# **Jasprit Kaur**

SEO AND DIGITAL
MARKETING SPECIALIST &
DATA ANALYST

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# CERTIFICATIONS

#### **SEO Advance Certification**

Hubspot

#### **Pinterest Advertising Essentials**

Pinterest Academy

#### **Google Ads for Beginners**

Coursera

#### **Fundamentals of Digital Marketing**

Google Digital Garage

### Tableau Advance

Tableau Learning

## SKILLS

- Search Engine Optimization
- Search Engine Marketing
- Google Ads campaign management.
- Pinterest ads management
- Social Media Marketing
- Lead Generation
- Content Strategy
- Keyword research and analysis.
- On-page and off-page optimisation techniques.
- SEO audit and website analysis.
- Content creation and optimization.
- Technical SEO
- Optimizing Google My Business
- Link-Building
- HTML, CSS and Javascript

# **WORK EXPERIENCE**

#### **SEO and Digital Marketing Trainee**

Jul 2023 - Dec 2023

Integer Systems

- Escalated 120% website interaction by optimizing the loading speed by 80% of an Art Business in just two months.
- Grew the business's website from 0 to 200+ monthly organic traffic over 10 weeks by publishing 2 articles and building 3+ links per week.
- Increased 400 new user engagement and 1m 34s average engagement time by Google Ad campaign to amplify awareness in local areas
- Got 30+ leads by posting an ad on Meta which resulted in an increase of 40% in new followers and 103 link clicks.
- Drove over 10 sales, totalling 20,000 INR plus revenue per month.

#### SOFTWARE ENGINEER

Jan 2022 - Mar 2023

DRC Systems | GIFT City

- Created and tested Angular Library and published to public NPM Packages.
- Developing back-end services, models, and schemas with NodeJs and ExpressJS as middleware.
- Deployed a MEAN application and connected it to cloud service to provide an interactive platform for restaurants
- Creation and upkeep of MongoDB. Postman is employed to perform API testing.
- Ran Manual and Automated unit tests using Jasmin and Karma

#### FREELANCE WEB DESIGNER

Apr 2021 - Dec 2021

- Worked with clients like Alphapurple Foods, Hotel Janpath and Amrit Hotel
- Incorporated social media links, maps, and quick contact links to enhance the user experience.
- Dive deep into customer pain points and triangulate inputs (quantitative and qualitative data, client feedback, business and technical constraints, etc.) to inform and iterate design solutions.
- Define, create and iterate detailed user interactions, visual language and design patterns to support the entire brand's portfolio.

#### CASE STUDIES

# How my Small Business Skyrocketed Organic Traffic by 200% in Just 100 Days

- Gained 215 new users and 25 total organic clicks on the website monthly.
- Social media posts reached a 23K target audience and increased followers by 40%.
- Improved core web vitals for best search results.

#### A SWOT-based Approach to Marketing Excellence

 Understood the taste and interests of the target audience and based on that deduced keywords, which gave us right directions to our marketing campaigns.

# EDUCATION

#### **BACHELORS IN COMPUTER ENGINEERING**

#### **Ganpat University**

- GPA: 8.97 / 10
- Design Leader of Student Placement Committee
- Major Subjects: Databases, Data Structure and Algorithm, OOPs Concepts, Operating System, Compiler Design, Computer Networks, Artificial Intelligence, Data Science and Machine Learning & Theory of Computation