

	A	B	C	D	E	F	G
1	<div>HABITAT FOR HUMANITY OF CITRUS COUNTY</div> <div>MONTHLY REPORT</div>						
2							
3	YTD ended 06/30/10						
4	INCOME AND EXPENSES MONTH 12/31/09						
5		Current Month	YTD Budget	YTD Actual Achieved	%	BENCHMARK	YTD Ended 06/30/08
6	INCOME	Dec-09			#DIV/0!	100% of budget	
7	Contributions	7,540.36	30,000.00	19,646.83	65%	100% or less of	
8	Gifts in Kind	200.00	25,000.00	10,195.80	41%		
9	Sponsorships	-	125,000.00	1,000.00	1%	"	
10	Fund Raising	-	10,000.00	6,700.00	67%	"	
11	Grants	15,503.97	30,000.00	39,019.85	130%		
12	Ship	25,000.00	66,000.00	100,000.00	152%		
13	Mortgages	6,608.72	40,000.00	38,463.31	96%		
14	Home Store	21,411.22	130,000.00	111,455.15	86%		
15	Land Donations	62,904.00	77,500.00	115,470.00	149%		
16	Other	58.00	4,000.00	926.56	23%		
17	TOTAL INCOME	139,226.27	537,500.00	442,877.50	82%	"	\$0
18							
19	EXPENSES						
20	Home Store expense	15,520.70	95,000.00	93,475.36	98%		
21	Building - Construction	7,048.00	275,000.00	148,515.06	54%		
22	Family Services	285.93	2,000.00	1,214.37	61%		
23	P.R./Marketing	1,858.38	20,000.00	17,097.54	85%		
24	Site Selection	32.10	25,000.00	16,219.27	65%		
25	Volunteer Coordinator	-	15,000.00	-	0%		
26	Finance Committee	637.20	17,500.00	4,180.95	24%		
27	Resource Development	637.20	15,000.00	4,180.95	28%		
28	Church Relations	-	1,000.00	-	0%		
29	Program Management	1,699.20	11,000.00	11,158.31	101%		
30	Lic & Dues	-	2,000.00	-	0%		
31	Administrative Expense	6,070.32	57,750.00	49,655.78	86%		
32	Other Expenses	-	1,250.00	-	0%		
33	Audit Expense	-	10,000.00	7,124.26	71%		

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34	TOTAL EXPENSES	33,789.03	537,500.00	352,821.85	66%		
35							
36	0	Current Month	YTD Budget	YTD Acutal	%	Benchmark	YTD Ended 6/30/09
37	ReStore Outlet Revenue	21,411.22	140,000.00	111,455.15	80%	100% of budget	
38	Restore Outlet Expenses	15,520.70	94,500.00	93,475.66	99%		
39	RESTORE PROFIT/(LOSS)	5,890.52	45,500.00	17,979.49	40%	Profit increase	
40							
41	FINANCIAL MEASUREMENTS					BENCHMARK	
42	BANK ACCOUNTS		Beginning Cash	Ending Cash		Equal to 6 months of cash utilization rate	12 mos average - Cash Utilization Rate
43	Operating Account		27,364.46	54,775.85			
44	Homeowners Escrow Account		8,550.39	20,873.02			
45	Homestore Account		16,085.74	11,704.68			
46	TOTAL CASH ACCOUNTS		52,000.59	87,353.55			
47							
48	CIP ACCOUNTS						
49	CIP #53 Howard/Weinel		27,214.10	33,488.77			
50	CIP#54 Rhodes		22,307.90	22,387.69			
51	CIP# 55 Crystal River		421.32	521.32			
52	CIP #56 Crystal River		311.96	411.96			
53	CIP #57 Crystal River		311.96	411.96			
54							
55	TOTAL CIP ACCOUNTS		50,567.24	57,221.70			
56							
57	FINANCIAL MEASUREMENTS		This month ended	Prior month ended	%		Total Mortgage Value
58	Delinquent Mortgage value >90 Days		< \$1,000.00		#VALUE!	7 % or less of the total mortgage value	
59	YTD Cost to Raise \$1 (percentage)					Maintain at 10%	
60	YTD Overhead %					Maintain at 15%	
61	Average Costs per home with land		\$75,000			Point of	

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						< than for-profit builder; conform to industry standard definition	
62	Average Cost per square foot		\$70.35				
63	Average Land Cost per unit		\$15,000/\$18,000			Point of	
64							
65	CONSTRUCTION INFORMATION					BENCHMARK	
	# of housing units planned vs. completed YTD		9/4			Units planned should be > or = to 50% complete by Q3	
66							
67	# under construction/permits		2/0				
	# of candidates waiting >6 mos post assignment for const start		0			0	
68							
69	# Workdays to build a house		54				
70							
71	LAND BANK					BENCHMARK	
72	# of lots available for FY08/09		9			ok	
73	# of lots available for future years		21			ok	
74							
75	MISCELLANEOUS MEASUREMENTS					BENCHMARK	
76	Candidates in Pipeline vs. # needed		8 vs 13			Equal to 18 months worth of production	
77	Foreclosure Percentage		0.0%			2.8% is the national average for Habitat	
78	# of new donors YTD					increase over last	
79	# of new volunteers YTD					increase over last	
80	% of Board Participation					100%	
81	# of Homes built in Citrus County to		51			200 by end of	
82	# of homes built overseas with our		21			House for a	
83						↑ each year	

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84	Indicates areas of concern						
85							
86							
87							