

Muhammad Labeeb

Python Full Stack Developer | Social Media Manager | Sales | Communications
Website Developer |

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I am a Full Stack Python developer, having created many web Applications, Automation softwares, scripting projects and having experience in social media management, sales, communications, lead generation, and others, experience in such vast fields allows me to tackle complex problems and projects in an effective and professional manner, I am also extremely punctual, dedicated, hard-working, and a committed person.



Experience

Account Executive

2024 - 2025

Nexus

Managing and nurturing client relations, while delegating technical tasks, I was also working the role of Business Development Executive.

Senior Sales Verifier

2024-7 - 2024-9

Mars BPO 2.0

Closing sales, creating and maintaining clients, and verifying sales, while supervising and training newbies.

Outbound Sales Expert

2024-4 - 2024-4

Bini Telecom

Verifying and Selling in the Medical Insurance industry.

Senior Sales Trainer and Specialist

2023-11 - 2024-3

Outright Marketing

Training new recruits, closing deals, generating leads, I did it all, Everything related to Sales

Business Development Manager

2023-11 - 2024-3

Extreme Commerce

Developing E Commerce Businesses, and Scaling them from zero to 100, managing inventory, selling, shipping, buyers, and making relations with suppliers, manufacturers.

Virtual Assistant, Lead Generation

2023-11 - 2024-3

ICM Group - Remote

Lead Generation through Organic Content creation, Content Creation, Social Media Management,



Skills and Tools

Python Programming, Full Stack Development, Automation, Scripting, Data Manipulation & Analysis
Sales, Communication, Outbound & Inbound Sales, Telecommunications, Closing
Client Relations Management, Customer Service Rep, Account Executive
Lead Generation, Content Creation, Lead Generation through Social Media
Youtube SEO, Content Creation, Social Media Management



Certifications

All done through coursera.

- How to Optimize Your Instagram Account
- Small Business Marketing Using Facebook
- System Administration and IT Infrastructure Services
- The Bits and Bytes of Computer Networking
- Foundations of Project Management
- Foundations of Cybersecurity
- Small Business Marketing Using YouTube
- Foundations of User Experience (UX) Design
- Create social media content with Prezi