Introduction

In this assignment we will import data from the San Francisco airport and create a dataset that allows us to perform some summary statistics on the customers' experience with the airport and generate a list of customers that we will target for a 2017 follow up focus group.

The code below assumes that you are running this Notebook from the folder you unzipped the .zip package containing the datafiles and other assets as needed to run thes scripts.

All code, sourcefiles, outputs and pickles are available on Github: https://github.com/jarrardenator/jarrard-predictiveanalytics/tree/master/P420 (https://github.com/jarrardenator/jarrard-predictiveanalytics/tree/master/P420)

Part 1

Part 1: Import the data and create a single data frame containing key fields on survey responses for further analysis. (a) List the the variables from each year that you used to create this data set using the original names they had in the data set they appeared in.

- (b) Document any variable name changes so that it's clear what the original variables are whose names you changed. (Otherwise, a user of your data wouldn't be able to know what these variables are, or how to use them.)
- (c) Describe your DataFrame in terms of its size, the variables in it, and how the data types of the variables. How many missing values do you have on the ratings variables?
- (d) Write your new DataFrame to a csv file with an initial header record that includes the variable names. Verify that you wrote this file without errors.

```
In [2]: import os
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import pandas_profiling
import pickle

sfo_2016 = pd.read_csv("SFO_2016.csv", parse_dates=True)
sfo_2015 = pd.read_csv("SFO_2015.csv", parse_dates=True)
sfo_2014 = pd.read_csv("SFO_2014.csv", parse_dates=True)
```

C:\Users\Jeff\Anaconda3\lib\site-packages\matplotlib__init__.py:1405: UserWarn
ing:

This call to matplotlib.use() has no effect because the backend has already been chosen; matplotlib.use() must be called *before* pylab, matplotlib.pyplot, or matplotlib.backends is imported for the first time.

```
warnings.warn( use error msg)
```

We'll create some profiling reports using the pandas_profiling just to get a sense for what's in each of these data sets. Some manual analysis and comparison between them is required, then we will

select the columns that we need for all the parts of the assignment below and combine them all into a single dataset. Some columns may need to be renamed, some values may need to be rekeyed for year to year consistency, and we'll need to handle missing or otherwise incorrect values.



Date

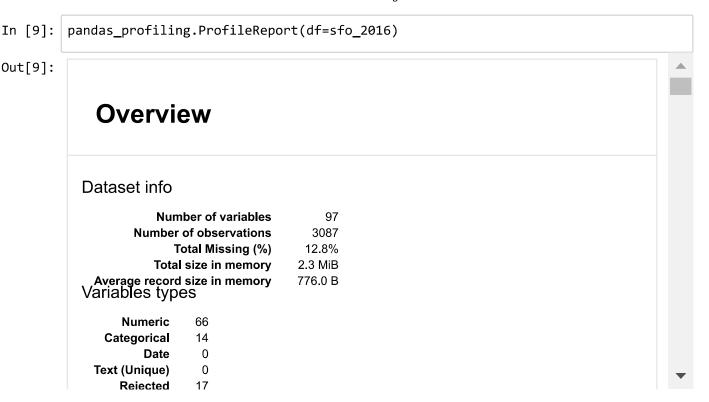
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This image shows the columns that we have selected that should satisfy the requirements for Part 1 and the subsequent parts below. We have a single dataframe that we can then manipulate to create subsets that will be needed for analyzing comments, demographic data, and creating a targeting list for 2017 follow up surveys.

2014	2015	2016	Legend	
RESPNUM	RESPNUM	*RESPNUM	Part 1	
CCGID	CCGID	CCGID	Part 2	
RUN	RUNID	RUNID	Part 3	
INTDATE	INTDATE	INTDATE	Part4	
	DESTGEO	DESTGEO		
	DESTMARK	DESTMARK		
	Q2PURP1	Q2PURP1		
	Q3PARK	Q3PARK		
	Q48AGS	Q4BAG5		
	Q4STORE	Q45TORE		
	Q4FOOD	Q4FOOD		
	Q4WIFI	Q4WIFI		
	OSTIMESFLOWN	Q5TIMESFLOWN		
	OSFIRSTTIME	Q5FIRSTTIME		
	Q6LONGUSE	Q6LONGUSE		
Q7ART	Q7ART	Q7ART		
Q7F00D	Q7F00D	Q7F00D		
Q7STORE	Q7STORE	Q7STORE		
Q7SIGN	Q7SIGN	Q7SIGN		
Q7WALKWAY	Q7WALKWAYS	Q7WALKWAYS		
Q7SCREENS	Q7SCREENS	Q75CREENS		
Q7INFODOW	Q7INFODOWN	Q7INFODOWN		
Q7INFOUP	Q7INFOUP	Q7INFOUP		
Q7WIFI	Q7WIFI	Q7WIFI		
Q7ROADS	Q7ROADS	Q7ROADS		
Q7PARK	Q7PARK	Q7PARK		
Q7AIRTRAIN	Q7AIRTRAIN	Q7AIRTRAIN		
Q7LTPARKING	Q7LTPARKING	Q7LTPARKING		
		ONE STREET, ST		
Q7RENTAL	Q7RENTAL	Q7RENTAL		
Q7RENTAL Q7ALL	Q7RENTAL Q7ALL	Q7RENTAL Q7ALL		
		_		
	Q7ALL	Q7ALL		
	Q7ALL Q8COM1	Q7ALL Q8COM		
	Q7ALL Q8COM1 Q8COM2	Q7ALL Q8COM Q8COM2		
	Q7ALL Q8COM1 Q8COM2	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4		
Q7ALL	Q7ALL Q8COM1 Q8COM2	Q7ALL Q8COM QBCOM2 QBCOM3		
Q7ALL	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM5		
Q7ALL Q9BOARDING	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING	Q7ALL Q8COM QBCOM2 QBCOM3 Q8COM4 QBCOM5 Q9GOARDING		
Q7ALL Q9BOARDING Q9AIRTRAIN	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9COM3 Q9BOARDING Q9AIRTRAIN	Q7ALL Q8COM QBCOM2 QBCOM3 Q8COM4 QBCOM5 Q9BOARDING Q9AIRTRAIN		
Q7ALL Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9BOARDING Q9AIRTRAIN Q9RENTAL	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM5 Q9BOARDING Q9AIRTRAIN Q9RENTAL		
Q7ALL Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM5 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD		
Q980ARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM5 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM		
Q7ALL Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM5 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL		
Q7ALL Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE Q12PRECHEKO	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM5 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE		
Q7ALL Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE Q12PRECHEKO Q13GETRATE	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE Q12PRECHEKCRAT	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM5 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE II Q12PRECHEKCRATE		
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Q7ALL Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE Q12PRECHEKO Q13GETRATE Q14PASSTHRI	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE Q12PRECHEKCRAT Q13GETRATE Q14PASSTHRU Q16LIVE Q18AGE Q19GENDER Q20INCOME Q21FLY Q22SJC	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM4 Q8COM4 Q8COM5 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE II Q12PRECHEKCRATE Q13GETRATE Q14PASSTHRU Q16LIVE Q18AGE Q19GENDER Q20INCOME Q21FLY Q22SJC		
Q7ALL Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE Q12PRECHEKO Q13GETRATE Q14PASSTHRI	Q7ALL Q8COM1 Q8COM2 Q8COM3 Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE Q12PRECHEKCRAT Q13GETRATE Q14PASSTHRU Q16LIVE Q18AGE Q19GENDER Q20INCOME Q21FLY	Q7ALL Q8COM Q8COM2 Q8COM3 Q8COM4 Q8COM4 Q8COM5 Q9BOARDING Q9BOARDING Q9AIRTRAIN Q9RENTAL Q9FOOD Q9RESTROOM Q9ALL Q10SAFE II Q12PRECHEKCRATE Q13GETRATE Q14PASSTHRU Q16LIVE Q18AGE Q19GENOER Q20INCOME Q21FLY		

Now, we will do some cleanup that will be needed to create a union of all three years' with the columns we need for ech part of the assignment. We'll make it easy on ourselves now by doing the minimal amount of cleanup needed. As we go, we may find things we need to clean up, as noted int he pandas_profiling reports. Several fields have missing values, and there are a number of key columns that reference data supplied by the data dictionary. Ideally, we'd have tables that supplied the key-value pairs for the coded columns. We will add those as we go if needed.

Once this initial cleansing step is complete, the columns needed for Part 1 are extracted and a new dataframe is created containing the ratings data for key airport amenities and the airport overall. Finally, the new dataframe is output to a .csv and a pickle file for reuse later.

```
In [6]:
        #Fix column names that need adjusting
        sfo_2016 = sfo_2016.rename(index=str,columns={"*RESPNUM": "RESPNUM"})
        #Add a Year column to each
        sfo 2016['Year'] = 2016
        sfo_2015['Year'] = 2015
        sfo_2014['Year'] = 2014
        #Append the files together with the common fields needed for Parts 2-4 into a Pan
        sfo_all = pd.concat([sfo_2014,sfo_2015,sfo_2016],ignore_index=True)
        cols_part1 = ('RESPNUM','Year','CCGID','RUNID','INTDATE',
                       'Q7ART','Q7FOOD','Q7STORE','Q7SIGN',
                       'Q7WALKWAYS','Q7SCREENS','Q7INFODOWN',
                       'Q7INFOUP', 'Q7WIFI', 'Q7ROADS', 'Q7PARK',
                       'Q7AIRTRAIN','Q7LTPARKING','Q7RENTAL','Q7ALL',
                       'Q9BOARDING','Q9AIRTRAIN','Q9RENTAL','Q9FOOD',
                       'Q9RESTROOM','Q9ALL','Q10SAFE','Q12PRECHEKCRATE',
                       'Q13GETRATE','Q14PASSTHRU','Q16LIVE')
        sfo_part1 = pd.DataFrame(data=sfo_all,columns=cols_part1)
        #c. profile new dataframe
        #run the profiling and discuss
        #d write to a new .csv file with initial header; reimport and check values
        sfo_part1.to_csv("SFO_PART1.csv",header=True,index=True)
        #test
        sfo_part1_test = pd.read_csv("SFO_PART1.csv",parse_dates=True)
        #pickleize
        sfo_part1.to_pickle('sfo_part1_pickle')
```

Part 2: In this section, we analyze the comments data to determine the top 3 comments for 2015 and 2016. For each year, there are multiple columns for comments, presumably so the customer could add more than one piece of feedback. We will 'union' all of the columns for each year, then summarize and count the number of instances for each comment.

The comments in these fields are actually IDs, that map to text in a large dictionary in the provided documentation. Once we have aggregated the total instances of each comment ID, we will look up the values and provide a lookup table to provide the text of the comments ranked by the percent of total comments for each year.

```
In [7]: # Part 2: Identify the top three comments made in 2015 and 2016
        # Create a Comments dataset based on the information from the Data Dictionary for
        #
        sfo part2 = sfo all['Year'] >= 2015
        sfo part2 = sfo all[sfo part2]
        cols_part2 = ('Q8COM1','Q8COM2','Q8COM3','Q8COM4','Q8COM5')
        sfo part2 = pd.DataFrame(data=sfo part2,columns=cols part2)
        comments = []
        for col in cols_part2:
            s = pd.Series(sfo_part2[col])
            s = s.dropna()
            comments.append(s)
        comments = pd.concat(comments)
        comments = pd.DataFrame(comments)
        comments = comments.rename(columns={0:'CommentCode'})
        comments['Count'] = 1
        comments['CommentCode'] = comments.loc[:,('CommentCode')].astype('category')
        comments = comments.pivot table(values='Count',index='CommentCode',aggfunc=sum)
        comments['TotalComments']=comments.Count.sum()
        comments['Prop']=comments.Count/comments.TotalComments
        top5comments = comments.sort_values(by='Count', ascending=False).head(5)
        sfo_part2.to_pickle('sfo_part2_pickle')
        print(top5comments)
```

	Count	TotalComments	Prop
CommentCode			
999.0	192	2389	0.080368
202.0	186	2389	0.077857
505.0	102	2389	0.042696
203.0	72	2389	0.030138
501.0	70	2389	0.029301

Part 3: Summarize the Q7ALL data by Home residence location. We will create a "lookup table" to provide a meaningful desription for the location codes in the HOME field. Looking at the data dictionary for home residence location (field named "HOME"), the codes are all the same, so we can analyze the Q7ALL field by location.

We can take the frequencies of each response to the question in Q7ALL, "Rating SFO Airport as a whole", analyze the mean and variance for those providing a response (we will ignore responses other than a 1-5 on this question). Fortunatley, only 3.7% of respondents didn't answer this question in 2015, and in 2016 the percent blank was only2.4%.

```
In [8]: #Part 3: Analyze the Q7ALL "SFO Rating as a whole" question by residence Home load
#set the columns
cols_part3 = ('RESPNUM','Year','RUNID','HOME','Q7ALL')

sfo_part3 = pd.DataFrame(data=sfo_all,columns=cols_part3)
sfo_part3 = sfo_part3.dropna()

#for some reason, probably the javascript in the browser, need to convert Q7ALL to sfo_part3['Q7ALL'] = sfo_part3['Q7ALL'].astype(float)
#only use the ratings between 1 and 5; 0 = no answer, 6= no experience, we only we sfo_part3 = sfo_part3[(sfo_part3.Q7ALL > int(0)) & (sfo_part3.Q7ALL < int(6))]
print(sfo_part3.dtypes)

sfo_part3_summary = sfo_part3.groupby(['Year','HOME'])

part3_stats = sfo_part3_summary['Q7ALL'].describe()
sfo_part3_to_pickle('sfo_part3_pickle')
print(part3_stats)</pre>
```

```
Year
             int64
RUNID
           float64
HOME
           float64
Q7ALL
           float64
dtype: object
                                  std
                                       min
                                             25%
                                                   50%
                                                         75%
           count
                       mean
                                                              max
Year HOME
2015 1.0
           264.0
                  4.041667 0.677003
                                       2.0
                                            4.00
                                                   4.0
                                                        4.00
                                                              5.0
                  4.113208 0.746139
                                            4.00
                                                        5.00
     2.0
           159.0
                                       2.0
                                                   4.0
                                                              5.0
     3.0
           147.0 4.129252 0.733467
                                       1.0
                                            4.00
                                                   4.0
                                                        5.00
                                                              5.0
     4.0
           134.0 4.126866 0.630332
                                       2.0
                                            4.00
                                                  4.0
                                                        5.00
                                                              5.0
     5.0
           114.0 4.087719
                            0.759150
                                       2.0
                                            4.00
                                                  4.0
                                                        5.00
                                                              5.0
            55.0 4.236364 0.637229
                                            4.00
                                                        5.00
     6.0
                                       3.0
                                                   4.0
                                                              5.0
     7.0
            39.0
                  4.025641
                            0.668351
                                       2.0
                                            4.00
                                                   4.0
                                                        4.00
                                                              5.0
     8.0
                                            4.00
            12.0
                  4.333333 0.492366
                                       4.0
                                                   4.0
                                                        5.00
                                                              5.0
     9.0
            13.0
                  4.153846
                             0.554700
                                       3.0
                                            4.00
                                                  4.0
                                                        4.00
                                                              5.0
          658.0
                                                        5.00
     10.0
                  4.051672 0.744583
                                       1.0
                                            4.00
                                                   4.0
                                                              5.0
     11.0
           299.0
                  4.066890
                            0.701538
                                       2.0
                                            4.00
                                                  4.0
                                                        5.00
                                                              5.0
     12.0
          367.0
                  4.019074
                            0.722145
                                       1.0
                                            4.00
                                                   4.0
                                                        5.00
                                                              5.0
     13.0
            79.0
                  3.924051
                            0.729808
                                       1.0
                                            4.00
                                                   4.0
                                                        4.00
                                                              5.0
     14.0
            16.0
                                            4.00
                                                   4.0
                                                        5.00
                                                              5.0
                  4.250000
                             0.577350
                                       3.0
     15.0 107.0
                  3.953271 0.678277
                                       2.0
                                            4.00
                                                   4.0
                                                        4.00
                                                              5.0
           132.0
                                                        4.00
     16.0
                  3.909091 0.692981
                                       2.0
                                            3.00
                                                  4.0
                                                              5.0
     17.0
             5.0
                  4.600000
                            0.547723
                                       4.0
                                            4.00
                                                   5.0
                                                        5.00
                                                              5.0
     18.0
                  4.500000
                                            4.25
                                                   4.5
             2.0
                            0.707107
                                       4.0
                                                        4.75
                                                              5.0
     19.0
            36.0
                  4.027778
                             0.696362
                                       2.0
                                            4.00
                                                   4.0
                                                        4.00
                                                              5.0
     90.0
            41.0
                  4.073171
                             0.519146
                                       3.0
                                            4.00
                                                   4.0
                                                        4.00
                                                              5.0
     91.0
            11.0
                  4.272727
                             0.646670
                                       3.0
                                            4.00
                                                  4.0
                                                        5.00
                                                              5.0
     99.0 120.0
                  3.891667
                             0.807484
                                       1.0
                                            3.00
                                                   4.0
                                                        4.00
                                                              5.0
           277.0
2016 1.0
                  4.068592
                            0.701181
                                       2.0
                                            4.00
                                                  4.0
                                                        5.00
                                                              5.0
                                            4.00
                                                        5.00
                                                              5.0
     2.0
           136.0
                  4.117647
                             0.760690
                                       1.0
                                                   4.0
     3.0
           168.0
                  4.035714
                             0.699811
                                       1.0
                                            4.00
                                                   4.0
                                                        4.00
                                                              5.0
     4.0
           145.0
                  3.931034
                            0.751435
                                       2.0
                                            4.00
                                                  4.0
                                                        4.00
                                                              5.0
```

RESPNUM

float64

```
5.0
                                                4.0
                                                            5.0
       84.0
              4.214286
                         0.602633
                                    3.0
                                         4.00
                                                     5.00
6.0
       41.0
              3.975610
                         0.790184
                                    2.0
                                         3.00
                                                4.0
                                                     5.00
                                                            5.0
7.0
       35.0
              4.000000
                         0.685994
                                    3.0
                                         4.00
                                                4.0
                                                     4.00
                                                            5.0
8.0
       27.0
              4.111111
                         0.697982
                                    3.0
                                         4.00
                                                4.0
                                                     5.00
                                                            5.0
9.0
       10.0
              4.100000
                         0.567646
                                    3.0
                                         4.00
                                                4.0
                                                     4.00
                                                            5.0
10.0
      727.0
                                         4.00
                                                4.0
                                                     5.00
              4.038514
                         0.743124
                                    1.0
                                                            5.0
11.0
      224.0
              4.013393
                         0.748571
                                    2.0
                                         4.00
                                                4.0
                                                     5.00
                                                            5.0
12.0
      334.0
              4.146707
                         0.657165
                                    2.0
                                         4.00
                                                4.0
                                                     5.00
                                                            5.0
13.0
      213.0
              3.962441
                                         4.00
                         0.628338
                                    2.0
                                                4.0
                                                     4.00
                                                            5.0
14.0
       22.0
              4.318182
                         0.476731
                                    4.0
                                         4.00
                                                4.0
                                                      5.00
                                                            5.0
15.0
                                    2.0
       96.0
              3.958333
                         0.631067
                                         4.00
                                                4.0
                                                     4.00
                                                            5.0
16.0
      119.0
              3.932773
                         0.620703
                                    3.0
                                         4.00
                                                4.0
                                                     4.00
                                                            5.0
17.0
        7.0
              3.857143
                         0.690066
                                    3.0
                                         3.50
                                                4.0
                                                     4.00
                                                            5.0
18.0
        2.0
              4.000000
                         0.000000
                                    4.0
                                         4.00
                                                4.0
                                                     4.00
                                                            4.0
19.0
       45.0
              3.977778
                                         4.00
                                                4.0
                         0.722649
                                    2.0
                                                     4.00
                                                            5.0
                                         3.00
90.0
       57.0
              3.894737
                         0.771923
                                    1.0
                                                4.0
                                                     4.00
                                                            5.0
91.0
              4.000000
        9.0
                         0.707107
                                    3.0
                                         4.00
                                                4.0
                                                     4.00
                                                            5.0
99.0
             4.000000
                                         4.00
                                                4.0
                                                     5.00
                                                            5.0
      141.0
                         0.870140
                                    1.0
```

Part 4: a) We will import the targeting dataset and join with a copy of our original dataset with just the years 2015 and 2016 to create a dataframe that consists of the following: •Respondent ID •Year surveyed •Destination geographic area •Size of destination market •Purpose(s) of travel (Make sure that the meanings of the codes are consistent, e.g. that a code of "5" means the same thing year to year.) •Used parking? •Checked baggage? •Purchased from a store? •Purchased in a restaurant? •Used free WiFi? •Times Flown in last 12 mo. •First time flying out of SFO? •How Long Using SFO? •Residence Location? Bay Area, or ...? (Q16LIVE) •Age •Gender •Income •Fly 100K miles or more per year? •Language version of questionnaire •Have used the San Jose airport •Have used the Oakland airport b) SAve the file as a headered .csv file and profile the results ensuring good data quality (c) Tabulate the frequencies of the codes for Parking, Times Flown, Gender, How Long Using SFO. Account for missing values.

Part 5: Pickleize all the data frames for use in a later session.

```
#Part 4: Create a targeting dataset
In [10]:
         #Import the targeting data
         select_resps_2017 = pd.read_csv("select_resps_2017.csv",parse_dates=True)
         cols_part4_resps = ('RESPNUM','year')
         select resps 2017 = pd.DataFrame(data=select resps 2017,columns=cols part4 resps)
         select resps 2017 = select resps 2017.rename(columns={"year" : "Year"})
         cols_part4_demos = ('RESPNUM','Year','DESTGEO','DESTMARK','Q3PARK','Q4BAGS',
                              'Q4STORE','Q4FOOD','Q4WIFI','Q5TIMESFLOWN','Q5FIRSTTIME',
                              'Q6LONGUSE', 'Q18AGE', 'Q19GENDER', 'Q20INCOME', 'Q21FLY',
                              'Q22SJC','Q22OAK','LANG')
         sfo_all['Year'] = sfo_all['Year'].astype(int)
         part4_demos = sfo_all[(sfo_all.Year >=2015)]
         part4_demos=pd.DataFrame(data=part4_demos,columns=cols_part4_demos)
         #we'll fill the na values with -1 so our targeting system can account for missing
         part4 demos = part4 demos.fillna(-1)
         part4_targeting = pd.merge(select_resps_2017, part4_demos, how='inner', on=['RESP
         print(part4 targeting.head(5))
         part4_targeting.to_pickle('part4_targeting_pickle')
           RESPNUM Year
                          DESTGEO
                                    DESTMARK Q3PARK Q4BAGS Q4STORE Q4FOOD
                                                                               Q4WIFI \
         0
              1054 2016
                               2.0
                                         3.0
                                                  4
                                                        1.0
                                                                 2.0
                                                                          1.0
                                                                                  1.0
         1
              1088 2016
                               2.0
                                         2.0
                                                 -1
                                                        2.0
                                                                 2.0
                                                                          2.0
                                                                                  1.0
         2
              1952 2016
                               8.0
                                         4.0
                                                 -1
                                                        1.0
                                                                 1.0
                                                                          2.0
                                                                                  2.0
         3
               794 2016
                               4.0
                                         1.0
                                                 -1
                                                                 2.0
                                                                          2.0
                                                                                  2.0
                                                        1.0
               406 2016
                                         4.0
                                                 -1
                               2.0
                                                        1.0
                                                                 0.0
                                                                          1.0
                                                                                  1.0
            OSTIMESFLOWN OSFIRSTTIME OGLONGUSE Q18AGE Q19GENDER Q20INCOME Q21FLY
          \
         0
                      2.0
                                   1.0
                                              4.0
                                                     -1.0
                                                                 -1.0
                                                                            -1.0
                                                                                    -1.0
         1
                     5.0
                                   1.0
                                              4.0
                                                     -1.0
                                                                 -1.0
                                                                            -1.0
                                                                                    -1.0
         2
                     2.0
                                   1.0
                                              4.0
                                                     -1.0
                                                                 -1.0
                                                                            -1.0
                                                                                    -1.0
         3
                      2.0
                                   1.0
                                              2.0
                                                     -1.0
                                                                 -1.0
                                                                            -1.0
                                                                                    -1.0
         4
                     2.0
                                   1.0
                                              4.0
                                                     -1.0
                                                                 -1.0
                                                                            -1.0
                                                                                    -1.0
            Q22SJC Q22OAK LANG
         0
              -1.0
                       -1.0
                              1.0
         1
              -1.0
                      -1.0
                              1.0
         2
              -1.0
                       -1.0
                             1.0
         3
              -1.0
                      -1.0
                             1.0
              -1.0
                      -1.0
                              1.0
```

In []: