

# Alejandro Hirmas

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|------------------------------|---|----------------------------------|
| <b>Research Interests</b>    | Behavioral Economics: Attention, Cognitive biases and heuristics  |                                  |
| <b>Education</b>             | <b>University of Amsterdam</b>  | Sept 2019 - July 2023 (expected) |
|                              | PhD in Economics  |                                  |
|                              | Supervisor: Jan Engelmann   |                                  |
|                              | <b>University of Amsterdam &amp; Tinbergen Institute</b>  | Sept 2017 - June 2019            |
|                              | MPhil in Economics  |                                  |
|                              | Supervisor: Jan Engelmann   |                                  |
|                              | <b>Tilburg Universiteit</b>   | Sept 2013 - Aug 2014             |
|                              | Master of Social Science in Economics ( <i>cum laudae</i> )   |                                  |
|                              | Supervisor: Jan Potters   |                                  |
|                              | <b>Pontificia Universidad Católica de Chile</b>   | Mar 2007 - Dec 2013              |
|                              | Bachelor of Economics and Business Administration   |                                  |
|                              | Major: Economics  |                                  |
| <b>Working Papers</b>        | <b>Top Down or Bottom Up? Disentangling the Channels of Attention in Risky Choice</b>   |                                  |
|                              | <i>Tinbergen Institute Discussion Paper 2021-031/I</i>  |                                  |
|                              | with Jan Engelmann and Joël van der Weele   |                                  |
| <b>Work in Progress</b>      | <b>The role of attention in sustainable decisions</b> , with Jan Engelmann  |                                  |
|                              | <b>Attention and impulsivity</b> , with Jan Engelmann   |                                  |
|                              | <b>Attention, gender biases and beliefs</b> , with Jan Hausfeld   |                                  |
|                              | <b>Gender stereotypes and payment schemes</b> , with Yun Xiao and Rafael Texeira  |                                  |
| <b>Previous publications</b> | <b>Heinrich's pyramid and occupational safety: a statistical validation methodology</b>   |                                  |
|                              | <i>Safety Science</i> , 2018, 101, 180-189  |                                  |
|                              | with Pablo Marshall and Marcos Singer   |                                  |
|                              | <b>Dynamic overconfidence: a growth curve and cross lagged analysis of accuracy, confidence, overestimation and their relations</b> |                                  |
|                              | <i>Thinking &amp; Reasoning</i> , 2021, 27(3), 417-444  |                                  |
|                              | with E. Kausel, E. Carrasco, F. Reyes and A. Rodriguez  |                                  |

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| <b>Conference and Workshop Presentations</b> | <b>2021</b> NeuroPsychoEconomics Conference (Virtual), CBESS-CeDEx-CREED (CCC) Conference (virtual)                              |                                  |
|  | <b>2020</b> II Economics Alumni Workshop - Universidad Catolica de Chile (virtual), CBESS-CeDEx-CREED (CCC) Conference (virtual) |                                  |
|  | <b>2019</b> Society for Neuroeconomics (Poster)  |                                  |
| <b>Courses and Summer Schools</b>            | EECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting (virtual)                 | Summer 2020                      |
| <b>Grants and Awards</b>                     | University of Amsterdam ASF research grant, €7,490, with Yun Xiao and Rafael Texeira   | 2021                             |
|  | University of Amsterdam ASF research grant, €6000 with Jan Engelmann   | 2020                             |
|  | Tinbergen Institute Graduate Scholarships  | 2017-2019                        |
| <b>Research Experiences</b>                  | <b>Pontificia Universidad Católica de Chile</b>  |                                  |
|  | Researcher   | Jul 2015 - Apr 2017              |
|  | Research Assistant (Part-time) for:  | Mar 2011-May 2015                |
|  | Francisco Brahm, Rosario Macera, Gonzalo Edward and Jaime Casassus   |                                  |
| <b>Teaching Experiences</b>                  | <b>University of Amsterdam</b>   |                                  |
|  | Supervision of MSc theses (Neuroeconomics track)   | 2018-2021                        |
|  | Supervision of BSc theses in Economics and Finance   |                                  |
|  | Teaching Assistant, Neuroeconomics (first-year MSc Neuroeconomics)   |                                  |
|  | Teaching Assistant, Game Theory (second-year BSc Economics & Finance)  |                                  |
|  | Teaching Assistant, Economics, Markets & Organizations II (second-year BSc PPLE)   |                                  |
|  | <b>Tinbergen Institute</b>   |                                  |
|  | Teaching Assistant, Real Analysis & Measure Theory (first-year MPhil in Economics)   | 2018                             |
|  | <b>Universidad de los Andes, Chile</b>   |                                  |
|  | Lecturer, Econometrics (second-year BSc Business and Economics)  | 2016                             |
|  | <b>Pontificia Universidad Católica de Chile</b>  |                                  |
|  | Lecturer, Topics of judgement and decision making (fifth-year BSc Business and Economics)  | 2009- 2016                       |
| <b>Skills</b>                                | <b>Programming:</b> Python, Stata, JS+HTML+CSS, Matlab, R, L <sup>A</sup> T <sub>E</sub> X                                       |                                  |
|  | <b>Language:</b> Spanish (native), English (fluent), Dutch (intermediate), german (intermediate), french (beginner)              |                                  |
| <b>References</b>                            | <b>Jan Engelmann</b>   | <b>Jan Hausfeld</b>              |
|  | Associate professor of Economics   | Assistant professor of Economics |
|  | University of Amsterdam  | University of Amsterdam          |
|  | J.B.Engelmann@uva.nl   | j.hausfeld@uva.nl                |
|  | <b>Jan Potters</b>   |                                  |
|  | Professor of Economics   |                                  |
|  | Tilburg University   |                                  |
|  | J.J.M.Potters@tilburguniversity.edu  |                                  |