

# Chapter 7 *Rapid Review*

Main Heading	Review Material	MyOMLab
<b>FOUR PROCESS STRATEGIES</b> (pp. 282–288)	<ul style="list-style-type: none"> <li>■ <b>Process strategy</b>—An organization's approach to transforming resources into goods and services. <i>The objective of a process strategy is to build a production process that meets customer requirements and product specifications within cost and other managerial constraints.</i></li> <li>Virtually every good or service is made by using some variation of one of four process strategies.</li> <li>■ <b>Process focus</b>—A facility organized around processes to facilitate low-volume, high-variety production. The vast majority of global production is devoted to making low-volume, high-variety products in process-focused facilities, also known as job shops or <i>intermittent process</i> facilities. Process-focused facilities have high variable costs with extremely low utilization (5% to 25%) of facilities.</li> <li>■ <b>Modules</b>—Parts or components of a product previously prepared, often in a continuous process.</li> <li>■ <b>Repetitive process</b>—A product-oriented production process that uses modules. The repetitive process is the classic assembly line. It allows the firm to use modules and combine the economic advantages of the product-focused model with the customization advantages of the process-focus model.</li> <li>■ <b>Product focus</b>—A facility organized around products; a product-oriented, high-volume, low-variety process. Product-focused facilities are also called <i>continuous processes</i> because they have very long, continuous production runs. The specialized nature of a product-focused facility requires high fixed cost; however, low variable costs reward high facility utilization.</li> <li>■ <b>Mass customization</b>—Rapid, low-cost production that caters to constantly changing unique customer desires.</li> <li>■ <b>Build-to-order (BTO)</b>—Produce to customer order rather than to a forecast. Major challenges of a build-to-order system include: <i>Product design, Process design, Inventory management, Tight schedules, and Responsive partners.</i></li> <li>■ <b>Postponement</b>—The delay of any modifications or customization to a product as long as possible in the production process.</li> <li>■ <b>Crossover chart</b>—A chart of costs at the possible volumes for more than one process.</li> </ul>	Concept Questions: 1.1–1.4 Problems: 7.1–7.12  <b>ACTIVE MODEL 7.1</b> <b>VIDEO 7.1</b> Process Strategy at Wheeled Coach Ambulance  Virtual Office Hours for Solved Problem: 7.1
<b>SELECTION OF EQUIPMENT</b> (p. 288)	Picking the best equipment involves understanding the specific industry and available processes and technology. The choice requires considering cost, quality, capacity, and flexibility. <ul style="list-style-type: none"> <li>■ <b>Flexibility</b>—The ability to respond with little penalty in time, cost, or customer value.</li> </ul>	Concept Questions: 2.1–2.3
<b>PROCESS ANALYSIS AND DESIGN</b> (pp. 288–293)	Five tools of process analysis are (1) flowcharts, (2) time-function mapping, (3) process charts, (4) value-stream mapping, and (5) service blueprinting. <ul style="list-style-type: none"> <li>■ <b>Flowchart</b>—A drawing used to analyze movement of people or materials.</li> <li>■ <b>Time-function mapping (or process mapping)</b>—A flowchart with time added on the horizontal axis.</li> <li>■ <b>Process charts</b>—Charts that use symbols to analyze the movement of people or material. Process charts allow managers to focus on value-added activities and to compute the percentage of value-added time (= operation time/total time).</li> <li>■ <b>Value-stream mapping (VSM)</b>—A tool that helps managers understand how to add value in the flow of material and information through the entire production process.</li> <li>■ <b>Service blueprinting</b>—A process analysis technique that lends itself to a focus on the customer and the provider's interaction with the customer.</li> </ul>	Concept Questions: 3.1–3.4 Problems: 7.14–7.15  <b>VIDEO 7.2</b> Alaska Airlines 20-Minute Baggage Process—Guaranteed!  <b>VIDEO 7.3</b> Process Analysis at Arnold Palmer Hospital

Chapter 7 **Rapid Review** *continued*

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<b>SPECIAL CONSIDERATIONS FOR SERVICE PROCESS DESIGN</b> (pp. 293–294)	<p>Services can be classified into one of four quadrants, based on relative degrees of labor and customization:</p> <p>1. <i>Service factory</i> 2. <i>Service shop</i> 3. <i>Mass service</i> 4. <i>Professional service</i></p> <p>Techniques for improving service productivity include:</p> <ul style="list-style-type: none"> <li>■ <i>Separation</i>—Structuring service so customers must go where the service is offered</li> <li>■ <i>Self-service</i>—Customers examining, comparing, and evaluating at their own pace</li> <li>■ <i>Postponement</i>—Customizing at delivery</li> <li>■ <i>Focus</i>—Restricting the offerings</li> <li>■ <i>Modules</i>—Modular selection of service; modular production</li> <li>■ <i>Automation</i>—Separating services that may lend themselves to a type of automation</li> <li>■ <i>Scheduling</i>—Precise personnel scheduling</li> <li>■ <i>Training</i>—Clarifying the service options; explaining how to avoid problems</li> </ul>	Concept Questions: 4.1–4.4
<b>PRODUCTION TECHNOLOGY</b> (pp. 294–298)	<ul style="list-style-type: none"> <li>■ <b>Computer numerical control (CNC)</b>—Machinery with its own computer and memory.</li> <li>■ <b>Additive manufacturing</b>—The production of physical items by adding layer upon layer, much in the same way an ink jet printer lays down ink; often referred to as 3D printing.</li> <li>■ <b>Automatic identification system (AIS)</b>—A system for transforming data into electronic form (e.g., bar codes).</li> <li>■ <b>Radio frequency identification (RFID)</b>—A wireless system in which integrated circuits with antennas send radio waves.</li> <li>■ <b>Process control</b>—The use of information technology to control a physical process.</li> <li>■ <b>Vision systems</b>—Systems that use video cameras and computer technology in inspection roles.</li> <li>■ <b>Robot</b>—A flexible machine with the ability to hold, move, or grab items.</li> <li>■ <b>Automated storage and retrieval systems (ASRS)</b>—Computer-controlled warehouses that provide for the automatic placement of parts into and from designated places within a warehouse.</li> <li>■ <b>Automated guided vehicle (AGV)</b>—Electronically guided and controlled cart used to move materials.</li> <li>■ <b>Flexible manufacturing system (FMS)</b>—Automated work cell controlled by electronic signals from a common centralized computer facility.</li> <li>■ <b>Computer-integrated manufacturing (CIM)</b>—A manufacturing system in which CAD, FMS, inventory control, warehousing, and shipping are integrated.</li> </ul>	Concept Questions: 5.1–5.4
<b>TECHNOLOGY IN SERVICES</b> (p. 298)	<p>Many rapid technological developments have occurred in the service sector. These range from POS terminals and RFID to online newspapers and e-books.</p>	Concept Questions: 6.1–6.2
<b>PROCESS REDESIGN</b> (pp. 298–299)	<ul style="list-style-type: none"> <li>■ <b>Process redesign</b>—The fundamental rethinking of business processes to bring about dramatic improvements in performance.</li> </ul> <p>Process redesign often focuses on activities that cross functional lines.</p>	Concept Questions: 7.1–7.2

**Self Test**

■ **Before taking the self-test**, refer to the learning objectives listed at the beginning of the chapter and the key terms listed at the end of the chapter.

**LO 7.1** Low-volume, high-variety processes are also known as:

- a) continuous processes.    b) process focused.  
c) repetitive processes.    d) product focused.

**LO 7.2** A crossover chart for process selection focuses on:

- a) labor costs.  
b) material cost.  
c) both labor and material costs.  
d) fixed and variable costs.  
e) fixed costs.

**LO 7.3** Tools for process analysis include all of the following except:

- a) flowchart.  
b) vision systems.  
c) service blueprinting.  
d) time-function mapping.  
e) value-stream mapping.

**LO 7.4** Customer feedback in process design is lower as:

- a) the degree of customization is increased.  
b) the degree of labor is increased.  
c) the degree of customization is lowered.  
d) both a and b.  
e) both b and c.

**LO 7.5** Computer-integrated manufacturing (CIM) includes manufacturing systems that have:

- a) computer-aided design, direct numerical control machines, and material-handling equipment controlled by automation.  
b) transaction processing, a management information system, and decision support systems.  
c) automated guided vehicles, robots, and process control.  
d) robots, automated guided vehicles, and transfer equipment.

Answers: LO 7.1. b; LO 7.2. d; LO 7.3. b; LO 7.4. c; LO 7.5. a.