

TrueCommerce™
Do business in every direction

Talent Acquisition

8/20/2024 8:38:13 PM

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Refresh Datetime

Req Open Date

1/1/2024

8/2/2024

Region

APAC

EMEA

NA

Type

Search

BAU

Growth

Upgrade

Department

Search

210-Sales

212-GS Sales

222-GS Sales Phase 2

310-Marketing

312-GS Marketing

430-Product Development

440-Product Strategy

530- Finance & Admin

540-People Team

550-IT

610- Professional Services

612-GS Professional Servic...

650-Worldwide Support

652-GS Worldwide Support

710-Upgrade Prof Services

715-Migration Implement...

750-Upgrade HR

755-US IT

Open Reqs by Month

45

11

33

49

10

22

25

1

January

February

March

April

May

June

July

August

2024

Open Reqs by Department

5

6

1

13

48

Auto

Bookings

Finance

SMB

Upgrade

Open Reqs by Type

36 (18.37%)

59 (30.1%)

101 (51.53%)

Type

BAU

Upgrade

Growth

Open Reqs by Region

25 (12.76%)

83 (42.35%)

88 (44.9%)

Region

NA

APAC

EMEA

Number of Hires by Region

19 (12.18%)

66 (42.31%)

71 (45.51%)

Region

NA

APAC

EMEA

Talent Sources

6 (3.73%)

19 (11.8%)

34 (21.12%)

38 (23.6%)

55 (34.16%)

3

Hire Source (Group)

Sourced talent

Referrals

Applicants

Internal Promo

Boomerangs

Others

Agency & University

Int	Req ID No	Req Open Date	Offer Approved	Offer Accepted	Days to Fill	Approved Req	Future Start or TBH	Group	Group 2	Country	Region	Est Start Date	Hire Source
	N-TC-UG-40	04/08/2024	07/08/2024	07/09/2024	92	Filled	Rumit Sareen	715-Migration Implementation Team	Upgrade	UK+I	EMEA	10/01/2024	Referral
Ext	N-TC-DEV-15	04/08/2024	04/24/2024	04/25/2024	17	Filled	Amanda Zhang	430-Product Development		China	APAC	05/06/2024	Applicant
Ext	N-TC-DEV-16	04/08/2024	04/26/2024	04/28/2024	20	Filled	Carina Li	430-Product Development		China	APAC	05/13/2024	Applicant
Ext	N-TC-IT-14	03/04/2024	05/01/2024	05/03/2024	60	Filled	Will Gomes	755-US IT	Upgrade	USA	NA	05/28/2024	LinkedIn Network
Ext	N-TC-MKT-18	01/17/2024	03/15/2024	03/15/2024	58	Filled	Michael Boehmer	312-GS Marketing	Bookings	UK+I	EMEA	04/01/2024	Applicant
Ext	N-TC-MKT-19	01/08/2024	02/07/2024	02/07/2024	30	Filled	Don Winston	312-GS Marketing	Auto	USA	NA	02/26/2024	Sourced- LinkedIn
Ext	N-TC-MKT-20	01/08/2024	01/30/2024	01/30/2024	22	Filled	Akira Dudley	312-GS Marketing	Bookings	USA	NA	02/12/2024	Employee Referral - Aven
Ext	N-TC-MKT-21	01/18/2024	03/25/2024	04/08/2024	81	Filled	Coral Signoret	312-GS Marketing	Bookings	Germany	EMEA	05/01/2024	Applicant
Ext	N-TC-MKT-26	04/26/2024	06/12/2024	06/18/2024	53	Filled	Jamal Febo	310-Marketing		Germany	EMEA	08/10/2024	Referral
Ext	N-TC-MKT-28	07/01/2024	08/05/2024	08/05/2024	35	Filled	Imani Reynolds	310-Marketing		USA	NA	08/26/2024	Sourced- LinkedIn
Ext	N-TC-SAL-128	02/08/2024	03/05/2024	03/05/2024	26	Filled	River Croteau-Hanson	212-GS Sales	Bookings	USA	NA	03/18/2024	Applicant-Blast Network
Ext	N-TC-SAL-123	02/08/2024	02/28/2024	02/28/2024	21	Filled	Josh Hestek	212-GS Sales	SMB	USA	NA	02/18/2024	Sourced- LinkedIn