

Ahmed Jawad

Contact Details

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[Referees to be furnished on request](#)

ADMISSION/EDUCATION

College of Law – Australia

January 2022 – August 2022

Graduate Diploma of Legal Practice (GradDip)

University of Western Australia

January 2016 – November 2021

Postgraduate - Juris Doctor (JD)

July 2019 – November 2021

Major: Law

Undergraduate - Bachelor of Commerce (BCom)

January 2016 - July 2019

Majors: Finance and Economics

Wesley College

February 2012 – November 2015

Western Australian Certificate of Education (WACE)

ATAR/TEE: 96.70 out of 99.95

CAREER HISTORY

Wesfarmers Health

May 2023 – Current

Transformation Specialist

Wesfarmers Health main aim is to transform the brand into Australia's preferred health and wellness provider. As part of the Transformation team, I am engaged with undertaking large-scale transformation initiatives that is aiming to drive earnings to grow by \$91.4m by 2027 to a total of ~\$150m EBT.

My role is to support the program by assisting with detailed 3-statement and DCF modelling on our initiatives, and project manage throughout our main earning and enabler workstreams in supporting project creation, stakeholder management, creation of executive leadership team reading material and ongoing management of problem-solving sessions to diagnose and resolve program-wide issues.

Notable program-wide engagements

- Supporting the transformation team on creating investment cases for our initiatives to add to our \$91.4m EBT target through with detailed 3-statement financial and DCF modelling outlining progress of investments into organic and inorganic growth opportunities.
- Supporting the management of over 80+ initiatives through keeping reporting up to date to Wesfarmers Health Executive Leadership and working with senior leaders across the business to keep them across the program, process and our objectives and dealing with ad-hoc queries.
- Leading the People & Capability workstream and supporting all other workstreams on the creation, management, and implementation of initiatives through the creation of agenda/pre-reads, compilation of key actions as well as frequent check-ins with PMs and constructive reviews of or assistance in constructing investment cases.

Notable Initiative Engagements

- Developing a strategic roadmap that was adopted by the GM of Digital Health by undertaking top-down market sizing and investment case assessing mental health market opportunity, creating a detailed go-to-market strategy paper forecasting blue-sky EBT contributions of \$30m per annum at full capacity across our wholesale and digital health businesses.
- Developing financial models to better manage the efficiency of our CSC clinic network by assessing clinics underperforming or being cannibalised by clinics in close proximity. Additionally, I supported the project management of the initiative leading to a cost saving of \$2m per annum for Clear Skincare.
- Supporting the identification, creation and implementation of initiatives saving ~\$1.5m per annum across Operating Model and COGS as post-merger synergies following the acquisition of SILK Laser creating the leading skincare brand in Australia.

Steinpreis Paganin

July 2021 – May 2023

Solicitor (Admitted to the Supreme Court of Western Australia on 7th October 2022)

Steinpreis Paganin is Western Australia's leading corporate law firm in its Equity Capital Markets and M&A capabilities, with it being ranked by Doyle's Legal Guide as a leading law firm in the region.

Steinpreis Paganin's practice is focused on a broad spectrum of corporate capabilities, on ECM and M&A transactions. Whilst the bulk of my focus revolved around Metals & Mining, other sectors included Oil & Gas, TMT, and Consumer & Retail.

Notable Engagements

Mayfield Education potential acquisition by Busy Bees (an Ontario Teachers Pension Plan portfolio company) (A\$90mm)

- Assisted with drafting Confidentiality Agreements in respect of potential bids, as well as general review of proposed NBIOs for material issues. Conducted review into ACCC policy and potential issues relating to post-takeover control. Followed instruction from Senior Associate Chris Marr and Partner Mark Foster.

Inserve Australia buyout by CPE Capital (A\$58mm)

- Assisted with reviewing Letter of Intent from numerous Financial Sponsors, drafting and collecting Power of Attorney documents on behalf of the Shareholders, and in review of Share Purchase Agreement from CPE Capital. Noted issues included deal structuring and potentially misaligned management incentives for existing management. Followed instruction from Senior Associate Ben Purser and Partner Roger Steinepreis.

Kin Mining on strategic advice relating to acquiring its blocking stake in Dacian Gold and broader strategy (A\$15mm)

- Formulated a strategic response to acquiring a 10% blocking stake in Dacian Gold from enabling completion of bid by Genesis Minerals, including drafting responses to ensure compliance with Ch 6D of the Corporations Act to Genesis Minerals and subsequent agreement to acquire 10% stake. Followed instruction from Lead Partner Peter Wall, with advice from Senior Associate James Ferguson.

Rumin8 Series A Investment with Prelude Ventures and Sentient Impact Group (A\$7mm)

- Assisted with drafting Share Subscription Agreement, and ancillary documents to effect Prelude and Sentient's Series A investment. Included drafting Deed of Indemnity, Access and Insurance and new constitution following appointment of nominee director to the board. Followed instruction from Senior Associate Nicholas Barclay.

Emerald Resources NL scrip-for-scrip bid for Bullseye Mining Limited with competing interest (~A\$120mm)

- Assisted with strategy and research to negate competing bid by foreign suitor. Strategy entailed utilising FIRB, ASIC and Corporations Act rules following Takeover Panel proceedings initiated against Emerald Resources to try and win control of Bullseye against competing bid by Au Xingao, being advised by Allens-Linklaters, following instruction from Associate Dominic Hird and Partner Jonathan Murray on the matter.

OTHER EXPERIENCE

Resource Capital Funds

October 2020 – July 2021

Legal Intern

Resource Capital Funds (RCF) is one of the leading Energy & Natural Resources Private Equity groups, with offices in Denver, Perth, Melbourne, London, Toronto, and Santiago. RCF is a globally integrated company that invests in mid to upper market Mining Companies with its investment thesis driven by a macro lens on commodities combined with identifying blue-sky potential through organic or inorganic growth strategies.

Notable Engagements

Investment into Pilbara Minerals to acquire Altura Mining via Deed of Company Arrangement (A\$250mm)

- Assisted the fund teams with the Due Diligence on Pilbara Minerals conditional equity subscription subject to agreement to acquire Altura Mining through research on existing tenements and research into WA Mining Law and FIRB. Altura Mining became defunct and was acquired via Deed of Company Arrangement.

ESG-linked Listed Fund and acquisition of potential mining assets including BHP's Mt. Arthur Asset (A\$2bn)

- Assisted the deal team with research into listing rules for funds in prospective jurisdictions including Ireland and Singapore. Provided due diligence support into looking into economic liability in ownership and rehabilitation stemming from New South Wales mining regime with a greater focus to rehabilitation, and research into existing insurance products and terms & conditions to reduce initial cost spend.

Wesfarmers Chemical, Energy & Fertilizers (WesCEF)

November 2018 – June 2019

Commercial Analyst

ASX20 incumbent Wesfarmers is a leading Australian organisation with interests in many sectors including Metals & Mining, Chemical & Industrials and the Agricultural sector. My role was to assist the Business Development team on evaluating proposed investments and undertaking internal projects to create synergies.

Notable Engagements

Acquisition of Kidman Resources in a cash-for-scrip takeover via Scheme of Arrangement (A\$776m)

- Assisted with the creation financial models and corresponding materials for management approval. Aided with Due Diligence in creation of material for steering committee review.