

**Instructions:**  
Follow each step down this page, scrolling down as you go. Enter data into the **white boxes** in each step.  
Once you are done, go to the "Report" tab at the bottom, and you'll find your decision outcome and a printable report.  
See the "Example" tab for a worked example.

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## STEP 1

<b>STEP 1</b>	
Title:	Car

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### STEP 3

**STEP 3**

Enter the alternatives / outcomes you have chosen that meet the Musts:

**STEP 3**

Enter the alternatives / outcomes you have chosen

	Alternative Outcomes
1	2017 Honda Accord
2	2016 Hyundai Sonata
3	2015 Toyota Camry
4	2015 Honda Civic
5	
6	
7	
8	
9	
10	

## STEP 4

**STEP 4**

List the factors that are important in making the decision. I.e. What are your criteria? (Brainstorm)

**STEP 4**

List the factors that are important in making the purchase decision.

	Wants / Criteria
1	year (2019 being a 10)
2	mileage
3	price
4	
5	
6	
7	
8	
9	
10	

## STEP 5

**STEP 5**

Give each factor/criteria a **WEIGHTING** out of ten, with ten being the highest important

## Step 2

**Step 2**

Rate the Musts (Measureable and Specific) against each alternative

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If any cell contains a No Go, you can not list that alternative in Step 3

<b>Step 2</b>	
Rate the Musts (Measureable and Specific) against each alternative If any cell contains a No Go, you can not list that alternative in Step 3	
are Listed in this Column	Alternatives -- C
Tesla 2019 3	Alternative #2 goes here
Alternative #3 goes here	Alternative #4 goes here
Alternative #5 goes here	Alte go
<40mpg	
>\$25,000	X
>100,000 m	
>2012 model	
Sedan	

Wants / Criteria	Weighting (1 => 10)
year (2019 being a 10)	5
mileage	10
price	8

STEP 6

For each possible alternative, give a RATING for how well this alternative meets the decision criteria.  
Rating is from 1 to 10, with 10 being how well the alternative fulfills the criteria.  
Note: You don't have to have a 1 and a 10 for every criteria. More than one alternative can get a 10 for a certain criteria.

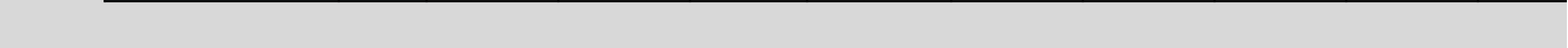
Alternative	Criteria									
	year (2019 being a 10)	mileage	price							
2017 Honda Accord	8	5	6							
2016 Hyundai Sonata	7	5	7							
2015 Toyota Camry	6	5	8							
2015 Honda Civic	6	5	10							

STEP 7

The table below shows the results of the decision analysis:

Alternative	Total Score	year (2019 being a 10)			mileage			price																	
		Rating	Weighting	Score	Rating	Weighting	Score	Rating	Weighting	Score	Rating	Weighting	Score	Rating	Weighting	Score	Rating	Weighting	Score	Rating	Weighting	Score	Rating	Weighting	Score
2017 Honda Accord	138	8	5	40	5	10	50	6	8	48			-			-			-			-			-
2016 Hyundai Sonata	141	7	5	35	5	10	50	7	8	56			-			-			-			-			-
2015 Toyota Camry	144	6	5	30	5	10	50	8	8	64			-			-			-			-			-
2015 Honda Civic	160	6	5	30	5	10	50	10	8	80			-			-			-			-			-
	-		5	-		10	-		8	-			-			-			-			-			-

			5	-		10	-		8	-			-			-			-			-			-		
	-		5	-		10	-		8	-			-			-			-			-			-		
	-		5	-		10	-		8	-			-			-			-			-			-		
	-		5	-		10	-		8	-			-			-			-			-			-		
	-		5	-		10	-		8	-			-			-			-			-			-		













































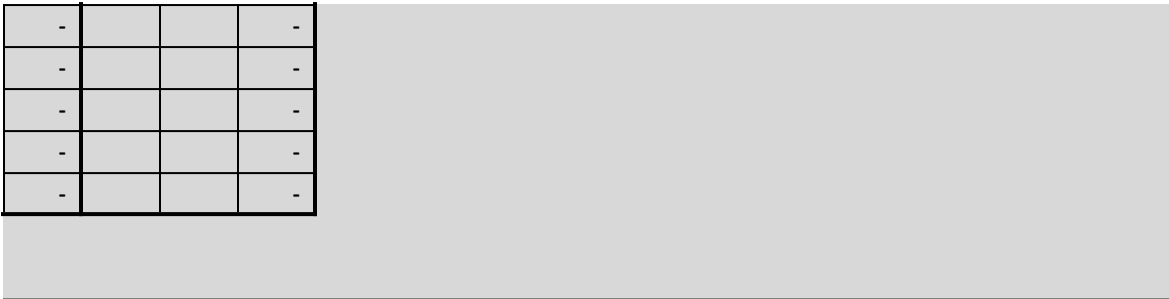


[illegible]




Score	Rating	Weighting	Score
.			.
.			.
.			.
.			.
.			.

-			-
-			-
-			-
-			-
-			-















































*Stop snooping around - all the action is in the worksheet*

















































