About this demo

This demonstration copy of The BMC Beverage Company Database – PDF format is designed to provide an idea of the types and depth of information and features available to you in the full version as well as to give you a feel for navigating through The Database in this electronic format. Be sure to visit the Features section and use the bookmarks to click through the various sections of the PDF edition.

What the PDF version offers:

The PDF version of The BMC Beverage Company Database was designed to look like the traditional print volume, but offer greater electronic functionality. Among its features:

- easy electronic navigation via linked bookmarks
- the ability to search for a company
- the ability to visit company websites
- send an e-mail by clicking on the link if one is provided

Features and functionality are described in greater detail later in this demo.

Before you purchase:

Please note: The BMC Beverage Company Database in PDF format is NOT a database. You cannot manipulate or add to the information or download company records into spreadsheets, contact management systems or database programs. If you require a database, Beverage Marketing does offer them. Please see www.bmcbeveragecompanydatabase.com where you can download a custom database in a format that meets your needs or contact Andrew Standardi at 800-332-6222 ext. 252 or 740-314-8380 ext. 252 for more information.

For information on other Beverage Marketing products or services, see our website at www.beveragemarketing.com

The 2019 BMC Beverage Company Databasé

Copyright Notice:

The information contained in this Database was extensively researched, edited and verified. Every effort was made to provide dependable accurate data. However, the publisher cannot guarantee complete accuracy nor assume responsibility as to the companies listed or omitted from this Database.

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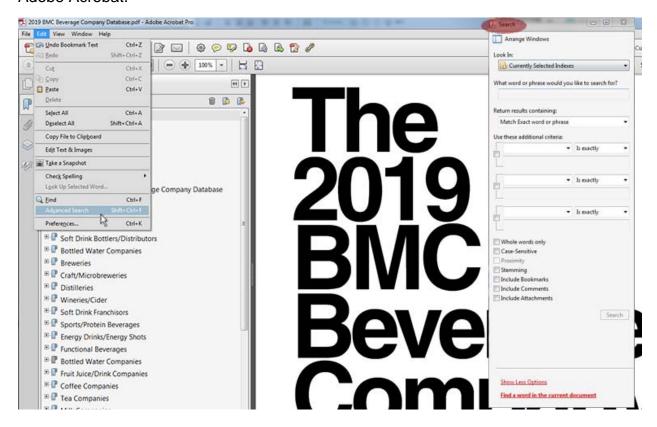
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Some Features of This Report

This Database has been enhanced for your benefit using several features available in Adobe Acrobat.



The **Bookmarks** found on the left hand side of the screen will allow you to quickly jump to points of interest within the Database just by clicking on the section title. [Note the red circle at the left of the above image] If the Bookmark has a "+" sign beside it, this means that it contains other Bookmarks within it much in the same way your computer stores files within folders and sub-folders. Just Click on the "+" to see what other Bookmarks it contains.

You can also do a **keyword search** for more specific queries. [See red oval at the top of the above image] The Full Adobe Acrobat Search on the Find Toolbar will conduct a powerful search of the entire document. You can use a Boolean query to search for one or more key terms by typing AND or OR in capital letters to separate the search terms. It will list every instance of your keyword within the document.

If you do not have the Find Toolbar you may not have the latest Adobe Acrobat Reader software installed on your computer. For the latest version of these files please visit http://www.adobe.com.

The web links found in the directory are all active. Simply move your cursor over any URL or e-mail address and click. This will open the appropriate application to allow you to send mail or view the website.

Navigation Tips

The following Chapters are organized by **State and City** (Wineries/Cider and Milk Companies are organized by **State** only). There are bookmarks under each of the Chapter Bookmarks that lead you to the start of each State's listings:

- Beer Wholesalers
- Craft Beer Wholesalers
- Wine & Spirits Wholesalers
- Soft Drink Bottlers/Distributors
- Bottled Water Companies
- Wineries/Cider
- Milk Companies



The following Chapters are organized by **Company Name**. There are bookmarks under each of the Chapter Bookmarks that denote the alphabetical range of listings contained on that page:

- Breweries
- Craft/Microbreweries
- Distilleries
- Soft Drink Franchise Companies
- Sports/Protein Beverage
- Energy Drinks/Energy Shots
- Functional Beverages
- Bottled Water Companies
- Fruit Juice/Drink Companies
- Coffee Companies
- Tea Companies
- Soy Companies
- Alcoholic Beverage Importers

The **Beverage Buyer's Guide** is organized alphabetically by category. For a listing of all the categories you can browse in the **Classification Index** (click here).

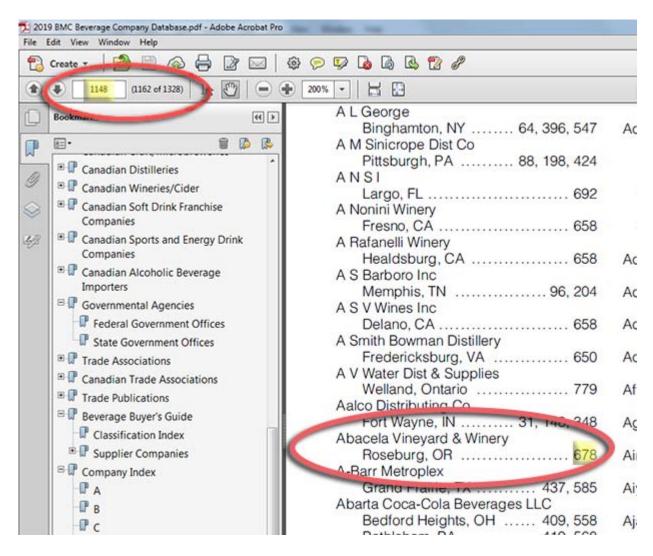




There are three **indexes**; **Company, Personnel** and **Brand.** They are all organized alphabetically. For help using the indexes, please visit the page **Using the Index**.

Using the Index

In order to quickly move from the index to the page you want, simply enter the page number in the *page indicator field* located at the top left of the Adobe Acrobat Reader window.



For example, if you wanted to go to the page that had information on the Abacela Vineyard & Winery you would type "678" in the *page indicator field* and hit "Enter" on your keyboard. The view in your main display window would immediately change to show the page you entered in the field.

The information contained in this Database was extensively researched, edited and verified. Every effort was made to provide dependable accurate data. However, the publisher cannot guarantee complete accuracy nor assume responsibility as to the companies listed or omitted from this Database. $Copyright © 2019 \ Beverage \ Marketing \ Corporation. \ All \ Rights \ Reserved. \ Reproduction \ by \ any \ means \ not \ permitted.$ Note the new copyright law, PL 94-553 (90 Sta. 2541). Library of Congress ISSN 0160-9580

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Introduction

Beverage Marketing Corporation provides the beverage industry with up-to-date, relevant information. For more than four decades, the company has guided clients through the beverage business as it evolves through mergers and acquisitions, new products, the latest marketing developments, responses to economic conditions and consumer trends, and globalization.

Beverage Marketing conducts extensive, intensive research and has achieved in-depth knowledge of the industry and its leaders. Successful beverage executives turn to Beverage Marketing for accurate, current data and statistics, informed insights and analysis, provided through a variety of media designed to meet their requirements.

Database and Reports — Online and in PDF

This edition of the *BMC Beverage Company Database* is available in PDF, CD-ROM and online formats. The only comprehensive guide to the beverage industry of the United

States and Canada, it puts thousands of beverage wholesalers, importers, distributors, bottlers, canners, breweries, franchise companies, drink producers and distilleries at your fingertips. It includes contact information, brand affiliation, production capacity, sales volume and fleet data for virtually every U.S. and Canadian beverage producer and distributor as well as the industry's largest personnel listing, featuring more than 19,000 beverage executives.

Beverage Marketing Corporation also publishes more than 30 market reports each year, providing current data and analysis on all beverage categories including bottled water, beer, carbonated soft drinks, dairy alternatives, and fruit beverages. In 2015, U.S. beverage category reports became future-oriented with five-year projections supplemented the industry-standard statistics in many the chapters. The year also saw the introduction of *Topline Market Reports*, concise studies of each of the main U.S. beverage categories. In 2016, the company expanded its coverage of beverage alcohol with a series of *Guides* covering beer, distilled spirits, wine and the on-premise

channel. In 2019, new reports on the impact of cannabis on the beverage business and new types of beverage alcohol were added to the report lineup. Like this *Database*, Beverage Marketing's authoritative market reports are available in various electronic formats.

For more information about these products and services, contact Beverage Marketing by phone at 1-800-332-6222, by e-mail at bmcoh@beveragemarketing.com or online at www.beveragemarketing.com.

Consultants to the Global Beverage Industry

Beverage Marketing's industry-focused BMC Strategic Associates and its BMC Advisors affiliates provide direct, confidential support in areas ranging from strategy, product development, market and distribution to mergers, acquisitions and funding of corporate programs.

Sincerely,

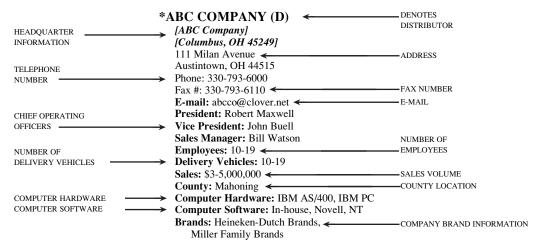
Michael C. Bellas

Chairman and Chief Executive Officer

How to Use The 2019 BMC Beverage Company Database

Listings in this Database are presented in six formats:

1. Beer Wholesalers, Craft Beer Wholesalers and Wine & Spirits Wholesalers. This is a typical listing:

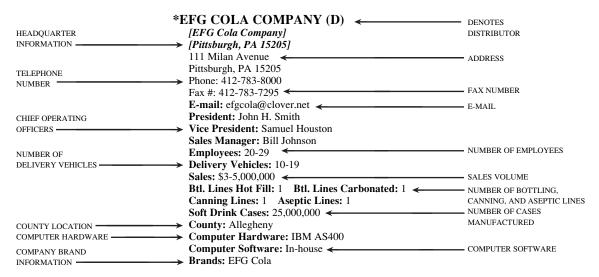


In these beverage company categories, Pennsylvania beer sub-wholesalers are also distinguished from Pennsylvania importing beer wholesalers by the letter (S) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For

example, a company may be both a beer and wine and spirits wholesaler. These companies with multiple listings are indicated by a single asterisk (*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Database.

How to Use the Database (cont'd)

2. Soft Drink Bottlers/Distributors and Bottled Water Bottlers/Distributors. This is a typical listing:



In these beverage company categories, soft drink and bottled water warehouse distribution locations are distinguished from soft drink and bottled water manufacturing locations by the letter (D) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For example, a company may be both a soft drink and bottled water distributor. These companies with multiple listings are indicated by a single asterisk (*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Database.

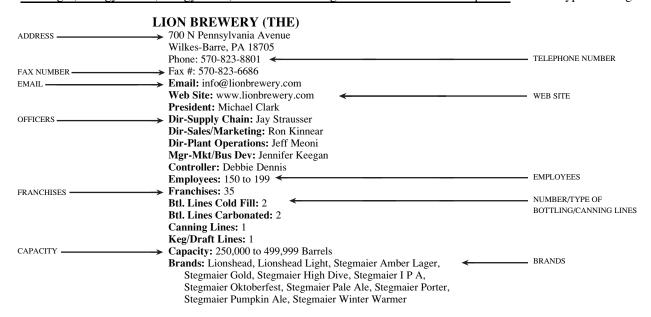
In these beverage company categories, delivery vehicles, employees and annual sales volume information are expressed in these ranges:

Delivery Vehicles	Employees	Annual Sales
1 to 4	1 to 4	Under \$500,000
5 to 9	5 to 9	\$500,000 to \$1,000,000
10 to 19	10 to 19	\$1,000,000 to \$2,000,000
20 to 29	20 to 29	\$2,000,000 to \$3,000,000
30 to 39	30 to 39	\$3,000,000 to \$5,000,000
40 to 49	40 to 49	\$5,000,000 to \$10,000,000
50 to 74	50 to 74	\$10,000,000 to \$15,000,000
75 to 99	75 to 99	\$15,000,000 to \$20,000,000
100 or more	100 or more	\$20,000,000 to \$25,000,000
		\$25,000,000 to \$30,000,000
		\$30,000,000 to \$40,000,000
		\$40,000,000 to \$50,000,000
Production Facilities -	Production Facilities -	\$50,000,000 to \$75,000,000
Soft Drink	Bottled Water	\$75,000,000 to \$100,000,000
Bottling Lines - Hot Fill	Bottling Lines - Still	\$100,000,000 to \$150,000,000
Bottling Lines - Carbonated	Bottling Lines - Carbonated	\$150,000,000 to \$200,000,000
Canning Lines	Canning Lines	\$200,000,000 or more
Aseptic Lines	Aseptic Lines	

Where delivery vehicles, employee and annual sales volume data was incomplete, Beverage MarketingTM estimates have been developed and included in the company's listing.

How to Use the Database (cont'd)

3. <u>Breweries</u>, <u>Craft/Microbreweries</u>, <u>Distilleries</u>, <u>Wineries/Cider</u>, <u>Soft Drink Franchise Companies</u>, <u>Sports/Protein Beverages</u>, <u>Energy Drinks/Energy Shots</u>, <u>Functional Beverages</u> and <u>Bottled Water Companies</u>. This is a typical listing:



4. Fruit Juice/Drink, Coffee, Tea, Milk and Soy Companies. This is a typical listing:

	TREE TOP INC	
ADDRESS —	→ P.O. Box 248	
	Selah, WA 98942	
	Phone: 509-697-7251	TELEPHONE NUMBER
FAX NUMBER -	Fax #: 509-698-1453	
WEB SITE —	→ Web Site: www.treetop.com	
	President/C E O: Tom Hurson	
	V P-Finance/C F O: Craig Green	
	V P-Operations: Gary Price	
	V P-Info Svcs/C I O: Dwaine Brown	
	V P-Human Resources: Scott Washburn	
OFFICERS -	→ V P-Quality/Technical Svcs: Ken Janes	
	V P-Fruit Procure/Grower Svcs: Cris Hales	
	V P-Supply Chain: Monica Taylor	
	Dir-Operations: Joe Brooks	
	Contract Mfg: Dan Mathison	
	Btl. Lines Hotfill: 4 ←	BOTTLING/CANNING/ASEPTIC
	Btl. Lines Coldfill: 1	LINES
	Aseptic Lines: 4	
	Employees: 250 to 299 ←	EMPLOYEES
	Fruit Juice Cases: 6,297,000	NUMBER OF CASES
	Fruit Drink Cases: 168,000	MANUFACTURED
	Brands: Three Apple Blend, Tree Top ←	BRANDS

5. Alcoholic Beverage Importers. This is a typical listing:

N	MERCHANT DU VIN CORP	
=:	▶ 119 First Ave S #400	
	Seattle, WA 98104	
	Phone: 253-656-0320	TELEPHONE NUMBER
FAX —	► Fax: 206-402-4792	
EMAIL	► Email: info@mdvbeer.com	
	Web Site: www.merchantduvin.com ←	WEB SITE
OFFICERS	▶ President: Richard L. Hamilton	
	Sales Mgr-Eastern: John Staunton	
	Sales Mgr-Central: Jim Blockinger	
	Sales Mgr-Western: Jhon Gilroy	
	Dir-Marketing: Craig Hartinger	
IMPORT CATEGORY	► Import Categories: Beer	
	Brands: Ayinger, Du Bocq, Green's Gluten-Free, Lindemans, ←	— IMPORT BRANDS
	Orval Trappist, Pinkus, Rochefort Trappist Ales, Samuel Smith,	
	Traquair House, Westmalle Trappist, Zundert Trappist	

How to Use the Database (cont'd)

6. Governmental Agencies, Trade Associations, Trade Publications and Classified Beverage Suppliers.
This is a typical listing:

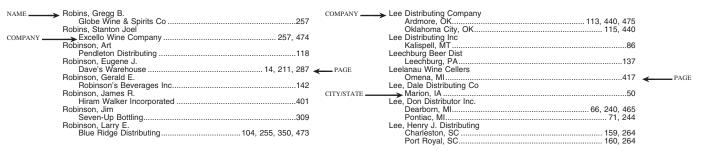
FEDERAL TRADE COMMISSION

600 Pennsylvania Ave N W Washington, DC 20580 Phone: 202-326-2222 Email: crc@ftc.gov Website: www.ftc.gov

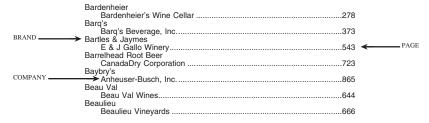
7. <u>Personnel, Company and Brand Indices.</u> Three cross-referenced indices help in locating a particular individual, company or brand. This is a typical index listing:

PERSONNEL INDEX

COMPANY INDEX



BRAND INDEX



The state abbreviations used in this Directory are those followed by the U.S. Postal Service:

AL Alabama	IL Illinois	MT Montana	RI Rhode Island
AK Alaska	IN Indiana	NE Nebraska	SC South Carolina
AZ Arizona	IA Iowa	NV Nevada	SD South Dakota
AR Arkansas	KS Kansas	NH New Hampshire	TN Tennessee
CA California	KY Kentucky	NJ New Jersey	TX Texas
CO Colorado	LA Louisiana	NM New Mexico	UT Utah
CT Connecticut	ME Maine	NY New York	VT Vermont
DE Delaware	MD Maryland	NC North Carolina	VA Virginia
DC Dist. of Columbia	MA Massachusetts	ND North Dakota	WA Washington
FL Florida	MI Michigan	OH Ohio	WV West Virginia
GA Georgia	MN Minnesota	OK Oklahoma	WI Wisconsin
HI Hawaii	MS Mississippi	OR Oregon	WY Wyoming
ID Idaho	MO Missouri	PA Pennsylvania	, c

In addition to publishing the BMC Beverage Company Database, Beverage Marketing Corporation is the acknowledged resource for authoritative data, intelligence and insight into the worldwide beverage industry. Our unique capabilities arise from: The compilation and continual updating of the industry's most comprehensive database; our intensive annual studies of key beverage segments, and their publications in reports which have become industry standards; a comprehensive range of consulting services, specifically designed to meet the unique needs of companies engaged in the worldwide beverage industry; officers

and staff with decades of experience in the industry, direct personal access to industry leaders and highly developed research, marketing, financial and management skills; and the ability to interpret the significance of industry developments, prospects and challenges, and relate them to the realization of our clients' goals.

Beverage professionals requiring further information, contact Beverage Marketing Corporation, 143 Canton Road-2nd Floor, Wintersville, OH 43953, phone (800) 332-6222, E-mail: bmcoh@beveragemarketing.com, or go to our Website: www.beveragemarketing.com.

Beer Wholesalers

ALABAMA

Alabaster

*ALABAMA CROWN DIST CO

[Georgia Crown Dist Co] [Mc Donough, GA 30253] 1330 Corporate Woods Dr Alabaster, AL 35007 Phone: 205-605-1400 www.alabamacrown.com President: Donald Leebern III Dir-Sales: Bob Robertson Warehouse Manager: Carlos

Stanton
Employees: 30 to 39
Delivery Vehicles: 10 to 19
Sales: \$10,000,000 to \$14,999,999

County: Shelby

Brands: Anchor Brewing, Anheuser-Busch-Non Equity, Crown/ Constellation Beer, Diageo Beer Company USA, FIFCO-Genesee/ Honey Brown, FIFCO-Labatt Brands, Gambrinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Heineken-Five Points Trading, Pabst, Sapporo USA, Sierra Nevada, Spoetzl Brewery (Shiner), United States Beverage, Warsteiner Imports, Moosehead U S A, Alta Marketing, Arcticbrew, Artisanal Imports, Carriage House Imports, Edelweiss Imports, Eurobrew, Manneken-Brussel Imports, Paulaner/H P, Singha North America, St. Killian Importing, Total Beverage Solutions,

*INT'L WINES & CRAFT BEER

Unibroue

100 Gilbert Drive Alabaster, AL 35007 Phone: 205-945-7101 Fax #: 205-945-8464 dwayne@international-wines.com www.iwinebeer.com Owner/C E O: Charles Yeates President: Seth Poole V P-Operations: Dwayne Stansell Employees: 75 to 99 Delivery Vehicles: 10 to 19 Sales: \$30,000,000 to \$39,999,999 County: Shelby Computer Hardware: IBM AS/400 Computer Software: DISC Brands: 12 Percent Imports. Artisanal Imports

Attalla

*GADSDEN BUDWEISER DIST CO

[Birmingham Budweiser] [Birmingham, AL 35211] 200 J D Smith Drive Attalla, AL 35954 Phone: 256-538-3871 Fax #: 256-538-2349 President: Jay Dobbs General Manager: Keith Nelson Sales Manager: Kieth Nelson Sales Manager: 5 to 9 Delivery Vehicles: 5 to 9 Sales: \$20,000,000 to \$24,999,999 County: Etowah Brands: Anheuser-Busch-Equity,

Boulder Imports

Bessemer

*PINNACLE IMPORTS

3075 Morgan Road Bessemer, AL 35022 Phone: 205-428-8378 info@pinnacleimports.com www.pinnacleimports.com Employees: 20 to 29 Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999 County: Jefferson

Brands: B United International, D & V International

*UNITED-JOHNSON BROTHERS

6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465
www.ujbal.com
President: Bob Crawford
Employees: 50 to 74
Delivery Vehicles: 10 to 19
Sales: \$3,000,000 to \$4,999,999
County: Jefferson
Brands: Brown-Forman-Jack
Daniels, Kinky Cocktails,
Worldwide Beverage Import
Birmingham

*BIRMINGHAM BEVERAGE

CO

P.O.Box 19457 Birmingham, AL 35219 Phone: 205-942-9403 Fax #: 205-942-9403 hak@alabev.com www.alabev.com

Chairman/President: Harry A. Kampakis

General Manager: Steve Barth Chief Fin Officer: Michael Silinsky Employees: 75 to 99 Delivery Vehicles: 20 to 29 Sales: \$30,000,000 to \$39,999,999 County: Jefferson Computer Software: Micro Vane,

dBEV, Windows
Brands: Anchor Brewing, Coors
Family Brands, Crown/
Constellation Beer, Diageo Beer
Company USA, F X Matt Brew
(Saranac), FIFCO-Genesee/Honey
Brown, FIFCO-Labatt Brands,
FIFCO-Seagram's Brands,
Gambrinus Company, HeinekenFemsa Brands, Molson Brands,
Spoetzl Brewery (Shiner), United
States Beverage, Warsteiner
Imports, Merchant Du Vin, Duvel
Moortgat U S A, Wetten
Importers, Shelton Brothers

Import, St. Killian Importing, Brown-Forman-Jack Daniels *BIRMINGHAM BUDWEISER

141 Industrial Drive
Birmingham, AL 35211
Phone: 205-945-4893
Fax #: 205-945-0641
President: John C. Dobbs Jr.
General Manager: Keith Nelson
Employees: 100 or more
Delivery Vehicles: 40 to 49
Sales: \$75,000,000 to \$99,999,999
County: Jefferson
Brands: Anheuser-Busch-Equity,
Craft Brewers Alliance, United
States Beverage, United
Brands Co

Decatur

*VALLEY BUDWEISER INC

P.O.Box 1992
Decatur, AL 35602
Phone: 256-353-4848
Fax #: 256-351-9538
President: John Dobbs
Vice President: Wade Weaver
Secretary/Treasurer: James K.

Dobbs III Employees: 20 to 29 Delivery Vehicles: 5 to 9 Sales: \$5,000,000 to \$9,999,999 County: Morgan Brands: Anheuser-Busch-Equity

Dothan

*ADAMS BEVERAGES INC

3116 John D Odom Road Dothan, AL 36303 Phone: 334-983-5161 Fax #: 334-983-9482 www.adamsbeverages.net Chairman: William C. Adams President: Philip Mullin Vice President: Steve Wamich Employees: 40 to 49

Employees: 40 to 49
Delivery Vehicles: 20 to 29
Sales: \$5,000,000 to \$9,999,999
County: Houston

Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Goose Island Beer Co, Geloso Beverage Group, Phusion Projects, United Brands Co

UNITED DISTRIBUTING CO

P.O.Box 1286
Dothan, AL 36302
Phone: 334-793-2688
Fax #: 334-794-1633
Owner/President: Ken Mourton

General Manager: Don Mc Clure Sales Manager: Keith Morning Employees: 30 to 39 Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999 County: Houston

Brands: Boston Beer, Coors Family
Brands, Crown/Constellation
Beer, Diageo Beer Company
USA, FIFCO-Labatt Brands,
FIFCO-Seagram's Brands,
Foster's, Gambrinus Company,
Heineken-Dutch Brands,
Heineken-Femsa Brands, Mike's
Hard Lemonade Company, Miller
Family Brands, Molson Brands,
Pabst, Spoetzl Brewery (Shiner),
United States Beverage,
Yuengling, Leinenkugel Brewing

Harpersville

Craft Brewers Alliance, Goose

*BAMA BUDWEISER-SYLACAUGA

P.O.Box 207
Harpersville, AL 35078
Phone: 256-249-8578
Fax #: 205-642-0041
sblocker@bamabud.com
www.bamabud.com
President: Frank Schilleci
General Manager: Sammy Blocker
Employees: 50 to 74
Delivery Vehicles: 10 to 19
Sales: \$5,000,000 to \$9,999,999
County: Talladega
Brands: Anheuser-Busch-Equity,

Island Beer Co

COMPANY

Huntsville

1935 Max Luther Dr Huntsville, AL 35811 Phone: 256-852-2183 Fax #: 256-852-2307 www.turnerbeverage.com

*TURNER BEVERAGE

Chairman/President: Gordon S. Turner

Vice President: Tod Taylor

Employees: 75 to 99
Delivery Vehicles: 20 to 29
Sales: \$40,000,000 to \$49,999,999

County: Madison

Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Goose Island Beer Co, Phusion Projects

Lanett

*ROYAL BEVERAGE COMPANY

[La Grange Grocery Co] [La Grange, GA 30241] P.O.Box 697 Lanett, AL 36863 Phone: 334-644-1978 Fax #: 706-812-8729

President: Al Zachry Sales Manager: Randy Neighbors Employees: 5 to 9 Delivery Vehicles: 1 to 4

Sales: \$2,000,000 to \$2,999,999 **County:** Chambers

Brands: Anheuser-Busch-Equity, Craft Brewers Alliance

Loxley

*BUDWEISER-BUSCH DIST CO

[Budweiser-Busch Dist Co] [Mobile, AL 36617] 16430 Black Devine Road Loxley, AL 36551 Phone: 251-964-5087 Fax #: 251-964-6065 Vice President: Mark E. Hughes Sales Manager: Kenny Talbot Employees: 40 to 49 Delivery Vehicles: 10 to 19 **Sales:** \$3,000,000 to \$4,999,999 County: Baldwin Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Goose Island Beer Co, Phusion Projects, Global Beer Network, Avenel Imports

Mobile

*BUDWEISER-BUSCH DIST CO 1050 E I 65 Service Rd N

Mobile, AL 36617 Phone: 251-476-4311 Fax #: 251-476-4344 Chairman/President: James A. Fuchs Vice President: Mark E. Hughes Vice President: Alexis Atkins Employees: 50 to 74 Delivery Vehicles: 10 to 19 Sales: \$15,000,000 to \$19,999,999 County: Mobile Brands: Anheuser-Busch-Equity.

Craft Brewers Alliance *GULF DISTRIBUTING CO

3378 Moffett Road Mobile, AL 36607 Phone: 251-476-9600 Fax #: 251-476-9604

Craft Beer Wholesalers

ALABAMA

Alabaster

*ALABAMA CROWN DIST CO

[Georgia Crown Dist Co] [Mc Donough, GA 30253] 1330 Corporate Woods Dr Alabaster, AL 35007 Phone: 205-605-1400 www.alabamacrown.com President: Donald Leebern III Dir-Sales: Bob Robertson

Warehouse Manager: Carlos Stanton Employees: 30 to 39

Delivery Vehicles: 10 to 19

Sales: \$10,000,000 to \$14,999,999 County: Shelby

Hard Ciders

100 Gilbert Drive

Brands: Ace Cider, Atlanta Brewing, Florida Beer Co, Flying Dog Brewery, Folklore Brewing, Goat Island Brewing, Harpoon Brewery, Horny Goat Brewing, Humboldt Brewing, New Planet Brewing, Orange Blossom Brewing, Rogue Ales, Shmaltz Brewing, Southern Prohibition Brew, Uinta Brewing, Vermont

*INT'L WINES & CRAFT BEER

Alabaster, AL 35007 Phone: 205-945-7101 Fax #: 205-945-8464 dwayne@international-wines.com www.iwinebeer.com

Owner/C E O: Charles Yeates President: Seth Poole

V P-Operations: Dwayne Stansell Employees: 75 to 99 Delivery Vehicles: 10 to 19

Sales: \$30,000,000 to \$39,999,999 County: Shelby

Computer Hardware: IBM AS/400 Computer Software: DISC

Brands: Against The Grain Brewery, Anderson Valley Brewing, Argus Cidery, B Nektar Meadery, Blackberry Farm Brewery, Crooked Stave, Evil Twin Brewing, Fullsteam Brewery, Marz Community Brewing, Mikkeller Brewing, Monday Night Brewing, Moonlight Brewing Co, Off Color Brewing, Orpheus Brewing, Pensacola Bay Brewery, Red Clay Brewing, Red Hills Brewing, Sixpoint Brewery, Stillwater Artisanal Ales, Stone Brewing Co, Urban Family Brewing, Victory Brewing, Westbrook Brewing

Bessemer

*PINNACLE IMPORTS

3075 Morgan Road Bessemer, AL 35022 Phone: 205-428-8378 info@pinnacleimports.com www.pinnacleimports.com Employees: 20 to 29 Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999 County: Jefferson

Brands: 18.21 Craft Bitters & Ginger Beer, Burnt City Brewing, Cascade Brewing, Cedar Creek Brewery, Fifty Fifty Brewing, French Broad Brewery, Heretic

Brewing Co, Hoppin' Frog Brewery, Knee Deep Brewing, Lucky Town Brewing, Moody Tongue Brewing, Prairie Artisan Ales, Second Self Beer Co, Sonoma Cider, Southern Star, Sprecher Brewing Co, Thomas Creek Brewing

*UNITED-JOHNSON **BROTHERS**

6000 Greenwood Parkway Bessemer, AL 35022 Phone: 205-942-6000 Fax #: 205-945-7465 www.uibal.com President: Bob Crawford Employees: 50 to 74 Delivery Vehicles: 10 to 19 Sales: \$3,000,000 to \$4,999,999 County: Jefferson Brands: Chandeleur Brewing, Band of Brothers Brewing, Bison Brewing, Catawba Brewing, Ciderboys, Crown Valley Brewery, Goodwood Brewing, Hinterland Brewery, Laughing Dog Brewing, Left Coast Brewing, Lucky Buddha, Mc Kenzie's Hard Cider, O' Fallon Brewing, Parallel 49 Brewing,

Birmingham

Stevens Point Brewery, Rogue

Ales, Steam Works, Wyndridge

*BIRMINGHAM BEVERAGE CO

P.O.Box 19457 Birmingham, AL 35219 Phone: 205-942-9403 Fax #: 205-942-9403 hak@alabev.com www.alabev.com

Farm Brewing

Chairman/President: Harry A. Kampakis

General Manager: Steve Barth Chief Fin Officer: Michael Silinsky Employees: 75 to 99

Delivery Vehicles: 20 to 29 Sales: \$30,000,000 to \$39,999,999

County: Jefferson

Computer Software: Micro Vane, dBEV, Windows

Brands: Good People Brewing, Left Hand Brewing, North Coast Brewing, Bell's Brewery, Avondale Brewing, Blue Pants Brewery, Salty Nut Brewery, Straight To Ale, Yellowhammer Brewing, Abita Brewing, Cigar City Brewing, Founders Brewery, Heavy Seas, Jolly Pumpkin Brewery, Lagunitas Brewing, Oskar Blues Brewing, Rogue Ales, Sea Dog Brewery, Shipyard Brewing, Ace Cider, J K's Scrumpy Hard Cider, Original Sin, Redstone Meadery

*BIRMINGHAM BUDWEISER

141 Industrial Drive Birmingham, AL 35211 Phone: 205-945-4893 Fax #: 205-945-0641 President: John C. Dobbs Jr. General Manager: Keith Nelson Employees: 100 or more Delivery Vehicles: 40 to 49 Sales: \$75,000,000 to \$99,999,999 County: Jefferson Brands: Avery Brewing, Great Divide Brewery, Boulder

Brewing, Gordon Biersch Brewing, Tommy Knocker Brewery, Atlanta Brewing, Durango Brewery

Dothan

*ADAMS BEVERAGES INC 3116 John D Odom Road

Dothan, AL 36303 Phone: 334-983-5161 Fax #: 334-983-9482 www.adamsbeverages.net Chairman: William C. Adams President: Philip Mullin Vice President: Steve Wamich Employees: 40 to 49 Delivery Vehicles: 20 to 29 Sales: \$5,000,000 to \$9,999,999

County: Houston Brands: Southern Tier Brewing. Good People Brewing, Great Divide Brewery, Red Brick Brewing, Folklore Brewing, Blue Point Brewing, Ballast Point Brewing, Fairhope Brewing, Mc

Brewing, Wild Ginger Brewing Harpersville

Ale's Brewing, Sweetwater

*BAMA BUDWEISER-**SYLACAUGA**

P.O.Box 207

Harpersville, AL 35078 Phone: 256-249-8578 Fax #: 205-642-0041 sblocker@bamabud.com www.bamabud.com President: Frank Schilleci General Manager: Sammy Blocker Employees: 50 to 74

Delivery Vehicles: 10 to 19 Sales: \$5,000,000 to \$9,999,999 County: Talladega Brands: Avery Brewing, Aviator

Brewing, Back Forty Beer Co, Ballast Point Brewing, Black Warrior Brewing, Fairhope Brewing, Grayton Beer Co, Great Divide Brewery, Rammer Jammer Beer Co, Red Brick Brewing, Rocket Republic Brewing, Southern Tier Brewing

Huntsville

*TURNER BEVERAGE **COMPANY**

1935 Max Luther Dr Huntsville, AL 35811 Phone: 256-852-2183 Fax #: 256-852-2307 www.turnerbeverage.com Chairman/President: Gordon S. Turner

Vice President: Tod Taylor Employees: 75 to 99 Delivery Vehicles: 20 to 29 Sales: \$40,000,000 to \$49,999,999

County: Madison

Brands: 10 Barrel Brewing, Avery Brewing, Aviator Brewing, Back Forty Beer Co, Black Warrior Brewing, Blue Point Brewing, Cahaba Brewing, Elysian Brewing, Fairhope Brewing, Garr's Beer Co., Ghost Train Brewing, Golden Road Brewery, Grayton Beer Co, Great Divide Brewery, Green Bus Brewing, Karbach Brewing, Mad Malts Brewing, Mill Creek Brewing, Ole Shed Brewing, Props Craft Brewery, Red Brick Brewing, Rocket Republic Brewing, Southern Tier Brewing, Sweetwater Brewing

Loxley

*BUDWEISER-BUSCH DIST CO

[Budweiser-Busch Dist Co] [Mobile, AL 36617] 16430 Black Devine Road Loxley, AL 36551 Phone: 251-964-5087 Fax #: 251-964-6065

Vice President: Mark E. Hughes Sales Manager: Kenny Talbot Employees: 40 to 49 **Delivery Vehicles:** 10 to 19 Sales: \$3,000,000 to \$4,999,999 County: Baldwin

Brands: Southern Tier Brewing, Tallgrass Brewing, Avery Brewing, Blue Point Brewing, Ballast Point Brewing

Mobile

*BUDWEISER-BUSCH DIST CO

1050 E I 65 Service Rd N Mobile, AL 36617 Phone: 251-476-4311 Fax #: 251-476-4344

Chairman/President: James A. Fuchs

Vice President: Mark E. Hughes Vice President: Alexis Atkins Employees: 50 to 74 **Delivery Vehicles:** 10 to 19 Sales: \$15,000,000 to \$19,999,999

County: Mobile

Brands: Southern Tier Brewing

*GULF DISTRIBUTING CO

3378 Moffett Road Mobile, AL 36607 Phone: 251-476-9600 Fax #: 251-476-9604 www.gulfdistributing.com Chairman: Elliot B. Maisel President: Evan Maisel Treasurer: Thomas A. Gangle Employees: 100 or more Delivery Vehicles: 100 or more Sales: \$100,000,000 to \$149,999,999 County: Mobile Computer Hardware: IBM PC

Computer Software: V.I.P.

Brands: Abita Brewing, Bell's Brewery, Boulder Brewing, Brewery Ommegang, Cigar City Brewing, Covington Brewhouse, Founders Brewery, Good People Brewing, Highland Brewing, Lagunitas Brewing, Lazy Magnolia Brewing, Nola Brewing, Oasis Texas Brewing, Oskar Blues Brewing, Railyard Brewing, Red Hare Brewing, Rogue Ales, Singin' River Brewing, Stout Brewing, Straight To Ale, Sweetwater Brewing, Terrapin Beer Company, Tin Roof Brewing, Trim Tab Brewing

Montgomery

*ALLSTATE BEVERAGE **COMPANY**

[Gulf Distributing Co] [Mobile, AL 36607] 130 Sixth Street Montgomery, AL 36104

Wine & Spirits Wholesalers

ALABAMA

Alabaster

*ALABAMA CROWN DIST CO

[Georgia Crown Dist Co] [Mc Donough, GA 30253] 1330 Corporate Woods Dr Alabaster, AL 35007 Phone: 205-605-1400 www.alabamacrown.com President: Donald Leebern III

Dir-Sales: Bob Robertson Warehouse Manager: Carlos Stanton

Delivery Vehicles: 10 to 19 **Sales:** \$10,000,000 to \$14,999,999

County: Shelby

Employees: 30 to 39

Brands: Bacardi USA Wines, Banfi, Bogle Vineyards, Constellation Brands-Wines, Deutsch Family Wine/Spirits, Domaine Chandon, Don Sebastiani & Sons, Foley Family Wines, Gallo Wines, Palm Bay Imports, Pernod Ricard Wines, Ste. Michelle Wines Est, Trinchero Family, Wine Group (The), Majestic, Patron Spirits, 20/ 20 Wine Cooler, Browne Vintners

*INT'L WINES & CRAFT BEER

100 Gilbert Drive Alabaster, AL 35007 Phone: 205-945-7101 Fax #: 205-945-8464 dwayne@international-wines.com

www.iwinebeer.com

Owner/C E O: Charles Yeates President: Seth Poole

V P-Operations: Dwayne Stansell Employees: 75 to 99
Delivery Vehicles: 10 to 19

Sales: \$30,000,000 to \$39,999,999 **County:** Shelby

Computer Hardware: IBM AS/400 Computer Software: DISC

Computer Software: DISC

Brands: Bronco Wine Company, C

Mondavi & Family, Don

Sebastiani & Sons, Maisons

Marques & Domaine, Wilson

Daniels Ltd, Winebow, Kobrand

Wines, Caymus Vineyards,

Marietta Cellars, Saintsbury

Winery, Adelsheim Vineyard,

Help Emily Wines Silver Oele

Marietta Cellars, Saintsbury Winery, Adelsheim Vineyard, Hahn Family Wines, Silver Oak Cellars, Honig Vineyard & Winery, Rombauer Vineyards

Bessemer

*PINNACLE IMPORTS

3075 Morgan Road Bessemer, AL 35022 Phone: 205-428-8378 info@pinnacleimports.com www.pinnacleimports.com **Employees:** 20 to 29 **Delivery Vehicles:** 10 to 19 Sales: \$10,000,000 to \$14,000

Sales: \$10,000,000 to \$14,999,999 County: Jefferson

Brands: Jackson Family Wines, A S V Wines, Amity Vineyards, Bliss Vineyards, BR Cohn, Cartlidge & Brown Winery, Clearwater Creek, Corison Winery, Cosentino's, Darioush, Donati Family Vyd, Dry Creek Vineyard, Eola Hills

Dry Creek Vineyard, Eola Hills Wine Cellars, Five Sons Winery, Foris Vineyards, Frog's Leap Winery, Grayson Cellars, Hedges Family Estate, Hyland Estates, Kings Ridge, Kiona Vineyards, L' Ecole, Laetitia Vineyard & Winery, Long Shadows Vintners, Lost Vineyards, Mason Cellars, Mc Manis Family Vineyards, Merry Edwards, Miner Family Wines, Niven Family Wines, Oak Ridge Winery, One Hope, Patricia Green Cellars, Paul Hobbs Winery, Phipps Family Cellars, R Stuart & Co, Raptor Ridge, Robert Biale Vineyards, Shea Wine Cellars, St. Supery, Swanson Vineyards, Talbott Vineyards, T-Vine Cellars, Talley Vineyards, Teutonic Wine Company, Titus Vineyards, Torii Mor Winery, Unum Cellars, Vinum Cellars, Walter Hansel Winery, Willakenzie Estate, Windsor Oaks

*UNITED-JOHNSON BROTHERS

Vineyards

ROTED-JOHNSOIN BROTH
6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465
www.ujbal.com
President: Bob Crawford
Employees: 50 to 74
Delivery Vehicles: 10 to 19
Sales: \$3,000,000 to \$4,999,999
County: Jefferson

Brands: Constellation Brands-Wines, Gallo Wines, Jackson Family Wines, Blackstone

Mobile

*GULF DISTRIBUTING CO

3378 Moffett Road
Mobile, AL 36607
Phone: 251-476-9600
Fax #: 251-476-9604
www.gulfdistributing.com
Chairman: Elliot B. Maisel
President: Evan Maisel
Treasurer: Thomas A. Gangle
Employees: 100 or more
Delivery Vehicles: 100 or more
Sales: \$100,000,000 to \$149,999,999
County: Mobile

County: Mobile
Computer Hardware: IBM PC
Computer Software: V.I.P.
Brands: Copa Di Vino

Montgomery

*ALLSTATE BEVERAGE COMPANY

[Gulf Distributing Co] [Mobile, AL 36607] 130 Sixth Street Montgomery, AL 36104 Phone: 334-265-0507 Fax #: 334-263-2367 www.allstatebeverage.com Co-Chairman: Charles B. Grant President: Walker Grant Marketing Manager: Marc Kirklin Employees: 50 to 74 Delivery Vehicles: 10 to 19 Sales: \$20,000,000 to \$24,999,999 County: Montgomery Computer Hardware: IBM PC Computer Software: Windows 95/NT

Saraland

*UNITED-JOHNSON BROTHERS

[M B C-United] [Bessemer, AL 35022]

Brands: Copa Di Vino

952 Jacintoport Blvd Saraland, AL 36571 Phone: 205-942-6000 Fax #: 251-479-5423 www.ujbal.com **President:** Bob Crawford **Operations Manager:** Ben Wallock **Employees:** 50 to 74

Delivery Vehicles: 10 to 19 Sales: \$15,000,000 to \$19,999,999 County: Mobile

Brands: Brown-Forman Wines, Constellation Brands-Wines, Gallo Wines, H. Schmitt Sohne, Jackson Family Wines, Trinchero

Selma

*BAMA BUDWEISER OF

Family, Clos Du Bois

SELMA

P.O.Box 785 Selma, AL 36702 Phone: 334-875-7451 Fax #: 334-872-9924 www.bamabudweiser.com President: Mark Schilleci General Manager: Steven South Warehouse Manager: Larry Roe Employees: 30 to 39

Delivery Vehicles: 10 to 19 Sales: \$15,000,000 to \$19,999,999 County: Dallas Brands: Sazerac

ALASKA

Anchorage

*K & L DISTRIBUTORS INC

6307 Arctic Spur Road Anchorage, AK 99518 Phone: 907-563-3030 Fax #: 907-786-0270 www.kldist.com

Chief Exec Officer: Daniel B. Levine President-Alaska: Donald Grasse V P-Wine Marketing: Julie Matson Employees: 75 to 99

Delivery Vehicles: 20 to 29 Sales: \$50,000,000 to \$74,999,999 County: Anchorage

Brands: Bacardi USA Wines,
Bronco Wine Company, BrownForman Wines, C Mondavi &
Family, Constellation BrandsWines, Don Sebastiani & Sons,
Fetzer Vineyards, Foley Family
Wines, Ste. Michelle Wines Est,
Terlato Wines (Paterno),
Trinchero Family, Wilson Daniels
Ltd, Bacardi USA Spirits, BrownForman Spirits, Kobrand Spirits,

Mast-Jagermeister US, McCormick, Remy Cointreau USA, Sazerac, William Grant, Fifth Generation-Tito's Vodka

*ODOM CORPORATION (THE)

[Odom Corporation (The)] [Bellevue, WA 98004] 1800 Ship Avenue

Anchorage, AK 99501 Phone: 907-272-8511 Fax #: 907-264-0343 www.odomcorp.com

Sr V P-Operations: Jerry Dexter Vice President: Joel Kadarauch Sales Manager: Dave Brown Employees: 100 or more Delivery Vehicles: 30 to 39 Sales: \$100,000,000 to \$149,999,999

County: Anchorage Brands: Banfi, DF V Wines (Delicato), Gallo Wines, Moet Hennessy USA Wines, Palm Bay Imports, Pernod Ricard Wines, Treasury Wine Estates, Beam Suntory, Diageo North America, Frank-Lin, Gallo Spirits, Hood River Distillers, Luxco, Moet Hennessy USA Spirits, Patron Spirits, Pernod Ricard Spirits, Remy Cointreau USA, Sazerac, Shaw-Ross William Grant 585 Wine Partners, Cline Cellars, Freixenet U S A, Ironstone Winery, Precept Wine, Prestige Beverage Group, Rodney Strong Vineyards, Pacific Edge Wine & Spirits

*SPECIALTY IMPORTS OF AK

4119 Ingra Anchorage, AK 99503 Phone: 907-563-9100 specialty@specialtyimports.com

www.specialtyimports.com Employees: 30 to 39 Delivery Vehicles: 5 to 9 Sales: \$3,000,000 to \$4,999,999

County: Anchorage

Brands: Bronco Wine Company,
Dreyfus Ashby & Company, H.
Schmitt Sohne, J. Lohr, Maisons
Marques & Domaine, Clear Creek
Distillery, Frank-Lin, Argyl
Winery, Bargetto Winery, Dry
Creek Vineyard, Duckhorn
Vineyards, Eberle Winery,
Foppiano Vineyards, Lake
Sonoma, Pedroncelli Winery,
Quady Winery, Charbay
Distillery, Hotaling & Co, Laird
& Company

Fairbanks

*K & L DISTRIBUTORS INC

945 Elizabeth Street Fairbanks, AK 99709 Phone: 907-452-8271 Fax #: 907-456-5571 chadmoore@kldistributor.com

chadmoore@kldistributor.com www.kldist.com

Branch Manager: Chad Moore Employees: 20 to 29

Delivery Vehicles: 5 to 9
Sales: \$15,000,000 to \$19,999,999
County: Fairbanks North Star
Brands: Brown-Forman Wines,
Fetzer Vineyards, Foley Family
Wines, Jackson Family Wines,
Ste. Michelle Wines Est, Bacardi
USA Spirits, McCormick, Remy
Cointreau USA, Browne Vintners,

Fifth Generation-Tito's Vodka *ODOM CORPORATION (THE)

Cella Wineries, Jekel Vineyard,

[Odom Corporation (The)] [Bellevue, WA 98004] 3101 Peger Road

Fairbanks, AK 99709 Phone: 907-456-4488 Fax #: 907-456-3044 www.odomcorp.com

Branch Manager: Keith Nore Employees: 50 to 74 Delivery Vehicles: 10 to 19

Sales: \$30,000,000 to \$39,999,999
County: Fairbanks North Star
Brands: Banfi, D F V Wines
(Delicato), Gallo Wines, Palm

(Delicato), Gallo Wines, Palm Bay Imports, Pernod Ricard Wines, Wilson Daniels Ltd, Beam

Soft Drink Bottlers/ Distributors

ALABAMA

Alabaster

*ALABAMA CROWN DIST CO(D)

[Georgia Crown Dist Co] [Mc Donough, GA 30253] 1330 Corporate Woods Dr Alabaster, AL 35007 Phone: 205-605-1400 www.alabamacrown.com President: Donald Leebern III Dir-Sales: Bob Robertson Warehouse Manager: Carlos Stanton

Employees: 30 to 39 Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999 County: Shelby

Brands: Clamato, Cock N' Bull, Coco Lopez, Daily's, Dr Swami & Bone Daddy Mixers, Everfresh Juice, Jero Mixers, Jimmy Luy Mixers, Jordan's Skinny Mixers, Major Peters Mixers. Margaritaville Mixers, Mixologist Choice Mixers, Mr & Mrs T Mixers, O & O Hooch Mixers, Orangina, Perma-Fresh Mixers, Rip It, Rose's Mixers, Stirrings Cocktail Mix, Stoli Ginger Beer, Tony Chachere Mixers,

*INT'L WINES & CRAFT BEER (D)

Zing Zang

100 Gilbert Drive Alabaster, AL 35007 Phone: 205-945-7101 Fax #: 205-945-8464 dwayne@international-wines.com www.iwinebeer.com Owner/C E O: Charles Yeates President: Seth Poole

V P-Operations: Dwayne Stansell Employees: 75 to 99 Delivery Vehicles: 10 to 19 Sales: \$30,000,000 to \$39,999,999 County: Shelby

Computer Hardware: IBM AS/400 Computer Software: DISC **Brands:** Fentimans

Atmore

*PEPSI-COLA BOTTLING

CO(D)

P.O.Box 1009 Atmore, AL 36504 Phone: 251-368-3197 Fax #: 251-368-1260

President: H.W. Matthews III General Manager: Ronald Johnson Sales Manager: David Strawbridge Employees: 20 to 29

Delivery Vehicles: 5 to 9 Sales: \$5,000,000 to \$9,999,999 County: Escambia

Brands: Cytosport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Canada Dry, Country Time, Mountain Dew, Mug Root Beer, Sierra Mist, Sunkist, Starbucks Frappuccino, Hawaiian Punch

Bessemer

*UNITED-JOHNSON BROTHERS (D)

6000 Greenwood Parkway

Bessemer, AL 35022 Phone: 205-942-6000 Fax #: 205-945-7465 www.ujbal.com President: Bob Crawford Employees: 50 to 74 Delivery Vehicles: 10 to 19 Sales: \$3,000,000 to \$4,999,999 County: Jefferson Brands: Jones Soda Products,

National Beverage/Faygo/Shasta, Nestea, Sweet Leaf Tea, Drank, Barritts Ginger Beer, Bawls Guarana, Crunk!!! Energy Drink, Everfresh Juice, Master Of Mixes, Ohana, Ol' Glory, Rip It, Xing

Birmingham

*BIRMINGHAM BEVERAGE

CO(D)

P.O.Box 19457 Birmingham, AL 35219 Phone: 205-942-9403 Fax #: 205-942-9403 hak@alabev.com www.alabev.com

Chairman/President: Harry A. Kampakis

General Manager: Steve Barth Chief Fin Officer: Michael Silinsky Employees: 75 to 99 Delivery Vehicles: 20 to 29 Sales: \$30,000,000 to \$39,999,999

County: Jefferson Computer Software: Micro Vane, dBEV, Windows

Brands: Welch's, Abita Sodas, Rogue Sodas

*BUFFALO ROCK COMPANY

111 Oxmoor Road-Box 10048 Birmingham, AL 35202 Phone: 205-942-3435 Fax #: 205-942-8239 www.buffalorock.com Chairman/C E O: James C. Lee III President/C O O: Matthew Dent Employees: 100 or more Delivery Vehicles: 100 or more Sales: \$200,000,000 OR MORE Btl. Lines Carbonated: 4

Canning Lines: 3 Soft Drink Cases: 40,000,000

County: Jefferson Computer Hardware: IBM PC Computer Software: Oracle

Brands: Cytosport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Buffalo Rock, Grapico, Dr. Wham, Sunfresh, Fruit Shoot, Juice Tyme

*COCA-COLA BTLG CO UNITED

4600 East Lake Blvd Birmingham, AL 35217 Phone: 205-841-2653 Fax #: 205-849-4679 www.cocacolaunited.com President/C E O: John H. Sherman Exec V P/C F O: Hafiz Chandiwala V P-Supply Chain/Operations: Stan Employees: 100 or more Delivery Vehicles: 100 or more Sales: \$100,000,000 to \$149,999,999 **Btl. Lines Carbonated: 2**

Soft Drink Cases: 14,000,000

County: Jefferson

Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Monster Beverage Company, Barq's, Core Power, Dunkin Donuts Iced Coffee Fresca, Full Throttle. Fuze. Fairlife Gold Peak Tea Honest Tea, McCafe Frappes, Mello Yello, Nos Energy Drink, Peace Tea, Pibb Xtra, Powerade, Simply, Sprite, Tum-E Yummies

Carbon Hill

*CARBON HILL COCA-COLA BTLG CO (D) [Coca-Cola Btlg Co United]

[Birmingham, AL 35217]

4959 Prospect Road Carbon Hill, AL 35549 Phone: 205-924-9922 Fax #: 205-924-0408 www.cocacolaunited.com General Manager: Jim Carlo Employees: 50 to 74 Delivery Vehicles: 5 to 9 Sales: \$3,000,000 to \$4,999,999 County: Walker

Brands: Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Barq's, Fanta, Full Throttle, Honest Tea, Fresca, Fuze, Gold Peak Tea, Mello Yello, Nos Energy Drink, Odwalla, Peace Tea, Powerade, Seagrams, Simply, Sprite, Surge,

Cullman

*CULLMAN COCA-COLA BTLG CO (D)

[Coca-Cola Btlg Co United] [Birmingham, AL 35217] P.O.Box 219 Cullman, AL 35056 Phone: 256-734-0613 Fax #: 256-734-0617 www.cocacolaunited.com General Manager: Rod Painter

Route Manager: James Burnahm Employees: 20 to 29 Delivery Vehicles: 5 to 9 Sales: \$3,000,000 to \$4,999,999 County: Cullman

Brands: Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Barq's, Fanta, Fresca, Full Throttle, Fuze, Gold Peak Tea, Honest Tea, Mello Yello, Nos Energy Drink, Odwalla, Peace Tea, Pibb Xtra, Powerade, Seagrams, Simply, Sprite, Surge,

*PEPSI-COLA BOTTLING

CO(D)

[Pepsi-Cola Bottling Co] [Decatur, AL 35602] P.O.Box 926 Cullman, AL 35056 Phone: 256-734-9454 Fax #: 256-739-2350 General Manager: Terry Shabel Employees: 30 to 39 Delivery Vehicles: 10 to 19 Sales: \$2,000,000 to \$2,999,999

County: Cullman

Brands: Cytosport/Muscle Milk, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/ Dole, Sierra Mist, Mountain Dew, Mug Root Beer, Starbucks Frappuccino

Decatur

*DECATUR COCA-COLA BTLG

#1 Refreshment Pl-Bx 1687 Decatur, AL 35602 Phone: 256-353-9211 Fax #: 256-353-7255

Chairman/President: Randall S.

Troup

Vice President: Frank L. Troup Controller: Kimberly Mayfield Employees: 40 to 49 Delivery Vehicles: 10 to 19 Sales: \$5,000,000 to \$9,999,999

County: Morgan

Computer Hardware: IBM AS/400 Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Mello Yello, Fanta, Barq's, Full Throttle, Sprite, Gold Peak Tea, Powerade

*PEPSI-COLA BOTTLING CO(D)

P.O.Box 2389 Decatur, AL 35602 Phone: 256-353-8334 Fax #: 256-306-0905

General Manager: Rodger Shabel Marketing Manager: Ronnie Dukes

Employees: 75 to 99 Delivery Vehicles: 30 to 39 Sales: \$15,000,000 to \$19,999,999 County: Morgan

Brands: Cytosport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Mountain Dew, Mug Root Beer, Sierra Mist, Sunkist, Country Time, Starbucks Frappuccino

Dothan

*ADAMS BEVERAGES INC (D)

3116 John D Odom Road Dothan, AL 36303 Phone: 334-983-5161 Fax #: 334-983-9482 www.adamsbeverages.net Chairman: William C. Adams President: Philip Mullin Vice President: Steve Wamich Employees: 40 to 49 Delivery Vehicles: 20 to 29 **Sales:** \$5,000,000 to \$9,999,999 County: Houston Brands: Calypso, Blu Energy Drink, Killer Buzz, Hype Energy Drink, Electric Monkey Wild Energy,

*BUFFALO ROCK COMPANY (D)

Sunshine Beverages

[Buffalo Rock Company] [Birmingham, AL 35202] 3775 Napier Field Road Dothan, AL 36303 Phone: 334-794-4102 Fax #: 334-792-6709 www.buffalorock.com General Manager: Anita Broughton

Bottled Water Bottlers/Distributors

ALABAMA

Alabaster

*ALABAMA CROWN DIST CO(D)

[Georgia Crown Dist Co] [Mc Donough, GA 30253] 1330 Corporate Woods Dr Alabaster, AL 35007 Phone: 205-605-1400 www.alabamacrown.com President: Donald Leebern III Dir-Sales: Bob Robertson Warehouse Manager: Carlos Stanton

Employees: 30 to 39 Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999

County: Shelby

Brands: Perrier, Poland Spring, San Pellegrino, Voss, Melwood Spring, Acqua Panna

Atmore

*PEPSI-COLA BOTTLING CO (D)

P.O.Box 1009 Atmore, AL 36504 Phone: 251-368-3197 Fax #: 251-368-1260

President: H.W. Matthews III General Manager: Ronald Johnson Sales Manager: David Strawbridge

Employees: 20 to 29 Delivery Vehicles: 5 to 9 Sales: \$5,000,000 to \$9,999,999 County: Escambia

Brands: Aquafina, O.N.E. Coconut Water

Attalla

*GADSDEN BUDWEISER DIST CO(D)

[Birmingham Budweiser] [Birmingham, AL 35211] 200 J D Smith Drive Attalla, AL 35954 Phone: 256-538-3871 Fax #: 256-538-2349 President: Jay Dobbs General Manager: Keith Nelson Sales Manager: Mike Cox Employees: 30 to 39 Delivery Vehicles: 5 to 9

Sales: \$20,000,000 to \$24,999,999 County: Etowah

Brands: Icelandic Glacial

KYUKA WATERS INC

13500 Duck Springs Road Attalla, AL 35954 Phone: 800-206-7851 Fax #: 256-538-5105 kyukawater@earthlink.net President: K. Bryant Strain Vice President: Emily C. Ritchey Sales Manager: Karl Strain Employees: 10 to 19 Delivery Vehicles: 5 to 9 Sales: \$2,000,000 to \$2,999,999 Btl. Lines Still: 1

Bessemer

*UNITED-JOHNSON **BROTHERS (D)**

County: Etowah

Brands: Kyuka

6000 Greenwood Parkway Bessemer, AL 35022

Phone: 205-942-6000 Fax #: 205-945-7465

www.ujbal.com President: Bob Crawford Employees: 50 to 74 Fax #: 205-326-6640 Delivery Vehicles: 10 to 19

Sales: \$3,000,000 to \$4,999,999 Employees: 10 to 19 County: Jefferson Delivery Vehicles: 10 to 19 Brands: Deer Park, Fiji, Nestle Pure

Life, Perrier, San Pellegrino, County: Jefferson Acqua Panna

Birmingham

*BIRMINGHAM BEVERAGE CO(D)

P.O.Box 19457 Birmingham, AL 35219 Phone: 205-942-9403 Fax #: 205-942-9403 hak@alabev.com

www.alabev.com Chairman/President: Harry A.

Kampakis General Manager: Steve Barth Chief Fin Officer: Michael Silinsky

Employees: 75 to 99 Delivery Vehicles: 20 to 29 **Sales:** \$30,000,000 to \$39,999,999 County: Jefferson

Computer Software: Micro Vane, dBEV, Windows

Brands: Aquahydrate

*BUFFALO ROCK COMPANY

111 Oxmoor Road-Box 10048 Birmingham, AL 35202 Phone: 205-942-3435 Fax #: 205-942-8239 www.buffalorock.com Chairman/C E O: James C. Lee III President/C O O: Matthew Dent

Employees: 100 or more Delivery Vehicles: 100 or more Sales: \$200,000,000 OR MORE Btl. Lines Still: 2

Bottled Water Cases: 10,000,000 County: Jefferson

Computer Hardware: IBM PC Computer Software: Oracle Brands: Aquafina, O.N.E. Coconut

Water, Propel Fitness Water, Aqualibrium

*COCA-COLA BTLG CO UNITED

4600 East Lake Blvd Birmingham, AL 35217 Phone: 205-841-2653 Fax #: 205-849-4679 www.cocacolaunited.com

President/C E O: John H. Sherman Exec V P/C F O: Hafiz Chandiwala V P-Supply Chain/Operations: Stan

Ellington Employees: 100 or more Delivery Vehicles: 100 or more Sales: \$100,000,000 to \$149,999,999 Btl. Lines Still: 1

Bottled Water Cases: 6,000,000

County: Jefferson

Brands: Dasani, Glaceau, Zico Coconut Water

GOLDEN TEMPLE (D)

1901 Eleventh Avenue S Birmingham, AL 35205 Phone: 205-939-1711 Fax #: 205-939-1733 Owner: Harinam Singh Khalsa Employees: 5 to 9 Delivery Vehicles: 1 to 4 Sales: Under \$500,000 County: Jefferson

Brands: Golden Temple

WATER WAY DISTRIBUTING (D)

P O Box 11786 Birmingham, AL 35202 Phone: 205-326-8800

General Manager: Richard Smith Sales: \$2,000,000 to \$2,999,999

Computer Software: H2O PAK Brands: Kyuka, Ice River Springs, Nature's Crystal

Carbon Hill

*CARBON HILL COCA-COLA BTLG CO (D)

[Coca-Cola Btlg Co United] [Birmingham, AL 35217] 4959 Prospect Road Carbon Hill, AL 35549 Phone: 205-924-9922 Fax #: 205-924-0408 www.cocacolaunited.com General Manager: Jim Carlo Employees: 50 to 74 Delivery Vehicles: 5 to 9

Sales: \$3,000,000 to \$4,999,999 County: Walker Brands: Dasani, Glaceau, Zico

Coconut Water, Mountain Laurel Springs

Cullman

*CULLMAN COCA-COLA

BTLG CO (D) [Coca-Cola Btlg Co United]

[Birmingham, AL 35217] P.O.Box 219 Cullman, AL 35056 Phone: 256-734-0613 Fax #: 256-734-0617 www.cocacolaunited.com

General Manager: Rod Painter Route Manager: James Burnahm Employees: 20 to 29

Delivery Vehicles: 5 to 9 Sales: \$3,000,000 to \$4,999,999 County: Cullman

Brands: Dasani, Glaceau, Zico Coconut Water

*PEPSI-COLA BOTTLING CO (D)

[Pepsi-Cola Bottling Co] [Decatur, AL 35602] P.O.Box 926 Cullman, AL 35056 Phone: 256-734-9454 Fax #: 256-739-2350 General Manager: Terry Shabel Employees: 30 to 39

Delivery Vehicles: 10 to 19 Sales: \$2,000,000 to \$2,999,999

County: Cullman Brands: Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Sparkletts

Decatur

*DECATUR COCA-COLA BTLG CO(D)

#1 Refreshment Pl-Bx 1687 Decatur, AL 35602 Phone: 256-353-9211 Fax #: 256-353-7255

Chairman/President: Randall S. Troup Vice President: Frank L. Troup Controller: Kimberly Mayfield Employees: 40 to 49

Delivery Vehicles: 10 to 19

Sales: \$5,000,000 to \$9,999,999

County: Morgan

Computer Hardware: IBM AS/400 Brands: Dasani, Evian, Glaceau

*PEPSI-COLA BOTTLING CO (D)

P.O.Box 2389 Decatur, AL 35602 Phone: 256-353-8334 Fax #: 256-306-0905

General Manager: Rodger Shabel Marketing Manager: Ronnie Dukes

Employees: 75 to 99 Delivery Vehicles: 30 to 39 Sales: \$15,000,000 to \$19,999,999 County: Morgan

Brands: Aquafina, Propel Fitness Water, Sparkletts

*VALLEY BUDWEISER INC (D)

P.O.Box 1992 Decatur, AL 35602 Phone: 256-353-4848 Fax #: 256-351-9538 President: John Dobbs Vice President: Wade Weaver Secretary/Treasurer: James K. Dobbs III Employees: 20 to 29

Delivery Vehicles: 5 to 9 Sales: \$5,000,000 to \$9,999,999

County: Morgan

Brands: Icelandic Glacial, Talking Rain Products

Dothan

*ADAMS BEVERAGES INC (D)

3116 John D Odom Road Dothan, AL 36303 Phone: 334-983-5161 Fax #: 334-983-9482 www.adamsbeverages.net Chairman: William C. Adams President: Philip Mullin Vice President: Steve Wamich Employees: 40 to 49 Delivery Vehicles: 20 to 29 Sales: \$5,000,000 to \$9,999,999 County: Houston Brands: Icelandic Glacial, Talking Rain Products, Callaway Blue

*BUFFALO ROCK COMPANY (D)

[Buffalo Rock Company] [Birmingham, AL 35202] 3775 Napier Field Road Dothan, AL 36303 Phone: 334-794-4102 Fax #: 334-792-6709 www.buffalorock.com General Manager: Anita Broughton Employees: 100 or more **Delivery Vehicles:** 30 to 39 Sales: \$20,000,000 to \$24,999,999 County: Houston Brands: Aquafina, O.N.E. Coconut Water, Propel Fitness Water,

*DOTHAN COCA-COLA BTLG CO (D)

Aqualibrium

[Coca-Cola Btlg Co United] [Birmingham, AL 35217] 3936 Napier Field Road Dothan, AL 36303 Phone: 334-792-3116 Fax #: 334-836-8000 www.cocacolaunited.com Plant Manager: Larry Cobb Unit Manager: Allen Smoot Warehouse Manager: Gary Johnson Employees: 75 to 99 Delivery Vehicles: 30 to 39

Breweries

Breweries

AMERICAN VINTAGE

BEVERAGE

328 S Jefferson St #1070 Chicago, IL 60661 Phone: 312-477-8600 Fax #: 206-350-4095 info@americanvintagebeverage.com

www.americanvintagebeverage.com Brands: Cavman Jack Cuban

Mojito, Cayman Jack Margarita

ANHEUSER-BUSCH INC

One Busch Place St. Louis, MO 63118 Phone: 314-577-2000 Fax #: 314-577-2900

www.anheuser-busch.com President/C E O: Michel Doukeris President-The Craft Beer Unit:

Marcel Michaelis

V P-Finance/Solutions: Nelson Iame1

V P-Legal & Corp Affairs: Cesar Vargas

V P-Procurement/Sustainability: Ingrid De Ryck

V P-People: Agostino De Gasperis

V P-Logistics: Elito Siqueira V P-Sales: Brendan Whitworth

V P-Marketing: Marcel Marcondes

V P-Business/Wholesale Dev: Bob Tallett

V P-Supply: Dave Taylor V P-Strategy: Fabricio Zonzini General Counsel: Katherine Barrett

Employees: 3000 or more Franchises: 600

Brands: American Red, Bass Pale Ale, Beck's, Beck's N A, Beck's Octoberfest, Beck's Premier Light, Best Damn Apple Ale, Best Damn Cream Soda, Best Damn Hard Tea, Best Damn Root Beer, Bon & Viv Spiked Seltzer, Bud Ice, Bud Light, Bud Light Chelada, Bud Light Lime, Bud Light Platinum, Bud Light Rita's, Budweiser, Budweiser Chelada, Budweiser Res Copper Lager, Budweiser Select, Busch, Busch Ice, Busch Light, Busch N A,

Hurricane Hi Gravity, Hurricane Malt Liquor, King Cobra, Landshark Lager, Michelob, Michelob Amber Bock, Michelob Golden Draft, Michelob Golden Draft Lt, Michelob Light, Michelob Ultra, Michelob Ultra Amber, Michelob Ultra Lime Cactus, Michelob Ultra Pure Gold, Natty Daddy, Natty Rush, Natural Ice, Natural Light, O' Doul's,

Redbridge, Rolling Rock, Select

55, Shock Top, Wild Blue, Ziegen

ANHEUSER-BUSCH INC

Bock

[Anheuser-Busch Inc] [St. Louis, MO 63118] 221 Daniel Webster Hwy Merrimack, NH 03054 Phone: 603-889-6631

Fax #: 603-595-1233

www.anheuser-busch.com

General Manager: Tom Jokerst Brewmaster: Otto Kuhn

Employees: 400 to 499 Franchises: 600 Btl. Lines Coldfill: 1 **Btl. Lines Carbonated:** 3 Canning Lines: 1

Keg/Draft Lines: 1

Capacity: 3,000,000 to 3,999,999

Barrels

Brands: Bass Pale Ale, Bud Light, Budweiser, Busch, Busch Light, Michelob Light, Michelob Ultra, Natural Light, Redbridge

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]

[St. Louis, MO 63118] 3101 Busch Drive Fairfield, CA 94533

Phone: 707-429-2000 Fax #: 707-429-7500

www.anheuser-busch.com

General Manager: Tony Sanfillipo Brewmaster: Nikki Harwood

Employees: 400 to 499 Franchises: 600 Btl. Lines Coldfill: 1

Btl. Lines Carbonated: 2 Canning Lines: 2 Keg/Draft Lines: 1

Capacity: 4,000,000 to 4,999,999

Barrels

Brands: Bud Ice, Bud Light, Budweiser, Busch, Busch Ice, Busch Light, Hurricane, King Cobra, Natural Ice, Natural Light, Rolling Rock, Shock Top

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]

[St. Louis, MO 63118] 100 Busch Drive

Cartersville, GA 30121 Phone: 770-386-2000

Fax #: 770-606-3018 www.anheuser-busch.com

General Manager: Kevin

Fahrenkrog
Brewmaster: Sarah Schilling Employees: 500 to 749

Franchises: 600 Btl. Lines Coldfill: 4 **Btl. Lines Carbonated: 4**

Canning Lines: 2 Capacity: 7,000,000 to 7,999,999 Barrels

Brands: Best Damn Cream Soda, Best Damn Hard Tea, Best Damn Root Beer, Bud Ice, Bud Light, Bud Light Lime, Bud Light Platinum, Bud Light Rita's, Budweiser, Busch, Busch Ice, Busch Light, Hurricane Malt Liquor, King Cobra, Michelob, Michelob Ultra, Natural Ice, Natural Light

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]

[St. Louis, MO 63118] 200 U S Highway #1 & #9 Newark, NJ 07114 Phone: 973-645-7700

Fax #: 973-645-7901 www.anheuser-busch.com

General Manager: Michael Higgins Brewmaster: Patrick Fagan

Employees: 500 to 749 Franchises: 600

Btl. Lines Coldfill: 2 Btl. Lines Carbonated: 3 Canning Lines: 3

Keg/Draft Lines: 1 Capacity: 7,000,000 to 7,999,999

Barrels Brands: Bud Ice, Bud Light, Budweiser, Busch, Busch Light,

Hurricane, King Cobra, Natural Ice, Natural Light, Rolling Rock

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc] [St. Louis, MO 63118]

2885 Belgium Road Baldwinsville, NY 13027

Phone: 315-635-4000

Fax #: 315-635-4404 www.anheuser-busch.com

General Manager: Bryan Sullivan Brewmaster: Nick Offredi

Employees: 750 to 999 Franchises: 600 Btl. Lines Coldfill: 4 Btl. Lines Carbonated: 5

Canning Lines: 2

Keg/Draft Lines: 1

Capacity: 7,000,000 to 7,999,999

Barrels

Brands: Bass Pale Ale, Bud Ice, Bud Light, Bud Light Lime, Budweiser, Budweiser Select, Busch, Busch Light, Hurricane,

Michelob, Michelob Golden Draft, Michelob Light, Michelob Ultra, Natural Ice, Natural Light,

Wild Blue

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc] [St. Louis, MO 63118]

2351 Busch Drive Fort Collins, CO 80524 Phone: 970-490-4502

www.anheuser-busch.com

General Manager: Eugene Bocis Brewmaster: Tim Seitz Employees: 500 to 749

Franchises: 600 Btl. Lines Coldfill: 3 Btl. Lines Carbonated: 3

Canning Lines: 3 Keg/Draft Lines: 1

Capacity: 9,000,000 to 9,999,999 Barrels

Brands: Bud Ice, Bud Light, Bud Light Lime, Bud Light Platinum, Budweiser, Budweiser Select, Busch, Busch Light, Busch N A, Landshark Lager, Michelob, Michelob Amber Bock, Michelob Light, Michelob Ultra, Natural Ice, Natural Light, O' Doul's, Rolling Rock, Select 55, Shock Top

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc] [St. Louis, MO 63118]

700 Schrock Road Columbus, OH 43229

Phone: 614-888-6644 www.anheuser-busch.com

General Manager: Jackie Hamel Brewmaster: Natalie Johnson

Employees: 500 to 749 Franchises: 600 Btl. Lines Coldfill: 4

Btl. Lines Carbonated: 4 Canning Lines: 3 Keg/Draft Lines: 1

Capacity: 9,000,000 to 9,999,999 Barrels

Brands: Bud Ice, Bud Light, Bud Light Lime, Bud Light Platinum, Budweiser, Budweiser Select, Busch, Busch Light, Busch N A, Landshark Lager, Michelob, Michelob Amber Bock, Michelob Light, Michelob Ultra, Michelob

Ultra Amber, Natural Ice, Natural Light, O' Doul's, O' Doul's Amber, Rolling Rock, Select 55

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc] [St. Louis, MO 63118]

7801 Pocahontas Trail Williamsburg, VA 23185 Phone: 757-253-3600

www.anheuser-busch.com General Manager: Bryan Derr Brewmaster: Jennifer Logan

Employees: 750 to 999 Franchises: 600 Btl. Lines Coldfill: 4 Btl. Lines Carbonated: 4 Canning Lines: 4

Keg/Draft Lines: 1 Capacity: 9,000,000 to 9,999,999

Barrels Brands: Bud Ice, Bud Light, Bud

Light Lime, Budweiser, Budweiser Select, Busch, Busch Ice, Busch Light, Hurricane Hi Gravity, Hurricane Malt Liquor, King Cobra, Landshark Lager, Michelob, Michelob Amber Bock, Michelob Light, Michelob Ultra, Michelob Ultra Amber, Natural Ice, Natural Light, Select 55, Shock Top

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]

[St. Louis, MO 63118] 111 Busch Drive

Jacksonville, FL 32218 Phone: 904-751-0700

Fax #: 904-751-8120 www.anheuser-busch.com

General Manager: Craig Tomeo Brewmaster: Carl Belthouse

Employees: 400 to 499 Franchises: 600 Btl. Lines Coldfill: 3

Btl. Lines Carbonated: 3 Canning Lines: 3

Keg/Draft Lines: 1 Capacity: 10,000,000 to 10,999,999

Barrels Brands: American Red, Bud Light, Bud Light Platinum, Budweiser, Busch, Busch Light, Landshark Lager, Michelob Amber Bock, Michelob Light, Michelob Ultra, Natural Ice, Natural Light, Shock Top

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc] [St. Louis, MO 63118]

15800 Roscoe Boulevard Van Nuys, CA 91406 Phone: 818-989-5300

Fax #: 818-908-5695 www.anheuser-busch.com General Manager: Luis Cayo

Brewmaster: Kevin Towner **Employees:** 750 to 999 Franchises: 600

Btl. Lines Coldfill: 4 **Btl. Lines Carbonated: 4** Canning Lines: 4

Keg/Draft Lines: 1 Capacity: 12,000,000 to 12,999,999 Barrels

Brands: Bud Ice, Bud Light, Bud Light Chelada, Bud Light Lime, Bud Light Platinum, Bud Light Rita's, Budweiser, Budweiser Chelada, Busch, Busch Light,

Craft/Micro-breweries

Craft/Microbreweries

10 BARREL BREWING

62970 N E 18 Street Bend, OR 97701 Phone: 541-585-1007 www.10barrel.com Btl. Lines Coldfill: 1 Keg/Draft Lines: 1

Capacity: 45,000 to 49,999 Barrels Brands: Apocalypse I P A, O G Wheat I P A, Sinister Black Ale

14TH STAR BREWING

133 North Main Street-Ste 7 Saint Albans, VT 05478 Phone: 802-528-5988 info@14thstarbrewing.com www.14thstarbrewing.com Owner/Brewer: Steve Gagner

Employees: 5 to 9 Canning Lines: 1 Keg/Draft Lines: 1

Capacity: 5,000 to 7,499 Barrels Brands: Maple Breakfast Stout, Recruit Golden Ale, Seasonals, Tribute IPA, Valor Hoppy Amber

21ST AMENDMENT BREWERY

[21st Amendment Brewery] [San Leandro, CA 94577] 563 Second Street San Francisco, CA 94107 Phone: 415-369-0900 elizabeth@21st-amendment.com www.21st-amendment.com

Canning Lines: 1 Capacity: 100,000 to 124,999 Barrels

Brands: Back In Black, Brew Free! Or Die I P A, Down to Earth, El Sully, Fireside Chat, Hell Or High Watermelon, Sneak Attack, Toaster Pastry

3 DAUGHTERS BREWING

222 22 Street-S Bldg 1 Saint Petersburg, FL 33712 Phone: 727-495-6001 3dbrewing.com Owner: Mike Harting Employees: 10 to 19 Canning Lines: 1 Keg/Draft Lines: 1

Capacity: 10,000 to 12,499 Barrels Brands: # The Pilsner, A Wake Coffee Blonde Ale, Beach Blonde Ale, Belgian Dubbel, Bimimi Twist IPA, Black IPA, Brown American Wheat, Daughters Cider, Elisa Gluten Friendly Golden Ale, Floating Dock Light IPA, Nitro Session Porter, Rod Bender Red Ale, Seasonals, Silk O' The Kine Irish Stout Nitro,

3 FLOYDS BREWING

Stern Line Stout

9750 Indiana Parkway Munster, IN 46321 Phone: 219-922-4425 www.3floyds.com Co-Founder: Nick Floyd Employees: 30 to 39 Btl. Lines Coldfill: 1 Keg/Draft Lines: 1

Capacity: 50,000 to 74,999 Barrels Brands: A K 96, Alpha King, Arctic Panzer Wolf, Backmasking, Barrel-Aged Black Sun Stout, Barrel-Aged Dark Lord De Muerte, Barrel-Aged Ice Grille, Barrel-Aged Moloko, Bourbon Barrel-Aged Robert the Bruce with Raspberries, Bully Guppy,

Cabra, Cabrito, Conquistador De La Muerte, Crack The Skye, Cuvee De Viking, Dreadnaught IPA, Gumballhead, Jinx Proof, Lazersnake, Murda'd Out Stout, Necron 99, Owd Engwish Barrel-Aged Barley Wine, Permanent Funeral, Robert The Bruce. Ronaldo, Space Station Middle Finger, Spazzerack!, Tiberian Inquisitor, Yum Yum, Zombie

4 HANDS BREWING COMPANY

1220 South 8 Street Saint Louis, MO 63104 Phone: 314-436-1559 www.4handsbrewery.com Owner: Kevin Lemp Employees: 10 to 19 Keg/Draft Lines: 1 Capacity: 15,000 to 17,499 Barrels Brands: Barrel-Aged, Cast Iron

Oatmeal Brown, City Wide Pale Ale, City Wide Pils, Divided Sky Rye IPA, Incarnation, Seasonals, Single Speed

5 RABBIT CERVECERIA INC

6398 West 74 Street Chicago, IL 60638 Phone: 312-895-9591 info@5rabbitbrewerv.com www.5rabbitbrewerv.com

Chief Exec Officer: Andres Araya Employees: 5 to 9

Btl. Lines Coldfill: 1 Keg/Draft Lines: 1

Capacity: 7,500 to 9,999 Barrels Brands: 5 Grass, 5 Lizard, 5 Rabbit, 5 Vulture, Gringolandia Beers, Loteria Beers, Paletas Beers

512 BREWING COMPANY

407 Radam Lane-Ste F200 Austin, TX 78745 Phone: 512-921-1545 www.512brewing.com Co-Founder: Kevin Brand Employees: 10 to 19 Keg/Draft Lines: 1

Capacity: 10,000 to 12,499 Barrels Brands: 512 IPA, 512 Pale, 512 Pecan Porter, 512 Wit, Seasonals

7 SEAS BREWING COMPANY

2101 Jefferson Avenue Tacoma, WA 98402 Phone: 253-514-8129 info@7seasbrewing.com www.7seasbrewing.com President: Mike Runion Employees: 5 to 9 Canning Lines: 1 Keg/Draft Lines: 1

Capacity: 5,000 to 7,499 Barrels Brands: 253 Pilsner, Ballz Deep Double IPA, British Pale Ale, Cascadian Dark Ale, Cutt's NW Amber, Export Stout, Life Jacket Citrus IPA, Rude Parrot Single IPA, Seasonals, Water Chopper Gose

8TH WONDER BREWERY

2202 Dallas Street Houston, TX 77003 Phone: 713-397-0072 info@8thWonderBrew.com www.8thwonderbrew.com Co-Founder/President: Ryan Soroka

Employees: 10 to 19 Canning Lines: 1

Keg/Draft Lines: 1

Capacity: 10,000 to 12,499 Barrels Brands: Alternate Universe, Dome Faux'm, Hopston, Intellectuale, Rocketfuel, Seasonals

ABITA BREWING COMPANY

P.O.Box 1510

Abita Springs, LA 70420 Phone: 985-893-3143 Fax #: 985-898-3546 abitabeer@aol.com www abita com

President: David Blossman Employees: 30 to 39 Btl. Lines Carbonated: 1 Keg/Draft Lines: 1 Capacity: 150,000 to 199,999 Barrels

Brands: Abita Amber, Abita Light, Abita Purple Haze, Abita Seasonals, Turbodog

ABQ BREW PUB

6601 Uptown Blvd NE-Ste B Albuquerque, NM 87110 Phone: 505-884-1116 www.abqbrewpub.com Owner: Adam Krafft Employees: 5 to 9 Btl. Lines Coldfill: 1 Keg/Draft Lines: 1

Capacity: 7,500 to 9,999 Barrels Brands: Alien Amber Ale, Alien Beers, Black Hole IPA, Crop Circle Wheat, Galaxy Lager, Milky Way Stout, Pancho Verde Chili Cerveza, Sun Chaser Pale A1e

ADIRONDACK PUB AND **BREWERY**

Lake George, NY 12845 Phone: 518-668-0002 www.adkpub.com Owner: John Carr Employees: 5 to 9 Btl. Lines Coldfill: 1 Keg/Draft Lines: 1

33 Canada Street

Capacity: 7,500 to 9,999 Barrels Brands: Bear Naked Ale, Bobcat Blonde Lager, Dirty, Easy Hike Session IPA, Iroquois Pale Ale, Seasonals

ALAMO BEER COMPANY

415 Burnet Street San Antonio, TX 78202 Phone: 210-872-5589 question@alamobeer.com www.alamobeer.com Owner: Eugene Simor Employees: 5 to 9 Btl. Lines Coldfill: 1 Keg/Draft Lines: 1 Capacity: 5,000 to 7,499 Barrels

Brands: Alamo Amber Lager, Alamo German Pale Ale, Alamo Golden Ale, Alamo Pilsner

ALASKAN BREWING **COMPANY**

5429 Shaune Drive Juneau, AK 99801 Phone: 907-780-5866 Fax #: 907-780-4514 info@alaskanbeer.com www.alaskanbeer.com Chief Exec Officer: Linda Thomas President/Brewmaster: Geoff

Larson

Plant Manager: Curtis Holmes

Dir-Finance: Julie Pierce Dir-Government Affairs: Marcelle

Larson

Production Manager: David Wilson Mgr-Nat'l Sales: Merv Boyce Employees: 100 to 124

Franchises: 89 Btl. Lines Coldfill: 1 Canning Lines: 1 Keg/Draft Lines: 1

Capacity: 150,000 to 199,999 Barrels

Brands: Alaskan Amber, Alaskan Freeride A P A, Alaskan Ice Bay I P A, Alaskan Pilot Series, Alaskan Smoked Porter, Alaskan Stout, Alaskan Summer Ale. Alaskan White Ale, Alaskan Winter Ale

ALCHEMIST CANNERY

35 Crossroad Waterbury, VT 05676 Phone: 802-244-7744 www.alchemistbeer.com Co-Owner: John Kimmich Co-Owner: Jen Kimmich Employees: 10 to 19 Canning Lines: 1 Keg/Draft Lines: 1

Capacity: 12,500 to 14,999 Barrels Brands: Beelzebub, Crusher, Focal Banger, Heady Topper, Limited Edition, Pappys Porter

ALE ASYLUM

2002 Pankratz Street Madison, WI 53704 Phone: 608-663-3926 www.aleasylum.com Co-Owner: Otto Dilba Employees: 10 to 19 Keg/Draft Lines: 1

Capacity: 20,000 to 24,999 Barrels Brands: Ambergeddon, Bedlam!, Demento, Hopalicious, Madtown, Seasonals, Unshadowed. Velveteen Habit

ALESMITH BREWING

COMPANY 9990 Alesmith Court San Diego, CA 92126

Phone: 858-549-9888 Fax #: 858-549-1052 peter@alesmith.com www.alesmith.com President: Peter Zien Employees: 20 to 29 **Capacity:** 35,000 to 39,999 Barrels **Brands:** Alesmith I P A, Alesmith X, Anvil E S B Ale, Evil Dead Red, Grand Cru, Horny Devil, Lil' Devil, Nutbrown Ale, Old Numbskull, S D Pale Ale .394, Speedway Stout, Wee Heavy

ALEWERKS BREWING COMPANY

189B Ewell Road Williamsburg, VA 23188 Phone: 757-220-3670 contact@aleworks.com www.alewerks.com Employees: 5 to 9 Btl. Lines Coldfill: 1 Keg/Draft Lines: 1 Capacity: 5,000 to 7,499 Barrels Brands: BBP, Bitter Valentine, Black Forest, Café Royale, Chesapeake Pale Ale, Good Luck Irish Stout, Paycheck Porter, Seasonals, Secret Admirer, Shorty

Distilleries

Distilleries

21ST CENTURY SPIRITS

6560 East Washington Blvd Commerce, CA 90040 Phone: 323-832-4489 wbrown@21stcenturyspirits.com

www.21stcenturyspirits.com

President/C O O: Thomas Gibson

Employees: 10 to 19 Franchises: 40 Brands: Blue Ice Vodka

3 BADGE BEVERAGE

32 Patten Street Sonoma, CA 95476 Phone: 707-996-8463 info@3badge.com www.3badge.com

President: August Sebastiani Nat'l Sales Mgr: Harvard Gates Nat'l Sales Mgr: Chuck Kane Brands: Bozal Mezcal, Kirk and Sweeny Rum, Pasote Tequila, Uncle Val's Gin

375 PARK AVENUE SPIRITS

[Sazerac Company Inc] [Metairie, LA 70002]

10101 Linn Station Road Louisville, KY 40223 Phone: 631-991-3618 info@375park.com www.375park.com

Chief Executive Officer: Jason Schladenhauffen

National Sales Manager: Evan Cohen

Marketing Manager: Brian Reames Controller: Valerie Bame Sales Administrator: Kristin Lanci Brands: Gold Rush

A SMITH BOWMAN DISTILLERY

[Sazerac Company Inc] [New Orleans, LA 70152] One Bowman Drive #100 Fredericksburg, VA 22408 Phone: 540-373-4555 Fax #: 540-371-2236 www.asmithbowman.com President: Mark Brown

Chief Operating Officer: Jake Wenz Chief Financial Officer: Christopher

Skinger
V P-Human Resources: Kathy

V P-Human Resources: Kathy Thelen

V P-Sales/Marketing: Steve Wyant Employees: 5 to 9

Franchises: 8 Btl. Lines Coldfill: 1 Capacity: 5,000,000 to 7,499,999

Gallons

Brands: Abraham Bowman V A Ltd, Bowman Brothers V A Bourb, Deep Run Virginia Vodka, Geo Bowman Dark Carib Rum, John J Bowman V A Bourb, Sunset Hills Virginia Gin

AL-RITE

18524 N E Second Ave
Miami, FL 33179
Phone: 305-652-2540
Fax #: 305-652-4478
sales@al-rite.com
www.al-rite.com
President: Steve Bragg
Dir-Quality Control: Clifford
Spring

Operations Manager: David Longest Employees: 10 to 19 Btl. Lines Hotfill: 1 Btl. Lines Coldfill: 2

Brands: Steve's Cosmo, Steve's Long Island Tea, Steve's Margarita, Steve's Sugarfr Margarita

ARTY'S LEGENDARY COCKTAILS

COCKTAILS

18 Sixth Street
Clintonville, WI 54929
Phone: 920-527-1092
timothy.pappin@drinkartys.com
www.drinkartys.com
President: Timothy Pappin
V P-Operations: Ryan Mijal
Employees: 5 to 9
Brands: Arty's Legendary Cocktails

ASHEVILLE DISTILLING

12 Old Charlotte Hwy #140 Asheville, NC 28803 Phone: 828-575-2000 info@ashevilledistilling.com www.ashevilledistilling.com Btl. Lines Coldfill: 1 Capacity: 100,000 to 249,999 Gallons

Brands: Blonde Whiskey, Troy & Sons Oak Reserve, Troy & Sons Platinum

BEAM SUNTORY [Beam Suntory]

[Deerfield, IL 60015] 3200 Georgetown Road Frankfort, KY 40601 Phone: 502-695-3010 Fax #: 502-848-5950 www.beamsuntory.com Brands: Gilbey's, Jim Beam, Kamchatka, Old Grand-Dad, Old Overholt Rye

BEAM SUNTORY

[Beam Suntory] [Deerfield, IL 60015] 526 Happy Hollow Road Clermont, KY 40110 Phone: 502-543-2221 Fax #: 502-543-6660 www.beamsuntory.com

Distillery Manager: Kevin Evans Brands: Baker's, Basil Hayden's, Booker's, Jim Beam, Jim Beam Rye, Knob Creek

BEAM SUNTORY

[Beam Suntory]
[Deerfield, IL 60015]
1600 Lebanon Junction Rd

Property of the search of the

BEAM SUNTORY

222 Merchandise Mart Plaza #1600 Chicago, IL 60654 Phone: 312-964-6999 www.beamsuntory.com Chairman/C E O: Matthew J. Shattock

Chief Operating Officer: Albert Baladi

Baladi President-North America: Greg Hughes

President-Int'l: Pryce Greenow President-Japan: Sho Semba Sr V P/C F O: Marc Andre Tousignant Sr V P/Gen Counsel: Todd Bloomquist

Sr V P-Human Resource: Paula Erickson

Sr V P-Corp Comm: Clarkson Hine Sr V P/Chief Supply Chain: David Hunter

Sr V P-Chief Strat/Tech Officer:

Vince Ambrosino Sr Vice Pres: Hiroshi Miyamori Employees: 400 to 499

Brands: (ri), After Shock, Baker's, Basil Hayden's, Booker's, De Kuyper, Gilbey's, Jim Beam, Kessler, Knob Creek, Little Book, Maker's Mark, Old Crow, Old Grand-Dad, Old Overholt Rye, Red Stag, Ronrico, Teacher's

BELMONT FARM DISTILLERY

13490 Cedar Run Road Culpeper, VA 22701 Phone: 540-825-3207 www.belmontfarmdistillery.com **Brands:** Butcher Holler, Climax, Kopper Kettle V A Whiskey, Kopper Kettle Vodka, Virginia Lightning, Virginia Lightning Moon

BENDISTILLERY

Routon

19330 Pinehurst Road
Bend, OR 97701
Phone: 541-318-0200
Fax #: 541-318-1886
sales@bendistillery.com
www.bendistillery.com
Founder: Jim Bendis
Chief Exec Officer: Alan Dietrich
V P-Fin/Compliance: Jennah Padilla
Mgr-Nat'l Sales: James Padilla

Employees: 10 to 19
Franchises: 18
Btl. Lines Coldfill: 1
Brands: Crater Lake Estate Gin,
Crater Lake Gin, Crater Lake
Hazelnut Vdka, Crater Lake
Pepper Vodka, Crater Lake

Production Manager: Hannah

Whiskey, Crater Lake Vodka **BLACK PRINCE DISTILLERY**

Reserve Vodka, Crater Lake Rye

691 Clifton Ave - Bx 1999 Clifton, NJ 07015 Phone: 973-365-2050 Fax #: 973-365-0746 rickn@blackprincedist.com www.blackprincedistillery.com President: Martin Silver V P-Operations: Richard Noona Employees: 20 to 29

Franchises: 30 Btl. Lines Coldfill: 4 Capacity: 2,000,000 to 2,999,999 Gallons

Brands: Black Prince, Devils Spring, Dorado, Llord's, R J Hodges

BOSTON BRANDS OF MAINE

21 Saratoga St-Bx 2359 Lewiston, ME 04241 Phone: 207-783-1433 Fax #: 207-783-8409 Employees: 200 to 249 Btl. Lines Carbonated: 6 Capacity: 1,000,000 to 1,999,999 Gallons

BREUCKELEN DISTILLING

77 19 Street Brooklyn, NY 11232

Brands: Mr Boston

Phone: 347-725-4985 info@brkdistilling.com www.brkdistilling.com Employees: 10 to 19 Btl. Lines Coldfill: 1 Capacity: 0 to 49,999 Gallons Brands: 77 Whiskey, Glorious Gin

BROWN-FORMAN

Louisville, KY 40201 Phone: 502-585-1100 Fax #: 502-774-6633 brown-forman@b-f.com www.brown-forman.com Chairman: Garvin Brown IV Chairman/C E O: Paul C. Varga Chief Execeutive Officer: Lawson Whiting

850 Dixie Highway-Bx 1080

Exec V P/C F O: Jane Morreau Exec V P/Chief Brands Officer: Mark Mc Callam

Exec V P/Gen Counsel: Matthew
Hamel

Sr V P/Pres-N A/Canada: John Hayes

Sr V P/Pres-Int'l Div: Thomas Hinrichs

Sr V P-Sales: Johnny Manuel III Sr V P-Chief Hum Res: Kristen Hawley

Sr V P-Chief Of Staff: Lisa Steiner Sr V P-Chief Production Officer: Alex Alvarez

Alex Alvarez
Sr V P-Chief Diversity Officer:
Ralph DeChabert

V P-West: Chris Burt V P-Dir Sales Oper: Marc Satterthwaite

V P-Southeast: Erin Schlader V P/Dir-Midwest Div: Jeremy Shepard

V P/Dir-Central Div: Robert Ferguson

Dir-Strategy/Corp Dev: Michael Masick

Employees: 3000 or more Franchises: 350 Brands: Cooper's Craft, Early Times, Gentleman Jack, Jack Daniel's, Jack Daniels R T D, Jack Daniel's Single Bbl, Old Forester, Pepe Lopez, Woodford

Reserve

BUB'S DISTILLERY

2890 South Aviator Lane Republic, MO 65738 Phone: 417-612-3713 detherage3@gmail.com www.bubsdistillery.com Owner: Spencer Detherage Employees: 1 to 4 Capacity: 0 to 49,999 Gallons Brands: Bub's Gin, Tru Shine

BUFFALO TRACE DISTILLERY

[Sazerac Company Inc] [New Orleans, LA 70152] 113 Great Buffalo Trace Frankfort, KY 40601 Phone: 502-223-7641 Fax #: 502-875-5553 info@sazerac.com www.buffalotrace.com President: Mark Brown Chief Financial Officer: 6

Chief Financial Officer: Christopher Skinger

Chief Operating Officer: Jake Wenz V P-Human Resources: Kathy

Thelen
V P-Sales/Marketing: Steve Wyant

Employees: 300 to 399

Wineries/Cider

ARIZONA

SONOITA VINEYARDS

290 Elgin Canelo Road Elgin, AZ 85611 Phone: 520-455-5893 winery@sonoitavineyards.com www.sonoitavineyards.com Founder: Gordon R. Dutt

Winemaker: Lori Reynolds Employees: 5 to 9

Franchises: 1 Capacity: 0 to 49,999 Gallons Brands: Sonoita Vineyards

ARKANSAS

MOUNT BETHEL WINERY

P.O.Box 137 Altus, AR 72821 Phone: 479-468-2444 sales@mountbethel.com www.mountbethel.com Owner: Eugene J. Post Owner: Peggy Post Employees: 1 to 4 Btl. Lines Coldfill: 1 Capacity: 0 to 49,999 Gallons

POST WINERY INC

Brands: Mount Bethel

1700 St. Mary's Mtn Road Altus, AR 72821 Phone: 479-468-2741 Fax #: 479-468-2740 info@postwinery.com www.postwinery.com President: Andrew B. Post Chief Fin Officer: John Post V P-Marketing: Paul J. Post Vineyard Manager: Thomas Post Sales Manager: Joseph J.T. Post Dir-Retail Sales: E. Christina Post Employees: 40 to 49

Franchises: 3 Btl. Lines Coldfill: 1 Capacity: 250,000 to 499,999 Gallons Brands: Post Familie Vineyards, Post's, St. John Winery, Subiaco

WIEDERKEHR WINE CELLARS

3324 Swiss Family Drive Wiederkehr Village, AR 72821 Phone: 479-468-2611 Fax #: 479-468-4791 wiederkehr@centurytel.net www.wiederkehrwines.com Chief Exec Officer: Al Wiederkehr

President: Gary Wiederkehr Vice President: Dennis Wiederkehr Asst Secretary: Suzanne Shankle Employees: 50 to 59

Btl. Lines Carbonated: 2 Capacity: 1,000,000 to 1,999,999 Gallons

Brands: Swiss Family Vineyard, Wiederkehr

CALIFORNIA

3 BADGE BEVERAGE

32 Patten Street Sonoma, CA 95476 Phone: 707-996-8463 info@3badge.com www.3badge.com

President: August Sebastiani Nat'l Sales Mgr: Harvard Gates Nat'l Sales Mgr: Chuck Kane Brands: Gehricke, Hey Mambo, Leese-Fitch, Moo Buzz, Pennywise, Plungerhead, The White Knight

A NONINI WINERY

2640 North Dickenson Ave Fresno, CA 93723 Phone: 559-275-1936 Fax #: 559-241-7119 www.noniniwines.com

General Manager: James Jordan Employees: 1 to 4

Franchises: 1

Capacity: 50,000 to 99,999 Gallons Brands: Nonini Vintners

A RAFANELLI WINERY

4685 West Dry Creek Road Healdsburg, CA 95448 Phone: 707-433-1385 www.arafanelliwinery.com Owner: David A. Rafanelli

V P/Nat'l Sales Dir: Patricia L. Rafanelli

Employees: 1 to 4 Capacity: 0 to 49,999 Gallons Brands: A Rafanelli

A S V WINES INC

1998 Road 152 Delano, CA 93215 Phone: 661-792-3159 Fax #: 661-792-2875 sales@asvwines.com www asywines com

President: Marko B. Zaninovich V P/General Manager: William J.

Nakata

V P-Sales: Jeffrey Dye Winemaker: Phil Franscioni

Employees: 10 to 19 Franchises: 6 Btl. Lines Coldfill: 2

Capacity: 10,000,000 to 12,499,999 Gallons

Brands: Bulk Wine, Canyon Oaks, Crow Canyon, Muirwood

ACCOLADE WINES NORTH **AMERICA**

2306 Magnolia Drive Healdsburg, CA 95448 Phone: 707-857-2594 info@accoladewinesna.com www.accoladewinesna.com V P-Sales/Marketing: Greg Dobie Dir-Human Resources: Jillian

Brands: Atlas Peak, Geyser Peak, X

ALEXANDER AND WAYNE

2922 Grand Ave-P.O.Bx 636 Los Olivos, CA 93441 Phone: 805-688-9665 Fax #: 805-686-1690

President/Gen Mgr: Arthur A. White

Employees: 5 to 9 Capacity: 0 to 49,999 Gallons Brands: Alexander And Wayne

ALEXANDER VALLEY VYDS

8644 Highway 128 Healdsburg, CA 95448 Phone: 707-433-7209 Fax #: 707-433-9408 avv@avvwine.com www.avvwine.com Owner: Harry H. Wetzel III Vineyard Manager: Mark Houser Accountant: Linda Wetzel Winemaker: Kevin Hall Sales Manager: Rob Wetzel Asst Winemaker: Harry Wetzel IV

Employees: 20 to 29 Franchises: 60 Btl. Lines Coldfill: 1 Capacity: 250,000 to 499,999

Gallons Brands: Alexander School Reserve. Alexander Valley Vineyard, Cyrus, Gewurz, Redemption Zin, Sin Zin, Temptation Zin

ALMADEN CELLARS

Wine Group (The) [Tracy, CA 95377] 22004 Road 24 Madera, CA 93638 Phone: 559-662-9000 Fax #: 559-662-9029

General Manager: Doug Lyman

Employees: 100 to 124 Capacity: 20,000,000 to 24,999,999 Gallons

Brands: Almaden

ANDRETTI WINERY

4162 Big Ranch Road Napa, CA 94558 Phone: 877-386-5070 info@andrettiwinery.com www.andrettiwinery.com Brands: Andretti Winery, Montona, Villa Andretti

ASTI WINERY

Treasury Wine Estates [Napa, CA 94558] P.O.Box 245 Cloverdale, CA 95425 Phone: 707-894-2541 General Manager: Jeff Collins Brands: Cellar No. 8

BABCOCK VINEYARDS

P.O.Box 637

Lompoc, CA 93438 Phone: 805-736-1455 Fax #: 805-736-3886 www.babcockwinery.com Vice President: Bryan Babcock General Manager: Terrie Marlin Employees: 10 to 19

Capacity: 50,000 to 99,999 Gallons Brands: Babcock Vineyards

BARGETTO SANTA CRUZ WNRY

3535 North Main Street Soquel, CA 95073 Phone: 831-475-2258 Fax #: 831-475-2664 customerservice@bargetto.com www.bargetto.com President/Dir-Mktg: Martin J.

Bargetto Dir-Production: John Bargetto Dir-Finance: Suzanne M. Rossi

Winemaker: Michael Sones Employees: 40 to 49 Franchises: 1 Btl. Lines Coldfill: 1 Capacity: 100,000 to 249,999

Gallons Brands: Bargetto, Chaucer's, Chef Luigi, Coastal Cellars

BEAULIEU VINEYARD

P.O.Box 219 Rutherford, CA 94573 Phone: 707-967-5200 Fax #: 707-963-5920

www.bvwines.com

Dir-Winemaking: Jeffery Stambor

Employees: 50 to 59 Franchises: 50

Btl. Lines Carbonated: 1 Capacity: 3,000,000 to 3,999,999

Gallons

Brands: Beaulieu Vinevard. Beaulieu Vineyard Maestro, Beaulieu Vineyard Reserve, Beaulieu Vyd Coastal Est

BELLA VISTA WINERY

41220 Calle Contento Temecula, CA 92592 Phone: 951-676-5250 Fax #: 951-676-7458 President: Imre Cziraki Employees: 10 to 19 Franchises: 2 Btl. Lines Coldfill: 1

Capacity: 0 to 49,999 Gallons Brands: Bella Vista

BENZIGER FAMILY WINERY

1883 London Ranch Road Glen Ellen, CA 95442 Phone: 707-935-3000 Fax #: 707-935-3016 greatwine@benziger.com www.benziger.com

General Partner: Michael P. Benziger Partner: Robert J. Benziger Partner: Joseph Benziger Partner: Christopher Benziger Partner: Timothy J. Wallace Partner: Mark Burningham Employees: 80 to 89 **Btl. Lines Coldfill:** 1

Capacity: 100,000 to 249,999 Gallons

Brands: Benziger Family Winery, Imagery

BERINGER VINEYARDS

Treasury Wine Estates [Napa, CA 94558] 2000 Main Street St. Helena, CA 94574 Phone: 707-302-7592 www.beringer.com Winemaker: Mark Beringer **Employees:** 1000 to 1249 Franchises: 140 Btl. Lines Coldfill: 1

Capacity: 2,000,000 to 2,999,999

Gallons

Brands: Beringer Founder's Estate, Beringer Vineyards, Stone Cellars By Beringer

BERNARDO WINERY INC

13330 Paseo Del Verano N San Diego, CA 92128 Phone: 858-487-1866 Fax #: 858-673-5376 info@bernardowinerv.com www.bernardowinery.com Winemaker: Rossi Rizzo Employees: 5 to 9 Franchises: 1 Btl. Lines Coldfill: 1 Capacity: 0 to 49,999 Gallons Brands: Bernardo Winery

BIANCHI WINERY

Bianchi Vineyards [New Port Beach, CA 92663] 3380 Branch Road Paso Robles, CA 93446 Phone: 805-226-9922 Fax #: 805-226-8230 sales@bianchiwine.com www.bianchiwine.com

Soft Drink Franchisors

Soft Drink Franchisors

AFFINITY BEVERAGES INC

4 Maple Grove Avenue Westport, CT 06880 Phone: 203-227-0008 Fax #: 203-227-0006 www.regattagingerbeer.com **President:** Stan Rottell

Vice President: Gloria Jean Rottell

Employees: 1 to 4 Franchises: 40

Brands: Regatta Bermuda Ginger Br

AMAZING BEVERAGES INC

111 Woodland Road Wyncote, PA 19095 Phone: 267-252-6654 Fax #: 215-886-9356 elliott@elliottsamazing.com www.elliottsamazing.com President/C E O: Elliott Hirsh V P-Marketing: Deborah Hirsh

Employees: 5 to 9
Brands: Champ Cherry, Old Original

Levis

ATLANTIC BREWING COMPANY

15 Knox Road Bar Harbor, ME 04609 Phone: 207-288-2337 Fax #: 207-288-2589 realale@atlanticbrewing.com www.atlanticbrewing.com Owner: Douglas Maffucci Head Brewer: James Taylor Employees: 10 to 19

Btl. Lines Coldfill: 2 Brands: Old Soaker Bluberry Soda, Old Soaker Root Beer

A-TREAT BOTTLING COMPANY

3150 Coffeetown Road Orefield, PA 18069 Phone: 610-434-6139 Fax #: 610-434-5511 Owner: David Jaindl Employees: 30 to 39 Franchises: 302 Btl. Lines Carbonated: 3 Canning Lines: 1 Brands: A-Treat

B J'S BREWERY

2917 Eastland Center West Covina, CA 91791 Phone: 626-858-0054 Fax #: 626-967-3610 www.bjsrestaurant.com **President:** Gerald Deitchle **General Manager:** Krysteen Romero

Employees: 100 to 124 Brands: B J's Cream Soda, B J's Orange Soda, B J's Root Beer

BENNETT'S SODAS

6333 West Third St #548 Los Angeles, CA 90036 Phone: 323-939-6786 Chief Exec Officer: Scott Bennett Employees: 1 to 4 Btl. Lines Carbonated: 2 Brands: Bennetts Big Bear Root Br

BIG RED INC

6500 River Pl Blvd Bldg 1 Suite 450 Austin, TX 78730 Phone: 512-501-3890 Fax #: 512-501-3891 customerservice@bigred.com www.bigred.com

Chairman/C E O: Gary P. Smith

Sr V P-Sales: Steve Nelson Sr V P-Marketing: Thomas Oh Chief Fin Officer: James Bradley

Employees: 60 to 69 Franchises: 110 Btl. Lines Coldfill: 1

Brands: Big Blue, Big Manzana, Big Peach, Big Pineapple, Big Red, Big Red Vanilla Float, Big Red Zero, Diet Nu Grape, Nesbitt's Ca Hny Lemonade, Nesbitt's Orange, Nesbitt's Peach, Nesbitt's Pineapple, Nesbitt's Strawberry, Nu Grape, Sans Sodas, Thomas Kemper Soda

BOYLAN BOTTLING COMPANY

6 E 43 Street-Floor 15 New York, NY 10017 Phone: 212-450-1850 Fax #: 212-450-1856 marketing@boylanbottling.com www.boylanbottling.com

President: Michael Milstein Controller: John Kealy Employees: 30 to 39 Franchises: 200 Btl. Lines Carbonated: 3

Brands: Boylan's Mixers, Boylan's Seltzer, Boylan's Sodas, Boylan's The Natural Kind, Mash

BROOKLYN BOTTLING GROUP

643 South Road-Box 808
Milton, NY 12547
Phone: 845-795-2171
Fax #: 845-795-2589
jforbes@nsbottle.com
President: Eric Miller
Employees: 200 to 249
Franchises: 40
Btl. Lines Hotfill: 3
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Best Health Sodas, Tropical
Fantasy

CAROLINA BEVERAGE CORP

1413 Jake Alexander Boulevard South Salisbury, NC 28145 Phone: 704-637-5881 Fax #: 704-633-7491 custserv@cheerwine.com www.cheerwine.com President/C E O: Cliff Ritchie

V P-Trade Dev: Mac Mc Queen Chief Fin Officer: Tommy Page Marketing: Joy Harber

Employees: 400 to 499
Franchises: 36

Brands: Caff Free Diet Cheerwine, Cheerwine, Diet Cheerwine

C-B BEVERAGE

CORPORATION

818 South Yearling Road Columbus, OH 43213 Phone: 614-221-3606 Fax #: 614-221-3808 info@frostop.com www.frostop.com

Owner/President: Daniel Meyers

Employees: 1 to 4 Franchises: 50

Brands: Diet Frostop Rootbeer, Frostop Birch Beer, Frostop Black Cherry, Frostop Cream Soda, Frostop Diet Orange Soda, Frostop Kansas City Sasp, Frostop Orange Soda, Frostop Rootbeer

CLEARLY CANADIAN (THE CLEARLY FOOD &

BEVERAGE COMPANY) 71 Mc Murray Road #104

Pittsburgh, PA 15241 Phone: 917-443-3192 support@clearlycanadian.com www.clearlycanadian.com Chief Executive Officer: Paul Tepperman

Chief Financial Officer: John

Wilkening
Chief Marketing Officer: John

Behling

V P-U.S. National Accounts: Max Wunderle

V P-U.S. DSD Sales: Jeff Martin

Employees: 10 to 19 Franchises: 20

Brands: Clearly Canadian Originals

COCA-COLA COMPANY (THE)

P.O.Box 1734 Atlanta, GA 30301 Phone: 404-676-2121 Fax #: 404-676-6792 www.thecoca-colacompany.com Chairman/C E O: James Quincy President-N A: James Dinkins

Chief Financial Officer: John Murphy

Chief Operating Officer: Brian

Chief Technical Officer: Nancy Quinn

Chief Integrated Svcs Officer: Barry Simpson

Employees: 3000 or more Franchises: 415

Smith

Brands: Barq's, Blue Sky Natural Soda, Blue Sky Organic Soda, Blue Sky Zero Calorie, Caffeine Free Coke, Caffeine Free Diet Coke, Cherry Coke, Coca-Cola, Coca-Cola Zero Sugar, Diet Barq's, Diet Coke Flavors, Fanta, Fresca, Hansen's Diet Sodas, Hansen's Natural Soda, Mello Yello, Pibb Xtra, Seagram's Ginger Ale, Sprite, Sprite Zero, Tab, Vanilla Coke

DAD'S ROOT BEER COMPANY

950 South St. Charles St Jasper, IN 47547 Phone: 812-634-7622 info@dadsrootbeer.com www.dadsrootbeer.com

President/C E O: Keith G. Hedinger V P-Marketing: Andrea Hedinger

Gramelspacher V P-Sales: Joe Hedinger

Mgr-Nat'l Sales: Steve M. Williams

Employees: 10 to 19 Franchises: 94

Brands: Bubble-Up, Dad's Blue Cream Soda, Dad's Cream Soda, Dad's Orange Cream Soda, Dad's Red Cream Soda, Dad's Root Beer, Diet Dad's Root Beer, Dr. Wells, Sun Crest

DANISH BREWERY GROUP

5201 Blue Lagoon Dr #814 Miami, FL 33178 Phone: 305-436-8788 Fax #: 305-436-8787 www.royalunibrew.com **Employees:** 1 to 4 **Brands:** Maltex, Power Malt, Vita Malt

DIABOLO BEVERAGE CO LLC

1055 West 7 Street-33 Floor Los Angeles, CA 90017 Phone: 888-871-5553 info@drinkdiabolo.com www.drinkdiabolo.com

Founder/President: Michel Langlais

de Langlade **Employees:** 10 to 19 **Brands:** Diabolo

DICK'S BREWING COMPANY

Parather Road
Centralia, WA 98531
Phone: 360-736-7760
Fax #: 360-736-7791
julie@dicksbeer.com
www.dicksbeer.com
Owner: Julie Pendelton
Employees: 5 to 9
Btt. Lines Coldfill: 1
Brands: Dick's Root Beer

DOUBLE-COLA COMPANY

(THE)

537 Market Street #100 Chattanooga, TN 37402 Phone: 423-267-5691 Fax #: 423-267-0793 info@double-cola.com www.double-cola.com President: Alnoor Dhanani Vice President: Gina Dhanani Dir-Sales: Jessie Shumate Employees: 10 to 19 Franchises: 60 Brands: Caffeine Free Diet Ski, Chaser, Diet Double-Cola, Diet Ski, Double-Cola, Double-Dry

EGG CREAM AMERICA INC

Gingerale, Jumbo, Oranta, Ski,

633 Skokie Blvd #200 Northbrook, IL 60062 Phone: 847-559-2703 Fax #: 847-559-2709 getcreamed@aol.com www.getcreamed.com

Ski Infra Red

Chief Exec Officer: John Beslow

Employees: 1 to 4 Brands: Jeff's Soda

FAYGO BEVERAGES INC

[National Beverage Corp]
[Fort Lauderdale, FL 33324]
3579 Gratiot Avenue

3579 Gratiot Avenue Detroit, MI 48207 Phone: 313-925-1600 Fax #: 313-925-6311 www.faygo.com

Marketing Specialist: Dawn Burch Controller: Lynn Beaubais

Employees: 300 to 399
Franchises: 10
Ptl Lines Corporated:

Btl. Lines Carbonated: 4 **Canning Lines:** 1

Brands: Faygo, Faygo Sparkling Wtrs, Ohana

FOXON PARK BEVERAGES

INC

103 Foxon Boulevard
East Haven, CT 06512
Phone: 203-467-7874
Fax #: 203-466-7031
jenny@foxonpark.com
www.foxonpark.com
President: Anthony Naclerio
Vice President: Raymond Naclerio

Sports/Protein Beverages

Energy Drinks/ Energy Shots

Energy Drinks/Energy Shots

4 PURPOSE ENERGY

2184 Washington Street-Suite #3 Canton, MA 02071 Phone: 833-201-6473 chat@4purposeenergy.com www.4purposeenergy.com Owner: Samuel J. Ronkin Employees: 10 to 19 Brands: Blackberry Peach By 4 Purpose Energy, Raspberry

AL'S BEVERAGE COMPANY

1-3 Revay Road

Pomegranate By 4 Purpose

East Windsor, CT 06088 Phone: 860-627-7003 Fax #: 860-627-8067 www.alsbeverage.com President/C E O: Gerry Martin Chief Fin Officer: Marjorie Feldman Sales Manager: James Fitzgerald Brands: Psyclone Energy Drink

AMAZING BEVERAGES INC

111 Woodland Road Wyncote, PA 19095 Phone: 267-252-6654 Fax #: 215-886-9356 elliott@elliottsamazing.com www.elliottsamazing.com President/C E O: Elliott Hirsh V P-Marketing: Deborah Hirsh Employees: 5 to 9 **Brands:** Phat Phruit

AMERICAN REBEL ENERGY

3412 South 60 Street West Billings, MT 59106 Phone: 406-672-6996 Fax #: 406-652-2232 energydavid@msn.com www.arenergydrink.com President/C E O: David Hobbs Vice President: Laurin Hobbs

Employees: 1 to 4

Brands: American Rebel Energy

AMPLEXO LLC

936 South 490 West #1 Pleasant Grove, UT 84062 Phone: 801-867-3647 Fax #: 801-255-0486 sales@amplexo.com www.amplexo.com President: Glen Miner Employees: 5 to 9 Brands: Private Labels, V A Energy,

V A Lite

ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400 Woodbury, NY 11797 Phone: 516-812-0300 Fax #: 516-812-0400 info@drinkarizona.com www.drinkarizona.com Chairman: Don Vultaggio Chief Exec Officer: David Menashi Chief Fin Officer: Patricia Catalina

C M O, Dir-Brand Development: Spencer Vultaggio

Chief Creative Dir: Wesley Vultaggio

V P-Sales: Rob Marciano **Dir-Marketing & Communications:** Jennifer Smith

C F O, AriZona Holdings: Abid Rizvi

Employees: 250 to 299

Brands: Ariz Extra Strength Energy Shot, Ariz Pomeg Grn Tea Energy, Arizona R X Energy Fast, Caution Low Carb Energy, Caution Performance Enrgy, R X Energy Fast Shot

BAWLS ACQUISITION

8840 Commons Blvd #140 Twinsburg, OH 44087 Phone: 888-731-9708 Fax #: 888-992-2957 info@bawls.com www hawls com

Chief Exec Officer: Jon Gunnerson Dir-Marketing: Kellie D' Amato Employees: 10 to 19

Brands: Bawls Guarana, Bawls Guarana Cherry, Bawls Guarana Ginger, Bawls Guarana Orange, Bawls Guarana Root Beer, Bawls Guarana Zero

BEVOLUTION GROUP

4401 South Oakley Avenue Chicago, IL 60609 Phone: 800-628-6449 Fax #: 773-579-1251 hello@bevolutiongroup.com www.bevolutiongroup.com Chief Executive Officer: Sam Lteif Chief Financial Officer: David Prill Exec V P-Sales & Service: Jerry Desmond V P-Sales: Richard Crabill V P-R & D, Quality & Reg: Rosaleen Doherty

V P-Human Resources: Andrea Crane

Dir-Operations & Supply Chain: Bill Conti

Employees: 30 to 39 Brands: Dr Smoothie Refreshers, Energy Tyme, Refrasia

7065 West Ann Road #13260

BIG BRANDS LLC

Las Vegas, NV 89130 Phone: 702-476-1021 Fax #: 866-438-4211 www.bigbrandsllc.com Manager: Zach Mosesian Btl. Lines Hotfill: 1 Btl. Lines Coldfill: 1 **Btl. Lines Carbonated:** 1 Energy Drink Cases: 30,000,000 Brands: Blood Energy Potion, Mana Health, Pit Bull Energy Drink, Zombie Blood

BIG RED INC

6500 River Pl Blvd Bldg 1 Suite 450 Austin, TX 78730 Phone: 512-501-3890 Fax #: 512-501-3891 customerservice@bigred.com www.bigred.com Chairman/C E O: Gary P. Smith Sr V P-Sales: Steve Nelson Sr V P-Marketing: Thomas Oh Chief Fin Officer: James Bradley

Employees: 60 to 69 Franchises: 110 Btl. Lines Coldfill: 1 Brands: Big Jak Energy Drink, G Pure, Hydrive Energy, Xyience

BIO-ENGINEERED

Energy Drink

SUPPLEMENTS/NUTRITION

5901 Broken Sound Pky N W Boca Raton, FL 33487 Phone: 800-939-4071 Fax #: 561-998-4629 jeffrey.howe@bsnonline.net www.bsnonline.net

General Manager: Jeffrey Howe Account Executive: Bryan Alesiano Employees: 100 to 124

Franchises: 50

Brands: No-Xplode Igniter Shot

BOSTON AMERICA CORP

55 Sixth Road #8 Woburn, MA 01801 Phone: 781-933-3535 Fax #: 781-933-3539 sales@bostonamerica.com www.bostonamerica.com Mgr-Nat'l Accounts: Matt Kavet Brands: Betty Boop Energy Drink,

Duff Energy Drink, Happy Bunny Spaz Juice, Resident Evil T-Virus Ant, Street Fighter Dragon Pnc

CAFECITO CORPORATION

770 Ponce De Leon Blvd #302B Coral Gables, FL 33134 Phone: 855-857-3447 duwayne@cafecitoenergy.com www.cafecitoenergy.com

Chief Execeutive Officer: DuWayne Watson President/Director: Anthony

Bustamante Employees: 10 to 19 Franchises: 10 Btl. Lines Coldfill: 1

Brands: Cafecito Energy Shot

CANNA ENERGY

2031 Bryant Street Denver, CO 80211 Phone: 800-947-9197

Chief Exec Officer: Mark Spoone Brands: Canna Energy

C-B BEVERAGE CORPORATION

818 South Yearling Road Columbus, OH 43213 Phone: 614-221-3606 Fax #: 614-221-3808 info@frostop.com www.frostop.com Owner/President: Daniel Meyers Employees: 1 to 4

Franchises: 50

Brands: Cock' N Bull Energy Drink

COOL BLUE REVITALIZER 3412 South 60 Street West

Billings, MT 59106 Phone: 406-672-6996 energydavid@msn.com www.cbenergydrink.com President/C E O: David Hobbs Vice President: Laurin Hobbs

Employees: 1 to 4 Brands: American Rebel Energy

DIABOLO BEVERAGE CO LLC

1055 West 7 Street-33 Floor Los Angeles, CA 90017 Phone: 888-871-5553 info@drinkdiabolo.com www.drinkdiabolo.com

Founder/President: Michel Langlais

de Langlade Employees: 10 to 19 Brands: Diabolo Loco

DOUBLE-COLA COMPANY (THE)

537 Market Street #100 Chattanooga, TN 37402 Phone: 423-267-5691 Fax #: 423-267-0793 info@double-cola.com www.double-cola.com President: Alnoor Dhanani

Vice President: Gina Dhanani Dir-Sales: Jessie Shumate Employees: 10 to 19 Franchises: 60 **Brands:** Quad Energy Berry Fusion, Quad Energy Lime Craze, Quad Energy Low-Carb Kick, Quad Energy Orange Twist, Quad

DRINK ROBUST INC

Energy Re-Charge

4561 Village Creek Road Fort Worth, TX 76119 Phone: 817-446-7900 office@robustenergyusa.com www.robustenergyusa.com Brands: Robust Energy Drink

ELECTRIC MONKEY INC

3 Country Club Place South Abington Twp, PA 18411 Phone: 570-840-8765 www.electric-monkey.com Brands: Electric Monkey

F R S COMPANY (THE)

951 Mariners Island #300 San Mateo, CA 94404 Phone: 650-227-2209 info@frs.com www frs com

Chief Exec Officer: Dave Henderson Chief Fin Officer: Chris Tunzan Chief Mktg Officer: Matt Kohler V P-Operations: Al Mc Curdy V P-Sales: Rich Libonate

Brands: F R S Energy/Endurance, F R S Healthy Energy

FLUID MOTION BEVERAGE INC

155 N Riverview Dr #100 Anaheim, CA 92808 Phone: 800-951-9123 Fax #: 714-265-7185 ptecker@fluidmotionbev.com www.fluidmotionbev.com President: Paul Tecker Employees: 1 to 4 Brands: Talon Energy, Vixen Energy

FUNKTIONAL BEVERAGES INC

17413 F M 2920 #H Tomball, TX 77377 Phone: 281-224-1865 Fax #: 281-320-8150 texasbeverage@yahoo.com www.mypurplestuff.com Chief Exec Officer: Darrell Duchesneau

Chief Mktg Officer: Tim Lucas Chief Oper Officer: Randy Traver Dir-Nat'l Sales: Timm Aldrich

Employees: 10 to 19 Franchises: 35 Btl. Lines Hotfill: 1 Btl. Lines Coldfill: 1 Btl. Lines Carbonated: 1 Canning Lines: 1 Brands: Red Stuff Energy

GO FAST SPORTS & BEV CO

2600 West 8 Avenue Denver, CO 80204 Phone: 800-895-7290 Fax #: 303-893-1222 sales@gofastsports.com www.gofast.com Managing Director: Larry Brown Employees: 10 to 19

Functional Beverages

Bottled Water Companies

Bottled Water Companies

ABSOPURE WATER COMPANY

P O Box 701248 Plymouth, MI 48170 Phone: 734-451-2000 Fax #: 734-451-0594

President: William C. Young V P-Retail Sales: W.P. Young Employees: 70 to 79 **Delivery Vehicles:** 30 to 39 Sales: \$15,000,000 to \$19,999,999

Btl. Lines Carbonated: 3 Brands: Absopure, Cap 10, Silver Springs

ALASKA'S BEST WATER PROD

11811 S Gambell Street Anchorage, AK 99515 Phone: 907-522-1679 Fax #: 907-522-5282 President: Paul Ingrim General Manager: Mike Alfano Employees: 10 to 19 Delivery Vehicles: 5 to 9 **Sales:** \$500,000 to \$999,999 Still Lines: 1 Brands: Alaska's Best

ALPINE FRESH USA

2020 South Hathaway Santa Ana, CA 92705 Phone: 714-662-5333 Fax #: 714-662-5332 Employees: 30 to 39 Delivery Vehicles: 5 to 9 Sales: \$5,000,000 to \$9,999,999

Still Lines: 3

Bottled Water Cases: 3,250,000 Brands: Alpine Fresh, Oasis

APPLE RUSH

P.O.Box 2099 Michigan City, IN 46360 Phone: 312-730-4298 sales@mynaturallife.biz www.applerush.com President: Robert Corr Employees: 10 to 19

Sales: \$5,000,000 to \$9,999,999 Brands: E-Water

AQUA NEW LLC

6233 Old Ranch Road Sarasota, FL 34241 Phone: 941-923-8972 Fax #: 941-923-8906 dana@aquanew.com aquanew.com Chief Execeutive Officer: Rob

Gourley

Chief Operating Officer: Dana Gourley

Employees: 1 to 4 Delivery Vehicles: 1 to 4 Sales: \$1,000,000 to \$1,999,999 Brands: Watt-ahh

AQUA PURE DRINKING WTRS

12322 Dahlia Avenue El Monte, CA 91732 Phone: 626-350-5711 Fax #: 626-401-9023 President: Charles Pithia Operations Manager: U.C. Pithia Employees: 5 to 9 Delivery Vehicles: 5 to 9 Delivery Locations: Office **Sales:** \$500,000 to \$999,999

Brands: Aqua Pure

AQUA STRAW INC

Still Lines: 1

P.O.Box 4211 San Rafael, CA 94913 Phone: 415-244-0557

Chief Exec Officer: Erez Raman

Employees: 5 to 9 Delivery Vehicles: 1 to 4 Sales: \$5,000,000 to \$9,999,999 Brands: Aqua Straw Natl Sprng Wtr

AQUA SYSTEMS INC

7785 East U S Highway 36 Avon, IN 46123 Phone: 317-272-3000 Fax #: 317-272-5000

General Manager: Mike Bowling Production Manager: Chris

Utterback

Fleet Manager: David Bills Employees: 50 to 59 Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999 Still Lines: 1

Brands: Aqua Systems

AQUAHYDRATE

Los Angeles, CA 90016 Phone: 877-370-1795 Fax #: 877-370-1796 info@aquahydrate.com Chief Mktg Officer: Ericka Pittman

5870 W Jefferson Blvd #D

Sr V P-Sales: Eddie Ennesser Sr V P-Finance/Operations: Laarni

Niro Employees: 10 to 19 Sales: \$5,000,000 to \$9,999,999

Brands: Aquahydrate

AQUA-TINE

18 Dominion Court Rancho Mirage, CA 92270 Phone: 760-272-6377 sfgume@aol.com www.aqua-tine.com Chief Exec Officer: Stuart Garret Employees: 5 to 9 **Sales:** \$3,000,000 to \$4,999,999

Brands: Aqua-Tine

ARBOR SPRINGS WATER CO 1440 Plymouth Road

Ann Arbor, MI 48105 Phone: 734-668-8270 Fax #: 734-668-6719 President: William J. Davis Jr.

Production Manager: Steve Moody Employees: 10 to 19 **Delivery Vehicles:** 10 to 19

Sales: \$1,000,000 to \$1,999,999 Still Lines: 1

Brands: Arbor Springs

ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400 Woodbury, NY 11797 Phone: 516-812-0300 Fax #: 516-812-0400 info@drinkarizona.com www.drinkarizona.com Chairman: Don Vultaggio

Chief Exec Officer: David Menashi Chief Fin Officer: Patricia Catalina C M O, Dir-Brand Development:

Spencer Vultaggio Chief Creative Dir: Wesley

Vultaggio V P-Sales: Rob Marciano

Dir-Marketing & Communications: Jennifer Smith C F O, AriZona Holdings: Abid Rizvi

Employees: 250 to 299 Brands: AriZona Sparkling, Vapor

AVITAE USA LLC

P.O.Box 93686 Cleveland, OH 44101 Phone: 216-416-3461 info@avitaeusa.com

President/C E O: Norman Snyder Employees: 10 to 19

Brands: Avitae Caffeinated Water

BELMAR SPRING WATER CO

410 Grove Street Glen Rock, NJ 07452 Phone: 201-444-1010

service@belmarspringwater.com Chief Exec Officer: Wesley D.

Corp Secretary: Liz Outwater

Employees: 10 to 19 Delivery Vehicles: 5 to 9 Sales: \$1,000,000 to \$1,999,999

Still Lines: 1

Brands: Belmar Spring Water

BEVERAGES

BERKELEY CLUB

P.O.Box 190 Berkeley Springs, WV 25411 Phone: 304-258-2313

Fax #: 304-258-1601 General Manager: Rodney De Haven

Employees: 5 to 9 Delivery Vehicles: 1 to 4 Sales: Under \$500,000 Still Lines: 2

Brands: Berkeley Spring

BERKSHIRE SPRINGS INC

772 Norfolk Road-Box 279 Southfield, MA 01259 Phone: 413-229-2086 Fax #: 413-229-3544 info@berkshiresprings.com President: Dale Bosworth Jr. Employees: 5 to 9 Delivery Vehicles: 5 to 9 Sales: \$500,000 to \$999,999 Still Lines: 2

BETTER HEALTH LAB

200 South Newman Street Hackensack, NJ 07601 Phone: 201-880-7966 Chief Fin Officer: Robert Kim Employees: 5 to 9 Brands: Alkazone

Brands: Berkshire Springs

BIG VALLEY WATER

730 Third Avenue S Glasgow, MT 59230 Phone: 406-228-2614 Fax #: 406-228-2712 Owner: Dave Leraas Employees: 1 to 4 Delivery Vehicles: 1 to 4 Sales: Under \$500,000 Still Lines: 1 Brands: Big Valley Water

BLAST CAP TECHNOLOGIES

2665 Belgian Place Arroyo Grande, CA 93420 Phone: 310-467-6482 Fax #: 954-427-2060 mikel@blastmax.com

Chief Exec Officer: Mikel Anderson Employees: 10 to 19

Brands: Blast Cap H2O, Euro Blast Cap

BLUE RIDGE MOUNTAIN WATER

25 Roland Jones Road Hendersonville, NC 28792 Phone: 828-685-7345

Co-Owner: Robert F. Haynes

Co-Owner: Janet Haynes Employees: 10 to 19 Delivery Vehicles: 1 to 4 Sales: \$500,000 to \$999,999

Still Lines: 2

Brands: Blue Ridge Mountain

BROOKCREST WATER

COMPANY

1908 D Street Sacramento, CA 95811 Phone: 916-441-7261 Fax #: 916-444-0663 sales@brookcrestwater.com Owner: John Wurster Employees: 5 to 9 Delivery Vehicles: 1 to 4 Sales: \$1,000,000 to \$1,999,999

Still Lines: 2 Brands: Brookcrest

CAMP HOLLY SPRINGS INC

4100 Diamond Springs Dr Richmond, VA 23231 Phone: 804-795-2096 Fax #: 804-795-1280 President: R.D. Dowdy Jr. V P/General Manager: Roland D. Dowdy III Employees: 5 to 9 Sales: \$500,000 to \$999,999 Still Lines: 1 Brands: Camp Holly

CAROLINA BEVERAGE CORP

1413 Jake Alexander Boulevard South Salisbury, NC 28145 Phone: 704-637-5881 Fax #: 704-633-7491 custserv@cheerwine.com www.cheerwine.com President/C E O: Cliff Ritchie V P-Trade Dev: Mac Mc Queen Chief Fin Officer: Tommy Page Marketing: Joy Harber

Employees: 400 to 499 Franchises: 36 Still Lines: 1 Brands: Blue Mist

CLARK SPRING WATER CO

319 Clark Street Pueblo, CO 81003 Phone: 719-543-1594 Fax #: 719-543-6334 President: Eric Clark Employees: 5 to 9 **Delivery Vehicles:** 1 to 4 Sales: Under \$500,000 Still Lines: 1 Brands: Clark Spring Water

CLEARLY CANADIAN (THE CLEARLY FOOD &

BEVERAGE COMPANY)

71 Mc Murray Road #104 Pittsburgh, PA 15241 Phone: 917-443-3192

support@clearlycanadian.com www.clearlycanadian.com

Chief Executive Officer: Paul

Tepperman Chief Financial Officer: John

Wilkening
Chief Marketing Officer: John

Behling
V P-U.S. National Accounts: Max

Wunderle V P-U.S. DSD Sales: Jeff Martin Employees: 10 to 19

Franchises: 20 Brands: Clearly Canadian Mineral

Fruit Juice/ Drink Companies

Fruit Juice/Drink Companies

1 EPIC LLC

P.O.Box 3203 Gilbert, AZ 85299 Phone: 866-929-0066 Fax #: 866-929-0066 sherrmann@fruit-66.com www.fruit-66.com Co-C E O: Joe Jacober Employees: 5 to 9 Brands: Epic Juices, Fruit 66

2 V INC

110 Bridge Street Brooklyn, NY 11201 Phone: 718-858-7333 Fax #: 718-858-7371 contact@3v.com www.3v.com

Chief Exec Officer: Eren Spring President: Clara Gombo Vice President: Hershel Gombo Fruit Juice Cases: 10,000,000 Brands: 3 V Natural Exotic

ALL JUICE FOOD & BEVERAGE

352 Jet Street Hendersonville, NC 28792 Phone: 828-685-8821 Fax #: 828-685-8495 www.mrsclarks.com Plant Manager: Barry Sester

Plant Manager: Barry Sester Quality Manager: Leslie Pless General Manager: Bob Voss Employees: 20 to 29 Btl. Lines Hotfill: 1 Brands: Mrs. Clark's, Nature's Choice, Private Labels

ALPENROSE DAIRY INC

6149 S W Shattuck Road
Portland, OR 97221
Phone: 503-244-1133
Fax #: 503-452-2139
www.alpenrose.com
President: Carl Cadonau Jr.
Plant Manager: Tom Nierdaka
Plant Engineer: Rocky Amick
Sales Manager: Tom Baker
Employees: 200 to 249
Btl. Lines Coldfill: 4
Brands: Morning Harvest O J,
Tampico Fruit Punch

ALTA DENA DAIRY

[Dean Foods Company]
[Dallas, TX 75201]
17637 East Valley Blvd
City Of Industry, CA 91744
Phone: 626-964-6401
Fax #: 626-965-1960
www.altadenadairy.com
General Manager: Derek Allbee
Employees: 500 to 749
Brands: Alta Dena

ALTA DENA DAIRY

17851 E Railroad Street City Of Industry, CA 91748 Phone: 626-923-3000 Fax #: 626-923-3215 www.altadenadairy.com General Manager: Derek Allbee Employees: 300 to 399 Brands: Knudsen

AMAZING BEVERAGES INC

111 Woodland Road Wyncote, PA 19095 Phone: 267-252-6654 Fax #: 215-886-9356 elliott@elliottsamazing.com www.elliottsamazing.com President/C E O: Elliott Hirsh V P-Marketing: Deborah Hirsh Employees: 5 to 9 Brands: Elliotts Amazing, Phat Phruit, Sedona Red, So Hip To

AMERICAN BEVERAGE CORP

1 Daily Way Verona, PA 15147 Phone: 412-828-9020 Fax #: 412-828-8876 info@ambev.com www.ambev.com V P-Operations: Nate Rekich

Brillow Cocktail Mixes, Daily's R T D
Alc Pouch, Fruit Stand, Guzzler,
Little Hug

AMERICAN INSTANTS INC

P.O.Box 817 Flanders, NJ 07836 Phone: 973-584-8811 Fax #: 973-584-0444 sales@americaninstants.com www.americaninstants.com Chief Exec Officer: Christopher Roche Chairman: Thomas J. Roche Jr.

Chairman: Thomas J. Roche Jr.
President: Martin Wagner
Vice President: Jennifer Vilot
V P-Sales: Jerry Jarrell
Purchasing Agent: Joe Cottone
Controller: Jim Mioduszewski
Operations Manager: Chip Neice
Brands: Shivery Shake

ANDERSEN DAIRY INC

P.O.Box 310 Battle Ground, WA 98604 Phone: 360-687-7171 Fax #: 360-687-4610 **President:** Jack Dunn **Plant Manager:** Brian He

Plant Manager: Brian Henderling Employees: 80 to 89

Btl. Lines Coldfill: 1
Brands: Andersen

ANDERSON ERICKSON DAIRY

2420 E University
Des Moines, IA 50317
Phone: 515-265-2521
Fax #: 515-263-6301
Chairman: James Erickson
President/C E O: Miriam Erickson
Brown
Chief Oper Officer: Warren
Erickson

Dir-Operations: Dave Horton Sales Manager: Chris Lee Purchasing Agent: Craig Colonno Employees: 300 to 399 Fruit Juice Cases: 1,000,000 Fruit Drink Cases: 500,000

Brands: Anderson-Erickson

APPLE & EVE LLC

Two Seaview Boulevard
Port Washington, NY 11050
Phone: 516-621-1122
Fax #: 516-625-9474
info@appleandeve.com
www.appleandeve.com
President: Gordon Crane
Exec Vice Pres: Cary Crane
Sr V P-Operations: David Yarmoff
V P-Sales: Bill Harrison
V P-Sales: John Steubing
Employees: 70 to 79

Brands: Apple & Eve Juices, Fruitables, Northland, Seneca, Sesame Street Juices, Treesweet Products, Waterfruits

APPLE RUSH

P.O.Box 2099 Michigan City, IN 46360 Phone: 312-730-4298 sales@mynaturallife.biz www.applerush.com President: Robert Corr

Employees: 10 to 19
Brands: Apple Rush

ARCADIA FARMS INC 34 Arcadia Farms Road Arden, NC 28704

Phone: 828-684-3556
Fax #: 828-684-7988
info@arcadiafarms.com
www.arcadiafarms.com
President: Nathan Arthur
Vice President: Carolyn Arthur
Brands: Great Value, Private Labels,
Sunrise Valley, Tampico

ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400 Woodbury, NY 11797 Phone: 516-812-0300 Fax #: 516-812-0400 info@drinkarizona.com www.drinkarizona.com Chairman: Don Vultaggio Chief Exec Officer: David Menashi Chief Fin Officer: Patricia Catalina

Chief Fin Officer: Patricia Catalina C M O, Dir-Brand Development: Spencer Vultaggio Chief Creative Dir: Wesley Vultaggio V P-Sales: Rob Marciano

Dir-Marketing & Communications: Jennifer Smith C F O, AriZona Holdings: Abid Rizvi

Employees: 250 to 299
Brands: Arizona Juices, Arizona
Pina Colada, Golden Bear, Lime
Rickey's, Skinnygirl Sparklers

BARBER DAIRIES INC

[Dean Foods Company] [Dallas, TX 75201] 36 Barber Court Homewood, AL 35209 Phone: 205-942-2351 Fax #: 205-943-0297 Employees: 250 to 299 Btl. Lines Coldfill: 1 Brands: Barber, Sunshine

BECKMAN & GAST COMPANY

P.O.Box 307 St. Henry, OH 45883 Phone: 419-678-4195 President: William C. Gast Vice President: Karl Gast Secretary/Treasurer: Paul Moorman Brands: Beckman's, Private Labels

BEVOLUTION GROUP

4401 South Oakley Avenue
Chicago, IL 60609
Phone: 800-628-6449
Fax #: 773-579-1251
hello@bevolutiongroup.com
www.bevolutiongroup.com
Chief Execcutive Officer: Sam Lteif
Chief Financial Officer: David Prill
Exec V P-Sales & Service: Jerry
Desmond

V P-Sales: Richard Crabill V P-R & D, Quality & Reg: Rosaleen Doherty V P-Human Resources: Andrea Crane $\ \, \text{Dir-Operations \& Supply Chain:} \\$

Bill Conti Employees: 30 to 39 Brands: Paradise Frost, Refrasia, Refrasia Care, Tropics Juice

BIRDSEYE DAIRY

2325 Memorial Drive Green Bay, WI 54303 Phone: 920-494-5388 Fax #: 920-494-4388 President: Steve Williams V P/Treasurer: James Williams Secretary: Jackie Williams Employees: 10 to 19 Btl. Lines Coldfill: 2 Brands: Birdseye Juices

BOLTHOUSE FARMS

7200 East Brundage Lane Bakersfield, CA 93307 Phone: 661-366-7209 www.bolthouse.com Brands: Bolthouse Farms Juices, Bolthouse Farms Protein, Bolthouse Farms Smoothies

BORDEN DAIRY

[National Dairy Holdings]
[Dallas, TX 75204]
221 West Highway 80
London, KY 40741
Phone: 606-878-7301
Fax #: 606-864-8516
Sales Manager: Donald Creech
Employees: 250 to 299
Brands: Flav-O-Rich

BORDEN DAIRY

A15 John St & Elliott Ave Arlington Heights, OH 45215 Phone: 513-948-8811 Fax #: 513-948-8837 Sales Manager: Larry Matysiak Dir-Human Resources: Tim Alger Employees: 250 to 299 Brands: Private Labels

BORDEN DAIRY

5327 South Lamar Dallas, TX 75215 Phone: 214-565-0332 Fax #: 214-426-5841 Plant Manager: Eloy Padilla Btl. Lines Coldfill: 7 Brands: Borden

BORDEN DAIRY CO

P.O.Box 63448 North Charleston, SC 29419 Phone: 843-554-4870 Fax #: 843-745-5502 **Employees**: 300 to 399 **Brands**: Fruittrain

BORDEN MILK PRODUCTS [Milk Products LLC]

[Dallas, TX 75313]
5014 E U S Highway 84
Cowarts, AL 36321
Phone: 334-792-5114
Fax #: 334-677-2082
www.bordendairy.com
Sales Manager: Mike Arsenault
Employees: 100 to 124
Btl. Lines Coldfill: 1
Brands: Borden, Dairy Fresh

BORDEN MILK PRODUCTS

[Milk Products LLC] [Dallas, TX 75313] 501 Northeast 181 Street Miami, FL 33162 Phone: 305-652-3720

Coffee Companies

Coffee Companies

1ST IN COFFEE

P.O.Box 476 Marlboro, NJ 07746 Phone: 800-709-8210 Fax #: 732-617-0334 info@1stincoffee.com www.1stincoffee.com Owner: James Smith Employees: 1 to 4 Brands: Antica, Illy, Lavazza, Marley, Segafredo

ALLANN BROS COFFEE ROASTR

1852 Fescue Street S E Albany, OR 97322 Phone: 541-812-8000 Fax #: 541-812-8010 sales@allannbrothers.com www.allannbrothers.com

Chief Exec Officer: Robert Morgan President: Allan Stuart Sales Manager: Stacey Baumann Employees: 40 to 49 Btl. Lines Hotfill: 1 Brands: Allann Brothers

ALTA DENA DAIRY

[Dean Foods Company] [Dallas, TX 75201] 17637 East Valley Blvd City Of Industry, CA 91744 Phone: 626-964-6401 Fax #: 626-965-1960 www.altadenadairy.com General Manager: Derek Allbee Employees: 500 to 749 Brands: Caribou

AMERICAN INSTANTS INC

P.O.Box 817 Flanders, NJ 07836 Phone: 973-584-8811 Fax #: 973-584-0444 sales@americaninstants.com www.americaninstants.com Chief Exec Officer: Christopher

Roche Chairman: Thomas J. Roche Jr. President: Martin Wagner Vice President: Jennifer Vilot

V P-Sales: Jerry Jarrell Purchasing Agent: Joe Cottone Controller: Jim Mioduszewski Operations Manager: Chip Neice Brands: American Instants,

Cappuccino Supreme, Deep Rich, Hot Chocolate Supreme, Private Labels

APFFELS COFFEE

12115 Pacific Street Santa Fe Springs, CA 90670 Phone: 562-309-0447 Fax #: 562-309-0410 apffels@apffels.com www.apffels.com President: Darryl Blunk Employees: 40 to 49 Brands: Apffels Coffee

ARCO COFFEE COMPANY

2206 Winter Street Superior, WI 54880 Phone: 715-392-4771 Fax #: 715-392-4776 rubv@arcocoffee.com www.arcocoffee.com General Manager: Donald Andresen

Production Manager: Peter Schmitz Employees: 5 to 9 Brands: Arco Coffee

ASPEN BEVERAGE GROUP

7015 Fairgrounds Parkway San Antonio, TX 78238 Phone: 210-684-6363 info@aspenbeverage.com www.aspenbeverage.com Owner/C E O: Chad T. Mc Nair Chief Oper Officer: Toon Peters V P-Operations: Mark Nash Employees: 5 to 9 Btl. Lines Hotfill: 1 Brands: Aspen Ice, Aspen

ATLANTA COFFEE & TEA CO

Select

5400 Truman Drive Decatur, GA 30035 Phone: 770-981-6774 Fax #: 770-981-6697 sales@atlantacoffeeandtea.com www.atlantacoffeeandtea.com President: M. Beth Black Vice President: Robert Harris Carver Employees: 10 to 19 Brands: Private Labels

BARGREEN COFFEE

COMPANY

2821 Rucker Avenue Everett, WA 98201 Phone: 425-252-3161 www.bargreencoffee.com President: Howie J. Bargreen Employees: 20 to 29 Brands: Bargreen Coffee, Cafe Amore, Central Market, Espreso Classico, Lighthouse, Market Coffee, Mt. Baker, Northwest First, Seattle's First, Sierra

BARRIE HOUSE COFFEE CO

Organic

4 Warehouse Lane Elmsford, NY 10523 Phone: 914-377-2500 Fax #: 914-592-2790 www.barriehouse.com Chief Exec Officer: Barry Goldstein Chief Oper Officer: David Goldstein President: Paul Goldstein

Exec V P-Operations: Ronald Goldstein

Brands: Barrie House Coffee

BEVOLUTION GROUP

4401 South Oakley Avenue Chicago, IL 60609 Phone: 800-628-6449 Fax #: 773-579-1251 hello@bevolutiongroup.com www.bevolutiongroup.com Chief Executive Officer: Sam Lteif Chief Financial Officer: David Prill Exec V P-Sales & Service: Jerry Desmond V P-Sales: Richard Crabill V P-R & D, Quality & Reg: Rosaleen Doherty

V P-Human Resources: Andrea Crane **Dir-Operations & Supply Chain:**

Bill Conti Employees: 30 to 39 Brands: Dr Smoothie Cafe Essentials, Java Tyme

BOLTHOUSE FARMS

7200 East Brundage Lane Bakersfield, CA 93307 Phone: 661-366-7209 www.bolthouse.com Brands: Bolthouse Farms Caffee

BOSTON STOKER

P.O.Box 548 Vandalia, OH 45377 Phone: 937-890-6401 Fax #: 937-890-6403 bostonstoker@worldnet.att.net President: Harry Dean Chief Fin Officer: Laura Dean-Barbosa Employees: 5 to 9

Brands: Stoker Roast Coffees

BOSTON'S BEST COFFEE 43 North Fork Avenue South Easton, MA 02375

Phone: 508-238-8393 Fax #: 508-238-6835 sales@bostonsbestcoffee.com www.bostonsbestcoffee.com Employees: 40 to 49 Brands: Boston's Best, David's Gourmet, Gold Star Coffee, Interstate Coffee, Premier Coffee, Tropical Coffee

BRISK COFFEE COMPANY

402 North 22 Street Tampa, FL 33605 Phone: 813-248-6264 Fax #: 813-248-2947 www.briskcoffee.com President: Denise Reddick V P-Production: Randy Gonzalez Marketing Manager: Vicky Moore Brands: Brisk Coffee, Innkeepers Choice, R C R

CADILLAC COFFEE **COMPANY**

7221 Innovation Boulevard Fort Wayne, IN 46818 Phone: 248-545-2266 Fax #: 248-584-4184 www.cadillaccoffee.com Owner: Guy Gehlert Owner: John Gehlert Owner: Ken Gehlert Employees: 40 to 49 Brands: Cadillac, Gourmet Reserve

CALIFIA FARMS

1321 Palmetto Street Los Angeles, CA 90013 Phone: 844-237-4779 www.califiafarms.com Chief Executive Officer: Greg Steltenphol Brands: Califia Cold Brew

CAPRICORN COFFEES INC

[World Of Good Taste] [Sacramento, CA 95820] 8109-1 Fruitridge Road Sacramento, CA 95820 Phone: 800-541-0758 ccoffees@pacbel.net www.capricorncoffees.com Owner: Annie Ngo Employees: 10 to 19 Brands: Capricorn Coffee

CARYTOWN COFFEE ON JAMES

14300 Midlothian Tpke #A Midlothian, VA 23113 Phone: 804-378-2363 Fax #: 804-378-0797 www.jamesrivercoffee.com Brands: Carytown Coffee

CASCADE COFFEE INC

1525 75 Street S W #100 Everett, WA 98203

Phone: 425-347-3995 Fax #: 425-347-5076 scottg@cascadecoffeeinc.com www.cascadecoffeeinc.com Sales Manager: Scott Gootee Brands: Compass Creek, Seattle's Best, Starbucks Coffee, Tully's Coffee

CHESTNUT HILL COFFEE CO

8620 Germantown Avenue Philadelphia, PA 19118 Phone: 215-242-8600 coffeecoffee@comcast.net www.chestnuthillcoffee.com President: Sultan Malikvar Brands: Chestnut Hill Coffee

COCA-COLA COMPANY (THE) P.O.Box 1734

Atlanta, GA 30301 Phone: 404-676-2121 Fax #: 404-676-6792 www.thecoca-colacompany.com Chairman/C E O: James Quincy President-N A: James Dinkins Chief Operating Officer: Brian Smith Chief Financial Officer: John Murphy Chief Technical Officer: Nancy Quinn Chief Integrated Svcs Officer: Barry Simpson Employees: 3000 or more Franchises: 415 Brands: Dunkin Donuts, Georgia,

McCafe COEX COFFEE

INTERNATIONAL

525 N W 27 Avenue Miami, FL 33125 Phone: 305-444-0568 Fax #: 305-444-4541 President: Belis Nelis Manager: Louis Garcia Employees: 200 to 249 Brands: Private Labels

COFFEE ASSOCIATES INC

178 Old River Road Edgewater, NJ 07020 Phone: 201-945-1060 Fax #: 201-945-4887 Owner: William Callas **Brands:** Coffee Associates

COFFEE BEAN

INTERNATIONAL

9120 N E Alderwood Road Portland, OR 97220 Phone: 503-227-4490 Fax #: 503-790-0278 info@coffeebeanintl.com www.coffeebeanintl.com President: Mike Keown Employees: 125 to 149 Brands: Cafe Tierra, Panache

COFFEE EXPRESS COMPANY

47722 Clipper Street Plymouth, MI 48170 Phone: 734-459-4900 Fax #: 734-459-5511 info@coffeeexpressco.com www.coffeeexpressco.com President: Thomas Isaia **Production Manager: Scott** Novak

Employees: 5 to 9 Brands: Coffee Express Roasting, Private Labels

Tea Companies

Tea Companies

ADAGIO TEAS

170 Kipp Avenue #28 Elmwood, NJ 07407 Phone: 973-253-7400 Fax #: 973-253-6336 info@adagio.com

www.adagio.com

Chief Oper Officer: Michael Cramer Brands: Anteadote

AIYA AMERICA

386 Beech Avenue #3 Torrance, CA 90501 Phone: 310-212-1395 Fax #: 310-212-1386

jrinehart@directiveconsulting.com www.aiya-america.com

Marketing Coordinator: Alyssa Middo Strategic Brand Marketer &

Comm: Salvador Rodriguez General Manager: Fumi Sugita Brands: Aiya

ALLANN BROS COFFEE ROASTR

1852 Fescue Street S E Albany, OR 97322 Phone: 541-812-8000 Fax #: 541-812-8010 sales@allannbrothers.com www.allannbrothers.com

Chief Exec Officer: Robert Morgan President: Allan Stuart

Sales Manager: Stacey Baumann Employees: 40 to 49 Btl. Lines Hotfill: 1

Brands: Allann Brothers

ALTA DENA DAIRY

17851 E Railroad Street City Of Industry, CA 91748 Phone: 626-923-3000 Fax #: 626-923-3215 www.altadenadairy.com General Manager: Derek Allbee Employees: 300 to 399

Brands: Arnold Palmer Tee, Arnold Palmr Tee Low Carb

AMAZING BEVERAGES INC

111 Woodland Road Wyncote, PA 19095 Phone: 267-252-6654 Fax #: 215-886-9356 elliott@elliottsamazing.com www.elliottsamazing.com President/C E O: Elliott Hirsh V P-Marketing: Deborah Hirsh Employees: 5 to 9 Brands: Sedona Red

AMERICAN INSTANTS INC

P.O.Box 817 Flanders, NJ 07836 Phone: 973-584-8811 Fax #: 973-584-0444 sales@americaninstants.com www.americaninstants.com

Chief Exec Officer: Christopher Roche Chairman: Thomas J. Roche Jr.

President: Martin Wagner Vice President: Jennifer Vilot V P-Sales: Jerry Jarrell Purchasing Agent: Joe Cottone Controller: Jim Mioduszewski Operations Manager: Chip Neice Brands: Chai

AMERICAN SOY PRODUCTS

1474 Woodland Drive Saline, MI 48176

Phone: 734-429-2310 Fax #: 734-429-2112 rroller@americansov.com President: Ron Roller Employees: 70 to 79 Aseptic Lines: 4 **Brands:** Private Labels

ANHEUSER-BUSCH INC

One Busch Place St. Louis, MO 63118 Phone: 314-577-2000 Fax #: 314-577-2900 www.anheuser-busch.com President/C E O: Michel Doukeris President-The Craft Beer Unit: Marcel Michaelis

V P-Finance/Solutions: Nelson

V P-Legal & Corp Affairs: Cesar Vargas

V P-Procurement/Sustainability: Ingrid De Ryck

V P-People: Agostino De Gasperis V P-Logistics: Elito Siqueira

V P-Sales: Brendan Whitworth V P-Marketing: Marcel Marcondes V P-Business/Wholesale Dev: Bob

Tallett V P-Supply: Dave Taylor

V P-Strategy: Fabricio Zonzini General Counsel: Katherine Barrett Employees: 3000 or more Franchises: 600

Brands: Teavana

APFFELS COFFEE

12115 Pacific Street Santa Fe Springs, CA 90670 Phone: 562-309-0447 Fax #: 562-309-0410 apffels@apffels.com www.apffels.com President: Darryl Blunk

Employees: 40 to 49 Brands: Apffels Tea, Bigelow

ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400 Woodbury, NY 11797 Phone: 516-812-0300 Fax #: 516-812-0400 info@drinkarizona.com www.drinkarizona.com Chairman: Don Vultaggio Chief Exec Officer: David Menashi Chief Fin Officer: Patricia Catalina C M O, Dir-Brand Development: Spencer Vultaggio

Chief Creative Dir: Wesley Vultaggio

V P-Sales: Rob Marciano

Dir-Marketing & Communications: Jennifer Smith

C F O, AriZona Holdings: Abid

Employees: 250 to 299

Brands: A Z Oak Reserve, Ariz Decaf 1/2 Tea/Juice, Arizona Black Tea, Arizona Green Tea, Arizona Half & Half, Arizona White Tea, Arnold Palmer Half & Half, Good Brew, Liquid Water Enhancers

ATLANTA COFFEE & TEA CO

5400 Truman Drive Decatur, GA 30035 Phone: 770-981-6774 Fax #: 770-981-6697 sales@atlantacoffeeandtea.com www.atlantacoffeeandtea.com President: M. Beth Black

Vice President: Robert Harris Carver

Employees: 10 to 19 Brands: Private Labels

BARBER DAIRIES INC [Dean Foods Company]

[Dallas, TX 75201] 36 Barber Court Homewood, AL 35209 Phone: 205-942-2351 Fax #: 205-943-0297 Employees: 250 to 299 Btl. Lines Coldfill: 1 Brands: Milo's

BARRIE HOUSE COFFEE CO

4 Warehouse Lane Elmsford, NY 10523 Phone: 914-377-2500 Fax #: 914-592-2790 www.barriehouse.com

Chief Exec Officer: Barry Goldstein Chief Oper Officer: David Goldstein

President: Paul Goldstein Exec V P-Operations: Ronald Goldstein

Brands: Barrie House Tea

BEVOLUTION GROUP

4401 South Oakley Avenue Chicago, IL 60609 Phone: 800-628-6449 Fax #: 773-579-1251 hello@bevolutiongroup.com www.bevolutiongroup.com Chief Executive Officer: Sam Lteif

Chief Financial Officer: David Prill Exec V P-Sales & Service: Jerry

Desmond

V P-Sales: Richard Crabill V P-R & D, Quality & Reg: Rosaleen Doherty

V P-Human Resources: Andrea Crane

Dir-Operations & Supply Chain: Bill Conti Employees: 30 to 39 Brands: Refrasia

BLUE RIDGE TEA & HERB CO

26 Woodhull Street Brooklyn, NY 11231 Phone: 718-625-3100 Fax #: 718-935-1874 www.blueridgetea.com President: Roger Rigolli Vice President: Paulette Rigolli Brands: King's Ransom, Private Labels, Queen's Estate

BORDEN DAIRY CO

P.O.Box 63448 North Charleston, SC 29419 Phone: 843-554-4870 Fax #: 843-745-5502 Employees: 300 to 399

Brands: Coburg, Red Diamond Tea

BORDEN MILK PRODUCTS

[Milk Products LLC] [Dallas, TX 75313] 900 East Semands Street Conroe, TX 77301 Phone: 936-756-6455 Fax #: 936-760-8413

www.bordendairy.com General Manager: Jayme Owens Employees: 150 to 199 Btl. Lines Coldfill: 6 Brands: Red Diamond Tea

BORDON DAIRY OF OHIO

[Bordon Dairy Company] [Dallas, TX 75204]

3068 West 106 Street Cleveland, OH 44111 Phone: 216-671-2300 Fax #: 216-671-1560 Sr Dir-Sales: Russ Dzurec Plant Manager: Brian Opheim Brands: Dairymens

BOSTON'S BEST COFFEE

43 North Fork Avenue South Easton, MA 02375 Phone: 508-238-8393 Fax #: 508-238-6835 sales@bostonsbestcoffee.com www.bostonsbestcoffee.com Employees: 40 to 49 Brands: Boston's Best Tea

BRAUM ICE CREAM COMPANY

3000 Northeast 63 Street Oklahoma City, OK 73121 Phone: 405-478-1656 Fax #: 405-475-2411 bsanders@braums.com www.braums.com President: Drew Braum Manufacturing Mgr: Bobby Sanders Plant Manager: Robert Ward Employees: 70 to 79

BRISK COFFEE COMPANY

Brands: Braum

402 North 22 Street Tampa, FL 33605 Phone: 813-248-6264 Fax #: 813-248-2947 www.briskcoffee.com President: Denise Reddick V P-Production: Randy Gonzalez Marketing Manager: Vicky Moore Brands: Brisk Tea, R C R

BROOKLYN BOTTLING GROUP

643 South Road-Box 808 Milton, NY 12547 Phone: 845-795-2171 Fax #: 845-795-2589 jforbes@nsbottle.com President: Eric Miller Employees: 200 to 249 Franchises: 40 **Btl. Lines Hotfill:** 3 Btl. Lines Coldfill: 1 Btl. Lines Carbonated: 1 Canning Lines: 1 Brands: Nature's Own, Squeez'r, Tropical Fantasy

BROWN'S DAIRY

[Dean Foods Company] [Dallas, TX 75201] 3925 Highway 190 W Hammond, LA 70401 Phone: 985-429-7558 Employees: 250 to 299 Brands: Swiss Tea

CADILLAC COFFEE COMPANY

7221 Innovation Boulevard Fort Wayne, IN 46818 Phone: 248-545-2266 Fax #: 248-584-4184 www.cadillaccoffee.com Owner: Guy Gehlert Owner: John Gehlert Owner: Ken Gehlert Employees: 40 to 49 Brands: Bigelow, Ibis Moon

Milk Companies

ALABAMA

BARBER DAIRIES INC

[Dean Foods Company] [Dallas, TX 75201] 36 Barber Court Homewood, AL 35209 Phone: 205-942-2351 Fax #: 205-943-0297 Employees: 250 to 299 Btl. Lines Coldfill: 1 Brands: Barber, Bettermilk, Sunshine

BORDEN MILK PRODUCTS

[Milk Products LLC] [Dallas, TX 75313] 5014 E U S Highway 84 Cowarts, AL 36321 Phone: 334-792-5114 Fax #: 334-677-2082 www.bordendairy.com Sales Manager: Mike Arsenault Employees: 100 to 124 Btl. Lines Coldfill: 1

Brands: Borden, Dairy Fresh

BROWN DAIRIES INC

[Barber Dairies Inc] [Birmingham, AL 35209] 7960 Schillinger Park Road Mobile, AL 36608 Phone: 251-633-0604 Brands: Brown's Dairy

ALASKA

NORTHERN LIGHT DAIRY

H C 60 - Box 3300 Delta Junction, AK 99737 Phone: 907-895-4824 Fax #: 907-895-5479 nld@wildak.net President: Don Lintelman

Delivery Vehicles: 1 to 4 Brands: Northern Lights

ARIZONA

ARIZONA FOODS GROUP

[Arizona Foods Group] [Columbus, OH 43215] 2517 East Chambers Street Phoenix, AZ 85040 Phone: 602-232-2570 Delivery Vehicles: 1 to 4 Btl. Lines Coldfill: 6 Brands: Instantwhip, Private Labels

SAFEWAY INC

[Safeway Stores Inc] [Walnut Creek, CA 94598] 1115 West Alameda Drive Tempe, AZ 85282 Phone: 480-894-4390 Fax #: 480-929-8025 Plant Manager: Paul Coleman Employees: 30 to 39 Brands: Lucerne, Safeway

SHAMROCK FARMS

2228 N Black Canyon Phoenix, AZ 85009 Phone: 602-272-6721 www.shamrockfarms.net President/C E O: Kent Mc Clelland Sr V P/Gen Mgr: Tim Kelly Chief Engineer: Jack Garrett Employees: 1500 to 1999

Delivery Vehicles: 100 or more Brands: Shamrock Farms, Sunland

SHAMROCK FARMS

[Shamrock Foods Company] [Phoenix, AZ 85009] 1900 West Ruthrauff Road Tucson, AZ 85705 Phone: 520-887-0300 Fax #: 520-888-5916 Chairman: Norman Mc Clelland

President: Kent Mc Clelland Sales Manager: Richard Bender Employees: 30 to 39 Brands: Shamrock Farms

ARKANSAS

HILAND DAIRY [Hiland Dairy]

[Springfield, MO 65801] 415 South Tenth Street Fort Smith, AR 72901 Phone: 479-782-0383 Fax #: 479-782-3612 General Manager: Woody Rogers Sales Manager: Darren Cox Plant Engineer: Cong Phan Employees: 80 to 89 Btl. Lines Coldfill: 6 Brands: Hiland

HILAND DAIRY [Hiland Dairy]

[Springfield, MO 65801] P.O.Box 3478 Fayetteville, AR 72701 Phone: 479-521-1707 Fax #: 479-521-4625 General Manager: Glen Macumber Plant Manager: Danny Spradlin Sales Manager: Matt Conner Maintenance Manager: Jim Keilbarth Employees: 150 to 199 **Btl. Lines Hotfill:** 2

Brands: Hiland, Private Labels

HILAND DAIRY

[Turner Holdings LLC] [Memphis, TN 38104] 6901 Interstate 30 Little Rock, AR 72209 Phone: 501-748-1700 www.hilanddairy.com Controller: W.C. Coleman General Manager: Mike Flagg Sales Manager: Keith Gauthier Plant Engineer: J.R. Ledbetter Mgr-Purchasing: Jim Engsterm Mgr-Qual Assurance: Leon Funderberg Employees: 250 to 299 Delivery Vehicles: 40 to 49 Btl. Lines Coldfill: 6 Brands: Hiland, Private Labels

CALIFORNIA

ADVANCED FOOD PRODUCTS 1211 East Noble Avenue

Visalia, CA 93277 Phone: 559-627-2070 Fax #: 559-627-2196 Operations Manager: Phillip Young Mgr-Purchasing: Crystal Garcia Employees: 125 to 149 Franchises: 1 Aseptic Lines: 7 Brands: Real Fresh

ALTA DENA DAIRY

17851 E Railroad Street City Of Industry, CA 91748 Phone: 626-923-3000 Fax #: 626-923-3215 www.altadenadairy.com General Manager: Derek Allbee Employees: 300 to 399 Delivery Vehicles: 50 to 74 Brands: Alta Dena, Foremost, Knudsen

ALTA DENA DAIRY [Dean Foods Company] [Dallas, TX 75201]

17637 East Valley Blvd City Of Industry, CA 91744 Phone: 626-964-6401 Fax #: 626-965-1960 www.altadenadairy.com General Manager: Derek Allbee Employees: 500 to 749 Delivery Vehicles: 100 or more Brands: Alta Dena

AURANTIACO USA LLC

300 Spectrum Center Drive #1450 Irvine, CA 92618 Phone: 888-627-4423 www.specialtyfood.com Employees: 10 to 19 Brands: Obrigado Milks

BERKELEY FARMS

[Dean Foods Company]

[Dallas, TX 72504] 25500 Clawiter Road Hayward, CA 94545 Phone: 510-265-8600 Fax #: 510-265-8776 www.berkeleyfarms.com Plant Manager: Randy Vick General Manager: Derek Allbee General Sales Mgr: Dan Atkins Employees: 500 to 749 Brands: Berkeley Farms, Dairy Pure

CALIFIA FARMS

1321 Palmetto Street

Los Angeles, CA 90013 Phone: 844-237-4779 www.califiafarms.com Chief Execeutive Officer: Greg Steltenphol Brands: Califia Creamers, Califia Farms, Califia Matcha

CALIFORNIA DAIRIES

P.O.Box 2198 Los Banos, CA 93635 Phone: 209-826-4901 Fax #: 209-826-4294 Employees: 80 to 89 Brands: California Dairies

CLOVER STORNETTA FARMS

P.O.Box 750369 Petaluma, CA 94975 Phone: 707-778-8448 Fax #: 707-778-0509 www.cloverstornetta.com President: Marcus Benedetti Employees: 150 to 199 Delivery Vehicles: 75 to 99 Btl. Lines Coldfill: 4 Brands: Private Labels

CRYSTAL CREAMERY

529 Kansas Avenue Modesto, CA 95351 Phone: 209-576-3400 Fax #: 209-576-3437 mdevine@crystalcreamery.com https://crystalcreamery.com

President/C E O: Marty Devine V P-Operations: Mike Over V P-Sales: Dennis Roberts V P-Human Resources: Walter Mendez Chief Financial Officer: Bonnie Chan

Delivery Vehicles: 100 or more

Brands: Crystal Creamery

CRYSTAL CREAMERY

[Crystal Creamery] [Modesto, CA 95351] 3380 West Ashlan Avenue Fresno, CA 93722 Phone: 559-244-2200 Fax #: 559-244-2203 www.fosterdairyfarms.com Owner/General Mgr: Jeff Foster Employees: 150 to 199 Brands: Crystal Creamery, Foster Farms, Knudsen

DRIFTWOOD DAIRY INC

10724 East Lower Azusa El Monte, CA 91731 Phone: 626-444-9591 Fax #: 626-448-7649 President: Mac Berry Mgr-Purchasing: Paul Kern Employees: 150 to 199 Brands: Driftwood

FARMDALE CREAMERY INC

1049 West Baseline Street San Bernardino, CA 92411 Phone: 909-889-3002 Fax #: 909-888-2541 President: Michael Shotts Employees: 70 to 79 Brands: Farmdale

LOS ANGELES MILK PLANT

[Von's Inc] [Arcadia, CA 91007] 3361 South Boxford Avenue Commerce, CA 90040 Phone: 323-889-4200 Fax #: 323-724-3605 Employees: 200 to 249 Brands: Lucerne

MONSTER ENERGY COMPANY

1 Monster Way Corona, CA 92879 Phone: 951-739-6200 Fax #: 951-739-6210 info@hansens.com www.hansens.com Chairman: Rodney Sacks Vice Chairman: Hilton Schlosberg Chief Brand Officer: Mark Hall Sr V P-Finance: Thomas Kelly Employees: 200 to 249 Franchises: 200 Brands: Muscle Monster

NESTLE USA

800 North Brand Boulevard Glendale, CA 91203 Phone: 818-549-6000 nicolette.hamm@us.nestle.com www.nestleusa.com Pres-Beverage Div: Alicia Enciso Brands: Coffee-Mate, Nesquik Powder & Syrup, Nesquik Ready-To-Drink, Nestle Hot Cocoa, Ovaltine

PRODUCERS DAIRY FOODS INC

P.O.Box 1231 Fresno, CA 93715 Phone: 559-264-6583 Fax #: 559-457-4683

Soy Companies

Alcoholic Beverage Importers

BEER IMPORTERS

ADAMBA IMPORTS INT'L

585 Meserole Street Brooklyn, NY 11237 Phone: 718-628-9700 Fax #: 718-628-0920 adam@adamba.com www.adamba.com President: Adam M. Bak V P-Spirits Mktg: Andrew Bak Product Categories: Beer, Wine,

Spirits & Cider Employees: 20 to 29 Brands: Bak's Bison Grass Vodka,

Bak's Brandy, Bak's Liqueur, Vesica Vodka

ALTA MARKETING 26717 Palmetto Avenue Redlands, CA 92374 Phone: 909-307-1777 Fax #: 909-307-1814 gleavitt@altamarketingco.com President: Anthony Haralambos Vice President: Tom Haralambos V P/General Manager: Gary Leavitt Operations Manager: Craig Wilkerson Product Categories: Beer Employees: 10 to 19

Franchises: 37 Brands: Quilmes, Chili Beer, Private

AMERICAN UNITED BREWERIES

700 Larkspur Landing Circle #208 Larkspur, CA 94939 Phone: 415-339-1105 Fax #: 415-289-1410 tonybedi@aol.com President: Tony Bedi Product Categories: Beer Employees: 5 to 9 Brands: Taj Mahal Lager Beer, Flying Horse Lager Beer

ANHEUSER-BUSCH INC

One Busch Place St. Louis, MO 63118 Phone: 314-577-2000 Fax #: 314-577-2900 www.anheuser-busch.com President/C E O: Michel Doukeris

President-The Craft Beer Unit: Marcel Michaelis

V P-Finance/Solutions: Nelson Jamel V P-Legal & Corp Affairs: Cesar

Vargas V P-Procurement/Sustainability:

Ingrid De Ryck

V P-People: Agostino De Gasperis

V P-Logistics: Elito Siqueira

V P-Sales: Brendan Whitworth

V P-Marketing: Marcel Marcondes

V P-Business/Wholesale Dev: Bob Tallett

V P-Supply: Dave Taylor V P-Strategy: Fabricio Zonzini General Counsel: Katherine Barrett Product Categories: Beer

Employees: 3000 or more Franchises: 600

Brands: Alexander Keith's,

Boddington's, Brahma, Estrella Jalisco, Franziskaner, Hoegaarden, Kirin Ichiban, Kirin Light, Kokanee, Leffe, Mexicali Beer, Montejo, Presidente, Spaten, St. Pauli Girl Lager Beer, St. Pauli Girl N A, St. Pauli Girl Spec Dark, Stella Artois, Stella Artois

ARINS ENTERPRISES INC

625 West Paddock Drive Wheeling, IL 60090 Phone: 847-520-1125 Fax #: 847-520-8911 ericarin@yahoo.com

President/C E O: Ersan Arin Product Categories: Beer

Brands: Efes Pilsen, Efes Dark, Efes 30 Liter Keg, Efes 500 Ml Steine Bottle, Efes 500 Ml Can, Efes Zero (No Alcohol)

ARTISANAL IMPORTS INC

1305 West Oltorf Street #300 Austin, TX 78704 Phone: 512-440-0811 Fax #: 512-440-0884 info@artisanalimports.com www.artisanalimports.com President/C E O: Robert Leggett Vice President: Lanny Hoff Product Categories: Beer Employees: 5 to 9 Brands: Bosteels Brewery, St. Feuillien Brewery, Sunner, Koningshoven, Urthel Brewery, Meantime Brewing, Nethergate

ASAHI BEER USA INC

Brewing, Hue, Tilburg

3625 Delamo Blvd #250 Torrance, CA 90503 Phone: 310-214-9051 Fax #: 310-542-5108 www.asahibeerusa.com President: Ray F. Hattori Product Categories: Beer Employees: 20 to 29 Brands: Asahi Super Dry Beer, Asahi Kuronama Black, Asahi Select Amber

ATHENEE IMPORTERS

P O Box 2039 Hempstead, NY 11551 Phone: 516-505-4800 Fax #: 516-505-4876 info@atheneeimporters.com www.atheneeimporters.com

President: Giota Englisis Vice President: Andrea Englisis

Product Categories: Beer, Wine, Spirits & Cider Employees: 5 to 9

Brands: Athanassiadi, Keo Beer, Thraki U S A, Samos, Cavino, Domaine Mescouri, Giokarinis, Mitilini, Alfa Beer

B UNITED INTERNATIONAL P.O.Box 661

Redding, CT 06896 Phone: 203-938-0713 Fax #: 203-938-1124 bunitedint@hotmail.com www.bunitedint.com President: Matthias Neidhart Secretary: Stefanie Neidhart Product Categories: Beer Employees: 20 to 29

Franchises: 70

Brands: Kiuchi Nest, Einbecker Ur Bock, Schneider Weisse, Aventinus, Prize Old Ale, Koelsch Reissdorf, Le Baladin, Moonraker, Schlenkerla Rauchbier, Uerige Altbier, Harvey's, Berliner Weisse, De Dolle Arabier, Pripps Carnegie Porter, De Dolle Boskeun, De Dolle Oerbier, De Dolle Still Nacht, Saison De Pipaix, Julees Vintage, Hanssens Gueuze

BACARDI NORTH AMERICA

Coral Gables, FL 33134 Phone: 305-573-8511 www.bacardilimited.com

2701 Le Jeune Road

Regional President: Pete Carr Chief Commercial Officer:

Mauricio Vergara

Chief Financial Officer: Albert Villa Tarres

Sr V P-Ext Affairs/Corp Resp: Rick Wilson

V P-Operations: Martin Guzman V P-Deputy Gen Counsel/Sec:

Martin Voke V P-Human Resources: Ryan Bibbo

Product Categories: Beer, Wine, Spirits & Cider

Employees: 1000 to 1249 Brands: 42BELOW Vodka,

Aberfeldy, Angel's Envy, Aultmore, Bacardi Rums, Banks, Benedictine Liqueur, Bombay Saphire Gin, Castillo Rum, Cazadores, Corzo, Craigellachie, D'Usse Cognac, Deveron (The), Dewar's, Facundo Rum Collection, Grey Goose Vodka, Hatuey Beer, Havana Club Rum, Leblon, Martini & Rossi, Noilly Prat, Oxley Gin, Patron, Pyrat Rum, Royal Brackla, Santa Teresa

Rum, St-Germain, Ultimat Vodka

BEST BEER INC

P.O.Box 39588 Fort Lauderdale, FL 33339 Phone: 754-242-2337 beerman@copper.net President/C E O: Reubin Share

Product Categories: Beer, Wine, Spirits & Cider Employees: 5 to 9

Brands: Knight's Belgian Ale, Jacobins Gueuze, Red Dragon, Jacobins Framboise, Bellegems Bruin, Xingu, Crystal, Pietra, Ranger, Colomba, Athenian

BEVERAGE WORLD **SPECIALTIES** 426 McArthur Road

Littleton, CO 80124 Phone: 303-790-8932 www.bwscoleman.com President/C E O: Jeff Coleman V P-Compliance: Cynthia Coleman V P/Dir-Sales: Michael Ditch Dir-Marketing: Sang Truong Brand Manager: Chelsea Franzel Product Categories: Beer, Wine,

Spirits & Cider Employees: 20 to 29 Brands: 47 Anno Domini, Abbaye D' Aulne, Aktien Zwick'l Kellerbier, Amador Garcia, Baron D' Alba, Bayreuther, Black

Donkey, Blanche De Charleroi, Brok, Cavallinia Classico Chianti, Chateau Berthenon, Chateau Du Pere Antonine, Cherie, Cisk, Daleside, Darling Cellars, Derail Ale, Dominio De Berzal, Dr Peter Poontinger, Eichbaum, Farson's, Fiero Noce Barolo Afelio DOCG, Giggling Geisha, Good Old Boy, HPM Wine, La Vierge, LVBX, Maisel's Weisse, Morocco Ale, Pepper Tree, Piantaferro, Prazacka, Scuola Grande, Spier, Springfield Estate, St. Mel's,

Terramater, Theresianer,

Tombacco

BREWERY OMMEGANG

[Duvel Moortgat NV] [Puurs, Belgium] 656 County Highway 33 Cooperstown, NY 13326 Phone: 800-544-1809 Fax #: 607-544-1801 info@ommegang.com www.ommegang.com President/C E O: Doug Campbell **Product Categories:** Beer Employees: 40 to 49 Brands: Chouffe, Duvel, Liefmans,

BULUNDA IMPORT-EXPORT

CO

Maredsous

3011 Peach Drive

Jacksonville, FL 32246 Phone: 904-642-1077 Chairman: William H. Fadeley President: William Fadeley III Vice President: Dania Nicole Fadeley

Product Categories: Beer Employees: 5 to 9 Brands: Ngoma

CHERRY COMPANY LTD

3375 Koapaka Street #A-185 Honolulu, HI 96819 Phone: 808-422-6555 Fax #: 808-422-6721 Chairman: Noritoshi Kanai Vice President: Takateru Kishii Product Categories: Beer, Wine,

Spirits & Cider Employees: 20 to 29

Brands: Takara Plum Wine, Iichiko Mugi, Miyako, Shochikubai, Satsuma Shiranami, Seifuku Awamori, Inkai Soba, Yokaichi Mugi, Kamotsuru, Kiku-Masamune Sake, Suigri, Tamano Hikari, Kubota, Choya, Orion

CHRISSA IMPORTS LTD

280 Harbor Way South San Francisco, CA 94080 Phone: 650-877-8460 Fax #: 650-877-8464 ahildebrandt@aol.com www.chrissaimports.com President: C.D. Hildebrandt Vice President: Andreas Hildebrandt Controller: Socorro Tinoco Product Categories: Beer, Wine, Spirits & Cider Employees: 10 to 19 Brands: Patriarche Pere-Fils, German Estate Wines, Chateau De Meursault, Doudet Naudin

CLASSIC BRANDS LLC

7902 Wrenwood Blvd Baton Rogue, LA 70809 Phone: 865-335-6455 Founder: Gary Bonano Product Categories: Beer Employees: 10 to 19 Brands: Chilero Brunette, Chilero Gold, Chilero Top Shelf Michelada

CONDAL IMPORTS

531 Dupont Street Bronx, NY 10474 Phone: 718-589-1100 Fax #: 718-589-9200 condalfoods@aol.com President: Carmen Fernandez Vice President: Nestor Fernandez

WINE, SPIRITS & CIDER **IMPORTERS**

21ST CENTURY SPIRITS

6560 East Washington Blvd Commerce, CA 90040 Phone: 323-832-4489 wbrown@21stcenturyspirits.com www.21stcenturyspirits.com
President/C O O: Thomas Gibson

Alcohol Importer Type: Wine, Spirits & Cider

Employees: 10 to 19 Franchises: 40 Brands: Gabriel Boudier Liqueurs, El Olvido, Oro Azul Tequila, Gabriel Boudier Gin, Gabriel Boudier Mixologst

375 PARK AVENUE SPIRITS

[Sazerac Company Inc] [Metairie, LA 70002] 10101 Linn Station Road Louisville, KY 40223 Phone: 631-991-3618 info@375park.com www.375park.com

Chief Executive Officer: Jason Schladenhauffen

National Sales Manager: Evan Cohen

Marketing Manager: Brian Reames Controller: Valerie Bame Sales Administrator: Kristin Lanci

Alcohol Importer Type: Wine, Spirits & Cider

Brands: An Cnoc Scotch, Antica Sambuca, Armagnac Castarede, Ballantine's Scotch Whisky, Balblair Scotch, Becherovka, Caorunn Gin, Dictador Rum, Dolce Nero, Hankey Bannister Scotch, J P Wiser's, Mekhong Liqueur, Old Pulteney, Passport Scotch, Phraya Rum, Rossi D' Asiago Limoncello, Saint James, Saint Vivant, Scapegrace Gin, Soho, Something Special, Speyburn Scotch, Tap Rye Whisky, Tekirdag, Van Gogh Gin, Van Gogh Vodka, Yeni Raki

A H D VINTNERS

27470 Gloede Warren, MI 48088 Phone: 586-552-1414 Fax #: 586-552-1940 www.ahdvintners.com President: Anthony C. Delsener Warehouse Manager: Dan Click Alcohol Importer Type: Wine, Spirits & Cider

Employees: 5 to 9 Brands: Vintex, Europvin

ACCOLADE WINES NORTH **AMERICA**

2306 Magnolia Drive Healdsburg, CA 95448 Phone: 707-857-2594 info@accoladewinesna.com www.accoladewinesna.com V P-Sales/Marketing: Greg Dobie Dir-Human Resources: Jillian

Navarro Alcohol Importer Type: Wine, Spirits & Cider

Brands: Banrock Station, Da Luca,

ADAMBA IMPORTS INT'L

585 Meserole Street Brooklyn, NY 11237 Phone: 718-628-9700 Fax #: 718-628-0920 adam@adamba.com www.adamba.com

President: Adam M. Bak V P-Spirits Mktg: Andrew Bak Alcohol Importer Type: Beer, Wine, Spirits & Cider

Employees: 20 to 29

Brands: Bak's Bison Grass Vodka, Bak's Brandy, Bak's Liqueur, Vesica Vodka

ADVINI USA

[Advini S A France] [St. Felix-De-Lodez, FR 34725] 1045 Sansome Street #110 San Francisco, CA 94111 Phone: 415-394-6454 Fax #: 415-394-7005

agnes.wong@cannonwines.com www.cannonwines.com

Chief Exec Officer: Antoine Leccia V P-Finance/Admin: Agnes Wong Alcohol Importer Type: Wine,

Spirits & Cider Employees: 1 to 4 Franchises: 150

Brands: Montmartre Venve Devienne, Mil Piedras, Denario, Benvenuto De La Serna, 25 Lagunas, Maison du Sud, Les Fiefs D' Anglars, Trisagio

AMERICAN SPIRITS

EXCHANGE

408 East Fourth St #209 Bridgeport, PA 19405 Phone: 215-240-6020 Fax #: 215-525-4412 info@americanspiritsltd.com www.americanspiritsltd.com Managing Partner: Philip Kolodziey Alcohol Importer Type: Wine, Spirits & Cider Brands: Krol Vodka

ARCTICBREW INC

285 Camden Creek Court Lawrenceville, GA 30043 Phone: 678-467-0754 Fax #: 770-237-5127 info@arcticbrew.com www.arcticbrew.com

General Manager: Joonas Kohtala Product Manager: Matias Kohtala Alcohol Importer Type: Wine, Spirits & Cider

Employees: 1 to 4

Brands: Kopparberg Pear Cider

ARTLOM USA INC

330 Willow Street New Haven, CT 06511 Phone: 203-776-4853 artlom.usa@worldnet.att.net www.trade-intermediary.com President: Frank Vollero Vice President: Sonia Marathou Secretary/Treasurer: Joyce Vollero General Manager: Victor Zagrebelnyj

Sales Manager: Wanda Gincauage Alcohol Importer Type: Wine,

Spirits & Cider Employees: 5 to 9 Franchises: 150

Brands: Tosti, Josef Wehr, Guinti, Kendermann, Lombardo, Tivoli

ATHENEE IMPORTERS

P O Box 2039 Hempstead, NY 11551 Phone: 516-505-4800 Fax #: 516-505-4876

info@atheneeimporters.com www.atheneeimporters.com President: Giota Englisis

Vice President: Andrea Englisis Alcohol Importer Type: Beer,

Wine, Spirits & Cider Employees: 5 to 9

Brands: Athanassiadi, Keo Beer, Thraki U S A, Samos, Cavino, Domaine Mescouri, Giokarinis, Mitilini, Alfa Beer

AVENIU BRANDS

635 Broadway - 2 Floor Sonoma, CA 95476 Phone: 707-732-4760 Fax #: 707-732-4761 www aveniubrands com

C I O/Business Intel: Beverly Gryder

Dir-Operations: Clay Daum Alcohol Importer Type: Wine, Spirits & Cider

Employees: 50 to 59 Brands: Don Roberto Tequila, Belmondo, Umberto Fiore, Vina Zaco, Anna De Codorniu, Bach Cava, Legaris, Raimat, Scala Dei, Terras Gauda, Artesa, Elements, James Mitchell, Septima

BMCIMPORTS

25 Eastern Steel Road Milford, CT 06460 Phone: 203-359-4410 Fax #: 203-359-4352 orders@jewelofrussia.com www.jewelofrussia.com President: Art Sagurian Corp Secretary: Karina Danielian Chief Fin Officer: Denis Semikoz Alcohol Importer Type: Wine, Spirits & Cider Employees: 5 to 9 Franchises: 23

Brands: Jewel Of Russia Vodka BACARDI NORTH AMERICA

2701 Le Jeune Road Coral Gables, FL 33134 Phone: 305-573-8511 www.bacardilimited.com Regional President: Pete Carr Chief Commercial Officer: Mauricio Vergara Chief Financial Officer: Albert Villa Tarres

Sr V P-Ext Affairs/Corp Resp: Rick Wilson

V P-Operations: Martin Guzman V P-Deputy Gen Counsel/Sec: Martin Voke

V P-Human Resources: Rvan Bibbo Alcohol Importer Type: Beer, Wine, Spirits & Cider

Employees: 1000 to 1249 Brands: 42BELOW Vodka,

Aberfeldy, Angel's Envy, Aultmore, Bacardi Rums, Banks, Benedictine Liqueur, Bombay Saphire Gin, Castillo Rum, Cazadores, Corzo, Craigellachie, D'Usse Cognac, Deveron (The), Dewar's, Facundo Rum Collection, Grey Goose Vodka, Hatuey Beer, Havana Club Rum, Leblon, Martini & Rossi, Noilly Prat, Oxley Gin, Patron, Pyrat

Rum, Royal Brackla, Santa Teresa Rum, St-Germain, Ultimat Vodka

BANFI VINTNERS

1111 Cedar Swamp Road Old Brookville, NY 11545 Phone: 516-626-9200 Fax #: 516-626-9218 wineinfo@banfi.com www.banfiwines.com

Chairman Emeritus: John Mariani

President/C E O: Cristina Mariani Chief Operating Officer: Rich Andrews

V P-Gen Counsel: Philp Calderone V P-Wine Education: Sharron Mc

National Dir-Trade Development: Lars J. Leicht

Nat'l Sales Dir: Paul Roberts Dir-Nat'l Accounts: Nick Shoults Dir-Public Relations: Joe Janish Alcohol Importer Type: Wine,

Spirits & Cider Employees: 150 to 199 Franchises: 300

Brands: Banfi Piemonte, Banfi Tuscany, Bell'agio, Castello Banfi, Cerulli Spinozzi, Emiliana, Entree, Florio, I Saltari, Love Story, Natura, Placido, Rosa Regale, Sartori di Verona, Stone's Ginger, Walnut Crest, Wisdom & Warter

BEAM SUNTORY

222 Merchandise Mart Plaza #1600 Chicago, IL 60654 Phone: 312-964-6999 www.beamsuntory.com Chairman/C E O: Matthew J. Shattock

Chief Operating Officer: Albert Baladi

President-North America: Greg Hughes

President-Int'l: Pryce Greenow President-Japan: Sho Semba Sr V P/C F O: Marc Andre Tousignant

Sr V P/Gen Counsel: Todd Bloomquist Sr V P-Human Resource: Paula

Erickson Sr V P-Corp Comm: Clarkson Hine Sr V P/Chief Supply Chain: David

Hunter Sr V P-Chief Strat/Tech Officer:

Vince Ambrosino Sr Vice Pres: Hiroshi Miyamori Alcohol Importer Type: Wine,

Spirits & Cider Employees: 400 to 499 Brands: 100 Anos, 2 Gingers,

Alberta Prem Canadian Dry, Ardmore (The), Bowmore, Calico Jack Rums, Canadian Club, Connemara, Courvoisier, Cruzan Rum, DYC, Effen Vodka, El Tesoro, Greenmore, Hakushu, Hibiki, Hornitos, Kamchatka, Kamora, Kilbeggan, Laphroaig, Larios, Le Roux, Midori, Pinnacle Vodka, Roku Gin, Sauza, Sipsmith, Skinny Girl, Sourz, Suntory, Tangle Ridge, Tres Generaciones, Tyrconnell, V O X Vodka, Windsor Canadian, Yamazaki (The)

BEST BEER INC

P.O.Box 39588 Fort Lauderdale, FL 33339

Canadian Soft Drink Bottlers/ Distributors

ALBERTA

COCA-COLA BOTTLING CO(D)

9621 Twenty-Seventh Avenue

Edmonton, Alberta T6N 1E7 Phone: 780-450-2653 Fax #: 780-461-1558 nstander@coca-cola.com Sales Center Mgr: Lurdes Logan Employees: 100 or more Delivery Vehicles: 40 to 49 Sales: \$50,000,000 to \$74,999,999 Brands: Coca-Cola Products, Minute

Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade, Nos Energy Drink

COCA-COLA REFRESHMENTS

3851 23 Street Northeast Calgary, Alberta T2E 6T2 Phone: 403-291-3111

V P-Sales: Ken White Operations Manager: Nicole Rach

Finance Manager: Jesus Fernandez Employees: 100 or more Delivery Vehicles: 30 to 39 Sales: \$75,000,000 to \$99,999,999

Btl. Lines Carbonated: 2 Canning Lines: 1

Brands: Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, Five Alive, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

COCA-COLA REFRESHMENTS (D) 2920 Ninth Avenue North

Lethbridge, Alberta T1H 5E4 Phone: 403-328-0747 Fax #: 403-328-8490 Sales Center Mgr: Dan Orich Logistics Manager: George Brown Employees: 20 to 29 Delivery Vehicles: 5 to 9

Sales: \$20,000,000 to \$24,999,999 Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Monster Beverage Company, Nestea, Fresca, A & W, Barq's, Canada Dry, Sprite, Fruitopia, Lost Energy, Powerade

NORTHERN BOTTLING LTD (D)

15415 91 Street Grande Prairie, Alberta T8X 0B4 Phone: 780-532-4222 Fax #: 780-539-6515

President: Kenneth Orchuk V P/General Manager: Ken Orchuk Jr. Sales/Service Mgr: Gary Sandeman-Allen

Employees: 40 to 49 Delivery Vehicles: 1 to 4 Sales: \$15,000,000 to \$19,999,999 Brands: Coca-Cola Products, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

PEPSI BEVERAGES COMPANY (D)

2400 Thirty-First Street North Lethbridge, Alberta T1H 5K8 Phone: 403-327-1310 Fax #: 403-329-0710 www.pepsico.com Unit Sales Mgr: Evan Dunk Employees: 10 to 19 Delivery Vehicles: 5 to 9

Sales: \$3,000,000 to \$4,999,999

Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/ Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frannuccino

PEPSI BOTTLING GROUP

4815-78 Avenue Southeast Calgary, Alberta T2C 2Y9 Phone: 403-279-1500 Fax #: 403-236-0119 Plant Director: Alirio Briceno

Employees: 100 or more Delivery Vehicles: 20 to 29 Sales: \$50,000,000 to \$74,999,999

Btl. Lines Carbonated: 1

Canning Lines: 1

Brands: Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Crush, Amp, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

RED DEER BOTTLING COMPANY (D)

P O Box 280

Red Deer, Alberta T4N 5E8 Phone: 403-346-2585 Fax #: 403-347-9551 rdbcoke@reddeerbottling.com President: M.R. Truant Sales Manager: Steve Dick Operations Manager: W. Dempster Employees: 40 to 49

Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999 Brands: Coca-Cola Products, Minute

Maid Products, Nestea, A & W, Barq's, C Plus, Canada Dry, Clearly Canadian, Fruitopia, Monarch Beverages, Powerade, Sprite

BRITISH COLUMBIA

ADAMS BEVERAGES LTD (D)

#60 13325 115 Avenue Surrey, British Columbia V3R 0R8 Phone: 604-580-6811 Fax #: 604-580-3349

www.adamsbeverages.com President: Donald C. Adams Employees: 10 to 19 **Delivery Vehicles:** 5 to 9 Sales: \$3,000,000 to \$4,999,999 Brands: Dr Pepper Snapple Group, Jones Soda Products, Adams Craft

Soda, Cock N' Bull, Royal Crown

COCA-COLA BOTTLING CO (D)

405 Second Avenue Prince George, British Columbia V2L 2Z6 Phone: 250-562-1289 Fax #: 250-562-5971 Employees: 20 to 29 Delivery Vehicles: 5 to 9

Sales: \$2,000,000 to \$2,999,999 Brands: Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Sprite, Full Throttle, Powerade, Nos Energy Drink

COCA-COLA BOTTLING LTD (D)

1370 Forest Road

Castlecar, British Columbia V1N 3Y5

Phone: 250-304-2002 Fax #: 250-304-2023

District Sales Mgr: Dave Schwartz Employees: 10 to 19

Delivery Vehicles: 1 to 4 Sales: \$2,000,000 to \$2,999,999 Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia,

COCA-COLA BOTTLING

LTD (D)

Powerade.

3077 Sexsmith Road Kelowna, British Columbia V1X 7T1 Phone: 250-491-3414

Fax #: 250-491-1314 Sales Manager: Jim Mc Pherson

Employees: 50 to 74 Delivery Vehicles: 10 to 19 Sales: \$15,000,000 to \$19,999,999

Brands: Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, A & W, Barq's, Canada Dry, Sprite, Fruitopia, Fuze, Powerade

COCA-COLA BOTTLING LTD (D)

105-765 Vanalman Avenue Victoria, British Columbia V8Z 3B8 Phone: 250-727-2222

Fax #: 250-727-2155 www.coca-cola.com

Area Sales Manager: Wayne Penny

Employees: 30 to 39 Delivery Vehicles: 10 to 19 Sales: \$10,000,000 to \$14,999,999 Brands: Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade, Nos Energy Drink

PEPSI BEVERAGES COMPANY

747 Chester Road Delta, British Columbia V3M 6E7 Phone: 604-520-8000

Fax #: 604-520-8020 Vice President: Kurtis Mc Cartney Employees: 100 or more

Delivery Vehicles: 100 or more Sales: \$150,000,000 to \$199,999,999 Btl. Lines Carbonated: 2

Canning Lines: 1 Soft Drink Cases: 10,000,000

Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/ Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

TREE OF LIFE (D)

19488 Telegraph Trail Surrey, British Columbia V4N 4H1 Phone: 604-881-7100 Fax #: 604-881-7131 www.treeoflife.ca Sales Manager: Grant Rigsby Employees: 75 to 99 Delivery Vehicles: 1 to 4 Sales: \$40,000,000 to \$49,999,999 Brands: Bottle Green, Ame'

MANITOBA

ARCTIC BEVERAGES L P (D)

314 Green Street Flin Flon, Manitoba R8A 0H2 Phone: 204-687-7517

Fax #: 204-687-7940

General Manager: Harold Bonazew Employees: 20 to 29

Delivery Vehicles: 5 to 9 Sales: \$5,000,000 to \$9,999,999 Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/ Dole, Seven Up, Crush, Mountain

Dew, Mug Root Beer

CANADIAN GOLD BEVERAGES INC

45137 Highway 210-Box 150 Marchand, Manitoba R0A 0Z0 Phone: 204-424-5479

Fax #: 204-424-5012

info@canadiangoldbeverages.com www.cdngb.org

President: Peter C. De Jong Employees: 10 to 19 Delivery Vehicles: 1 to 4 Sales: \$1,000,000 to \$1,999,999

Brands: Pic-A-Pop

COCA-COLA REFRESHMENTS

1331 Inkster Boulevard Winnipeg, Manitoba R2X 1P6 Phone: 204-633-2590 Fax #: 204-633-6553 Employees: 100 or more Delivery Vehicles: 50 to 74 **Sales:** \$75,000,000 to \$99,999,999 **Btl. Lines Carbonated: 2** Canning Lines: 1 Brands: Coca-Cola Products, Dr

Pepper Snapple Group, Minute Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

PEPSI BEVERAGES COMPANY

1850 Ellice Avenue Winnipeg, Manitoba R3H 0B8

Phone: 204-784-0600 Fax #: 204-788-7909

www.pepsico.com

Plant Manager: Frank Slama Territory Sales Mgr: Lisa Bruce Mgr-Qual Assurance: Anastasia Gumulia

Employees: 100 or more Delivery Vehicles: 50 to 74 Sales: \$75,000,000 to \$99,999,999 **Btl. Lines Carbonated:** 1

Canning Lines: 1 Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, SoBe Products, Tropicana/Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up,

Country Time, Starbucks Frappuccino, Hawaiian Punch

NEW BRUNSWICK

COCA-COLA BOTTLING

CO (D)

2200 Vanier Street Bathurst, New Brunswick E2A 7B7 Phone: 506-546-9536 Fax #: 506-546-2279 Employees: 20 to 29

Delivery Vehicles: 5 to 9 Sales: \$5,000,000 to \$9,999,999 Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Monster Beverage

Company, C Plus, Barq's, Fruitopia, Powerade

Governmental Agencies

Trade Associations

NATIONAL TRADE ASSOCIATIONS

ALL STAR DAIRY ASSOC INC

P.O.Box 911050 Lexington, KY 40591 Phone: 800-930-3644 jeff@allstarassociation.com www.allstarassociation.com

ALUMINUM ASSOCIATION INC

1400 Crystal Drive Arlington, VA 22202 Phone: 703-358-2960 www.aluminum.org

AMERICA BEV LICENSEES

5101 River Road #108 Bethesda, MD 20816 Phone: 301-656-1494 info@ablusa.org www.ablusa.org

AMERICAN BEVERAGE ASSOC

1275 Pennsylvania Ave N W #1100 Washington, DC 20004 Phone: 202-463-6732 info@ameribev.org www.ameribev.org

AMERICAN BEVERAGE INST

1090 Vermont Avenue #800 Washington, DC 20005 Phone: 202-463-7110 info@abionline.org www.abionline.org

AMERICAN DAIRY PRODUCTS

126 North Addison Ave Elmhurst, IL 60126 Phone: 630-530-8700 www.adpi.org

AMERICAN HOMEBREWERS ASSC

Boulder, CO 80302 Phone: 303-447-0816 info@brewersassociation.org www.homebrewersassociation.org

ASSOC CONVENIENCE STORES

1600 Duke Street #700 Alexandria, VA 22314 Phone: 703-684-3600 www.nacsonline.com

ASSOC FOREST & PAPER

1101 K Street N W #700 Washington, DC 20005 Phone: 202-463-2700 info@afandpa.org www.afandpa.org

BEER INSTITUTE (THE)

440 First St N W #350 Washington, DC 20001 Phone: 202-737-2337 info@beerinstitute.org www.beerinstitute.org

BREWERS ASSOCIATION

1327 Spruce Street Boulder, CO 80302 Phone: 303-447-0816 info@brewersassociation.org www.brewersassociation.org

CALORIE CONTROL COUNCIL

1100 Johnson-Ferry Rd 300 Atlanta, GA 30342 Phone: 404-252-3663 ccc@kellencompany.com www.caloriecontrol.org

CAN MFG INSTITUTE #1000

1730 Rhode Islnd Ave N W Washington, DC 20036 Phone: 202-232-4677 www.cancentral.com

CENTER FOR ALCOHOL POLICY

1101 King Street #600 Alexandria, VA 22314 Phone: 703-519-3090 info@centerforalcoholpolicy.org www.centerforalcoholpolicy.org

COCA-COLA BOTTLERS ASSOC

3282 Northside Pkwy #200 Atlanta, GA 30327 Phone: 404-872-2258 www.ccbanet.com

COLUMBIAN COFFEE FEDERATION

140 East 57 Street New York, NY 10022 Phone: 212-421-8300 www.juanvaldez.com

COMPLIANCE SOLUTIONS

1400 Key Boulevard #700 Arlington, VA 22209 Phone: 888-875-9422 www.compliancetracking.com

DISCUS

1250 Eye Street N W #400 Washington, DC 20005 Phone: 202-628-3544 dking@discus.org www.discus.org

DAIRY MANAGEMENT INC

10255 West Higgins Road Rosemont, IL 60018 Phone: 847-803-2000 www.dairy.org

FAAR

2345 Crystal Drive #710 Arlingtton, VA 22202 Phone: 202-637-0077 www.responsibility.org

FIBRE BOX ASSOCIATION

500 Park Blvd #985 Itasca, IL 60143 Phone: 847-364-9600 www.fibrebox.org

FLEXIBLE PACKAGING ASSOC

185 Admiral Cochrane #105 Annapolis, MD 21401 Phone: 410-694-0800 fpa@flexpack.org www.flexpack.org

FLORIDA DEPT OF CITRUS

P.O.Box 9010 Bartow, FL 33831 Phone: 863-537-3999 www.fdocgrower.com

FOOD MARKETING INSTITUTE

2345 Crystal Drive #800 Arlington, VA 22202 Phone: 202-452-8444 info@fmi.org www.fmi.org

FOOD PROCESSING SUPPLIERS

1451 Dolley Madison #101 Mc Lean, VA 22101 Phone: 703-761-2600 info@fpsa.org www.fpsa.org

GLASS PACKAGING

INSTITUTE

1220 North Fillmore #400 Arlington, VA 22201 Phone: 703-684-6359 info@gpi.org www.gpi.org

GROCERY MANUFACTURER ASSC

1350 I Street N W #300 Washington, DC 20005 Phone: 202-639-5900 info@gmaonline.org www.gmaonline.org

HEALTHY WATER ASSOCIATION

P.O.Box 1417 Patterson, CA 95363 Phone: 408-897-3023 paulmason@mgwater.com www.mgwater.com

INT'L BTLD WATER ASSOC

1700 Diagonal Road #650 Alexandria, VA 22314 Phone: 703-683-5213 info@bottledwater.org www.bottledwater.org

INT'L DAIRY FOODS ASSOC

1250 H Street N W #900 Washington, DC 20005 Phone: 202-737-4332 www.idfa.org

JUICE PRODUCTS ASSOC

529 14 Street N W #750 Washington, DC 20045 Phone: 202-785-3232 jpa@kellencompany.com www.juiceproducts.org

KEEP AMERICA BEAUTIFUL

1010 Washington Blvd-3 Fl Stamford, CT 06901 Phone: 203-659-3000 info@kab.org www.kab.org

MASTER BREWERS ASSOC

3340 Pilot Knob Road St. Paul, MN 55121 Phone: 651-454-7250 mbaa@mbaa.com www.mbaa.com

NFIB

1201 F Street N W #200 Washington, DC 20004 Phone: 202-554-9000 www.nfib.org

NAT'L ALCOHOLIC BEV CTRL

4401 Ford Avenue #700 Alexandria, VA 22302 Phone: 703-578-4200 nabca.info@nabca.org www.nabca.org

NAT'L ASSOC CONCESSION

180 N Michigan Ave #2215 Chicago, IL 60601 Phone: 312-236-3858 info@naconline.org www.naconline.org

NAT'L ASSOC OF BEV IMP

529 14 Street N W #1183 Washington, DC 20045 Phone: 202-393-6224 nabipresident@bevimporters.org www.bevimporters.org

NAT'L ASSOC OF WHSL DIST

1325 G Street N W #1000 Washington, DC 20005 Phone: 202-872-0885 naw@naw.org www.naw.org

NAT'L BEER WHSLRS ASSOC

1101 King Street #600 Alexandria, VA 22314 Phone: 703-683-4300 info@nbwa.org www.nbwa.org

NAT'L CONF ST LIQ ADMIN

543 Long Hill Road Gurnee, IL 60031 Phone: 847-721-6410 www.ncsla.org

NAT'L RESTAURANT ASSOC

2055 L Street N W Washington, DC 20036 Phone: 202-331-5900 www.restaurant.org

NAT'L WOODEN PALLET

1421 Prince Street #340 Alexandria, VA 22314 Phone: 703-519-6104 www.palletcentral.com

NATIONAL AUTOMATIC MERCH

20 N Wacker Drive #3500 Chicago, IL 60606 Phone: 312-346-0370 www.namanow.org

NATIONAL COFFEE ASSOC

45 Broadway #1140 New York, NY 10006 Phone: 212-766-4007 info@ncausa.org www.ncausa.org

NATL ASSOC ALC BEV LIC

1201 Main Street #1980 Columbia, SC 29201 Phone: 803-748-1335 www.naahla.com

NEW YORK WINE & GRAPE

800 South Main St #200 Canandaigua, NY 14424 Phone: 585-394-3620 info@newyorkwines.org www.newyorkwines.org

PACIFIC COAST COFFEE ASSC

1350 Arnold Drive #106 Martinez, CA 94553 Phone: 925-335-2428 pcca@paccoffee.com www.paccoffee.com

PACKAGING MACH MFG INST

11911 Freedom Drive #600 Reston, VA 20190 Phone: 571-612-3200 pmmi@pmmi.org www.pmmi.org

PAPERBOARD PKG COUNCIL

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Trade Publications

Trade Publications

AGUA LATINOAMERICA

7522 N La Cholla Blvd Tucson, AZ 85741 Phone: 520-323-6144 kcpeterson@wcponline.com www.agualatinoamerica.com

ALCOHOL ISSUES INSIGHTS

49 East Maple Avenue Suffern, NY 10901 Phone: 845-507-0040 info@beerinsights.com www.beerinsights.com

ALL ABOUT BEER

501-H Washington Street Durham, NC 27701 Phone: 855-492-1673 info@allaboutbeer.com www.allaboutbeer.com

AMERICAN BEVERAGE INST

1090 Vermont Avenue #800 Washington, DC 20005 Phone: 202-463-7110 info@abionline.org www.abionline.org

AMERICAN BREWER

571 South Park Avenue Buffalo, NY 14204 Phone: 716-856-2739 editor@americanbrewer.com www.americanbrewer.com

ANNUAL WINE INDUSTRY DIR

65 Mitchell Blvd #A San Rafael, CA 94903 Phone: 415-453-9700 info@winesandvines.com www.winesandvines.com

ARIZONA BEVERAGE ANALYST

152 Madison Ave-6 Floor New York, NY 10016 Phone: 212-571-3232 info@bevmedia.com www.beveragemedia.com

ATLANTIC CONTROL STATES

152 Madison Ave-6 Floor New York, NY 10016 Phone: 212-571-3232 info@bevmedia.com www.beveragemedia.com

BARTENDER MAGAZINE

P.O.Box 157 Spring Lake, NJ 07762 Phone: 732-449-4499 barmag2@gmail.com www.bartender.com

BEER HANDBOOK

17 High Street-2 Floor Norwalk, CT 06851 Phone: 630-762-8709 cporter@specialtyim.com www.bevinfostore.com

BEER MARKETERS INSIGHTS

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BEER STATISTICS NEWS

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BEVERAGE BUSINESS

INSIGHT

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BEVERAGE DIGEST

40 Wall St-28 Fl #2863 New York, NY 10005 Phone: 646-512-5860 mdrozario@beverage-digest.com www.beverage-digest.com

BEVERAGE INDUSTRY

155 N Pfingsten Road #205 Deerfield, IL 60015 Phone: 847-405-4000 www.bevindustry.com

BEVERAGE MEDIA

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