

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/09

INCOME AND EXPENSES

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Jun-09			#DIV/0!	100% of budget	
Contributions	2,710.25	62,000.00	\$51,219.82	83%	100% or less of	
Gifts in Kind	3,410.12	69,000.00	\$23,836.13	35%		
Sponsorships	10,000.00	340,000.00	\$210,000.00	62%	"	
Fund Raising		10,000.00	\$16,581.01	166%	"	
Grants	25,000.00	413,000.00	\$184,703.41	45%		
Mortgages	5,919.98	65,000.00	\$81,403.67	125%		
Home Store	13,704.73	280,000.00	\$198,234.55	71%		
Land Donations			\$77,050.00			
Other	80.00	50,000.00	\$536.50	1%		
TOTAL INCOME	60,825.08	1,289,000.00	\$843,565.09	65%	"	\$0

EXPENSES

Home Store expense	10,780.87	189,000.00	\$165,520.79	88%		
Building - Construction	116,485.47	780,000.00	\$497,700.26	64%		
Family Services	481.51	3,000.00	\$2,176.95	73%		
P.R./Marketing	1,749.08	40,000.00	\$26,306.11	66%		
Site Selection		40,000.00	\$769.91	2%		
Volunteer Coordinator		25,000.00	\$3,215.51	13%		
Finance Committee	645.90	36,000.00	\$6,958.62	19%		
Resource Development	645.90	30,000.00	\$8,426.02	28%		
Church Relations		2,000.00	\$0.00	0%		
Program Management	1,722.40	15,000.00	\$21,478.60	143%		
Lic & Dues		4,000.00	\$4,375.33	109%		
Administrative Expense	9,343.04	122,500.00	\$85,986.21	70%		
Other Expenses		2,500.00	\$2,733.41	109%		
TOTAL EXPENSES	141,854.17	1,289,000.00	\$660,126.93	51%		

ReSTORE INFORMATION

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ReStore Outlet Revenue	13,704.73	280,000.00	\$210,569.81	75%	100% of budget	
Restore Outlet Expenses	10,780.87	189,000.00	\$165,520.79	88%		
RESTORE PROFIT/(LOSS)	2,923.86	91,000.00	\$45,049.02	50%	Profit increase	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		\$99,847.85	\$37,882.44			
Homeowners Escrow Account		\$8,952.66	\$27,511.78			
Homestore Account		\$11,044.63	\$11,562.61			
TOTAL CASH ACCOUNTS		\$119,845.14	\$76,956.83			
CIP ACCOUNTS						
CIP #47 Murray		\$22,311.19	\$28,091.39			
CIP #51 Harrison		\$1,008.30	\$8,868.57			
CIP #52 Levine		\$10.80	\$1,661.83			
TOTAL CIP ACCOUNTS		\$23,330.29	\$38,621.79			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
YTD Overhead %					Maintain at 15%	
Average Costs per home with land		\$75,000			Point of	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			Point of	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/0			Units planned should be > or = to 50% complete by Q3	
# under construction/permits		3				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					increase over	
# of new volunteers YTD					increase over	
% of Board Participation					100%	
# of Homes built in Citrus County to		39			200 by end of	
# of homes built overseas with our		21			House for a	
					↑ each year	

Indicates areas of concern