Chapter 1: Humans as Decision Makers

# Biases in Decision-Making

## Corresponding reading: Chapter 1, Page 3

### Purpose: Discussing biases in decision-making and how they influence our decisions.

1. Consider at least three important decisions you have made in the past (e.g., choosing your major).
2. For each of these decisions, list at least three potential biases that may have influenced your decision. Explain in what way those biases might have influenced your decision.
3. If you could go back in time, would you make the same decision? Why?
4. How would you make similar decisions in the future to avoid such biases?

***Note:*** *Understanding the case and what you need to do is PART OF THE CASE. If you do not understand a specific part, or are not sure what you should do, you need to review the corresponding reading section in the text before asking for help. You might also need to do some search on the internet. That is all part of the case and your learning process.*