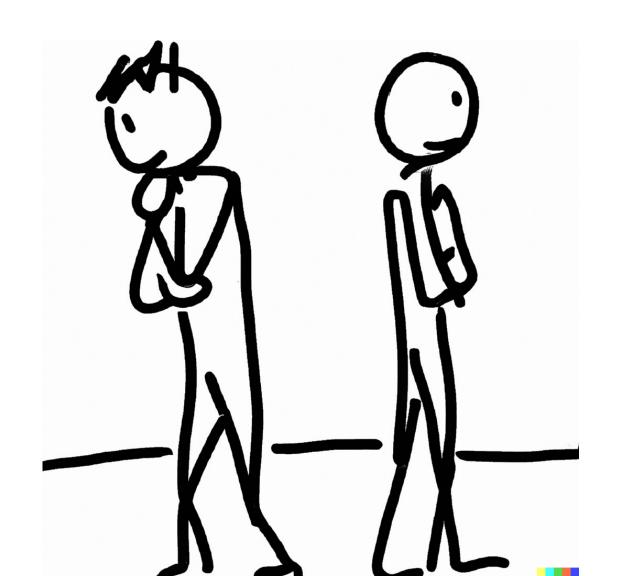
Notes on Behavioural Economics

Jason Collins



Estimate the conditional probability of outcome *A* given outcome *B*:

- The unconditional probability of outcome A.
- The probability of observing outcome *B* given outcome *A*.
- The total probability of outcome B

$$P(A|B) = \frac{P(A \cap B)}{P(B)}$$
$$= \frac{P(B|A)P(A)}{P(B)}$$

Total probability of B

$$P(B) = P(B|A)P(A) + P(B|\neg A)P(\neg A)$$

$$P(A|B) = \frac{P(B|A)P(A)}{P(B)}$$
$$= \frac{P(B|A)P(A)}{P(B|A)P(A) + P(B|\neg A)P(\neg A)}$$

Updating a belief

- A hypothesis, H
- The prior probability of H being true, P(H)
- The probability of observing event E given a hypothesis H, P(E|H)
- The posterior probability of the hypothesis H given the event E, P(H|E)

$$P(H|E) = \frac{P(E|H)P(H)}{P(E)}$$
Posterior belief

$$= \frac{P(E|H)P(H)}{P(E|H)P(H) + P(E|\neg H)P(\neg H)}$$



Prior belief

$$P(\text{rigged}) = 0.5$$

Probability of observing event

 $P(\text{head} \mid \text{rigged}) = 1$

Total probability of a head

```
P(\text{head}) = P(\text{head}|\text{rigged})P(\text{rigged}) + P(\text{head}|\text{fair})P(\text{fair})
= 1 × 0.5 + 0.5 × 0.5
= 0.75
```

$$P(\text{rigged}|\text{head}) = \frac{P(\text{head}|\text{rigged})P(\text{rigged})}{P(\text{head})}$$
$$= \frac{1 \times 0.5}{0.75}$$
$$= \frac{2}{3}$$



Prior belief

$$P(\text{rigged}) = \frac{2}{3}$$

Total probability of a head

$$P(\text{head}) = P(\text{head}|\text{rigged})P(\text{rigged}) + P(\text{head}|\text{fair})P(\text{fair})$$
$$= 1 \times \frac{2}{3} + 0.5 \times \frac{1}{3}$$
$$= \frac{5}{6}$$

$$P(\text{rigged}|\text{head}) = \frac{P(\text{head}|\text{rigged})P(\text{rigged})}{P(\text{head})}$$

$$=\frac{1\times\frac{2}{3}}{\frac{5}{6}}$$

$$=\frac{4}{5}$$



Prior belief

$$P(\text{rigged}) = \frac{4}{5}$$

Total probability of 10 heads

P(10 heads) = P(10 heads|rigged)P(rigged) + P(head|fair)P(fair)= $1 \times \frac{4}{5} + (\frac{1}{2})^{10} \times \frac{1}{5}$ = 0.8001953

$$P(\text{rigged}|10 \text{ heads}) = \frac{P(10 \text{ heads}|\text{rigged})P(\text{rigged})}{P(10 \text{ heads})}$$
$$= \frac{1 \times \frac{4}{5}}{0.8001953}$$
$$= 0.99976$$



$$P(\text{urn 1}|\text{yellow}) = \frac{P(\text{yellow} | \text{urn 1})P(\text{urn 1})}{P(\text{yellow})}$$

Prior belief

$$P(\text{urn 1}) = 0.5$$

Probability of observing event

 $P(\text{yellow} \mid \text{urn } 1) = 0.7$

Total probability of yellow ball

```
P(\text{yellow}) = P(\text{yellow} \mid \text{urn 1})P(\text{urn 1}) + P(\text{yellow} \mid \text{urn 2})P(\text{urn 2})= 0.7 \times 0.5 + 0.3 \times 0.5= 0.5
```

$$P(\text{urn 1}|\text{yellow}) = \frac{P(\text{yellow} | \text{urn 1})P(\text{urn 1})}{P(\text{yellow})}$$
$$= \frac{0.7 \times 0.5}{0.5}$$
$$= 0.7$$



Prior belief

$$P(\text{urn 1}) = 0.7$$

Total probability of black ball

```
P(\text{black}) = P(\text{black} | \text{urn 1})P(\text{urn 1}) + P(\text{black} | \text{urn 2})P(\text{urn 2})
= 0.3 × 0.7 + 0.7 × 0.3
= 0.42
```

$$P(\text{urn 1}|\text{black}) = \frac{P(\text{black}|\text{urn 1})P(\text{urn 1})}{P(\text{black})}$$
$$= \frac{0.3 \times 0.7}{0.42}$$
$$= 0.5$$

The Monty Hall problem

Suppose you're on a game show and you're given the choice of three doors: Behind one door is a car; behind the others, goats. You pick a door, say No. 1, and the host, who knows what's behind the doors, opens another door, say No. 3, which has a goat. He then says to you, "Do you want to pick door No. 2?" Is it to your advantage to switch your choice?

$$P(C2|D3) = \frac{P(D3|C2)P(C2)}{P(D3)}$$

Total probability of D3

P(D3) = P(D3|C1)P(C1) + P(D3|C2)P(C2) + P(D3|C3)P(C3)

Prior probability

$$P(C1) = P(C2) = P(C3) = \frac{1}{3}$$

Probability of observing event

$$P(D3 \mid C1) = \frac{1}{2}$$
 $P(D3 \mid C2) = 1$
 $P(D3 \mid C3) = 0$

Total probability of D3

$$P(D3) = P(D3|C1)P(C1) + P(D3|C2)P(C2) + P(D3|C3)P(C3)$$

$$= \frac{1}{2} \times \frac{1}{3} + 1 \times \frac{1}{3} + 0 \times \frac{1}{3}$$

$$= \frac{1}{2}$$

$$P(C2|D3) = \frac{P(D3|C2)P(C2)}{P(D3)}$$

$$=\frac{1\times\frac{1}{3}}{\frac{1}{2}}$$

$$=\frac{2}{3}$$