

# **ReStore 1 Report – Inverness**

## **March Monthly Report for BOD**

**April 1, 2011**

**The monthly sales were as follows:**

<b>Week</b>	<b>Sales</b>	<b>Tax</b>	<b>Net Income</b>
<b>Week 1</b>	<b>\$ 3,686.68</b>	<b>\$ 204.68</b>	<b>\$ 3,482.00</b>
<b>Week 2</b>	<b>\$ 5,557.75</b>	<b>\$ 306.55</b>	<b>\$ 5,251.20</b>
<b>Week 3</b>	<b>\$ 4,240.18</b>	<b>\$ 234.92</b>	<b>\$ 4,005.26</b>
<b>Week 4</b>	<b>\$ 6,024.75</b>	<b>\$ 335.94</b>	<b>\$ 5,689.81</b>
<b>Week 5</b>	<b>\$ 3,286.26</b>	<b>\$ 181.49</b>	<b>\$ 3,104.77</b>
<b>Total</b>	<b>\$22,795.62</b>	<b>\$ 1,263.57</b>	<b>\$ 21,533.04</b>
<b>Monthly Expenses</b>			<b>\$ (12,073.35)</b>
<b>Other Income</b>			<b>\$ 15.00</b>
<b>Net Balance</b>			<b>\$ 9,474.70</b>

**Sales continued strong at the existing Restore 1 in Inverness in March. We were able to make great profit with our expenses being a little less. The second straight month in a row they have edged out Restore 2 in total sales. Our customer count has not dropped off at all and drop off donations have continued steadily.**

**Are volunteer base is still strong at the Inverness store as it is closer for a lot of long term volunteers. They are doing wonderful along with Tim our warehouse manager to keep the store stocked and in great condition to keep sales growing.**

**We have partnered with the C.C. Dept. of Public Works in helping with the deconstruction of homes that have been slated for demolition in Citrus. We met with Walt Eastmond Project Manager who is heading up the program with us and another non-profit. We salvaged everything we could out of two homes to be torn down in Beverly Hills. We received heating/air conditioning system which we sold for \$800.00 a whole set of cabinets sold for \$600.00, and other small items we sold at our Inverness store. This worked out great and the prospect is that it will continue each month as they do future projects.**

**We have been chosen as one of the few affiliates who will be allowed to continue in the future donation program from Disney Resorts. Some affiliates did not follow the safety procedures and regulations set forth by Disney and have been dropped from the program. They soon will be starting on another hotel and will be ready for us to pick up more things in May.**

**David Brightman  
Director Retail Sales**