

JASON (CHIAO CHUN) YANG

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Summary: First data scientist of a successful, profitable Series A startup, acquiring 2 companies over the last 2 years. Working with terabyte-scale data, I help marketers identify high impact strategies to connect with their customers.

RELEVANT EXPERIENCE

- InMarket Media** | *Data Scientist* Culver City, CA | 2018 – Present
- ❖ Expanded the data insights team from 2 to 5 to meet 9x growth in reporting capabilities, driving 108% increase in client retention and 317% increase in Share of Voice for major publications such as WSJ, CNBC.
 - ❖ Developed and launched the InSights product across 100+ campaigns, generating \$1MM+ revenue annually.
 - ❖ Introduced A/B testing and lift metrics to campaign reporting for evaluating performance.
 - ❖ Conducts SWOT analysis, tests hypotheses, and produces reports and dashboards to executives and department leaders to recommend product direction and define standards.
 - ❖ Developed time series decomposition analytics during COVID-19 to support digital lead generation.

- OSIsoft** | *Product Support Engineer II* San Francisco, CA | 2016 – 2018
- ❖ Designed, deployed, and maintained enterprise data warehousing solutions to Fortune 500 companies.
 - ❖ Conducted linear regression on product support logs to forecast call volume for staffing and product growth.
 - ❖ Devised technical solutions for hundreds of customers through calls and field services (CSAT Score: 5/5).

COMMUNITY VOLUNTEERING

- FutureMap** | *Data & Insights Manager* Los Angeles, CA | 2020 – Present
- ❖ Administers curriculum to help first-generation college graduates navigate their transition to the workforce.
 - ❖ Develops with Google Drive API to handle engagement data from 200+ students, creating a data processing standard for evaluating impact and identifying actionable insights.

- Hack for LA** | *Product Manager* Santa Monica, CA | 2018 – Present
- ❖ Brings together civic-minded volunteers to build digital products to serve our local community.
 - ❖ Founded the Job Match Project to better match job applicants to job openings using NLP and clustering.

- RAWdance** | *Board Member (Data Specialist)* San Francisco, CA | 2017 – 2018
- ❖ Conducted classification analyses to identify for donation KPIs using Python and Tableau.
 - ❖ Managed the deployment of the central CRM database to ensure data integrity.

TECHNICAL SKILLS

Programming: Python (numpy, pandas, sklearn, xgboost, TensorFlow), SQL, Spark (Scala, PySpark)

Cloud: AWS (SageMaker, Redshift, EMR, EC2); Google Cloud (BigQuery, Dataproc, Cloud Functions)

Visualization: Tableau, Looker, Power BI, Data Studio

Certifications: AWS ML Specialty, SQL (Microsoft MTA 98-364)

EDUCATION

Stanford University 2020 – 2021

- ❖ Graduate Courses: Machine Learning, Reinforcement Learning

UC Berkeley | *B.S. Chemical Engineering* 2011 – 2015

- ❖ Research: Computational Fluid Dynamics