

# Home Store Report

## October Monthly Report for BOD

November 2, 2009

The Monthly sales were as follows:

<u>Week</u>	<u>Sales</u>	<u>Tax</u>	<u>Net Income</u>
Week 1	\$ 3776.38	\$ 198.91	\$ 3577.47
Week 2	\$ 3919.80	\$ 216.21	\$ 3703.59
Week 3	\$ 4339.91	\$ 221.60	\$ 4118.31
Week 4	\$ 5421.30	\$ 295.20	\$ 5126.10
Week 5	\$ 5027.46	\$ 251.99	\$ 4775.47
Total	\$ 22455.96	\$ 1183.91	\$ 21272.05
Monthly Expenses			\$(18114.16)
Other Income			\$ 22.29
Net Balance			\$ 3180.18

October sales increased over last years sales, we exceeded the \$21,000.00 threshold. We are in the process of re-arranging the warehouse for a better presentation and increasing display space. We have raised the cool fans off the floor. We will be moving the lighting, mattresses, and furniture during the months ahead. James B. (Construction Manager) has built brackets for the cool fans and will build a new structure for the lighting and mattresses. This should give us a new look to display our items and enhance sales.

The staff and volunteers are working very hard to keep the warehouse clean and presenting the donated items for maximum value. As always we continue to get many comments on how well the store looks compared to other charities

Williams Flooring a long time vendor donated a pallet of vinyl tile. We are continuing to get several volunteers through Work Force and Community Service. We are receiving more donations this month than this time last year. During the month we looked at several trucks (4-5). Of all we looked at the best was a 16' box truck from Penske Rental. We have contacted Penske and put in a bid of \$9,000.00 but have not received answer as of this time.

Jerry Lamm  
Retail Store Manager