

# Alejandro Hirmas

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**Research Interests** Behavioral Economics: Attention, Cognitive biases and heuristics

**Education** **University of Amsterdam** Sept 2019 - July 2023 (expected)  
PhD in Economics  
Supervisor: Jan Engelmann

**University of Amsterdam & Tinbergen Institute** Sept 2017 - June 2019  
MPhil in Economics  
Supervisor: Jan Engelmann

**Tilburg Universiteit** Sept 2013 - Aug 2014  
Master of Social Science in Economics (*cum laudae*)  
Supervisor: Jan Potters

**Pontificia Universidad Católica de Chile** Mar 2007 - Dec 2013  
Bachelor of Economics and Business Administration  
Major: Economics

**Working Papers** **Top Down or Bottom Up? Disentangling the Channels of Attention in Risky Choice**  
*Tinbergen Institute Discussion Paper 2021-031/I*  
with Jan Engelmann and Joël van der Wee  
[Link](#)

**Work in Progress** **The role of information processing in sustainable decisions,**  
with Jan Engelmann  
[Pre-registration](#)

**Exogenous attention and impulsiveness,** with Jan Engelmann  
[Pre-registration](#)

**Attention, gender biases and beliefs,** with Jan Hausfeld

**Gender stereotypes and payment schemes,** with Yun Xiao and Rafael Texeira

**Conference and Workshop Presentations** **2021** NeuroPsychoEconomics Conference (Virtual), CBESS-CeDEX-CREED (CCC) Conference (virtual)

**2020** II Economics Alumni Workshop - Universidad Catolica de Chile (virtual), CBESS-CeDEX-CREED (CCC) Conference (virtual)

**2019** Society for Neuroeconomics (Poster)

<b>Courses and Summer Schools</b>	EECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting (virtual)	Summer 2020
<b>Grants and Awards</b>	University of Amsterdam ASF research grant, €7.490 with Yun Xiao and Rafael Texeira	2021
	University of Amsterdam ASF research grant, €6.000 with Jan Engelmann	2020
	Tinbergen Institute Graduate Scholarships	2017-2019
<b>Research Experiences</b>	<b>Pontificia Universidad Católica de Chile</b> Researcher Research Assistant (Part-time) for: Francisco Brahm, Rosario Macera, Gonzalo Edward and Jaime Casassus	Jul 2015 - Apr 2017 Mar 2011-May 2015
<b>Teaching Experiences</b>	<b>University of Amsterdam</b> Supervision of MSc theses (Neuroeconomics track) Supervision of BSc theses in Economics and Finance Teaching Assistant, Neuroeconomics (first-year MSc Neuroeconomics) Teaching Assistant, Game Theory (second-year BSc Economics & Finance) Teaching Assistant, Economics, Markets & Organizations II (second-year BSc PPLE)	2018-2021
	<b>Tinbergen Institute</b> Teaching Assistant, Real Analysis & Measure Theory (first-year MPhil in Economics)	2018
	<b>Universidad de los Andes, Chile</b> Lecturer, Econometrics (second-year BSc Business and Economics)	2016
	<b>Pontificia Universidad Católica de Chile</b> Lecturer, Topics of judgement and decision making (fifth-year BSc Business and Economics)	2009- 2016
<b>Skills</b>	<b>Programming:</b> Python, Stata, JS+HTML+CSS, Matlab, R, $\LaTeX$ <b>Language:</b> Spanish (native), English (fluent), Dutch (intermediate), german (intermediate), french (beginner)	
<b>References</b>	<b>Jan Engelmann</b> Professor of Economics Universiteit van Amsterdam J.B.Engelmann@uva.nl	<b>Joël van der Weele</b> Associate professor of Economics Universiteit van Amsterdam j.j.vanderweele@uva.nl
	<b>Jan Hausfeld</b> Assistant professor of Economics Universiteit van Amsterdam j.hausfeld@uva.nl	