

HABITAT FOR HUMANITY OF CITRUS COUNTY

MONTHLY REPORT

YTD ended 06/30/10

INCOME AND EXPENSES MONTH ENDING 3/31/10

	Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
INCOME	Mar-09			#DIV/0!	100% of budget	
Contributions	13,735.00	45,000.00	44,598.60	99%	100% or less of	
Gifts in Kind	1,198.70	37,500.00	14,121.00	38%		
Sponsorships	-	187,500.00	1,000.00	1%	"	
Fund Raising	8,211.11	15,000.00	17,981.11	120%	"	
Grants	-	45,000.00	39,719.85	88%		
Ship	-	99,000.00	100,000.00	101%		
Mortgages	7,110.13	60,000.00	60,616.30	101%		
Home Store	28,153.29	195,000.00	81,659.46	42%		
Land Donations	-	116,250.00	162,521.00	140%		
Other	90.00	6,000.00	1,206.56	20%		
TOTAL INCOME	58,498.23	806,250.00	523,423.88	65%	"	\$0

EXPENSES						
Home Store expense	17,887.51	142,500.00	142,599.04	100%		
Building - Construction	3,912.66	412,500.00	161,919.85	39%		
Family Services	40.59	3,000.00	1,324.34	44%		
P.R./Marketing	1,994.34	30,000.00	23,032.41	77%		
Site Selection	-	37,500.00	20,075.76	54%		
Volunteer Coordinator	-	22,500.00	-	0%		
Finance Committee	683.17	26,250.00	6,231.94	24%		
Resource Development	683.17	22,500.00	6,231.94	28%		
Church Relations	-	1,500.00	-	0%		
Program Management	1,821.76	16,500.00	16,627.59	101%		
Lic & Dues	-	3,000.00	-	0%		
Administrative Expense	18,664.09	86,625.00	82,085.46	95%		
Other Expenses	-	1,875.00	-	0%		
Audit Expense	-	10,000.00	7,124.26	71%		
TOTAL EXPENSES	45,687.29	806,250.00	467,252.59	58%		

ReSTORE INFORMATION						
ReStore Outlet Revenue	28153.29	210,000.00	178,899.69	85%	100% of budget	
Restore Outlet Expenses	17887.51	141,750.00	135,909.44	96%		
RESTORE PROFIT/(LOSS)	10,265.78	68,250.00	42,990.25	63%	Profit increase	
FINANCIAL MEASUREMENTS					BENCHMARK	
BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
Operating Account		23,451.17	8,878.28			
Homeowners Escrow Account		23,863.78	16,280.38			
Homestore Account		12,961.79	30,734.66			
TOTAL CASH ACCOUNTS		60,276.74	55,893.32			
CIP ACCOUNTS						
CIP #53 Howard/Weinel		56,558.28	60,014.93			
CIP#54 Rhodes		39,123.04	42,230.52			
CIP# 55 Perez		19,927.45	23,237.44			
CIP #56 Knight		19,772.07	22,926.05			
CIP #57 Durrance		10,362.16	14,748.41			
CIP#58 Dupuis		10,362.16	14,748.41			
TOTAL CIP ACCOUNTS		156,105.16	177,905.76			

FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
YTD Overhead %					Maintain at 15%	
Average Costs per home with land		\$75,000			Point of	
					< than for-profit builder; conform to industry standard definition	
Average Cost per square foot		\$70.35				
Average Land Cost per unit		\$15,000/\$18,000			Point of	

CONSTRUCTION INFORMATION					BENCHMARK	
# of housing units planned vs. completed YTD		9/4			Units planned should be > or = to 50% complete by Q3	
# under construction/permits		6				
# of candidates waiting >6 mos post assignment for const start		0			0	
# Workdays to build a house		54				
LAND BANK					BENCHMARK	
# of lots available for FY08/09		9			ok	
# of lots available for future years		8			ok	
MISCELLANEOUS MEASUREMENTS					BENCHMARK	
Candidates in Pipeline vs. # needed		14 vs 13			Equal to 18 months worth of production	
Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
# of new donors YTD					increase over last	
# of new volunteers YTD					increase over last	
% of Board Participation					100%	
# of Homes built in Citrus County to		39			200 by end of	
# of homes built overseas with our		21			House for a	
					↑ each year	

Indicates areas of concern