

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/09

INCOME AND EXPENSES

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	MAR 09			#DIV/0!	100% of budget	
Contributions	5,304.95	46,500.00	41,873.82	90%	100% or less of	
Gifts in Kind	2,600.00	51,750.00	17,250.83	33%		
Sponsorships		255,000.00	-	0%	"	
Fund Raising	9,950.72	7,500.00	16,581.01	221%	"	
Grants		309,750.00	96,106.64	31%		
Mortgages	5,823.69	48,750.00	64,161.78	132%		
Home Store	18,091.88	210,000.00	147,587.19	70%		
Land Donations			-			
Other	60.00	37,500.00	280.00	1%		
TOTAL INCOME	41,831.24	966,750.00	383,841.27	40%	"	\$0

EXPENSES

Home Store expense	17,080.23	141,750.00	123,608.45			
Building - Construction	59,662.69	585,000.00	271,591.96			
Family Services	246.28	2,250.00	993.03			
P.R./Marketing	2,321.17	30,000.00	19,457.02			
Site Selection		30,000.00	157.00			
Volunteer Coordinator		18,750.00	3,215.51			
Finance Committee	645.90	27,000.00	4,697.97			
Resource Development	645.90	22,500.00	6,165.37			
Church Relations		1,500.00	-			
Program Management	1,722.40	11,250.00	15,450.20			
Lic & Dues		3,000.00	4,375.33			
Administrative Expense	9,724.87	91,875.00	59,154.86			
Other Expenses		1,875.00	2,733.41			
TOTAL EXPENSES	92,049.44	966,750.00	387,991.66			

ReSTORE INFORMATION

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ReStore Outlet Revenue	18,091.88	210,000.00	159,922.45	76%	100% of budget	
Restore Outlet Expenses	17,080.23	141,750.00	123,608.45			
RESTORE PROFIT/(LOSS)	1,011.65	68,250.00	36,314.00		Profit increase	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		13,008.42	39,704.08			
Homeowners Escrow Account		16,770.74	17,086.09			
Homestore Account		13,468.77	8,946.61			
TOTAL CASH ACCOUNTS		43,247.93	65,736.78			
CIP ACCOUNTS						
CIP#44 Diaz		33,401.78	35,797.25			
CIP# 45 Littlefield		29,860.48	33,201.93			
CIP# 46 Cohen		16,680.62	27,358.47			
CIP#47 Murray		10,411.37	16,755.22			
CIP#48 Kartune		7,463.63	18,157.60			
CIP#49 Souter			6.20			
TOTAL CIP ACCOUNTS		97,817.88	131,276.67			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
YTD Overhead %					Maintain at 15%	
Average Costs per home with land		\$75,000			Point of	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			Point of	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/0			Units planned should be > or = to 50% complete by Q3	
# under construction/permits		5				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		10 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					increase over last	
# of new volunteers YTD					increase over last	
% of Board Participation					100%	
# of Homes built in Citrus County to		43			200 by end of	
# of homes built overseas with our		23			House for a	
					↑ each year	

Indicates areas of concern