

# JAY DAMANIA

## CONTACT INFO

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## ABOUT ME

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High-Impact AI-Augmented Automation Architect with a proven history of transforming manual business operations into high-efficiency workflows. Pioneered an AI-first approach to development, leveraging Large Language Models (LLMs) to rapidly architect and deploy Python and VBA solutions without a traditional coding background. Expert in bridging the gap between business needs and technical execution, delivering "One-Click" solutions for complex enterprise portals in record time.

## EXPERIENCE

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### BUSINESS ANALYST

Welspun | Daman, India

Current (8 Months)

- **AI-Driven Strategy:** Transitioned from Manual Operations to Automation Lead in 3 months by utilizing AI tools to generate, debug, and optimize complex code, delivering **0.84 FTE savings** annually.
- **Rapid Prototyping:** Leveraged AI to accelerate the development lifecycle by 300%, allowing for the deployment of 12+ major automations in under 8 months.
- **Walmart USA Validator:** Synthesized AI-generated logic with business rules to build a Python Document Validator, reducing 3-hour checks to seconds with 100% accuracy.
- **Macy's Portal Bot:** Utilized AI-assisted coding to build a Selenium bot that slashed Commercial Invoice creation time by 99.5% (75 mins → 20 secs).
- **Coupa Integration:** Orchestrated the creation of a "PDF-to-Portal" script by using AI to solve complex text-extraction challenges, clearing massive payment backlogs.
- **Finance Optimization:** Engineered a "One-Trigger" script that consolidates bank

details from hundreds of Excel files instantly, eliminating a 2-hour daily manual task for the Payment team.

### **CLIENT SUCCESS EXECUTIVE (INTERNSHIP)**

**8 Months**

*MFSG Garments | Daman, India*

- Managed end-to-end order lifecycles ensuring 100% documentation accuracy.
- Coordinated with production teams for stitching quality control and dispatch logistics.

#### **SKILLS EXPERTISE**

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**AI & Development:** AI-Assisted Coding, Prompt Engineering, Rapid Prototyping, LLM Utilization

**RPA & Scripting:** Python (Selenium, PyAutoGUI), VBA Macros, Task Scheduler

**Methodologies:** Six Sigma, Process Mapping, Agile Implementation

#### **AWARDS & RECOGNITION**

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- **HATTRICK at Tech Friday:** Star performer at Welspun's innovation showcase; presented 4 automations back-to-back to the CEO.
- **2x Young Talent Award:** Awarded twice in less than a year for speed and innovation.

#### **CERTIFICATIONS**

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• **Six Sigma:** Yellow Belt & White Belt Certified (Welspun)

• **System Management:** Certified in UNIX (UNIX Institute of Computer Education)

• **Accounting:** Tally ERP with Inventory Management

#### **EDUCATION**

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### **BACHELOR OF COMMERCE (B.COM)**

*KBS College*

**May 2024**

Secured 59.20%. Focused on Accounting & Finance.

### **HIGHER SECONDARY CERTIFICATE (HSC)**

*Shree Machhi Mahajan English Medium School*

**March 2021**

### **SECONDARY SCHOOL CERTIFICATE (SSC)**

*Institute Of Our Lady Of Fatima*

**March 2019**