

Handsome board fence of resawn western cedar directs visitors from road to hillside house, screens yard from view.

Boards are 1x4-inch, on 4x4-inch posts, 2x4-inch stringers. Decorative 2x2s enclose area under rail. Back door screen matches fence.

Fence Is The 'Frame' Around Home Picture

Erecting a boundary fence may be the final step in a yard plan, but a wise homeowner doesn't call the job done until the fence is in. That fence is the frame around the picture created by the house and its surrounding landscaping. It not only guards privacy and property but makes the first inviting impression on a guest as well. Like a piece of original art, every man's home has special qualities and a good fence is a combination of proper style, height and durability to best complement its owner's needs and taste.

Height may be subject to local building codes, specified by permit, but a degree of agreeable isolation is almost always possible. Wood fencing in a board pattern is a popular choice, easily built and individualized by width, spacing, and horizontal, vertical or diagonal placement of boards. For contemporary homes and enthusiasts of the "natural" look, wood can be left to weather to a soft silver gray without finish, or brushed with semi-transparent stain to add color impact to rich grain and texture. The wide range of opaque

stains now available is good news for owners of homes with painted siding. It is relatively easy to stain new fencing to harmonize with house or trim color, providing continuity in appearance with stain's easier upkeep. Stepped sections of 1x4-inch resawn western cedar board fencing edge a sloping yard effectively, providing seclusion (especially near the house, where panels should be highest), yet welcoming and directing a visitor from the street side. Basic framing is 4x4-inch posts and 2x4-inch stringers, but for added accent expose

posts and 2x6-inch cap above the board panels. Open space above and below lightens the effect of a tall fence without sacrificing its screening quality. Customizing a fence is easier than it sounds, as easy as nailing decorative 2x2-inch strips to the top of a panel (or bottom, or both), to produce a striking pattern. Design can carry over to individual sections placed for special duties such as screening a side entry, creating a service court, or replacing a too-public view at any window with a wood-walled privacy garden.

Expensive Homes Are Sales Problem

By JAMES M. WOODARD
Copley News Service

Highly unusual and ultra-expensive homes have long posed a special kind of sales problem for realtors. Qualified prospective buyers are rare, and a nation-wide or even world-wide exposure of the property is often required before a sale is achieved.

Merchandising techniques to find and sell that "long distance" buyer are vastly improved in 1972 over just a few years ago. Computers are being utilized to a greatly increasing degree to match that unique property with unique buyer, even though the two are in separate corners of the world.

Efficiently organized "networks" of realtor firms are springing up to implement the computerized real estate merchandising systems.

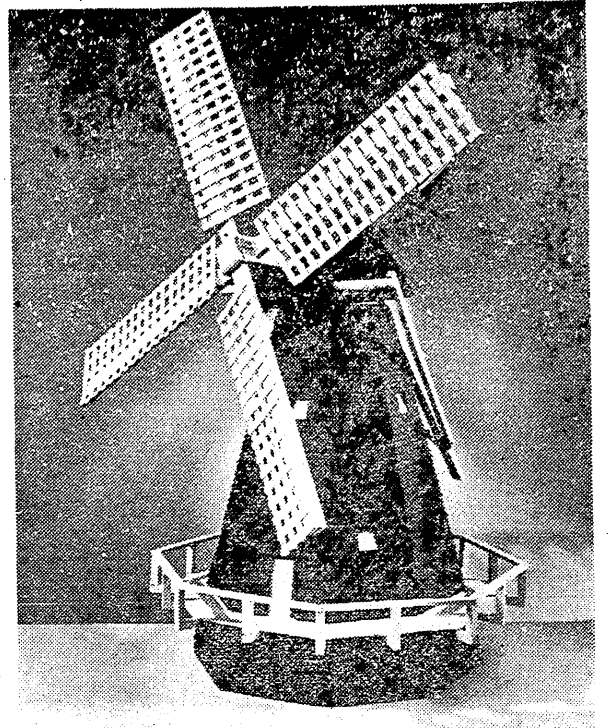
The need for such service is rapidly increasing for many types of properties. Job changes, terminations and transfers have become much more frequent, causing increasing numbers of families to pull up stakes and move to a new and often far-distant community. This often means

the family buys their new home, or sells their old home by long distance methods. If the home to be sold by the "up-rooted" family is medium priced and generally salable, the sales job can be readily handled by a local realtor. If it is very expensive or very unusual, it may require the modern, world-wide merchandising techniques to find the right buyer.

A recent and interesting trend is the increasing number of unique "second homes" and resorts being exposed to the world-wide market of prospective buyers. Purchasing and owning such properties far from home base seems to be more popular with elite buyers who dream of "Jetting - away to their own hide-away."

One sales organization, Previews, Inc., has long specialized in marketing of high priced properties throughout the world. Working through many local realtor firms, the organization has sold thousands of intriguing properties from European castles to movie stars homes in Beverly Hills.

As an indication of current trends, Previews has just set up a new division for the marketing of "second homes" and resort properties via world-wide exposure methods.



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Drop-Outs Rate Special Attention

DAVIS, Calif. (UPI) — The University of California campus here has started a program allowing students to "stop out" of school temporarily without endangering their status.

Officials said students may pursue other activities during their leave, gain experience, or solve personal problems. They will be readmitted with a minimum of procedural red tape.

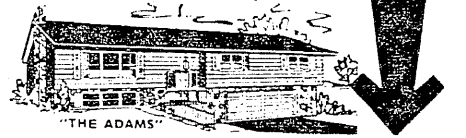
Staff To Set Good Smoking Example

SINGAPORE (UPI) — The government has instructed all its medical staff to set a good example to the public by refraining from smoking in public. Smoking is banned in theaters and other public places and there is a prohibition against cigarette ads in newspapers and on radio and television.

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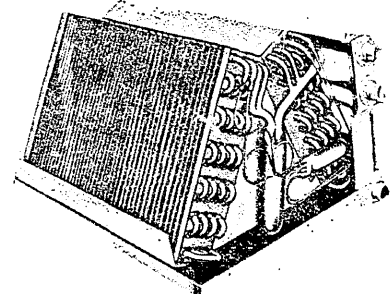
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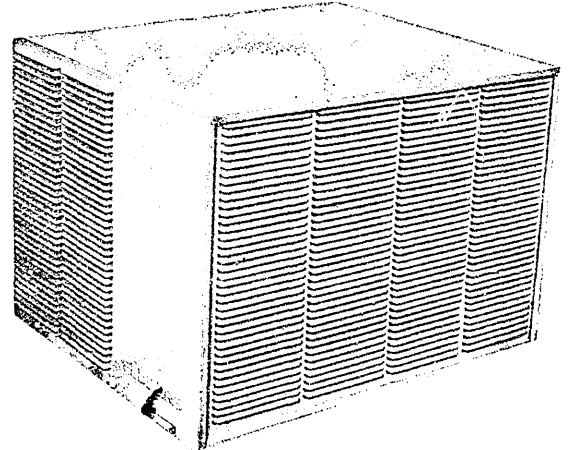
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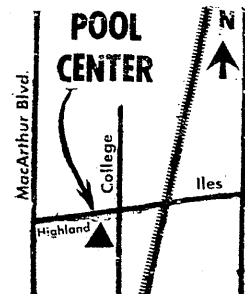
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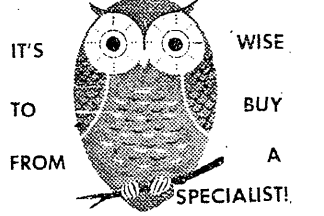
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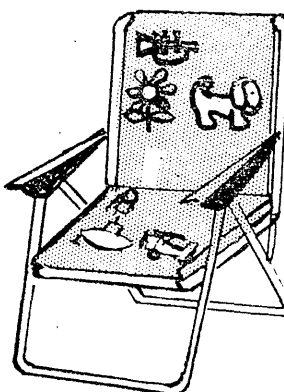


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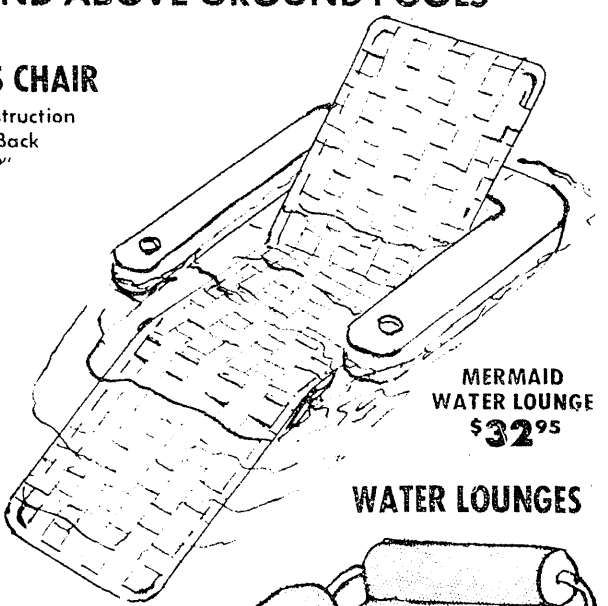
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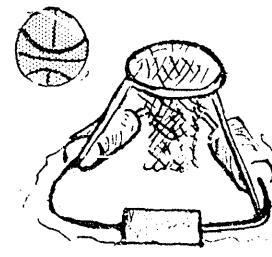


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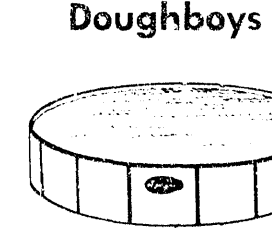
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