NICHOLAS COLGIN

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PROFESSIONAL SUMMARY

Operations Manager and Military Veteran with 4 years of proven experience in the United States Army. Accomplished measurable results while leading teams of 3 – 30 personnel in dynamic, fast - paced environments. Possesses a comprehensive background in Program Development and Staffing derived from conducting domestic and global operations. Managed risk upon multiple lines to protect assets, property, and equipment valued over \$2M while meeting the expectations of senior leadership. Possesses extensive knowledge in Fund Management, Training Development, and Program Evaluation. Vast experience in Salesforce, exceeding 5+ years and includes certification as a Salesforce Administrator. Recipient of multiple awards for outstanding performance and professionalism to include the Bronze Star Medal. Career supported by vast operational experience.

- Program Management
- Team Building
- Public Speaking
- Salesforce Administration
- Fundraising
- Database Management
- Marketing
- Event Planning
- Microsoft Office Suite

PROFESSIONAL EXPERIENCE

STARBUCKS – Loveland, CO

Manager

- Operated and managed a Starbucks location with an annual revenue of \$2M
- Managed a diverse staff of 20+ individuals, consistently promoting inclusion
- Responsible for revenue forecasting, inventory controls, purchasing, scheduling, and daily operations
- Responsible for hiring, onboarding, training, and ongoing development of all employees

NO BARRIERS WARRIORS – Fort Collins, CO

2013 - 2016

Critical Systems Manager

- Designed events and learning based programming for veterans with disabilities, ranging from 1 to 14 days with over 300 participants annually
- Managed the recruitment, hiring, training, and continuing development of all staff, permanent and temporary
- Acted as primary program representative on development and fundraising efforts that resulted in over \$1M in grants being awarded to the organization for continued programming

Program Manager

- Generated and reconciled individual expedition budgets and created custom budget, reimbursement, and expense objects within Salesforce
- Supervised evaluation distribution, collection, and data input to ensure program metrics were being utilized
- Implemented expedition risk management and safety measures and created a Salesforce based risk management database, risk management manual, and established eligibility criteria for program participation
- Oversaw the screening and selection of 500 applicants for program participation, a 400% increase from the previous year

Team Leader

- Lead course planning, to include itinerary creation, route planning, food and equipment organization, and
 experiential learning for multi-day expeditions for veterans with amputations, visual impairment, traumatic
 brain injuries, and post-traumatic stress disorder resulting in successful ascents of multiple 19K ft. peaks
- Conducted the pitch that led to the largest and most successful partnership for the program which has been renewed annually since 2014

2016

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RIGHT AT HOME – Springfield, MA Owner/CEO

2013 - 2014

- Cultivated investors for initial investment of \$250K to form a home care company
- Worked with doctors, nurses, and social workers to recommend our services to individuals deemed as an appropriate fit yielding \$15K in monthly revenue and reaching financial break-even in under 6 months
- Developed and oversaw a staff of 30 employees with roles ranging from office staff to certified nursing assistant

IRAQ AND AFGHANISTAN VETERANS OF AMERICA (IAVA) – New York, NY Support Fund Coordinator/Membership Coordinator

- Planned and executed national events ranging from 100 to 1000 attendees for a 300K member organization
- Maintained relationships with major donors through weekly metrics based reports resulting in multiple six figure donations including one individual donation of \$400K
- Created and implemented original fund infrastructure and procedures during the first year of the fund
- Utilized Salesforce extensively to create, modify, and optimize reports and connecting forms to the database for over 300K contact records

UNITED STATES ARMY – Various Locations Healthcare Specialist

2004 - 2008

- Managed all aspects of the day-to-day medical care of over 300 individuals assigned to unit
- Maintained 100% accountability of medical equipment valued at over \$1.2M with zero loss or damage
- Delivered life-saving medical treatment to critically injured personnel while under fire resulting in being awarded the Bronze Star Medal for heroic achievement

VOLUNTEER EXPERIENCE

Co-founder, Mission Memorial Day | 2015 – Present
Leader, Paradox Sports | 2014 – 2016
State Leader, Adaptive Climbing Group | 2014
Volunteer, Calling All Crows | 2012
Cinema Coordinator, University of Wisconsin – Stevens Point | 2010 – 2012

EDUCATION/CERTIFICATIONS

Bachelor of Strategic Communications, University of Colorado, Boulder – Pending Fullbridge Business Fundamentals – 2013 National Outdoor Leadership School (NOLS) – 2012

SELECT AWARDS

Bronze Star Medal Army Achievement Medal (5) University of Wisconsin, Stevens Point, Chancellors Leadership Award

CERTIFICATIONS

Salesforce Certified Administrator

SALESFORCE COURSES

ADM201: Administration Essentials for New Admins ADM211: Administration Essentials for Experienced Admins