

Home Store Report

May Monthly Report for BOD

June 1, 2009

The Monthly sales were as follows:

<u>Week</u>	<u>Sales</u>	<u>Tax</u>	<u>Net Income</u>
Week 1(2 days)	\$ 2159.53	\$ 121.67	\$ 2037.86
Week 2	\$ 4281.93	\$ 238.69	\$ 4043.24
Week 3	\$ 3387.57	\$ 180.60	\$ 3206.97
Week 4	\$ 3744.82	\$ 202.13	\$ 3542.69
Week 5(5 days)	\$ 4256.41	\$ 219.99	\$ 4036.42
Total	\$ 17830.26	\$ 963.08	\$ 16867.18
Monthly Expenses			\$(17207.53)
Other Income			\$ 24.08
Net Balance			\$ (316.27)

May was a slow sales month this year. We averaged over 132 customers a day and the parking is always full. Expenses were up due to 3 pay periods this month. The snow birds have gone back north. The customer count has dropped about 30 persons a day to an average 140 customers per day. We sold several cars this month but nothing of value. One customer is in the process of donating a classic car 1976 Alpha-Romeo Spider.

The staff and volunteers are working very hard to keep the warehouse clean and presenting the donated items for maximum value. As always we continue to get many comments on how well the store looks compared to other charities

Our Real Estate contacts have donated several houses full of furniture again this month. Other donations continue to be high and the warehouse is full. I talked to several customers who stated we have the best quality of items for sale compared to the other local thirty stores. Donations of televisions were high this month due to the upcoming switch to digital television signal. All of these televisions are digital compatible but the public is buying flat screens.

Jerry Lamm
Retail Store Manager