

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDED 7/31/09

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	
INCOME	Jul-09				100% of budget	
Contributions	1,144.40	5,000.00	1,144.40	23%	budget	
Gifts in Kind	3,042.36	4,166.67	3,042.36	73%		
Sponsorships	-	20,833.33	-	0%	"	
Fund Raising	-	1,666.67	-	0%	"	
Grants	9,007.94	5,000.00	9,007.94	180%		
Ship	50,000.00	11,000.00	50,000.00	455%		
Mortgages	6,371.40	6,666.67	6,371.40	96%		
Home Store	15,199.64	21,666.67	15,199.64	70%		
Land Donations	6,000.00	12,916.67	6,000.00	46%		
Other	53.00	666.67	53.00	8%		
TOTAL INCOME		89,583.33	90,818.74	101%	"	-

EXPENSES						
Home Store expense	13,543.83	15,833.33	13,543.83	86%		
Building - Construction	10,740.08	45,833.33	10,740.08	23%		
Family Services	453.03	333.33	453.03	136%		
P.R./Marketing	3,875.00	3,333.33	3,875.00	116%		
Site Selection	-	4,166.67	-	0%		
Volunteer Coordinator	-	2,500.00	-	0%		
Finance Committee	645.90	2,916.67	645.90	22%		
Resource Development	645.90	2,500.00	645.90	26%		
Church Relations	-	166.67	-	0%		
Program Management	1,722.40	1,833.33	1,722.40	94%		
Lic & Dues	-	333.33	-	0%		
Administrative Expense	7,518.69	9,625.00	7,518.69	78%		
Other Expenses	-	208.33	-	0%		
TOTAL EXPENSES	39,144.83	89,583.33	39,144.83	44%		-

ReSTORE INFORMATION						
ReStore Outlet Revenue	15,199.64	23,333.33	15,199.64	65%	100% of budget	
Restore Outlet Expenses	13,543.83	15,750.00	13,543.83	86%		
RESTORE PROFIT/(LOSS)	1,655.81	7,583.33	1,655.81	22%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		37,882.44	49,504.32			
Homeowners Escrow Account		27,511.78	27,761.78			
Homestore Account		11,562.61	10,120.92			
TOTAL CASH ACCOUNTS		76,956.83	87,387.02			
CIP ACCOUNTS						
Cip #47 Murray		28,091.39	41,346.90			
Cip #51 Harrison		8,868.57	22,189.67			
Cip #52 Levine		1,661.83	10,267.12			
Cip #53			49.28			
Cip #54			49.28			
TOTAL CIP ACCOUNTS		38,621.79	73,902.25			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	

Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		8/0			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		3				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		11 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		49			2009	
tithe to date		23			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 8/31/2009						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Aug-09			#DIV/0!	100% of budget	
Contributions	1,266.71	10,000.00	2,411.11	24%	budget	
Gifts in Kind	1,800.00	8,333.33	4,842.36	58%		
Sponsorships		41,666.67	-	0%	"	
Fund Raising		3,333.33	-	270%	"	
Grants		10,000.00	9,007.94	500%		
Ship		22,000.00	50,000.00	59%		
Mortgages	6,596.93	13,333.33	12,968.33	97%		
Home Store	16,448.91	43,333.33	31,648.55	73%		
Land Donations	-	25,833.33	6,000.00	23%		
Other	80.00	1,333.33	133.00	450%		
TOTAL INCOME	26,192.55	179,166.67	117,011.29	65%	"	\$0
EXPENSES						
Home Store expense	17,859.40	31,666.67	31,403.23	99%		
Building - Construction	89,516.03	91,666.67	100,256.11	109%		
Family Services	238.53	666.67	691.56	104%		
P.R./Marketing	1,988.55	6,666.67	5,863.55	88%		
Site Selection	750.00	8,333.33	750.00	9%		
Volunteer Coordinator	-	5,000.00	-	0%		
Finance Committee	645.90	5,833.33	1,291.80	22%		
Resource Development	645.90	5,000.00	1,291.80	26%		
Church Relations		333.33	-	0%		
Program Management	1,722.40	3,666.67	3,444.80	94%		
Lic & Dues		666.67	-	0%		
Administrative Expense	9,447.51	19,250.00	16,966.20	88%		
Other Expenses		416.67	-	0%		
TOTAL EXPENSES	122,814.22	179,166.67	161,959.05	90%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	16,448.91	46,666.67	31,648.55	68%	100% of budget	
Restore Outlet Expenses	17,859.70	31,500.00	31,403.53	100%		
RESTORE PROFIT/(LOSS)	(1,410.79)	15,166.67	245.02	2%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		49,504.32	42,060.61			
Homeowners Escrow Account		27,761.78	26,464.48			
Homestore Account		10,120.92	11,813.27			
TOTAL CASH ACCOUNTS		87,387.02	80,338.36			
CIP ACCOUNTS		Beginning Bal	Ending Bal			
CIP #51 Harrison		22,189.67	32,455.13			
CIP#52 Levine		10,267.12	23,637.94			
CIP# 53 Howard/Weinel		49.28	1,058.08			
CIP# 54 Rhodes		49.28	1,058.08			
CIP# 55 Crystal River		-	10.80			
		-				
TOTAL CIP ACCOUNTS	-	38,621.79	58,220.03			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/0			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		3				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		39			2009	
tithe to date		21			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 9/30/2009						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Sep-09				100% of budget	
Contributions	3,179.36	15,000.00	5,590.47	37%	budget	
Gifts in Kind	2,600.00	12,500.00	7,442.36	60%		
Sponsorships	-	62,500.00	-	0%	"	
Fund Raising	-	5,000.00	-	0%	"	
Grants	4,503.97	15,000.00	13,511.91	90%		
Ship	25,000.00	33,000.00	75,000.00	227%		
Mortgages	6,346.59	20,000.00	19,314.92	97%		
Home Store	16,075.25	65,000.00	47,723.80	73%		
Land Donations	9,711.00	38,750.00	15,711.00	41%		
Other:	60.00	2,000.00	193.00	10%		
TOTAL INCOME	67,476.17	268,750.00	184,487.46	69%	"	\$0
EXPENSES						
Home Store expense	13,761.43	47,500.00	45,164.66	95%		
Building - Construction	8,797.79	137,500.00	109,053.90	79%		
Family Services	119.48	1,000.00	811.04	81%		
P.R./Marketing	1,842.38	10,000.00	7,705.93	77%		
Site Selection	-	12,500.00	750.00	6%		
Volunteer Coordinator	-	7,500.00	-	0%		
Finance Committee	645.90	8,750.00	1,937.70	22%		
Resource Development	645.90	7,500.00	1,937.70	26%		
Church Relations	-	500.00	-	0%		
Program Management	1,731.51	5,500.00	5,176.31	94%		
Lic & Dues	-	1,000.00	-	0%		
Administrative Expense	9,530.71	28,875.00	26,496.91	92%		
Other Expenses: Repairs	-	625.00	-	0%		
TOTAL EXPENSES	37,075.10	268,750.00	199,034.15	74%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	16,075.25	70,000.00	47,723.80	68%	100% of budget	
Restore Outlet Expenses	13,761.43	47,250.00	45,164.96	96%		
RESTORE PROFIT/(LOSS)	2,313.82	22,750.00	2,558.84	11%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		42,060.61	42,169.69			
Homeowners Escrow Account		26,464.48	25,238.01			
Homestore Account		11,813.27	12,516.36			
TOTAL CASH ACCOUNTS		80,338.36				
CIP ACCOUNTS						
CIP #51 Harrison		32,455.13	35,670.52			
CIP#52 Levine		23,637.94	35,607.82			
CIP# 53 Howard/Weinel		1,058.08	5,582.60			
CIP# 54 Rhodes		1,058.08	5,385.04			
CIP# 55 Crystal River		-	10.80			
TOTAL CIP ACCOUNTS		58,220.03	82,256.78			
FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value

Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		8/2			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		4				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY09/09		9			ok	
# of lots available for future years		13			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		50			2009	
tithe to date		21			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 10/31/09						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Oct-09			#DIV/0!	100% of budget	
Contributions	3,440.00	20,000.00	9,030.47	45%	budget	
Gifts in Kind	2,061.30	16,666.67	9,503.66	57%		
Sponsorships	1,000.00	83,333.33	1,000.00	1%	"	
Fund Raising	6,700.00	6,666.67	6,700.00	101%	"	
Grants	500.00	20,000.00	14,011.91	70%		
Ship	-	44,000.00	75,000.00	170%		
Mortgages	6,474.19	26,666.67	25,789.11	97%		
Home Store	21,272.05	86,666.67	68,995.85	80%		
Land Donations	27,540.00	51,666.67	43,251.00	84%		
Other late fees	615.56	2,666.67	808.56	30%		
TOTAL INCOME	69,603.10	358,333.33	254,090.56	71%	"	\$0
EXPENSES						
Home Store expense	18,114.16	63,333.33	63,278.82	100%		
Building - Construction	23,620.86	183,333.33	132,674.76	72%		
Family Services	-	1,333.33	811.04	61%		
P.R./Marketing	3,072.69	13,333.33	10,778.62	81%		
Site Selection	13,815.20	16,666.67	14,565.20	87%		
Volunteer Coordinator	-	10,000.00	-	0%		
Finance Committee	968.85	11,666.67	2,906.55	25%		
Resource Development	968.85	10,000.00	2,906.55	29%		
Church Relations	-	666.67	-	0%		
Program Management	2,583.60	7,333.33	7,759.91	106%		
Lic & Dues	-	1,333.33	-	0%		
Administrative Expense	10,292.76	38,500.00	36,789.67	96%		
Other Expenses Warranty work	-	833.33	-	0%		
Annual Audit Expense	7,126.24	10,000.00	7,124.26	71%		
TOTAL EXPENSES	80,563.21	358,333.33	279,595.38	78%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	21,272.05	93,333.33	68,995.85	74%	100% of budget	
Restore Outlet Expenses	18,114.16	63,000.00	63,279.12	100%		
RESTORE PROFIT/(LOSS)	3,157.89	30,333.33	5,716.73	19%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		42,169.69	31,747.24			
Homeowners Escrow Account		25,238.01	35,128.80			
Homestore Account		12,516.36	14,822.00			
TOTAL CASH ACCOUNTS		79,924.06	81,698.04			
CIP ACCOUNTS						
CIP #51 Harrison		35,670.52	46,717.82			
CIP#52 Levine		35,607.82	43,986.40			
CIP# 53 Howard/Weinel		5,582.60	21,179.72			
CIP# 54 Rhodes		5,385.04	18,335.62			
CIP# 55 Crystal River		10.80	109.36			
TOTAL CIP ACCOUNTS		82,256.78	130,328.92			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/3			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		1/2				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY09/10		9			ok	
# of lots available for future years		20			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		51			2009	
tithe to date		21			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 11/30/09						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Nov-09				100% of budget	
Contributions	3,076.00	25,000.00	12,106.47	48%	budget	
Gifts in Kind	492.14	20,833.33	9,995.80	48%		
Sponsorships	-	104,166.67	1,000.00	1%	"	
Fund Raising	-	8,333.33	6,700.00	80%	"	
Grants	9,503.97	25,000.00	23,515.88	94%		
Ship	-	55,000.00	75,000.00	136%		
Mortgages	6,065.48	33,333.33	31,854.59	96%		
Home Store	21,048.08	108,333.33	90,043.93	83%		
Land Donations	9,315.00	64,583.33	52,566.00	81%		
Other & Late fees	60.00	3,333.33	868.56	26%		
TOTAL INCOME	49,560.67	447,916.67	303,651.23	68%	"	\$0
EXPENSES						
Home Store expense	14,675.84	79,166.67	77,954.66	98%		
Building - Construction	149,099.16	229,166.67	281,773.92	123%		
Family Services	117.40	1,666.67	928.44	56%		
P.R./Marketing	4,460.54	16,666.67	15,239.16	91%		
Site Selection	1,621.97	20,833.33	16,187.17	78%		
Volunteer Coordinator	-	12,500.00	-	0%		
Finance Committee	637.20	14,583.33	3,543.75	24%		
Resource Development	637.20	12,500.00	3,543.75	28%		
Church Relations	-	833.33	-	0%		
Program Management	1,699.20	9,166.67	9,459.11	103%		
Lic & Dues/Property taxes		1,666.67	-	0%		
Administrative Expense	6,795.79	48,125.00	43,585.46	91%		
Other Expenses Warranty		1,041.67	-	0%		
Audit Expense	-	10,000.00	7,124.26	71%		
TOTAL EXPENSES	179,744.30	457,916.67	459,339.68	100%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	21,048.08	116,666.67	90,043.93	77%	100% of budget	
Restore Outlet Expenses	14,675.84	78,750.00	77,954.96	99%		
RESTORE PROFIT/(LOSS)	6,372.24	37,916.67	12,088.97	32%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		31,747.24	27,364.46			
Homeowners Escrow Account		35,128.80	8,550.39			
Homestore Account		14,822.00	16,085.74			
TOTAL CASH ACCOUNTS		81,698.04	52,000.59			
CIP ACCOUNTS						
CIP# 53 Howard/Weinel		21,179.72	27,214.10			
CIP# 54 Rhodes		18,335.62	22,307.90			
CIP# 55 Crystal River		109.36	421.32			
CIP #56 Crystal River		-	311.96			
CIP #57 Crystal River		-	311.96			
TOTAL CIP ACCOUNTS		39,624.70	50,567.24			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			information only	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/4			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		2/0				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		21			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
					2.8% is the national average for Habitat	
Foreclosure Percentage		0.0%			YTD	
# of new donors YTD					YTD	
# of new volunteers YTD					100%	
% of Board Participation					2009	
date		51			House	
tithe to date		21			↑ each year	

Indicates areas of concern

	A	B	C	D	E	F	G
1	HABITAT FOR HUMANITY OF CITRUS COUNTY						
2	MONTHLY REPORT						
3	YTD ended 06/30/10						
4	INCOME AND EXPENSES MONTH 12/31/09						
5		Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
6	INCOME	Dec-09			#DIV/0!	100% of budget	
7	Contributions	7,540.36	30,000.00	19,646.83	65%	budget	
8	Gifts in Kind	200.00	25,000.00	10,195.80	41%		
9	Sponsorships	-	125,000.00	1,000.00	1%	"	
10	Fund Raising	-	10,000.00	6,700.00	67%	"	
11	Grants	15,503.97	30,000.00	39,019.85	130%		
12	Ship	25,000.00	66,000.00	100,000.00	152%		
13	Mortgages	6,608.72	40,000.00	38,463.31	96%		
14	Home Store	20,479.39	130,000.00	110,523.32	85%		
15	Land Donations	62,904.00	77,500.00	115,470.00	149%		
16	Other	58.00	4,000.00	926.56	23%		
17	TOTAL INCOME	138,294.44	537,500.00	441,945.67	82%	"	\$0
18							
19	EXPENSES						
20	Home Store expense	14,588.87	95,000.00	92,543.53	97%		
21	Building - Construction	7,048.00	275,000.00	288,821.92	105%		
22	Family Services	285.93	2,000.00	1,214.37	61%		
23	P.R./Marketing	1,858.38	20,000.00	17,097.54	85%		
24	Site Selection	32.10	25,000.00	16,219.27	65%		
25	Volunteer Coordinator	-	15,000.00	-	0%		
26	Finance Committee	637.20	17,500.00	4,180.95	24%		
27	Resource Development	637.20	15,000.00	4,180.95	28%		
28	Church Relations	-	1,000.00	-	0%		
29	Program Management	1,699.20	11,000.00	11,158.31	101%		
30	Lic & Dues	-	2,000.00	-	0%		
31	Administrative Expense	6,070.32	57,750.00	49,655.78	86%		
32	Other Expenses	-	1,250.00	-	0%		
33	Audit Expense	-	10,000.00	7,124.26	71%		
34	TOTAL EXPENSES	32,857.20	537,500.00	492,196.88	92%		
35							
36	0	Current Month	YTD Budget	YTD Acutal	%	Benchmark	YTD Ended 6/30/09
37	ReStore Outlet Revenue	21,411.22	140,000.00	111,455.15	80%	100% of budget	
38	Restore Outlet Expenses	15,520.70	94,500.00	93,475.66	99%		
39	RESTORE PROFIT/(LOSS)	5,890.52	45,500.00	17,979.49	40%	each year	
40							
41	FINANCIAL MEASUREMENTS					BENCHMARK	
42	BANK ACCOUNTS		Beginning Cash	Ending Cash			12 mos average - Cash Utilization Rate
43	Operating Account		27,364.46	54,775.85		Equal to 6 months of cash utilization rate	
44	Homeowners Escrow Account		8,550.39	20,873.02			
45	Homestore Account		16,085.74	11,704.68			
46	TOTAL CASH ACCOUNTS		52,000.59	87,353.55			
47							
48	CIP ACCOUNTS						
49	CIP #53 Howard/Weinel		27,214.10	33,488.77			
50	CIP#54 Rhodes		22,307.90	22,387.69			
51	CIP# 55 Crystal River		421.32	521.32			
52	CIP #56 Crystal River		311.96	411.96			
53	CIP #57 Crystal River		311.96	411.96			
54							
55	TOTAL CIP ACCOUNTS		50,567.24	57,221.70			
56							

	A	B	C	D	E	F	G
57	FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
58	Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
59	YTD Cost to Raise \$1 (percentage)					or less	
60	YTD Overhead %					or less	
61	Average Costs per home with land		\$75,000			information only	
62	Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
63	Average Land Cost per unit		\$15,000/\$18,000			information only	
64							
65	CONSTRUCTION INFORMATION					BENCHMARK	
66	# of housing units planned vs. completed YTD		9/4			Units planned should be > or = to 50% complete by Q3	
67	# under construction/permits pending		2/2				
68	# of candidates waiting >6 mos post assignment for const start		0			0	
69	# Workdays to build a house		54				
70							
71	LAND BANK					BENCHMARK	
72	# of lots available for FY08/09		9			ok	
73	# of lots available for future years		27			ok	
74							
75	MISCELLANEOUS MEASUREMENTS					BENCHMARK	
76	Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
77	Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
78	# of new donors YTD					YTD	
79	# of new volunteers YTD					YTD	
80	% of Board Participation					100%	
81	date		52			2009	
82	tithe to date		22			House	
83						↑ each year	
84	Indicates areas of concern						
85							
86							
87							

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 1/31/10						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Jan-10			#DIV/0!	100% of budget	
Contributions	2,672.00	35,000.00	22,318.83	64%	budget	
Gifts in Kind	1,585.00	29,166.67	11,780.80	40%		
Sponsorships	-	145,833.33	1,000.00	1%	"	
Fund Raising	100.00	11,666.67	6,800.00	58%	"	
Grants	-	35,000.00	39,019.85	111%		
Ship	-	77,000.00	100,000.00	130%		
Mortgages	7,719.64	46,666.67	46,182.95	99%		
Home Store	23,681.55	151,666.67	134,204.87	88%		
Land Donations	18,873.00	90,416.67	134,343.00	149%		
Other	100.00	4,666.67	1,026.56	22%		
TOTAL INCOME	54,731.19	627,083.33	496,676.86	79%	"	\$0
EXPENSES						
Home Store expense	15,343.63	110,833.33	107,887.16	97%		
Building - Construction	11,622.75	320,833.33	300,444.67	94%		
Family Services	69.38	2,333.33	1,283.75	55%		
P.R./Marketing	2,094.13	23,333.33	19,191.67	82%		
Site Selection	1,458.70	29,166.67	17,677.97	61%		
Volunteer Coordinator	-	17,500.00	-	0%		
Finance Committee	683.93	20,416.67	4,864.88	24%		
Resource Development	683.93	17,500.00	4,864.88	28%		
Church Relations	-	1,166.67	-	0%		
Program Management	1,823.80	12,833.33	12,982.11	101%		
Lic & Dues	-	2,333.33	-	0%		
Administrative Expense	6,954.03	67,375.00	56,609.81	84%		
Other Expenses	-	1,458.33	-	0%		
Audit Expense	-	10,000.00	7,124.26	71%		
TOTAL EXPENSES	40,734.28	627,083.33	532,931.16	85%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	23,681.55	163,333.33	135,136.70	83%	100% of budget	
Restore Outlet Expenses	15,343.63	110,250.00	108,819.29	99%		
RESTORE PROFIT/(LOSS)	8,337.92	53,083.33	26,317.41	50%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		54,775.85	21,935.80			
Homeowners Escrow Account		20,873.02	23,863.78			
Homestore Account		11,704.68	13,281.02			
TOTAL CASH ACCOUNTS		87,353.55	59,080.60			
CIP ACCOUNTS						
CIP #53 Howard/Weinel		33,488.77	48,374.50			
CIP#54 Rhodes		22,387.69	30,194.54			
CIP# 55 Perez		521.32	546.32			
CIP #56 Jocelyn		411.96	436.96			
CIP #57 Knight		-	995.50			
CIP#58 Durrance		-	995.50			
TOTAL CIP ACCOUNTS		56,809.74	81,543.32			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/4			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		2/2				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		27			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		52			2009	
tithe to date		22			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 2/28/10						
	Current Month	YTD Budget	YTD Actual Achieved	%of Budget Achieved	BENCHMARK	YTD Ended 06/30/08
INCOME	Feb-10					
Contributions	8,544.77	40,000.00	30,863.60	77%	budget	
Gifts in Kind	1,141.50	33,333.33	12,922.30	39%		
Sponsorships	-	166,666.67	1,000.00	1%	"	
Fund Raising	2,970.00	13,333.33	9,770.00	73%	"	
Grants	700.00	40,000.00	39,719.85	99%		
Ship	-	88,000.00	100,000.00	114%		
Mortgages	7,323.22	53,333.33	53,506.17	100%		
Home Store	25,875.48	173,333.33	160,080.35	92%		
Land Donations	28,178.00	103,333.33	162,521.00	157%		
Other	90.00	5,333.33	1,116.56	21%		
TOTAL INCOME	74,822.97	716,666.67	571,499.83	80%	"	\$0
EXPENSES						
Home Store expense	16,824.37	126,666.67	124,711.53	98%		
Building - Construction	4,570.38	366,666.67	305,015.05	83%		
Family Services	-	2,666.67	1,283.75	48%		
P.R./Marketing	1,846.40	26,666.67	21,038.07	79%		
Site Selection	2,397.79	33,333.33	20,075.76	60%		
Volunteer Coordinator	-	20,000.00	-	0%		
Finance Committee	683.89	23,333.33	5,548.77	24%		
Resource Development	683.89	20,000.00	5,548.77	28%		
Church Relations	-	1,333.33	-	0%		
Program Management	1,823.72	14,666.67	14,805.83	101%		
Lic & Dues	-	2,666.67	-	0%		
Administrative Expense	6,811.56	77,000.00	63,421.37	82%		
Other Expenses	-	1,666.67	-	0%		
Audit Expense	-	10,000.00	7,124.26	71%		
TOTAL EXPENSES	35,642.00	716,666.67	568,573.16	79%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	25,875.48	186,666.67	161,012.18	86%	100% of budget	
Restore Outlet Expenses	16,824.37	126,000.00	125,643.66	100%		
RESTORE PROFIT/(LOSS)	9,051.11	60,666.67	35,368.52	58%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		21,935.80	23,451.17			
Homeowners Escrow Account		20,873.02	23,863.78			
Homestore Account		13,281.02	12,961.79			
TOTAL CASH ACCOUNTS		56,089.84	60,276.74			
CIP ACCOUNTS						
CIP #53 Howard/Weinel		48,374.50	56,558.28			
CIP#54 Rhodes		30,194.54	39,123.04			
CIP# 55 Perez		546.32	19,927.45			
CIP #56 Knight		436.96	19,772.07			
CIP #57 Durrance		995.50	10,362.16			
CIP#58 Dupuis		995.50	10,362.16			
TOTAL CIP ACCOUNTS		81,543.32	156,105.16			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/4			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		6				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		27			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		52			2009	
tithe to date		22			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 3/31/10						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Mar-09			#DIV/0!	100% of budget	
Contributions	13,735.00	45,000.00	44,598.60	99%	budget	
Gifts in Kind	1,198.70	37,500.00	14,121.00	38%		
Sponsorships	-	187,500.00	1,000.00	1%	"	
Fund Raising	8,211.11	15,000.00	17,981.11	120%	"	
Grants	-	45,000.00	39,719.85	88%		
Ship	-	88,000.00	100,000.00	114%		
Mortgages	7,110.13	53,333.33	60,616.30	114%		
Home Store	28,153.29	173,333.33	188,233.64	109%		
Land Donations		103,333.33	162,521.00	157%		
Other	90.00	6,000.00	1,206.56	20%		
TOTAL INCOME	58,498.23	806,250.00	629,998.06	78%	"	\$0
EXPENSES						
Home Store expense	17,887.51	142,500.00	142,599.04	100%		
Building - Construction	31,912.66	412,500.00	336,927.71	82%		
Family Services	40.59	3,000.00	1,324.34	44%		
P.R./Marketing	1,994.34	30,000.00	23,032.41	77%		
Site Selection	-	37,500.00	20,075.76	54%		
Volunteer Coordinator	-	22,500.00	-	0%		
Finance Committee	683.17	26,250.00	6,231.94	24%		
Resource Development	683.17	22,500.00	6,231.94	28%		
Church Relations	-	1,500.00	-	0%		
Program Management	1,821.76	16,500.00	16,627.59	101%		
Lic & Dues	-	3,000.00	-	0%		
Administrative Expense	18,664.09	86,625.00	82,085.46	95%		
Other Expenses	-	1,875.00	-	0%		
Audit Expense	-	10,000.00	7,124.26	71%		
TOTAL EXPENSES	73,687.29	806,250.00	642,260.45	80%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	28153.29	210,000.00	178,899.69	85%	100% of budget	
Restore Outlet Expenses	17887.51	141,750.00	135,909.44	96%		
RESTORE PROFIT/(LOSS)	10,265.78	68,250.00	42,990.25	63%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		23,451.17	8,878.28			
Homeowners Escrow Account		23,863.78	16,280.38			
Homestore Account		12,961.79	30,734.66			
TOTAL CASH ACCOUNTS		60,276.74	55,893.32			
CIP ACCOUNTS						
CIP #53 Howard/Weinel		56,558.28	60,014.93			
CIP#54 Rhodes		39,123.04	42,230.52			
CIP# 55 Perez		19,927.45	23,237.44			
CIP #56 Knight		19,772.07	22,926.05			
CIP #57 Durrance		10,362.16	14,748.41			
CIP#58 Dupuis		10,362.16	14,748.41			
TOTAL CIP ACCOUNTS		156,105.16	177,905.76			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/4			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		6				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		14 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		39			2009	
tithe to date		21			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 4/30/10

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Apr-09			#DIV/0!	100% of budget	
Contributions	204.00	50,000.00	44,802.60	90%	budget	
Gifts in Kind	4,327.80	41,666.67	18,448.80	44%		
Sponsorships	101,000.00	208,333.33	102,000.00	49%	"	
Fund Raising	0.00	16,666.67	17,981.11	108%	"	
Grants	4,503.97	50,000.00	44,223.82	88%		
Ship	-	88,000.00	100,000.00	114%		
Mortgages	6,418.03	53,333.33	67,034.33	126%		
Home Store	26,509.93	173,333.33	214,743.57	124%		
Land Donations	20,789.00	103,333.33	183,310.00	177%		
Other	90.00	6,000.00	1,296.56	22%		
TOTAL INCOME	163,842.73	895,833.33	793,840.79	89%	"	\$0

EXPENSES						
Home Store expense	21,118.08	158,333.33	163,717.12	103%		
Building - Construction	100,368.28	458,333.33	437,295.99	95%		
Family Services	29.42	3,333.33	1,353.76	41%		
P.R./Marketing	3,036.77	33,333.33	26,069.18	78%		
Site Selection	1,556.30	41,666.67	21,632.06	52%		
Volunteer Coordinator	0.00	25,000.00	-	0%		
Finance Committee	1,024.74	29,166.67	7,256.68	25%		
Resource Development	1,024.74	25,000.00	7,256.68	29%		
Church Relations	0.00	1,666.67	-	0%		
Program Management	2,732.65	18,333.33	19,360.24	106%		
Lic & Dues	0.00	3,333.33	-	0%		
Administrative Expense	10,440.63	96,250.00	92,526.09	96%		
Other Expenses	330.00	2,083.33	330.00	16%		
Audit Expense	-	10,000.00	7,124.26	71%		

TOTAL EXPENSES	141,661.61	895,833.33	783,922.06	88%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	26,509.93	233,333.33	205,409.62	88%	100% of budget	
Restore Outlet Expenses	21,118.08	157,500.00	157,027.52	100%		
RESTORE PROFIT/(LOSS)	5,391.85	75,833.33	48,382.10	64%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		8,878.28	69,142.15			
Homeowners Escrow Account		16,280.38	35,352.67			
Homestore Account		30,734.66	14,136.73			
TOTAL CASH ACCOUNTS		55,893.32	118,631.55			
CIP ACCOUNTS						
CIP#54 Rhodes		42,230.52	54,322.86			
CIP# 55 Perez		23,237.44	34,120.02			
CIP #56 Knight		22,926.05	33,769.56			
CIP #57 Durrance		14,748.41	23,914.28			
CIP#58 Dupuis		14,748.41	19,486.63			
TOTAL CIP ACCOUNTS		117,890.83	165,613.35			
FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				

Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/6			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		4				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY09/10		9			ok	
# of lots available for future years		22			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		12 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		53			2009	
tithe to date		21			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 5/31/10						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	May-10			#DIV/0!	100% of budget	
Contributions	2,960.66	55,000.00	47,763.26	87%	budget	
Gifts in Kind	488.23	45,833.33	18,937.03	41%		
Sponsorships	90,000.00	229,166.67	192,000.00	84%	"	
Fund Raising	0.00	18,333.33	17,981.11	98%	"	
Grants	4,503.97	55,000.00	48,727.79	89%		
Ship	25,000.00	121,000.00	125,000.00	103%		
Mortgages	7,037.60	73,333.33	74,071.93	101%		
Home Store	18,040.60	238,333.33	232,784.17	98%		
Land Donations	29,007.00	142,083.33	212,317.00	149%		
Other	70.00	7,333.33	1,366.56	19%		
TOTAL INCOME	177,108.06	985,416.67	970,948.85	99%	"	\$0
EXPENSES						
Home Store expense	14,660.27	174,166.67	178,377.39	102%		
Building - Construction	61,380.37	504,166.67	498,676.36	99%		
Family Services	100.62	3,666.67	1,454.38	40%		
P.R./Marketing	1,983.51	36,666.67	28,052.69	77%		
Site Selection	10,764.97	45,833.33	32,397.03	71%		
Volunteer Coordinator	0.00	27,500.00	0.00	0%		
Finance Committee	686.23	32,083.33	7,942.91	25%		
Resource Development	686.23	27,500.00	7,942.91	29%		
Church Relations	0.00	1,833.33	0.00	0%		
Program Management	1,829.95	20,166.67	21,190.19	105%		
Lic & Dues	0.00	3,666.67	0.00	0%		
Administrative Expense	8,253.61	105,875.00	100,779.70	95%		
Other Expenses	0.00	2,291.67	330.00	14%		
Audit Expense	0.00	10,000.00	7,124.26	71%		
TOTAL EXPENSES	100,345.76	985,416.67	884,267.82	90%		
ReSTORE INFORMATION						
ReStore Outlet Revenue	18,040.60	256,666.67	196,940.29	77%	100% of budget	
Restore Outlet Expenses	14,660.27	173,250.00	150,569.71	87%		
RESTORE PROFIT/(LOSS)	3,380.33	83,416.67	46,370.58	56%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		\$69,142.15	\$45,954.31			
Homeowners Escrow Account		\$35,352.67	\$38,621.07			
Homestore Account		\$14,136.73	\$9,401.36			
TOTAL CASH ACCOUNTS		\$118,631.55	\$93,976.74			
CIP ACCOUNTS						
CIP# 55 Perez		34,120.02	41,213.09			
CIP #56 Knight		33,769.56	39,753.77			
CIP #57 Durrance		23,914.28	25,476.17			
CIP#58 Dupuis		19,486.63	19,839.94			
TOTAL CIP ACCOUNTS		111,290.49	126,282.97			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/7			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		4				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY09/10		9			ok	
# of lots available for future years		26			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		10 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		54			2009	
tithe to date		21			House	
					↑ each year	

Indicates areas of concern

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 6/30/10						
	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Jun-09			#DIV/0!	100% of budget	
Contributions		60,000.00	\$47,763.26	80%	budget	
Gifts in Kind		50,000.00	\$18,937.03	38%		
Sponsorships		250,000.00	\$192,000.00	77%	"	
Fund Raising		20,000.00	\$17,981.11	90%	"	
Grants		60,000.00	\$48,727.79	81%		
Ship		121,000.00	\$125,000.00	103%		
Mortgages		80,000.00	\$74,071.93	93%		
Home Store		260,000.00	\$232,784.17	90%		
Land Donations		142,083.33	\$212,317.00	149%		
Other		7,333.33	\$1,366.56	19%		
TOTAL INCOME	0	1,075,000.00	\$970,948.85	90%	"	\$0
EXPENSES						
Home Store expense		190,000.00	\$178,377.39	94%		
Building - Construction		550,000.00	\$498,676.36	91%		
Family Services		4,000.00	\$1,454.38	36%		
P.R./Marketing		40,000.00	\$28,052.69	70%		
Site Selection		50,000.00	\$32,397.03	65%		
Volunteer Coordinator		30,000.00	\$0.00	0%		
Finance Committee		35,000.00	\$7,942.91	23%		
Resource Development		30,000.00	\$7,942.91	26%		
Church Relations		2,000.00	\$0.00	0%		
Program Management		22,000.00	\$21,190.19	96%		
Lic & Dues		4,000.00	\$0.00	0%		
Administrative Expense		115,500.00	\$100,779.70	87%		
Other Expenses		2,500.00	\$330.00	13%		
Audit Expense		10,000.00	\$7,124.26	71%		
TOTAL EXPENSES		1,075,000.00	\$884,267.82	82%		
ReSTORE INFORMATION						
ReStore Outlet Revenue		280,000.00	\$196,940.29	70%	100% of budget	
Restore Outlet Expenses		189,000.00	\$150,569.71	80%		
RESTORE PROFIT/(LOSS)		91,000.00	\$46,370.58	51%	each year	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account						
Homeowners Escrow Account						
Homestore Account						
TOTAL CASH ACCOUNTS			\$0			
CIP ACCOUNTS						
CIP #40 Whitten						
CIP#41 Cannington						
CIP# 42 Lane						
TOTAL CIP ACCOUNTS			\$0			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					or less	
YTD Overhead %					or less	
Average Costs per home with land		\$75,000			information only	
Average Cost per square foot		\$70.35			< than for-profit builder; conform to industry standard definition	
Average Land Cost per unit		\$15,000/\$18,000			information only	
CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/9			Units planned should be > or = to 50% complete by Q3	
# under construction/permits pending		2				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY09/10		9			ok	
# of lots available for future years		26			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		10 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					YTD	
# of new volunteers YTD					YTD	
% of Board Participation					100%	
date		54			2009	
tithe to date		21			House	
					↑ each year	

Indicates areas of concern

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	Budget
2	Income	0													
3	Contributions	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	60,000.00	60,000.00
4	Gifts in Kind	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	50,000.00	50,000.00
5	Sponsorships	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	20,833.33	250,000.00	250,000.00
6	Fund Raising	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	20,000.00	20,000.00
7	Grants	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	60,000.00	60,000.00
8	Ship	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	132,000.00	132,000.00
9	Mortgages	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	6,666.67	80,000.00	80,000.00
10	Home Store	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	21,666.67	260,000.00	260,000.00
11	Land Donations	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	12,916.67	155,000.00	155,000.00
12	Other	666.67	666.67	666.67	666.67	666.67	666.67	666.67	666.67	666.67	666.67	666.67	666.67	8,000.00	8,000.00
13	Total Income YTD	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	1,075,000.00	1,075,000.00
14	Expenses		-	-	-	-	-	-	-	-	-	-	-	-	-
15	Home Store exp	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	15,833.33	190,000.00	190,000.00
16	Building - Construction	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	550,000.00	550,000.00
17	Family Services	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	4,000.00	4,000.00
18	P.R./Marketing	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	3,333.33	40,000.00	40,000.00
19	Site Selection	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	50,000.00	50,000.00
20	Volunteer Coordinator	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	30,000.00	30,000.00
21	Finance Committee	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	2,916.67	35,000.00	35,000.00
22	Resource Development	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	30,000.00	30,000.00
23	Church Relations	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	2,000.00	2,000.00
24	Program Management	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	1,833.33	22,000.00	22,000.00
25	Lic & Dues	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	4,000.00	4,000.00
26	Administrative Expenses	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	9,625.00	115,500.00	115,500.00
27	Other Expenses	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	2,500.00	2,500.00
28	Total exp YTD	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	89,583.33	1,075,000.00	1,075,000.00
29	Net Gain/Loss YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Assets YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31		-	-	-	-	-	-	-	-	-	-	-	-	-	-
32	Restore Inf.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
33	Restore Rev.	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	23,333.33	280,000.00	280,000.00
34	Restore Exp	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	15,750.00	189,000.00	189,000.00
35	Restore Profit/(Loss)	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	7,583.33	91,000.00	91,000.00
36															
37	Financial Measuremens														
38	Operating Account														
39	Escrow Account														
40	Homestore Account														
41	Total Checking Accounts														
42															
43	CIP Accounts														
44	CIP #40 Whitten														
45	CIP #41 Cannington														
46	CIP #42 Lane														
47	Total CIP														