

# Home Store Report

## June Monthly Report for BOD

The monthly sales were as follows:

<u>Week</u>	<u>Sales</u>	<u>Tax</u>	<u>Net Income</u>
Week 1	\$ 4561.64	\$ 256.18	\$ 4305.46
Week 2	\$ 4087.10	\$ 222.69	\$ 3864.24
Week 3	\$ 2403.61	\$ 134.47	\$ 2269.14
Week 4	\$ 2651.82	\$ 149.85	\$ 2501.97
Week 5	\$ 784.23	\$ 44.39	\$ 739.84
Total	\$ 14488.4	\$ 807.75	\$ 13680.65
Monthly Expenses			\$(10780.87)
Other Income			\$ 24.08
Net Balance			\$ 2923.86

June was a slow month. This is not a local market effect. According the paper, all retail sales were down for the month of June. I surveyed several local businesses and they too are having low sales volume. The number of customers entering the Home Store per day has decreased. Between the heat and rain, the weather has also adversely affected the traffic in the store. We are still averaging over 125 persons a day.

The staff and volunteers are working very hard to keep the warehouse clean and presenting the donated items for maximum value. As always, we continue to get many comments on how well the store looks when compared to other non-profit stores.

The number of donated items is still high but the types of items donated are of the smaller variety of items. The big ticket donated items such as electric ranges, washers and dryers, refrigerators, bedding, etc., have lessened. People are holding onto these and not purchasing new items due to the economic concerns.

**Jerry Lamm**  
Retail Store Manager