Tutorial: Foundations of Non-truthful Mechanism Design

Part I: Equilibrium Analysis Tutor: Jason Hartline

Schedule:

Part la: 10-10:45am (http://ec20.sigecom.org/tech/tutorial)
Part lb: 11-11:45am (http://ec20.sigecom.org/tech/tutorial)

Exercises: 12-1pm (http://ec20.sigecom.org/tech/tutorial-exercises)

(https://tinyurl.com/non-truthful-exercises)

Protocol:

During session, panelest will answer clarifying questions in chat.

In post-session Q/A, "raise hand" to ask question.

Tutorial Cochairs



Brendan Lucier



Sigal Oren

Panelists



Yiding Feng



Yingkai Li

Foundations of Non-truthful Mechanism Design http://jasonhartline.com/tutorial-non-truthful/

Jason Hartline

Northwestern University

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EC Tutorial 2020

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- practical mechanisms are not truthful.
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Goal: theory for non-truthful mechanism design.

Part I

Equilibrium Analysis

- 1 Warmup: Second-price and First-Price Auction Examples
- 2 Single-dimensional Environments
- Revenue Equivalence and Applications
 - Characterizing Bayes-Nash equilbrium
 - Solving for Equilibrium
 - Uniqueness of Equilibrium
- 4 Robust Analysis of Equilibria

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- agents bid.
- winner is highest bidder.
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$$\Rightarrow$$

E.g.,
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Section 2

Single-dimensional Environments

References:

• Hartline (202?) "Mechanism Design and Approximation" Chapter 2

Single-dimensional Linear Environments

Model

• agents: $\{1, \ldots, n\}$; values: $\mathbf{v} = (v_1, \ldots, v_n)$; bids: $\mathbf{b} = (b_1, \ldots, b_n)$

Single-dimensional Linear Environments

Model

- agents: $\{1,\ldots,n\}$; values: $\mathbf{v}=(\mathsf{v}_1,\ldots,\mathsf{v}_n)$; bids: $\mathbf{b}=(\mathsf{b}_1,\ldots,\mathsf{b}_n)$
- linear utility: $v_i x_i p_i$ for allocation $x_i \in [0, 1]$ and payment $p_i \in \mathbb{R}$

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- welfare: $\sum_{i} v_{i} \tilde{x}_{i}(\mathbf{b})$; revenue: $\sum_{i} p_{i}(\mathbf{b})$

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Three Stages of Mechanism Design

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Compose ex post mechanism (\tilde{x}, \tilde{p}) and bid strategy b:

- ex post allocation rule: $x(\mathbf{v}) = \tilde{x}(b(\mathbf{v}))$
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Three Stages of Mechanism Design

- ex ante: before values are drawn (v random)
- interim: an agent's perspective at bid time $(v_i \text{ known}; \mathbf{v}_{-i} \text{ random})$
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$$b_i(\mathsf{v}_i) = \mathsf{v}_i/2$$
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	ex post	interim
bid allocation rule		
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Example (two agents, uniform values, first-price auction)

equilibrium bids: $b_i(\mathsf{v}_i) = \mathsf{v}_i/2$; feasibility: $\mathscr{X} = \{\mathbf{x} \subset [0,1]^n : \sum_i \mathsf{x}_i \leq 1\}$

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Section 3

Revenue Equivalence and Applications

References:

- Myerson (1981) "Optimal Auction Design"
- 2 Chawla, Hartline (2013) "Auctions with unique equilibria"
- Martline (202?) "Mechanism Design and Approximation" Chapter 2

Bayes-Nash Equilibrium

Definition (Bayes-Nash equilibrium, BNE)

A strategy profile b such that for all i and v_i , bidding $b_i = b_i(v_i)$ is a best response when other agents bid $b_{-i}(\mathbf{v}_{-i})$ with $\mathbf{v}_{-i} \sim \mathbf{F}_{-i}|_{v_i}$.

Notation

- value profile w.o. agent *i*'s value: $\mathbf{v}_{-i} = (v_1, \dots, v_{i-1}, ?, v_{i+1}, \dots, v_n)$
- conditional distribution of F given v_i : $F_{-i}|_{v_i}$ (if indep. $F_{-i}|_{v_i} = F_{-i}$)

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Example (Two agents, uniform values, first-price auction)

Strategies **b** as " $\forall i$, $b_i(v_i) = v_i/2$ " is a Bayes-Nash equilibrium.

- values are U[0,1]
- bids under b are U[0, 1/2]
- best response to bid U[0, 1/2] is $b_i(v_i) = v_i/2$

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Proposition

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(x, p) are induced by BNE of some b, F, and (\tilde{x}, \tilde{p}) if and only if: \forall i, v_i, z : v_i x_i(v_i) - p_i(v_i) \ge v_i x_i(z) - p_i(z) (and bids not in the range of b are weakly dominated.)
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Theorem (Myerson '81)

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- (monotonicity) x_i is monotonically non-decreasing
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(and bids not in the range of **b** are weakly dominated; often $p_i(0) = 0$)

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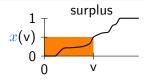
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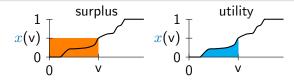
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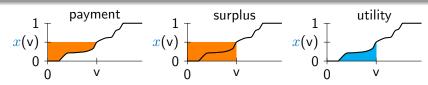
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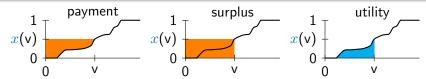
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- 2 non-existence of symmetric Bayes-Nash equilbrium

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Consequence: BNE of FPA is unique, symmetric, and welfare-maximal.

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- check guess: $\mathbf{E}[v_{(2)} \mid v_{(2)} < v]$ is monotone in v

Restriction for Lecture: single-item auction, continuous strategies

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Proof of Corollary.

• agent 1 and 2 face random reserve "max($b_3, ..., b_n$)"

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- agent 1 and 2 face random reserve "max($b_3, ..., b_n$)"
- by theorem, their strategies are symmetric.

Restriction for Lecture: single-item auction, continuous strategies

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i.i.d. 2-agent first-price auction with (unknown) random reserve has no asymmetric equilibrium (continuous, bounded values)

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- same for player 1 and i.
- so all strategies are symmetric.

Revenue equivalence \Rightarrow two formulas for agent's utility:

•
$$u(v) = (v - b(v)) x(v)$$
 (first-price payment rule)

② $u(v) = \int_0^v x(z) dz$ (paymend identity / revenue equivalence)

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• so by (2):
$$u_1(v'') - u_1(v') = \int_{v'}^{v''} x_1(z) dz$$

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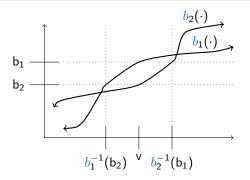
- \bullet assume strategies cross twice at v' and v''
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- so by (2): $u_1(v'') u_1(v') = \int_{v'}^{v''} x_1(z) dz$
 - $> \int_{\mathsf{v}'}^{\mathsf{v}''} x_2(\mathsf{z}) \, \mathsf{d}\mathsf{z} = u_2(\mathsf{v}'') u_2(\mathsf{v}')$
- ullet but by Lemma and (1): $u_1(\mathsf{v}') = u_2(\mathsf{v}')$ and $u_1(\mathsf{v}'') = u_2(\mathsf{v}'')$

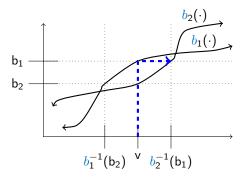
Lem: At v if $b_1(v) > b_2(v)$ then $x_1(v) > x_2(v)$, and equal if equal.

Proof by Picture.



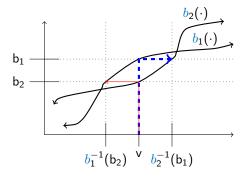
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I.i.d. winner-pays-bid position auctions

Definition (Winner-pays-bid Position Auction [cf. Edelman, Ostrovsky, Schwarz '07])

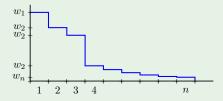
- *n* positions, allocation probabilities \mathbf{w} with $w_1 \geq \ldots \geq w_n$,
- agents assigned to positions in order of bid,
- agents pay bid if allocated.

l.i.d. winner-pays-bid position auctions

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Example

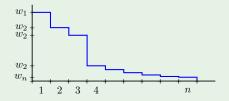


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Example



Theorem (Chawla, Hartline '13)

BNE of i.i.d. winner-pays-bid postion auction is unique, symmetric, and welfare-optimal.

Section 4

Robust Analysis of Equilibria

References:

- Borodin, Lucier (2010) "Price of anarchy for greedy auctions"
- Syrgkanis, Tardos (2013) "Composable and efficient mechanisms"
- O Hoy, Hartline, Taggart (2014) "Price of anarchy for auction revenue"
- Dütting, Kesselheim (2015) "Algorithms against anarchy: Understanding non-truthful mechanisms"
- Hoy, Nekipelov, Syrgkanis (2017) "Welfare guarantees from data"
- Martline (202?) "Mechanism Design and Approximation" Chapter 6

Definition (Winner-pays-bid Mechanism)

- solicit bids.
- 2 run allocation algorithm.
- winners pay their bids.

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* approximate Nash equilibrium.

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- outcome: 101 wins at 100.01; welfare: 101; optimal welfare: 101.
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- 3 shared agents, values: 99, 98, 97.
- equilibrium bids:* 100.01, 100.00, 0, 0, 0.

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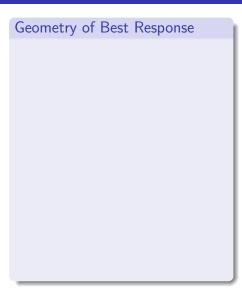
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- equilibrium bids:* 100.01, 100.00, 0, 0, 0.
- outcome: 101 wins at 100.01; welfare: 101; optimal welfare: 294.



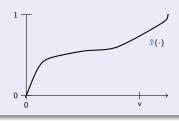
Geometry of Best Response "utility or competition is high"

Geometry of Best Response "utility or competition is high" $\tilde{x}(\cdot)$

Geometry of Best Response

"utility or competition is high"

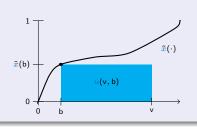
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Geometry of Best Response

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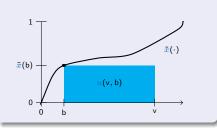
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Geometry of Best Response

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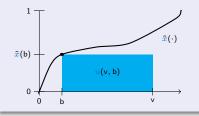
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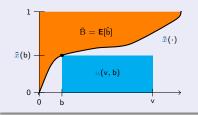
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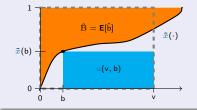
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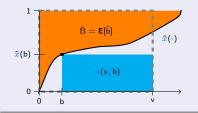
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Lem: In BNE:
$$u(v) + \hat{B} \ge e^{-1/e}v$$

Geometry of Best Response

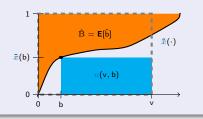
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Definition (conversion ratio μ)

"high competition ⇒ high rev"

Geometry of Best Response

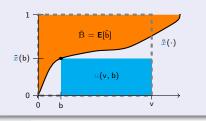
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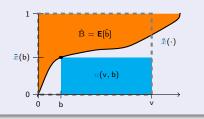
"high competition \Rightarrow high rev" $\mu = \max_{\mathbf{b}} \mathsf{OPT}(\hat{\mathbf{B}}) / \mathsf{Rev}(\mathbf{b})$

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Theorem

BNE welfare is $\mu e/e - 1$ -approx.

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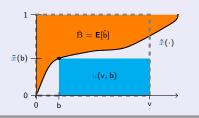
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Proof.

From lemma:

$$\mathsf{u}_i(\mathsf{v}_i) + \hat{\mathsf{B}}_i \ge e - 1/e\,\mathsf{v}_i$$

Geometry of Best Response

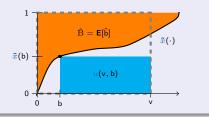
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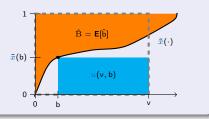
$$u_i(v_i) + \hat{B}_i x_i^*(\mathbf{v}) \ge e^{-1/e} v_i x_i^*(\mathbf{v})$$

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"utility or competition is high"

- winner-pays-bid utility:
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$$u_i(v_i) + \hat{B}_i x_i^{\star}(\mathbf{v}) \ge \frac{e-1}{e} v_i x_i^{\star}(\mathbf{v})$$

Sum over agents i, apply conversion rate $Util(\mathbf{v}) + \mu \operatorname{Rev}(\mathbf{v}) \ge e^{-1/e} \operatorname{OPT}(\mathbf{v})$

Geometry of Best Response

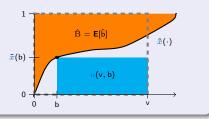
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Take expectations:

$$\mu$$
 Welfare $\geq e - 1/e$ OPT

Lemma

In BNE:
$$u(v) + \hat{B} \ge e - 1/e v$$

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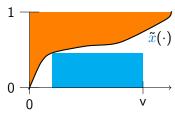
• By geometry: $u(v) + \hat{B} \ge 1/2 v$

Lemma

In BNE:
$$u(v) + \hat{B} \ge e - 1/e v$$

Proof.

 \bullet By geometry: $u(v)+\hat{\mathrm{B}}\geq 1/\!2\,v$

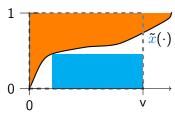


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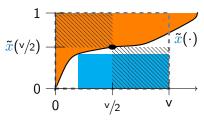


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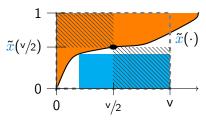


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• More careful analysis gives e - 1/e.

Analysis of Conversion Ratio

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Properties of Conversion Ratio

- not an equilibrium property.tight in some environments.
- closed under simultaneous composition.
- closed under randomization.

Theorem (e.g., Lucier, Borodin '10)

winner-pays-bid highest-bids-win mechanisms can have very bad equilibria.

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Example (Single-minded Combinatorial Auction)

Preferences:

- m items; m+2 agents.
- agent $i \in \{1, ..., m\}$ values bundle $S_i = \{i\}$ at $v_i = 1$.
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$$\hat{\mathbf{B}}_i = 1; \ \hat{\mathbf{B}}_h = 1; \ \mathsf{OPT}(\hat{\mathbf{B}}) = m; \ \mathsf{Rev}(\mathbf{b}) = 1.$$

Definition (Greedy Winner-pays-bid Mechanism)

1 bidders bid, **2** allocate greedily by $\phi_i(b_i)$, **3** winners pay their bids.

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Qstn How can near optimal non-truthful mechaisms be designed?

Parts II and III

Part II: Non-truthful Sample Complexity

- Counterfactual Estimation
- 2 I.i.d. Position Auctions
- General Reduction to I.i.d. Position Auctions

Part III: Simplicity, Robustness, & the Revelation Gap

- Revelation Gap
- 2 Implementation Theory