Jay - Income-Statement-Template.xls

| | INCOM | E STATE | MENT | | | |
|------------------------------------|-----------------|---------|---------------|---------|-----------------|---------|
| Terracycle Inc. [1] | | | | | | |
| [2] | 2005 | | 2004 | | 2006 | |
| REVENUES | | | | | | |
| Sales [3] | \$ 461,665.00 | | \$ 104,470.00 | | \$ 987,890.50 | |
| TOTAL REVENUES | 461,665.00 | 100.00% | 104,470.00 | 100.00% | 987,890.50 | 100% |
| Less: Cost of goods sold [4] | 487,524.00 | 105.60% | 150,113.00 | 143.69% | 642,128.83 | 65.00% |
| GROSS PROFIT (LOSS) | 25,859.00 | 5.60% | 45,643.00 | 43.69% | 345,761.68 | 35.00% |
| OPERATING EXPENSES | | | | | | |
| Salaries [5] | 579,887.00 | 125.61% | 335,142.00 | 320.80% | 637,875.70 | 64.57% |
| Office and Administrative [6] | 33,585.00 | 7.27% | 67,342.00 | 64.46% | 38,585.00 | 3.91% |
| nsurance [7] | 43,815.00 | 9.49% | 13,868.00 | 13.27% | - | 0.00% |
| Advertising [8] | 75,283.00 | 16.31% | 26,815.00 | 25.67% | 85,000.00 | 8.60% |
| Research [9] | 14,267.00 | 3.09% | 20,775.00 | 19.89% | 17,120.40 | 1.73% |
| Property Overhead [10] | 92,846.00 | 20.11% | 36,942.00 | 35.36% | 159,125.20 | 16.11% |
| Telephone and Communications [11] | 23,632.00 | 5.12% | 19,492.00 | 18.66% | 27,176.00 | 2.75% |
| Professional fees/licenses [12] | 47,138.00 | 10.21% | 79,555.00 | 76.15% | 53,737.32 | 5.44% |
| Travel/Vehicles [13] | 74,514.00 | 16.14% | 82,909.00 | 79.36% | 89,416.80 | 9.05% |
| nterests Expense [14] | 18,218.00 | 3.95% | 1,643.00 | 1.57% | 18,527.71 | 1.88% |
| Depreciation and Amortization [15] | 30,766.00 | 3.95% | 5,098.00 | 1.57% | 31,535.55 | 1.88% |
| Miscellaneous [16] | 1,818.00 | 6.66% | 1,300.00 | 4.88% | 2,345.00 | 3.19% |
| LESS: TOTAL OPERATING EXPENSES | 1,035,769.00 | 224.36% | 690,881.00 | 661.32% | 1,160,444.68 | 117.47% |
| NET INCOME BEFORE TAXES | 1,061,628.00 | 229.96% | 736,524.00 | 705.01% | 1,506,206.36 | 152.47% |
| INCOME TAXES | - | | - | | - | |
| NET INCOME AFTER TAX | \$ 1,061,628.00 | | \$ 736,524.00 | | \$ 1,506,206.36 | |