

Alejandro Hirmas

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Research Interests	Behavioral Economics: Attention, Cognitive biases and heuristics Discrimination, Sustainability, Econometrics and theoretical modelling	
Current Position	University of Amsterdam Postdoctoral researcher Supervisor: Shaul Shalvi	Sept 2023 to date
Education	University of Amsterdam PhD in Economics Supervisors: Jan Engelmann, Jan Hausfeld	Sept 2019 - July 2024 (expected)
	University of Amsterdam & Tinbergen Institute MPhil in Economics Supervisor: Jan Engelmann	Sept 2017 - June 2019
	Tilburg Universiteit Master of Social Science in Economics (<i>cum laudae</i>) Supervisor: Jan Potters	Sept 2013 - Aug 2014
	Pontificia Universidad Católica de Chile Bachelor of Economics and Business Administration Major: Economics	Mar 2007 - Dec 2013
Job Market Paper	Learning the value of Eco-Labels: The role of information processing in sustainable decisions, with Jan Engelmann Pre-registration	
Selected Publications	Impulsiveness moderates the effects of exogenous attention on the sensitivity to gains and losses in risky lotteries, <i>Journal of Economic Psychology</i> with Jan Engelmann Link	
	The role of attention in decision-making under risk in gambling disorder: an eye-tracking study <i>Addictive Behaviors</i> with Monja Hoven, Jan Engelmann and Ruth van Holst Link	
Working Papers	Top Down or Bottom Up? Disentangling the Channels of Attention in Risky Choice	

Tinbergen Institute Discussion Paper 2021-031/I
 with Jan Engelmann and Joël van der Weele
[Link](#)

Work in Progress **Hiring for others: Attention, gender biases and beliefs**, with Jan Hausfeld

Gender stereotypes and payment schemes, with Yun Xiao and Rafael Texeira

Eye-tracking Analysis of a Managerial Decision-making Process, with Juan Pablo Torres and Andrés Musalem

Grants and Awards	SMS Annual Conference Research Methods Paper Prize	2022
	<i>with Juan Pablo Torres and Andrés Musalem</i>	
	University of Amsterdam ASF research grant, €7.490	2021
	<i>with Yun Xiao and Rafael Texeira</i>	
	University of Amsterdam ASF research grant, €6.000	2020
	<i>with Jan Engelmann</i>	
	Tinbergen Institute Graduate Scholarships	2017-2019

Conference and Workshop Presentations	2023	Economic Science Association (ESA, World), Subjective Probability, Utility and Decision Making (SPUDM), International Association for Research in Economic Psychology (IAREP), European Group of Process Tracing (EGPROC), CBESS-CeDEx-CREED (CCC)
	2022	European Economic Association (EEA), Economic Science Association (ESA, Europe), European Group of Process Tracing (EGPROC), Maastricht Behavioral and Experimental Economics Symposium (M-BEES), CBESS-CeDEx-CREED (CCC)
	2021	NeuroPsychoEconomics (Virtual), CBESS-CeDEx-CREED (CCC, virtual)
	2020	II Economics Alumni Workshop - Universidad Católica de Chile (virtual), CBESS-CeDEx-CREED (CCC) (virtual)
	2019	Society for Neuroeconomics (Poster)

Invited talks and lectures	Social Psychology Colloquium Tilburg University	March 2023
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Conference organisation	Co-organizer of European Group of Process Tracing (EGPROC)	2022
	Co-organizer of CBESS-CeDEx-CREED (CCC)	2022

Courses and Summer Schools	EECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting (virtual)	Summer 2020
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Research Experience	Pontificia Universidad Católica de Chile	
	Researcher	Jul 2015 - Apr 2017
	Research Assistant (Part-time) for:	Mar 2011-May 2015
	Francisco Brahm, Rosario Macera, Gonzalo Edward and Jaime Casassus	

Teaching Experience	University of Amsterdam	2018-2022
	Supervision of 12 MSc theses (Neuroeconomics track)	
	Supervision of 7 BSc theses in Economics and Finance	
	Teaching Assistant, Neuroeconomics (MSc. Neuroeconomics)	

Teaching Assistant, Matlab Programming for Behavioural Scientists (MSc. Neuroeconomics)
Teaching Assistant, Game Theory (second-year BSc Economics & Finance)
Teaching Assistant, Economics, Markets & Organizations II (second-year BSc PPLE)

Tinbergen Institute 2018
Teaching Assistant, Real Analysis & Measure Theory (first-year MPhil in Economics)

Universidad de los Andes, Chile 2016
Lecturer, Econometrics (second-year BSc Business and Economics)

Pontificia Universidad Católica de Chile 2009- 2016
Lecturer, Topics of judgement and decision making (fifth-year BSc Business and Economics)

Skills **Programming:** Python, Stata, JS+HTML+CSS, Matlab, R, \LaTeX
Language: Spanish (native), English (fluent), Dutch (intermediate), german (intermediate), french (beginner)

References	Shaul Shalvi Professor of Behavioral Ethics Universiteit van Amsterdam s.shalvi@uva.nl	Jan Engelmann Professor of Economics Universiteit van Amsterdam J.B.Engelmann@uva.nl
	Jan Hausfeld Assistant professor of Economics Universiteit van Amsterdam j.hausfeld@uva.nl	Joël van der Weele Associate professor of Economics Universiteit van Amsterdam j.j.vanderweele@uva.nl