Jared Gars

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https://jaredgars.github.io/

UPCOMING Laboratory for Effective Anti-Poverty Policies (LEAP)

Positions Researcher (2020-)

University of Chicago and UCEMA

Joint Initiative of Latin American Experimental Economics

Postdoctoral Scholar (2021-)

Past Positions **OECD** 

Economist, Trade and Agriculture Directorate, CFE (2018-2020)

Degrees University of Wisconsin–Madison Ph.D., Agricultural and Applied Economics, 2018

Purdue University M.A., Agricultural Economics, 2011 University of Florida B.A., Economics, History, 2009

Research and Primary: Agricultural Economics, Behavioral Economics, Development Economics

Teaching Fields Secondary: Policy, Organizational Economics, Experimental Economics

Publications Can differences in individual learning explain patterns of technology adoption? Evidence on het-

erogeneous learning patterns and hybrid rice adoption in Bihar, India with P. Ward, 2019. World

Development, 115:178-189.

Working Papers Media and Motivation: The Effect of Performance Pay on Writers and Content

with Ivan Balbuzanov and Emilia Tjernström. (New version coming soon)

Confidence and Information Usage: Evidence from Soil Testing in India

with Ram Fishman, Avinash Kishore, Yoav Rothler, and Patrick Ward. (Under review)

Seeds of Uncertainty: Information, Subjective Expectations, and Technology Adoption

with Emilia Tjernström. (Draft available upon request)

WORKS IN Impacts of Privatization on Market Performance in Dakar, Senegal

PROGRESS with Jean-François Houde, Molly Lipscomb, and Laura Schechter (Data collection completed - draft

coming soon.)

Using Market Mechanisms to Increase the Take-up of Improved Sanitation

with Shoshana Griffith, Jean-François Houde, Molly Lipscomb, Mbaye Mbeguere, Sarah Nehrling,

Laura Schechter, and Siyao Jessica Zhu (Data collection completed - draft coming soon.)

Resilient Economic Development and Farmer Groups in Malawi

with Selim Gulesci and Diego Ubfal (In the field)

Practical Design Principles for Agri-Environmental Schemes

with Santiago Guerrero, Jussi Lankoski, and Laure Kuhfuss (Data collection ongoing)

Housing policies for sustainable and inclusive cities: How national governments can deliver affordable housing and compact urban development. (2020)

with Moreno-Monroy, A., Matsumoto, T., Crook, J., Ahrend, R., & Schumann, A.

The growth of metropolitan areas in: Cities in the World: A New Perspective on Urbanisation. (2020) OECD Urban Studies, OECD Publishing, Paris

Conferences	AND
Seminars	

- 2020 University of Geneva, CSAE\*, ASU Workshop on Subjective Expectations\*, University of Florida\*, Spring Meeting of Young Economists (Bologna)\*, SOLE/EALE/AASLE 2020\*, Advances with Field Experiments 2020, University of Chicago - List experimental lab
- 2019 CESifo Venice Summer Institute on the Gig Economy, NOVAFRICA Conference on Economic Development in Africa,  $5^{th}$  DIAL development conference (Paris-Dauphine), Casual Friday Development Seminar (PSE), NEUDC (Northwestern), Conference on Digital Experimentation at MIT
- University of the Andes, Intitute for Fiscal Studies, University of Navarra, American
   Institutes for Research, Universitat Pompeu Fabra (LPD Breakfast),
   Banco de la República, Working Group on African Political Eonomy
- 2016 CEAR-CSAE Workshop on Beliefs and Preference Elicitation, PODER Summer School on Big Data in Development, Prato Summer School in Development Economics, Universitat Pompeu Fabra (LPD Breakfast)
- 2015 UW-Madison AAE Development Economics Seminar
- 2013 Agricultural & Applied Economics Association Annual Conference \* indicates that I did not attend due to Covid-19

Gra	NTS,	
AND	Honors	

AWARDS,

2020 World Bank DIME (\$6,000)

2017 IFREE Small Grants Program (\$7,500)
 2016 Marie Curie ITN - PODER ESR Fellowship

2013 Center for South Asia pre-dissertation award

## PROFESSIONAL AND RESEARCH EXPERIENCE

2017 Interamerican Development Bank (Consultant)

2016–2017 Experienced Research Fellow (ER) – Marie Curie Initial Training Network

Universitat Pompeu Fabra, Supervisor: Alessandro Tarozzi Research Assistant to Jennifer Alix-Garcia, UW-Madison

2016 Research Assistant to Jennifer Alix-Garcia, UW-Madison 2013–2015 Research Assistant to Laura Schechter, UW-Madison,

Jean-François Houde, Cornell, Molly Lipscomb, UVA 2013–2015 International Food Policy Research Institute (Consultant)

2011–2013 Research Assistant to Jeremy Foltz, UW-Madison

2009–2011 Research Assistant to Gerald Shively, Purdue

## TEACHING EXPERIENCE

Teaching Assistant, University of Wisconsin-Madison

Introduction to Agricultural and Applied Economics (Prof. Bruce Jones) Fall 2015

Environmental Economics (Prof. Corbett Grainger) Fall 2015

## Referee

Journal of Political Economy, Journal of Economic Behavior and Organization, Journal of Development Studies

SKILLS AND PROFICIENCIES

Languages English, Spanish (B-2), Italian (B-1) Software Stata, Matlab, LATEX, Python, CSPro

Citizenship USA