

# VD Jayaram

Innovator. Leader. Business Developer

jayarambelieves@gmail.com

+91 - 9148464938

[linkedin.com/in/vdjayaram](https://www.linkedin.com/in/vdjayaram)

Skype:

vdjayaram143@outlook.com

## EXPERIENCE

### Tracxn Technologies Limited — Sales Development Representative

December 2022 - PRESENT

- Reached out to 95+ leads daily across the US, UK, and Asia regions via cold calling and emailing.
- Exceeded sales goals by more than 15% in every quarter since being hired at the company.
- Assisted in managing corporate client relationships.

## EDUCATION

### Rajarajeswari College of Engineering, Bengaluru — BE Mechanical

MONTH 2017 - MONTH 2022

- CGPA - 6/10
- Completed coursework on the sales techniques

## PROJECTS

### US Data Sheets — Gathering Data

Gathered over 500+ sheets of data information for the US clients.

## SKILLS

Negotiation.

CRM.

Customer Retention.

Problem Solving.

Customer Satisfaction.

Verbal Communication.

Persistent

## AWARDS

Top Performer of the  
Month(October, 2023)

## LANGUAGES

English, Kannada, Tamil,  
Telugu, Hindi, and Malayalam