

Alejandro Hirmas

Updated October 8, 2024

Address: Roetersstraat 11, Office E7.24, 1018 WB, Amsterdam

Email: a.hirmas@uva.nl

Homepage: ahirmas.com

Google scholar: [Alejandro Hirmas](#)

Phone: +31 6 4436 0254

Research Interests	Behavioral Economics: Attention, Cognitive biases and heuristics, Discrimination, Sustainability, Econometrics and theoretical modelling	
Current Position	University of Amsterdam Postdoctoral researcher Supervisor: Shaul Shalvi	Sept 2023 to date
Education	Universiteit van Amsterdam PhD in Economics Supervisors: Jan Engelmann, Jan Hausfeld	Sept 2019 - March 2025 (expected)
	Universiteit van Amsterdam & Tinbergen Institute MPhil in Economics Supervisor: Jan Engelmann	Sept 2017 - June 2019
	Universiteit van Tilburg Master of Social Science in Economics (<i>cum laudae</i>) Supervisor: Jan Potters	Sept 2013 - Aug 2014
	Pontificia Universidad Católica de Chile Bachelor of Economics and Business Administration Major: Economics	Mar 2007 - Dec 2013
Job Market Paper	Hiring for others: the role of intermediaries in discrimination with Jan Hausfeld Link	
Selected Publications	Individual and Contextual Effects of Attention in Risky Choice Accepted in <i>Experimental Economics</i> with Jan Engelmann and Joël van der Weele Link	
	Impulsiveness moderates the effects of exogenous attention on the sensitivity to gains and losses in risky lotteries, <i>Journal of Economic Psychology</i> with Jan Engelmann Link	
	The role of attention in decision-making under risk in gambling disorder: an eye-tracking study <i>Addictive Behaviors</i> with Monja Hoven, Jan Engelmann and Ruth van Holst Link	

Working Papers	Learning the value of Eco-Labels: The role of information in sustainable decisions, with Jan Engelmann Link	
Work in Progress	Meta-analysis on Algorithmic Aversion with Shaul Shalvi, Niels Köbis and Margarita Leib	
	Gender stereotypes and payment schemes with Yun Xiao and Rafael Texeira	
	Eye-tracking Analysis of a Managerial Decision-making Process with Juan Pablo Torres and Andrés Musalem	
Grants and Awards	University of Amsterdam ASF research grant, €7.700 <i>with Jan Hausfeld</i>	2023
	SMS Annual Conference Research Methods Paper Prize, \$1.500 <i>with Juan Pablo Torres and Andrés Musalem</i>	2022
	University of Amsterdam ASF research grant, €7.490 <i>with Yun Xiao and Rafael Texeira</i>	2021
	University of Amsterdam ASF research grant, €6.000 <i>with Jan Engelmann</i>	2020
	Tinbergen Institute Graduate Scholarships, €25.000	2017-2019
Conference and Workshop Presentations	International Conference on Social Dilemmas (ICSD), Maastricht Behavioral and Experimental Economics Symposium (M-BEES)	2024
	Economic Science Association (ESA, World), Subjective Probability, Utility and Decision Making (SPUDM), International Association for Research in Economic Psychology (IAREP), European Group of Process Tracing (EGPROC), CBESS-CeDEx-CREED (CCC)	2023
	European Economic Association (EEA), Economic Science Association (ESA, Europe), European Group of Process Tracing (EGPROC), Maastricht Behavioral and Experimental Economics Symposium (M-BEES), CBESS-CeDEx-CREED (CCC)	2022
	NeuroPsychoEconomics (Virtual), CBESS-CeDEx-CREED (CCC, virtual),	2021
	II Economics Alumni Workshop - Universidad Católica de Chile (virtual), CBESS-CeDEx-CREED (CCC) (virtual)	2020
	Society for Neuroeconomics (Poster)	2019
Invited talks and lectures	Applied Microeconomics Seminars, Universidad Católica de Chile	September 2024
	“Operations Management and Analytics” Seminar, U. de Chile	September 2024
	Summer School “Gender and Society”, Tinbergen Institute	July 2024
	Workshop “Attention, Stereotypes and Gender”, Tilburg University	May 2024
	Social Psychology Colloquium, Tilburg University	March 2023
Conference organisation	Co-organizer of European Group of Process Tracing (EGPROC)	2022
	Co-organizer of CBESS-CeDEx-CREED (CCC)	2022

Journal Reviewing	Theory and Decision, Journal of Economic Psychology, Frontiers in Behavioral Economics	
Courses and Summer Schools	EECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting (virtual)	Summer 2020
Research Experience	Pontificia Universidad Católica de Chile Researcher Jul 2015 - Apr 2017 Research Assistant (Part-time) for: Mar 2011-May 2015 Francisco Brahm, Rosario Macera, Gonzalo Edward and Jaime Casassus	
Teaching Experience	University of Amsterdam 2018-2024 Supervision of 17 MSc theses (Neuroeconomics track) Supervision of 7 BSc theses in Economics and Finance Teaching Assistant, Neuroeconomics (MSc. Neuroeconomics) Teaching Assistant, Matlab Programming for Behavioural Scientists (MSc. Neuroeconomics) Teaching Assistant, Game Theory (second-year BSc Economics & Finance) Teaching Assistant, Economics, Markets & Organizations II (second-year BSc PPLE)	
	Tinbergen Institute 2018 Teaching Assistant, Real Analysis & Measure Theory (first-year MPhil in Economics)	
	Universidad de los Andes, Chile 2016 Lecturer, Econometrics (second-year BSc Business and Economics)	
	Pontificia Universidad Católica de Chile 2009- 2016 Lecturer, Topics of judgement and decision making (fifth-year BSc Business and Economics)	
Skills	Programming: Python, Stata, JS+HTML+CSS, Matlab, R, \LaTeX Language: Spanish (native), English (fluent), Dutch (intermediate), german (intermediate), french (beginner)	
References	Jan Engelmann Professor of Economics Universiteit van Amsterdam J.B.Engelmann@uva.nl	Jan Hausfeld Assistant professor of Economics Universiteit van Amsterdam j.hausfeld@uva.nl
	Joël van der Weele Associate professor of Economics Universiteit van Amsterdam j.j.vanderweele@uva.nl	Ruth van Holst Associate Professor Amsterdam UMC r.j.vanholst@amsterdamumc.nl