



Understanding the Risk

# Teaching the Risk



# Discovering the Risk

*<< High Risk customers are those who have a high probability to generate a financial loss resulting from a failure to repay a loan >>*



## 1. Deep into the category:

\*Understand its behaviour backward ==== **DISMEMBER**



## 2. Establish own parameters:

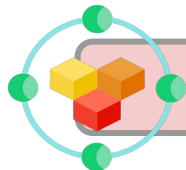
\*Set up the conditions for new variable ==== **SCORE**



## 3. Check new classification:

\*Analyze the distribution of data ==== **TESTING**

# Scoring the Risk



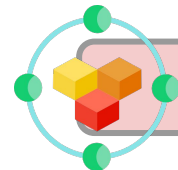
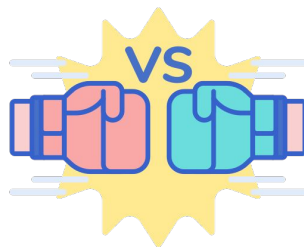
## MODEL 1

1 - Annual income couldn't be **3.5 times less** that Total Credit.

2 - External scoring **uper than 0.7**

risk_category_4	High Risk	Low Risk	All
target			
High Risk	14756	10069	24825
Low Risk	168611	114069	282680
All	183367	124138	307505

**Accuracy ==== 42%**



## MODEL 2

1 - **Initial** default **probability** based on loan term and **accumulate def projection** from 5 to 25 years.

3- When accumulate default **uper than 60%**.

category	High Risk	Low Risk	All
target			
High Risk	14939	9886	24825
Low Risk	181797	100883	282680
All	196736	110769	307505

**Accuracy ==== 38%**

# Isolating the Risk

1. HOW TO DEFINE CORRECT SCORING:



+ WIND

2. BANKING CREDIT RISK:



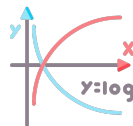
INTERNAL DECISIONS

3. CREDIT RISK TARGET:



SIMILAR DISTRIBUTION

4. BEST DEFAULT MODEL:



IMPROVE MATH UNDERSTANDING

CONTINUE?

YES/NO

CREDIT 0