

**FILTERS**

region All
division All
market All
customer All
FY 2019

P & L
by Quarters

All Values are in USD

	Quarters				
	Q 1	Q 2	Q 3	Q 4	Grand Total
Metrics					
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
GM %	41.5%	41.4%	41.2%	41.6%	41.4%

region All
division All
market All
customer All
FY 2020

P & L
by Quarters

All Values are in USD

	Quarters				
	Q 1	Q 2	Q 3	Q 4	Grand Total
Metrics					
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
GM %	37.5%	37.3%	37.5%	36.9%	37.3%

region All
division All
market All
customer All
FY 2021

P & L
by Quarters

All Values are in USD

	Quarters				
	Q 1	Q 2	Q 3	Q 4	Grand Total
Metrics					
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
GM %	36.5%	36.4%	36.4%	36.4%	36.4%