

# HABITAT FOR HUMANITY OF CITRUS COUNTY

## MONTHLY REPORT

YTD ended 06/30/10

### INCOME AND EXPENSES MONTH ENDED 7/31/09

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	
<b>INCOME</b>	<b>Jul-09</b>				100% of budget	
Contributions	1,144.40	5,000.00	1,144.40	23%	100% or less of	
Gifts in Kind	3,042.36	4,166.67	3,042.36	73%		
Sponsorships	-	20,833.33	-	0%	"	
Fund Raising	-	1,666.67	-	0%	"	
Grants	9,007.94	5,000.00	9,007.94	180%		
Ship	50,000.00	11,000.00	50,000.00	455%		
Mortgages	6,371.40	6,666.67	6,371.40	96%		
Home Store	15,199.64	21,666.67	15,199.64	70%		
Land Donations	6,000.00	12,916.67	6,000.00	46%		
Other	53.00	666.67	53.00	8%		
<b>TOTAL INCOME</b>	90,818.74	89,583.33	90,818.74	101%	"	-

### EXPENSES

Home Store expense	13,543.83	15,833.33	13,543.83	86%		
Building - Construction	10,740.08	45,833.33	10,740.08	23%		
Family Services	453.03	333.33	453.03	136%		
P.R./Marketing	3,875.00	3,333.33	3,875.00	116%		
Site Selection	-	4,166.67	-	0%		
Volunteer Coordinator	-	2,500.00	-	0%		
Finance Committee	645.90	2,916.67	645.90	22%		
Resource Development	645.90	2,500.00	645.90	26%		
Church Relations	-	166.67	-	0%		
Program Management	1,722.40	1,833.33	1,722.40	94%		
Lic & Dues	-	333.33	-	0%		
Administrative Expense	7,518.69	9,625.00	7,518.69	78%		
Other Expenses	-	208.33	-	0%		
<b>TOTAL EXPENSES</b>	39,144.83	89,583.33	39,144.83	44%		-

<b>ReSTORE INFORMATION</b>						
ReStore Outlet Revenue	15,199.64	23,333.33	15,199.64	65%	100% of budget	
Restore Outlet Expenses	13,543.83	15,750.00	13,543.83	86%		
<b>RESTORE PROFIT/(LOSS)</b>	1,655.81	7,583.33	1,655.81	22%	Profit increase	
<b>FINANCIAL MEASUREMENTS</b>						
<b>BANK ACCOUNTS</b>		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		37,882.44	49,504.32			
Homeowners Escrow Account		27,511.78	27,761.78			
Homestore Account		11,562.61	10,120.92			
<b>TOTAL CASH ACCOUNTS</b>		76,956.83	87,387.02			
<b>CIP ACCOUNTS</b>						
Cip #47 Murray		28,091.39	41,346.90			
Cip #51 Harrison		8,868.57	22,189.67			
Cip #52 Levine		1,661.83	10,267.12			
Cip #53			49.28			
Cip #54			49.28			
<b>TOTAL CIP ACCOUNTS</b>		38,621.79	73,902.25			

<b>FINANCIAL MEASUREMENTS</b>		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
YTD Overhead %					Maintain at 15%	
Average Costs per home with land		\$75,000			Point of	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			Point of	

<b>CONSTRUCTION INFORMATION</b>					BENCHMARK	
# of housing units planned vs. completed YTD		8/0			Units planned should be > or = to 50% complete by Q3	
# under construction/permits		3				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
<b>LAND BANK</b>					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
<b>MISCELLANEOUS MEASUREMENTS</b>					BENCHMARK	
Candidates in Pipeline vs. # needed		11 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					increase over	
# of new volunteers YTD					increase over	
% of Board Participation					100%	
# of Homes built in Citrus County to		49			200 by end of	
# of homes built overseas with our		23			House for a	
					↑ each year	

Indicates areas of concern