



sadā śiva samāramabhbāṁ śaṅkarācārya madhyamām..
asmadācārya paryantām vande guru paramparām..

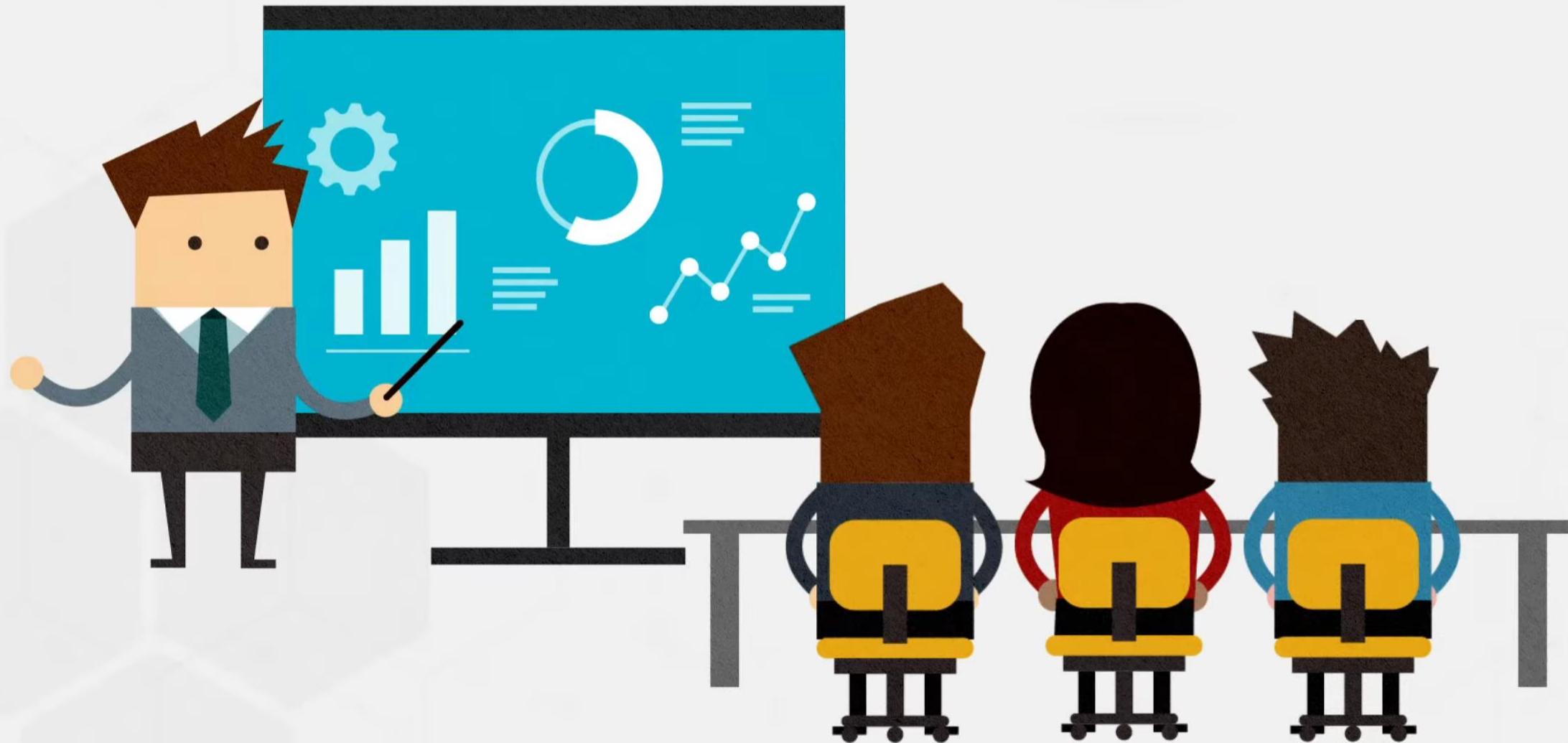
Salutation to the lineage starting with lord Sadasiva, with Adi Sankara in the middle and continuing up to my immediate teacher.



Power BI

Business Intelligence

BI(Business Intelligence) is a set of processes, architectures, and technologies that convert raw data into meaningful information that drives profitable business actions.



What is Business Intelligence?

Business intelligence is the practice of turning **data** into **actionable insights**.



Processes



Tools



Skills



Roles

Actionable insights allow business leaders to **change or maintain a course of action**.





What
How

Business Intelligence



Why
What
next

Business Analytics

Is BI the same as Data Science?



**Business
Intelligence**



**What has happened
and what trends are
developing?**

Typical Questions

How many loans did we issue compared to last year?

Which category delivered the highest margin in Q4?

Key Skills

Basic Stats
Data Transformation
Data Visualization
Business Knowledge



Data Analysis



Data Science



**What will happen or
which outcome is
most likely?**

Typical Questions

Can we predict which customers are likely to default on loans?

Can we suggest relevant movies that a user will like, based on their previous choices?

Key Skills

Coding
Data Mining
Advanced Stats
Domain Knowledge

BI – Roles and Processes

Roles



Data Engineer



Data Analyst



Data Visualization Specialist



Business Leader

Processes



Data Storage & ETL



Data Models & Analysis



Visuals, Dashboards & Reporting



Decision Making

The Data Analyst



Data analysts are responsible for building data models and metrics, which facilitate analysis and visualization.



Extract, Transform & Load

- Import data from Excel files, CSV files and databases
- Transform data into desired format
- Load data into models



Create Models

- Combine tables to create **data models** that link related data
- Set up automated refreshes



$$X+Y=$$

Calculate Metrics

- Write formulas to calculate business performance
- Understand the data structure

Documentation

- Document data models for other analysts.
- Document metric definitions using a data dictionary.

The Data Analyst – Common Tools

Traditional Tools



Excel



VBA

Data Transformation



Power Query



SQL

Analysis



Tableau



Power Pivot



Power BI

Other Popular Tools



Qlik



R

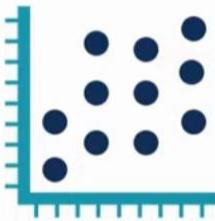


Python

The Data Visualization Specialist



Data visualization specialists focus on turning clean data into visuals that help communicate a message or help answer a specific question.



Create Visuals

- Focus on one or a few metrics
- Highlight key data points or trends



Dashboarding

- Combine multiple visuals
- Tell a story using data & visuals
- See detail, identify root causes



Communicating Results

- Present to audiences
- Ensure consistency
- Manage audience permissions



Audience Feedback

- Improve definitions
- Avoid uncertainty
- Make reports clearer

The Business Leader



Business leaders are the main audience of business intelligence reports and dashboards. They are also key to guiding our data and analysis strategy.



Decision Making

- Maintain course of action
- Change course of action



Communicate

- Ask questions that highlight priorities
- Questions should engage thought
- Avoid transactional questions



Bad Example

"Could you run the sales and inventory report for me for September?"



Good Example

"Our warehousing costs are too high. I need to understand which products have the lowest turnover rate."

The Data Engineer



Data engineers source, organize and move data between systems. They can also be involved in decisions about data storage and infrastructure.



Extract, Transform & Load

- Move data between systems
- Automate data feeds



Create Data Warehouses

- Store all business data
- Optimized for analysis
- Everything accessible in one place



Data Systems Knowledge

- Understand data structures
- Help analysts avoid issues



Data Governance

- Ensure the security of data
- Ensure data integrity

Types of Database Systems

Optimized for computers

Optimized for human analysis



OLTP

- Optimized to Enter, Modify, Delete and Read data.



Data Warehouse

- Combines data from multiple sources.
- Optimized for analysis and human interaction.



Data Mart

- Small data warehouses used for a specific project or team.



Data Lake

- Stores raw data in original format.
- Can store both **structured data** like tables and lists
- as well as **unstructured data** like emails and phone conversations.

Data Warehouse

Transaction Table

Order ID	Product ID	Category ID	Revenue
7	1	A	25,995
8	2	B	42,495
9	3	A	26,500

DB

Product Table

Product ID	Product
1	Megane
2	F-150
3	Focus

DB2

Category Table

Category ID	Category
A	Car
B	Truck

XLS

Transaction Table

Order ID	Product ID	Category ID	Revenue
7	1	A	25,995
8	2	B	42,495
9	3	A	26,500



Product Table

Product ID	Product	Category
1	Megane	Car
2	F-150	Truck
3	Focus	Car

Benefits

- Combines and links data from different sources in one accessible database.
- Organized by **semantic** groups, that bring together related data into simple tables.

Data Engineer - Common Tools

Data Storage



Data Storage

Cloud Services inc. Data Storage



Google GCS



Microsoft Azure



Amazon AWS

Coding Languages



SQL



Python



Scala

Big Data Manipulation



Hadoop



Spark



Databricks

Live Streaming Data



Kafka



Pubsub



Kinesis DS



Apache Beam

Business Intelligence Team Skills



The Data Engineer



The Data Analyst



The Data Visualization
Specialist

Data Storage & ETL

Data Models & Analysis

Visuals, Dashboards
& Reporting



- In the real world, these roles may not be so clearly defined.
- Responsibilities, skills and tools are likely to be shared across roles.

Data Architect

ETL Developer

BI Developer

BI Consultant

DBA

SQL Developer

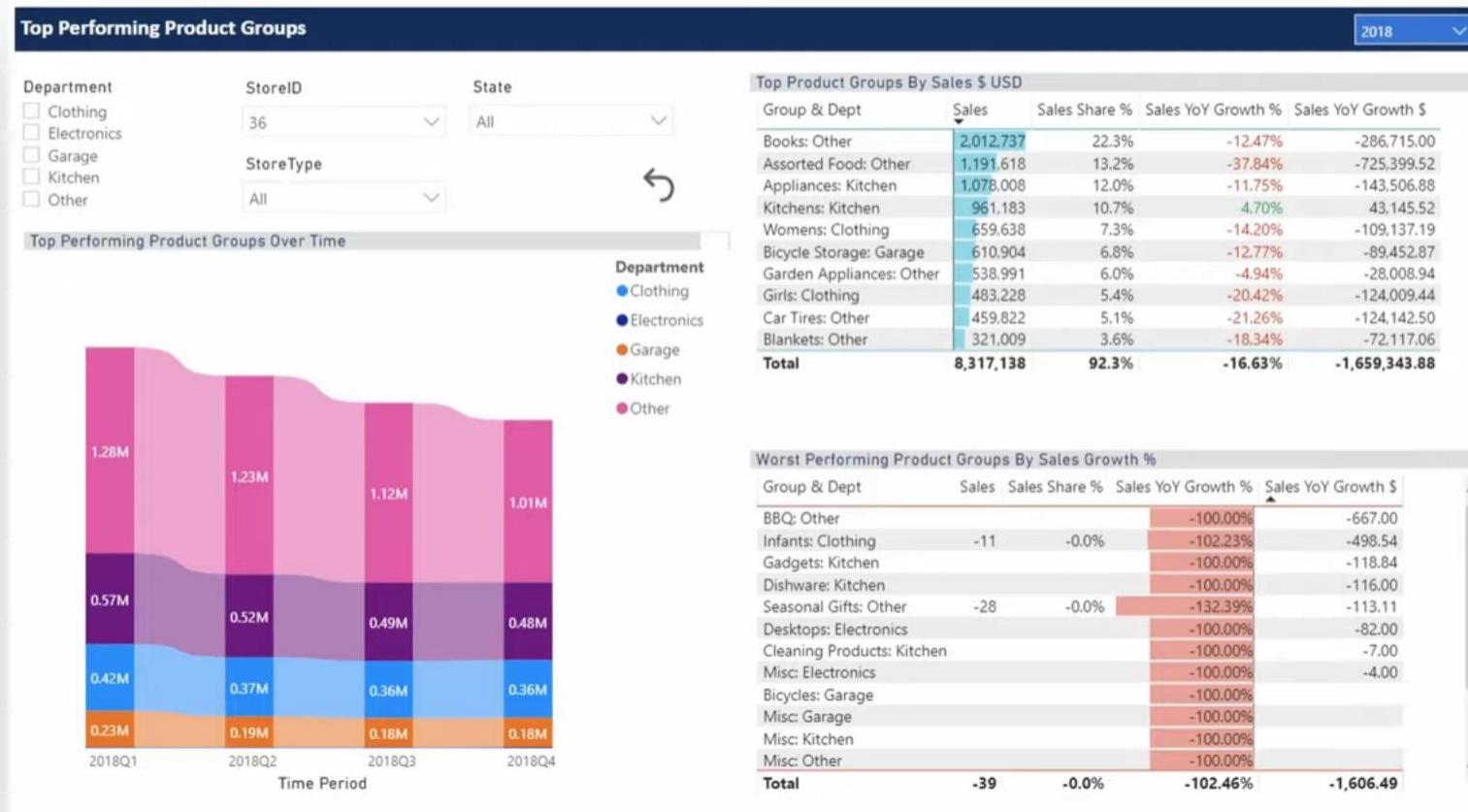
Business Analyst

BI Partner

Visuals vs. Dashboards

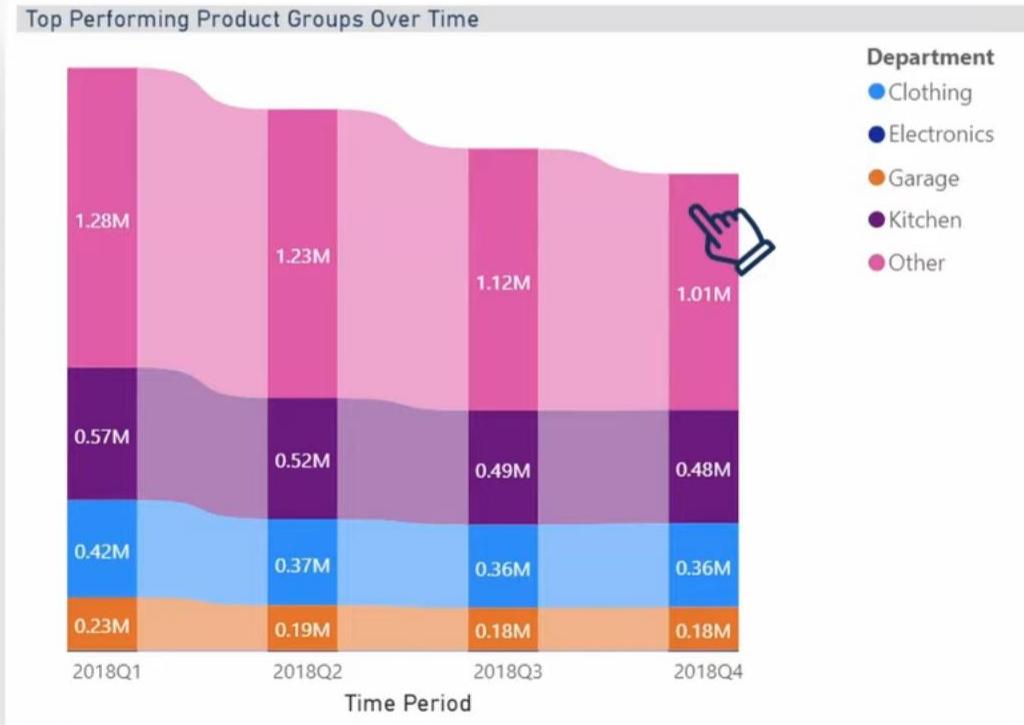
A **visual** represents a single table, chart or diagram.

A **dashboard** brings together several related charts to tell or story about the selected data.



What is a data story?

- 👉 Provides more detail on the current data, over time, across categories or locations.
- 👉 Helps identify the actual or forecasted consequences of the current data.
- 👉 Helps identify the root causes of an issue or success.



Worst Performing Product Groups By Sales Growth %

Group & Dept	Sales	Sales Share %	Sales YoY Growth %	Sales YoY Growth \$
Assorted Food: Other	1,191,618	25.7%	-37.84%	-725,399.52
Books: Other	2,012,737	43.3%	-12.47%	-286,715.00
Car Tires: Other	459,822	9.9%	-21.26%	-124,142.50
Blankets: Other	321,009	6.9%	-18.34%	-72,117.06
Photo Services: Other	114,817	2.5%	-22.75%	-33,808.15
Garden Appliances: Other	538,991	11.6%	-4.94%	-28,008.94
BBQ: Other			-100.00%	-667.00
Seasonal Gifts: Other	-28	-0.0%	-132.39%	-113.11
Misc: Other			-100.00%	
Car Wash: Other			-100.00%	0.00
Total	4,638,967	99.9%	-21.51%	-1,270,971.28

Chart Types



Bar



Column



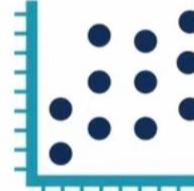
Line or Area



Waterfall



Card



Scatter



Tornado



Box & Whisker



Tree



Heatmap



Map



Donut or Pie

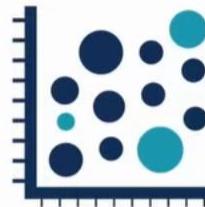
The **best chart is often the simple one** that communicates a message with absolute clarity.

Focusing Attention

Presenting and Comparing Values



Length



Size



Annotation



Order



Averages



Dual Axis

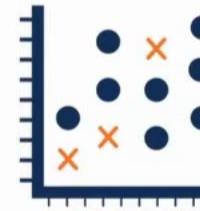
Highlighting Values



Color



Enclosure



Shape



Position

Charts are used to answer questions, so **make sure the answers are clear.**

Good vs Bad Visuals



You are the FP&A manager for a large department store.



Each week, you have a meeting to focus on the performance of one departments.

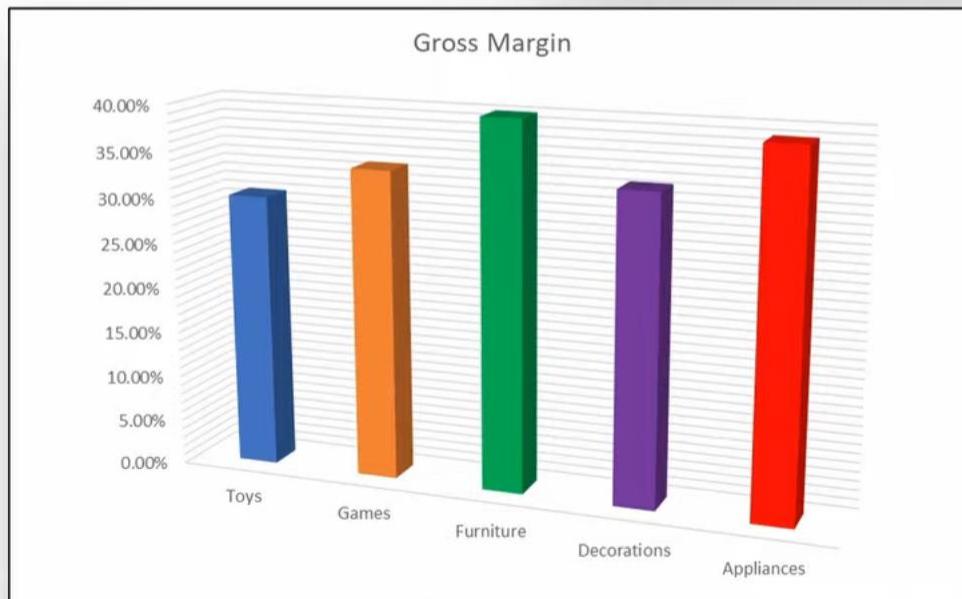
Key Questions

- What margin are we achieving in Decorations?
- How does that compare to other departments?
- What rank is this department in our business?

Good vs Bad Visuals

Key Questions

- What margin are we achieving in Decorations?
- How does that compare to other departments?
- What rank is this department in our business?



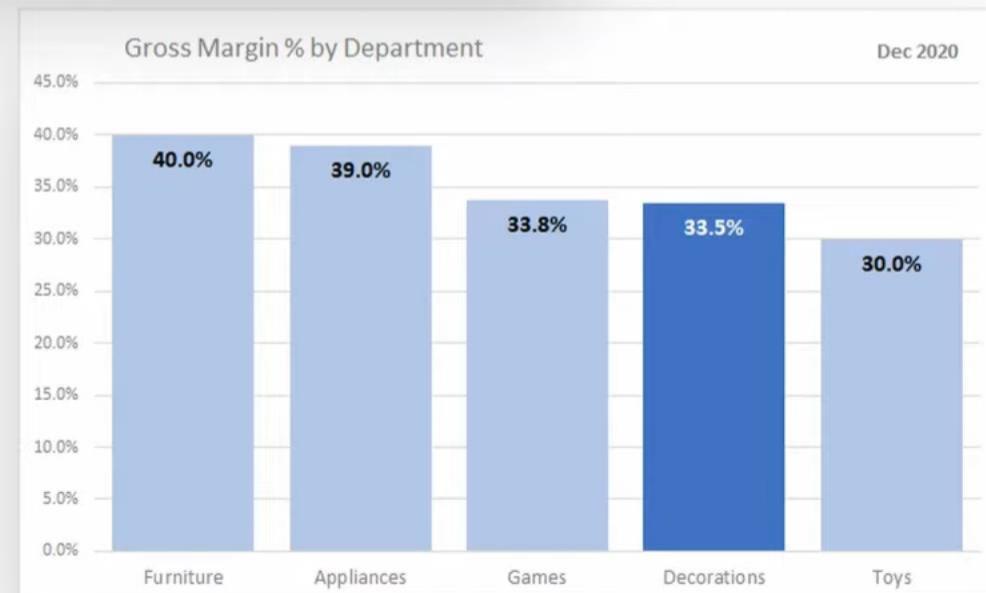
- ✗ 3D bars are distracting?
- ✗ Which bar should I be focusing on?
- ✗ What period is the data from?
- ✗ Difficult to compare Decorations to Games.

Good vs Bad Visuals

Key Questions

- What margin are we achieving in Decorations?
- How does that compare to other departments?
- What rank is this department in our business?

- ✓ Title and period are clear
- ✓ Data point of interest is highlighted
- ✓ Bar ordering helps identify ranking

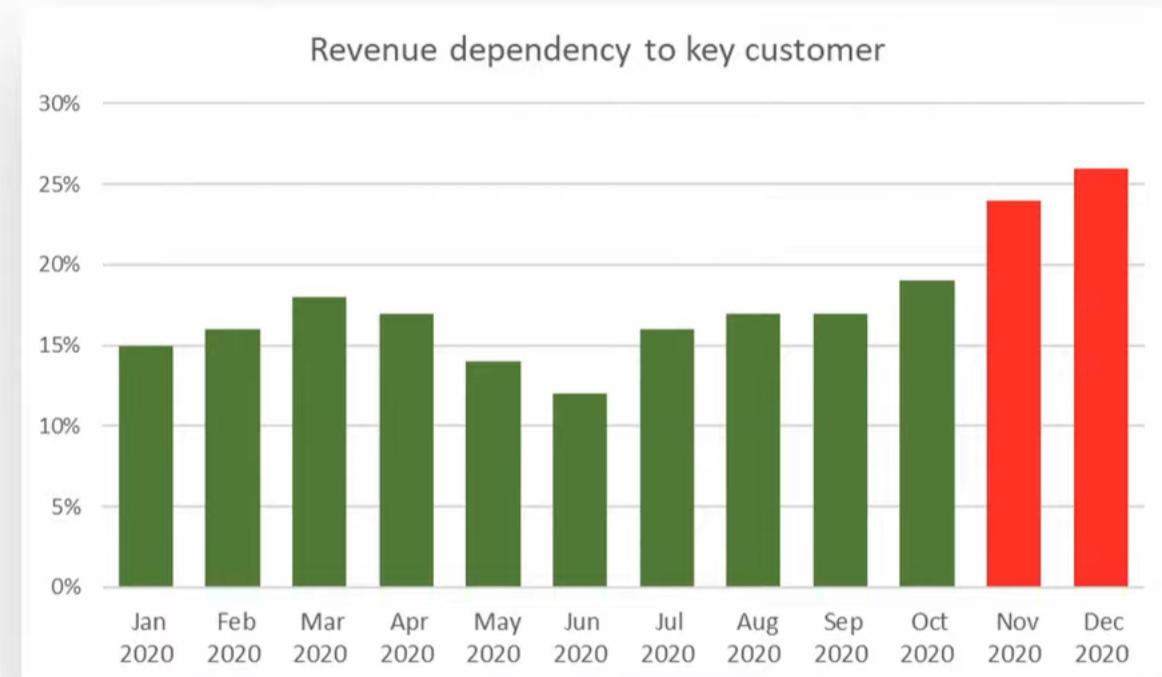


Design Principles

Industry Norms

Month	Amount
January 2020	10,300
February 2020	(20,200)
March 2020	13,250
April 2020	19,200
May 2020	(2,302)

Accessibility

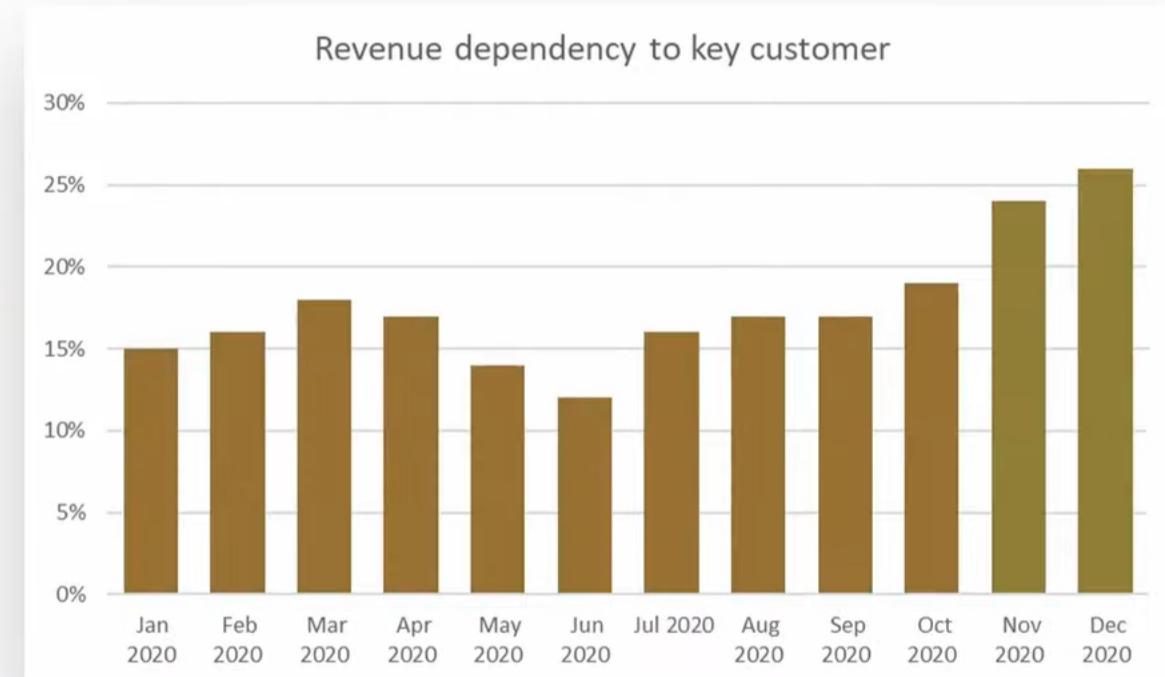


Design Principles

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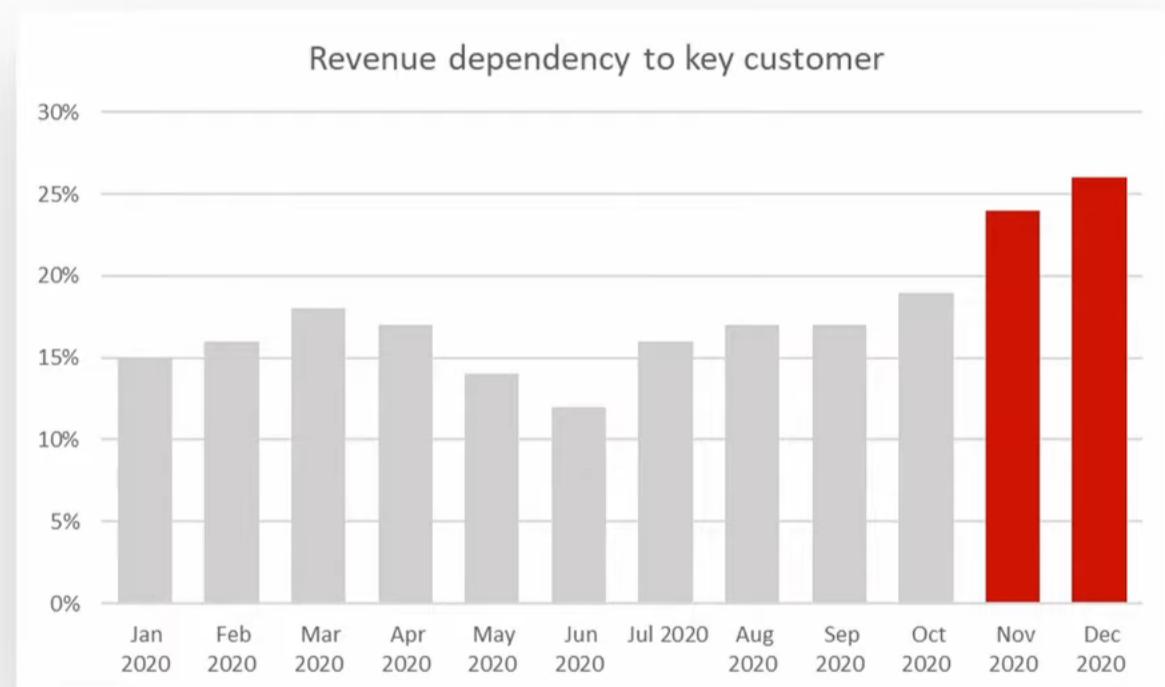
Colour Blind?

Design Principles

Industry Norms

Month	Amount
January 2020	10,300
February 2020	(20,200)
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April 2020	19,200
May 2020	(2,302)

Accessibility





Power BI

A blurred background image of a man with short hair, wearing a dark shirt, sitting at a desk. He is looking down at an open book or notebook, holding a pen in his right hand and writing. A small portion of an Apple logo is visible on the left side of the image.

**You'll know enough about Power BI
to build your own simple data mashups**

PREREQUISITES:

Simple spreadsheets with formulas

Getting Started with Power BI

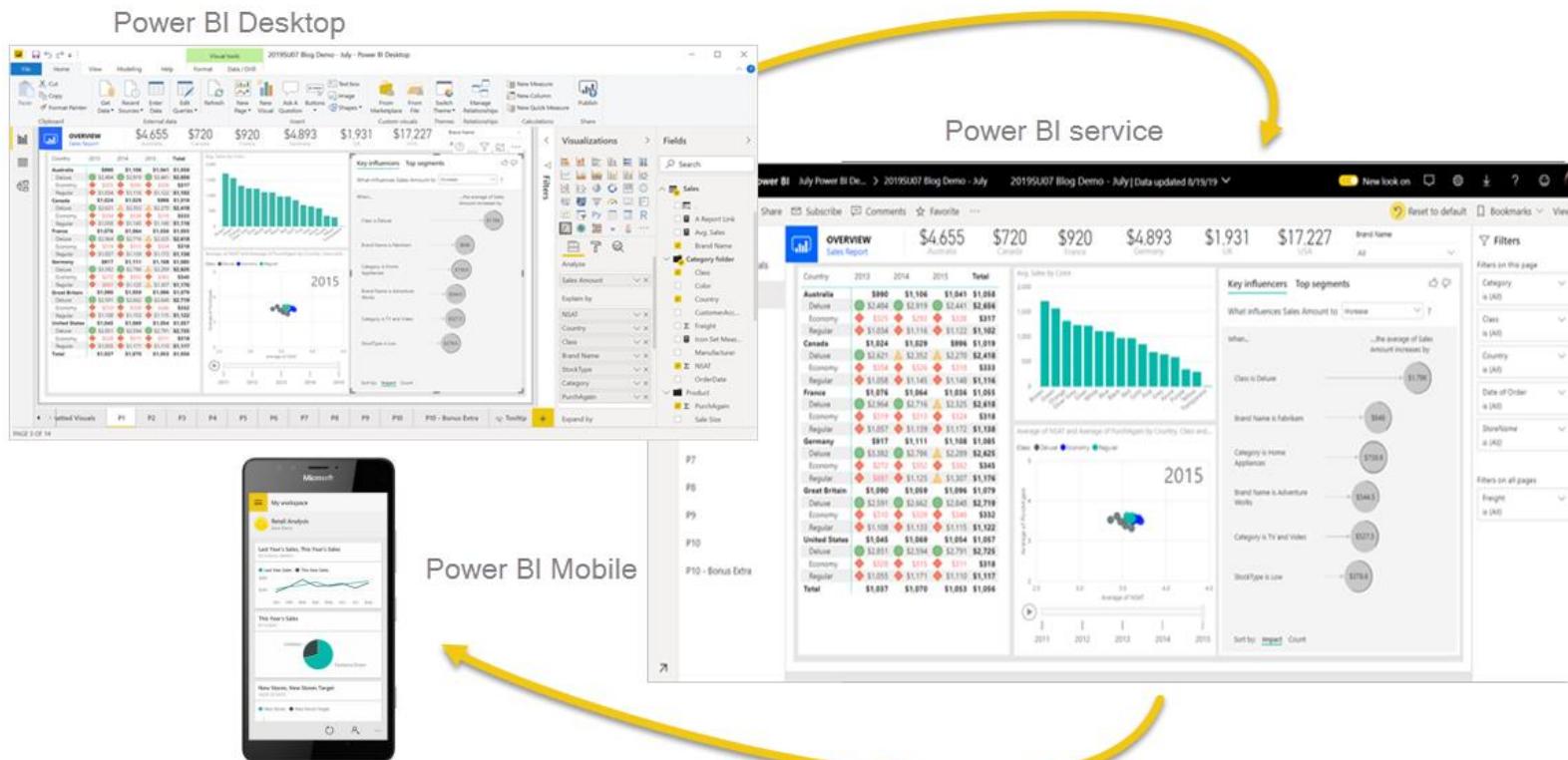
Introducing Power BI

Power BI is a collection of software services, apps, and connectors that work together to turn your unrelated sources of data into coherent, visually immersive, and interactive insights. Your data might be an Excel spreadsheet, or a collection of cloud-based and on-premises hybrid data warehouses. Power BI lets you easily connect to your data sources, visualize and discover what's important, and share that with anyone or everyone you want.

The parts of Power BI:

Power BI consists of several elements that all work together, starting with these three basics:

- A Windows desktop application called *Power BI Desktop*.
- An online software as a service (SaaS) service called the *Power BI service*.
- Power BI Mobile apps for Windows, iOS, and Android devices.



What is the Power BI service?

Power BI is a collection of software services, apps, and connectors that work together to help you create, share, and consume business insights in the way that serves you and your business most effectively.

The Microsoft Power BI service (<https://app.powerbi.com>), sometimes referred to as Power BI online is the software as a service (SaaS) part of Power BI. In the Power BI service, *dashboards* help you keep a finger on the pulse of your business.

Dashboards display *tiles*, which you can select to open *reports* for exploring further. Dashboards and reports connect to *datasets* that bring all of the relevant data together in one place.



Use Power BI to analyze customers and sales

Data sources:

- Microsoft Access database
- US Census Bureau data – CSV and XLS files
- Zip code data to download from Web
- Manually entered data for income categorization

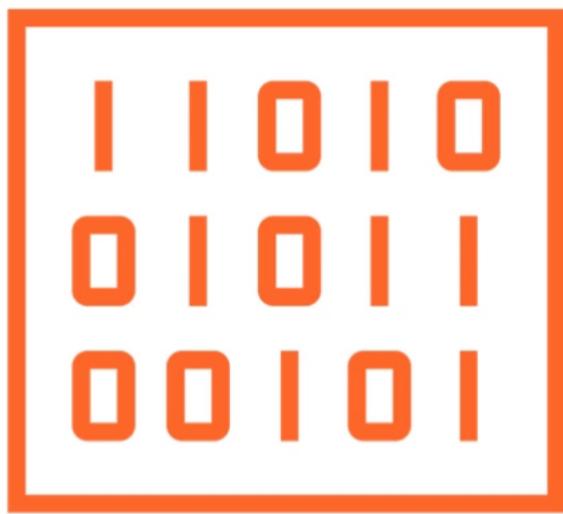
Introducing Globomantics Requirements



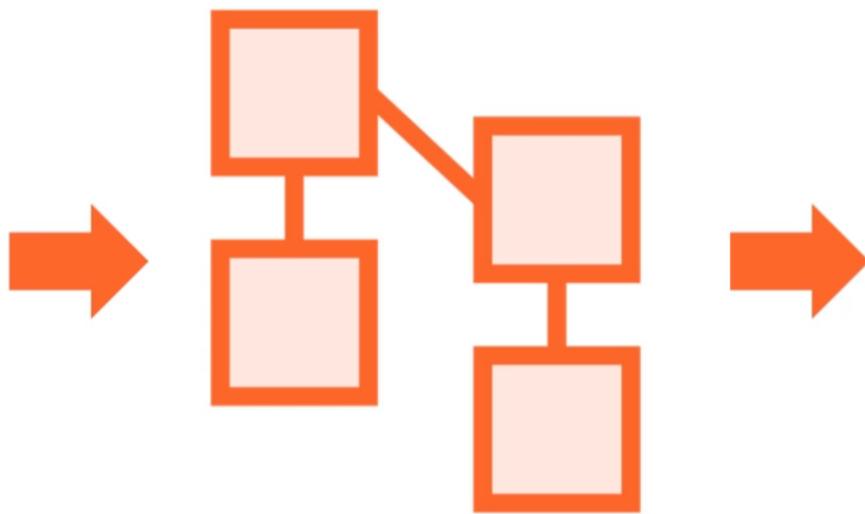
Goals



Power BI report



Data



Power BI model



Power BI report

Power BI - Supported data sources

Power BI supports large range of data sources. You can click Get data and it shows you all the available data connections. It allows you to connect to different flat files, SQL database, and Azure cloud or even web platforms such as Facebook, Google Analytics, and Salesforce objects. It also includes ODBC connection to connect to other ODBC data sources, which are not listed.

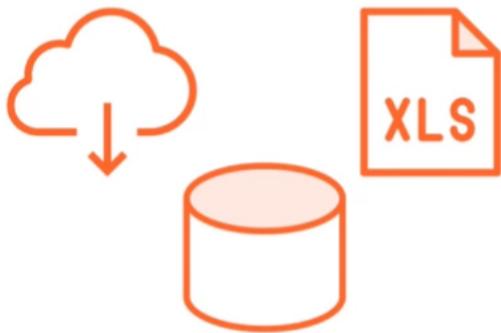
Following are the available data sources in Power BI –

- Flat Files
- SQL Database
- OData Feed
- Blank Query
- Azure Cloud platform
- Online Services
- Blank Query
- Other data sources such as Hadoop, Exchange, or Active Directory

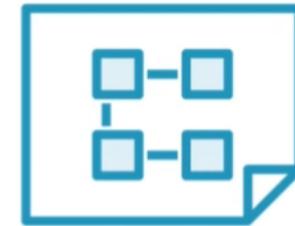
Power BI Key Ideas



Cloud-based Service



Cloud and On-premises Data



Data Models



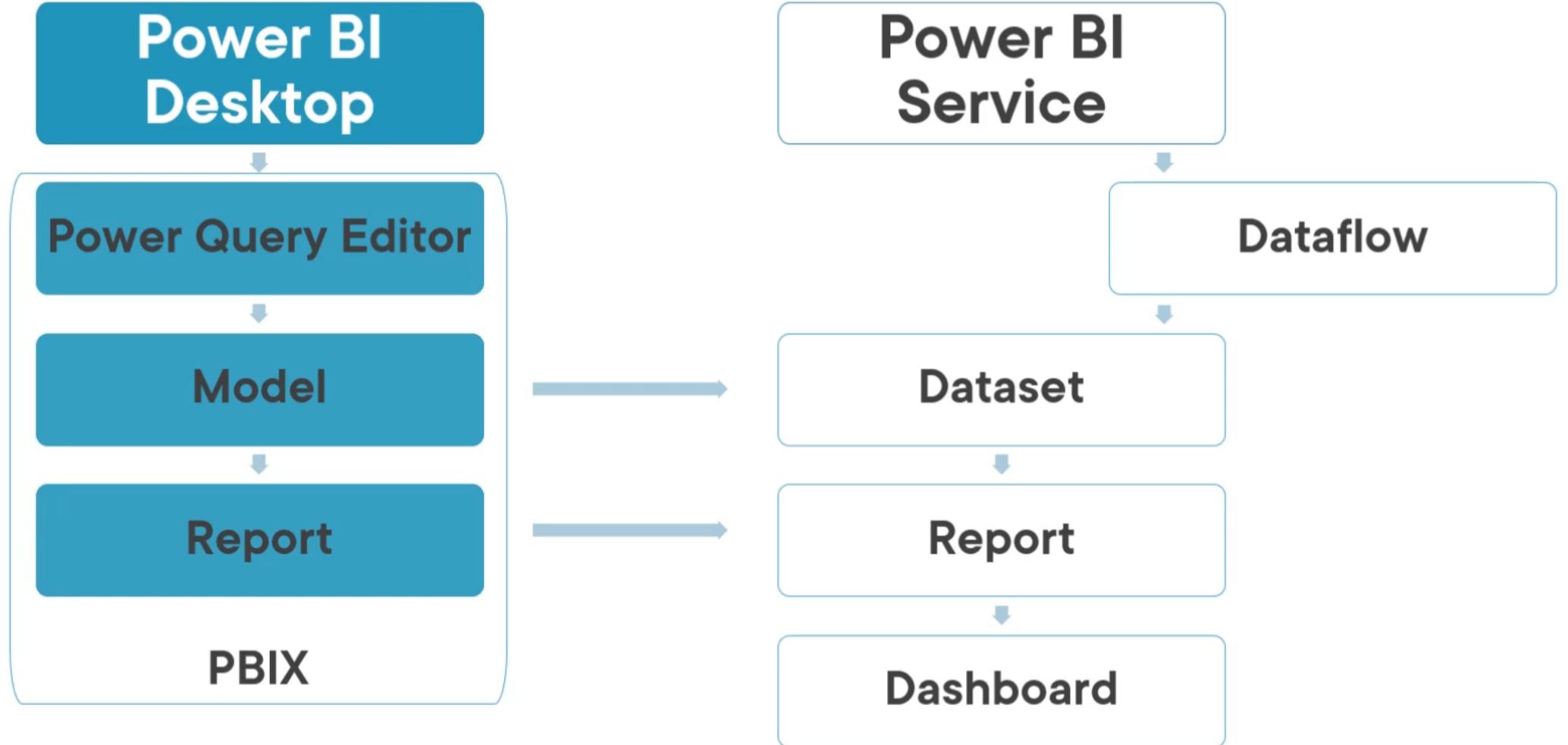
Reports and Dashboards

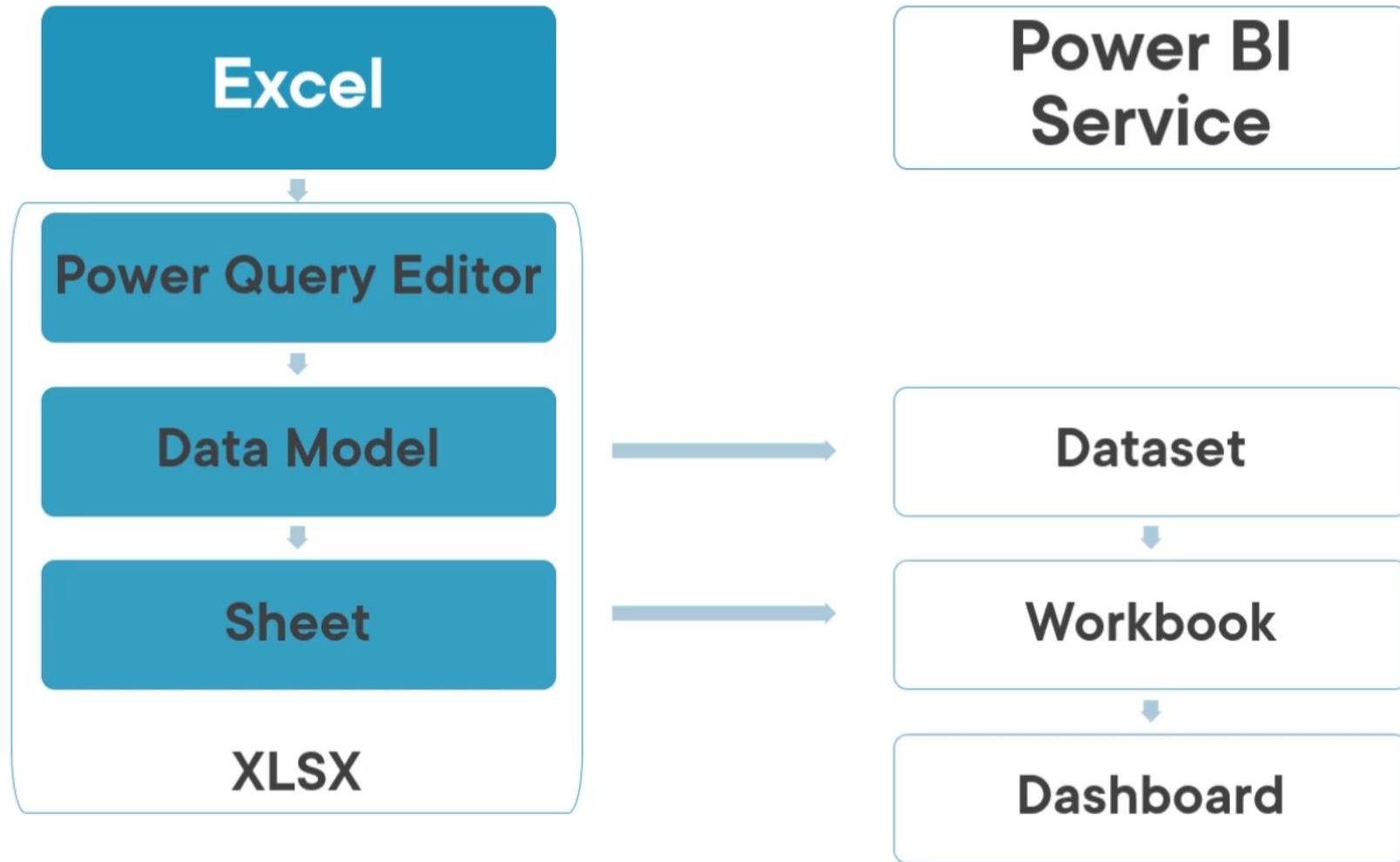


**Natural Language Queries
and Quick Insights**



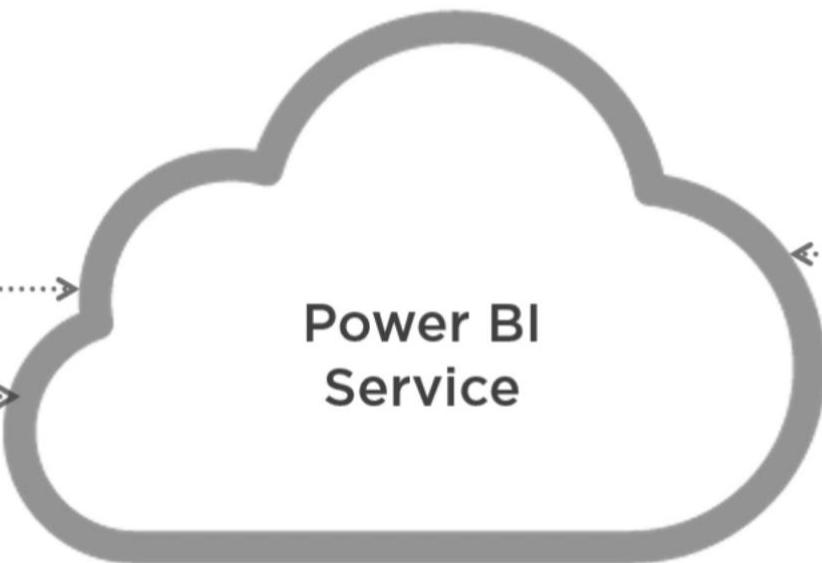
Mobile Apps





Datasets, Data Models, and Data Files

Data Models

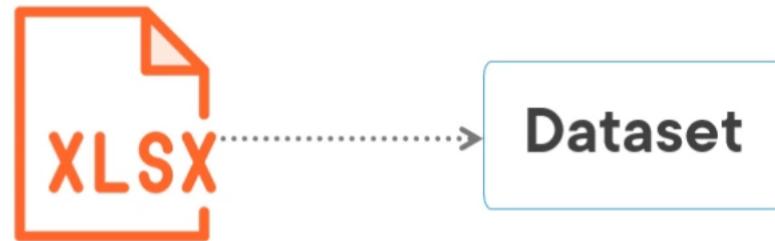
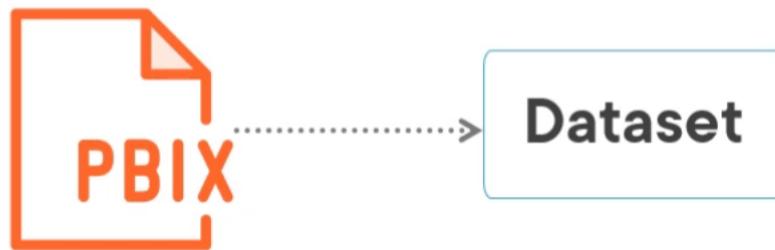


Data



Datasets, Data Models, and Data Files

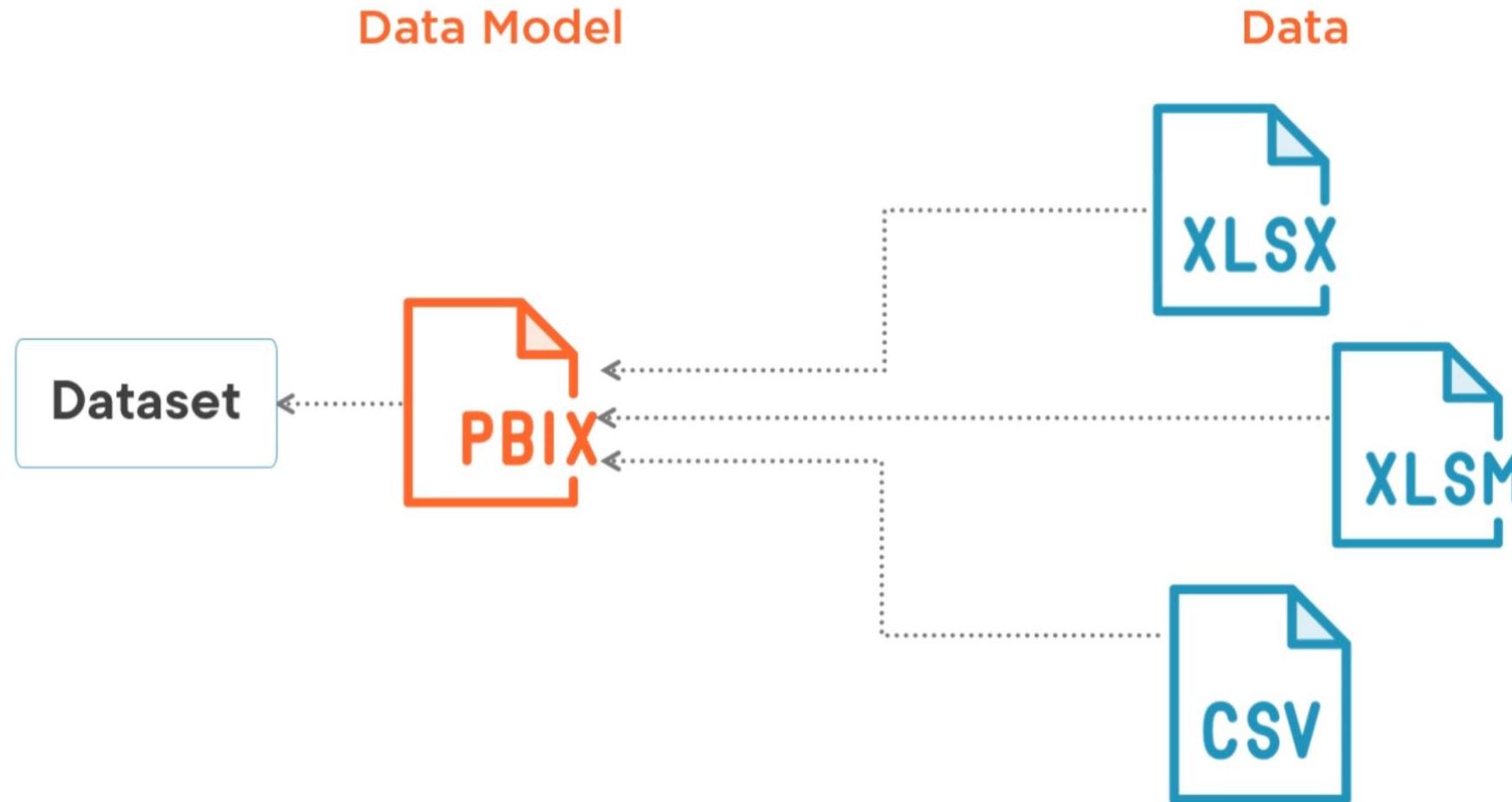
Data Models



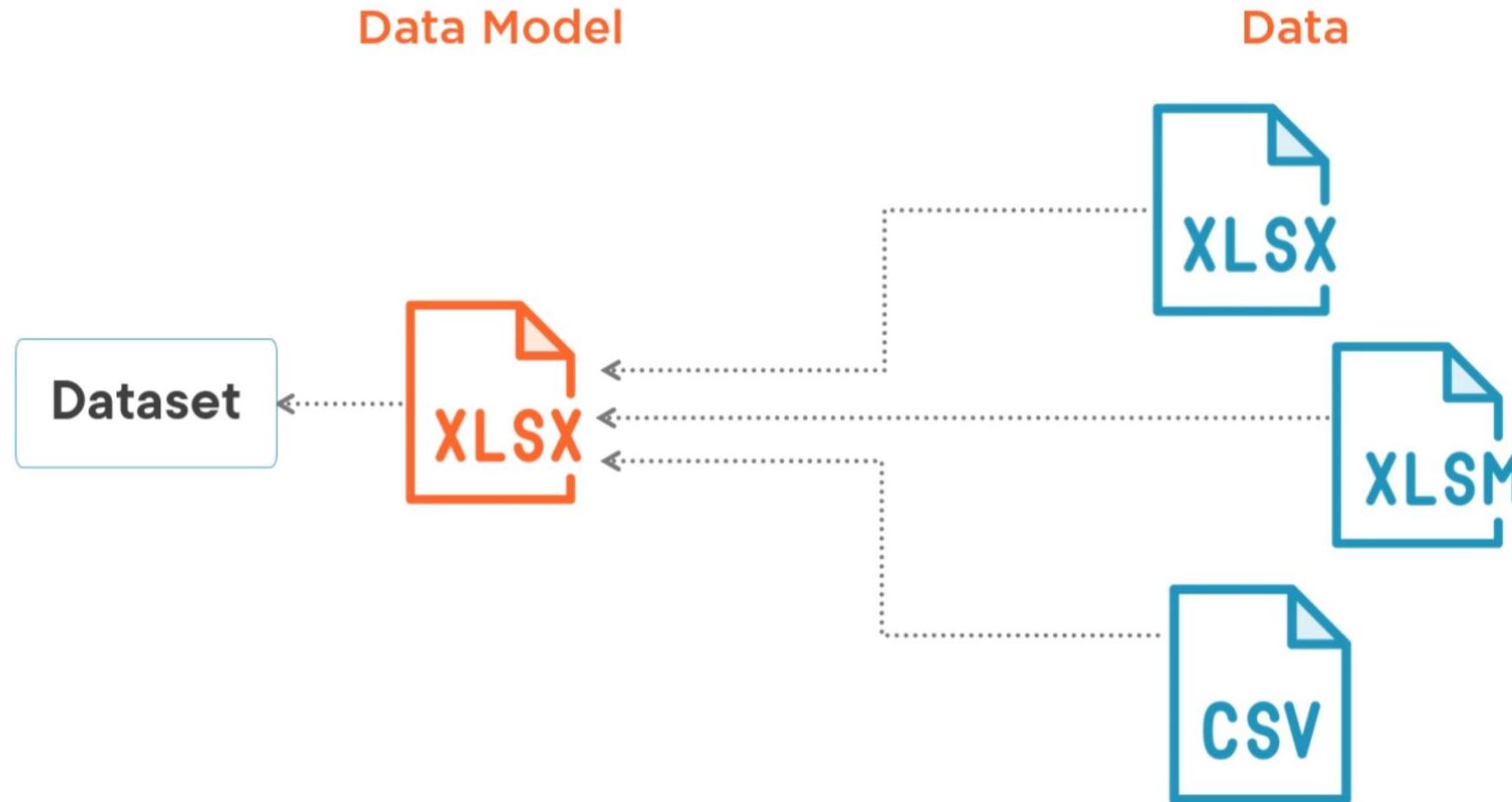
Data



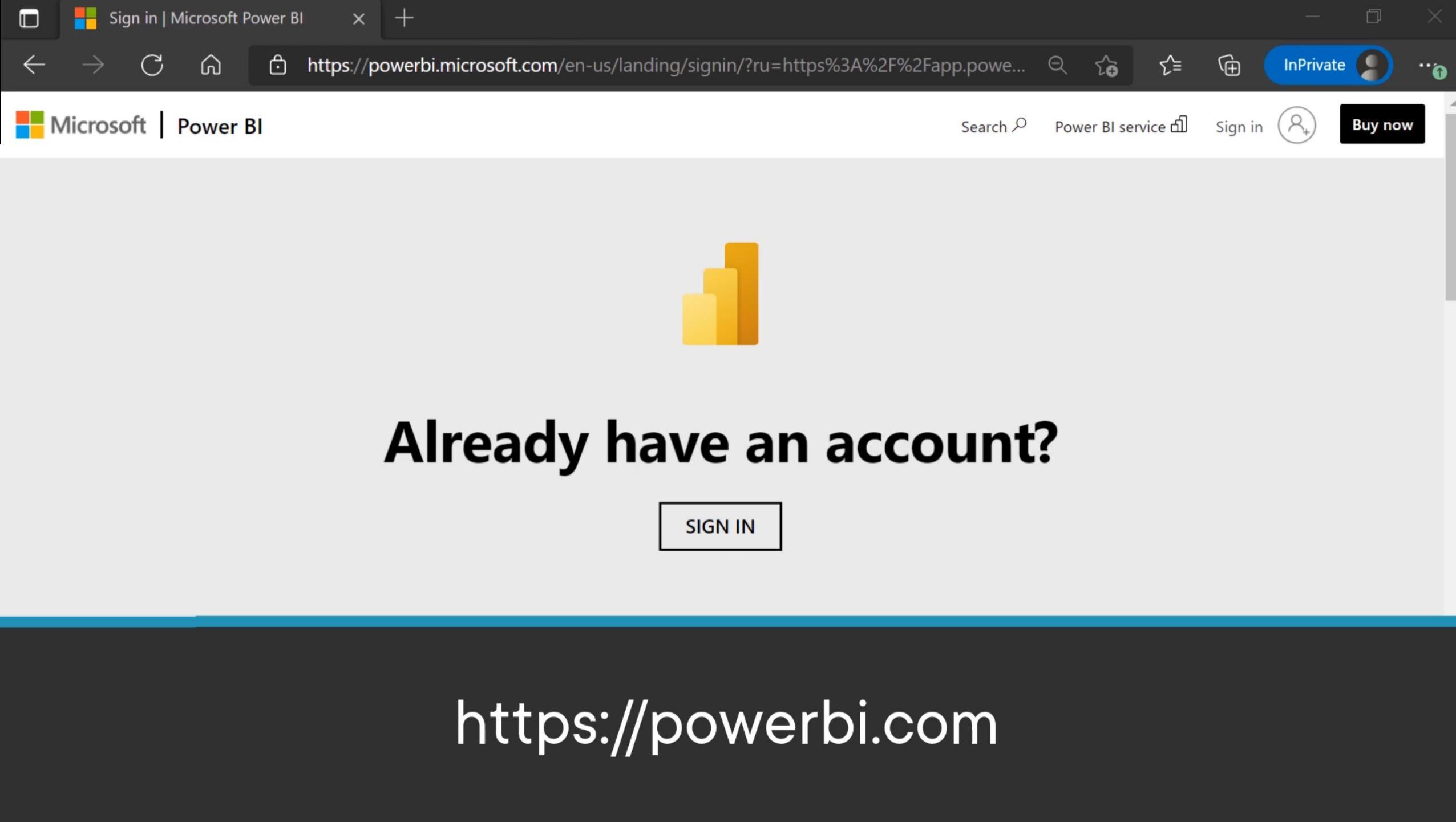
Datasets, Data Models, and Data Files



Datasets, Data Models, and Data Files



Feature	Tableau	Power BI
Data Visualization	Tableau provides strong data visualization and is one of the main data visualization tool in the market.	Power BI provides a strong backend data manipulation feature with access to simple visualizations.
Size of Dataset	Tableau can connect much larger datasets as compared to Power BI.	Power BI has a limit of 1GB data in free version.
Data Sources	Tableau covers a vast range of data sources to connect with for data visualization. In Tableau, you select the dataset first and visualizations are used on the fly.	Power BI covers most of the data sources available in Tableau. It is closely integrated with Office 365, hence provides connectivity to SharePoint. Power BI online version also supports direct visualization on Search Engine, though, only Bling is supported at this point.
Costing	Tableau is expensive as compared to Power BI but still under budget for small and medium enterprise.	Power BI provides a free version with 1GB limit on dataset. Power BI Pro is also a cheaper solution when compared with any other BI tool.
License and Pricing	Tableau Desktop Profession: USD70/user/month and it can connect to hundreds of data sources. Tableau Desktop Personal: USD35/user/month and it can connect to data sources such as Google Sheets and Excel files. Tableau Server: Minimum 10 users with the cost of USD35/user/month Tableau Online with private cloud: USD 42/user/month	Power BI: Free 1 GB storage 10k rows/hour data streaming Power BI Pro: USD9.99/user/month 10 GB storage 1 million rows/hour
Implementation	Tableau provides different implementation types as per organizational needs ranging from few hours to few weeks.	Power BI uses cloud storage and includes simple implementation process.



Sign in | Microsoft Power BI

https://powerbi.microsoft.com/en-us/landing/signin/?ru=https%3A%2F%2Fapp.power...

Microsoft | Power BI

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SIGN IN

New to Power BI?

Power BI transforms your company's data into rich visuals for you to collect and organize so you can focus on what matters to you. Stay in the know, spot trends as they happen, and push your business further.

TRY FREE

Request demo

Sign in | Microsoft Power BI Microsoft Power BI - signup

https://signup.microsoft.com/create-account/signup?sku=a403ebcc-fae0-4ca2-8c8c-7a907...

InPrivate

Microsoft

Thank you for choosing **Microsoft Power BI**

1 Let's set up your account

Enter your work or school email address, we'll check if you need to create a new account.

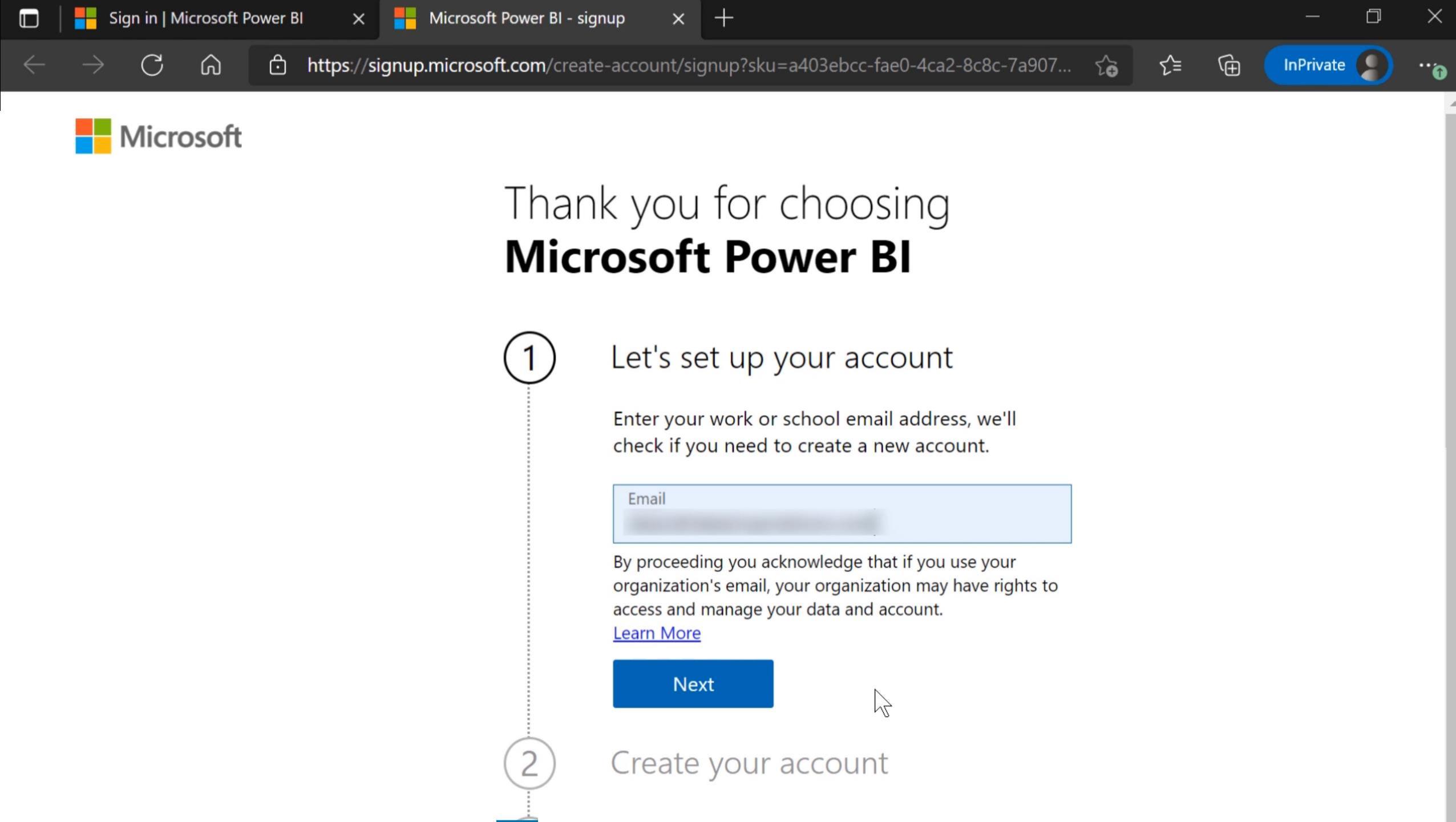
Email

By proceeding you acknowledge that if you use your organization's email, your organization may have rights to access and manage your data and account.

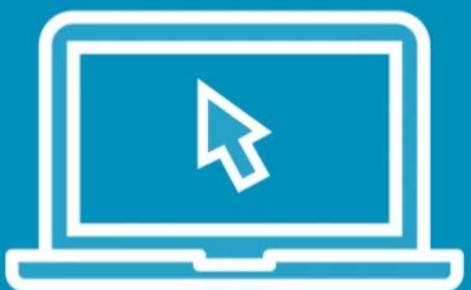
[Learn More](#)

Next

2 Create your account



Demo



Upload the Customer Analysis.pbix file

Power BI

https://app.powerbi.com/groups/me/quickcreate

Search

My workspace

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Datasets

Goals

Apps

Shared with me

Learn

Workspaces >

My workspace >

Get data

Add data to get started (Preview)

Paste or manually enter data

Pick a published dataset

Looking for Excel? We're adding it soon. Till then, use **Paste or manually enter data**. To connect to more data sources, download [Power BI Desktop](#).

Power BI

https://app.powerbi.com/groups/me/getdata

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Get Data

[Download Power BI Desktop](#) for the best report-building experience

Discover content

My organization
Discover apps published by other people in your organization.

Services
Choose apps from online services that you use.

Create new content

Files
Bring in your reports, workbooks, or data from Excel, Power BI Desktop or CSV files.

Databases
Use Power BI Desktop to connect to data in Azure SQL Database and more.

Get

Get

Get

Get

Files, Get

Power BI

https://app.powerbi.com/groups/me/getdata/files/local-file

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Local File

OneDrive - Business

OneDrive - Personal

SharePoint - Team Sites

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Add your content

Find a partner

Submit an idea

.. > This PC > Local Disk (C:) > |

Organize ▾ New folder

Quick access

Creative Cloud Files

Dropbox

OneDrive

This PC

Network

Name	Type	Size
Customer Analysis.pbix	Microsoft.Microso...	1,432 KB

Search Module 2

Power BI

https://app.powerbi.com/groups/me/getdata/files/local-file

Power BI My workspace

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Importing Customer Analysis.pbix

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Power BI

https://app.powerbi.com/groups/me/list

Search

My workspace

Success! Your new dashboard is ready

Go to dashboard

Start tour

My workspace

We updated the look of workspaces Take a tour, and we'll show you how to get around.

All Content Datasets + dataflows

Name	Type	Owner	Refreshed	Next refresh
Customer Analysis	Report			—
Customer Analysis	Dataset		N/A	—
Customer Analysis.pbix	Dashboard		—	—

Customer Analysis

Customer Analysis

Customer Analysis.pbix

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Learn

Workspaces

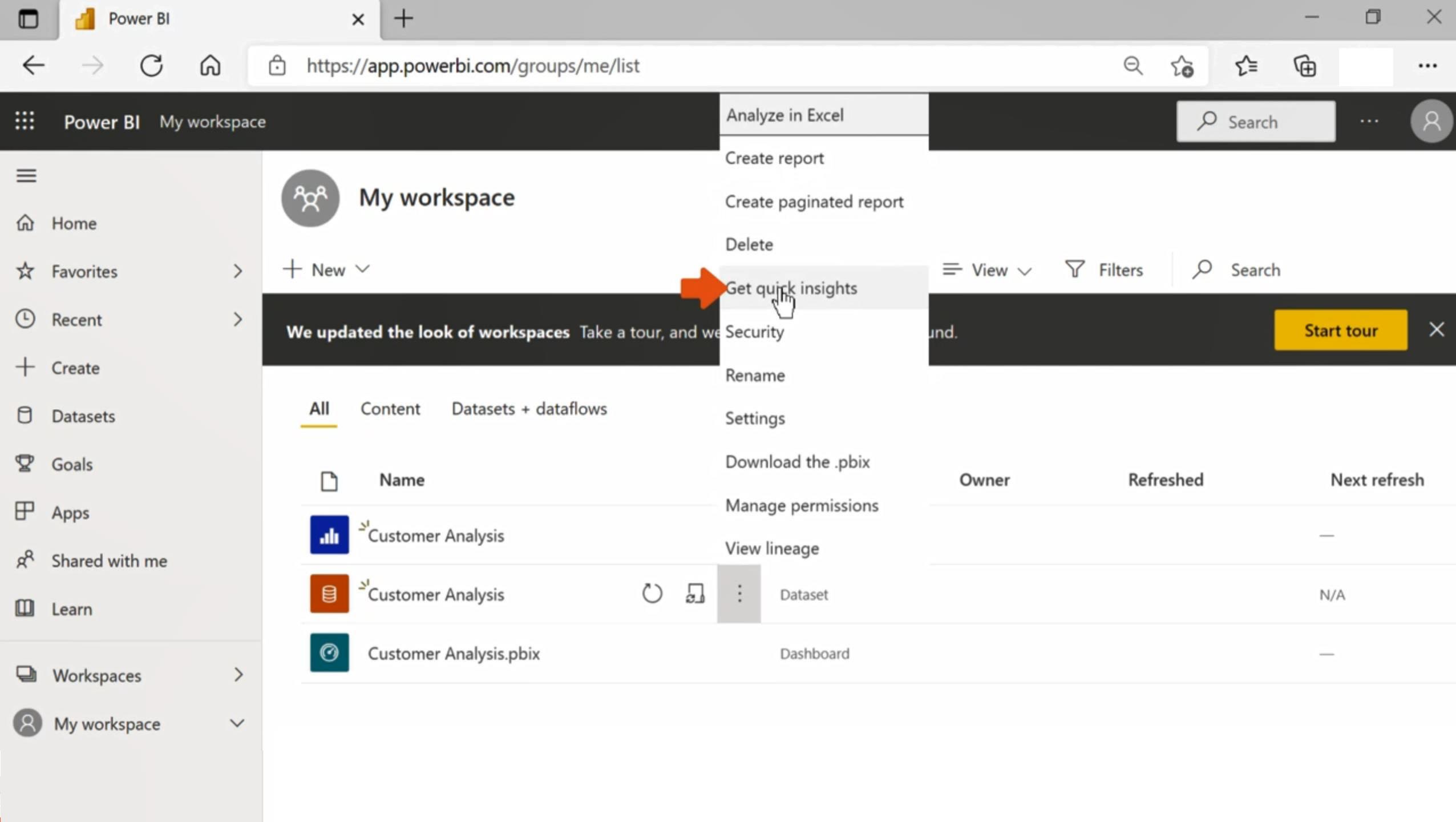
My workspace

Get data

Demo



Using the Quick Insights feature online



Power BI

https://app.powerbi.com/groups/me/insights/5dfc9c67-d474-4319-887b-003da76c3679

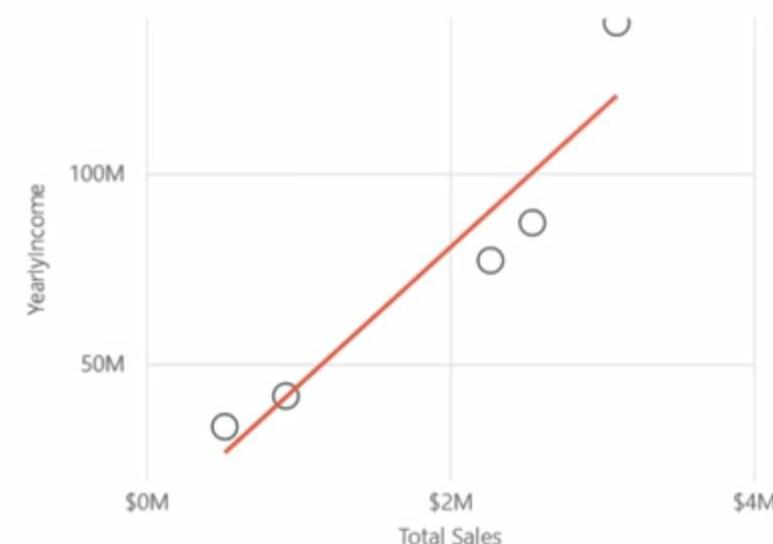
Power BI My workspace

Search

Quick Insights for Customer Analysis

A subset of your data was analyzed and the following insights were found. [Learn more](#)

Total Sales and YearlyIncome
BY NUMBERCARSOWNED



There is a correlation
between Total Sales and
YearlyIncome.

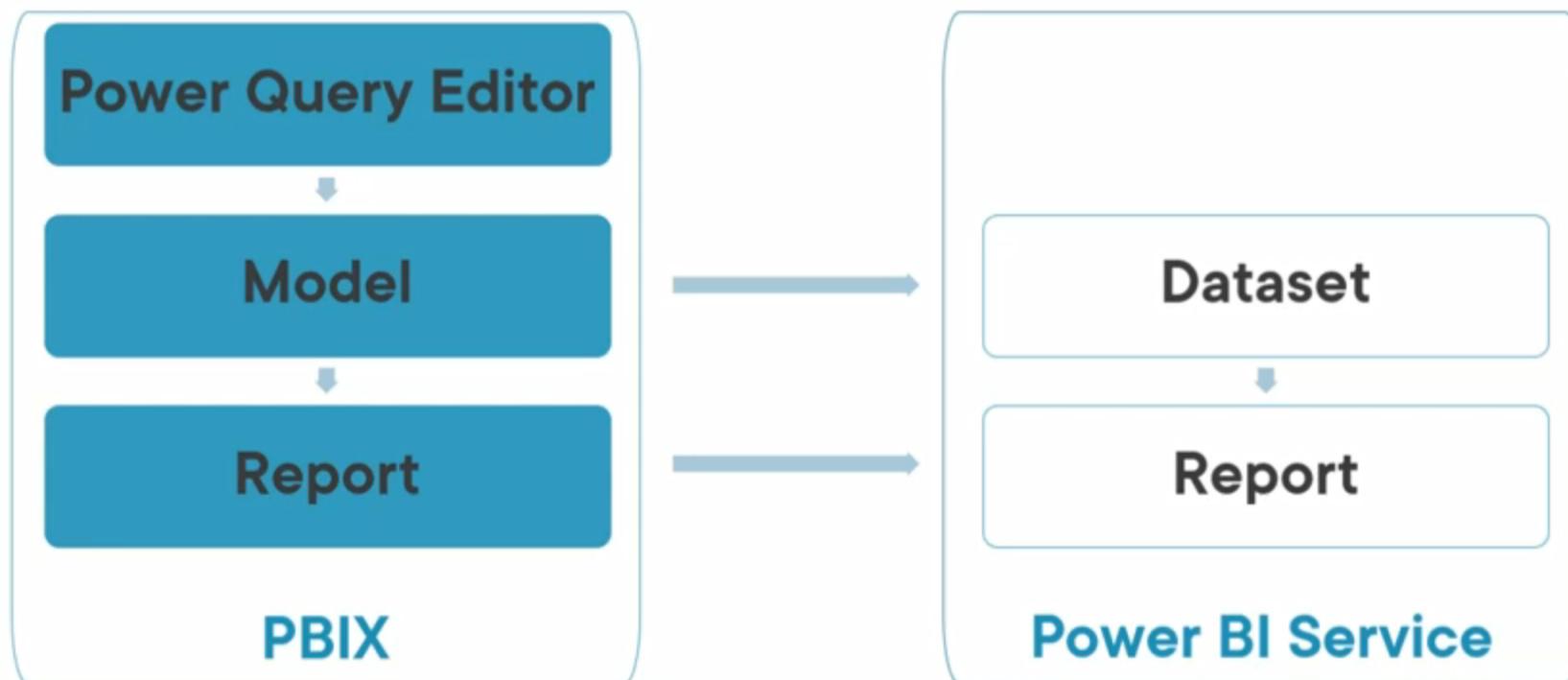


Count of PhoneNumber



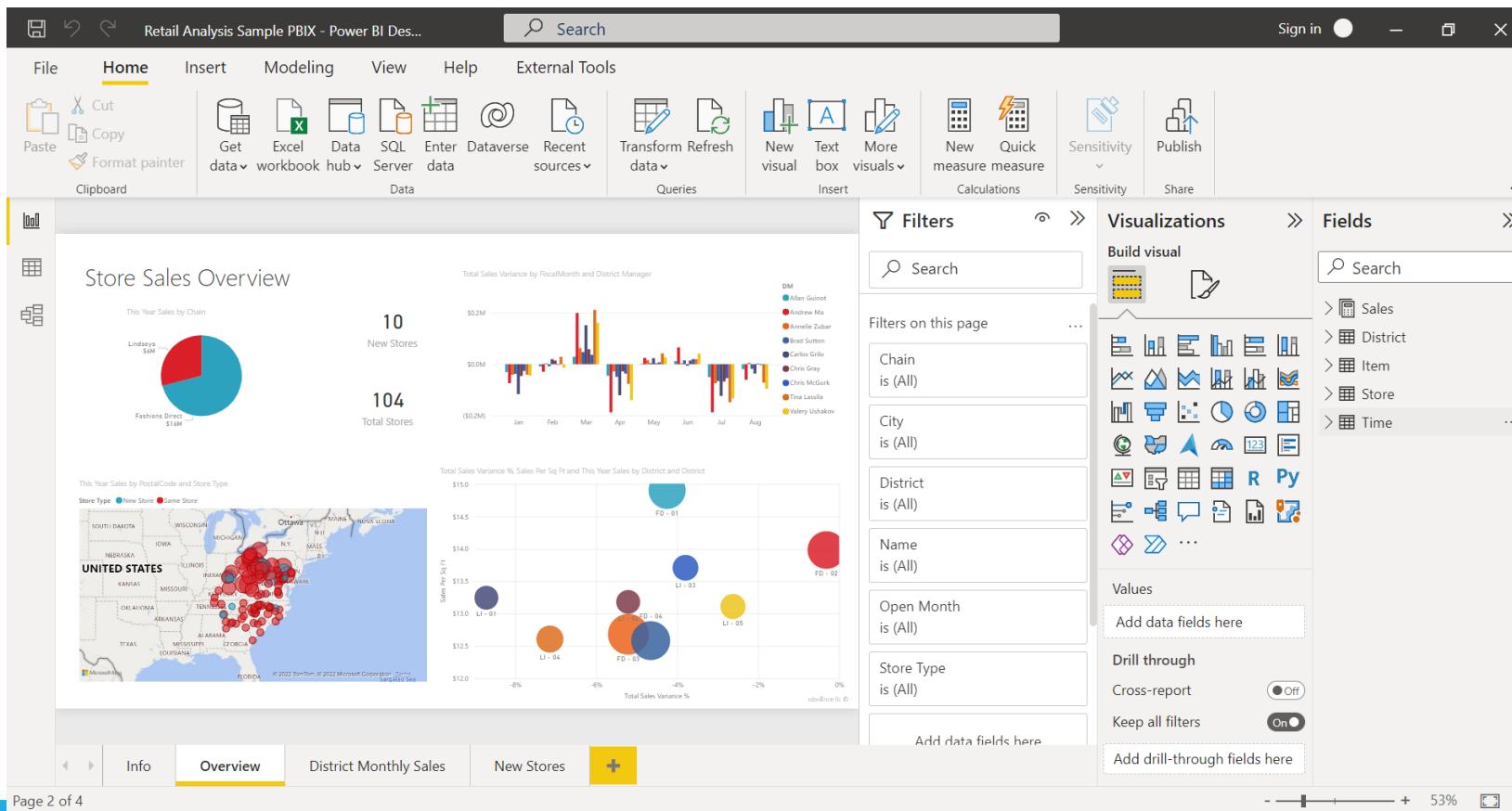
- Home
- Favorites >
- Recent >
- Create
- Datasets
- Goals
- Apps
- Shared with me
- Learn
- Workspaces >
- My workspace >
- Get data

Report From PBIX to Power BI Service



What is Power BI Desktop?

Power BI Desktop is a free application you install on your local computer that lets you connect to, transform, and visualize your data. With Power BI Desktop, you can connect to multiple different sources of data, and combine them (often called *modeling*) into a data model. This data model lets you build visuals, and collections of visuals you can share as reports, with other people inside your organization. Most users who work on business intelligence projects use Power BI Desktop to create reports, and then use the *Power BI* service to share their reports with others.



The most common uses for Power BI Desktop are as follows:

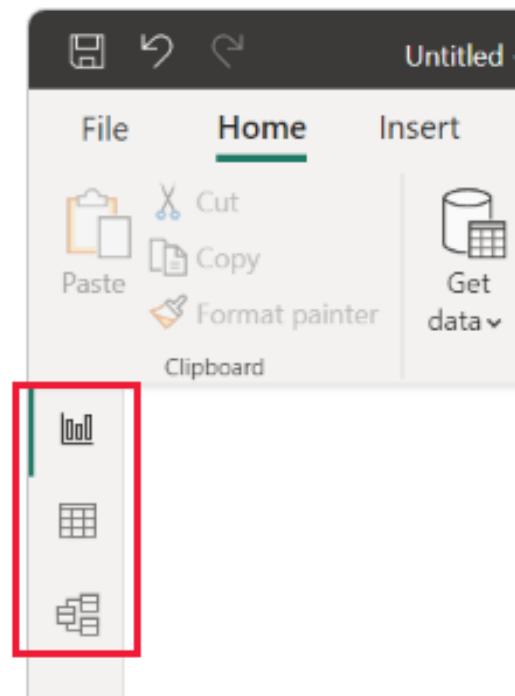
- Connect to data.
- Transform and clean data to create a data model.
- Create visuals, such as charts or graphs that provide visual representations of the data.
- Create reports that are collections of visuals on one or more report pages.
- Share reports with others by using the Power BI service.

People who are responsible for such tasks are often considered *data analysts* (sometimes referred to as *analysts*) or business intelligence professionals (often referred to as *report creators*). Many people who don't consider themselves an analyst or a report creator use Power BI Desktop to create compelling reports, or to pull data from various sources. They can build data models, and then share the reports with their coworkers and organizations.

There are three views available in Power BI Desktop, which you select on the left side of the canvas. The views, shown in the order they appear, are as follows:

- **Report:** You create reports and visuals, where most of your creation time is spent.
- **Data:** You see the tables, measures, and other data used in the data model associated with your report, and transform the data for best use in the report's model.
- **Model:** You see and manage the relationships among tables in your data model.

The following image shows the three views, as displayed along the left side of the canvas:

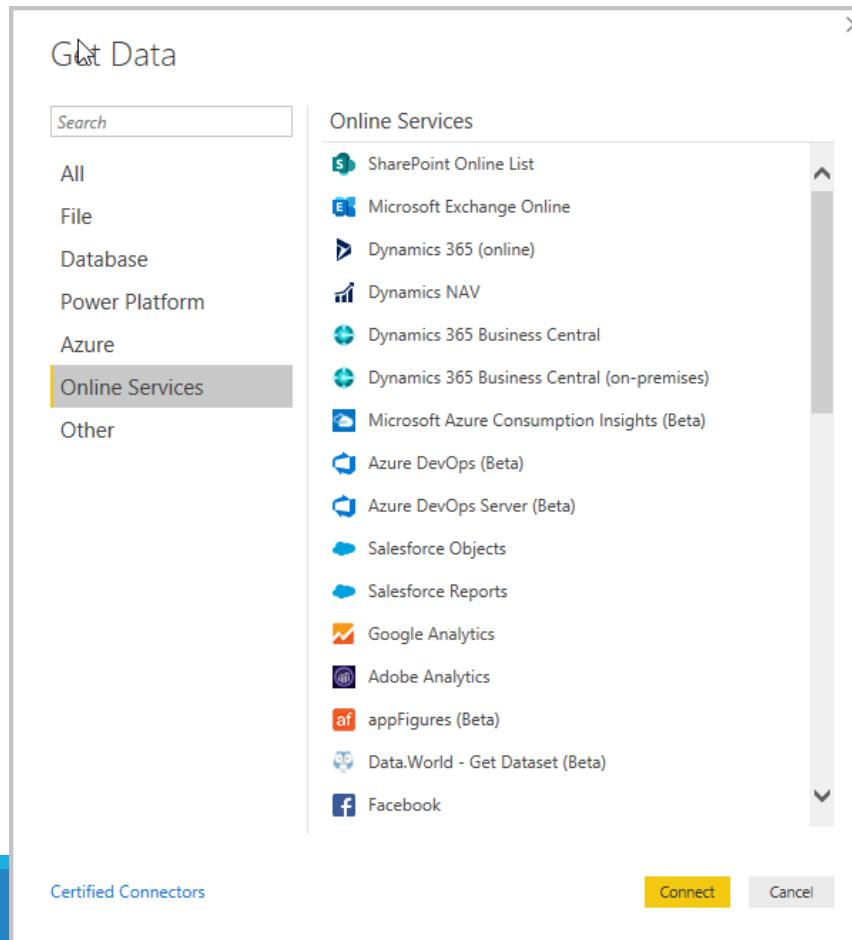


Connect to data

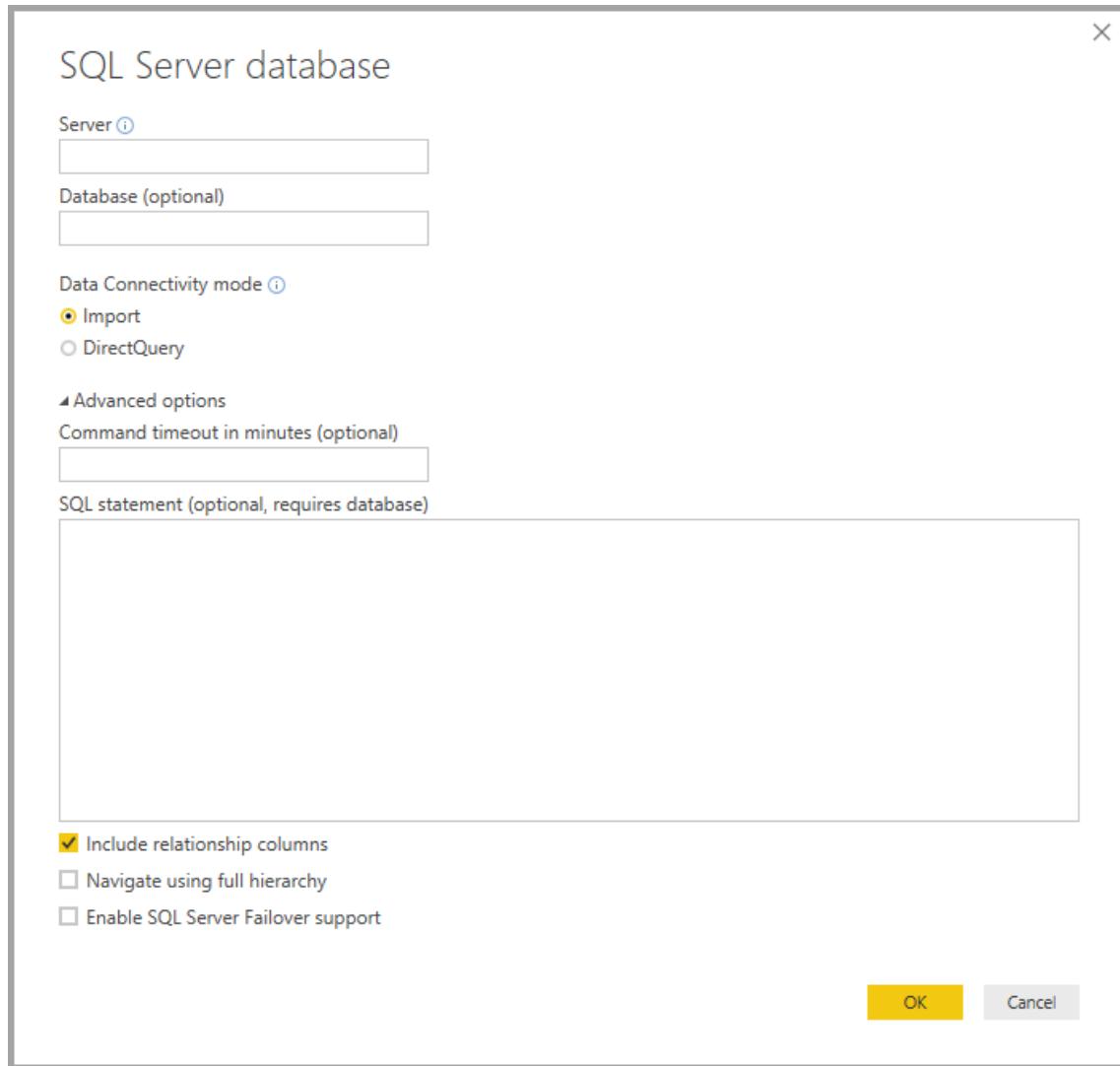
To get started with Power BI Desktop, the first step is to connect to data. There are many different data sources you can connect to from Power BI Desktop.

To connect to data:

1. From the Home ribbon, select **Get Data > More**.
2. The **Get Data** window appears, showing the many categories to which Power BI Desktop can connect.



When you select a data type, you're prompted for information, such as the URL and credentials, necessary for Power BI Desktop to connect to the data source on your behalf.



After you connect to one or more data sources, you may want to transform the data so it's useful for you.

Transform and clean data, create a model:

In Power BI Desktop, you can clean and transform data using the built-in [Power Query Editor](#). With Power Query Editor, you make changes to your data, such as changing a data type, removing columns, or combining data from multiple sources. It's like sculpting: you start with a large block of clay (or data), then shave off pieces or add others as needed, until the shape of the data is how you want it.

To start Power Query Editor:

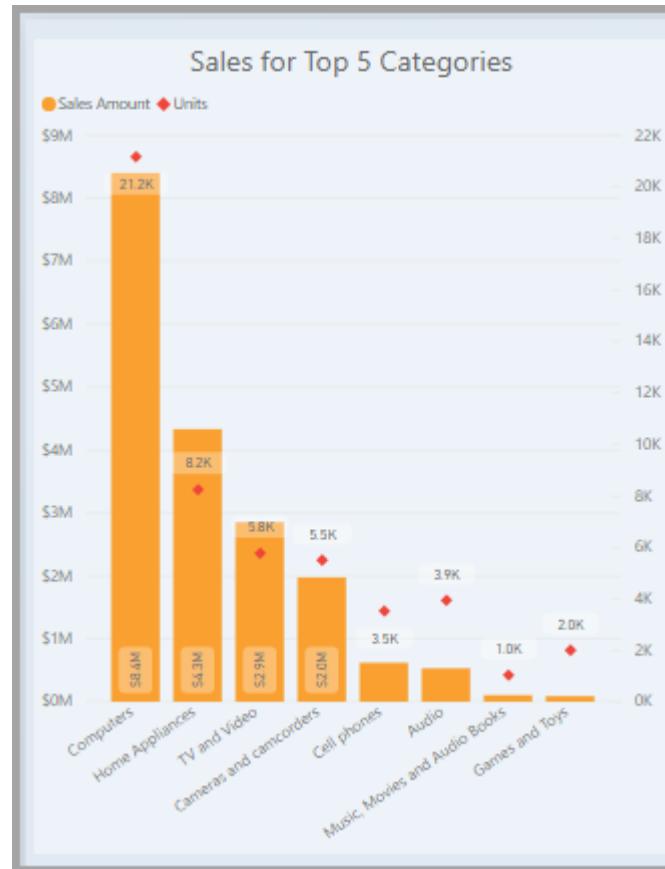
- On the **Home** ribbon, in the **Queries** section, select **Transform data**.
- The **Power Query Editor** window appears.

The screenshot shows the Power Query Editor interface with the following details:

- File** tab selected.
- Home** ribbon tab selected.
- Queries** list: "Ranking of best and worst..." (1 query).
- Table View**: A table with 5 columns and 16 rows. The columns are labeled "Column1", "Column2", "Column3", "Column4", and "Column5". The first row contains column headers: "State", "Overall rank", "Affordability", "Crime", and "Culture". Subsequent rows list states with their respective values.
- Transform ribbon**: Shows various data manipulation tools like "Close & Apply", "New Source", "Enter Data", "Data source settings", "Manage Parameters", "Refresh Preview", "Properties", "Advanced Editor", "Choose Columns", "Remove Columns", "Reduce Rows", "Sort", "Split Column", "Group By", "Replace Values", and "Transform".
- Query Settings** pane:
 - PROPERTIES**: Name is set to "Ranking of best and worst states for retire".
 - APPLIED STEPS**: Shows the history of steps taken:
 - Source
 - Extracted Table From Html
 - Changed Type (highlighted)
- Bottom Status Bar**: "7 COLUMNS, 52 ROWS" and "Column profiling based on top 1000 rows".
- Bottom Right Corner**: "PREVIEW DOWNLOADED AT 12:22 PM"

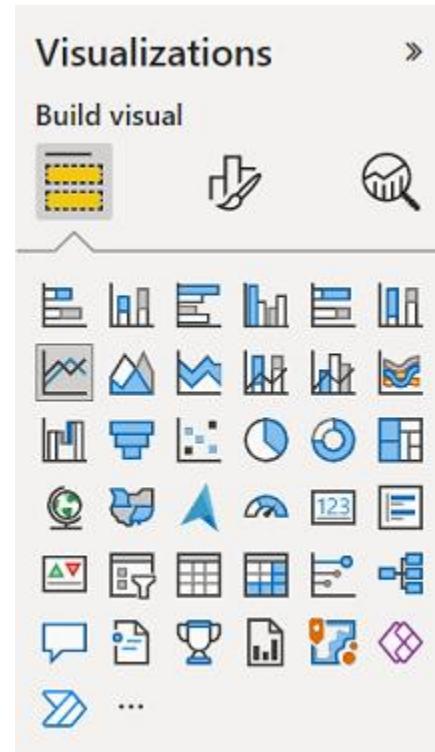
Create visuals:

After you have a data model, you can drag *fields* onto the report canvas to create *visuals*. A visual is a graphic representation of the data in your model. There are many different types of visuals to choose from in Power BI Desktop. The following visual shows a simple column chart.



To create or change a visual :

- From the **Visualizations** pane, select the **Build visual** icon.



Create reports:

More often, you'll want to create a collection of visuals that show various aspects of the data you've used to create your model in Power BI Desktop. A collection of visuals, in one Power BI Desktop file, is called a *report*. A report can have one or more pages, just like an Excel file can have one or more worksheets.

With Power BI Desktop you can create complex and visually rich reports, using data from multiple sources, all in one report that you can share with others in your organization.

In the following image, you see the first page of a Power BI Desktop report, named **Overview**, as seen on the tab near the bottom of the image.

The screenshot shows the Power BI Desktop application window. The title bar reads "Retail Analysis Sample PBIX - Power BI Des...". The ribbon menu is visible with tabs for File, Home, Insert, Modeling, View, Help, and External Tools. The Home tab is selected. The main workspace displays four visualizations: a pie chart titled "This Year Sales by Chain" showing Fashions Direct (64%) and Lindseys (36%); a bar chart titled "Total Sales Variance by FiscalMonth and District Manager" showing monthly sales variance; a map titled "This Year Sales by PostalCode and Store Type" showing store locations across the United States; and a bubble chart titled "Total Sales Variance %, Sales Per Sq Ft and This Year Sales by District and District" showing sales variance and square footage. The bottom navigation bar includes tabs for Info, Overview (which is selected), District Monthly Sales, and New Stores, along with a plus sign icon. On the right side, there are three panels: "Filters" (listing filters for Chain, City, District, Name, Open Month, and Store Type), "Visualizations" (a gallery of visualization icons), and "Fields" (a list of fields including Sales, District, Item, Store, and Time). The status bar at the bottom indicates "Page 2 of 4" and "53%".

Share reports

After a report is ready to share with others, you can *publish* the report to the Power BI service, and make it available to anyone in your organization who has a Power BI license.

To publish a Power BI Desktop report:

1. Select **Publish** from the **Home** ribbon.

