Jared Ruiz

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SUMMARY

Creative Multimedia Specialist with 4+ years of experience in digital marketing and design. Certified in Social Media Marketing, Google Ads Search, and SEO fundamentals. Seeking an opportunity to apply my expertise in a dynamic role that blends creativity, data-driven strategy, and collaboration

WORK EXPERIENCE

Def-Logix, Inc.

San Antonio, TX

Media Coordinator II - Cybersecurity Solutions in Government Contracting

January 2023 - Present

- Produced and edited 50+ video and voice-over projects annually for 100+ customers, directly contributing to multimillion-dollar contract acquisitions
- Created a range of marketing materials—including slick sheets, BLUFFs, QUADs, and logos—for commercial
 and federal programs, helping secure a 15% increase in awarded government contracts and boosting brand
 recognition
- Conducted QA testing for cybersecurity software, identifying and documenting vulnerabilities before delivery, improving usability for 100+ customers
- Co-authored user manuals in collaboration with developers, ensuring clear, accessible documentation of software functionality for end users
- Led SEO optimization and UX improvements for WordPress pages, increasing site traffic and user engagement by 20%
- Developed and implemented social media strategies, boosting followers by 30% in one year and increasing engagement on LinkedIn and Instagram

UTSA Full Stack Web Development Bootcamp

San Antonio, TX

Student

January 2022 - July 2022

- Collaborated with a team of 4+ developers to deliver 3 dynamic web applications, meeting all project deadlines and design requirements
- Implemented back-end database functionality and user-friendly front-end design principles, contributing to a 30% decrease in data retrieval time
- Applied agile methodologies to streamline project workflows, reducing development time by 20%
- Led version control and collaboration for a team of 4+ developers using Git/GitHub, resolving 40+ merge conflicts and ensuring seamless code integration across 10+ major project milestones
- Implemented MVC architecture and TDD practices, minimizing bugs during development by 40% and enhancing code maintainability

iHeartMedia San Antonio, TX

Promotions Support

March 2020 - October 2020

- Executed 15+ promotional activities annually including remote broadcasts, events, and van appearances, engaging 300+ attendees per event on average
- Documented promotional events through photos, videos, audio recordings, and social media, creating comprehensive recaps that boosted social media engagement by 10-15%
- Created engaging written content for digital platforms, adapting promotional strategies to online channels and increasing social media engagement by 25%

GameStop San Antonio, TX

Game Advisor September 2014 - May 2019

 Delivered prompt and personalized customer service to over 40 customers daily, fostering strong customer relationships

- Collaborated with team members to consistently achieve and exceed sales metrics, including 30% pre-owned sales, 15% pro membership sales, 30% trade-in transactions, 20% reservations, and a 25% increase in warranties sold
- Assisted management in optimizing store organization and inventory processes, ensuring accurate stock levels and efficient operations
- Maintained a positive and collaborative work environment that boosted team morale and sales performance

EDUCATION

Google Data Analytics (In Progress)

San Antonio, TX

Jan 2025

Google San Antonio, TX

Google Ads Search Jan 2025

Google San Antonio, TX

Google UX Design Dec 2024

HubSpot Academy San Antonio, TX

SEO Dec 2024

HubSpot Academy San Antonio, TX

Social Media Marketing II Aug 2024

HubSpot Academy San Antonio, TX

Social Media Marketing Aug 2024

University of Texas at San Antonio San Antonio, TX

Full Stack Web Development Certification

July 2022

University of Texas at San Antonio San Antonio, TX

Bachelor's of Business Administration, Marketing May 2019

SKILLS

Technical: JavaScript | Python | HTML5 | CSS | MongoDB | MySQL | PostgresSQL | Django | Express | Node | Flask | React | Git | Handlebars | Bootstrap | TailwindCSS | Jira | vSphere | Agile | WordPress | SEO | UX Design | A/B Testing | User Stories | Journey Mapping | UI Design | Data Analytics | Tableau

Editing/Design: Adobe Premiere Pro | Adobe Photoshop | Adobe Illustrator | Adobe InDesign | Adobe After Effects | Canva | Figma | Microsoft Suite