

Home Store Report

January Monthly Report for BOD

February 2, 2008

The Monthly sales were as follows:

<u>Week</u>	<u>Sales</u>	<u>Tax</u>	<u>Net Income</u>
Week 1(2 Days)	\$ 2100.20	\$ 118.88	\$ 1981.32
Week 2	\$ 5420.40	\$ 296.46	\$ 5123.94
Week 3	\$ 6591.40	\$ 296.46	\$ 6236.13
Week 4	\$ 5477.10	\$ 295.63	\$ 5181.47
Week 5	\$ 6034.22	\$ 322.61	\$ 5711.61
Total	\$ 25623.37	\$ 1388.90	\$ 24234.47
Monthly Expenses			\$(14103.83)
Other Income			\$ 24.52
Net Balance			\$ 10155.16

January was an excellent month. All measurements for how the store is doing have increased dramatically this month. Sales were \$24,234.47 which is \$6,416.51 over last year's January totals sales. The number of customers increased to a daily average of 166 per day versus 103 daily averages when we started keeping records last July. Donations have also increased along with the quality.

The staff and volunteers are working very hard to keep the warehouse clean and presenting the donated items for maximum value. As always we continue to get many comments on how well the store looks compared to other charities. I was stopped at Wal-Mart by one of our customer, they stated how nice our store was laid out and not overly crowded with merchandise like some of the others thrifts stores in the area.

Citrus Hill Builders a new vendor donated a whole truck load of building materials, lights, doors, metal tubing, electrical items, and medicine cabinets. Black Diamond residences continue to call us at least one a week to donate. We have started to get weekly calls from local communities, organizations, and churches for their annual rummage sales. We have at least one picked up of donations every Saturday this month. Some days you think we could not receive another donated item into the warehouse and within a couple of days sales have decimated the inventory, a good problem.

Jerry Lamm
Retail Store Manager