

# Marketing Strategy Report

## ## Analysis of PebblePost Website

Based on the analysis of the PebblePost website, here's a summary of notable points:

- \* \*\*Focus\*\*: The website emphasizes performance marketing solutions, particularly using Programmatic Direct Mail (PDM) and Performance CTV.
- \* \*\*Key Features\*\*: The core of their offering revolves around a "Performance Marketing Engine" that leverages data for precision and scale. They highlight their "PebblePost Graph," which connects online and offline data points.
- \* \*\*Solutions\*\*: They offer both acquisition and retention solutions.
- \* \*\*Sustainability\*\*: PebblePost emphasizes its commitment to sustainability by partnering with veritree and offering FSC® Certified paper options.
- \* \*\*New Product Launches/Press Releases\*\*:
  - \* The Evolution of CTV: Webinar
  - \* The Marketer's Guide to Programmatic Direct Mail
- \* \*\*Categories\*\*:
  - \* Competitors: LiveRamp, Neustar
  - \* Marketing Software: Salesforce, HubSpot