

**FILTERS** 

region All **Customer**market All **Net Sales Performance**division All All Values are in USD

Customer	2019	2020	2021	21 Vs 20
Acclaimed Stores	1.4M	2.9M	10.9M	278.1%
All-Out		0.2M	M8.0	395.7%
Amazon	12.2M	37.5M	82.1M	118.9%
Argos (Sainsbury's)	0.4M	0.7M	2.3M	206.0%
Atlas Stores	0.2M	0.7M	3.2M	370.3%
Atliq e Store	7.2M	23.7M	53.0M	123.8%
AtliQ Exclusive	9.6M	17.7M	61.1M	245.8%
BestBuy	0.9M	1.8M	6.3M	256.1%
Boulanger	0.2M	0.8M	4.1M	392.9%
Chip 7	0.6M	1.3M	5.5M	316.1%
Chiptec		0.4M	3.0M	622.0%
Control	0.9M	2.2M	7.7M	249.2%
Coolblue	0.5M	1.2M	4.2M	260.0%
Costco	1.1M	2.8M	9.3M	237.4%
Croma	1.7M	2.5M	7.5M	205.1%
Currys (Dixons Carphone)	0.3M	0.8M	1.9M	146.9%
Digimarket	0.8M	1.7M	4.1M	141.1%
Ebay	2.6M	6.3M	15.2M	142.2%
Electricalsara Stores	0.1M	0.6M	1.9M	186.0%
Electricalsbea Stores		0.1M	0.7M	404.6%
Electricalslance Stores	0.1M	0.7M	2.3M	213.3%
Electricalslytical	1.8M	2.6M	11.9M	357.5%
Electricalsocity	2.3M	3.5M	12.4M	258.8%
Electricalsquipo Stores	0.2M	0.7M	3.6M	435.3%
Elite	0.4M	0.8M	4.1M	395.5%
Elkjøp	0.5M	1.3M	5.2M	291.9%
Epic Stores	0.4M	0.9M	4.2M	346.1%
Euronics	0.4M	0.9M	3.9M	344.7%
Expert	0.8M	1.8M	6.4M	264.0%
Expression	1.7M	3.0M	9.8M	228.2%
Ezone	1.5M	2.0M	7.9M	291.6%
Flawless Stores	0.1M	0.5M	1.8M	296.3%
Flipkart	2.9M	8.3M	19.3M	131.0%
Fnac-Darty	0.5M	0.8M	2.9M	249.8%
Forward Stores	0.6M	1.5M	4.1M	172.0%
Girias	1.5M	2.1M	8.7M	319.3%
Info Stores	0.1M	0.5M	1.8M	284.1%
Insight	0.4M	1.0M	2.8M	171.8%
Integration Stores		0.2M	1.4M	787.2%
Leader	4.7M	6.0M	18.8M	214.8%
Logic Stores	0.2M	0.9M	4.8M	415.2%



1.5M	2.1M	8.1M	282.6%
1.0M	3.4M	16.1M	371.5%
0.5M	1.6M	4.0M	146.9%
0.2M	0.4M	1.1M	187.4%
	0.0M	0.4M	2564.9%
1.9M	3.7M	9.9M	164.2%
0.3M	0.4M	1.2M	198.6%
0.5M	1.1M	3.9M	253.1%
1.6M	2.5M	10.8M	340.6%
0.5M	1.5M	5.3M	262.6%
0.8M	1.7M	5.4M	211.5%
1.6M	2.6M	9.7M	277.9%
0.4M	1.0M	4.1M	303.6%
4.8M	6.4M	20.7M	221.5%
0.2M	0.4M	1.2M	210.5%
0.6M	1.1M	4.7M	333.6%
0.6M	1.7M	4.4M	160.3%
1.2M	2.9M	8.8M	207.0%
0.1M	0.5M	2.1M	298.8%
1.9M	4.4M	12.2M	176.0%
0.2M	1.3M	3.3M	148.7%
0.6M	1.6M	7.3M	357.0%
1.7M	2.1M	8.5M	297.8%
1.6M	2.2M	7.8M	248.1%
1.3M	2.6M	9.7M	270.4%
0.3M	1.6M	5.3M	236.2%
87.5M	196.7M	598.9M	204.5%
	1.0M 0.5M 0.2M 1.9M 0.3M 0.5M 1.6M 0.5M 0.8M 1.6M 0.4M 4.8M 0.2M 0.6M 1.2M 0.6M 1.2M 0.1M 1.9M 0.2M 0.6M 1.9M 0.3M	1.0M 3.4M 0.5M 1.6M 0.2M 0.4M 0.0M 1.9M 3.7M 0.4M 0.5M 1.1M 1.6M 2.5M 0.5M 1.5M 0.8M 1.7M 1.6M 2.6M 0.4M 1.0M 4.8M 6.4M 0.2M 0.4M 1.1M 0.6M 1.1M 0.6M 1.7M 1.2M 2.9M 0.1M 0.5M 1.9M 4.4M 0.2M 1.3M 0.6M 1.6M 1.7M 2.1M 1.6M 2.2M 1.3M 0.6M 1.6M 0.3M 1.6M 0.3M 1.6M	1.0M       3.4M       16.1M         0.5M       1.6M       4.0M         0.2M       0.4M       1.1M         0.0M       0.4M       1.1M         1.9M       3.7M       9.9M         0.3M       0.4M       1.2M         0.5M       1.1M       3.9M         1.6M       2.5M       10.8M         0.5M       1.5M       5.3M         0.8M       1.7M       5.4M         1.6M       2.6M       9.7M         0.4M       1.0M       4.1M         4.8M       6.4M       20.7M         0.2M       0.4M       1.2M         0.6M       1.1M       4.7M         0.6M       1.7M       4.4M         1.2M       2.9M       8.8M         0.1M       0.5M       2.1M         1.9M       4.4M       12.2M         0.2M       1.3M       3.3M         0.6M       1.6M       7.3M         1.7M       2.1M       8.5M         1.6M       2.2M       7.8M         1.3M       2.6M       9.7M         0.3M       1.6M       5.3M



**FILTERS** 

region All Performance Vs Target
division All All Values are in USD

Market	2019	2020	2021	Target 21	2021 - Target	%
Australia	3.9M	10.7M	21.0M	23.2M	-2.2M	-9.5%
Austria		0.1M	2.8M	3.2M	-0.3M	-10.5%
Bangladesh	0.5M	2.3M	7.0M	7.7M	-0.7M	-9 <mark>.3%</mark>
Canada	4.8M	12.2M	35.1M	40.1M	-5.1M	-12.6%
China	1.4M	5.4M	22.9M	25.0M	-2.1M	-8.3%
France	4.0M	7.5M	25.9M	28.1M	-2.2M	-7.8%
Germany	2.6M	4.7M	12.0M	13.5M	-1.5M	-11.3%
India	30.8M	49.8M	161.3M	170.8M	-9.6M	-5.6
Indonesia	2.5M	6.2M	18.4M	20.8M	-2.4M	-11.5%
Italy	2.9M	4.5M	11.7M	12.8M	-1.0M	-8.2%
Japan		1.9M	7.9M	8.2M	-0.3M	-4.0%
Netherlands	0.2M	3.4M	8.0M	8.6M	-0.7M	-7. <mark>6%</mark>
Newzealand		2.0M	11.4M	12.8M	-1.4M	-11.0%
Norway		2.5M	13.7M	15.1M	-1.4M	-9.5%
Pakistan	0.6M	4.7M	5.7M	6.2M	-0.5M	-8.5%
Philiphines	5.7M	13.4M	31.9M	34.4M	-2.5M	-7.3%
Poland	0.4M	2.8M	5.2M	6.1M	-0.9M	-15.3%
Portugal	0.7M	3.6M	11.8M	12.3M	-0.5M	-4.1%
South Korea	12.8M	17.3M	49.0M	53.3M	-4.4M	-8. <mark>2%</mark>
Spain		1.8M	12.6M	14.4M	-1.8M	12.4%
Sweden	0.1M	0.2M	1.8M	2.0M	-0.2M	-10.0%
United Kingdom	2.0M	8.1M	34.2M	37.1M	-3.0M	-8. <mark>0%</mark>
USA	11.5M	31.9M	87.8M	98.0M	-10.2M	-10.4%
<b>Grand Total</b>	87.5M	196.7M	598.9M	653.8M	-54.9M	-8.4%



### **FILTERS**

region All Top 10 Products division All All All All Values are in USD

Products	2020	2021	21 Vs 20
AQ Electron 4 3600 Desktop Processor	3.0M	19.4M	541.3%
AQ GT 21	0.8M	4.4M	461.1%
AQ Home Allin1	0.7M	5.2M	669.0%
AQ LION x1	0.0M	0.8M	1619.5%
AQ LION x2	0.1M	0.9M	1668.9%
AQ LION x3	0.1M	1.2M	1692.3%
AQ Mx NB	0.0M	1.4M	5623.5%
AQ Pen Drive DRC	0.6M	3.8M	487.7%
AQ Smash 2	0.4M	11.2M	2489.5%
AQ Zion Saga	0.7M	3.6M	428.5%
Grand Total	6.4M	52.0M	708.0%



### **FILTERS**

region All **Division Level report** Market All All Values are in USD

Division	2020	2021	21 Vs 20
N & S	51.4M	94.7M	84.4%
P & A	105.2M	338.4M	221.5%
PC	40.1M	165.8M	313.7%
<b>Grand Total</b>	196.7M	598.9M	204.5%



#### **FILTERS**

region	All
market	All
division	All

Products	Sum of Qty
AQ Gamers	3.4M
AQ Gamers Ms	4.0M
AQ Master wired x1 Ms	4.2M
AQ Master wireless x1	3.4M
AQ Master wireless x1 Ms	4.1M
Grand Total	19.0M

**Top 5 Most sold products** 





### **FILTERS**

region	All
market	All
division	All

Products	Sum of Qty
AQ Gamer 1	51.7K
AQ GEN Z	63.1K
AQ Home Allin1	15.2K
AQ HOME Allin1 Gen 2	8.9K
AQ Smash 2	36.0K
Grand Total	174.9K

**Top 5 Least sold products** 



### **FILTERS**

region All market All division All

**New Products** 

All Values are in USD

Customer	2020	2021
AQ Clx3		4.4M
AQ Electron 3 3600 Desktop Processor		14.2M
AQ Gen Y		19.5M
AQ GEN Z		11.7M
AQ HOME Allin1 Gen 2		3.5M
AQ Lumina Ms		4.2M
AQ Marquee P3		4.9M
AQ Marquee P4		1.7M
AQ Maxima Ms		13.7M
AQ MB Lito		2.8M
AQ MB Lito 2		2.3M
AQ Qwerty		22.0M
AQ Qwerty Ms		15.4M
AQ Trigger		20.7M
AQ Trigger Ms		17.9M
AQ Wi Power Dx3		17.2M
Grand Total	_	176.2M



### **FILTERS**

region All division All customer All

Country	2021
Canada	35.1M
India	161.3M
South Korea	49.0M
United Kingdom	34.2M
USA	87.8M
<b>Grand Total</b>	367.2M

### **Top 5 countries in 2021**

All Values are in USD