, Mid- and Down Stream market.

*Shell, Total, GDF, Wintershall, ARAMCO, SBM Offshore, etc. //*

*Engineering Companies CB&I, Jacobs, Aker, Tebodin, IV-group.*

2007 **Sales Engineer Oil & Gas**

*Tyco Flow Control,* The Netherlands.

Engineering for all major players, Mid- and Down Stream market.

*Shell, Total, GDF, DOW, ARAMCO, etc. //*

*Engineering Companies CB&I, Jacobs, Aker, Tebodin, IV-group.*

2006-2007 **Field Engineer**

*Avid Health Vitamins’*, Vancouver, WA, USA.

On-site responsible for installation of new plant.

June –Dec.2005 ‘**Project Manager’ / Sabbatical**

Restoration, design and build own house.

2004 - 2005 **Project Leader & Diver/ Quality and Safety Coordinator**

*Holland Diving International BV,* Schiedam. Commercial Diving Company.

In- and Offshore, E&P companies.

2001 - 2003 **All-round Technical Supervisor**

*GB Diving BV,* Rotterdam, The Netherlands. Commercial Diving Company.

In- and Offshore, E&P companies.

2000 - 2001 **Dive Master / Technical Supervisor**

*Rea Sea Diving Ltd,* Al Quesir, Egypt.

Commercial Diving Company.

1998-1999 **Photographer / Journalist**

*NRC Handelsblad, HP de Tijd, Algemeen Dagblad*

All Major National Papers and Mangazines, The Netherlands

1997-1998 **Field Engineer**

*UNAP*, Iquitos, Peru.

1996 **Inventory Leader**

*Kalakad Mundanturai Wildlife Reserve*, Tamil Nadu, India

1994-1995 **Military Duty**

*KCT*, Roosendaal, The Netherlands

1988-1990 **Shell Refineries and Chemical Nederland**, Several Plants for Study Purposes.Onderkant formulier