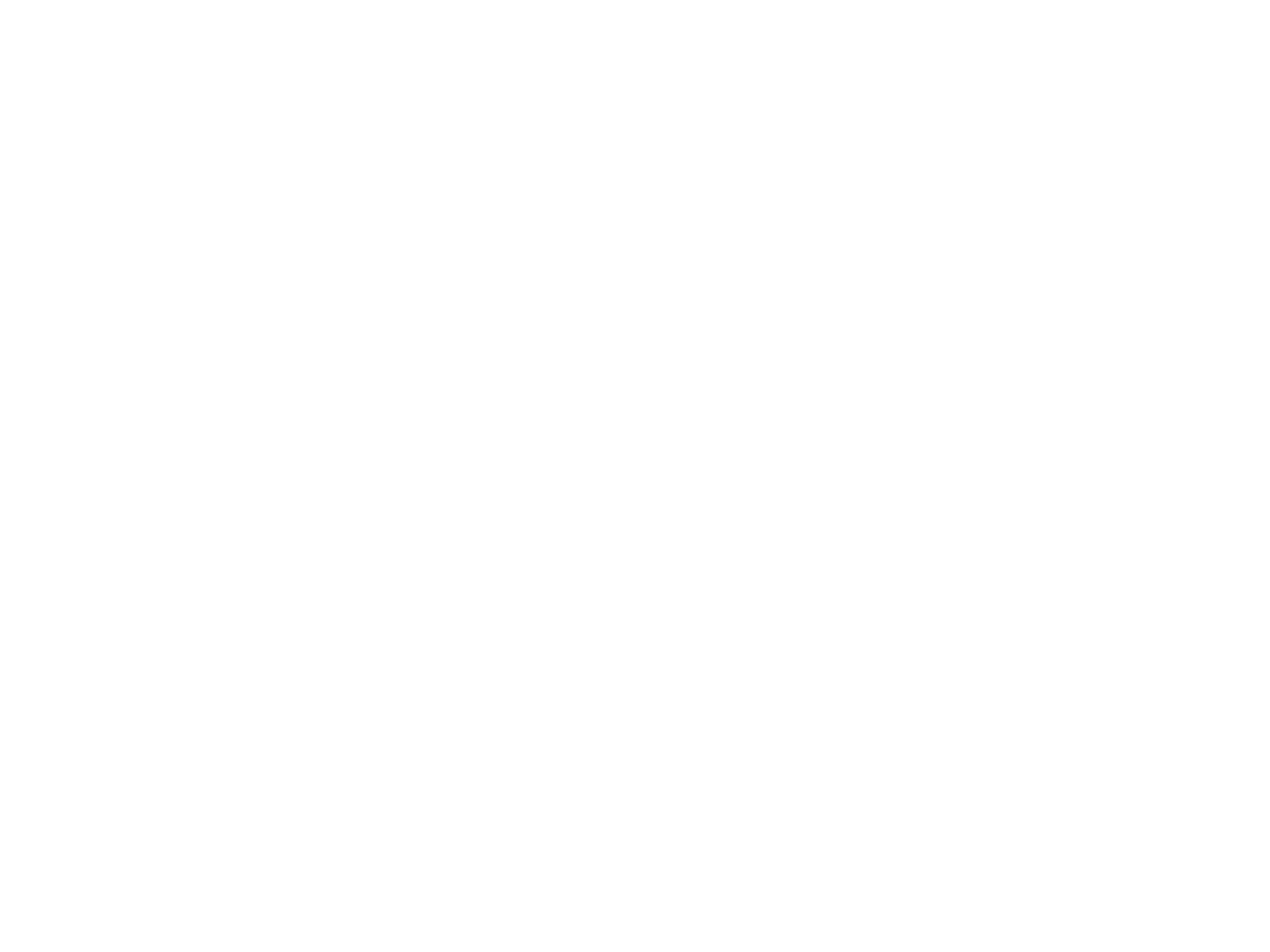
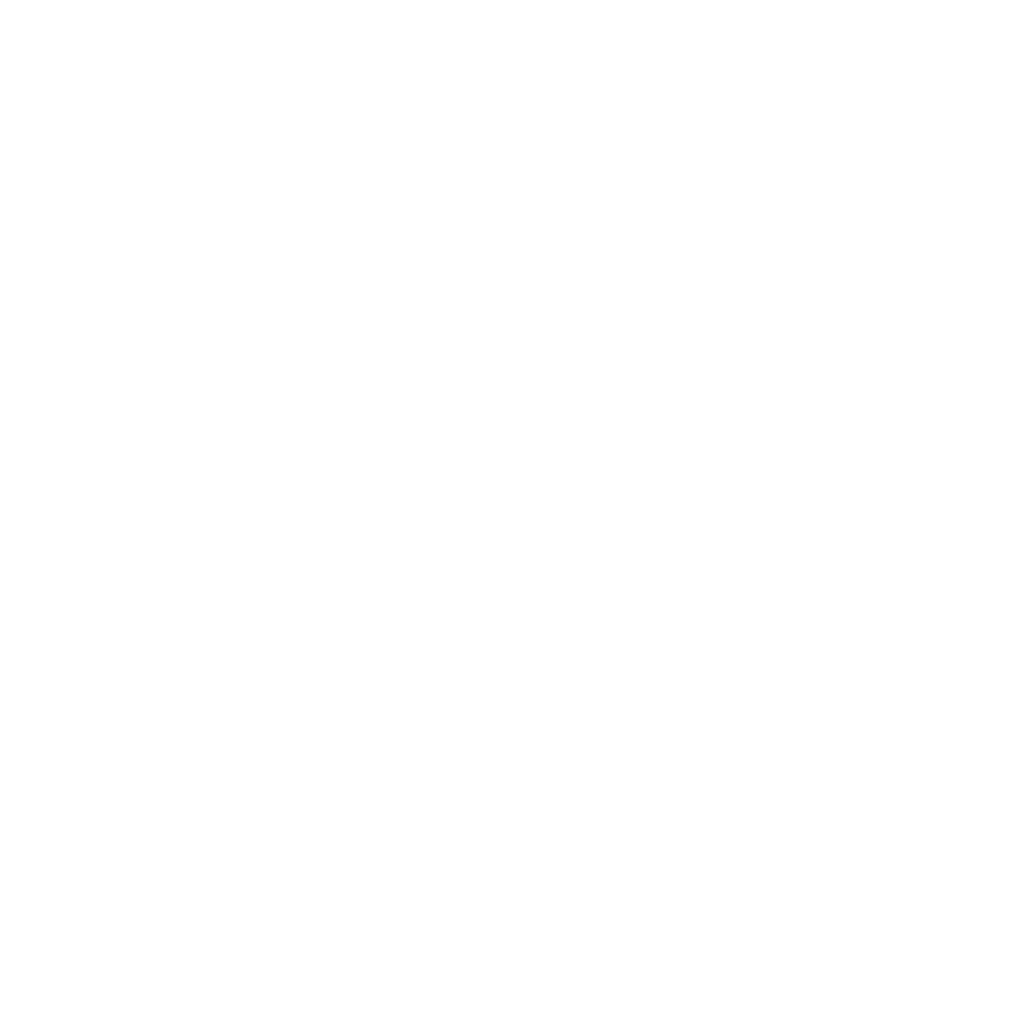
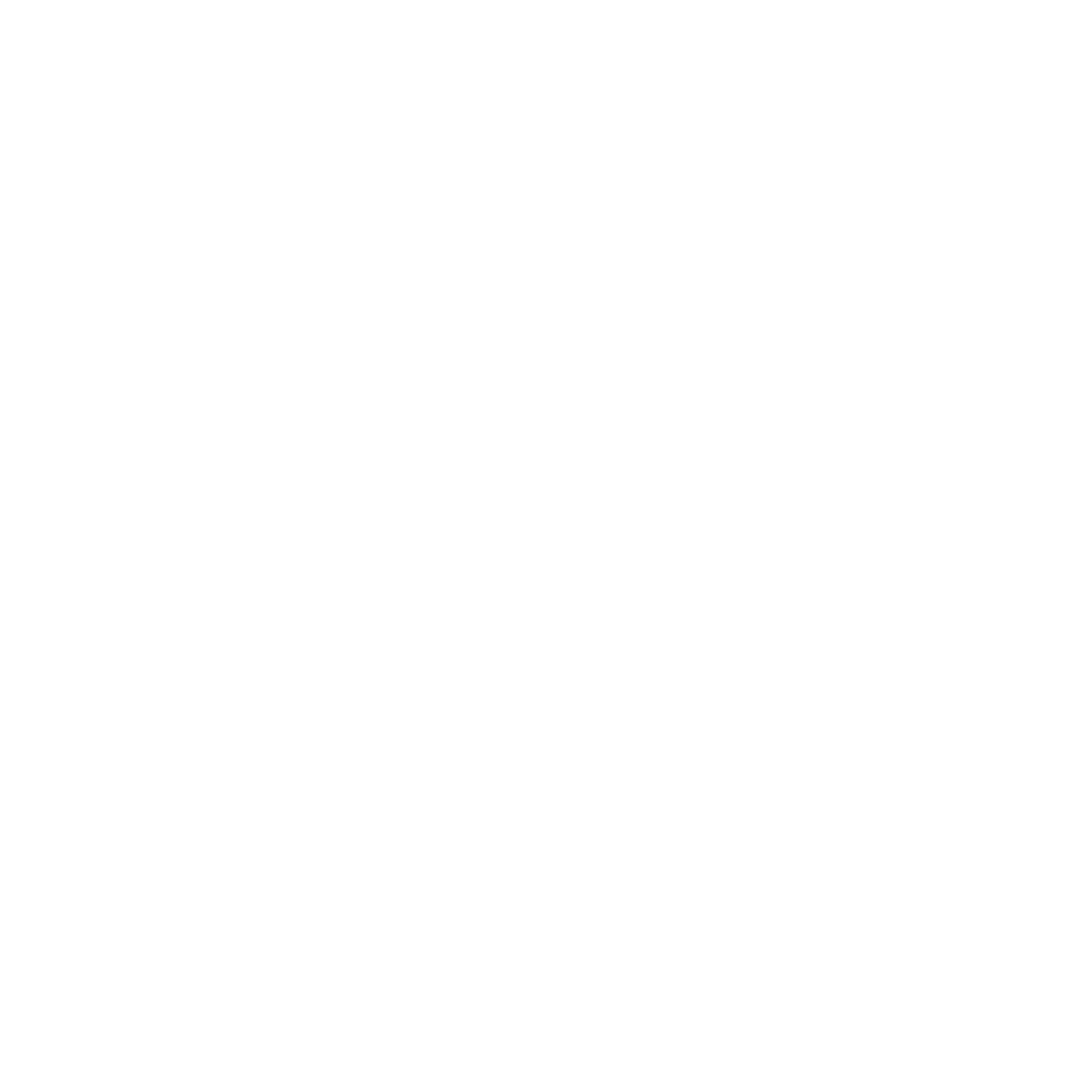
Jarred Cianciulli

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Skills

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Javascript | Typescript | Node.js | Express | React | Redux | jQuery | SQL | NoSQL | PostgreSQL | MongoDB | TanStack Query | Axios | Firebase | Socket.io | Pug | Plaid | Stripe | CSS | HTML | Excel | Google APIs | Next.js | Typescript | Database queries | SFTP | Frontend | Backend | Full-Stack

Key Characteristics

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Initiative taker | Innovator | Team player | Voice of the client | Positive impact | People developer | Revenue driver | Thrives in startup environment | Will to learn | Self-sufficient | Competitive mindset | Autonomous | Plays to win

Work Experience

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**Betterment**

**Senior Payroll Services Associate**, promotion **February 2021 - Present**

* 401k powerhouse from payroll integrations to compliance or legal complexities with the web application or operational demands.
* Connect new and converting 401k payroll integrations on the employer level with a seamless experience for companies with over 300 employees, 10 million AUM and for over 150 companies at any given time.
* Correct payrolls for companies with over 2 million dollars in gross wages each pay cycle.
* Surface and prioritize product growth with practical and effective improvements by considering high dollar clients, potential clients, driving funded accounts to almost double each month from the previous year.
* Answer any payroll integration related questions from support teams internally.
* Take over sensitive or difficult situations when needed for high stakes deals to deliver on client expectations.
* Create documentation and training resources for product behavior.
* Surface compliance issues and operational improvements for 401k checkpoints year to year and leverage the business impact for product enhancements to eliminate all risk for System and Organization Controls auditors.

**Onboarding Associate February 2021 - Present**

* Doubled 401(k) plan count in first year from hire, from less than 1000 active plans to over 2000.
* Focus on high dollar plans tripled the assets under management(‘AUM’) and brought the funded participant accounts to We 75% for the 401k business in one year.
* Shifted the business to focus on plans converting from other providers due to revenue generation and boost in AUM.
* Expedite onboardings for top tiered plans and conversion plan transfer specialist.
* Connecting API and SFTP integrations and troubleshooting while being a main contact point for all teams from engineering/billing/management/support for complicated issues.
* Taking ownership of any obscure issues that surface for the onboarding team and following through until resolved.
* Led training, new hire interviews and taking initiative to train anyone from senior directors to associates and create resources, and team procedures.

**Rocket Club Hoboken**

**Assistant Director November 2019 - August 2021**

* Elevated enrollment to an overall 40% increase while addressing the needs of enrollment requirements for maximum enrollment retention.
* Delegated responsibilities to instructors of each class to up-level curriculum, speak to their knowledge and create a lively and personalized student experience.

Education

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**Manhattan School of Music Sept. 2017 - May 2019**

* Master’s Degree

**Johns Hopkins University Sept. 2009 - May 2013**

* Bachelor’s Degree

Courses

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**React - The Complete Guide** Maximilian Schwarzmuller **Aug. 2023 - Oct. 2023**

**Node.js, Express, MongoDB & More** Jonas Schmedtmann **June 2021 - Dec. 2021**

**The Complete JavaScript Course**  Jonas Schmedtmann **Dec. 2020 - June 2021**

**Advanced CSS and Sass** Jonas Schmedtmann **July 2020 - Dec. 2020**