## Business Change Toolkit

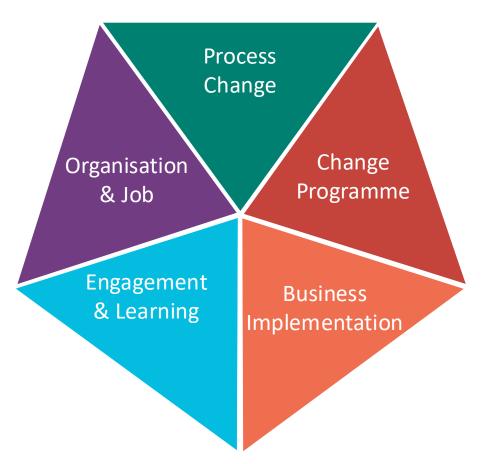
Collaborative Decision Making for a People Strategy

Babcock Team Approach

Version 1 – Jan 2023



## The Famous Five Accelerator Areas



#### PROCESS CHANGE

PRO 1 – Set the standards for the process work

PRO 2 - Create great formats to get people involved

PRO 3 – Implement the process changes

#### CHANGE PROGRAMME MANAGEMENT

CHG 1 Identify impacted processes & people

CHG 2 Identify change risks & opportunities

CHG 3 Publish a great change plan

#### **BUSINESS IMPLEMENTATION**

IMP 1 Establish governance

IMP 2 Conduct implementation workshops

IMP 3 Develop business readiness checklists

IMP 4 Monitor business actions

#### **ENGAGEMENT & LEARNING**

ENG 1 Assess audience needs

ENG 2 Define strategy and approach

ENG 3 Define catalogue, standards and environment

ENG 4 Prepare logistics and develop

ENG 5 Deliver, evaluate and improve

## ORGANISATIONAL ALIGNMENT & JOB IMPACT AND ALIGNMENT

ORG 1 Establish governance for decisions

ORG 2 Redesign organisation and roles

ORG 3 Develop profiles layer by layer

ORG 4 Monitor HR actions for impacted areas

ORG 5 Launch and monitor handover

JOB 1 Identify major HR and ORG impacts

JOB 2 Conduct a job impact analysis

JOB 3 Plan and monitor business & HR actions

JOB 4 Engage leaders to deliver actions for key roles

JOB 5 Make the changes and educate key roles



## PRO – Process Change

## **Introduction to Process Change**

#### **PROCESS CHANGE**

PRO 1 – Set the standards for the process work PRO 2 – Create great formats to get people involved PRO 3 – Implement the process changes



## PRO – Process Change

PRO 1 - Set the standards for the process work

Create a charter document that outlines which process formats are needed by which people, and which formats will suit their needs.

Accelerator - Programme Process Charter

The Charter provides a one page view of which processes need to be mapped/presented and which formats shall be used.

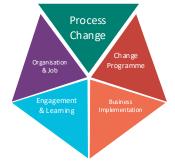
## PRO 2 – Create great formats to get people involved

Set up and facilitate a meeting with all project people that need processes to agree what standards will be used across the piece. For end user materials, involve people from the businesses to select relevant and usable designs.

**Accelerator - Process Scope Planning Document** 

This matrix can be used to identify which process formats should be developed for which audiences.

VOYAGER SOLUTIONS			Process Scope Planning Document The Voyager Methodology Version 1.0 01/03/23 Socie of Mark Current Reponsibilities																	
			Scope		k	Ti	me .					_	Curre		ponsib	ilities	_	_	_	_
		Process Model Ref	Sandardisation Group	Risk and Controls Ref	R2R Scope	Time - Current	Time - Shauld Spend		AR Team	Business Team	Commercial Team	Internation Team	AP Team 1	Overheads	Direct	Indrest	AP Team 2	Expenses	Payment	Reporting
Procure to Pay			_	_	_	_	_				_							_		_
Requisition of Goods or Services																	-			
Receipt of Goods or Services		-						1									1			$\overline{}$
Process Supplier Invoices								:									1			$\overline{}$
Process Supplier Payments								í									1			
Procurement Accounting																	1			$\overline{}$
Maintain Vendor Master File																				
Bill to Cash																				_
Billing																	-			
Manage Collections Process																				
Process Receipts								;									1			
Customer Accounting								!									!			
Controls								i									1			
Data Reporting																	1			



## PRO – Process Change

## PRO 3 – Implement the Process Change

Construct a four panel flightdeck consisting of the following sections: Team Members – to show any relaunched structures; Customers – to focus on satisfaction levels; Measures – to focus on team PKIs; and Operational Improvements.

#### Accelerator – The Flightdeck

The Flightdeck provides 'at a glance' visibility of over project team structure and implementation progress, including highlighting any issues and their respective corrective actions.

Section	Accelerator Code	Title of Deliverable	Purpose/usage	Gold Case Study Example	Template Link
Process Change	PRO 1	Programme Process Charter	To outline which process formats are needed by which people, and which format will suit their needs.		/
Process Change	PRO 2	Process Scope Planning Document	To identify which process formats should be developed for which audience.		PRO 2 - Process Scope Planning Document.xlsx
Process Change	PRO 3	Operational Flightdeck	To provide 'at a glance' visibility of overall project progress.		/



# CHG – Change Programme Management

Introduction to Change Programme Management

#### CHANGE PROGRAMME MANAGEMENT

CHG 1 Identify impacted processes & people CHG 2 Identify change risks & opportunities CHG 3 Publish a great change plan



## CHG – Change Programme Management

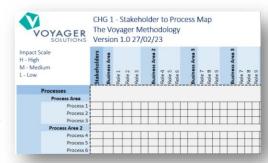
CHG 1 – Identify impacted processes and people

Ensure that you understand the full scope of the processes or services that are being impacted.

Accelerator - Stakeholder to Process Map Template

Hold workshops and meetings with people who understand the 'To-be' and with those who understand the 'As-Is' of impacted processes.

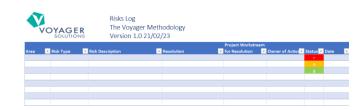
Build up this matrix to link the two together – what area is impacted by what process and how severe is the impact?



CHG 2 – Identify change risks and opportunities

Use the CHG 1 matric to identify the change risks and opportunities. Consider areas where organisational decisions will need to be made, areas where key jobs and roles will need to change, identify where communication, training and engagement will be required.

Accelerator – Risks and Opportunities log
Build a comprehensive log of risks and opportunities that
arise throughout the project





# CHG – Change Programme Management

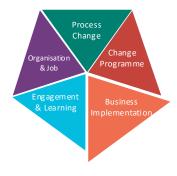
## CHG 3 – Publish a change plan

Create a discussion document which outlines: the key change risks and opportunities; the objectives and key outcomes of work; the guiding principles that will drive the work; and the broad change activities.

## Accelerators - Change Management Plan

The change plan should be the one-stop shop where project sponsors, project team members, impacted business sponsors, HR and solution providers can get a single, consistent view of what is covered by change management.

Section	Accelerator Code	Title of Deliverable	Purpose/usage	Gold Case Study Example	Template Link
Change Programme Management	CHG 1	Stakeholder to Process Map Template	To list the severity of each process impact against each business area.		CHG 1 - Stakeholder to Process Map Template.xlsx
Change Programme Management	CHG 2	Change Risks & Opportunities Log	To be a comprehensive log of risks and opportunities that aris throughout a project.		CHG 2 - Risks and Opportunities Log.xlsx
Change Programme Management	CHG 3	Change Management Plan	To outline the key change risks and opportunities, the objectives and key outcomes of the work, the guiding principles that will drive the work, and the broad change activities.		/



## Introduction to Business Implementation

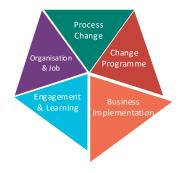
#### **BUSINESS IMPLEMENTATION**

IMP 1 Establish governance

IMP 2 Conduct implementation workshops

IMP 3 Develop business readiness checklists

IMP 4 Monitor business actions

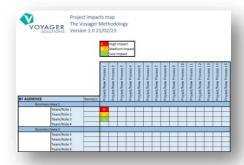


#### IMP 1 – Establish Governance

Get hold of a project plan and set up meetings with the project team members to determine which parts of the business they impact, and what type of activities they will need to local business contacts to do for them to prepare for the go-live.

#### Accelerator - Projects impacts map

This map will show how a project will impact the businesses. The high/medium/low scale easily shows where the highest impacts are.

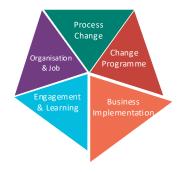


## IMP 2 – Conduct implementation workshops

Facilitate workshops between the project team and representatives from the impacted businesses. Ask the project members to present each activity and to explain what they require the impacted businesses to do locally to prepare for the changes. Throughout the workshop, encourage the impacted businesses to articulate what they will need to do to meet these requirements and note these down.

#### Accelerator – Implementation workshop poster

Poster formats work well for engaging the businesses to define local actions required. These should broadly be organised into process, people and technology.



#### IMP 3 – Develop the business readiness checklist

From the business actions, work out what checklist of actions/criteria need to be complete for each business area in order for them to feel comfortable for go-live.

#### Accelerator - Business readiness checklist

The checklist should contain yes/no criteria. Items with a green status are at an acceptable level for go-live, amber items are late but have a plan in place, and red items are those which are currently preventing the go-live.

VOYAGER SOLUTIONS			The	siness Voy rsion	ager	Meti	nodo	ecklis logy	st				
Status: G = Completed A = On Track R = Risk	Total Picture	Jusiness Area 1 >	Jusiness Area 2	Jusiness Area 3	Jusiness Area 4 >	Ausiness Area 5 >	Susiness Area 6 >	siness Area 7 >	siness Avea 8 >	siness Area 9 >	siness Area 10 >	siness Area 11 >	
Implementation Task 1	P	2	2	2	2	2	2	2	2	2	2	2	H
Implementation Task 2		A			А	A	A	A			А		
Implementation Task 3	Α	Α		Α	Α	А	А	А		Α	Α		
Implementation Task 4	Α	Α	Α	Α	Α	Α	A	A	A	Α	Α		
Implementation Task 5		A			Α	Α	Α	Α			Α		
Implementation Task 6		A											

IMP 4 - Monitor business actions

Accelerator - Implementation actions cycle



Section	Accelerator Code	Title of Deliverable	Purpose/usage	Gold Case Study Example	Template Link
Business Implementation	IMP 1	Projects Impacts Map	This maps impacts of individual process changes against areas, using a Low, Medium and High severity scale.		IMP 1 - Projects Impacts Map.xlsx
Business Implementation	IMP 2	Implementation Workshop Poster	Posters can be used to engage the businesses to define local actions that are required for the implementation of a process.		/
Business Implementation	IMP 3	Business Readiness Checklist	This checklist should contation yes/no criteria, using a green, amber and red status system		IMP 3 - Business Readiness Checklist.xlsx
Business Implementation	IMP 4	Implementation Actions Cycle			/



## **Introduction to Engagement & Learning**

#### **ENGAGEMENT & LEARNING**

ENG 1 Assess audience needs ENG 2 Define strategy and approach ENG 3 Define catalogue, standards and environment ENG 4 Prepare logistics and develop ENG 5 Deliver, evaluate and improve



#### **ENG 1 – Assess audience needs**

Create a breakdown of the impacted stakeholders to understand audiences.

Accelerator – Audience and channel analysis

A good audience analysis will contain: logical groupings of audiences; very outcome focussed messages; and characteristics that will allow you to select the best methods of delivery.

VOYAGER Th		Channel Analysis Methodology /02/23					
Stakeholder Group	No. of People	Business Area	Complexity	Language	Usage	Frequency	Typical Channels
SALES							
Order Administration	25	Germany, Packaging	Medium	German	80%	Deily:	Notice board
Order Administration	30	Germany, Packaging	Medium	German	80%	Delily	Newsletter
Order Administration	40	France, Packaging	Medium	French	80%	Delly	Daily Brief
FINANCE							
Cost Centre Managers	1000	UK	Low	English	0.05%	Monthly	Notice board
AP Accountant	50	UK	Medium	English	50%	Delly	Neusletter
General Ledger Managers	5	UK	High	English	50%	Delly	Daily Brief

## **ENG 2** – Confirm strategy and approach

Using the audience groupings and a time-line, confirm the messages or engagement activities that will need to be communicated at points along the time-line.

Accelerator - Engagement and learning plan

The plan should contain the single snapshot of all engagement and learning events planned.

VOYA SOI	GER	Learning and Engagement I The Voyager Methodology Version 1.0 02/03/23	Plan														
Business Area		Mossage/Event	Format	Frequency/Timing	Developed by	Delivered by	THATLINE	Week 1	Week 2	Work 4	week 5	Work G	wreek 7	Work B	Week 9	Wreek 11	Winek 12
Subhead																	
	Title 1	Frequently Asked Questions	Powerpoint	September	Project Manager	Project Manager		3								8	L
	Title 2							1.0				A					
	Title 3						;	6						щ	_	G	E
	Title4							ш	G	, R	L		6	4	8		6
	Title 5						į	Ш	_	S A		_	ш	6		_	4
	Title 6							ш	_	G	A			4	6	_	┺
	Title 7						_	$\perp$	_	_	6			_	_	1	_
Business Area 2							_	<u> </u>									_
Subhead						,		_				_				_	
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	Title 11 Title 12						1		0	1	-		9	4	4	-	10
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	Title 13		_				1		-	- 6				-	9	-	-
	Title 14																



#### ENG 3 - Confirm catalogue, standards and environment

For major events and for learning interventions, create a catalogue which specifies in detail what each specific course will cover. Think about 'what do I want people to do differently after attending this course'.

Accelerator - Catalogue of brilliant formats

The catalogue should be the basis of 'selling' the events and courses to stakeholders who are recipients, and to people who will need to be involved in creating the content.

## ENG 4 - Prepare logistics and develop

Start mapping events to departments, then to teams, then to people as soon as possible to allow for as much notice of event dates.

Accelerator – The development plan and course mappings Create a matrix that maps the courses or events to

departments, teams and people. Use this to estimate how many people will need to be on each event based on room capacity, and cluster people into groupings which can be used to confirm course dates.

VOYAG SOLUTIN			an and Course Ma ethodology 13/23	ppings				Timeline			
Course	Topics	Format	Duration	Development Ratio	Development Time	Developer	Draft	Design	Develop	Review	Deliver
	1. Invoice Verification										
Accounts Payable	2. Journal Entry			18 hours'development:							
Accounting	3. Inter-company	Classroom with System	16 hours (2 days)	1 hours delivery	16 x 18 hours	Joe Bloggs	03-Mar	17-Mar	31-Mar	07-Apr	14-Apr
	!										



#### **ENG** 5 – Deliver, evaluate and improve

Deliver the messages or events with passion. Evaluate the success by assessing the use of traditional measures such as quality of the room, instructors and materials. Importantly assess whether the individuals are 'job ready' – can they go back to work and perform the key tasks that are expected of them?

Accelerator - Role-Based Materials

Numerous materials to track actions etc at a role level, e.g.; RACI Chart; Skills and Training Matrix; Training and workshops.

Section	Accelerator Code	Title of Deliverable	Purpose/usage	Gold Case Study Example	Template Link
Engagement and Learning	ENG 1	Audience and Channel Analysis	A matrix that lists audiences that require learning/engagement and the complexity of said learning/engagement, to act as a jumping off point for scheduling events.	GLD ENG 1 - RRENG PPDI Training Needs Analysis 16.12.16 Signed off FINAL (003).xlsx	ENG 1 - Audience and Channel Analysis.xlsx
Engagement and Learning	ENG 2	Engagement and Learning Plan	A matrix that lists all upcoming learning events, their dates and the status of their preparation.	GLD ENG 2 - NMNA Training Strategy 2017 v2 0.pptx	ENG 2 - Engagement and Learning Plan.xlsx
Engagement and Learning	ENG 3	Catalogue of Brilliant Formats	A catalogue to 'sell' evenets and courses to stakeholders who are recipients, and to people who will need to be involved in crating the content.	GLD ENG 3 - Training Standards and Planning	/
Engagement and Learning	ENG 4	The Development Plan and Course Mappings	A matrix that tracks the projects of individual learning workshops.	GLD ENG 4 - Training Delivery Plan and Final Timetable	ENG 4 - Development Plan and Course Mappings.xlsx
Engagement and Learning	ENG 5	Role-Based Materials	Numerous materials to track the project at a role level.		FOLDER TO DO



Introduction to Organisation & Job

## ORGANISATIONAL ALIGNMENT & JOB IMPACT AND ALIGNMENT

ORG 1 Establish governance for decisions

ORG 2 Redesign organisation and roles

ORG 3 Develop profiles layer by layer

ORG 4 Monitor HR actions for impacted areas

ORG 5 Launch and monitor handover

JOB 1 Identify major HR and ORG impacts

JOB 2 Conduct a job impact analysis

JOB 3 Plan and monitor business & HR actions

JOB 4 Engage leaders to deliver actions for key

JOB 5 Make the changes and educate key roles



ORG 1



ORG 2





ORG 3

ORG 4





ORG 5

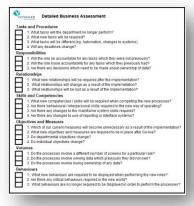


JOB 1

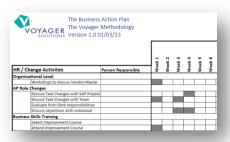




JOB 2



JOB 3





JOB 4

JOB 5

## Prepared by

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