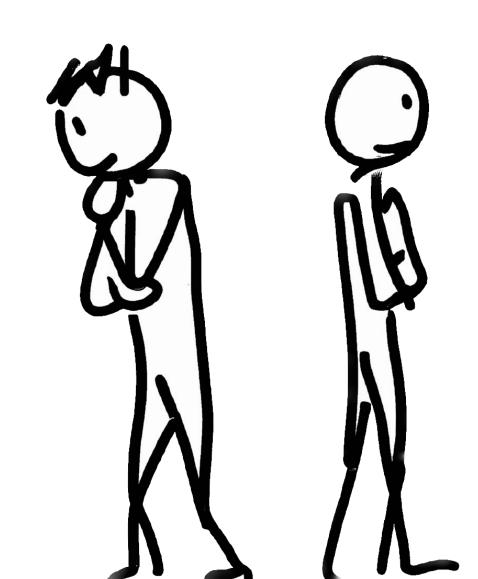
Notes on Behavioural Economics

Jason Collins





Tail on the 1st flip: \$2

Tail on the 2nd flip: \$4

Tail on the 3rd flip: \$8

Tail on the 4th flip: \$16

And so on.

$$E[X] = \frac{1}{2} \times 2 + \left(\frac{1}{2} \times \frac{1}{2}\right) \times 4 + \left(\frac{1}{2} \times \frac{1}{2} \times \frac{1}{2}\right) \times 8 + \left(\frac{1}{2} \times \frac{1}{2} \times \frac{1}{2} \times \frac{1}{2}\right) \times 16 + \cdots$$
Tail first Tail second Tail third Tail fourth

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$$= 1 + 1 + 1 + 1 + \dots$$

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$$= 1 + 1 + 1 + 1 + \dots$$

$$= \sum_{k=1}^{\infty} 1$$
$$= \infty$$

The expected utility of this game *X* is equal to:

$$E[U(X)] = \frac{1}{2}U(W+2) + \left(\frac{1}{2} \times \frac{1}{2}\right)U(W+4) + \left(\frac{1}{2} \times \frac{1}{2} \times \frac{1}{2}\right)U(W+8)$$

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$$+ \left(\frac{1}{2} \times \frac{1}{2} \times \frac{1}{2} \times \frac{1}{2}\right)U(W+16) + \cdots$$

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$$= \sum_{k=1}^{k=\infty} \frac{1}{2^k}U(W+2^k)$$

What is the maximum c a risk neutral player with U(x) = x would be willing to pay to play the game?

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$$c = \sum_{k=1}^{k=\infty} 1 = \infty$$

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$$\ln(W) = \sum_{k=1}^{k=\infty} \frac{1}{2^k} \ln(W + \$2^k - c)$$

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Wealth	Willing to pay
\$0.01	\$2.01
\$1000	\$10.95
\$1 million	\$20.87

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$$= 2\ln(2)$$

We can calculate what wealth is equivalent to this expected utility.

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$$W = e^{2\ln(2)} = 4$$