



**Rethinking Generosity**

# Overview & Offering

**AlforLove** helps foundations and nonprofit organizations reimagine generosity by using AI and automation to build deeper, more adaptive relationships with supporters.

We don't replace your tools — we connect and elevate them.

Our approach empowers small teams to make meaningful, measurable connections with donors, volunteers, and community members — at scale.

## Three Pillars of Support

**We help you track and grow all forms of generosity:**

### **1 Donors**

- Strengthen loyalty through smart touchpoints
- Adapt messaging based on past giving behavior
- Make every donor feel seen, appreciated, and involved

### **2 Volunteers**

- Understand their preferences and availability
- Nudge toward continued involvement and celebration
- Make coordination simple and recognition automatic

### **3 Community**

- Track engagement beyond donations or volunteering
- Identify micro-actions and loyalty trends
- Create a long-term relationship with your broader network



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# Modular Product Suite

**A suite of products designed to work on their own — or plugged together as part of a larger system.**

## Core System

### Generosity Engine

**SMART, REAL-TIME  
PROMOTION POWERED BY  
ACTIVITY**

The core AI-powered system that tracks, adapts, and nudges engagement across all supporter types.

- Smart flows for donors, volunteers, and community
- Modular and adaptive to your existing tools
- Enables all other modules to work

### Insights

**UNDERSTAND WHAT'S  
WORKING AND WHERE TO  
FOCUS**

Turns supporter activity into actionable strategy.

- Dashboard views and engagement reports
- AI-generated suggestions: "Donor lapse alert", "Best time to post for volunteers"
- Entry product for orgs not ready for full automation

## Add-Ons

### Engagement Engine

**SMART, REAL-TIME PROMOTION POWERED BY ACTIVITY**

Promotes your work and responds to your community in real-time.

- Smart auto-generated social posts based on real activity (signups, updates, milestones)
- Optional chatbot that answers FAQs and logs new interest patterns
- Turns daily operations into meaningful outreach
- Especially powerful during events, campaigns, or new launches

### Recognition Engine

**AUTOMATED APPRECIATION THAT FEELS HUMAN**

Automates appreciation and recognition in human, meaningful ways.

- Personalized thank-you messages
- Volunteer milestone tracking
- Social/email/web shoutouts
- Designed to keep supporters coming back

### Language Engine

**SPEAK THEIR LANGUAGE, WITH CARE**

Reach supporters in the language they understand best.

- Tone-aware, culturally sensitive translations
- Tracks and remembers language preferences
- Optional human-in-the-loop review flow



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# 1. Generosity Engine

**Track and grow engagement across donors, volunteers, and community members.**

## **Connects with:**

- Gmail, Outlook, Apple Mail, Yahoo
- CRM systems: Raiser's Edge, Salesforce, Kindful, Bloomerang, Little Green Light
- Event platforms: Eventbrite, Givebuttr, Classy, Cvent
- Volunteer management tools: Better Impact, VolunteerLocal
- Social media (Instagram, Facebook, X, LinkedIn, Threads)
- SMS/email services: Mailchimp, Constant Contact, Twilio, MailerLite
- Donor platforms: CanadaHelps, Network for Good, Benevity
- Custom forms, sign-ups, spreadsheets (via Zapier/Make)
- Website forms and UTM-tagged traffic

## **What It can watch:**

- Email opens, link clicks, replies
- Donations made (first, repeat, upgrade)
- Volunteer hours logged
- Event signups, RSVPs, check-ins
- Newsletter interactions
- Social media mentions, shares, tags
- Website behavior (scrolling, download, abandonment)
- Advocacy actions (petitions signed, shares)
- Birthday/anniversary triggers

## **What It can do:**

- Score engagement by individual, group, or campaign
- Flag supporters at risk of disengagement
- Recommend who to re-engage — and how
- Group people by activity type (lurkers, champions, volunteers, new donors)
- Auto-detect shifts in behavior
- Suggest personalized follow-up sequences (emails, texts, cards)
- Create smart lists: e.g., "Volunteers active in last 6 months + no donation yet"
- Set up reminders: e.g., "Check in 3 months after X event"
- Highlight invisible supporters who are active but unrecognized



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## 2. Insights Engine

**Turn your supporter data into real, actionable strategy.**

### **Dashboard can show:**

- Top 10 most active supporters (donor, volunteer, social, etc.)
- Who's drifting away and needs re-engagement
- Heatmap of engagement over the year (by date, channel, location)
- Event effectiveness (cost vs. action vs. retention)
- Content performance across email, social, and web
- Volunteer conversion and retention rates
- Donor upgrade/drop-off trends
- Predictive analytics: who's most likely to give next

### **Suggests actions like:**

- Compare campaigns to find top-performing approaches
- Detect best time of day/week for engagement
- Show which segments respond best to which messages
- Map supporter journeys across all touchpoints
- Recommend audience segments for specific campaigns
- Identify missed opportunities (e.g., people who engage but aren't yet donating)
- Detect channel overlap and underperformance
- Connect unseen dots across email, social, forms, and events

### **Suggests Actions Like:**

- "Re-send this campaign to people who opened but didn't act"
- "Invite this group to your next volunteer event — they've RSVP'd before"
- "Add a special thank-you to this month's top 10 advocates"
- "Highlight these donors in your next impact report"
- "Send a welcome series to these new subscribers from the gala"
- "Schedule re-engagement flow for these at-risk contacts"



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### 3. Recognition Engine

**Make recognition automatic, personal, and meaningful.**

• Triggers Recognition When:

- A donation crosses a milestone
- A volunteer logs hours or reaches a streak
- A supporter shares a campaign on social
- A new donor signs up
- A birthday, anniversary, or other meaningful date arrives
- Someone refers a friend or recruits another donor/volunteer
- A campaign goal is hit

**Tools It Uses:**

- Auto-generate personalized thank-you emails, SMS, or physical postcards
- Custom thank-you videos with name and campaign specifics
- Create digital badges or loyalty rewards (for gamified programs)
- Personalized shoutouts on social or newsletter
- Dynamic supporter timelines that showcase past involvement
- Surprise/delight triggers: “Random Act of Thanks” automation
- Generate gift ideas based on location, past activity, or interest
- Pull impact stats relevant to each supporter (“You helped us reach 82 students!”)
- Automate nomination or spotlight forms for community champions



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## 4. Engagement Engine

**Drive real-time interaction across channels to increase involvement and build momentum.**

### **What It Connects To:**

- Live chat tools (e.g., Intercom, Tidio, Facebook Messenger)
- Text platforms (Twilio, Community, WhatsApp)
- Email platforms (Mailchimp, ConvertKit, Constant Contact)
- On-site overlays and pop-ups
- Interactive forms, quizzes, pledges, and micro-surveys
- Social comment monitoring and reply triggers
- Voice assistants or phone trees (via Twilio, Voiceflow)

### **What It Can Trigger:**

- Real-time “you’re needed now” alerts for volunteers or donors
- Chat-style follow-ups after events or content engagement
- Personalized action nudges based on prior behavior
- Dynamic conversation starters on web/social (e.g., “Welcome back, we’ve got a new impact update for you”)
- Rapid-response thank-yous or feedback requests
- Time-limited challenges or pledges (gamified engagement)

### **What It Enables:**

- Two-way supporter conversations, not just outreach
- Micro-asks and in-the-moment recruitment
- Live “pulse checks” to sense mood or intent
- Rapid campaign acceleration through real-time loops
- Real engagement from casual visitors or silent subscribers



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## 5. Language Engine

**Shape every message to sound on-brand, on-tone, and truly human.**

### **What It Can Do:**

- Rewrite donor emails to be warmer, clearer, and more compelling
- Translate formal policy or mission language into plain speak
- Summarize long updates into 2–3 powerful sentences
- Adapt tone for different segments (e.g., young activists vs. long-time donors)
- Auto-generate subject lines, thank-you notes, or campaign blurbs
- Reword AI output to match brand personality and values
- Rewrite content in first-person (“We’re proud to...”), community-focused (“Together we...”), or impact-based tones

### **How It Helps:**

- Keeps supporter language consistent across platforms
- Builds trust through clear, intentional communication
- Saves team time on edits, rewrites, and blank-page blocks
- Strengthens emotional impact and calls to action
- Gives small teams big-agency-level writing support
- Can learn from past examples and improve over time

Each of these engines can run independently or link together.

The real power comes from combining them to:

**Capture attention + Grow involvement + Reward loyalty + Spot trends**

Make support feel seen, valued, and impactful

**Every connection is customizable.**

**Every automation is optional.**

**Every outcome is human-first.**

**You don’t need more software.**

**You need smarter connections.**

**ai4♥**