

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/09

INCOME AND EXPENSES

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	9-May			#DIV/0!	100% of budget	
Contributions	3,806.00	56,833.33	48,509.57	85%	100% or less of	
Gifts in Kind	2,975.18	63,250.00	20,426.01	32%		
Sponsorships	100,000.00	311,666.67	200,000.00	64%	"	
Fund Raising		9,166.67	16,581.01	181%	"	
Grants	38,596.77	378,583.33	159,703.41	42%		
Mortgages	6,039.12	59,583.33	75,483.69	127%		
Home Store	16,867.18	256,666.67	184,529.82	72%		
Land Donations			77,050.00			
Other	78.00	45,833.33	456.50	1%		
TOTAL INCOME	168,362.25	1,181,583.33	782,740.01	66%	"	\$0

EXPENSES

Home Store expense	17,207.53	173,250.00	154,739.92			
Building - Construction	104,591.00	715,000.00	381,214.79			
Family Services	379.42	2,750.00	1,695.44			
P.R./Marketing	3,005.96	36,666.67	24,557.03			
Site Selection	612.91	36,666.67	769.91			
Volunteer Coordinator		22,916.67	3,215.51			
Finance Committee	968.85	33,000.00	6,312.72			
Resource Development	968.85	27,500.00	7,780.12			
Church Relations		1,833.33	-			
Program Management	2,583.60	13,750.00	19,756.20			
Lic & Dues		3,666.67	4,375.33			
Administrative Expense	9,464.00	112,291.67	76,643.17			
Other Expenses		2,291.67	2,733.41			
TOTAL EXPENSES	139,782.12	1,181,583.33	529,053.63			

ReSTORE INFORMATION

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ReStore Outlet Revenue	16,867.18	256,666.67	196,865.08	77%	100% of budget	
Restore Outlet Expenses	17,207.53	173,250.00	154,739.92			
RESTORE PROFIT/(LOSS)	-340.35	83,416.67	42,125.16		Profit increase	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		128,885.05	99,847.85			
Homeowners Escrow Account		13,244.35	8,952.66			
Homestore Account		14,828.12	11,044.63			
TOTAL CASH ACCOUNTS		156,957.52	119,845.14			
CIP ACCOUNTS						
CIP #46 Cohen		27,358.47	42,027.87			
CIP#47 Murray		16,755.22	22,311.19			
CIP# 48 Kartune		18,157.60	32,867.27			
CIP# 49 Souter		6.20	888.23			
CIP# 51 Harrison		0.00	1,008.30			
CIP# 52 Levine		0.00	10.80			
TOTAL CIP ACCOUNTS		62,277.49	99,113.66			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
YTD Overhead %					Maintain at 15%	
Average Costs per home with land		\$75,000			Point of	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			Point of	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/3			Units planned should be > or = to 50% complete by Q3	
# under construction/permits		3/2				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		17			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		9 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					increase over last	
# of new volunteers YTD					increase over last	
% of Board Participation					100%	
# of Homes built in Citrus County to		45			200 by end of	
# of homes built overseas with our		21			House for a	
					↑ each year	

Indicates areas of concern