

also plays club volleyball for the school. She is very social and competitive

Comfort With Technology Criteria For Success: INTERNET Dining halls server healthier food therefore increasing the campus life better. SOFTWARE MOBILE APPS SOCIAL NETWORK

Needs

- * Dining halls to serve better food
- * Workout partners

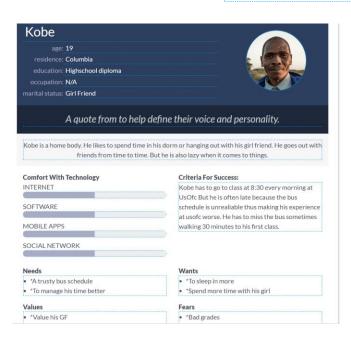
Values

- * Values her health
- *Values her excersize

Wants

- * To win every game
- * To play volleyball everyday
- * to study in groups because she is social

- Fears are the things that keep him or her up at night
- This might be something like failure
- But might also have to do with real fear



John age: 21 residence: University of South Carolina education: Senior in college occupation: Business major marital status: single A quote from to help define their voice and personality.

John loves everything about his school. He has always been a huge fan of the college since a kid. He is a hardcore fan that goes to about every sport event and is always there to support

Comfort With Technology	Criteria For Success:
INTERNET	Attend every game making his experience better.
	He is a senior he knows how to get around. He
SOFTWARE	loves everything about the campus
MOBILE APPS	
SOCIAL NETWORK	···············
Needs	Wants
Needs • * Other hardcore friends	Wants • "Go to games with his friends
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* Other hardcore friends	 *Go to games with his friends
* Other hardcore friends * Attention at games	*Go to games with his friends* Stick to the games theme
* Other hardcore friends * Attention at games Values	*Go to games with his friends *Stick to the games theme Fears