

Jeff Stock

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Experience

1. Independent Russian Translation Consultant: APR '15 - Present

- Legal Docs, websites, marketing material for clients all over the world.
- National Language Service Corps member.

2. ThoughtSpot: Sales Development Rep: JAN '17 - JUN '17

- Inside, B2B sales of business intelligence technology platform.

3. Oracle: Sales Development Rep: JUN '15 - APR '16

- Order fulfillment and selling of products and services in high volume, low value, short-cycle transactions using telephone sales.

4. U.S. Marine Corps: NOV '01 - SEP '10

Russian Linguist and Signals Intelligence Team Manager: 2001 - 2006

- Monitored, transcribed, and translated intercepted target communications.
- Installed, operated, and performed preventative maintenance of intercept equipment.
- Led a 7 person SIGINT collection team in and around Fallujah, Iraq during Operation Iraqi Freedom.
- Provided direct, tactical SIGINT support to various U.S. Infantry and Special Forces units.
- Identified and located high value targets and persons of interest.

Russian Interpreter: 2006 - 2010

- Interpreted between Russian and English during Conventional Forces Europe and Vienna Document of 1999 treaty compliance inspections in several Former Soviet Republics and Western European countries while assigned to the Defense Threat Reduction Agency in Darmstadt, Germany.
- Provided single-source, high-value intelligence, not available by any other means.
- Regularly exceeded expectations for 2+ years for intelligence collection.
- Developed expertise at conventional weapons recognition.
- Selected over peers for 2+ years for ad-hoc diplomatic and collection missions.
- Senior Russian linguist and sometimes sole bilingual U.S. representative during several multinational training events, military exercises, and diplomatic conferences.
- 4+ years of senior executive interaction.

Education

University of California: Berkeley - MAY '15

- BA - Linguistics

Defense Language Institute: JUL '10

- AA – Russian