The top 25 grocery chains with the most loyal shoppers in America

Áine Cain Jan 19, 2019, 10:29 AM PST



- Cone/Invision for The Kroger Co./AP Images
- Brand-loyal customers can seriously bolster a grocery chain's sales.
- But which grocers inspire the most loyalty from shoppers?
- A report from marketing platform <u>inMarket</u> revealed that Fry's Food & Drug Stores enjoy the most frequent monthly visits from returning customers.

What grocery chains inspire the most loyalty from customers?

Advertising platform <u>inMarket</u> decided to find out in its 2018 grocery loyalty report, which Business Insider was able to exclusively review.

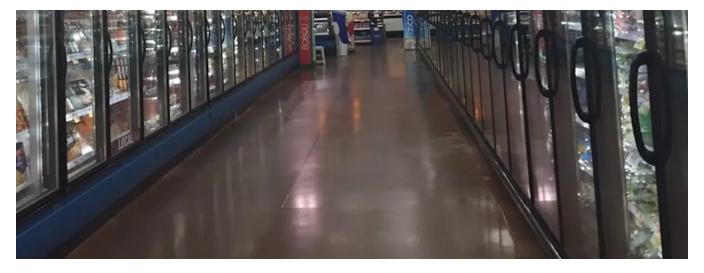
The report measured the average frequency that returning customers visited each chain on a monthly basis. In order to generate this report, inMarket sifted through anonymous location data from 50 million grocery customers. Only chains with at least 50 stores were analyzed.

Read more: The CEO of Kroger, America's largest supermarket chain, explains why the company's merger with the country's 6th-favorite grocer puts them in the perfect position to take on Amazon and Whole Foods

Here's a look at some chains that had no problems getting shoppers to come back again and again:

25. Big Y Foods





Frequency of returning customers' visits per month: 1.54

Store count: 68

24. Jewel-Osco

Frequency of returning customers' visits per month: 1.56

Store count: 182

23. Giant Food Stores

Store count: 142

22. Wegmans Food Markets

<u>Yelp</u>

Frequency of returning customers' visits per month: 1.59

Store count: 95



Store count: 79

20. WinCo Foods

Frequency of returning customers' visits per month: 1.68

Store count: 122

19. King Soopers

Frequency of returning customers' visits per month: 1.69

Store count: 119

18. Dillons Supermarkets

Store count: 63

17. Winn Dixie

Frequency of returning customers' visits per month: 1.74
Store count: 446
16. Whole Foods Market

Business Insider/Hayley Peterson

Frequency of returning customers' visits per month: 1.77

Store count: Over 490



Frequency of returning customers' visits per month: 1.85

Store count: 194

14. ShopRite

Frequency of returning customers' visits per month: 1.88

Store count: 255

13. Albertsons

Frequency of returning customers' visits per month: 1.89

Store count: 430

12. Stop & Shop

Store count: 394

11. Vons

Store count: 197

10. Food Lion

Virginia Retail/Flickr

Frequency of returning customers' visits per month: 2.03

Store count: 976



Aranami/Flickr

Frequency of returning customers' visits per month: 2.12

Store count: 882

8. Kroger

Hollis Johnson

Frequency of returning customers' visits per month: 2.17

Store count: 1,279

7. Harris Teeter

FoodBankCENC.org/Flickr

Frequency of returning customers' visits per month: 2.2

Store count: 240

6. H-E-B

Frequency of returning customers' visits per month: 2.22

Store count: 247

5. Smith's Food & Drug Stores

Store count: 142

4. Publix Super Market

Chelsea Greenwood/Business Insider

Frequency of returning customers' visits per month: 2.25

Store count: 1,200



Frequency of returning customers' visits per month: 2.26

Store count: 186

2. Giant Eagle

Frequency of returning customers' visits per month: 2.3

Store count: 316

1. Fry's Food & Drug Stores

Frequency of returning customers' visits per month: 2.43

Store count: 119