

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/09

INCOME AND EXPENSES

	Current Month	YTD Budget	YTD Actual Achieved	%of Budget Achieved	BENCHMARK	YTD Ended 06/30/08
INCOME	Feb 2009			#DIV/0!	100% of budget	
Contributions	4,056.72	41,333.33	36,568.87	88%	100% or less of	
Gifts in Kind	3,583.70	46,000.00	14,650.83	32%		
Sponsorships		226,666.67	-	0%	"	
Fund Raising	700.00	6,666.67	6,630.29	99%	"	
Grants		275,333.33	96,106.64	35%		
Mortgages	5,012.23	43,333.33	58,338.09	135%		
Home Store	20,397.34	186,666.67	129,495.31	69%		
Land Donations			-			
Other	70.00	33,333.33	220.00	1%		
TOTAL INCOME	33,819.99	859,333.33	342,010.03	40%	"	\$0

EXPENSES

Home Store expense	14,494.50	126,000.00	106,528.22			
Building - Construction	3,683.89	520,000.00	211,929.27			
Family Services	128.10	2,000.00	746.75			
P.R./Marketing	1,794.51	26,666.67	17,135.85			
Site Selection		26,666.67	157.00			
Volunteer Coordinator		16,666.67	3,215.51			
Finance Committee	650.04	24,000.00	4,052.07			
Resource Development	650.04	20,000.00	5,519.47			
Church Relations		1,333.33	-			
Program Management	1,733.44	10,000.00	13,727.80			
Lic & Dues		2,666.67	4,375.33			
Administrative Expense	4,414.94	81,666.67	49,429.99			
Other Expenses	22.68	1,666.67	2,733.41			
TOTAL EXPENSES	27,572.14	859,333.33	419,550.67			

ReSTORE INFORMATION

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ReStore Outlet Revenue	20,397.34	186,666.67	141,830.57	76%	100% of budget	
Restore Outlet Expenses	14,494.50	126,000.00	106,528.22			
RESTORE PROFIT/(LOSS)	5,902.84	60,666.67	35,302.35		Profit increase	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		5,410.56	13,008.42			
Homeowners Escrow Account		15,917.12	16,770.74			
Homestore Account		18,434.26	13,468.77			
TOTAL CASH ACCOUNTS		39,761.94	43,247.93			
CIP ACCOUNTS						
CIP #43 Gonnerman		39,749.74	51,598.89			
CIP#44 Diaz		27,685.15	33,401.78			
CIP# 45 Littlefield		15,997.09	29,860.48			
CIP# 46 Cohen		2,190.90	16,680.62			
CIP#47 Souter		1,765.50	10,411.37			
CIP#48 Kartune		1,870.53	7,463.63			
TOTAL CIP ACCOUNTS		89,258.91	149,416.77			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
YTD Overhead %					Maintain at 15%	
Average Costs per home with land		\$75,000			Point of	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			Point of	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/0			Units planned should be > or = to 50% complete by Q3	
# under construction/permits		5				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		10 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					increase over last	
# of new volunteers YTD					increase over last	
% of Board Participation					100%	
# of Homes built in Citrus County to		43			200 by end of	
# of homes built overseas with our		23			House for a	
					↑ each year	

Indicates areas of concern