

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/09

INCOME AND EXPENSES

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Jan-09			#DIV/0!	100% of budget	
Contributions	886.30	36,166.67	32,512.15	90%	100% or less of	
Gifts in Kind	3,286.45	40,250.00	11,067.13	27%		
Sponsorships		198,333.33	-	0%	"	
Fund Raising		5,833.33	5,930.29	102%	"	
Grants	9,314.14	240,916.67	96,106.64	40%		
Mortgages	6,525.22	37,916.67	53,325.86	141%		
Home Store	24,258.99	163,333.33	109,097.97	67%		
Land Donations			-			
Other	150.00	29,166.67	150.00	1%		
TOTAL INCOME	44,421.10	751,916.67	308,190.04	41%	"	\$0

EXPENSES

Home Store expense	13,436.83	110,250.00	92,033.72			
Building - Construction	6,165.65	455,000.00	208,245.38			
Family Services		1,750.00	618.65			
P.R./Marketing	3,091.47	23,333.33	15,341.34			
Site Selection		23,333.33	157.00			
Volunteer Coordinator		14,583.33	3,215.51			
Finance Committee	651.42	21,000.00	3,402.03			
Resource Development	651.42	17,500.00	4,869.43			
Church Relations		1,166.67	-			
Program Management	1,732.12	8,750.00	11,994.36			
Lic & Dues		2,333.33	4,375.33			
Administrative Expense	6,532.22	71,458.33	45,015.05			
Other Expenses	217.03	1,458.33	2,710.73			
TOTAL EXPENSES	32,478.16	751,916.67	299,944.81			

ReSTORE INFORMATION

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ReStore Outlet Revenue	24,258.99	163,333.33	121,433.23	74%	100% of budget	
Restore Outlet Expenses	13,436.83	110,250.00	92,033.72			
RESTORE PROFIT/(LOSS)	10,822.16	53,083.33	29,399.51		Profit increase	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		708.52	5,410.56			
Homeowners Escrow Account		1,954.25	15,917.12			
Homestore Account		14,318.41	18,434.26			
TOTAL CASH ACCOUNTS		16,981.18	39,761.94			
CIP ACCOUNTS						
CIP #43 Gonnerman		30,125.90	39,749.74			
CIP#44 Diaz		7,933.40	27,685.15			
CIP# 45 Littlefield		2,070.58	15,997.09			
CIP #46 Cohen		1,760.68	2,190.90			
CIP #47 Souter		1,765.53	1,765.50			
CIP #48 Kartune		1,870.53	1,870.53			
TOTAL CIP ACCOUNTS		45,526.62	89,258.91			
FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
YTD Overhead %					Maintain at 15%	
Average Costs per home with land		\$75,000			Point of	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			Point of	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/0			Units planned should be > or = to 50% complete by Q3	
# under construction/permits		4				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		11			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					increase over	
# of new volunteers YTD					increase over	
% of Board Participation					100%	
# of Homes built in Citrus County to		42			200 by end of	
# of homes built overseas with our		23			House for a	
					↑ each year	

Indicates areas of concern