

Alejandro Hirmas

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Research Interests	Behavioral Economics: Attention, Cognitive biases and heuristics, Discrimination, Sustainability, Econometrics and theoretical modelling	
Current Position	University of Amsterdam Postdoctoral researcher Supervisor: Shaul Shalvi	Sept 2023 to date
Education	Universiteit van Amsterdam PhD in Economics Supervisors: Jan Engelmann, Jan Hausfeld	Sept 2019 - March 2025 (expected)
	Universiteit van Amsterdam & Tinbergen Institute MPhil in Economics Supervisor: Jan Engelmann	Sept 2017 - June 2019
	Universiteit van Tilburg Master of Social Science in Economics (<i>cum laudae</i>) Supervisor: Jan Potters	Sept 2013 - Aug 2014
	Pontificia Universidad Católica de Chile Bachelor of Economics and Business Administration Major: Economics	Mar 2007 - Dec 2013
Job Market Paper	Hirmas, A. & Hausfeld J. (2024). Hiring for others: the role of intermediaries in discrimination (Link)	
Working Papers	Hirmas, A. & Engelmann J. (2024). Learning the value of Eco-Labels: The role of information in sustainable decisions (Link)	
Publications in Economics	Hirmas, A., Engelmann J. & van der Weele J. (2024). Individual and Contextual Effects of Attention in Risky Choice. <i>Experimental Economics</i> (Link)	
	Hirmas, A. & Engelmann J. (2023). Impulsiveness moderates the effects of exogenous attention on the sensitivity to gains and losses in risky lotteries. <i>Journal of Economic Psychology</i> (Link)	
Other publications	Hoven, M., Hirmas, A., Engelmann, J. & van Holst, R. (2023). Confidence and risky decision-making in gambling disorder <i>Journal of behavioral addictions</i> (Link)	
	Hoven, M., Hirmas, A., Engelmann, J. & van Holst, R. (2023). The role of attention in decision-making under risk in gambling disorder: an eye-tracking study. <i>Addictive Behaviors</i> (Link)	

	Kausel, E., Carrasco, F., Reyes, T., Hirmas, A. & Rodriguez, A. (2021). Dynamic overconfidence: a growth curve and cross lagged analysis of accuracy, confidence, overestimation and their relations <i>Thinking & Reasoning</i> (Link)	
	Marshall P., Hirmas, A. & Singer, M. (2018). Heinrich's pyramid and occupational safety: a statistical validation methodology <i>Safety Science</i> (Link)	
Work in Progress	Meta-analysis on Algorithmic Aversion with <i>Shaul Shalvi, Niels Köbis & Margarita Leib</i>	
	Gender stereotypes and payment schemes with <i>Yun Xiao & Rafael Teixeira</i>	
	Eye-tracking Analysis of a Managerial Decision-making Process with <i>Juan Pablo Torres & Andrés Musalem</i>	
Grants and Awards	University of Amsterdam ASF research grant, €7.700	2023
	with <i>Jan Hausfeld</i>	
	SMS Annual Conference Research Methods Paper Prize, \$1.500	2022
	with <i>Juan Pablo Torres and Andrés Musalem</i>	
	University of Amsterdam ASF research grant, €7.490	2021
	with <i>Yun Xiao and Rafael Teixeira</i>	
	University of Amsterdam ASF research grant, €6.000	2020
	with <i>Jan Engelmann</i>	
	Tinbergen Institute Graduate Scholarships, €25.000	2017-2019
Invited talks and lectures	Seminar "Management Science", Universidad Católica de Chile	September 2024
	Seminar "Operations Management and Analytics", U. de Chile	September 2024
	Summer School "Gender and Society", Tinbergen Institute	July 2024
	Workshop "Attention, Stereotypes and Gender", Tilburg University	May 2024
	Social Psychology Colloquium, Tilburg University	March 2023
Conference and Workshop Presentations	International Conference on Social Dilemmas (ICSD),	2024
	Maastricht Behavioral and Experimental Economics Symposium (M-BEES)	
	Economic Science Association (ESA, World),	2023
	Subjective Probability, Utility and Decision Making (SPUDM),	
	International Association for Research in Economic Psychology (IAREP),	
	European Group of Process Tracing (EGPROC),	
	CBESS-CeDEX-CREED (CCC)	
	European Economic Association (EEA),	2022
	Economic Science Association (ESA, Europe),	
	European Group of Process Tracing (EGPROC),	
	Maastricht Behavioral and Experimental Economics Symposium (M-BEES),	
	CBESS-CeDEX-CREED (CCC)	
	NeuroPsychoEconomics (Virtual),	2021
	CBESS-CeDEX-CREED (CCC, virtual),	
	II Economics Alumni Workshop - Universidad Católica de Chile (virtual),	2020
	CBESS-CeDEX-CREED (CCC) (virtual)	
	Society for Neuroeconomics (Poster)	2019
Conference organisation	Co-organizer of European Group of Process Tracing (EGPROC)	2022
	Co-organizer of CBESS-CeDEX-CREED (CCC)	2022

Journal Reviewing	Theory and Decision, Journal of Economic Psychology, Frontiers in Behavioral Economics	
Courses and Summer Schools	EECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting (virtual)	Summer 2020
Teaching Experience	University of Amsterdam Supervision of 17 MSc theses (Neuroeconomics track) Supervision of 7 BSc theses in Economics and Finance Teaching Assistant, Neuroeconomics (MSc. Neuroeconomics) Teaching Assistant, Matlab Programming for Behavioural Scientists (MSc. Neuroeconomics) Teaching Assistant, Game Theory (second-year BSc Economics & Finance) Teaching Assistant, Economics, Markets & Organizations II (second-year BSc PPLE)	2018-2024
	Tinbergen Institute Teaching Assistant, Real Analysis & Measure Theory (first-year MPhil in Economics)	2018
	Universidad de los Andes, Chile Lecturer, Econometrics (second-year BSc Business and Economics)	2016
	Pontificia Universidad Católica de Chile Lecturer, Topics of judgement and decision making (fifth-year BSc Business and Economics)	2009- 2016
Skills	Programming: Python, Stata, JS+HTML+CSS, Matlab, R, \LaTeX Language: Spanish (native), English (fluent), Dutch (intermediate), german (intermediate), french (beginner)	
References	Jan Engelmann Professor of Economics Universiteit van Amsterdam J.B.Engelmann@uva.nl	Jan Hausfeld Assistant professor of Economics Universiteit van Amsterdam j.hausfeld@uva.nl
	Joël van der Weele Associate professor of Economics Universiteit van Amsterdam j.j.vanderweele@uva.nl	Ruth van Holst Associate Professor Amsterdam UMC r.j.vanholst@amsterdamumc.nl