



Janaki Rajashekara

Nationality: Indian 📞 (+91) 9902376487 **Date of birth:** 19/09/1978 ✉ **Email address:** jraj12018@gmail.com

📍 **Address:** FA- 729, 5TH FLOOR, WALCHAND AND HIRACHAND , 560037 BANGALORE (India)

WORK EXPERIENCE

Senior Process Enabler

TCS [04/05/2016 – Current]

City: Bangalore

Country: India

Customer-focused manager, successfully contributing to company profits by improving team efficiency and productivity. Skilled at effective negotiations and upselling techniques. Utilises excellent organisational skill to enhance efficiency and lead teams to achieve outstanding sales. Confident TEAM LEAD successful at increasing monthly revenue using insightful marketing strategies and aggressive product development. Skilled at understanding customer and employee requests and meeting needs. Utilises superior communication skills to build meaningful, trusting relationships that exceed client demands. Highly skilled project manager with outstanding team leadership abilities to meet targets consistently.

EDUCATION AND TRAINING

Masters in English

Central University

Address: FA-729, 5TH FLOOR, WALCHAND AND HIRACHAND, 560037 BANGALORE (India)

B.A. ENGLISH

OSMANIA UNIVERSITY

Address: MEHDIPATNAM HYDERABAD, 500028 HYDERABAD (India)

LANGUAGE SKILLS

Mother tongue(s): **Telugu**

Other language(s):

ENGLISH

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

Hindi

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

DIGITAL SKILLS

My Digital Skills

Social Media (Facebook, Twitter, Instagram, LinkedIn)