

# **PROFILE**

I am a professional Sales
Development Representative and
Information Executive with nearly 2
years of experience in handling multinational clients. My unique
professional experience stems from
years of providing excellent customer
support, creative problem solving and
building customer loyalty.

### CONTACT

PHONE:

+91 8431404826

WEBSITE:

https://jayaramcodes.github.io/jayara m-portfolio/

EMAIL:

jayarambelieves@gmail.com

## **HOBBIES**

Sports Music Travel Web Series

# VD JAYARAM

Information Executive

### **EDUCATION**

#### Rajarajeswari College of Engineering-VTU

Dec 2017 - March 2022 [Bachelor Of Engineering – Mechanical Engineer]

### **WORK EXPERIENCE**

# Tracxn

#### **Information Executive**

March 2024-Present

Profiling incredible startups and their teams globally to provide benefits to venture capitalists, private equity firms, and investment banks

#### Sales Development Representative

December 2022-March 2024

Reached out to 95+ leads daily across the US, UK, and Asia regions via cold calling and emailing]

Exceeded Sales goals by more than 15% in every quarter since being hired at the company

#### **SKILLS**

