

E-commerce Sales Dashboard

15.42M

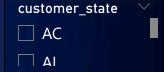
Total Revenue

96K
Total Orders

160
Average Order Value

3.92
Average Review Score

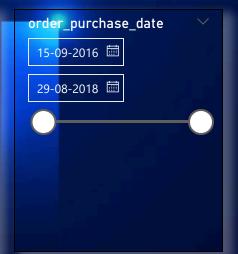
12.50
Average Shipping Duration

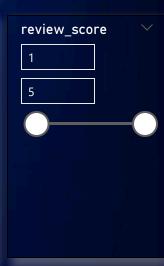


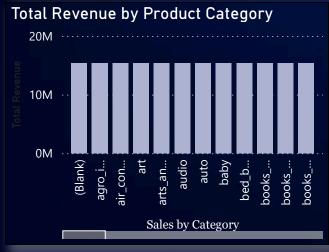


















E-Commerce Sales Dashboard (Brazil - Olist)

- **1.Southeast Brazil Dominated Sales**, with **Rio de Janeiro** leading at **2.93M BRL**, followed by **Belo Horizonte** (1.83M) and **Curitiba** (1.57M), collectively contributing over **40% of total** revenue.
- **2.November showed peak monthly revenue**, exceeding **2M BRL**, likely due to **Black Friday promotions**, while sales dipped in January and April.
- **3.Product categories like "bed_bath_table" and "health_beauty" led revenue**, contributing a major share of overall sales each surpassing **1.5M BRL**.
- **4.Credit Cards dominated payment methods**, accounting for **over 78% of total transactions**, followed by Boleto and Voucher options.
- **5.Customer satisfaction trends show 70% of reviews had a score of 4 or 5**, indicating a generally positive shopping experience, especially in faster deliveries.
- **6**.The average order value stood at 160 BRL, with an average delivery duration of 12.5 days, showing opportunities for logistic optimizatio

jaya bijore