

ReStore 1 Report – Inverness

April Monthly Report for BOD

May 1, 2011

The monthly sales were as follows:

Week	Sales	Tax	Net Income
Week 1	\$ 1,152.44	\$ 96.21	\$ 1,056.23
Week 2	\$ 6070.90	\$ 215.60	\$ 5,855.30
Week 3	\$ 5,379.29	\$ 201.45	\$ 5,177.84
Week 4	\$ 6,111.53	\$ 277.09	\$ 5,838.44
Week 5	\$ 5,715.61	\$ 489.82	\$ 5,225.79
Total	\$24,429.77	\$ 1,280.17	\$ 23,153.60
Monthly Expenses			\$ (14,123.48)
Other Income			\$ 15.00
Net Balance			\$ 9,045.12

Restore 1 in Inverness had a great month edging out the Restore 2 by almost a couple of thousand dollars in sales. Our profit increased from \$5,412.92 last April to \$9,045.12 this year. It's wonderful that we can add a second store 13 miles away and are able to not only increase sales at the existing store but do almost \$45,000 between the two units. It's a tribute to our great staff and volunteers. Everyone at both stores works very hard everyday, going above and beyond to help us grow.

We were fortunate to do some more deconstruction on two more properties in the county on Route 44&486. We salvaged \$300.00 from an aluminum pan roof on one building and sold cabinets, fans, light fixtures from another building for over \$500.00. The county has two more houses that we are deconstructing in May.

In order to increase sales in our Inverness store we are going to re-organize the back warehouse to make it easier to display doors, windows and other building supplies. This should help customers shop easier and pick out what they need. We also have plans to re-organize the receiving area to make items flow in and out smoother which will cut down on prep time and increase productivity.

**Dave Brightman
Director of Retail Sales**