

SUSAN SKEATH
(Susan Skeath van Mulbregt)

Contact Information

Department of Economics
Wellesley College
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Education

Ph.D. Princeton University, Economics, 1989
M.A. Princeton University, Economics, 1987
B.A. Haverford College, Economics, *Magna cum laude*, 1985

Academic Positions

Professor of Economics, Wellesley College, 2003 -
Associate Professor of Economics, Wellesley College, 1996 - 2003
Assistant Professor of Economics, Wellesley College, 1989 - 1996

Visiting Positions

Commerce Divisional Visiting Fellow, Dept. of Economics, University of Otago, NZ, Spring 2000
Visiting Scholar, Department of Economics, Boston University, Fall 1999
Visiting Scholar, Federal Reserve Bank of Boston, 1992 - 1993

Editorial Boards & Other Professional Positions

Editorial Board, *Journal of International Trade and Economic Development*, 2003-2006
Board of Directors, *Eastern Economic Association*, 2002-2005
Editorial Board, *Eastern Economic Journal*, 1997 - 2000; 2000-2003

Awards

Faculty Research Awards, Wellesley College (multiple years)
Center for International Business and Economic Research Grant, Michigan State University. (Award joint with Corinne Krupp, Michigan State. October 1994 - June 1995.)
University of Georgia Research Award (Award joint with Gregory Trandel, University of Georgia. Summer 1993.)
Mildred McAfee Horton Faculty Research Award, Wellesley College (1991-92, 1992-93, 1993-94)

Publications

BOOKS:

Games of Strategy with Avinash Dixit, Princeton University. (Undergraduate text for courses emphasizing basic concepts of game theory and their applications to situations involving strategically interdependent decision-making.) W.W. Norton, 2nd edition, 2004. (First edition, 1999.)

ARTICLES IN REFEREED JOURNALS:

"Modern Commercial Policy: Managed Trade or Retaliation?" with Thomas Prusa, Rutgers University. In James Hartigan, ed., *Handbook of International Trade, Vol. II: Economic and Legal Analysis of Trade Policy and Institutions*, London: Blackwell, 2004. Forthcoming.

"The Economic and Strategic Motives for Antidumping Filings" with Thomas Prusa, Rutgers University. *Weltwirtschaftliche Archiv* 138(3), September 2002, pp. 389-413.

"Evidence on the Upstream and Downstream Impacts of Antidumping Cases" with Corinne Krupp, Duke University. *North American Journal of Economics and Finance* 13(2), August 2002, pp. 163-178.

"Playing Favorites: Welfare Effects When Strategic Trade Policy Is Set to Favor Producers" with Greg Trandel, University of Georgia. *Southern Economic Journal*, 1996, pp. 163-171.

"A Role for Trade Policy?: Markets with Informational Barriers to Entry." *The International Trade Journal* 9(2), Summer 1995, pp. 247-271.

"Quality Differentiated Inputs and Trade in Vertically Related Markets." *Review of International Economics* 3(1), February 1995, pp. 104-117.

"Pareto Superior Trade Policy," with Greg Trandel, University of Georgia. *Journal of International Trade and Economic Development* 3(1), November 1994, pp. 277-288.

"Pareto Ranking Optimal Tariffs under Foreign Monopoly," with Carsten Kowalczyk, Dartmouth College. *Economics Letters* 45(3), July 1994, pp. 355-359.

"A Pareto Comparison of Ad Valorem and Unit Taxes in Noncompetitive Environments," with Greg Trandel, University of Georgia. *Journal of Public Economics* 53(1), January 1994, pp. 53-71.

"Input Tariffs as a Way to Deal with Dumping." *New England Econ. Review*, Nov/Dec 1993, pp. 45-55.

"Industrialization and Labor Demand." *Eastern Economic Journal*, 19(2), Spring 1993, pp. 209-222.

"Strategic Product Choice and Equilibrium Traps for Less Developed Countries." *Journal of International Trade and Economic Development*, 2(1), June 1993, pp. 1-26.

"Consistent Comparisons Between Monopoly and Perfect Competition" with Karl Case, Len Nichols and Ann Velenchik. *Journal of Economic Education* 23(3), Summer 1992, pp. 255-261.

BOOK REVIEWS:

Review of *Women Don't Ask: Negotiation and the Gender Divide* by Linda Babcock and Sara Laschever (Princeton, NJ: Princeton University Press, 2003). *Journal of Economic Literature*, forthcoming.

Review of *Applied International Trade Analysis* by Harry P. Bowen, Abraham Hollander, and Jean-Marie Viaene (Ann Arbor, MI: University of Michigan Press, 1998). *Review of International Economics*, 9(3), August, 2001.

Review of *Strategic Planning in Technology Transfer to Less Developed Countries* by Christian N. Madu. (NY: Quorum Books, 1992). *Growth and Change* 23(4), Fall 1992, pp. 532-533.

OTHER PAPERS:

“John F. Nash Jr.’s Contributions to Game Theory and their Influence on Economic Research Methods and Teaching.” In Constantina Kottaridi and Gregorios Siourounix (Eds.), *Game Theory – A festschrift in honor of John Nash*, Athens, Greece: Eurasia Publications, 2002. (Published in Greek as “Η συμβολή του John F. Nash Jr. στη Θεωρία Παιγνίων και η επιρροή της στις μεθόδους της οικονομικής έρευνας και διδασκαλίας.”)

Professional Presentations

“The International Pattern of Antidumping Use” with Thomas Prusa, Rutgers.

American Economic Association Annual Meetings, New Orleans, January, 2001.

Midwest International Economics Conference, Madison, WI, May, 2001.

“The International Pattern of Antidumping Use.”

University of Otago, Dunedin, NZ, Department of Economics, March, 2000.

Australian National University, Canberra, AU, Department of Economics, April, 2000.

“Downstream Impacts of Upstream Antidumping Cases: Theory and Empirical Evidence.”

Midwest International Economics Conference, Washington U., St. Louis, October, 1996.

“The Upstream/Downstream Impacts of Antidumping Duties: Theoretical and Empirical Analyses”

American Economic Association Meetings, San Francisco, January, 1996.

“Quality Differentiation and Trade in Vertically Related Markets.”

American Economic Association Meetings, Boston, January, 1994.

Midwest International Economics Conference, University of Michigan, May 1994.

“Choosing the Form of an Export Subsidy: A Double Dilemma.”

Midwest International Economics Conference, University of Wisconsin, September, 1993.

“Welfare and Pareto Superior Trade Policies: Ranking Ad Valorem and Specific Tariffs.”

Midwest International Economics Conference, University of Pittsburgh, October, 1992.

“Welfare and Pareto Comparisons of Ad Valorem and Unit Taxes in Non-Competitive Environments.” North American Meeting, Econometric Society, ASSA Meetings, New Orleans, January, 1992.

“Strategic Product Choice and Equilibrium Traps for LDCs.”

American Economic Association Meetings, New Orleans, January, 1992.

10th Latin American Meeting, Econometric Society, Punta del Este, Uruguay, August, 1991.

Midwest International Economics Conference, Northwestern University, May, 1991.

Professional Affiliations and Activities**MEMBERSHIPS:**

American Economic Association

Committee on the Status of Women in the Economics Profession
Eastern Economic Association
International Economics and Finance Society

ARTICLES REFEREED FOR:

Canadian Journal of Economics
Eastern Economic Journal
International Economic Journal
International Economic Review
International Journal of the Economics of Business
International Journal of Industrial Organization
International Tax and Public Finance
Journal of Economic Behavior and Organization
Journal of Economic Education
Journal of International Economic Integration
Journal of International Economics
Journal of International Trade and Economic Development
Journal of Public Economics
Review of International Economics

Grant Applications Refereed for:

Research Grants Council of Hong Kong

Teaching and Service Activities

COURSES TAUGHT AT WELLESLEY:

Introductory Microeconomics
Microeconomic Analysis
Games of Strategy (sophomore level)
Industrial Organization (senior level)
International Trade Theory (senior level)

SELECTED SERVICE TO COLLEGE:

Chair, Department of Economics, (2000 - 2004)
Member, Trustee Finance Committee (2000 - 2002)
President, Wellesley College Chapter of Phi Beta Kappa (1998 -)
Faculty Director of Orientation (1998 - 2001)
Treasurer, Wellesley College Chapter of Phi Beta Kappa (1991 - 1998)
Member, Trustee Student Life Committee (1996 - 1998)
Faculty Director, First-year Student Faculty Advising Program (1996 - 1998)
Founding Member, Faculty Friends of Athletics (1993 -)
Member, Committee for a Quantitative Reasoning Requirement (1993 - 1996)

OTHER TEACHING:

“Game Theory: An Introduction to Concepts and Applications,” Teachers as Scholars Program,
Harvard Graduate School of Education. January 2003 and January 2004.