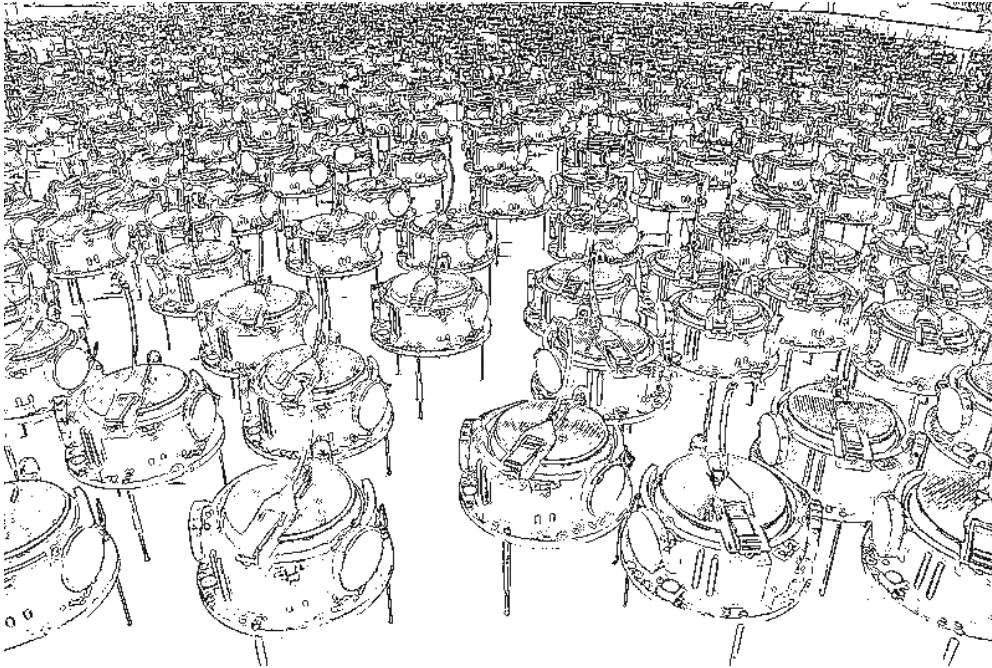


Intelligent Multi Agent Systems



Games in Extensive Form
and Bayesian Games

Gerhard Neumann

Slides edited from Tom Lanaerts

Agenda



What we will do today...

- ➡ Many games are not in the normal form
- ➡ Sequential (non-simultaneous decisions)
- ➡ Chance moves
- ➡ Imperfect information

We will there introduce the extensive form and discuss Bayesian games for the imperfect information case

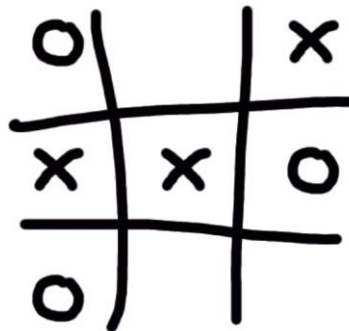
Extensive Form Games



Strategic games assume that each decision maker chooses her actions once and for all

Hence it does not take into account the **sequential structure of decision making**

Examples:



Hard Moderate Easy



➡ Often, decision are made **sequentially**, not simultaneously

Example



In an **Entry game** there are two players:

- ➡ A (the incumbent) and B (the challenger)
- ➡ B may decide to challenge (or to stay out)
- ➡ After B challenges A may either allow entry or fight against entry



Some terminology



A **history** is the sequence of actions taken by the players up to some decision point

A **terminal history** is a history that contains the action choices of all the players up until the point where the payoff is distributed

The Entry game has 3 **terminal histories**

- 1.(Challenge, Allow entry),
- 2.(Challenge, Fight entry) and
- 3.(Stay out)

A **sub-history** is a history that contains part of a terminal history

Histories



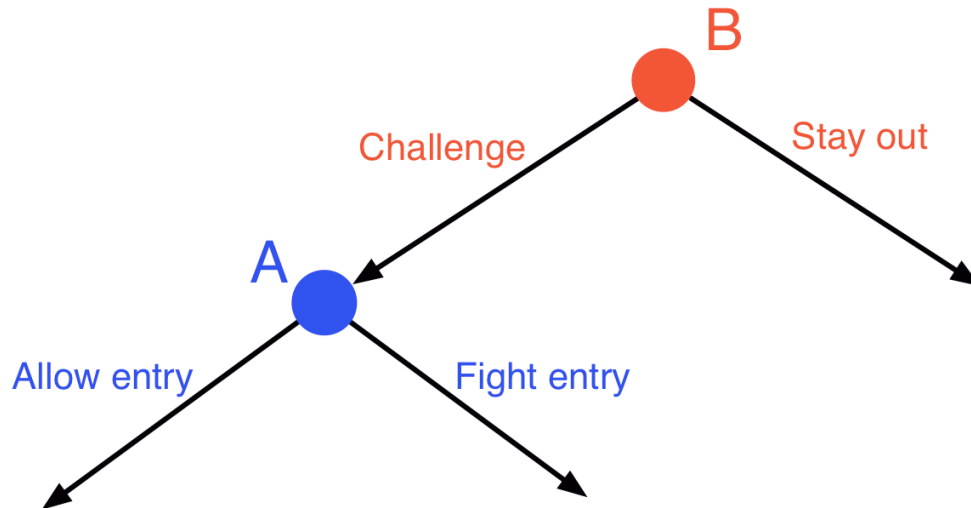
One can assign to every sub-history which is not the complete history (= *proper sub-history*) a player using a **player function** $P(\text{proper sub-history})$:

- (**Challenge**) and \emptyset are proper sub-histories of (**Challenge**, **Allow entry**) and (**Challenge**, **Fight entry**)
- $P(\text{Challenge})$ indicates that player A (**the incumbent**) acts after that point
- Thus $P(\emptyset)$ indicates that player B (**the challenger**) acts after that point (which is the start of the game)

Tree Representation



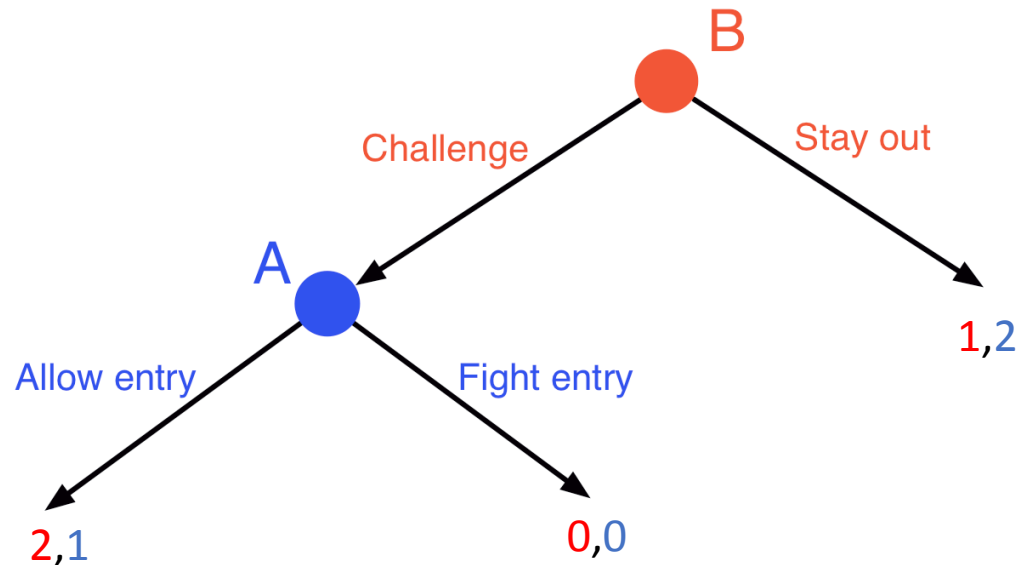
An extensive form game is typically **represented as tree**



Tree Representation



An extensive form game is typically represented as tree



➔ B prefers (Challenge, Allow entry) over (Stay out) over (Challenge, Fight entry)

➔ A prefers (Stay out) over (Challenge, Allow entry) over (Challenge, Fight entry)

Definition



An **extensive game** with perfect information consists of:

- ➡ a set of players
- ➡ a set of terminal histories with the property that none of these histories is a proper sub-history of another
- ➡ A player function $P(h)$ that assigns a player to every proper sub-history that can be derived from the terminal histories
- ➡ For each player, preferences over the set of terminal histories

Perfect Information



What:

- ➡ Players know the node they are in
- ➡ They know all the prior choices, including those of other agents

What happens when agents have only incomplete knowledge of the actions taken by others or no longer remember their past actions?

- ➡ Games with *Imperfect Information* (see later)

More terminology



If all terminal histories are **finite**, then the game has a **finite horizon**

If a game has a finite horizon and finitely many terminal histories then the game is called **finite**

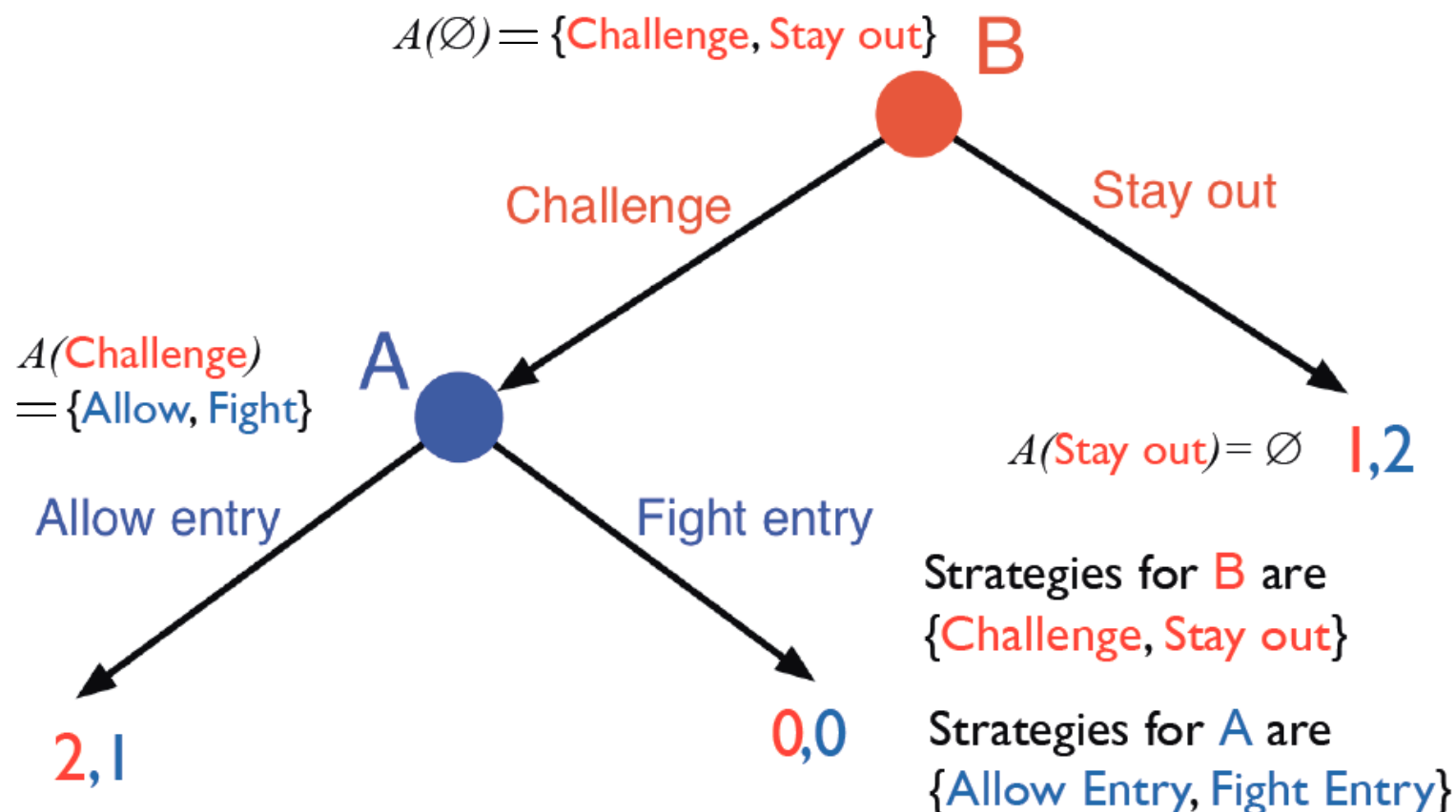
Definition :

A **strategy** of a player i in an extensive game with perfect information is a function that assigns to **each history h** after which it is player i 's turn to move ($P(h)=i$, where P is the player function) an action in $A(h)$, i.e., the set of available actions after h

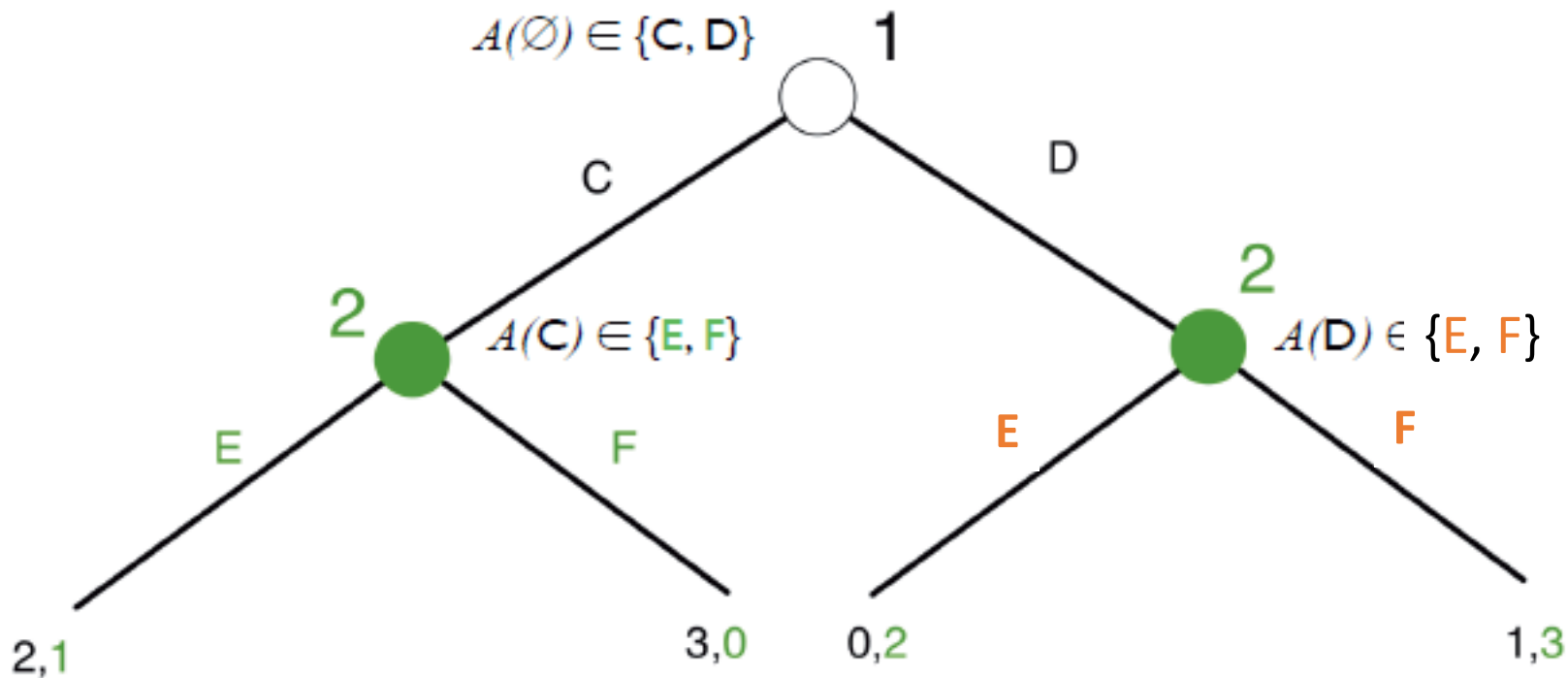
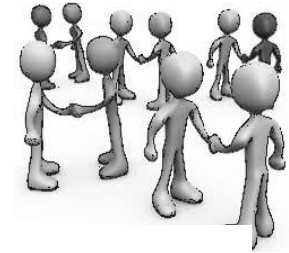
Strategies



Action sets for different histories:



Strategies



Strategies for 1 are {C, D}

Strategies for 2 are {EE, EF, FE, FF}

In general, the number of strategies can increase exponentially with the depth of the tree

Pure Strategies

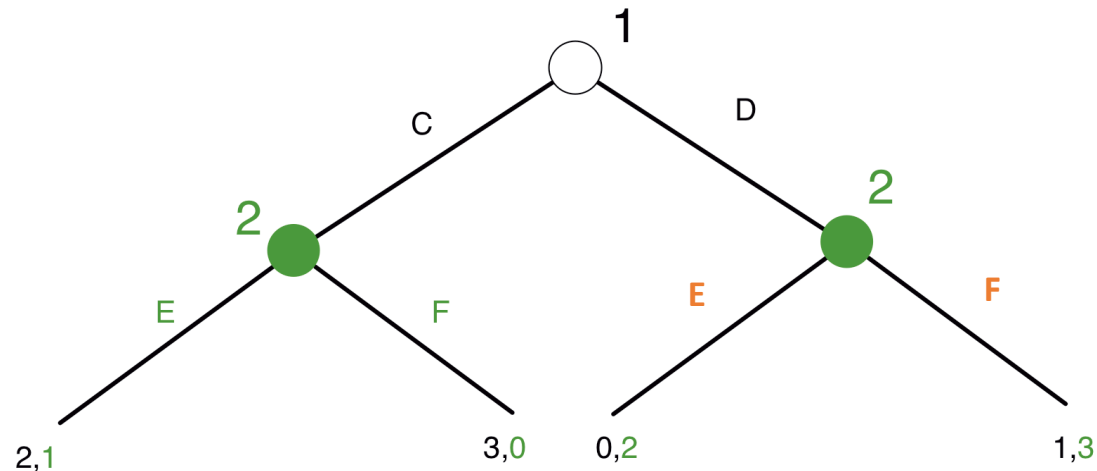


Overall, a pure strategy for a player in a perfect-information game is a complete specification of which deterministic action to take at every node belonging to that player.

- Strategies for 1 are {C, D}
- Strategies for 2 are {EE, EF, FE, FF}

We can always convert an extensive form game into a normal form game

	(E,E)	(E,F)	(F,E)	(F,F)
C	2,1	2,1	3,0	3,0
D	0,2	0,2	1,3	1,3



Finding an Equilibrium



Given our new definition of pure strategy, we are able to reuse our old definitions of:

- Mixed Strategies
- Best Response
- Nash Equilibrium Theorem

Nash Equilibrium



Theorem:

Every perfect information game in extensive form has a **pure strategy Nash Equilibrium**.

This is easy to see, since the players move **sequentially**.

Finding an Equilibrium



We can always convert an extensive form game into a normal form game

Example: Entry Game

		Allow	Fight
Challenge		1 2	0 0
	Stay out	2 1	2 1

Finding an Equilibrium



We can always convert an extensive form game into a normal form game

Example: Entry Game

		Allow	Fight
Challenge	1	2	0
	0	2	2
Stay out	1	1	1
	0	1	1

Finding an Equilibrium



We can always convert an extensive form game into a normal form game

Example: Entry Game

⇒ 2 Nash Equilibria

		Allow	Fight
Challenge		<div><div>1</div><div>2</div></div>	<div>0</div>
Stay out	<div>1</div>	<div>2</div>	<div><div>2</div><div>1</div></div>

Finding an Equilibrium



- This NE ignores the sequential structure of the game
 - Player 1 “knows” that player 2 would choose the fight action
- Player 2 uses the fight action as a threat
- But how creditable is this threat?
 - Is it rational to fight once “challenge” is chosen?

	Allow	Fight
Challenge	<div>2</div> <div>1</div>	<div>0</div> <div>0</div>
Stay out	<div>1</div> <div>2</div>	<div>1</div> <div>2</div>

Equilibrium



- ➡ We need a new definition of a NE that considers the sequential structure
- ➡ To reach this new definition, we first need to define the notion of a sub-game
- ➡ The idea is that this equilibrium **requires each player's strategy to be optimal**, given the other players' strategies, not only at the start **but at every possible history**

Sub-Games



Definition :

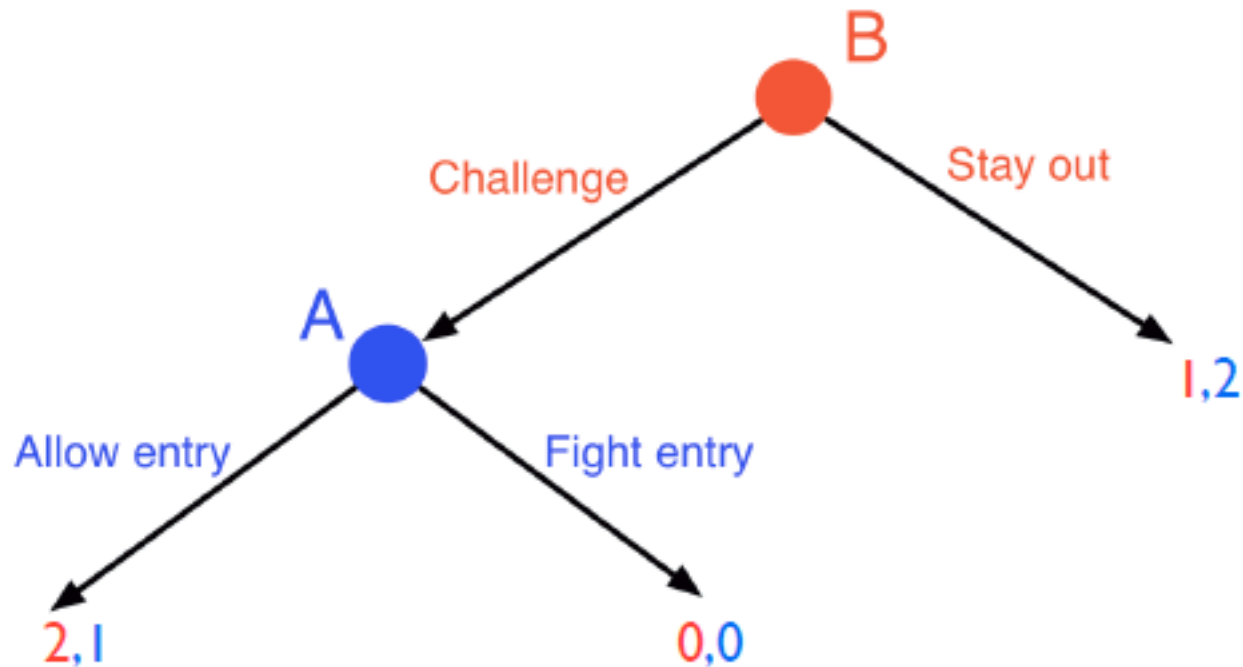
Let Γ be an extensive game with perfect information, with player function P . For any nonterminal history h of Γ , the **subgame** $\Gamma(h)$ following the history h is the following extensive game

- ➔ **Players** The players in Γ
- ➔ **Terminal histories** The set of all sequences h' of actions such that (h, h') is a terminal history of Γ
- ➔ **Player function** The player function $P(h, h')$ is assigned to each proper sub-history h' of a terminal history
- ➔ **Preferences** each player prefers h' to h'' if and only if she prefers (h, h') to (h, h'') in Γ

Sub-Games



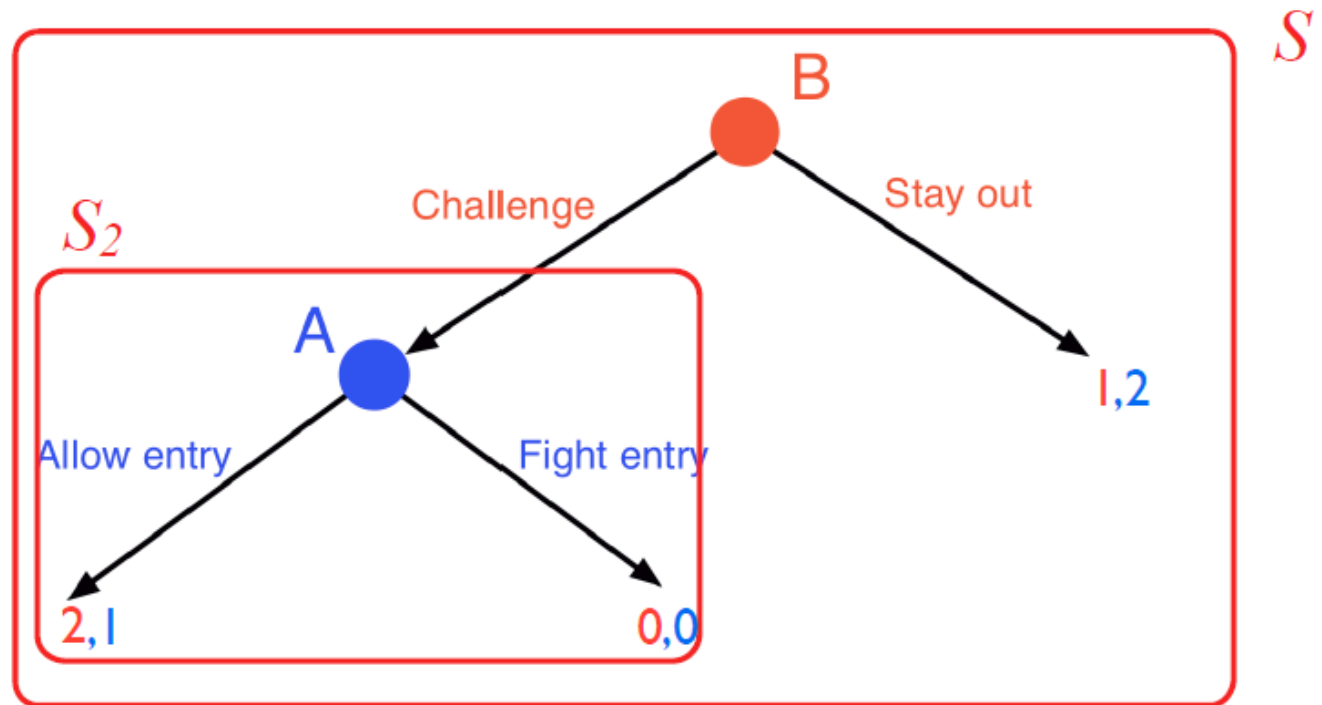
The entry game has 2 sub-games



Sub-Games



The entry game has 2 sub-games

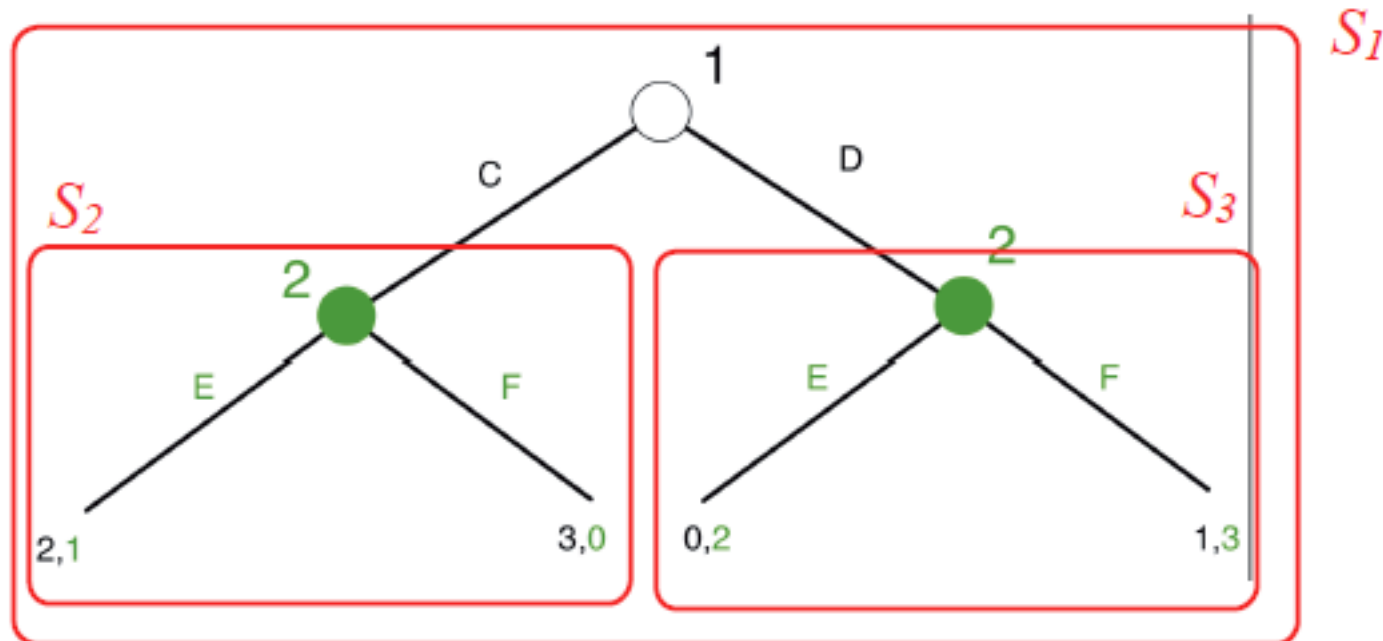


S_2 is a proper sub-game

Sub-Games



The game below has 3 sub-games



S_2 and S_3 are proper sub-games

Sub-game perfect equilibrium



Definition:

The strategy profile s^* in an extensive game with perfect information is a **sub-game perfect equilibrium (SPE)**, if for every player i and **every history h** after which it is player i 's turn to move,

$u_i(O_h(s^*)) \geq u_i(O_h(r_i, s_{-i}^*))$ for **every strategy r_i** of player i , where u_i is a payoff function that represents the player i 's preferences and $O_h(s)$ is the terminal history consisting of h followed by the sequence of actions generated by s after h

Every sub-game perfect equilibrium is a Nash equilibrium

Finding an Equilibrium



Best response analysis claims there are **2 Nash Equilibria**

➔ Are they also sub-game perfect equilibria?

Take the NE $s^*=(\text{stay out}, \text{fight})$: *Sub-game S2*

Player A ($i=A$) moves at $h=\text{challenge} \rightarrow O_h(s^*)$
 $=(\text{challenge}, \text{allow})$

So now we check the payoffs for every action r_A of A, given $O_h(s^*)$

➔ $r_A^*=\text{allow} \rightarrow u_A(O_h(s^*)) = 1$

➔ $r_A=\text{fight} \rightarrow u_A(O_h(r_A, s_{-A}^*)) = 0$

So **(challenge, allow)** is a subgame perfect equilibrium

	Allow	Fight
Challenge	<div style="border: 2px solid red; padding: 5px; display: inline-block;"> <div style="color: green; font-weight: bold; margin-right: 10px;">1</div> <div style="color: red; font-weight: bold;">2</div> </div>	0
Stay out	<div style="color: green; font-weight: bold; margin-right: 10px;">2</div> <div style="color: green; font-weight: bold;">2</div>	<div style="border: 2px solid blue; padding: 5px; display: inline-block;"> <div style="color: green; font-weight: bold; margin-right: 10px;">2</div> <div style="color: red; font-weight: bold;">1</div> </div>

Finding an Equilibrium



Best response analysis claims there are **2 Nash Equilibria**

➔ Are they also sub-game perfect equilibria?

Take the NE $s^* = (\text{Stay out}, \text{fight})$: **Sub-game S1**

Player B ($i=B$) moves at $h=\emptyset \rightarrow O_h(s^*) = (\text{Stay out}, \text{fight})$

So now we check the payoffs for every action r_B of B, given $O_h(s^*)$

➔ $r_B^* = \text{stay out} \rightarrow u_B(O_h(s^*)) = 1$

➔ $r_B = \text{challenge} \rightarrow u_B(O_h(r_B, s_{-B}^*)) = 0$

	Allow	Fight
Challenge	<div style="border: 2px solid blue; border-radius: 15px; padding: 10px; display: inline-block;"> <div style="background-color: #008000; color: white; border-radius: 50%; width: 30px; height: 30px; display: flex; align-items: center; justify-content: center;">1</div> <div style="background-color: #ff0000; color: white; border-radius: 50%; width: 30px; height: 30px; display: flex; align-items: center; justify-content: center;">2</div> </div>	0
Stay out	<div style="background-color: #008000; color: white; border-radius: 50%; width: 30px; height: 30px; display: flex; align-items: center; justify-content: center;">2</div>	<div style="border: 2px solid red; border-radius: 15px; padding: 10px; display: inline-block;"> <div style="background-color: #008000; color: white; border-radius: 50%; width: 30px; height: 30px; display: flex; align-items: center; justify-content: center;">2</div> <div style="background-color: #ff0000; color: white; border-radius: 50%; width: 30px; height: 30px; display: flex; align-items: center; justify-content: center;">1</div> </div>
	I	

Finding an Equilibrium



Best response analysis claims there are **2 Nash Equilibria**

➔ Are they also sub-game perfect equilibria?

Take the NE $s^* = (\text{Stay out}, \text{fight})$: **Sub-game S2**

Player A ($i=A$) moves at $h=\text{challenge} \rightarrow O_h(s^*)$
 $= (\text{challenge}, \text{fight})$

So now we check the payoffs for every action r_A of A, given $O_h(s^*)$

➔ $r_A^* = \text{fight} \rightarrow u_A(O_h(s^*)) = 0$

➔ $r_A = \text{allow} \rightarrow u_A(O_h(r_A, s_{-A}^*)) = 1$

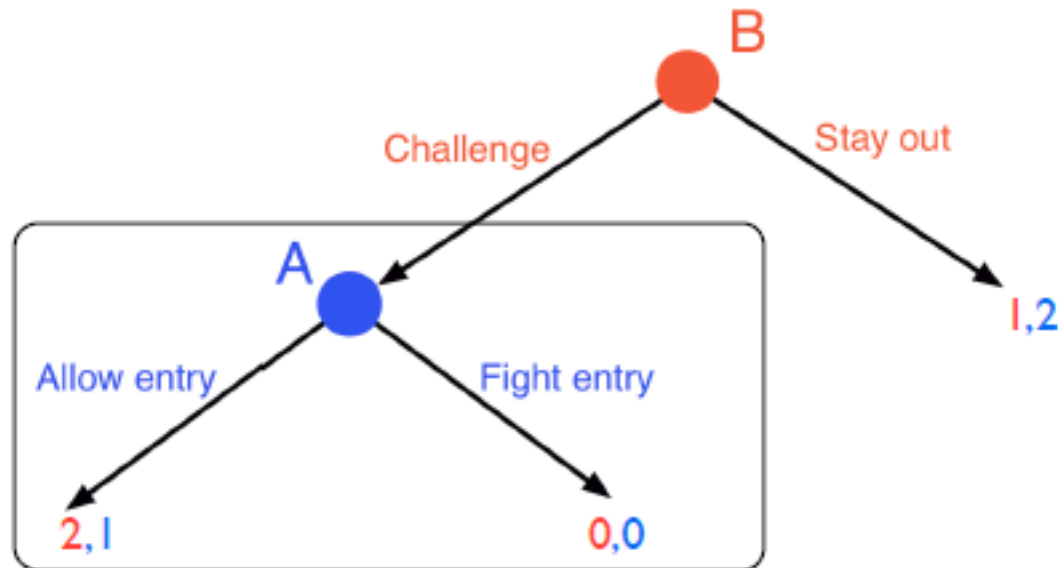
So (stay out, fight) is a **NOT**
 subgame perfect equilibrium

	Allow	Fight
Challenge	<div> <div>2</div> <div>1</div> </div>	<div> <div>0</div> <div>0</div> </div>
Stay out	<div> <div>1</div> <div>2</div> </div>	<div> <div>1</div> <div>2</div> </div>

Finding the SPE



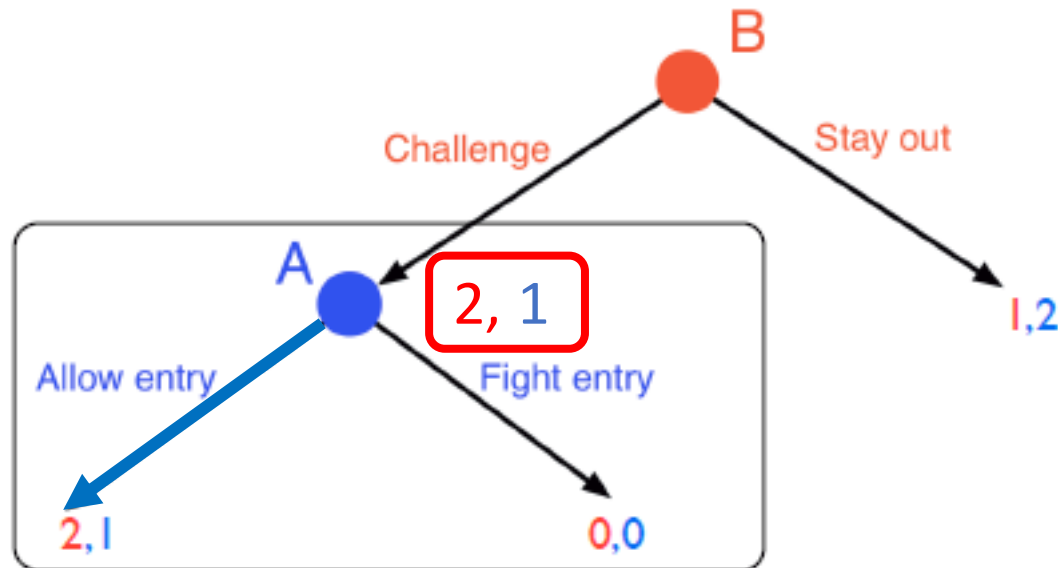
In a game with a finite horizon, the set of subgame perfect equilibria can be found more easily by using a procedure that extends the **backward induction** process:



Finding the SPE



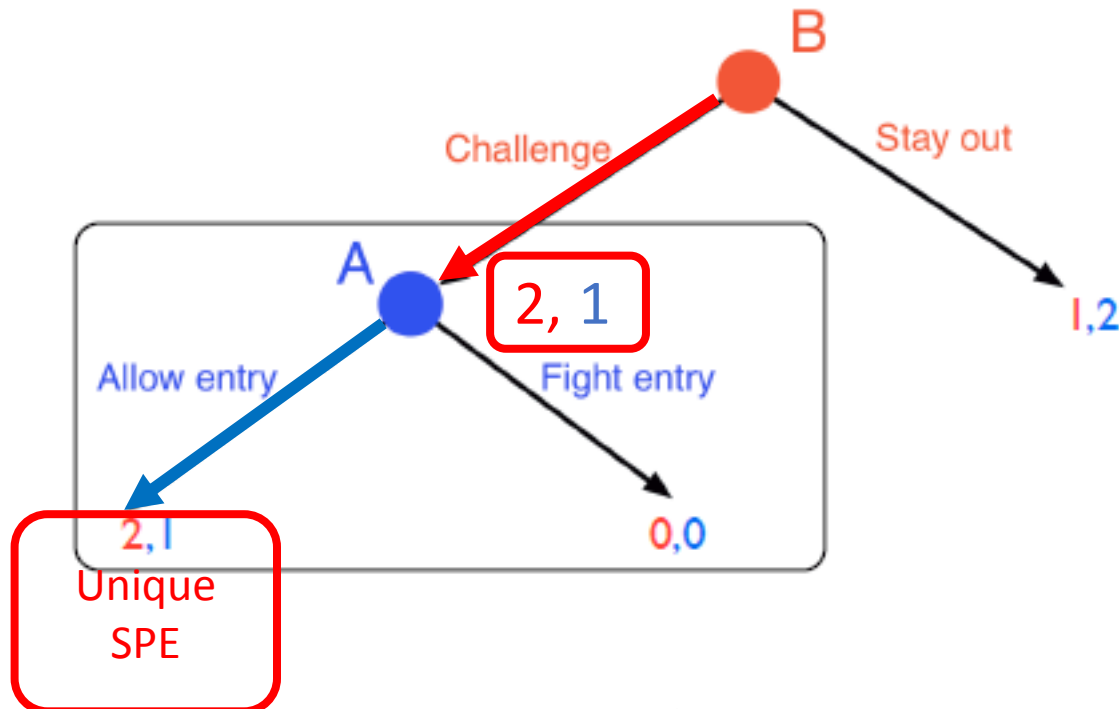
In a game with a finite horizon, the set of subgame perfect equilibria can be found more easily by using a procedure that extends the **backward induction** process:



Finding the SPE



In a game with a finite horizon, the set of subgame perfect equilibria can be found more easily by using a procedure that extends the **backward induction** process:



Backwards induction algorithm



Idea: Identify the equilibria in the bottom-most trees, and adopt these as one moves up the tree

```
function BACKWARDINDUCTION(node h) returns  $u(h)$ 
if  $h \in Z$  then
    return  $u(h)$  // h is a terminal node
 $bestUtil \leftarrow -\infty$ 
forall  $a \in A(h)$  do
     $utilAtChild \leftarrow \text{BACKWARDINDUCTION}(\sigma(h, a))$ 
    if  $utilAtChild_{P(h)} > bestUtil_{P(h)}$  then
         $bestUtil \leftarrow utilAtChild$ 
return  $bestUtil$ 
```

➡ $A(h)$ is the action set for node h

➡ $P(h)$ is the player function for node h

➡ $\sigma(h, a)$ is the transition function

➡ For zero-sum games, BackwardInduction has another name: the minimax algorithm

Backward Induction



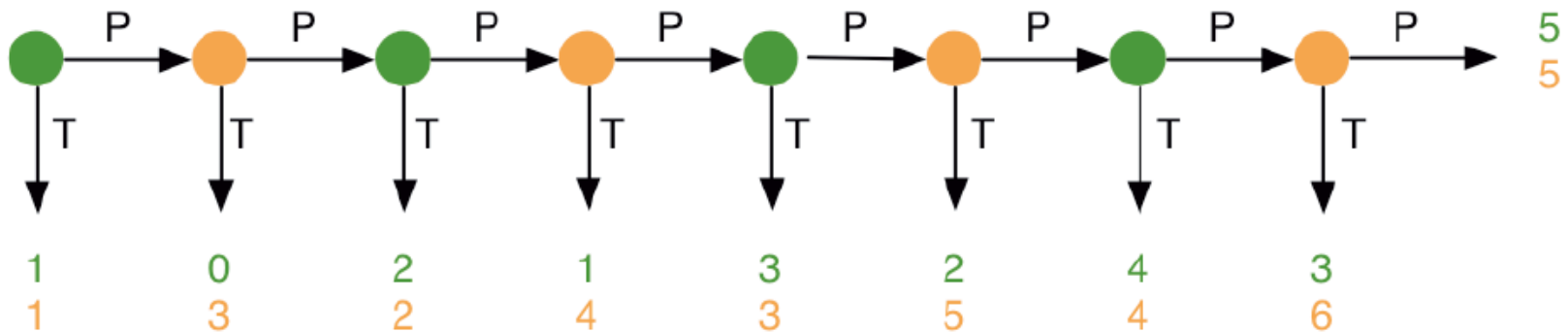
2 Examples:

- Centripede Game
- 5 Pirates Game

The Centipede game



8 move centipede game: Originally invented by Rosenthal in 1982 (with 100 moves)

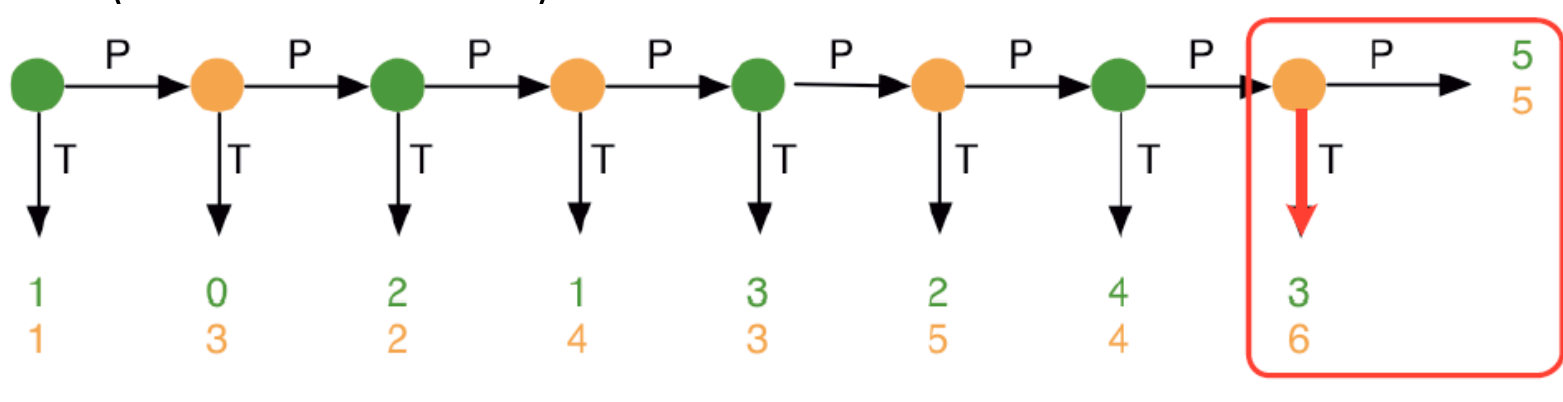


- ➡ Note that passing (P) the money always means that you may receive less than currently possible
- ➡ What is the **Sub-game perfect Nash equilibrium** here?

The Centipede game



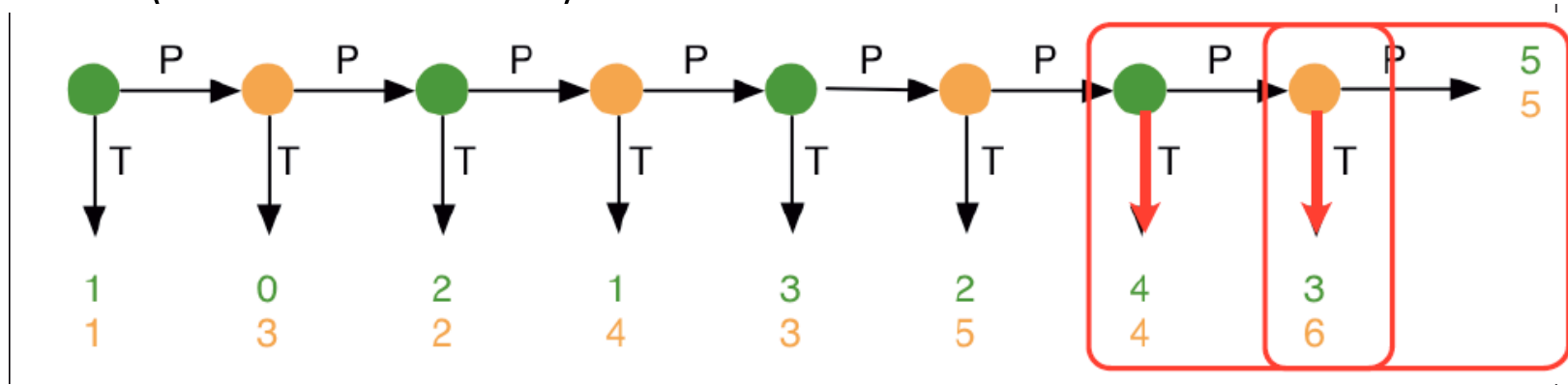
8 move centipede game: Originally invented by Rosenthal in 1982 (with 100 moves)



Example: The Centipede game



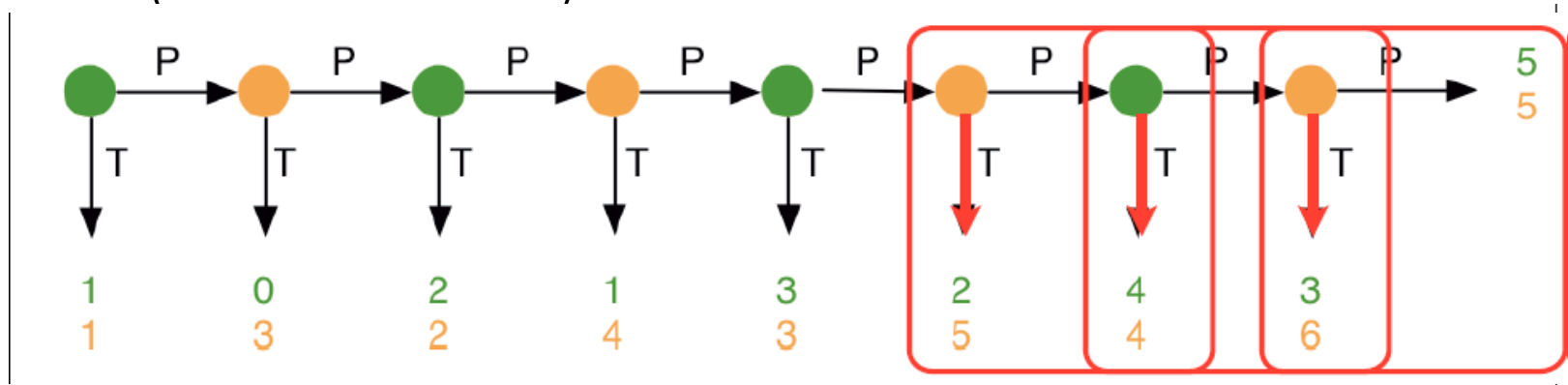
8 move centipede game: Originally invented by Rosenthal in 1982 (with 100 moves)



Example: The Centipede game



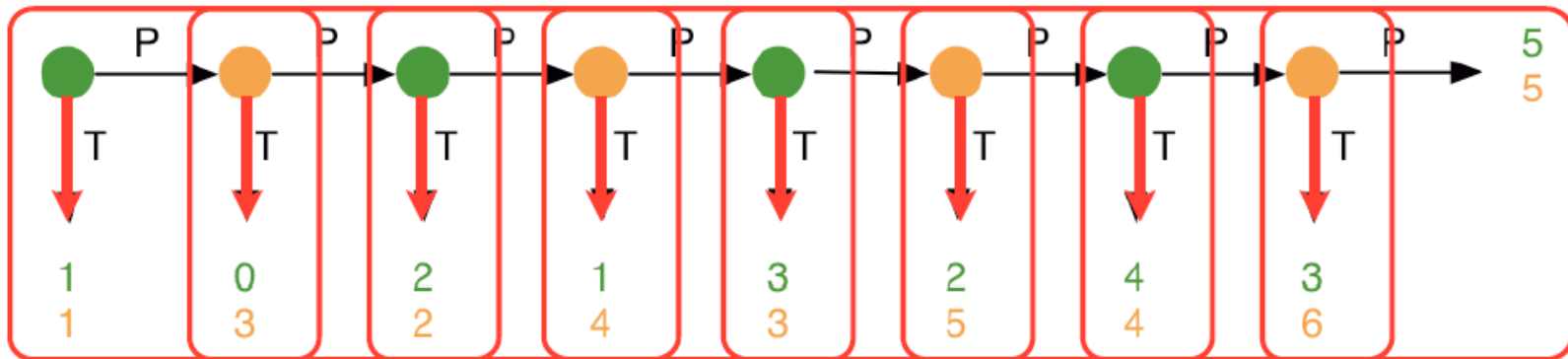
8 move centipede game: Originally invented by Rosenthal in 1982 (with 100 moves)



Example: The Centipede game



8 move centipede game: Originally invented by Rosenthal in 1982 (with 100 moves)



So the rational choice is to take immediately the money

However, this outcome is Pareto-dominated by all but one other outcome.

Example: The Centipede game



But: Human subjects do not go down right away!

PROPORTION OF OBSERVATIONS AT EACH TERMINAL NODE

	Session	N	f_1	f_2	f_3	f_4	f_5	f_6	f_7
Four Move	1 (PCC)	100	.06	.26	.44	.20	.04		
	2 (PCC)	81	.10	.38	.40	.11	.01		
	3 (CIT)	100	.06	.43	.28	.14	.09		
	Total 1-3	281	.071	.356	.370	.153	.049		
High Payoff	4 (High-CIT)	100	.150	.370	.320	.110	.050		
Six Move	5 (CIT)	100	.02	.09	.39	.28	.20	.01	.01
	6 (PCC)	81	.00	.02	.04	.46	.35	.11	.02
	7 (PCC)	100	.00	.07	.14	.43	.23	.12	.01
	Total 5-7	281	.007	.064	.199	.384	.253	.078	.014

from McKelvey and Palfrey (1992) An Experimental Study of the Centipede Game. *Econometrica* 60(4):803-836

5 Pirates Puzzle



5 pirates of different ages have a treasure of 100 gold coins. On their ship, they decide to split the coins using this scheme:

- ➔ The oldest pirate proposes how to share the coins, and ALL pirates (including the oldest) vote for or against it.
- ➔ If 50% or more of the pirates vote for it, then the coins will be shared that way. Otherwise, the pirate proposing the scheme will be thrown overboard, and the process is repeated with the pirates that remain.
- ➔ As pirates tend to be a bloodthirsty bunch, if a pirate would get the same number of coins if he voted for or against a proposal, he will vote against so that the pirate who proposed the plan will be thrown overboard.

Assuming that all 5 pirates are intelligent, rational, greedy, and do not wish to die, (and are rather good at math for pirates) what will happen?



5 Pirates Puzzle



What proposal should the oldest pirate make?

Should he (or she) give away most of the loot?

The problem can be solved by backwards induction

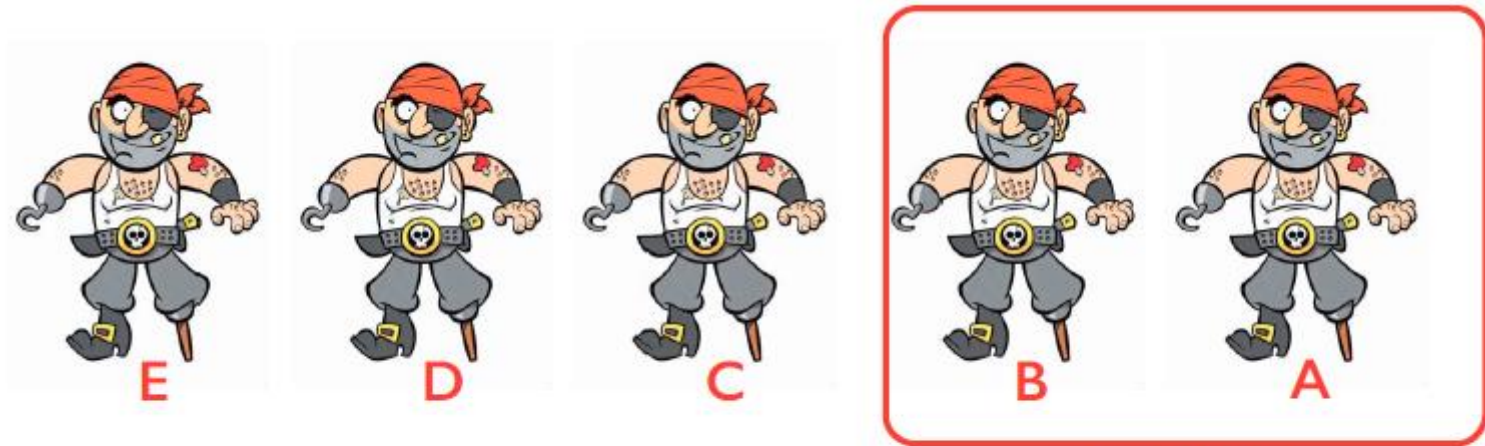


5 Pirates Puzzle



The problem can be solved by backwards induction

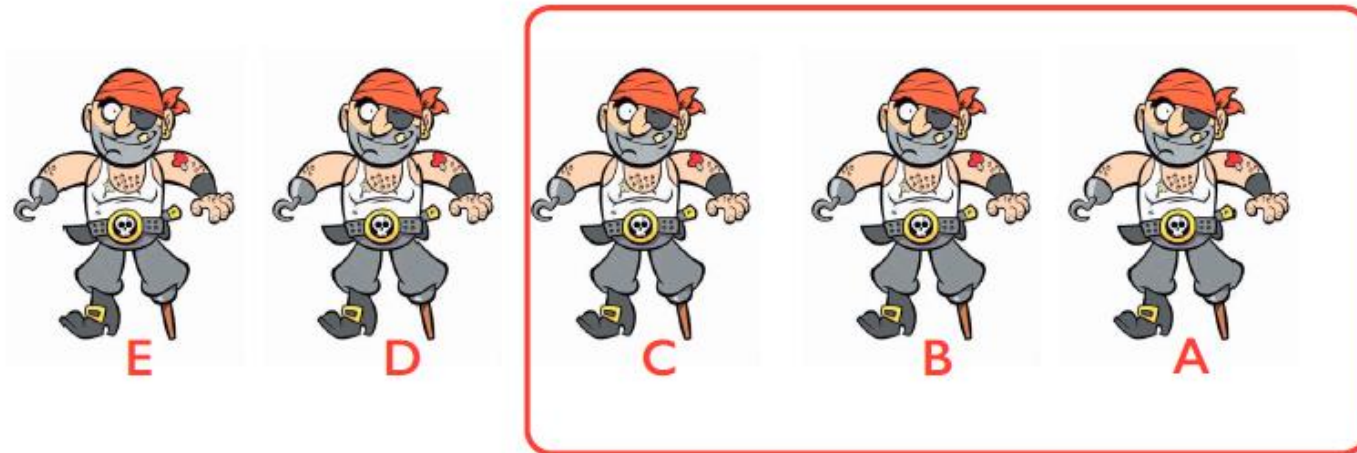
Let's start with game where only 2 pirates remain : **A** and **B**



5 Pirates Puzzle



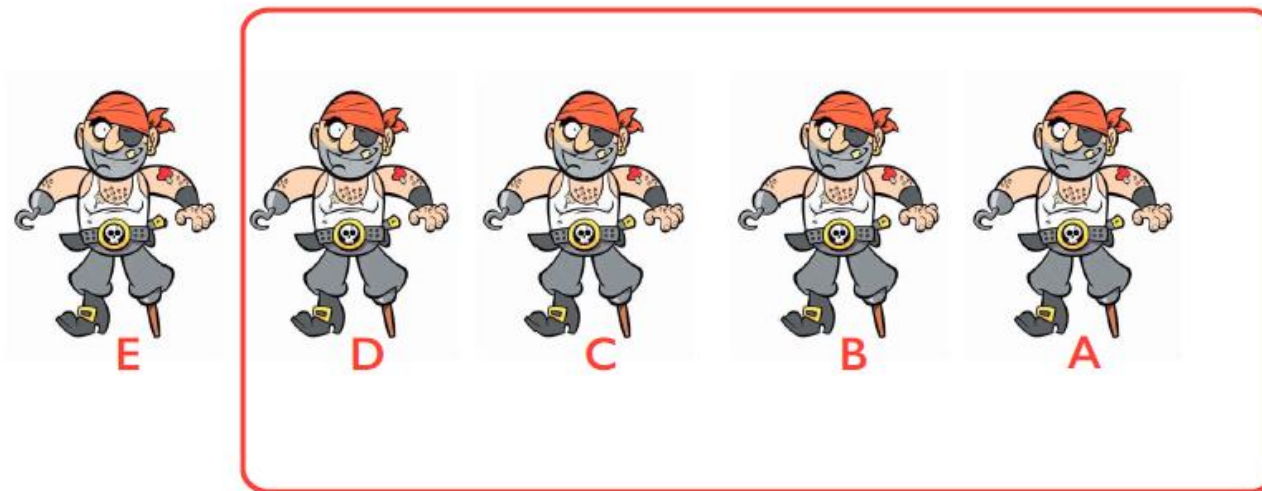
The problem can be solved by backwards induction



5 Pirates Puzzle



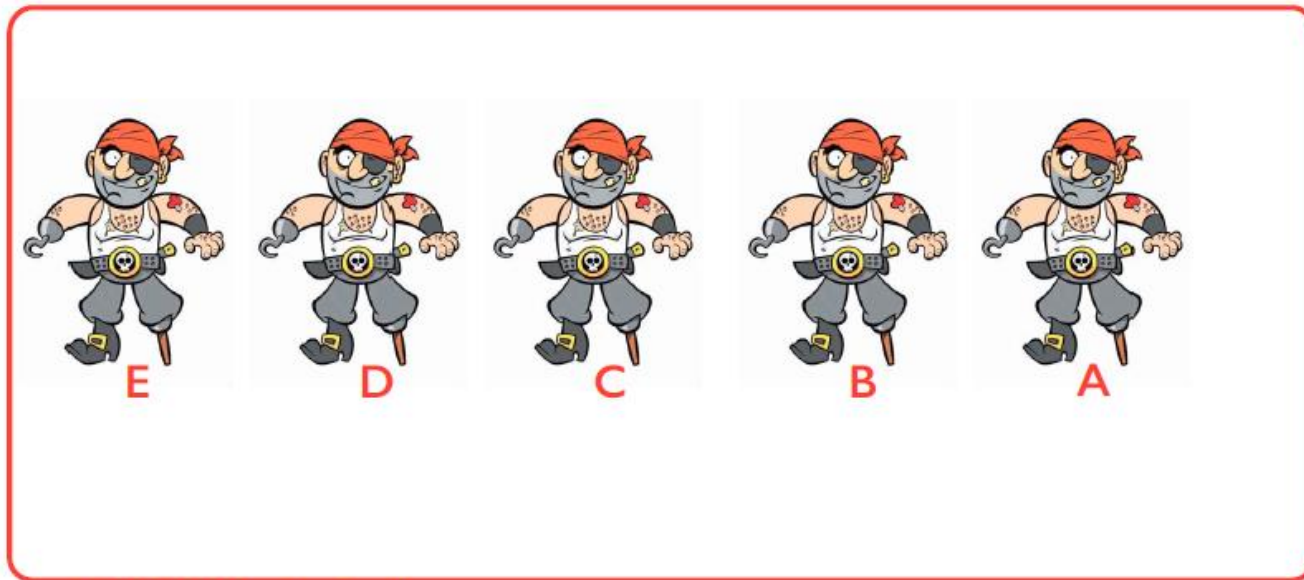
The problem can be solved by backwards induction



5 Pirates Puzzle



The problem can be solved by backwards induction



Extensions of Extensive Form Games



- ➔ **Simultaneous moves:** In some situations, after some sequence of actions of the players, the players may need to choose the next action simultaneously
- ➔ **Chance moves:** Sometimes, random events may occur that alter the sequence of actions
- ➔ **Bayesian games:** Sometimes you lack information about the opponent

Simultaneous moves



Take for instance the following variant of the battle of the sexes:

- ➡ First one player decides to stay home and watch television or to attend a concert.
- ➡ When he or she decided to stay home, the game ends
- ➡ If he or she decides to attend the concert, then both players have to choose simultaneously which concert, Bach or Stravinsky

Simultaneous moves



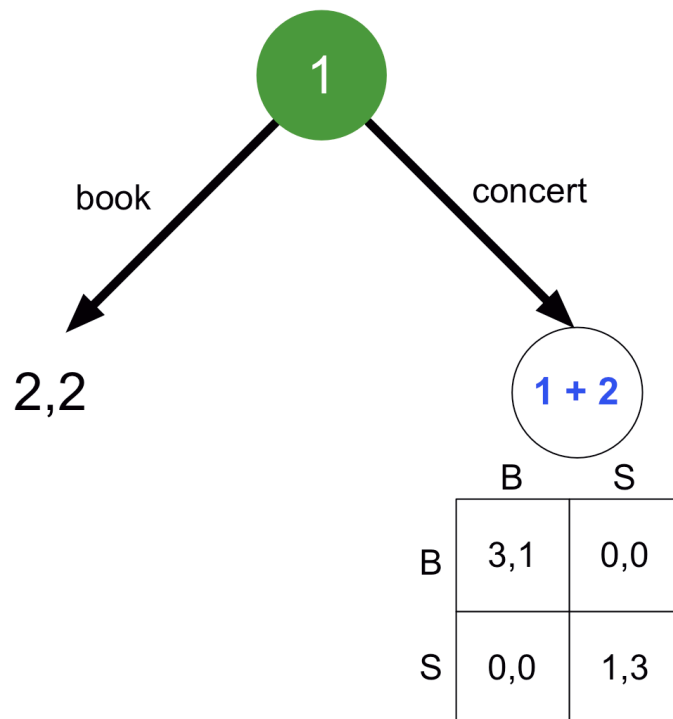
This defines the following extensive form game:

- ➔ a set of players: $\{1, 2\}$
- ➔ a set of terminal histories: $\{Book, (Concert, (B, B)), (Concert, (B, S)), (Concert, (S, B)), (Concert, (S, S))\}$
- ➔ A player function: $P(\emptyset) = \{1\}, P(Concert) = \{1, 2\}$
- ➔ Preferences:
 - Player 1: $(Concert, (B, B)) > Book > (Concert, (S, S)) > (Concert, (S, B)) = (Concert, (B, S))$
 - Player 2: $(Concert, (S, S)) > Book > (Concert, (B, B)) > (Concert, (S, B)) = (Concert, (B, S))$

Simultaneous moves



How to find the equilibrium?

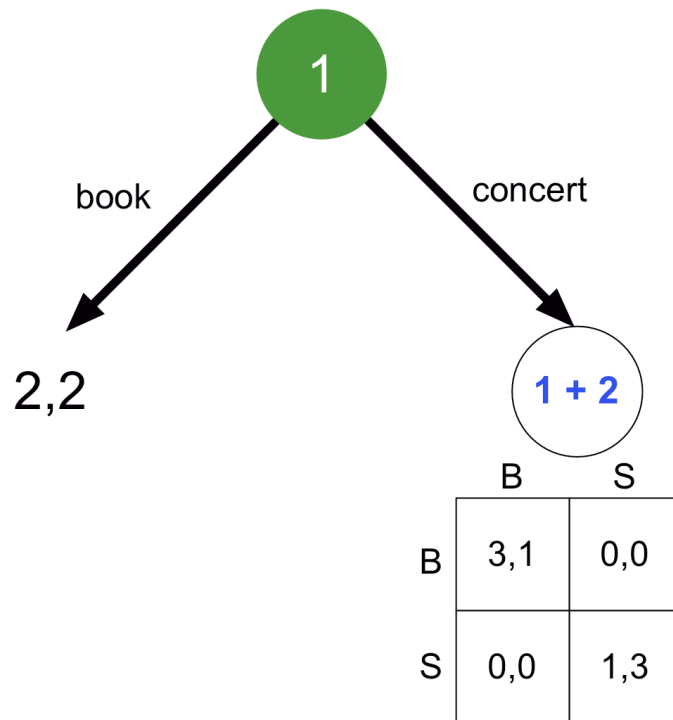


- ➔ Actions of player 1:
 $A1(\emptyset) = \{Concert, Book\}$,
 $A1(Concert) = \{B, S\}$,
- ➔ Actions of player 2:
 $A2(Concert) = \{B, S\}$
- ➔ Strategies player 1: $(Concert, B)$, $(Concert, S)$, $(Book, B)$ and $(Book, S)$
- ➔ Strategies player 2: B and S

Simultaneous moves



How to find the equilibrium?

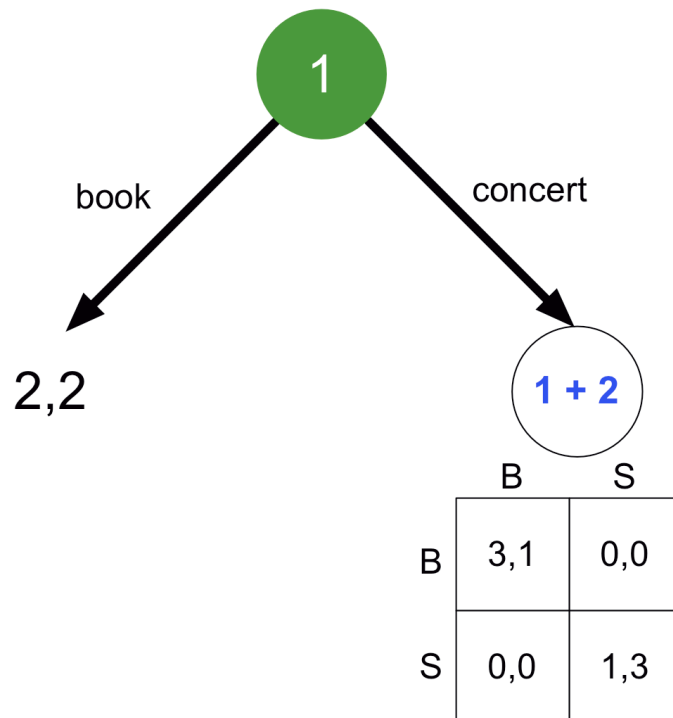


	<i>B</i>	<i>S</i>
<i>(concert, B)</i>	3,1	0,0
<i>(concert, S)</i>	0,0	1,3
<i>(book, B)</i>	2,2	2,2
<i>(book, S)</i>	2,2	2,2

Simultaneous moves



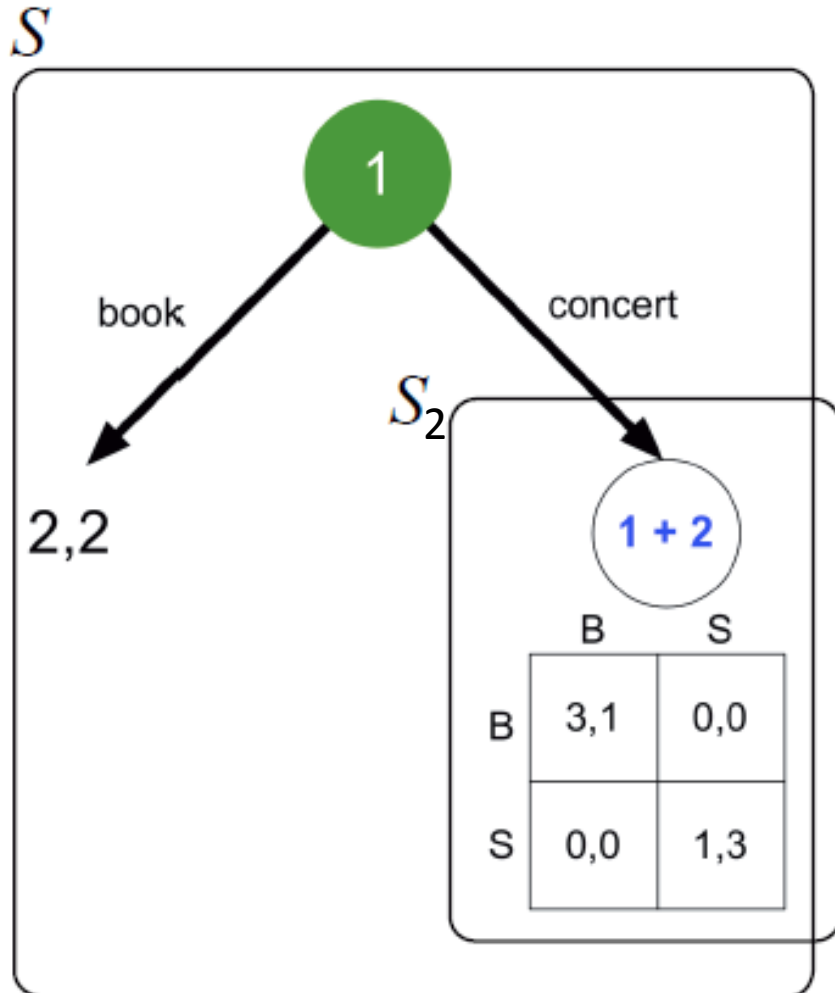
How to find the equilibrium?



	<i>B</i>	<i>S</i>
<i>(concert, B)</i>	31	0,0
<i>(concert, S)</i>	0,0	0, 13
<i>(book, B)</i>	2, 22	22 22
<i>(book, S)</i>	2, 22	22 22

Can we also find the sub-game perfect equilibria?

Simultaneous moves

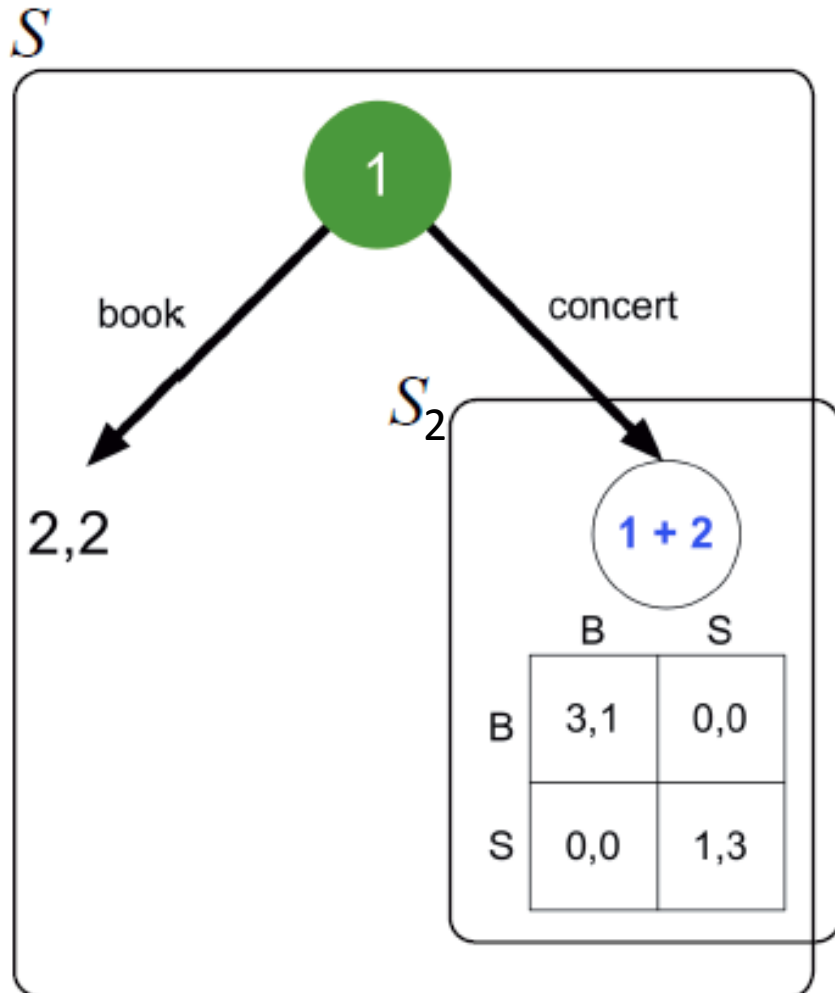


How to find the equilibrium?

1. What are the pure strategy equilibria for the sub-game S_2 ?
2. What is the optimal choice in S_1 if the outcome of S_2 is (B,B)?
3. What is the optimal choice in S_1 if the outcome of S_2 is (S,S)?



Simultaneous moves

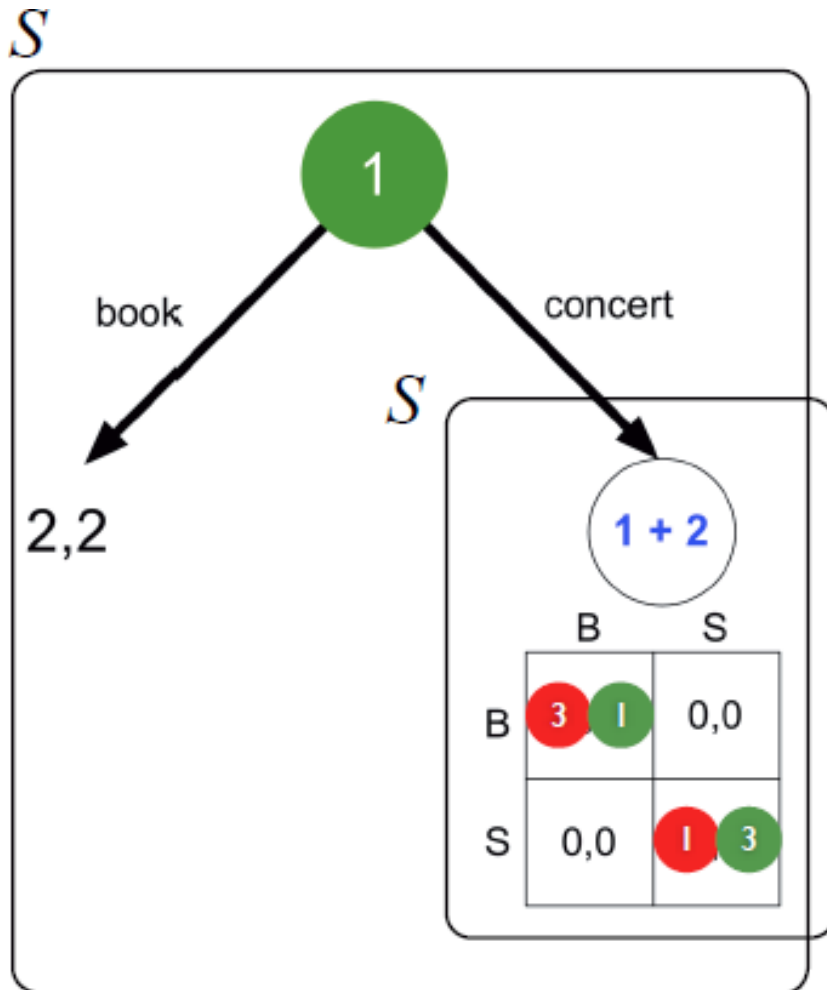


How to find the equilibrium?

1. What are the pure strategy equilibria for the sub-game S_2 ?
(B,B) and (S,S)
2. What is the optimal choice in S_1 if the outcome of S_2 is (B,B)?
concert
3. What is the optimal choice in S_1 if the outcome of S_2 is (S,S)?
book



Simultaneous moves



Thus, the sub-game perfect equilibria are :

→ ((concert,B),B)

→ ((book,S),S)

Neither ((book,B),S) nor ((book,B),B) are sub-game perfect. Do you see why?

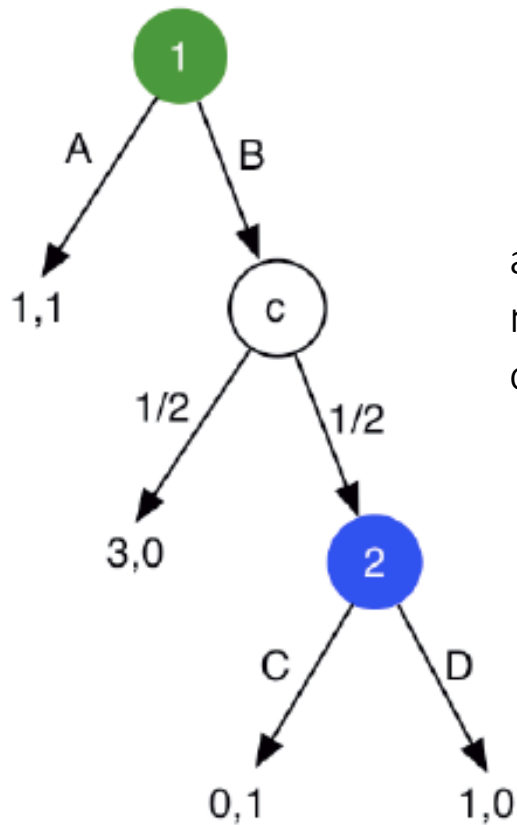
Note that we ignored the Mixed Strategy Equilibrium of BoS here...

Chance Moves



- ➡ In the definition of extensive-form games, there is a function P that assigns a player to each history.
- ➡ Here, one can also assign chance as opposed to a player
- ➡ As a consequence, the preferences of the players become defined over the set of lotteries (probability distribution) over terminal histories

Chance Moves

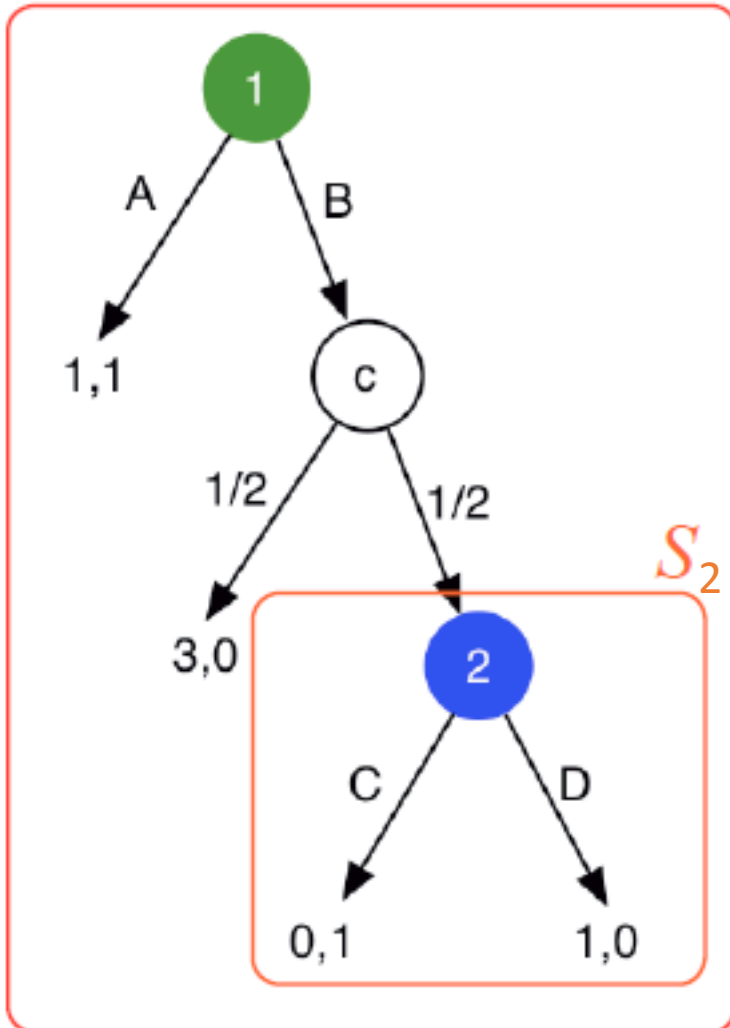


after the move of player 1, chance
may direct you to a terminal history
or to a decision of player 2

Chance Moves



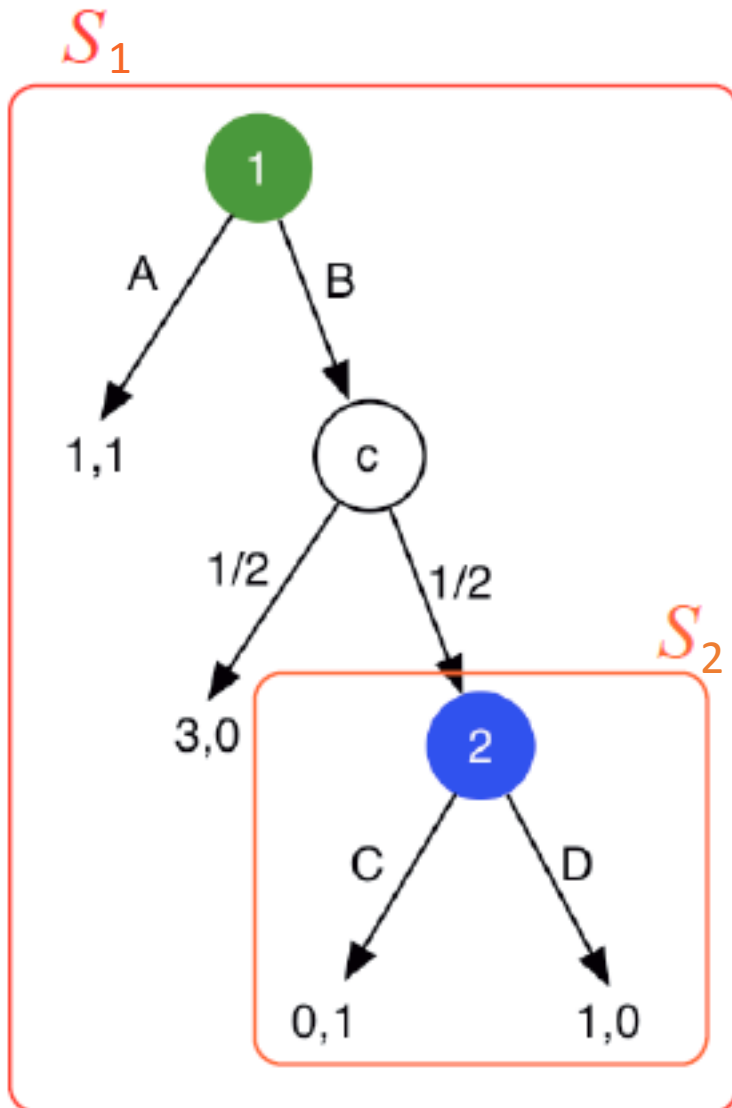
S_1



Backward induction:

- ➔ In sub-game S_2 , player 2 chooses C
- ➔ In sub-game S_1 , we consider the consequences of the actions of player 1

Chance Moves



Backward induction:

- ➔ In sub-game S_2 , player 2 chooses C
- ➔ In sub-game S_1 , we consider the consequences of the actions of player 1
 - ➔ If A is selected then 1 obtains a payoff of 1
 - ➔ If B is selected then 1 obtains a payoff of 3 with probability $1/2$ and a payoff of 0 with probability $1/2$!
 - ➔ Hence an expected payoff of $3/2$

Thus the SPE is here is (B, C)

Imperfect information



- ➡ Often players **do not know the preferences** of their opponents
- ➡ or they may **not know how well the opponent knows their preferences**
- ➡ **Bayesian games** allow us to analyze any situation in which a player is not completely informed about an environmental aspect that may be relevant for her choice of action
- ➡ Lets start with **pure strategies**

Bayesian Game



Definition:

A **Bayesian game** is a tuple (N, A, Θ, p, u)

- where N is a set of agents,
- $A = (A_1, \dots, A_n)$, where A_i is the set of actions available to player i ,
- $\Theta = (\Theta_1, \dots, \Theta_n)$, where Θ_i is the type space of player i
 - The type specifies the utility function
- $p : \Theta \rightarrow [0, 1]$ is the common prior over types,
- $u = (u_1, \dots, u_n)$, where $u_i : A \times \Theta \rightarrow \mathbb{R}$ is the utility function for player i .
- Each player knows his own type

Example: Bayesian Game



Consider another variant of the **battle of the sexes**:

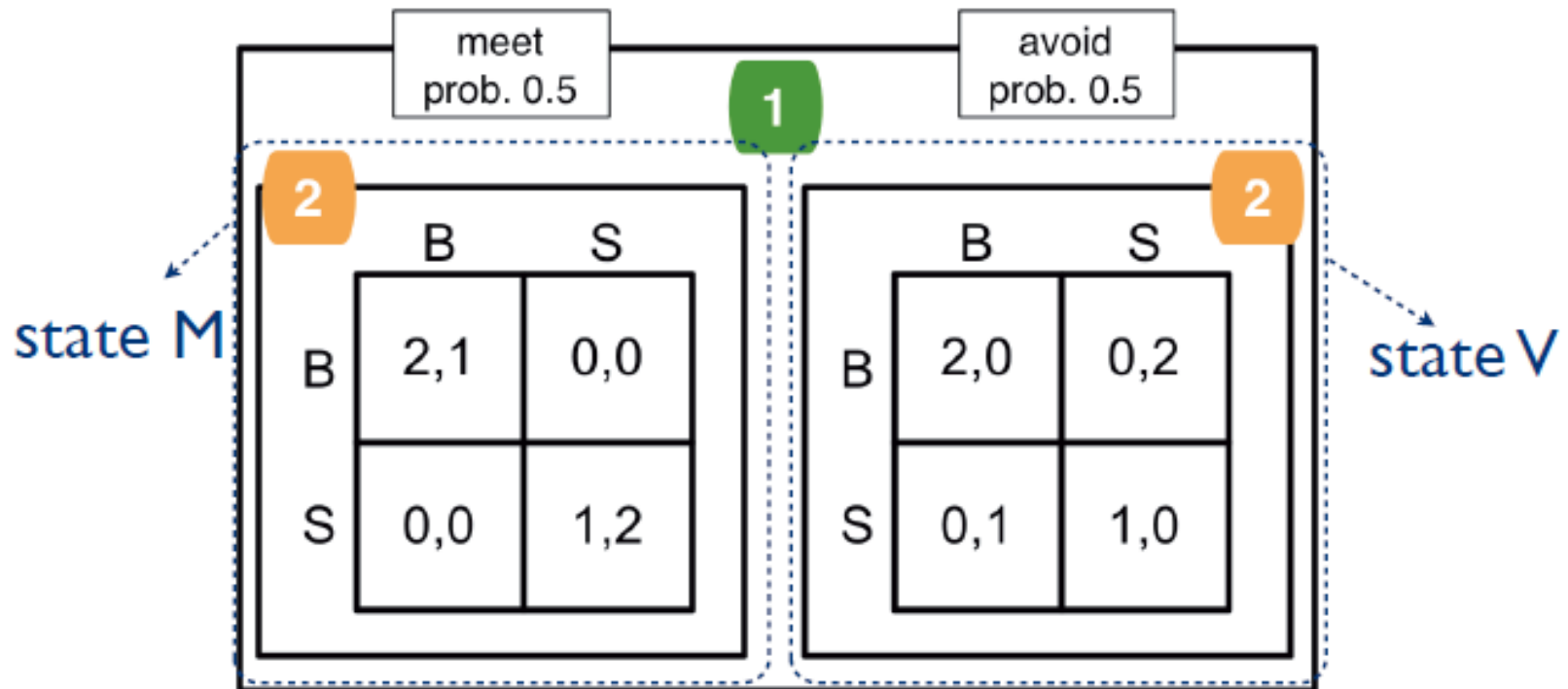
- ➔ player 1 is unsure whether player 2 prefers to go out with her or prefers to avoid her.
- ➔ Let's assume that there is equal chance for both (which can be based on player 1's personal assessment)
- ➔ So player 1 believes that with probability $1/2$ she plays two different games
- ➔ **Player 2 knows which of the two games is being played.**



Example: Bayesian Game



There are 2 potential games (= types for player 2):



What are the equilibria in this kind of game?

Example: Bayesian Game



Players: 1 and 2

Actions: for each player {B,S}

Types: Player 1: *meet*, Player 2: *meet* and *avoid*

Priors:

$$p(\theta_2 = \text{meet}) = p(\theta_2 = \text{avoid}) = 0.5$$

Payoffs:

- the payoff $u_i(a, \text{meet})$ for each player are given by the first matrix in the figure and the
- payoff $u_i(a, \text{avoid})$ for each player are given by the second matrix in the same figure

The diagram illustrates a Bayesian game with two states: *state M* (meet) and *state V* (avoid). Player 1's type is *meet* in both states, with a probability of 0.5 for each. Player 2's type is *meet* in *state M* and *avoid* in *state V*, also with a probability of 0.5 for each. The payoff matrices for each state are as follows:

		state M (meet)		state V (avoid)	
		B	S	B	S
Player 1 (meet)	B	2, 1	0, 0	2, 0	0, 2
	S	0, 0	1, 2	0, 1	1, 0

Strategies for Bayesian Games



Pure strategy: $a_i(\theta_i) = (a_i^1, \dots, a_i^j) \in A_i^{|\Theta_i|}$

a vector that contains an action for every possible type θ_i^j of agent i

We can again convert a Bayesian game to a game in normal form over the set of pure strategies of the players

Mixed strategy: $\pi_i : \Theta_i \times A_i \rightarrow [0, 1]$

$\pi_i(a_i^j | \theta_i)$ the probability that agent j plays action a_j , given that j 's type is j .

Expected Utilities



We can again convert a Bayesian game to a game in normal form over the set of pure strategies of the players

➡ But how to compute the utilities?

Three meaningful notions of expected utility:

- ➡ **ex-ante**: the agent knows nothing about anyone's actual type
- ➡ **ex-interim**: an agent knows his own type but not the types of the other agents
- ➡ **ex-post**: the agent knows all agents' types.

Ex-post expected utility



Definition: Agent i 's **ex-post expected utility** in a Bayesian game (N, A, Θ, p, u) , where i 's type is θ_i and where the agents' strategies are given by the mixed strategy profile π , is defined as

$$U_i^P(\pi, \theta) = \sum_{a \in A} \left(\prod_{j \in N} \pi_j(a_j | \theta_j) \right) u_i(a, \theta).$$

Vector of all types
of all agents

- ➡ Agent i must weight the utility value by the probability $p(a | \theta) = \prod_j \pi_j(a_j | \theta_j)$ that the joint action a would be realized given all players' mixed strategies and types

The type of the agents are known to everybody

Ex-interim expected utility



Definition: Agent i 's **ex-interim expected utility** in a Bayesian game (N, A, Θ, p, u) , where i 's type is θ_i and where the agents' strategies are given by the mixed strategy profile π , is defined as

$$U_i^I(\pi|\theta_i) = \sum_{\theta_{-i} \in \Theta_{-i}} p(\theta_{-i}|\theta_i) U_i^P(\pi, (\theta_{-i}, \theta_i)).$$

Vector of all types of all agents except agent i

or, equivalently,

$$U_i^I(\pi|\theta_i) = \sum_{\theta_{-i} \in \Theta_{-i}} p(\theta_{-i}|\theta_i) \sum_{a \in A} \left(\prod_{j \in N} \pi_j(a_j|\theta_j) \right) u_i(a, \theta_{-i}, \theta_i).$$

- ➡ Agent i must consider every θ_{-i} and weight the ex-post utility value by the probability that the other players' types would be θ_{-i} given that his own type is θ_i .

Ex-ante expected utility



Definition (Ex-ante expected utility):

Agent i 's **ex-ante expected utility** in a Bayesian game (N, A, Θ, p, u) , where i 's type is θ_i and where the agents' strategies are given by the mixed strategy profile π , is defined as

$$U_i^A(\pi) = \sum_{\theta_i \in \Theta_i} p(\theta_i) U_i^I(\pi | \theta_i).$$

Or equivalently

$$U_i^A(\pi) = \sum_{\theta} p(\theta) \sum_{a \in A} \left(\prod_{j \in N} \pi_j(a_j | \theta_j) \right) u_i(a, \theta_{-i}, \theta_i).$$

NE in a Bayesian Game



Definition (Best response in a Bayesian game)

The set of agent i 's best responses to mixed strategy profile π_{-i} are given by

$$\text{BR}_i(\pi_{-i}) = \arg \max_{\pi'_i \in \Pi_i} U_i^A(\pi'_i, \pi_{-i}).$$

- ➡ it may seem odd that BR is calculated based on i 's **ex-ante utility**.
- ➡ **However:** $U^A(\pi'_i, \pi_{-i}) = \sum_{\theta_i \in \Theta_i} p(\theta_i) U_i^I(\pi'_i, \pi_{-i} | \theta_i)$
 $U_i^I(\pi'_i, \pi_{-i} | \theta_i)$ does not depend on strategies for i
where i is using a different type θ'_i
- ➡ Thus, we are in fact performing **independent maximization of i 's ex-interim expected utility** conditioned on each type that he could have.

NE in a Bayesian Game



➡ Thus, we are in fact performing **independent maximization of i's ex-interim** expected utility conditioned on each type that he could have.

Alternative Definition (Best response in a Bayesian game)

A mixed strategy π_i is a best response to mixed strategy profile if

$$\begin{aligned}\pi(\cdot|\theta_i^j) &\in \arg \max_{\pi'_i \in \Pi_i(\theta_i^j)} U_i^I(\pi'_i, \pi_{-i}|\theta_i^j) \\ &= \arg \max_{\pi'_i \in \Pi_i(\theta_i^j)} \sum_{a_i^k} \pi_i(a_i^k|\theta_i^j) U_i^I(a_i^k, \pi_{-i}|\theta_i^j)\end{aligned}$$

for each $\theta_i^j \in \Theta_i$.

NE in a Bayesian Game



Simplified Definition for **pure strategies and 2 players**

A pure strategy $a_i(\theta_i) = (a_i^1, \dots, a_i^m)$ is a best response to pure strategy profile $a_{-i}(\theta_{-i})$ if

$$\begin{aligned} a_i^j &\in \arg \max_{a_i^{j'} \in A_i} U_i^I(a_i^{j'}, a_{-i}(\theta_{-i}) | \theta_i^j), \quad \forall j = 1 \dots m \\ &= \arg \max_{a_i^{j'} \in A_i} \sum_{k=1}^m p(\theta_{-i}^k | \theta_i^j) u_i(a_i^{j'}, a_{-i}^k | \theta_i^j, \theta_{-i}^k), \quad \forall \theta_i^j \in \Theta_i \end{aligned}$$

➡ For each type θ_i^j , we need to find the best action a_i^j , where we average over all possible types θ_{-i}^k of the other player (using actions a_{-i}^k)

Nash Equilibrium



Definition (Bayes-Nash Equilibrium):

A (**mixed strategy**) Bayes-Nash equilibrium is a mixed strategy profile $\pi = (\pi_1, \dots, \pi_n)$ that satisfies:

$$\forall i \quad \pi_i \in \text{BR}_i(\pi_{-i})$$

- ➡ Same definition as for standard NE
- ➡ we can **construct an induced normal form** for Bayesian games (similar to extensive form)
- ➡ the numbers in the cells correspond to ex-ante expected utilities of all different action combinations

Imperfect Information

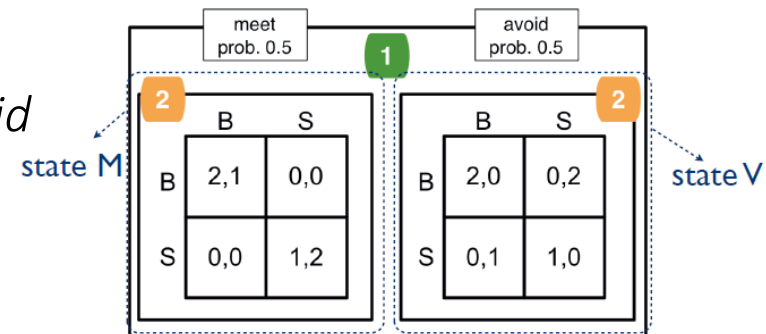


Players: 1 and 2

Actions: for each player {B,S}

Types: Player 1: *meet*, Player 2: *meet* and *avoid*

Strategies: Player 1: {B,S},
Player 2: {BB, BS, SB, SS}

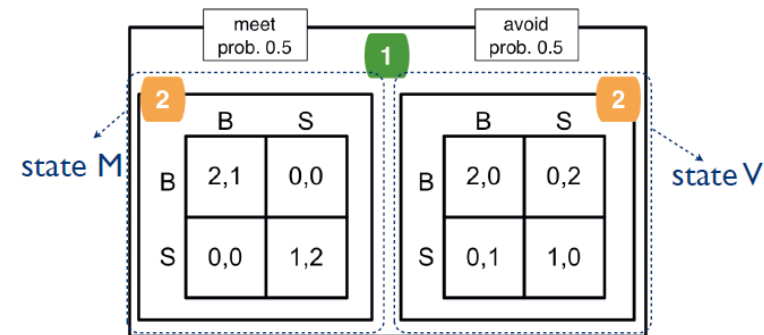


Imperfect Information



What are the **(pure) equilibria** in this kind of game?

We first calculate the expected payoff U_1 for each strategy of 1 given a **pure strategy of player 2**:



$$U_1^I(a_1^1, (a_2^1, a_2^2), \theta_1) = p(\theta_2 = \text{meet} | \theta_1) u_1(a_1, a_2^1, \theta_2 = \text{meet}) + p(\theta_2 = \text{avoid} | \theta_1) u_1(a_1, a_2^2, \theta_2 = \text{avoid}).$$

$$\begin{aligned} U_1^I(B, (B, S)) &= 0.5u_1(B, B, \text{meet}) + 0.5u_1(B, S, \text{avoid}) \\ &= 0.5 \cdot 2 + 0.5 \cdot 0 = 1 \end{aligned}$$

action for both types

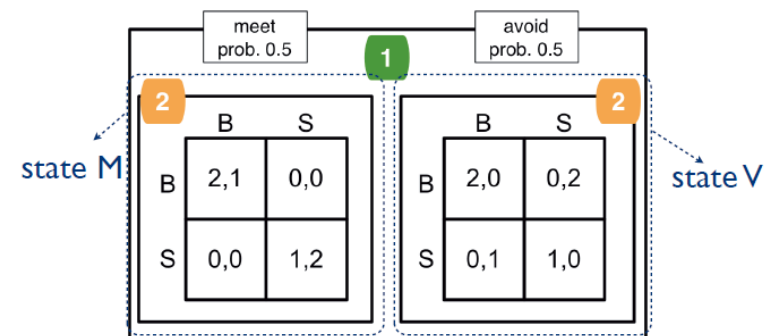
	(B,B)	(B,S)	(S,B)	(S,S)
B	2	1	1	0
S	0	0,5	0,5	1

Example



A pure strategy Nash equilibrium in this game is a triple of actions, with the property that

- The **action of player 1** is optimal, given both actions of the two player 2 types (and player 1's belief about the state)
- The **action of each player 2 type** is optimal, given the action of player 1



	(B,B)	(B,S)	(S,B)	(S,S)
B	2	1	1	0
S	0	0,5	0,5	1

Example



First, player 1 has to determine his or her best response given the actions of both types of player 2

	(B,B)	(B,S)	(S,B)	(S,S)
B	2	1	1	0
S	0	0,5	0,5	1

Second, determine the best responses of player 2 against player 1 in both types

Type "meet"		Type "avoid"	
1	0	0	2
0	2	1	0

Example



The pure strategy NE can be obtained by matching these results

	(B,B)	(B,S)	(S,B)	(S,S)
B	2	1	1	0
S	0	0,5	0,5	1

Type "meet"

1	0
0	2

Type "avoid"

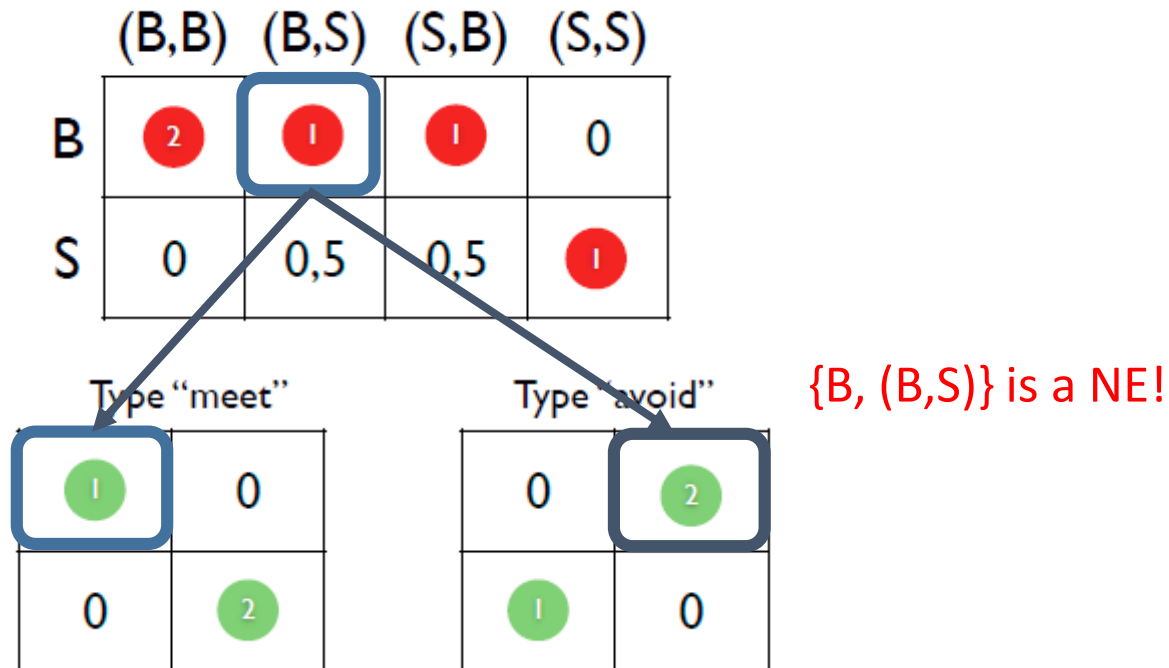
0	2
1	0

Not a NE!

Example



The pure strategy NE can be obtained by matching these results



Example



The pure strategy NE can be obtained by matching these results

	(B,B)	(B,S)	(S,B)	(S,S)
B	2	1	1	0
S	0	0,5	0,5	1

Type "meet"	
1	0
0	2

Type "avoid"	
0	2
1	0

Not a NE!

Example



The pure strategy NE can be obtained by matching these results

	(B,B)	(B,S)	(S,B)	(S,S)
B	2	1	1	0
S	0	0,5	0,5	1

Type "meet"	
1	0
0	2

Type "avoid"	
0	2
1	0

Diagram illustrating the matching process for pure strategy Nash Equilibria (NE). The main table shows the payoffs for strategies B and S. The bottom-left table (Type "meet") and bottom-right table (Type "avoid") show the matching results. Arrows indicate the matching process: a blue arrow from the (B,S) cell to the (0,2) cell in the "meet" table, and a red arrow from the (S,S) cell to the (2,0) cell in the "avoid" table.

Not a NE!

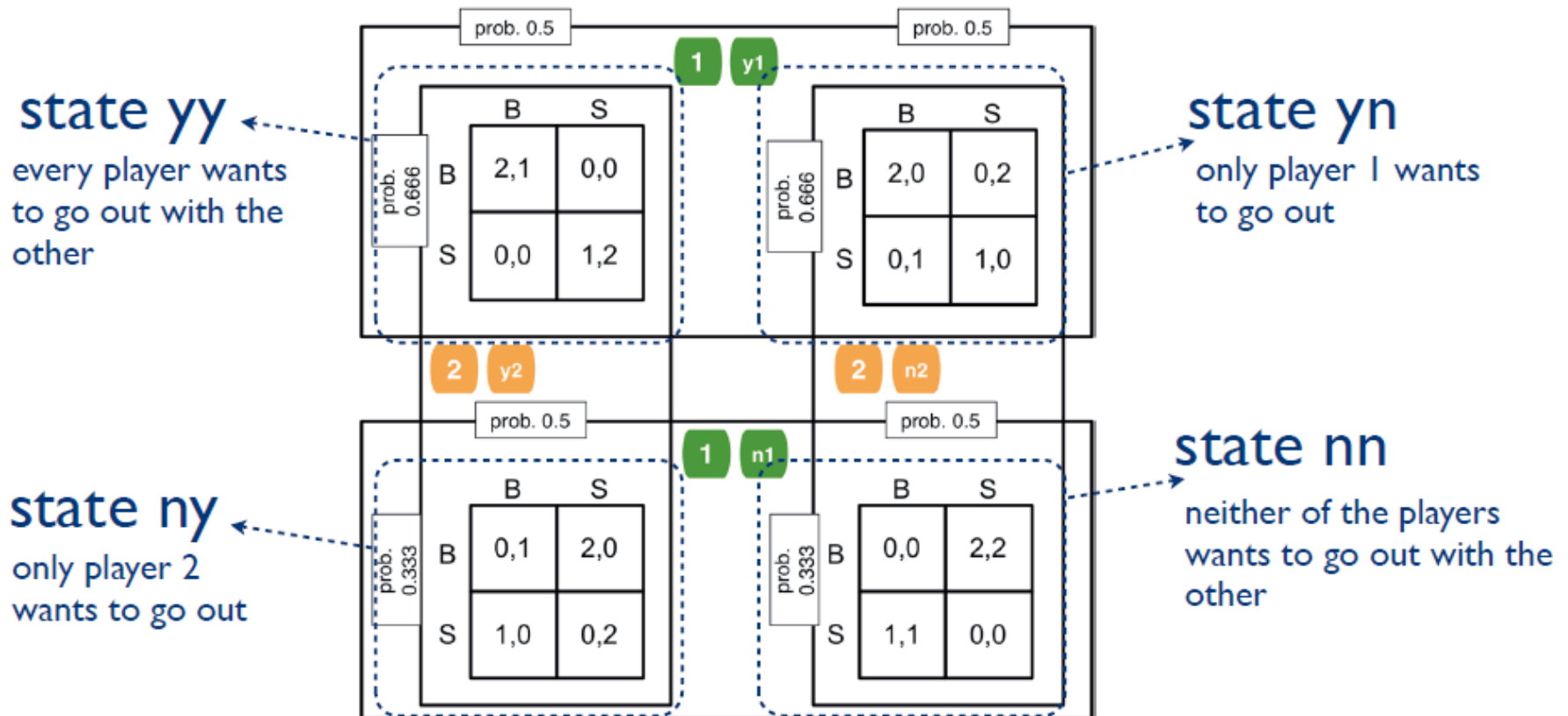
We have 1 pure strategy NE's:

- $\{B, (B,S)\}$

Example: 2 unknown types



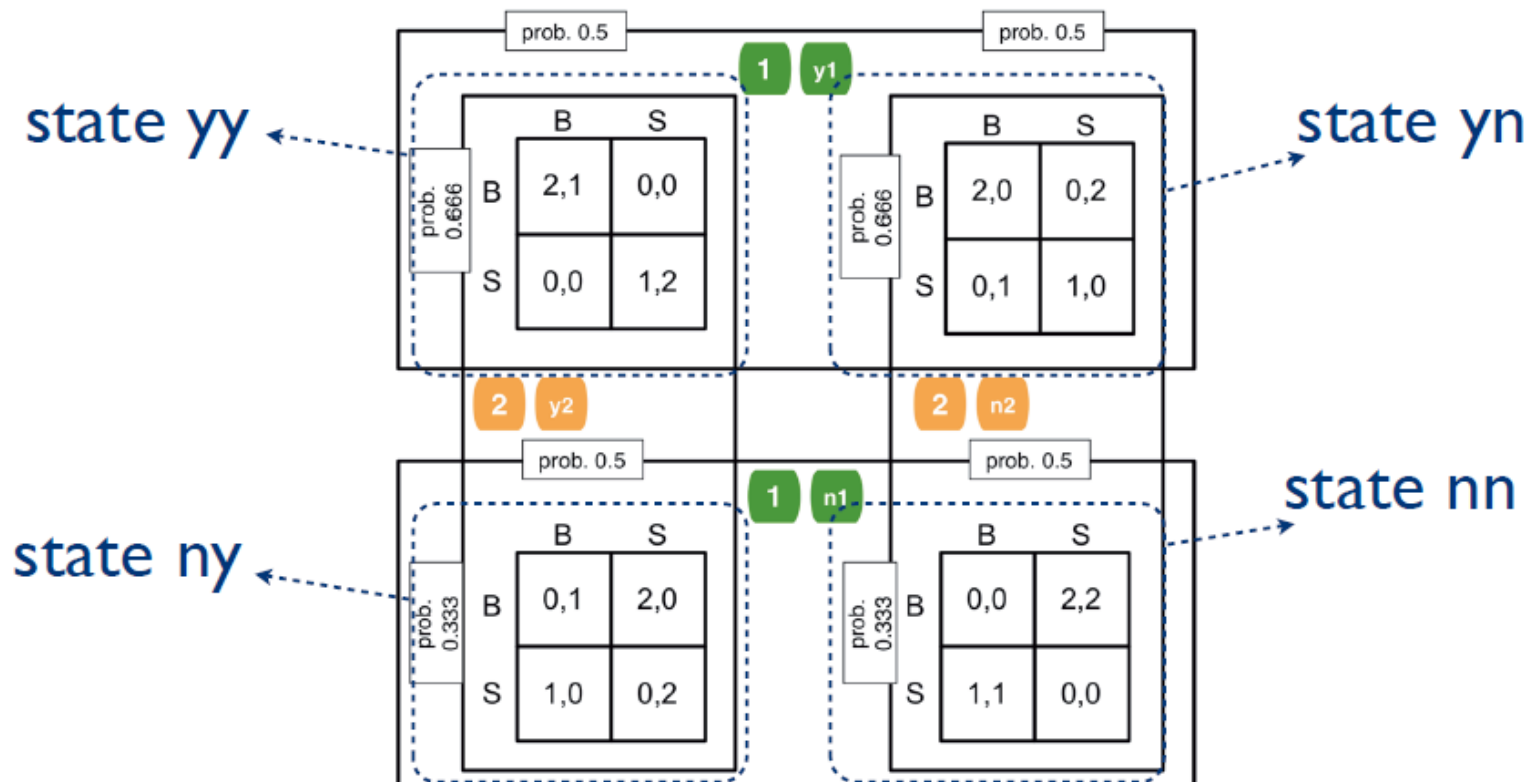
We can make the game even more interesting when both players don't know whether the other one wants to meet or avoid the other one



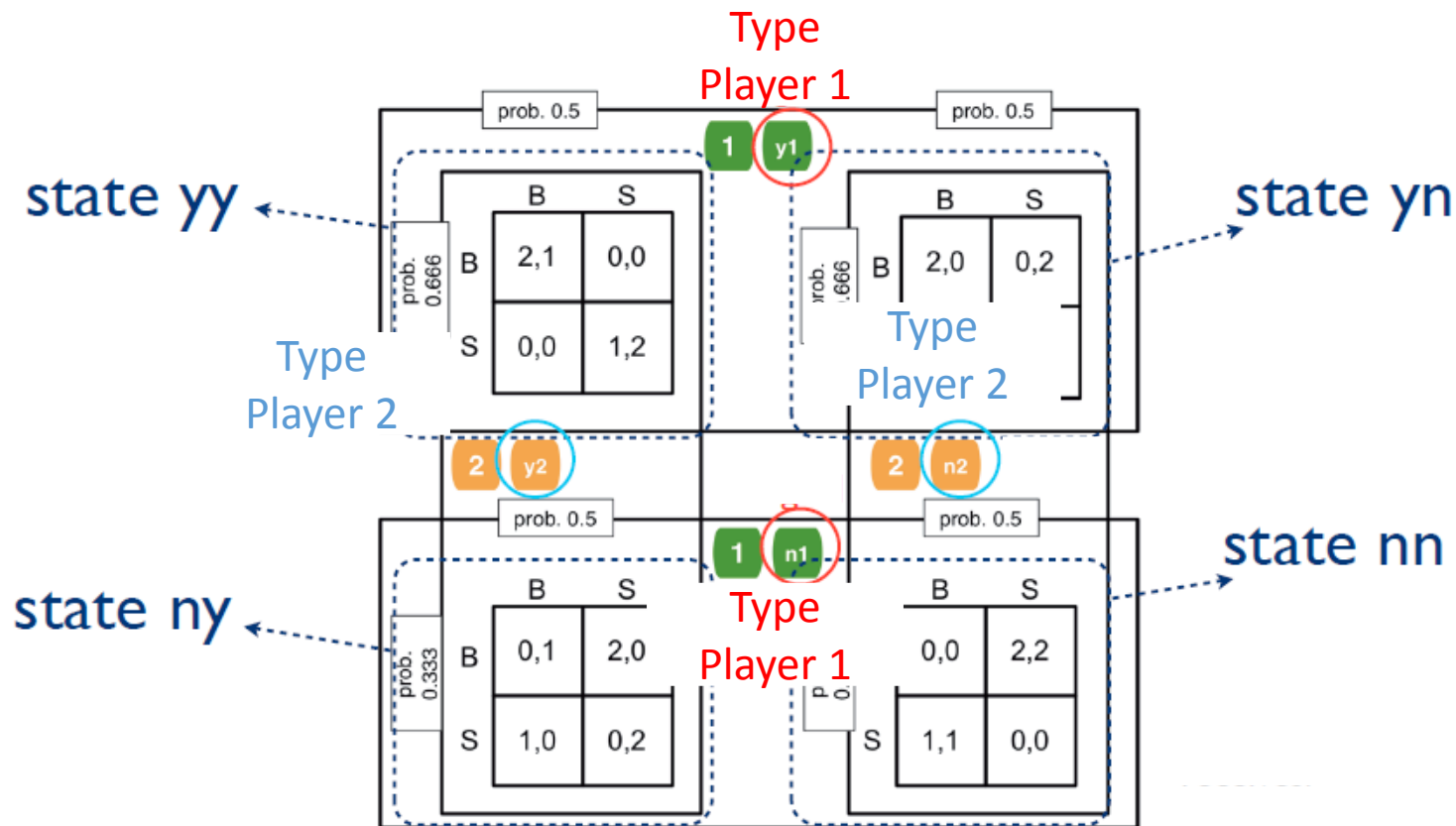
Example: 2 unknown types



Note that in this game, player 1 cannot distinguish between states yy and yn , and between ny and nn (vice versa for player 2)



Example: 2 unknown types



Example: 2 unknown types



Depending on his type, each player has to determine what he can expect in terms of payoff, given the probabilities of the types of the other player.

Player 1:

yl

P1

	(B,B)	(B,S)	(S,B)	(S,S)
B	2	1	1	0
S	0	1/2	1/2	1

nl

	(B,B)	(B,S)	(S,B)	(S,S)
B	0	1	1	2
S	1	1/2	1/2	0

{B,(B,S)}

{B,(B,S)}

P2

B	S
1	0
0	2

state yy

B	S
0	2
1	0

state yn

B	S
1	0
0	2

state ny

B	S
0	2
1	0

state nn

Example: 2 unknown types



Depending on his type, each player has to determine what he can expect in terms of payoff, given the probabilities of the types of the other player.

Player 2:

state yy

state ny

state yn

state nn

P1

B	2	0
S	0	1

B	0	2
S	1	0

B	2	0
S	0	1

B	0	2
S	1	0

{(B,S),B} and {(S,B),S}

{(S,B),S}

P2

	(B,B)	(B,S)	(S,B)	(S,S)
B	1	2/3	1/3	0
S	0	2/3	4/3	2

y2

	(B,B)	(B,S)	(S,B)	(S,S)
B	0	1/3	2/3	1
S	2	4/3	2/3	0

n2

Example: 2 unknown types



Putting things together, one can see that there are 2 pure strategy Nash equilibria for this Bayesian game

		y1	n1	
P1		$\{B, (B, S)\}$	$\{B, (B, S)\}$	$\rightarrow \{(B, B), (B, S)\}$
P2		$\{(B, S), B\}$ and $\{(S, B), S\}$	$\{(S, B), S\}$	$\rightarrow \{(S, B), (S, S)\}$
		y2	n2	

Conclusion



- Extensive form games model sequential interactions
- There is always a pure strategy NE
- Much easier to solve by backwards induction
- **Extensions:** Mix of simultaneous play, chance
- **Imperfect information games:** Bayesian Games
- Use belief over the pay-off functions to compute expected utility