



# Ames Housing Prices

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# Overview

## Ames Housing Dataset

Introduced in 2011 by Professor Dean De Cock

Contains 2919 (2051) observations from 2006 -2010 in Ames, Iowa

**80** features (23 nominal, 23 ordinal, 14 discrete, 20 continuous)

neighborhoods | overall quality | fireplaces | sq. ft.





6 most important features in predicting housing price?



What's important as a buyer?



## Method: Initial Model

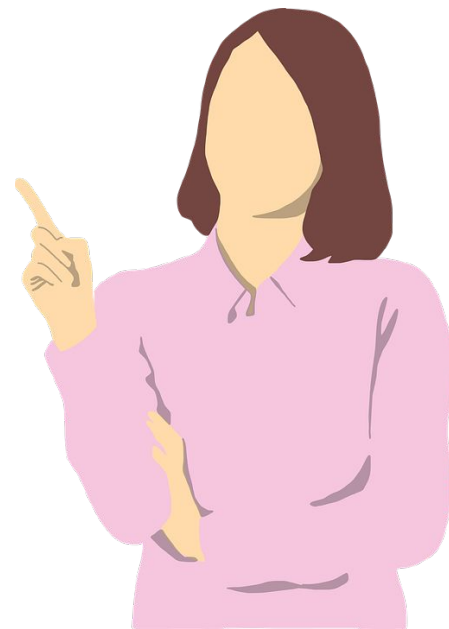
|            |        |
|------------|--------|
| r2 (train) | 76.72  |
| r2 (test)  | 79.26  |
| mae        | 25,912 |
| rmse       | 36,317 |
| cvs mean   | 75.55  |
| resid mean | -1125  |

Handpicked-blind model

5 variables

Biased & underfit

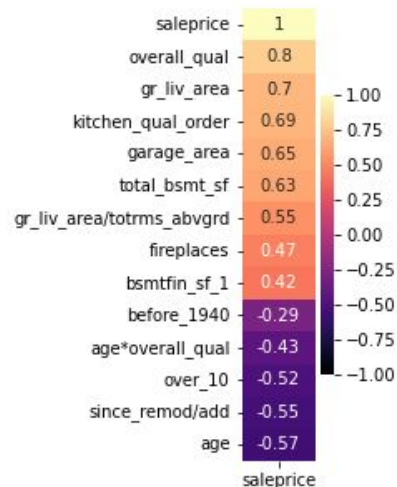
**Add more variables**



# Iterations



- 8 official model iterations
- **All** except 1 were **underfit**
- Featured engineered in the hopes of ensuring **understandable interactions** and account for outliers
- ex: age | over 10 | sqft per room | before 1940 | since remod





## Lasso Model (neighborhoods)

R2 (train) = 93.23%

R2 (test) = 92.53%

Mae = \$15,433.07

Rmse = \$21,799.93

Cvs = 89.98%

mean residual = -637.81



## Polynomial Model (no neighborhoods)

R2 (train) = 91.22%

R2 (test) = 91.20%

Mae = \$16,617.50

Rmse = \$23,654.24

Cvs = 87.17%

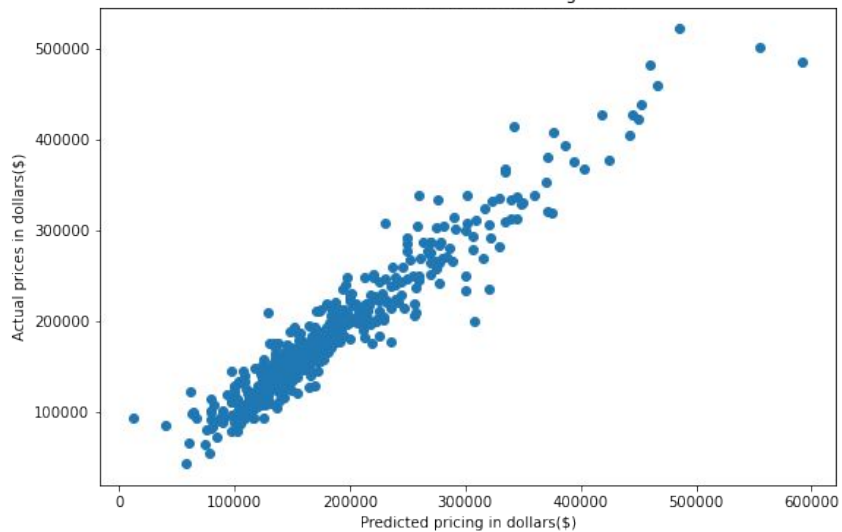
mean residual = -1565.50

Without regularization the model with neighborhood has an R2 of 95.04% (train) and R2 = -7.45e19 (test)

# LINEM Worthy?



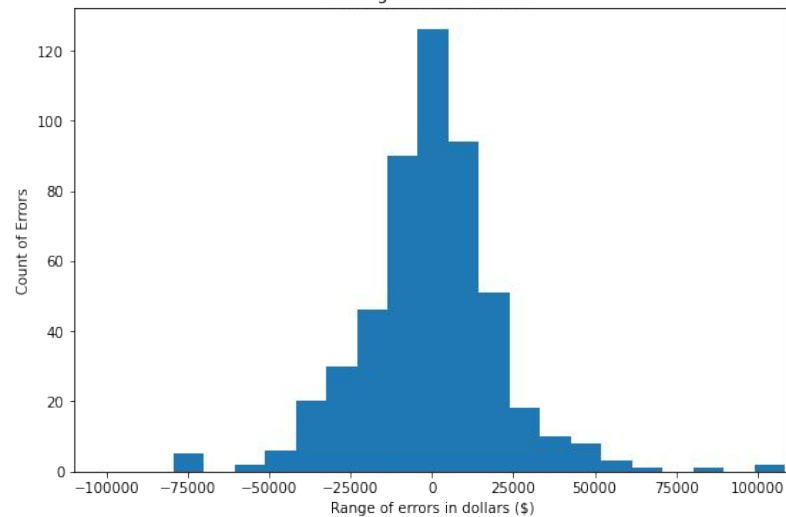
Predictions vs Actual Housing Price



Linear?



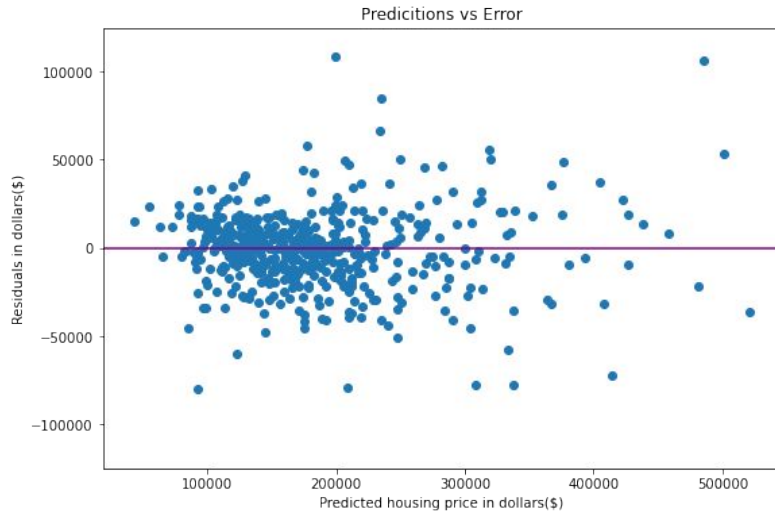
Histogram of Residuals



Normal?



# LINEM cont.



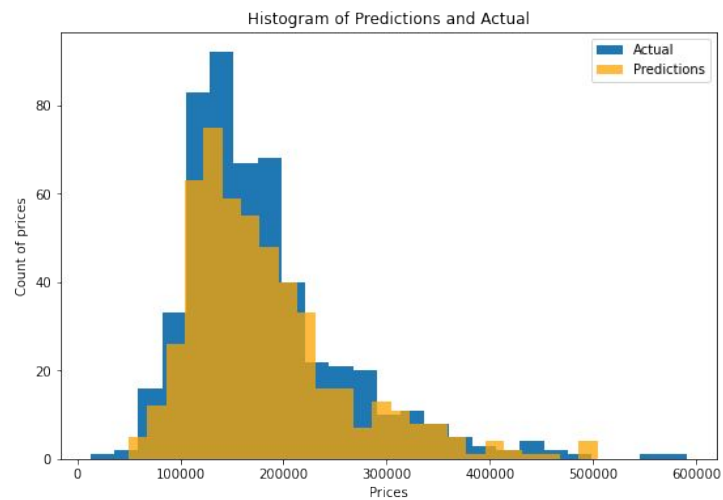
Equal Distribution?



Multicollinearity? Debatable

Interaction effects are magnified especially with interactions that are both highly correlated with each other and with price





# Top 6 Coefficients & Take-aways

|                                | coef | lr coefs     |
|--------------------------------|------|--------------|
| since_remod/add over_10        |      | 87462.029877 |
| gr_liv_area overall_qual       |      | 45919.525831 |
| overall_qual total_bsmt_sf     |      | 39091.189454 |
| gr_liv_area/totrms_abvgrd^2    |      | 24652.577024 |
| gr_liv_area kitchen_qual_order |      | 24274.756863 |
| gr_liv_area                    |      | 23614.825330 |

Are neighborhoods important for you?

Preferences matter: Basements & living area in particular neighborhoods matter



|                            | coef | lasso coefs  |
|----------------------------|------|--------------|
| overall_qual total_bsmt_sf |      | 20621.795222 |
| gr_liv_area overall_qual   |      | 19117.145974 |
| bsmtfin_sf_1               |      | 16269.328684 |

|                                      | coef | lasso coefs   |
|--------------------------------------|------|---------------|
| total_bsmt_sf^2                      |      | -18642.429168 |
| gr_liv_area bsmtfin_sf_1             |      | -10256.702616 |
| since_remod/add neighborhood_NridgHt |      | -10112.126134 |



Remodeling a house older than 10years matters most



# Limitations & Recommendations



- Unused features
- Price inflation–natural overvaluation of features (need more research)
- External variables i.e. 2008 subprime mortgage crisis or soldiers returning from WWI&II
- No metric of competitors

- Further research into preferences per particular regions could yield more robust insights
- Test if generalizable to other regions
- More robust checks for multicollinearity
- Look for better ways to partition neighborhoods

